

**OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings on October 4 and 5, 2023, at the Evansville Campus. The meetings will take place at 3501 N First Avenue, Evansville, IN.

Wednesday, October 4, 2023

1:30 pm

Education Session of the State Board of Trustees *(open to the public)*

The State Trustees will hold a meeting in person to consider and take action on such items as may be brought before them.

3:00 pm

Executive Session of the State Board of Trustees

The State Trustees will meet in Executive Session and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2)(C) The implementation of security systems.
- (2) (D) A real property transaction, including:
 - (i) a purchase; (ii) a lease as lessor; (iii) a lease as lessee; (iv) a transfer; (v) an exchange; or (vi) a sale;
- (5) To receive information about and interview prospective employees.
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, October 5, 2023

8:30 am

Board Committee Meetings *(open to the public)*

The State Trustees will hold the regular committee meetings in person.

- | | |
|---------------------|--------------------------------|
| 8:30 am – 8:40 am | Introduction to Committees |
| 8:40 am – 9:25 am | Workforce and Careers |
| 9:25 am – 10:10 am | Academics & Student Experience |
| 10:10 am – 10:30 am | Break |
| 10:30 am – 11:15 am | Finance and Business Affairs |
| 11:15 am – 11:40 am | Marketing & Public Affairs |
| 11:40 am - Noon | Building, Grounds & Capital |

1:00 pm

Regular State Board of Trustees Meeting *(open to the public)*

The State Trustees will hold a regular meeting in person to consider and act on such items as may be brought before them.

**MINUTES OF THE MEETING OF THE
STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
August 3, 2023**

Chair Stephanie Bibbs called the State Board of Trustees meeting to order at 1:00 pm ET.

ROLL CALL

Trustee Emmert O'Dell called the roll, and the presence of a quorum was announced.

The following State Trustees were present in person:

Ms. Stephanie Bibbs, Chair
Ms. Kim Emmert O'Dell, Secretary
Mr. Terry Anker
Mr. Jesse Brand
Ms. Jennie Dekker
Mr. Michael R. Dora
Ms. Gretchen Gutman
Ms. Paula Hughes-Schuh
Mr. Stewart McMillan

The following State Trustees were present virtually:

Mr. Andrew W. Wilson, Vice-Chair
Ms. Tanya Foutch
Ms. Marianne Glick
Mr. Kerry Stemler

The following State Trustees were not present:

Mr. Harold Hunt

A. EXECUTIVE SESSION MEMORANDA

Following notice under IC 5-14-1.5-4, IC 5-14-1.5-5 and IC 5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on August 2, 2023, at 1:00 pm at 3701 Dean Drive, Fort Wayne, Indiana.

Members present were Stephanie Bibbs, Chair; Andrew Wilson, Vice Chair; Kim Emmert O'Dell, Secretary; Terry Anker, Jesse Brand, Jennie Dekker, Michael Dora, Tanya Foutch, Marianne Glick, Gretchen Gutman, Paula Hughes-Schuh, and Stewart McMillan.

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1(b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the approval of these minutes, the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED

Trustee Kim Emmert-O'Dell, Secretary, confirmed that the notice of August 3, 2023, regular meetings were properly mailed and posted. The public was invited to attend the meetings open to the public.

C. APPROVAL OF BOARD MINUTES

Trustee Anker moved to approve the June 8, 2023, board meeting minutes. Trustee Dora seconded the motion. The motion carried unanimously.

D. COMMITTEE REPORTS

Prior to hearing committee reports, Chair Bibbs recognized four individuals listed as one of the Indiana Business Journals, Indiana 250. These individuals are considered the most influential and impactful leaders across business in the state of Indiana.

Civic Leadership – Terry Anker, Marianne Glick, and Larry Garatoni
Not-For-Profit & Education – Sue Ellspermann

Item 1 Chair Bibbs called upon Trustee Michael Dora for an **Academics & Student Experience Committee** report. Trustee Dora reported that there were two action items for board approval.

Provost Dean McCurdy updated the Board about the Higher Learning Commission mid-cycle review. This review is part of the institutional accreditation process for the College. A team reviewed Ivy Tech's performance and progress on 18 core criteria and determined that the College fully meets all criteria.

Rebecca Rahschulte, Vice President for Academic Affairs, discussed how Ivy Tech will meet the State of Indiana's literacy goals using the Science of Reading. Through a partnership with the Lilly Endowment, the College received a planning

grant and is currently working to embed appropriate reading concepts into our early childhood and elementary teacher education programs.

Monica Hingst, Interim Vice President for K-14 and Strategic Initiatives, updated the Board on the Indiana College Core (ICC). This set of courses, which constitutes a year of college-level work, allows students to start as a sophomore at all public and most private four-year institutions in the State. Completing the ICC in high school is associated with a very high matriculation rate to college and can be done at low or no cost to students and their families. Working closely with the Indiana Department of Education and the Indiana Commission for Higher Education, Ivy Tech has been growing ICC completions at the high school level each year, with over 2000 awarded in 2023 and a goal of providing the ICC to students at all high schools by 2026.

Provost McCurdy's enrollment report reported that the new academic year is off to a strong start. Total headcount, our strategic plan metric, is currently running over 10% ahead of the prior year, with significant increases in all categories of student enrollment. Summer FTE is up 10% and up at all 19 campuses, and Fall FTE is currently up over 9% above last year. While we are seeing increases in enrollment across all student categories, enrollment is up most for New First Time Adults, Continuing Adults, students who identify as Black, African American, or Two or More Races; and male students. Student Fall-Fall retention is also tracking above the prior year.

Patrick Englert, Vice President for Student Success and Retention Strategy, proposed adopting the College's first comprehensive student engagement system. This platform will serve as the College's advising platform and a platform for engagement by Career Link, faculty, and Student Affairs teams. The recommendation to the Board, which was developed by our Provost Office, Career Link, IT, and our campuses, is to adopt a system to be implemented by Strada Information Group (SIG) operating on the Salesforce platform.

Trustee Dora moved to approve Resolution 2023-25, Approval of Contract with akaCRM/SIG, a division of Strata Information Groups, INC. Systems Office. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Trustee Dora moved to approve Resolution 2023-26, Approval of Contract with Salesforce, INC., Systems Office. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Item 2

Chair Bibbs called upon Trustee Gutman for a report from the **Audit Committee**. Trustee Gutman reported there was one action item for consideration and approval.

The Audit committee met, discussed, and reviewed the following issues: Reports to the confidential hotline and cybersecurity.

- A revised Internal Audit Charter.
- Final Internal Audit Department fiscal year 2023-24 budget.

- Audit schedule for 2023-24 and the three-year audit plan.
- Internal audit reports that had been issued since our last meeting.

Trustee Gutman moved to approve Resolution 2023-34, Approval of a Revision to the Audit Committee Charter. Trustee Dekker seconded the motion. The motion carried unanimously.

Item 3

Chair Bibbs called upon Trustee McMillan for a **Building, Grounds, and Capital Committee** report. Trustee McMillan reported that there was one action item for consideration and approval. The Committee received an update on the Facility Master Plan, which is on track to be completed in January 2024, and the status of the quarterly XBE spend.

Trustee McMillan moved to approve Resolution 2023-27, Approval of a Contract for Portion of Connie and Steve Ferguson Academic Building Roof Replacement. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Item 4

Chair Bibbs called upon Trustee Brand for a **Budget & Finance Committee** report. Trustee Brand reported that there are no action items for consideration and approval. The Committee received updates on Diverse Investment Manager RFP, Uber Partnership, and the Fiscal Year 2023 Budget Preliminary Update.

Courtney Roberts, President of Ivy Tech Foundation, provided the following updates:

Invest IN Ivy Tech, the first-ever statewide comprehensive campaign closed on June 30 – at an astounding \$340.1M! This is \$55M above our goal of \$285M!

High-level campaign highlights include:

- The last year of the campaign was by far the most significant fundraising year – at \$86.6M
- The campaign was made up of 14,281 donors: individuals made up 76%, and organizations made up 24%

Campaign dollars break down into four areas of impact - Our Students, Our Workforce, Our Infrastructure, and Our Future. The Foundation will present how these dollars break down at the statewide and campus level as part of the Foundation Board's Annual Meeting and then share with the State Board of Trustees in October.

Campaign results will be shared publicly through a comprehensive campaign strategy in early to mid-October.

The Foundation is working with Johnson Grossnickle & Associates on conducting a thorough campaign evaluation, including qualitative and quantitative analysis, with results and recommendations shared with the Foundation Board in January 2024.

The Foundation closed the FY with 100% giving from the State Board of Trustees and Foundation Board and 85% from campus boards – which is 5% over our goal.

The Foundation Board unanimously approved the Foundation’s new strategic plan, developed to support the College’s new strategic plan. The Foundation Board will consider three nominees to serve as board members at the annual meeting in September.

Item 5

Chair Bibbs called upon Trustee Emmert O’Dell for the **Human Resources & Operations Committee** report. Trustee Emmert O’Dell reported that there were two action items for consideration and approval.

Matt Etchison, Senior Vice President and Chief Information Officer, presented the recommendation for the College to approve a contract for the purchase of computing hardware and peripherals **with Dell, Inc. from September 8, 2023, through September 7, 2026, at a cost not to exceed two million dollars per year.**

Trustee Emmert O’Dell moved to approve Resolution 2023-28, Approval of Contract with Dell Marketing, L.P., Systems Office. Trustee Gutman seconded the motion. The motion carried unanimously.

Matt Etchison also presented an update on the College’s successful Workday ERP go-live, which is the largest in Higher Ed in 2023. The project was completed both on time and under budget.

Item 6

Chair Bibbs called upon Trustee Hughes-Schuh for a **Marketing & Public Relations Committee** report. Trustee Hughes-Schuh reported were no action items for consideration and approval.

Vice President Jo Nahod-Carlin provided a recap of the AY23 Marketing and a preview of the new AY24 Marketing plans.

As part of the AY23 review, Carlin reported several highlights from last year, including an overall increase in applications, enrollment, website performance, a reduction in the number of days it takes students to get registered, and new analytics dashboards and reporting functionality.

Carlin shared the vision of the College in the new fiscal and academic year. The new Marketing plan is grounded in the College’s new Strategic Plan, which focuses on increasing enrollment to 190,000, producing 50,000 annual credential completions, and increasing retention by 5%. The strategy will include a mix of traditional and digital marketing campaigns to engage with prospective and current students for their entire experience at Ivy Tech.

Carlin also shared a new element of this year’s strategy to build a new statewide effort promoting our Workforce and Skills Training opportunities through a new

website presence, digital marketing tactics, and new collateral materials for our campus teams.

Item 7 Chair Bibbs called upon Trustee Emmert O’Dell to give the report from the **Workforce Alignment Committee. Trustee Emmert O’Dell** stated there were no action items for consideration and approval.

Senior Vice President Molly Dodge described how and why Ivy Tech Community College is uniquely positioned to serve the two million adults in Indiana with no postsecondary experience. Ivy Tech provides multiple on-ramps, including high-quality skills training resulting in industry certifications that can be cross-walked for academic credit; stackable short- and long-term certificate credentials enabling our students to qualify for wage and job promotions at each milestone, and opportunities to earn associate degrees that seamlessly transfer to bachelor’s degree opportunities. Ivy Tech’s competitive advantage in serving adults is strengthened by our 19 Ivy+ Career Link departments, providing career coaching and students the opportunity to experience the real world of work. In the example provided, Dodge also illustrated how Ivy Tech provides these opportunities to high school students.

Dodge also foreshadowed the opportunity Ivy Tech may have to offer academic programs in partnership with the Indiana Department of Correction by leveraging Second Chance Pell. These students will be provided opportunities to earn industry certifications and workforce credentials aligned to industry while incarcerated. Upon release, these students can enter high-wage, high-demand jobs and continue their educational journey at an Ivy Tech campus close to home.

E. TREASURER’S REPORT

Chair Bibbs called upon Dom Chase, CFO and Treasurer, to provide the Treasurer's Report.

At the close of FY23, which ended on June 30, Ivy Tech remains in a strong financial position, displaying resilience while achieving strategic growth. The College's net assets will increase over the previous year, with final results being reported in October following our financial statement audit with the State Board of Accounts. The results will reflect our prudent investment strategies and effective cost management.

The College's strong financial position has enabled us to navigate economic uncertainties and laid the foundation for future success. Our liquidity position remains strong, with adequate reserves at both the system and campus levels, ensuring stability and flexibility in pursuing educational innovations. We continue investing in vital areas such as technology enhancement, new enrollment initiatives, and campus infrastructure, aligning with our mission to provide accessible, high-quality education.

We have also successfully retired the last capital facility lease, lowering campus operating expenses. Fitch Ratings recently reaffirmed our AA bond rating with a positive outlook. We are working with S&P Global on our annual rating review and look forward to reporting on that outcome in the next meeting.

In conclusion, Ivy Tech Community College's financial strength is essential to our continued success. Our sound financial management is a testament to our commitment to excellence and positions us well for sustainable growth and a positive impact on our community.

Trustee Dora moved for approval of the Treasurer's Report. Trustee Brand seconded the motion. The motion carried unanimously.

E. STATE OF THE COLLEGE

Chair Bibbs called upon President Ellspermann to provide her State of the College report.

President Ellspermann spotlighted Denita Washington, Fort Wayne Alumna.

President Ellspermann noted the Capital Campaign Success bringing in \$340.1 million (nearly 20% over goal).

President Ellspermann noted Ivy Tech Community College received the equivalent of a stamp of approval from the Higher Learning Commission (HLC), an entity that reviews the colleges and ensures institution quality. The HLC evaluation determined that the College met all criteria, which include alignment to mission, commitment to public good, ethical and responsible conduct, academic rigor, and alignment of faculty and staff needed for effective, high-quality programs and student services.

President Ellspermann spotlighted the Ivy Online Awards and Conference and Excellence in Dual Credit Instruction.

President Ellspermann spotlighted the Career Link 2023 Summer campus, including Semiconductor Camps, Cyber Camp, Stem and Steam, and the Healthcare Academy.

President Ellspermann noted that Ivy Tech received the Golden Bridge Award. Ivy Tech is the only North American school to have won. Noting she is proud of Shabbir Qutbuddin and all the School of IT Networking faculty.

“The Golden Bridge Award recognizes Ivy Tech for providing students with the skills needed to work in the IT field and the ability to earn industry-recognized certifications. We’re also excited to see apprenticeship opportunities expanding with local business community partnerships, impacting the lives of students and the organizations they will ultimately work for.”

President Ellspermann provided an update on the 2023-25 Strategic Plan – Higher Education at the Speed of Life.

President Ellspermann thanked Trustee Larry Garatoni for his ten years of service on the board and read the resolution.

Trustee Gutman moved to approve Resolution 2023-32, Resolution Honoring the Service of Larry Garatoni. Trustee Anker seconded the motion. The motion carried unanimously.

OLD BUSINESS

Chair Bibbs called for old business, but there was none.

F. NEW BUSINESS

Chair Bibbs called for new business.

Trustee Dekker moved to approve Resolution 2023-29, Approval of Campus Board of Trustees. Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.

Trustee Anker moved to approve Resolution 2023-30, Amendment to State Board By-Laws to Change Permanent Committees. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Trustees Dekker moved to approve Resolution 2023-31, Approval of Appointment of Trustees to Serve on Foundation Board. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve Resolution 2023-33, Election of Offices for the State Board of Trustees. Trustee Dekker seconded the motion. The motion carried unanimously.

G. ADJOURNMENT

With no further business to come before the Board, Trustee Hughes-Schuh called for a motion to adjourn the meeting. Trustee Emmert O'Dell seconded the motion.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Dated August 4, 2023, prepared by Gretchen L. Keller, Recording Secretary

**APPROVAL OF THE CONTRACT FOR THE ARCHITECTURAL AND
ENGINEERING SERVICES FOR THE INDIANAPOLIS
RESTRUCTURE CAPITAL PROJECT
INDIANAPOLIS CAMPUS**

RESOLUTION NUMBER 2023-35

WHEREAS, the Indianapolis Campus Restructure Capital Project was approved by the State Board of Trustees on August 4, 2022, and

WHEREAS, the total estimated cost for the project is \$38,001,450, and

WHEREAS, after an evaluation process, interview, and staff review, GMB Architecture & Engineering has been selected as the preferred bid for architectural and engineering services in the amount of \$1,707,000 with an alternate of \$65,000, and

WHEREAS, the bid process has been completed in accordance Indiana law related to Construction Manager as Constructor (CMc), and

WHEREAS, the State Board of Trustees must approve any contract entered into by the College imposing a financial obligation in excess of \$500,000.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with GMB Architecture & Engineering in the amount of \$1,707,000 with an alternate of \$65,000, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated October 5, 2023

**APPROVAL OF THE CONTRACT FOR THE CONSTRUCTION MANAGER
AS CONSTRUCTOR (CMc) FOR THE INDIANAPOLIS RESTRUCTURE
CAPITAL PROJECT INDIANAPOLIS CAMPUS**

RESOLUTION NUMBER 2023-36

WHEREAS, the Indianapolis Campus Restructure Capital Project was approved by the State Board of Trustees on August 4, 2022, and

WHEREAS, the total estimated cost for the project is \$38,001,450, and

WHEREAS, after an evaluation process, interview and staff review, Pepper Construction has been selected as the preferred bid for Construction Manager as Constructor (CMc), and

WHEREAS, the the estimated construction cost is \$26,700,000, and

WHEREAS, the base contract amount for preconstruction services is \$55,000, and

WHEREAS, the bid process has been completed in accordance with Indiana law related to CMc practices, and

WHEREAS, contracts exceeding \$500,000 require approval by State Board of Trustees, and

WHEREAS, an amendment to the base contract will be forthcoming to establish the Guaranteed Maximum Price, which will exceed \$500,000, and

WHEREAS, the amendment will come before the Trustees for consideration once it has been established following the completion of the preconstruction services.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with Pepper Construction in the amount of \$55,000, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated October 5, 2023

**APPROVAL OF SECURITY SERVICES CONTRACT
INDIANAPOLIS CAMPUS**

RESOLUTION NUMBER 2023-37

WHEREAS, the Indianapolis Campus (“Campus”) recently conducted a Request for Proposals (RFP) process to select a new contractual partner to provide security services to the Campus, and

WHEREAS, after thorough evaluation of the services and pricing of each of the proposals received during the RFP process, Universal Protection Service, LP d/b/a Allied Universal Security Services (“Allied”) was selected to provide security services for the Campus, and

WHEREAS, the proposed Agreement with Allied is for a term of two (2) years, with an optional third year; and

WHEREAS, the proposed pricing is based on hourly rates and necessary personnel types to meet the different requirements set forth in the RFP; and

WHEREAS, based on the estimated hours and costs associated with the necessary personnel type for the different requirements, the proposed estimated costs for the Campus are:

- Year 1: \$1,038,223.00,
- Year 2: \$1,079,838.00,
- Year 3: \$1,122,754.00, and

WHEREAS, while these costs are based on good faith estimates of necessary hours and personnel, the actual costs of services could vary based on actual hours and personnel over the course of the term of the Agreement, but the per hour rates for each personnel type are established per the contract terms; and

WHEREAS, the proposed Agreement with Allied was presented and approved by the Indianapolis Campus Board on September 26, 2023, and

WHEREAS, the Campus now seeks approval via this resolution to enter into the Agreement with Allied as proposed; and

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with Allied Universal. to provide the Indianapolis Campus with security services after the contract has been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated October 5, 2023

**APPROVAL OF NETWORK EQUIPMENT HARDWARE PURCHASE
SYSTEMS OFFICE**

RESOLUTION NUMBER 2023-38

WHEREAS, in anticipation of the College's network equipment systemwide nearing the end of its life, the College began a two-step process in the spring of 2023 to identify a manufacturer and replace the network equipment across the entire state, and

WHEREAS, the College's first step of the process was to conduct a Request for Proposals (RFP) process to evaluate equipment from different manufacturers in the marketplace; and

WHEREAS, as a result of that RFP process, the College selected Juniper Mist as the preferred manufacturer for a refresh of the College's network equipment systemwide; and

WHEREAS, Juniper Mist sells its equipment directly through selected partners that serve as resellers in selling Juniper Mist equipment; and

WHEREAS, due to this arrangement, the College's second step of the process was to conduct a second RFP process to select an authorized reseller of Juniper Mist equipment to provide final pricing of equipment based on prior negotiated discounts and to provide pricing on implementation services, and

WHEREAS, as part of the second RFP the College identified specific equipment types and the expected necessary quantities; and

WHEREAS, the second RFP process resulted in proposals from ten (10) different resellers offering pricing on Juniper Mist equipment and implementation services; and

WHEREAS, after full evaluation of the proposals, the College has selected People Driven Technology as the reseller and implementation services provider for this refresh of the systemwide network equipment, and

WHEREAS, the proposed contract for equipment and implementation services to be provided by People Driven Technology is for anticipated amount of \$11,648,865.24, based on sum of the costs of equipment of \$11,007,615.24 and the costs for implementation services of \$641,250.00; and

WHEREAS, the College anticipates using financing options provided through Juniper Financial Services to finance this purchase over five (5) years at an interest rate of zero percent (0%); and

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

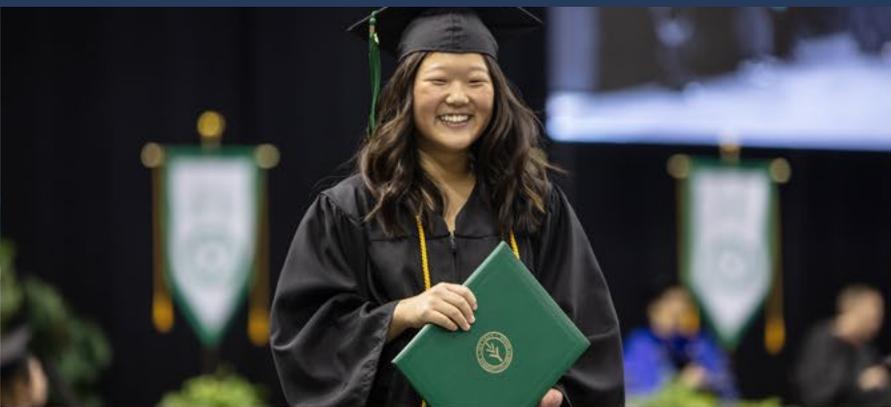
NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or her designee, to enter into Agreements with People Driven Technology and with Juniper Financing Services to complete the acquisition and implementation of Juniper Mist network equipment after said agreements have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated October 5, 2023



IVY TECH
COMMUNITY COLLEGE

HIGHER EDUCATION at the *SPEED OF LIFE*





October 2023
State Board of Trustees

Academic and Student Experience



AGENDA

- 1 Enrollment and Retention Update
- 2 Enrollment Pipeline
- 3 CHE Pre-admissions Program





Dr. Dean McCurdy
Provost & Senior Vice President, Academic Affairs

Enrollment and Retention Update



2023–2024 Total Headcount



All campuses have increased enrollment

Current Total Headcount (Unduplicated)	Annual Goal	Distance to Goal
124,357, +16.7%	180,000	55,643

Undergraduate (Credit-Bearing)	Dual Credit	Skills Training
76,973; +6.8%	44,503, 37.6%	6,936; +35.7%

As of 9/6/23



Congratulations, Madison!

Fall 2023: Undergraduate (Credit-Bearing Enrollment)

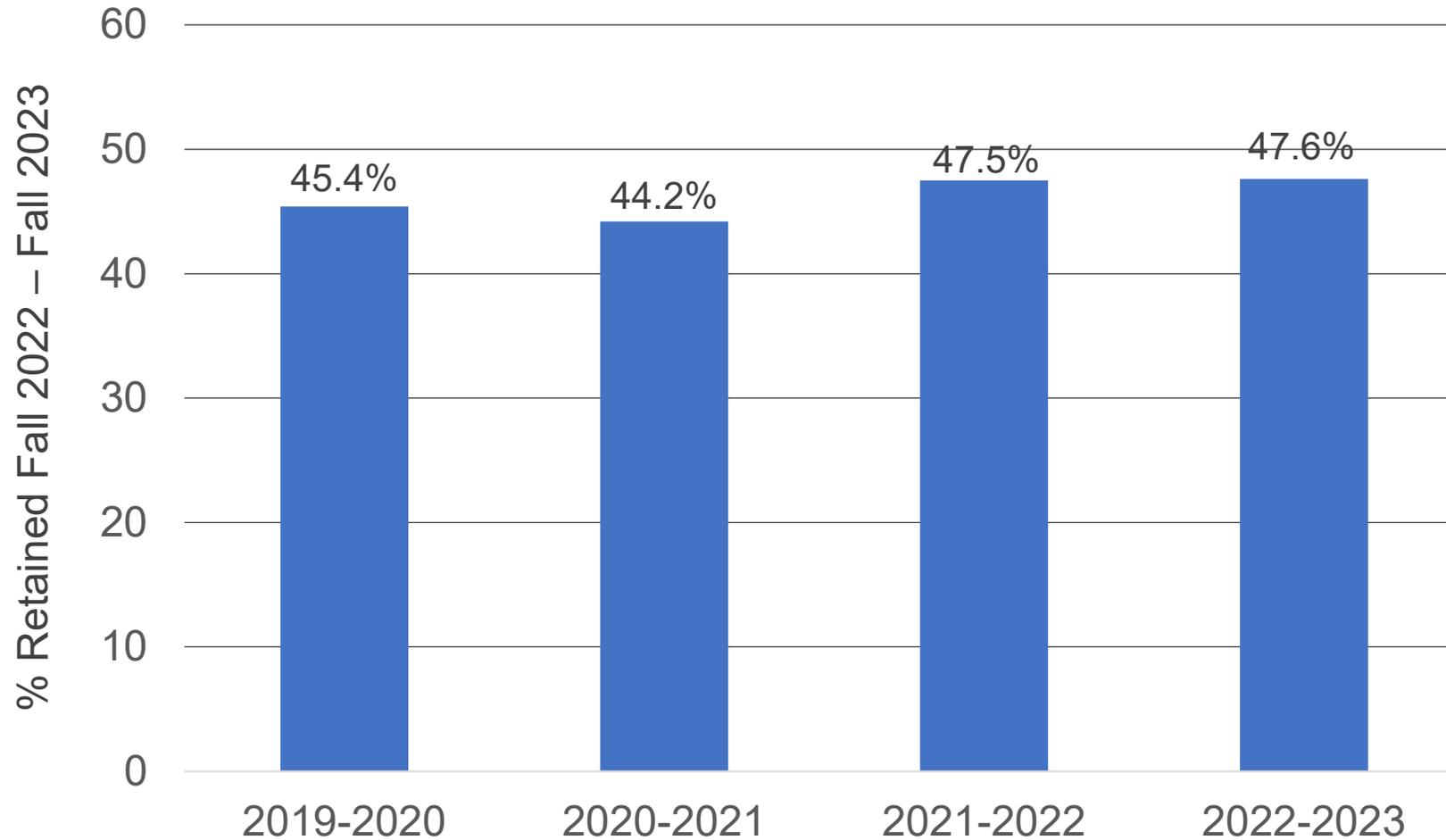


Headcount: +5.8%, FTE: +5.9%

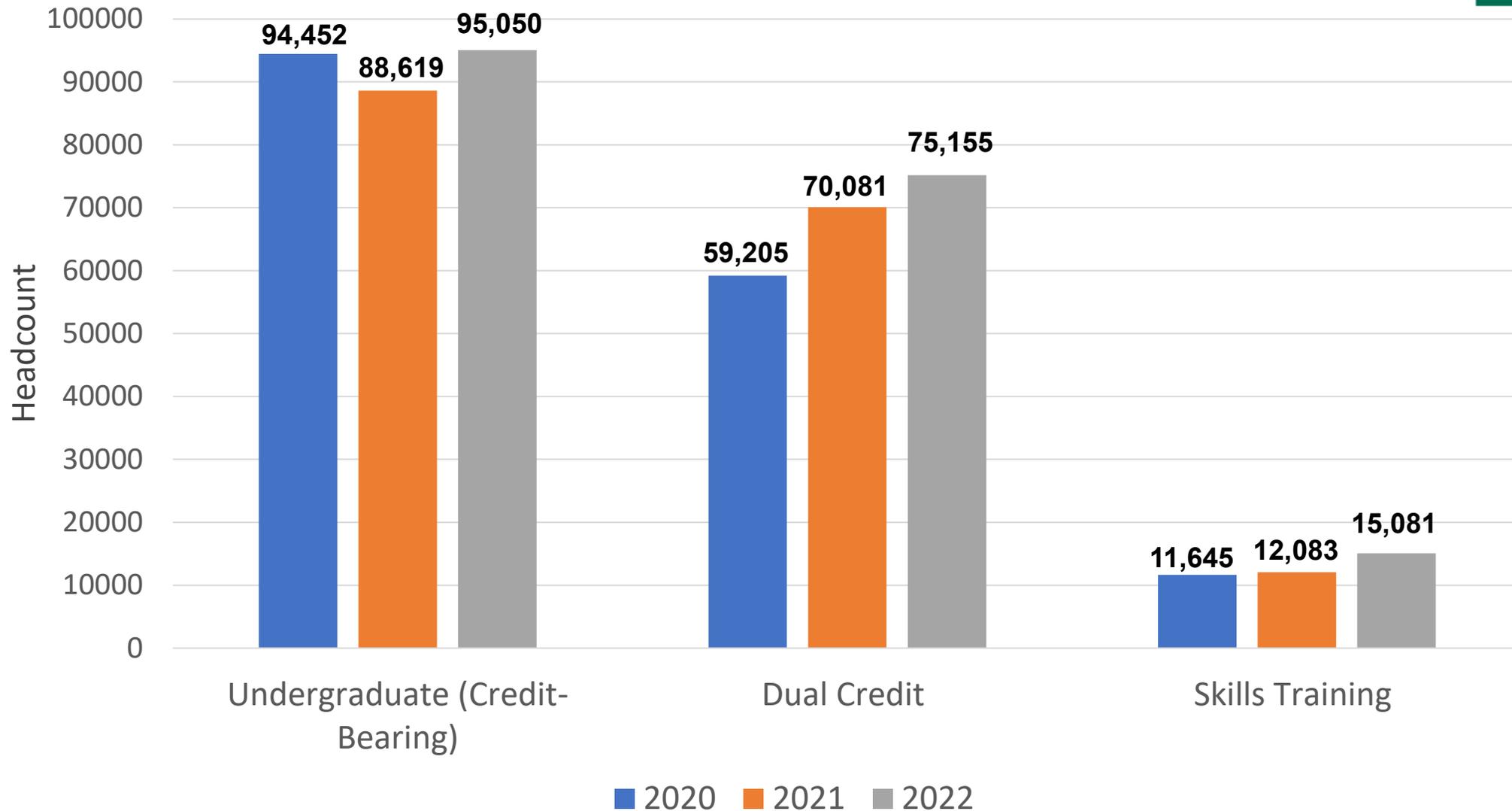
Student Type	Head Count	% Change	FTE	% Change
Continuing	30,118	2.7%	17,958.7	3.9%
Dual Enrollment	4,770	14.8%	1,667.2	12.7%
Guest	1,714	6.4%	483.7	-2.2%
New First Time – Adult	2,651	19.9%	1,537.7	24.1%
New First Time – Trad.	7,164	2.6%	5,153.8	2.2%
Readmit	4,527	1.7%	2,452.6	4.4%
Transfer In	2,108	9.0%	1,308.8	10.2%

As of 9/6/23

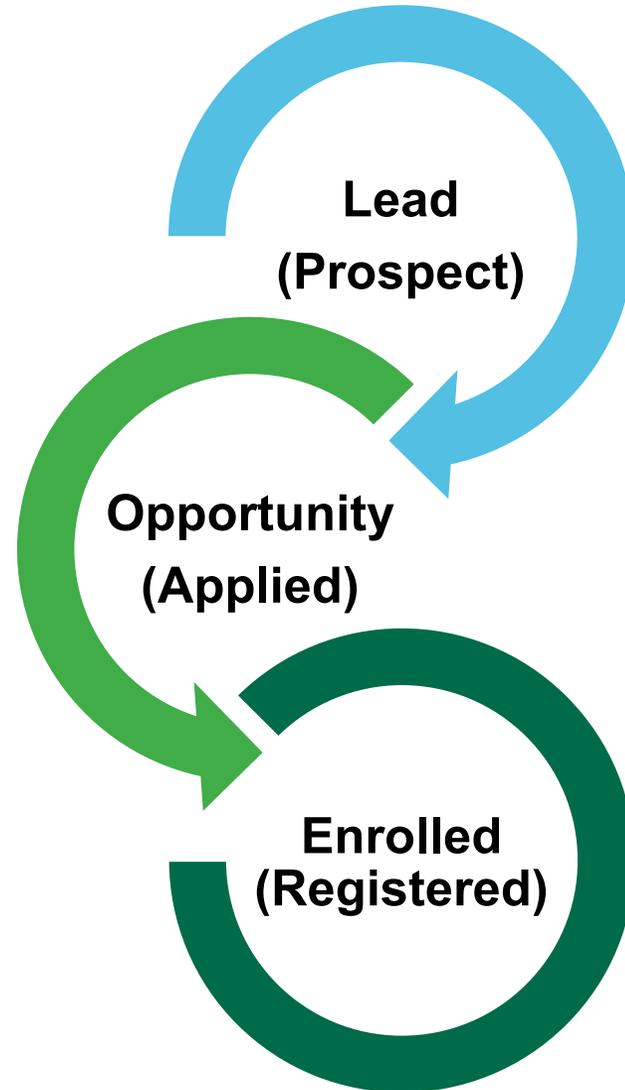
Fall – Fall Retention (Point-in-Time)



Student Journey Overview: Student Types



Prospective Student Enrollment Stages



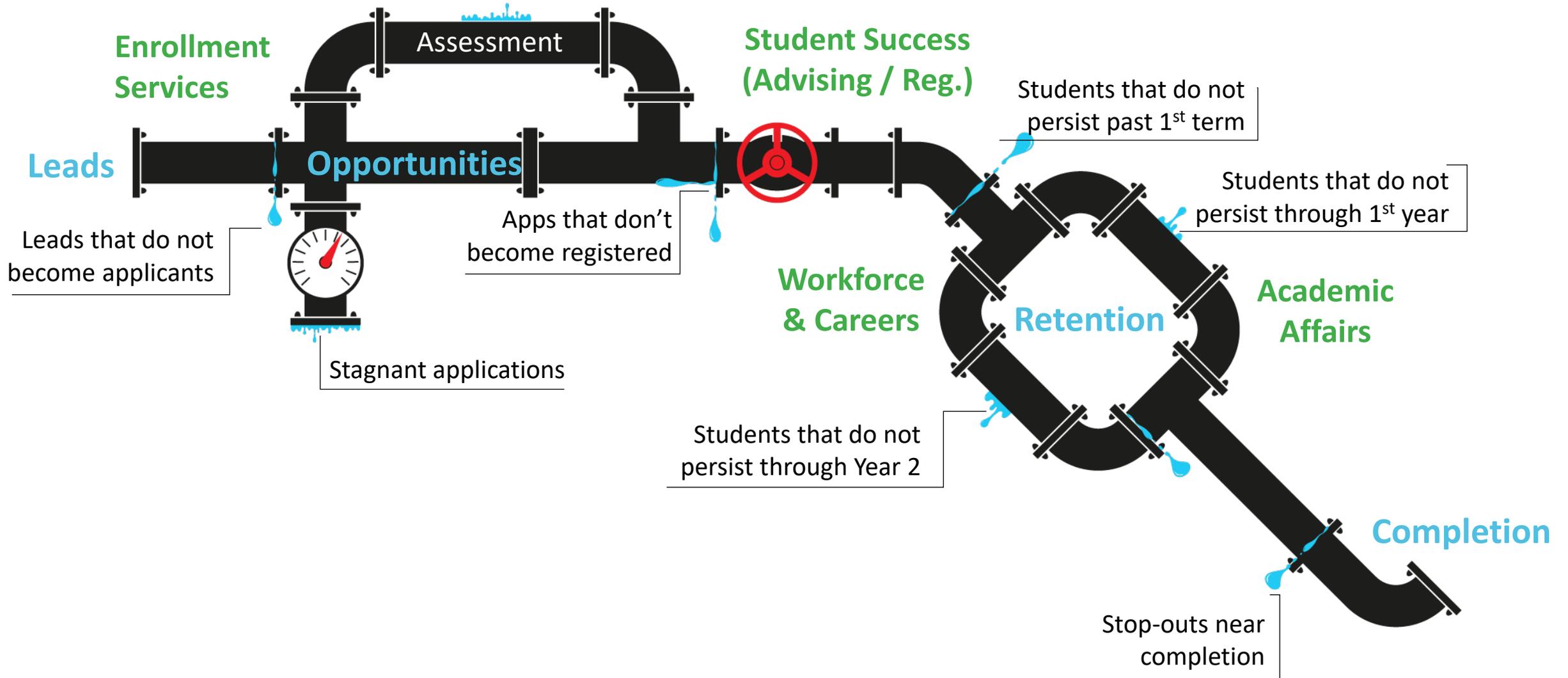
Student Journey Overview

2022-2023 Conversion Rate by Student Type



Student Type	New Applicant Count	Conversion Rate
Dual Enrolled	2,044	92%
New First Time	37,097	41%
Readmit	26,601	36%
Guest	16,690	64%
Transfer	9,494	44%
Apprentice	3,158	80%
Senior Scholar	318	74%

Enrollment Pipeline



CHE Pre-Admissions Update

- **Launched September 2023**
- **The Numbers**
 - **327** High Schools
 - **38** Colleges & Universities
 - **56,000+** Student Leads
- **Key Messages**
 - Transfer
 - Workforce
 - Affordability
 - Programs
 - Degree & Certs
- **Recruitment Plan**
 - Direct Mail
 - Digital Ads
 - SMS Text
 - Call Campaigns



Appendix A

TOTAL ENROLLMENT DATA

Point-in-time each year

(by campus, all sources,
unduplicated)



2023 – 2024 Total Enrollment by Campus (Point in Time Comparison, 2019-2020 to 2022-2023)



Data pulled 9/6/23



Appendix B

Fall 2023 ENROLLMENT DATA

(Undergraduate: Revenue
Generating/Academic Programs)



Fall Enrollment (Undergraduate = Academic Program Headcount) Gender



	Headcount	% Change from 2022	FTE	% Change from 2022
Female	33,025	5.3%	18,947.1	5.8%
Male	24,791	6.4%	13,203.0	6.1%
Not Reported	502	12.9%	533.7	8.5%

Data pulled 9/6/23

Fall Enrollment (Undergraduate = Academic Program Headcount) Race/Ethnicity



	Headcount	% Change from 2022	FTE	% Change from 2022
American Indian or Alaskan Native	362	32.1%	202.5	34.8%
Asian	1,465	9.1%	832.6	6.7%
Black or African American	8,582	12.2%	4,646.0	11.9%
Hispanic/Latino	2,327	-1.6%	1,323.8	-2.0%
Native Hawaiian/Pacific Islander	143	32.4%	81.8	31.7%
Two or More Races	2,564	11.0%	1,515.7	11.6%
Unknown	3,834	11.0%	1,716.5	4.5%
White	39,543	3.9%	22,364.7	4.7%

Data pulled 9/6/23

Fall Enrollment (Undergraduate = Academic Program Headcount) Age



Age	FTE	% Change from 2022
<18	1,716.6	10.4%
18-19	8,002.9	2.9%
20-21	5,626.1	6.7%
22-24	4,626.3	10.7%
25-29	4,635.7	6.9%
30-34	3,244.5	6.7%
35-39	2,001.8	6.0%
40-44	1,287.7	3.6%
45-49	785.0	0.0%
50-54	462.1	0.4%
55-59	212.5	-2.6%
60-64	58.8	-19.4%
>64	22.8	9.8%

Data pulled 9/6/23

Fall Enrollment (Current FTE) By Campus

	Fall 2023		
	Value	Change	% Change
Anderson	797.9	57.6	7.78%
Bloomington	1,928.6	77.8	4.20%
Columbus	1,609.9	133.5	9.04%
Distance Apprenticeship	3.6	-1.9	-34.15%
Evansville	1,704.7	134.4	8.56%
Fort Wayne	3,168.3	86.2	2.80%
Hamilton County	882.0	157.6	21.75%
Indianapolis/Lawrence/Pl..	6,919.3	544.9	8.55%
Kokomo	1,243.4	79.9	6.87%
Lafayette	1,922.4	-57.7	-2.92%
Lake County(Gary/E Chic/..	1,847.1	169.7	10.12%
Lawrenceburg	658.7	77.7	13.37%
Madison	444.1	47.7	12.02%
Marion (Grant County)	430.8	24.0	5.91%
Muncie	1,318.9	-52.3	-3.81%
Richmond	629.8	12.1	1.95%
Sellersburg	1,752.5	206.2	13.34%
South Bend/Elkhart	1,955.6	178.8	10.06%
Terre Haute	1,800.1	23.5	1.32%
Valparaiso	1,666.1	-67.9	-3.92%

Data pulled 9/6/23

Fall Enrollment (Current Headcount) By Campus

	Fall 2023		
	Value	Change	% Change
Anderson	1,402.0	120.0	9.36%
Bloomington	3,494.0	274.0	8.51%
Columbus	2,695.0	181.0	7.20%
Distance Apprenticeship	11.0	-7.0	-38.89%
Evansville	3,105.0	242.0	8.45%
Fort Wayne	5,785.0	79.0	1.38%
Hamilton County	1,407.0	244.0	20.98%
Indianapolis/Lawrence/Pl..	13,041.0	942.0	7.79%
Kokomo	2,037.0	77.0	3.93%
Lafayette	3,125.0	-208.0	-6.24%
Lake County(Gary/E Chic/..	3,387.0	315.0	10.25%
Lawrenceburg	1,247.0	89.0	7.69%
Madison	917.0	128.0	16.22%
Marion (Grant County)	824.0	84.0	11.35%
Muncie	2,127.0	-59.0	-2.70%
Richmond	1,092.0	23.0	2.15%
Sellersburg	3,715.0	554.0	17.53%
South Bend/Elkhart	3,453.0	146.0	4.41%
Terre Haute	3,098.0	120.0	4.03%
Valparaiso	2,858.0	-92.0	-3.12%

Data pulled 9/6/23

Appendix C

Fall – Fall RETENTION DATA

(Undergraduate: Revenue
Generating/Academic Programs)



Fall – Fall Retention Progress by Campus Past 5 Years

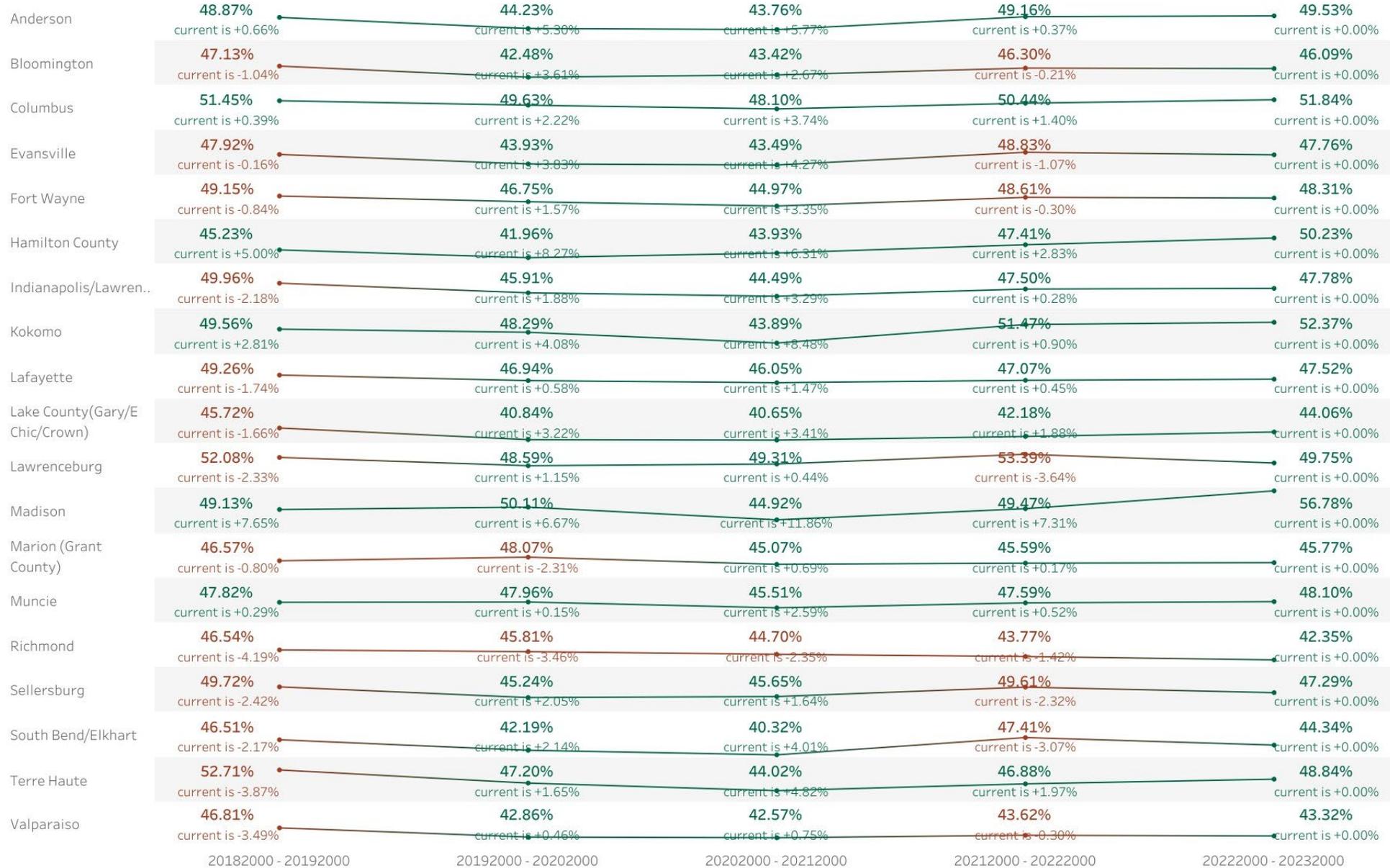
Data pulled 9/6/23



Campus 5-Year Trends

Fall to Fall [Point-in-Time]

Red values show where current is lower than historic



THANK YOU!



IVY TECH

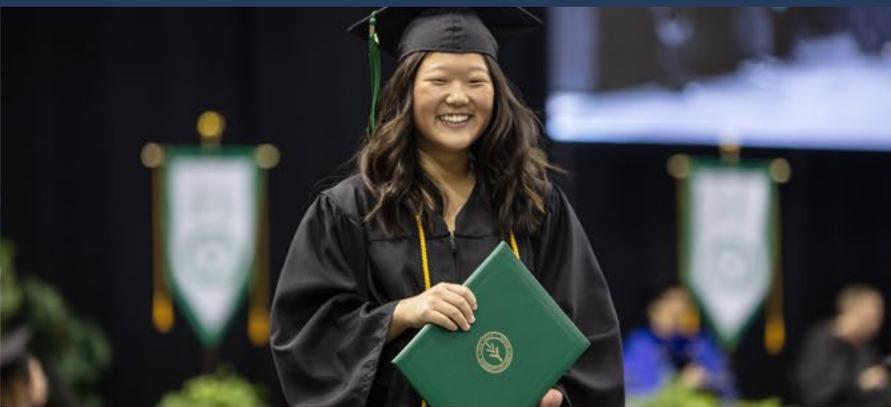
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IVY TECH
COMMUNITY COLLEGE

AUDIT COMMITTEE

The committee did not meet this month, therefore there is no report for the October State Board of Trustees Meeting.



IVY TECH
COMMUNITY COLLEGE

HIGHER EDUCATION at the *SPEED OF LIFE*



Building, Grounds, Capital Committee

Amanda Wilson, Vice President for Capital Planning and Facilities

AGENDA

- 1 Indianapolis Campus, A&E Services for Capital Restructure Project
- 2 Indianapolis Campus, CMc Services for Capital Restructure Project
- 3 Information Item: Sellersburg Campus, Land Transfer to Family Scholar House
- 4 Information Item: Contract, Spend



Indianapolis, Restructure Capital Project A&E Services



A&E Contract

Selection Process:

- Request for qualifications (Submissions ranked by committee)
- Interviews and pricing request (Interviews discussed and ranked by selection committee for collective score)
- Requested a Best And Final Offer
- Total Contract: \$1,707,000 (including reimbursables), plus \$65,000 in optional FF&E specification services

Indianapolis, Restructure Capital Project

CMc Services



CMc Contract

- Pre-construction phase of contract \$55,000
- Guaranteed Maximum Price will be established as design is developed and executed as an addendum to the pre-construction contract
- We will receive cost estimates at multiple stages of design to confirm budget compliance
- \$50,000 Fee at Risk and \$50,000 incentive (funded from cost savings)
- Total project cost is \$38,001,450

State-Certified Diverse Spend



Overall

\$9.4M

14%

105 Vendors

Construction Only

Minority
\$1,007,661

Women
\$875,246

Veteran
\$204,868

6%

5%

1%

Participation Goal

7%

5%

3%

THANK YOU!



IVY TECH

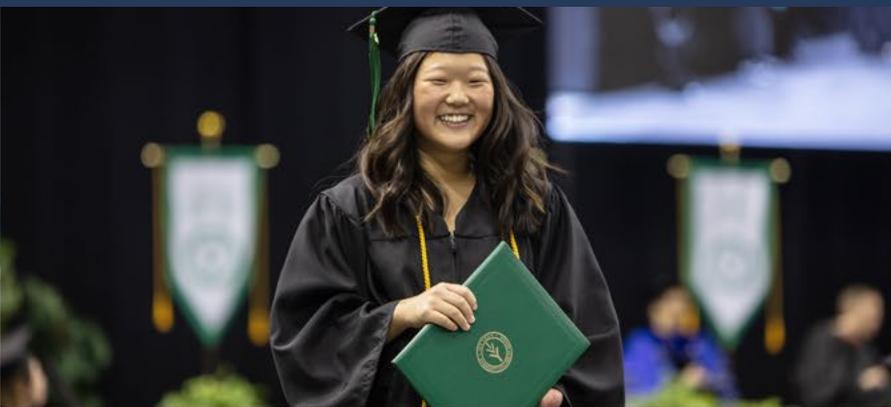
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**FINANCE & BUSINESS
AFFAIRS**

The report will be given at the State Board of Trustees Meeting on October 5, 2023



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COMMUNITY COLLEGE

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Network Refresh

Resolution Presentation



1

Current State

Current state of the network

2

Business Risks

Overview of current risks

3

Vendor Selection

Features overview

4

Existing Customers

Client portfolio

5

Investment Request

Cost and benefit overview





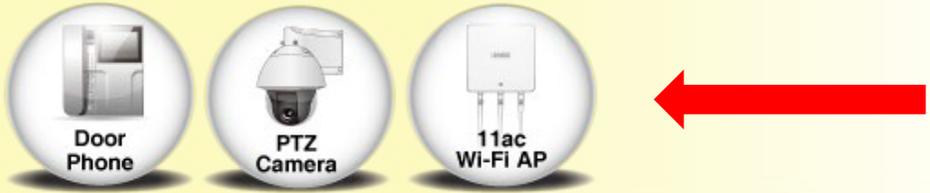
Current State of the Network

- Out of hardware and software support
- Wireless speeds from 2009
- Power over Ethernet (PoE) capped at 30W
- Wireless hardware born in 2012
- Wired hardware born in 2010, 2012, & 2013

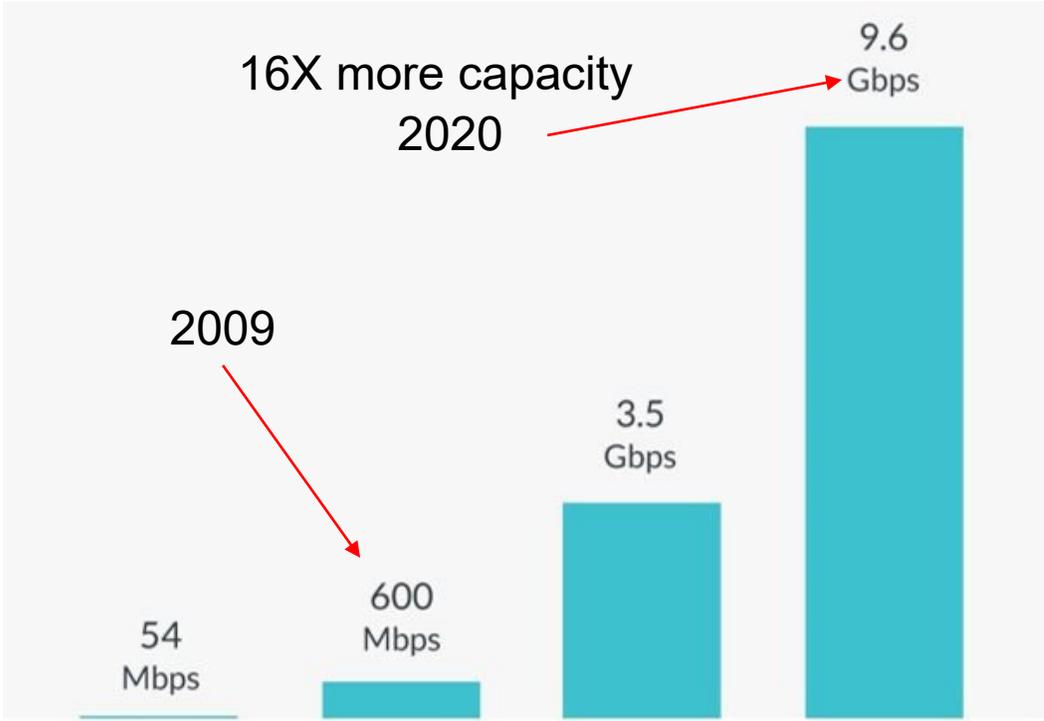
802.3bt
60-95W



802.3at
30W



802.3af
15W





Business Risks

- **Cybersecurity Risk**
 - No security patches
 - No software updates
 - Insurance carrier concerns
- **Operational Risk**
 - Difficult to manage
 - No configuration centralization
 - Low visibility & observability
 - High operating costs
- **Strategic Risk**
 - Low flexibility in service delivery
 - Low business enablement





Why Juniper Mist?

- 2022 Market leader in enterprise LAN
- Next-Gen AI-enabled networking
- Software-defined cloud management
- Self-diagnosing
- Self-monitoring
- Advanced data-driven insights and analytics
- ChatGPT virtual network assistant
- Advanced power delivery
- Increased wireless capacity
- Improved wireless experience
- Indoor way finding
- Location tracking

Juniper Second Quarter 2023 Financial Performance

Net revenues were \$1,430.1 million, an increase of 13% year-over-year and an increase of 4% sequentially.

Figure 1: Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure





Customers



DARTMOUTH





OEM

Partner Reseller

How much?

\$2.3 M per year
(\$11,648,865.24 total)

How long?

5 years

Includes?

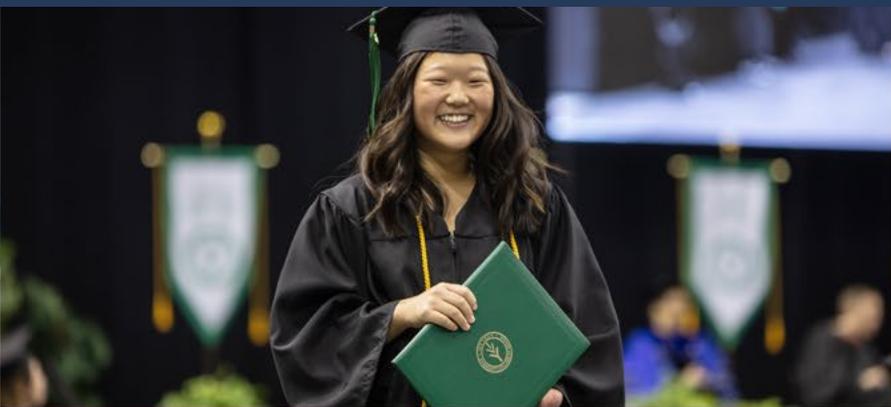
- Implementation & Support
- **5-10 jobs** for Ivy Tech students

THANK YOU!



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Foundation Update

Courtney Roberts, President, Ivy Tech Foundation

AGENDA

- 1 Invest IN Ivy Tech Impact
- 2 Campaign Evaluation Update
- 3 Evansville Spotlight
- 4 60th Anniversary Gala





Invest IN Ivy Tech Impact



\$340M

of \$285M campaign goal

INVEST  IVY TECH

Overview



Type	\$\$ to Raise In the Millions	Grand Total as of 6.30.2023	% to Goal
Grants	\$175	\$224	128%
All Other Gifts (Major Gift, Planned Gift, Annual Fund and Other)	\$110	\$116	105%
Total	\$285	\$340	119%



Highlights by the Numbers

INVEST  IVY TECH STATEWIDE NUMBERS GRAND TOTAL



Students
\$150 Million



Workforce
\$121 Million



Infrastructure
\$42 Million



Future
\$27 Million

BY THE NUMBERS

\$285 MILLION
GOAL

\$340 MILLION
TOTAL RAISED

102,933
TOTAL GIFTS

TOTAL DONORS

14,313

INDIVIDUALS

10,926

ORGANIZATIONS

3,387

First-Time Donors

8,388

INVEST  **IVY TECH**



Students
\$150 Million Raised

407 

Scholarships Funded



1,922

instances of emergency aid support

\$600

average amount of emergency support per student





Workforce

\$121 Million Raised



\$20 million raised

for nursing expansion initiative



Garatoni School of
Entrepreneurship and Innovation
Industry 4.0
Ivy+ Career Link



new nurses and counting





Infrastructure

\$42 Million Raised



Campuses

benefited from new
facilities or renovations

Anderson
Columbus
Evansville
Fort Wayne
Hamilton County
Indianapolis
Kokomo

Lake County
Muncie
Sellersburg
South Bend/Elkhart
Richmond
Terre Haute



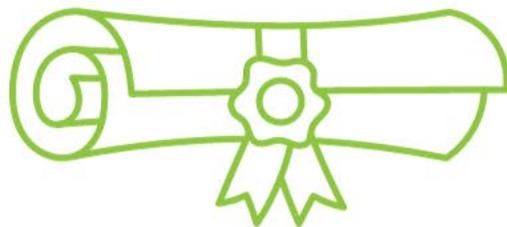
Future
\$27 Million Raised

167



**planned gifts
committed**

124



**new endowments established
for student scholarships**

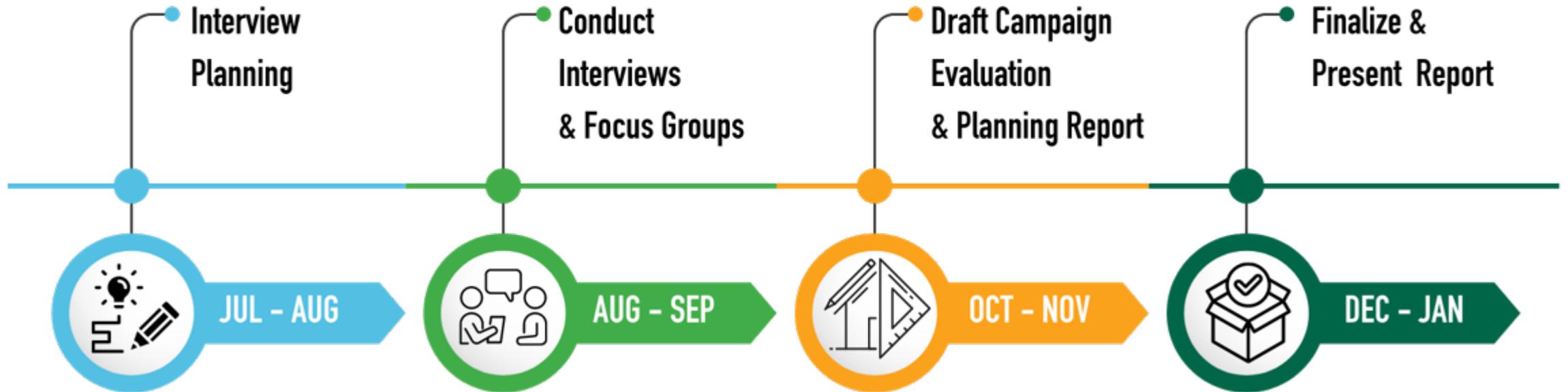




Campaign Evaluation Update



Evaluation Process





Evansville Spotlight



Evansville Spotlight



- 41 Academic Programs
- Campaign total \$16.3M (\$4.2M over goal)
- Launched Old National Bank K-14 Partnership
- Launched IMPAACT Scholars Initiative
- Nursing and Health Sciences Expansion is underway





60th Anniversary Gala





Friday, November 10

JW Marriott | 5:30 p.m. Cocktail Reception | 6:30 p.m. Program

Sponsorship levels at:

\$50,000, \$25,000, \$15,000, and \$10,000

**Tables of 10 may be purchased
for \$2,500**

**If interested in sponsoring, please contact Gretchen Keller
at gkeller3@ivytech.edu or your campus development staff.**

THANK YOU!



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Revised Operations



8-week Course Model

Redesigned course scheduling and modalities to support student flexibility



Evidenced-based Analytics

Leveraging data to inform practices and proactive student outreach



Wraparound Support Services

Providing students with laptops and emergency aid meeting all student needs



Ivy+ Tuition & Textbooks

Removing financial barriers, closing equity gaps, and improving student outcomes

One Brand, One Message

Current State



Career Link



Tuition & Textbooks



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at the *SPEED OF LIFE*



IT Academy

ACHIEVE YOUR DEGREE™
IVY TECH COMMUNITY COLLEGE

GRADUATION DAY PAYS OFF EVERY DAY

LEARN MORE

JOSHUA A. | 2011 GRAD

IVY TECH COMMUNITY COLLEGE

70+ PROGRAM OPTIONS, ONE MEANT FOR YOU

EXPLORE PROGRAMS

TRACY J. | 2009 GRAD

92% OF ALUMNI WOULD CHOOSE IVY TECH AGAIN

APPLY NOW

AUDREY B. | 1997 GRAD

Statewide Brand, Local Voice



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Madison Campus, Department of Corrections 2023-2025 Strategic Plan



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COMMUNITY COLLEGE
MADISON

HIGHER EDUCATION at the *SPEED OF LIFE*

Market Share



Grades 10-12

High School Graduates
with No Degree

Recruitable Population

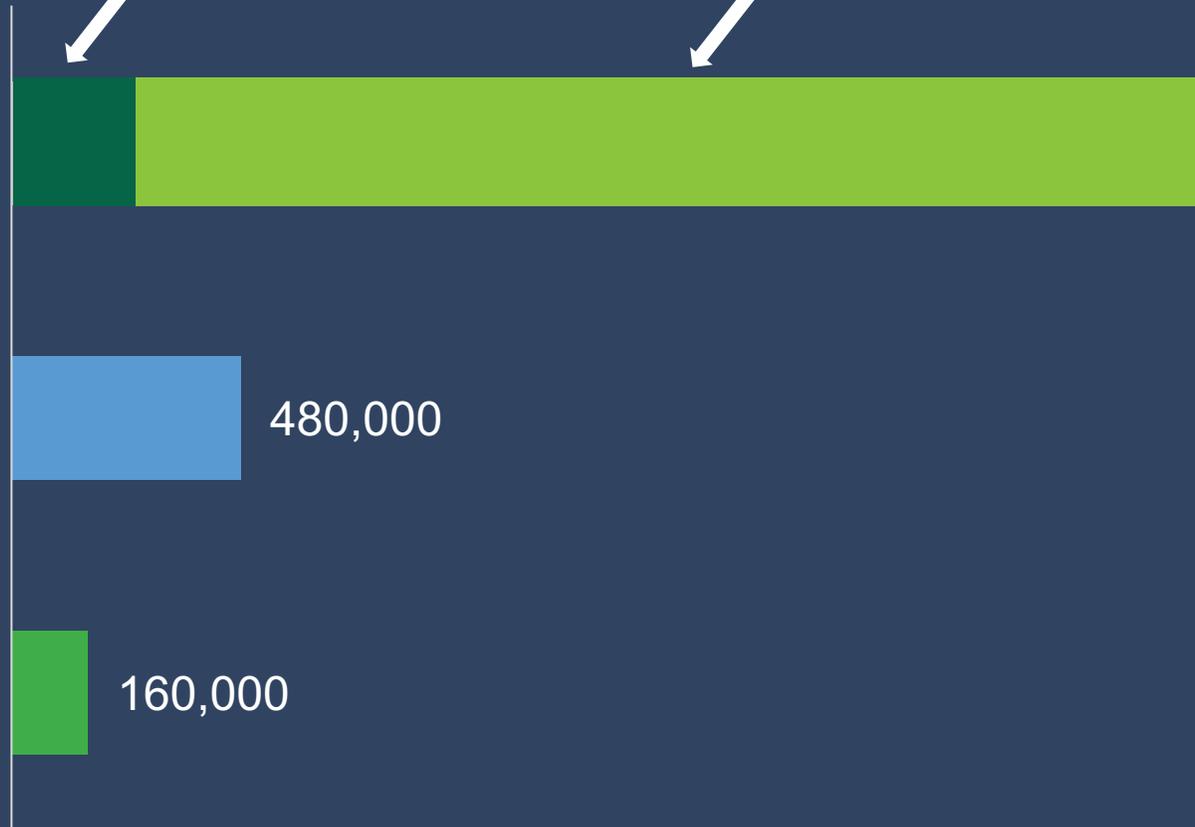
2,500,000

Indiana Undergraduates

480,000

Ivy Tech

160,000



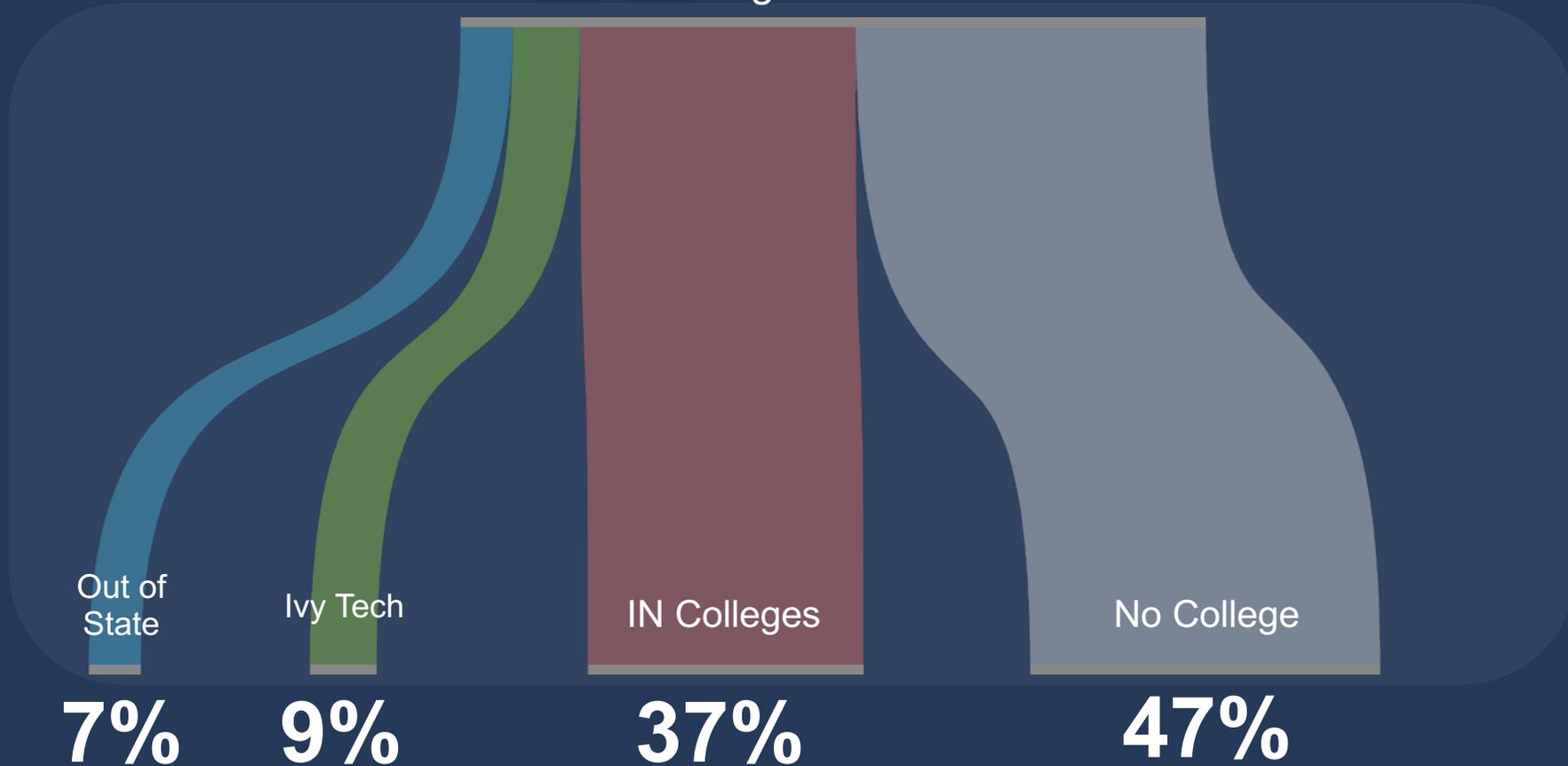
Market Share

Traditional First Time Students



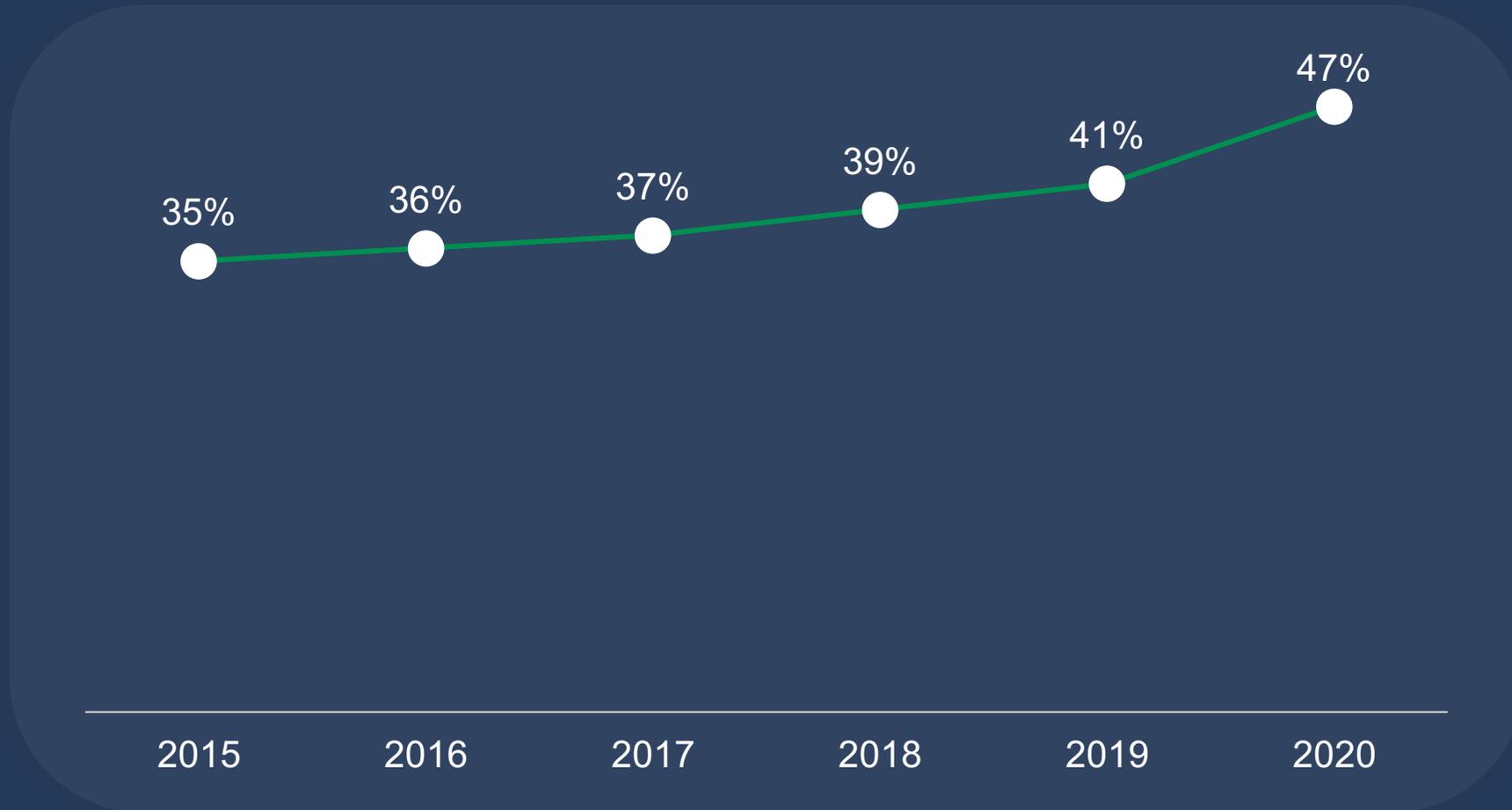
76,327

High School Grads



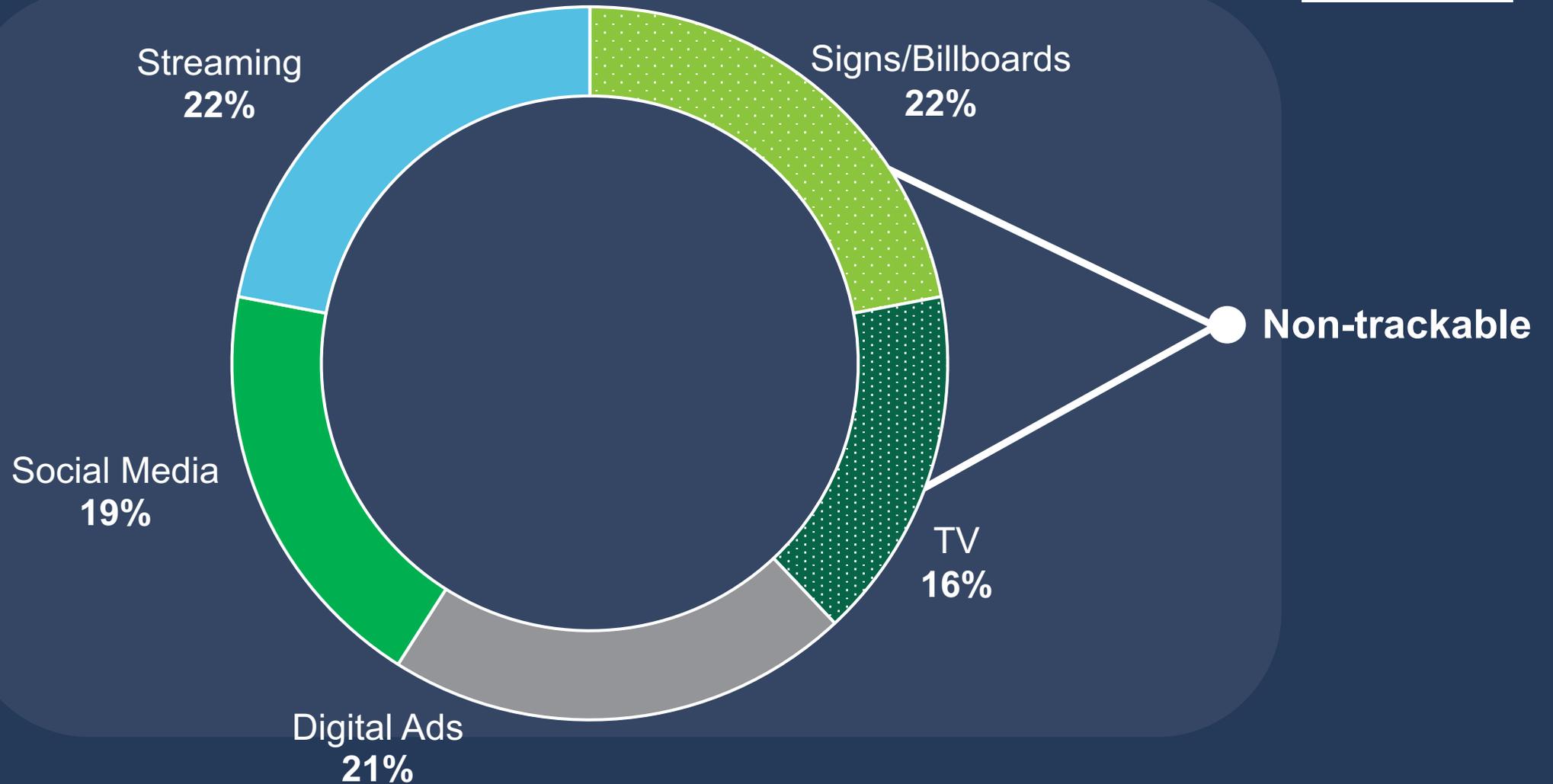
Market Share

% of High School Grads Not Going to College



Systems Office Marketing Channels

AY 2024



FY23 Media Spend

Systems Office & Campus



Marketing Costs
\$2,572,368



Digital: \$1,159,714
Traditional: \$1,412,654



30,637
Applications

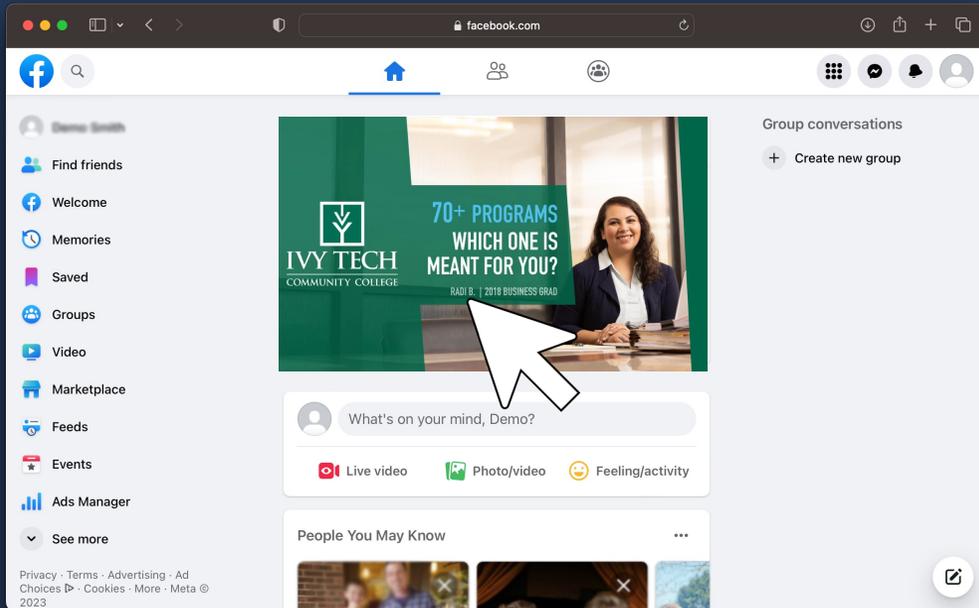


FY23 Completed Applications



Digital Media
30,637
42%

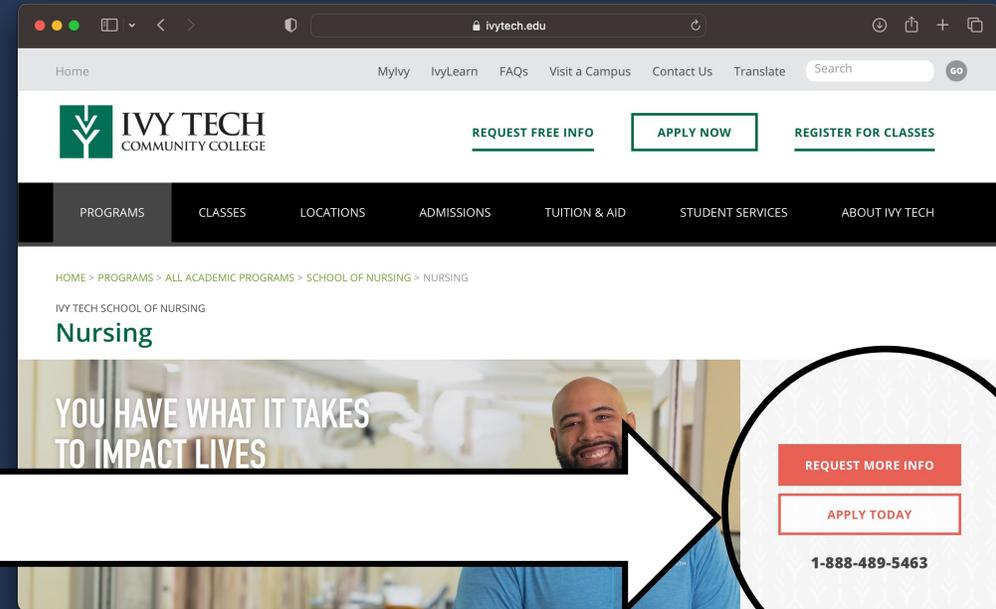
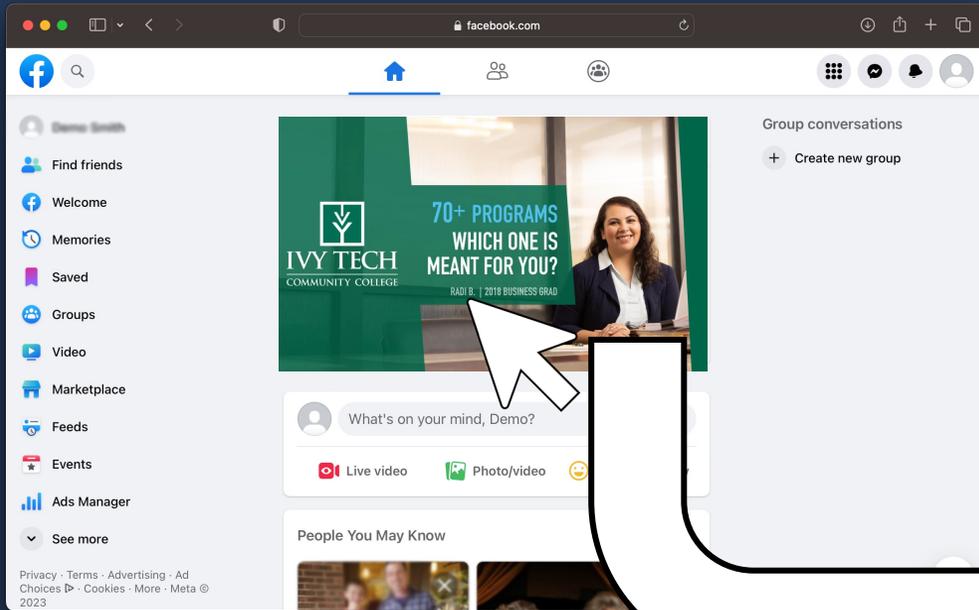
Application Origination Identifiable



1

Prospective student
clicks Facebook ad

Application Origination Identifiable



Ad forwards to application



Applications linked back to Facebook ad

Current Media Revenue Data



Unknown

30,637
applications

X

Registered

X

*Tuition
Paid*

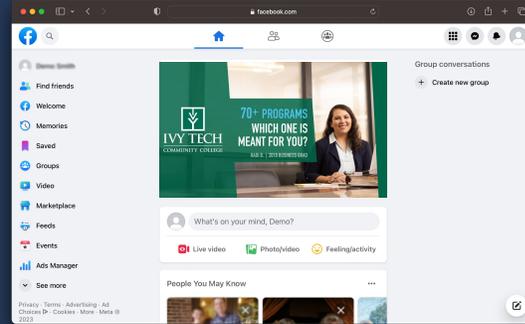
=

Revenue

Current Digital Media Data



 number of applications



Applies

Does not Apply

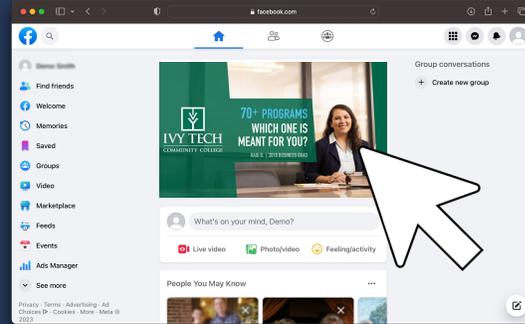
Registers

Does Not Register

December 2023 Digital Media Data



- specific students
- programs
- credits



Applies

Registers

Does Not Register

Does not Apply



Application Predictive Analytics



1

Determine applications most likely to register

2

Distill data for campuses

3

Quickly process most likely to register

4

Support those least likely to register

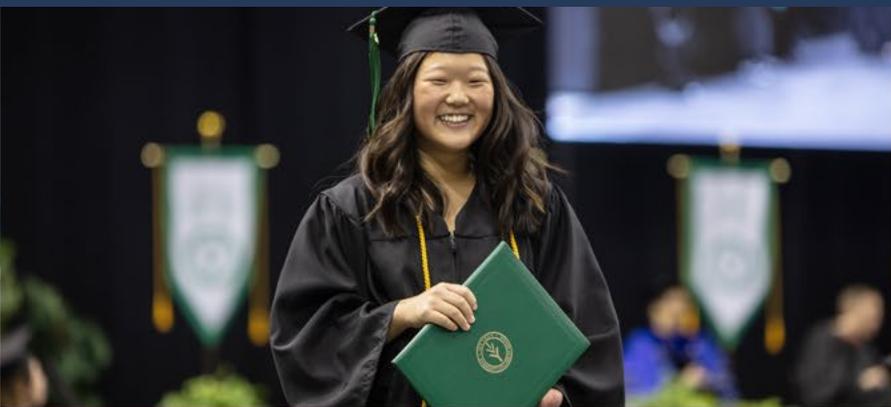


Is college still worth it?
This one is.



apply today
ivytech.edu





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Workforce & Careers

Molly Dodge, Senior Vice President of Workforce and Careers



Indiana's Hiring Challenge



FORBES > BUSINESS

Hiring Challenges In 2023: Are You Prepared?



Annual Employer Survey: Three-Quarters Left Jobs Unfilled Due to Talent Shortage; Companies Increase Training in Response

WORKFORCE

Indiana Businesses Cannot Expand Amid Labor Shortage



U.S. Chamber of Commerce

Topics

Topics / Workforce /

Understanding America's Labor Shortage

Workforce participation remains below pre-pandemic levels. We have 1.4 million fewer Americans working today compared to February of 2020.

Recruiters Brace for a Challenging Year Ahead

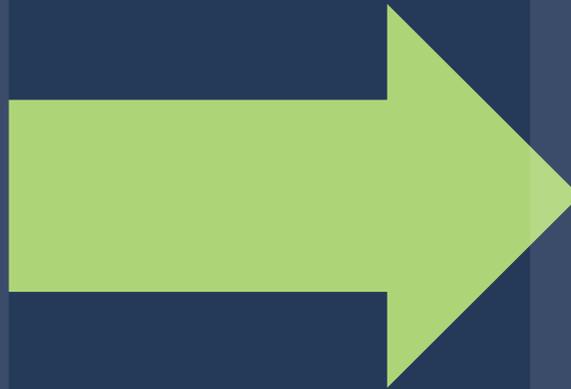


Skills-based hiring will continue to resonate even as the economy cools

Indiana's Skills Mismatch



**Most jobs (58%)
require some
postsecondary
education beyond
high school.**



**But too few workers
can access the
Skills Training and
education needed to
fill in-demand jobs.**

Indiana's Multi-dimensional Labor Shortage



The working age population (ages 24 – 65) has stopped growing

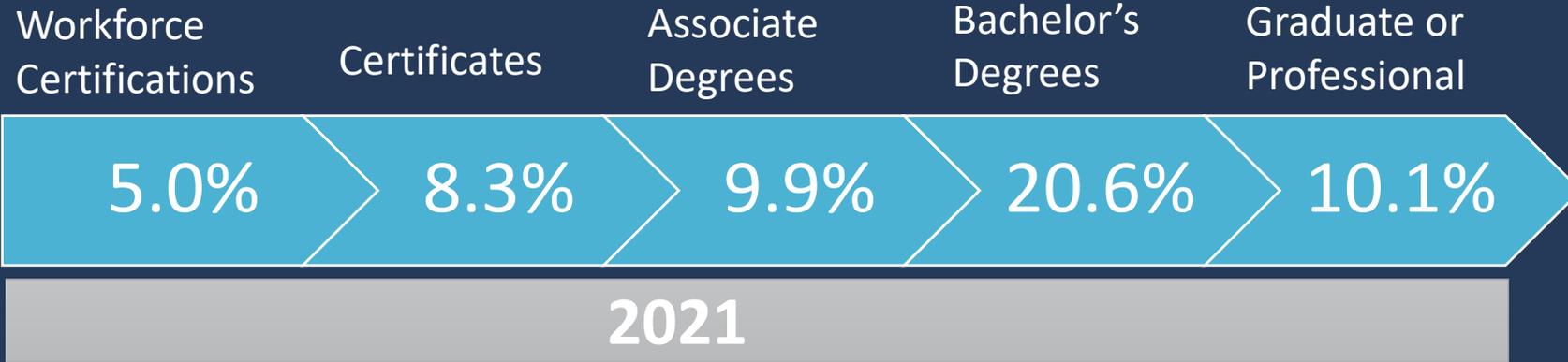


The population of retirees is rapidly increasing



The population of minors will steadily decline for the foreseeable future

Indiana's Educational Attainment



Indiana 53.9%

**GOAL
60%
By 2025**

Co-Creating Talent Pipelines with Employers



Scenario – Based on a true story



Landmark Manufacturing Company

- 126 Employees
- Advanced Manufacturing - Automotive & Recreational Vehicle Supplier
- Industrial Robotic Tube Bending Technology

The background of the image shows a factory floor with several orange robotic arms. One arm in the foreground is actively welding a metal part, creating a bright, starburst-like light. The scene is dimly lit, with the primary light source being the welding process. The overall atmosphere is industrial and technical.

The CEO of Landmark
Manufacturing faces a workforce
challenge -

Landmark is in desperate need of
Robotics Maintenance Technicians
and Operators



Career Link

Career Link Tool Kit



Skills Training



Apprenticeships



Work and Learn



Achieve
Your Degree



Career
Exploration



Academic Affairs
Student Affairs

Engage the Employer



Career Link reaches out and holds
on-site meeting with CEO



Assess the Employer's Needs



- Job Descriptions and Competencies for New Technology
- Apprenticeship Program
- Tuition Reimbursement for Associate Degrees, Certificates and Skills Training
- Customized Skills Training

Select the Best Tools



- Tuition assistance
- A path to upskilling the incumbent workforce

Achieve Your Degree



- 2022-2023 Retention of AYD Students Exceeds Ivy Tech Targets
 - Fall to Fall Retention 57.7% (target 50%)
 - Fall to Spring Retention 76.4% (target 72%)
- Current AYD Enrollments are Approaching Last Year's Total
 - 2022-2023 Total AYD Registered Students = 2,184 students
 - 2023-2024 AYD Headcount as of 9/26/23 = 2,108 students
- Over 310 AYD Company Agreements

Select the Best Tools



- A win-win for students and the employer
- Designed for the talent needs of industry



Apprenticeships

- Over 8,100 enrollments in registered and non-registered apprenticeships as of 9/25/23
- 190 companies plus union partnerships
- Nationally 89% of apprentices are retained by their employer at least 5 years after completion



THE **21ST CENTURY**
APPRENTICESHIP MODEL

STRUCTURED, SUSTAINABLE
TRAINING THAT COMBINES
LEARNING WITH DOING

Select the Best Tools



- Customized training to meet employer needs
- Stackable towards higher credentials

Skills Training Classes & System Upgrades



The screenshot shows the Ivy Tech Community College website's Skills Training Classes page. At the top, there are navigation buttons for 'REQUEST FREE INFO', 'APPLY NOW', and 'REGISTER FOR CLASSES', along with the text 'SPRING 2022 NOW OPEN'. A dark navigation bar contains links for 'PROGRAMS', 'CLASSES', 'LOCATIONS', 'ADMISSIONS', 'TUITION & AID', 'STUDENT SERVICES', and 'ABOUT IVY TECH'. The main content area features the heading 'Skills Training Classes' and a large graphic that says '400+ SKILLS TRAINING CLASSES' with a 'CONTACT US' button. Below this is a section titled 'AN ACCELERATED WAY TO GAIN NEW SKILLS' with a paragraph explaining the benefits of the classes. A search bar is visible with the text '408 classes found' and various filters for topics like 'Safety' and 'Manufacturing'. Three class cards are displayed, each with a 'LEARN MORE' button.

Skills Training Classes

400+ SKILLS TRAINING CLASSES

AN ACCELERATED WAY TO GAIN NEW SKILLS

Working adults have multiple demands on their time, and completing a college degree or certificate may not be something you can consider at this point. Ivy Tech's skills training classes (sometimes called workforce training, professional development, continuing education, or certification classes) are open to anyone in the community. Each class is designed to help you stay relevant with new trends, skills, or certifications.

How skills training works →
Options for employee training →

KEYWORD SEARCH Search for OSHA, ServSafe, etc. **408** classes found

TOPIC

- Food Safety/ServSafe
- Workplace Safety/OSHA
- Industrial Safety
- Materials Safety

Manufacturing

- Manufacturing & Industrial Skills
- Maintenance
- Welding
- Electrical Systems

OSHA 10-Hour Construction

OSHA for construction covers 29 CFR 1926 regulations. DOL card included.

Finish in 1 day
Offered at 2 Indiana locations
100% online

\$59

LEARN MORE

OSHA 10-Hour General Industry

OSHA general industry covers 29 CFR 1910 regulations. DOL card included.

Finish in 2 days
Offered at 12 Indiana locations
100% online, in-person, or hybrid

Sponsored by: Toyota

LEARN MORE

OSHA 10-Hour Welding Qualification Preparation

OSHA Welding helps workers meet OSHA compliance regarding welding, cutting and brazing.

Finish in 2 days
Offered at 3 Indiana locations
In person

\$129

LEARN MORE

ADVANCE YOUR CAREER WITH SKILLS TRAINING



CLASSES TO SKILL UP YOUR EMPLOYEES



Talent Sourcing



Career Link – Sourcing Ivy Tech Talent



- 1,000 Career Workshops / Career Fairs with 8,000 students participating
- 512 non-academic Work and Learn / Job Postings on Hire Ivy
- 4,000 Employer Engagement Sessions

Implementation Support



- Coaching HR and Supervisors
- Ensuring student program completion
- One-to-one Career Coaching



Collaboration is Key



- Design enrollment strategies
- Leverage subject matter experts
- Ensure student success

The Best Tools for Landmark Manufacturing



Skills Training



Apprenticeships



Work and Learn



Achieve
Your Degree

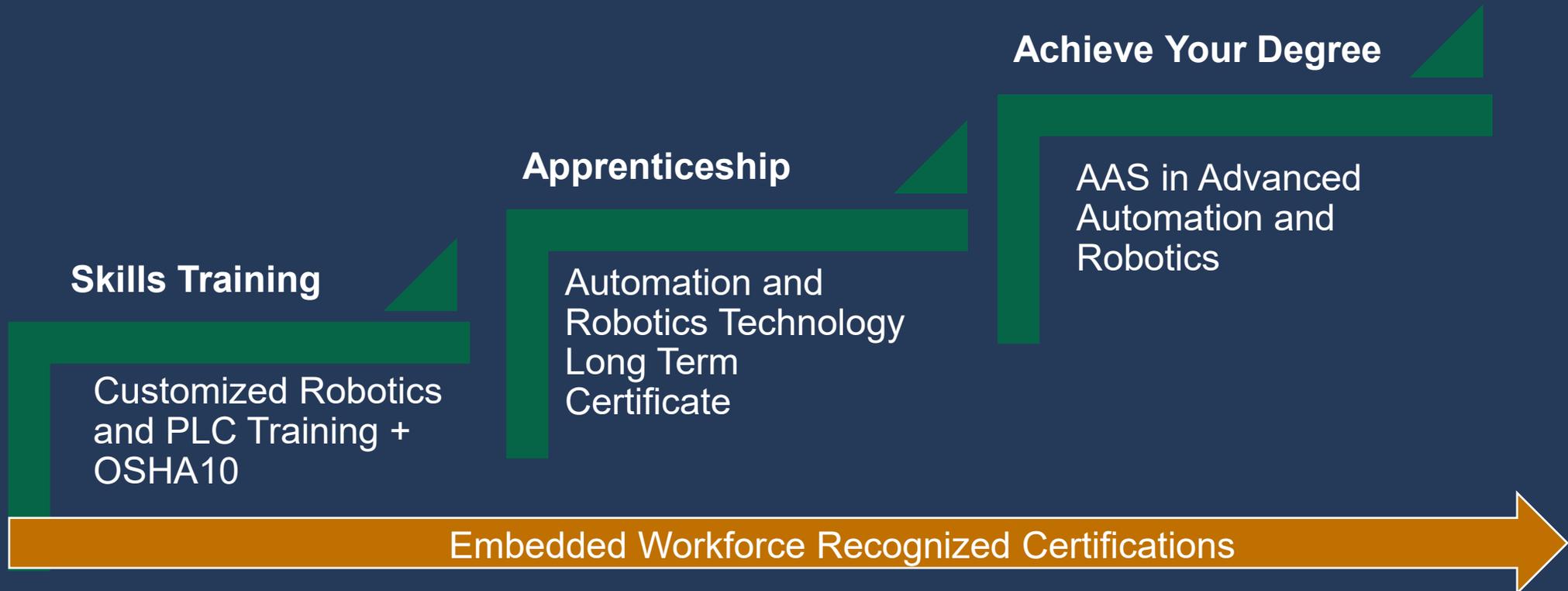


Career
Exploration



Academic Affairs
Student Affairs

Landmark Manufacturing's Career Ladder



Continuous Co-Creation



- Celebrate student success with the employer
- Critical roles filled
- Conduct new needs analysis
- Add new programs per employer needs

A Better Every Day After!

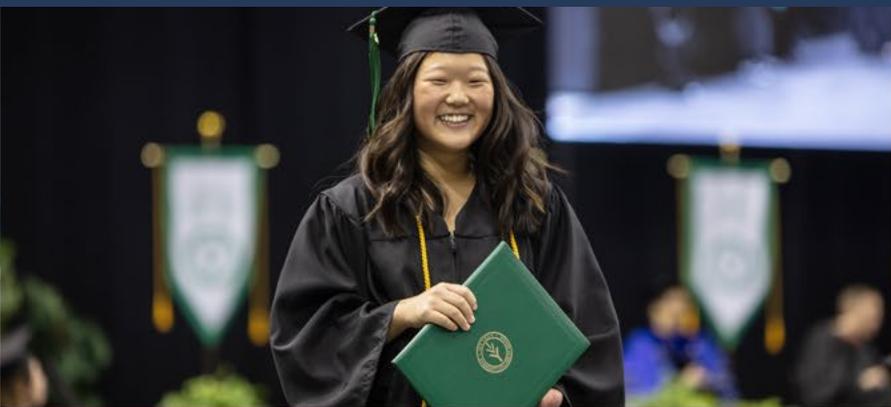


THANK YOU!



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October 2023
State Board of Trustees

President's Report



Whitehouse Investing in America Advanced Manufacturing Workforce Session



ENTEK Groundbreaking



DoD Semiconductors Funding Award

- \$238 million in Creating Helpful Incentives to Produce Semiconductors (CHIPS) and Science Act funding for establishment of Microelectronics Commons regional innovation hubs.
- For Indiana, \$32.9 million awarded to Applied Research Institute (ARI).
- Ivy Tech Bloomington was part of this proposal and will be working with ARI to develop a smart manufacturing and microelectronics lab will be awarded.

Healthcare Workforce Leadership Award

Ivy Tech Sellersburg
named recipient of
Healthcare Workforce
Leadership Award at
Optimize Conference



This just in....

Ivy Tech Valparaiso Student Dustin Price - 1st Place in the US Cyber Challenge 2023 Cyber Security Competition





Ivy+ Textbooks Update



Ivy+ Textbooks Impact

Fall 2021 – Summer 2023



Day One Access & Student Success

- Over **135,500** eligible students
- Over **612,000** course material units



Textbook Costs & Affordability

- Ivy+ saved students over **\$73.9M** in textbook costs
- **75%** digital-first delivery



Seamless Student Experience

- **\$17** per credit hour Ivy+ Textbook Fee
- Only **123 eligible** students opted-out (0.24%)





TUITION AND SUMMER-FLEX

FALL 2023	12 CREDIT HOURS	\$2,455.76
SPRING 2024	12 CREDIT HOURS	\$2,455.76
SUMMER 2024	6 CREDIT HOURS	\$0

Summer 2022 & Summer 2023



**2,036 Students
Over \$1M Dollars**



**Higher Course
Success Rates
(86%)**

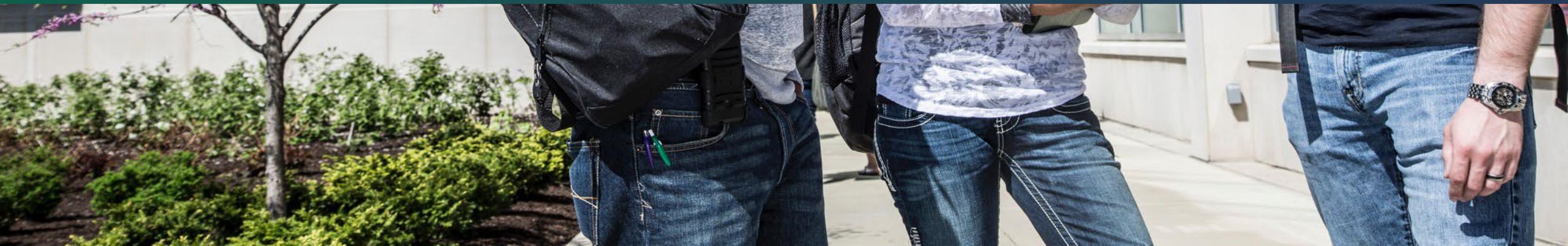


**Higher Summer to
Fall Retention
(88%)**





Strategic Plan Update



**Operational
Excellence**



**Teaching &
Learning**



**Student
Experience**



**Workforce &
Careers**



Strategic Plan Goals

Strategic Plan Metrics



50,000
ANNUAL
COMPLETIONS

5% INCREASE
IN STUDENT
RETENTION



INCREASE
ENROLLMENT
TO **190,000**



60% OF GRADS
EARNING ABOVE
MEDIAN WAGE

Strategic Plan Metrics

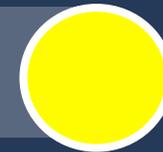
AY 2023



Total Enrollment



Student Retention (F2F & F2S)



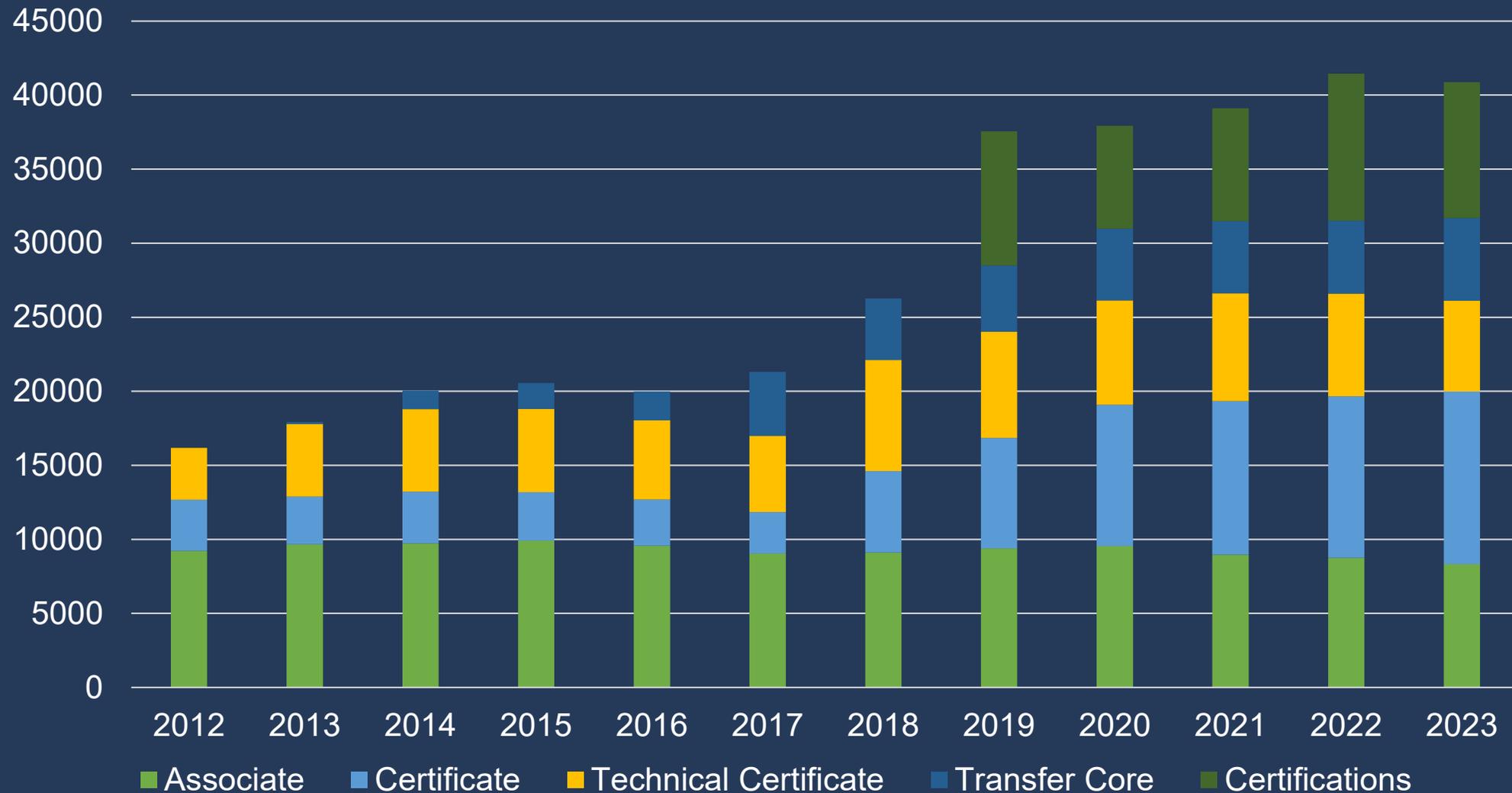
Completions



% Above Median Wage



Completions Over Time



Other KPIs

AY 2023



FTE



Financial



Employee Engagement

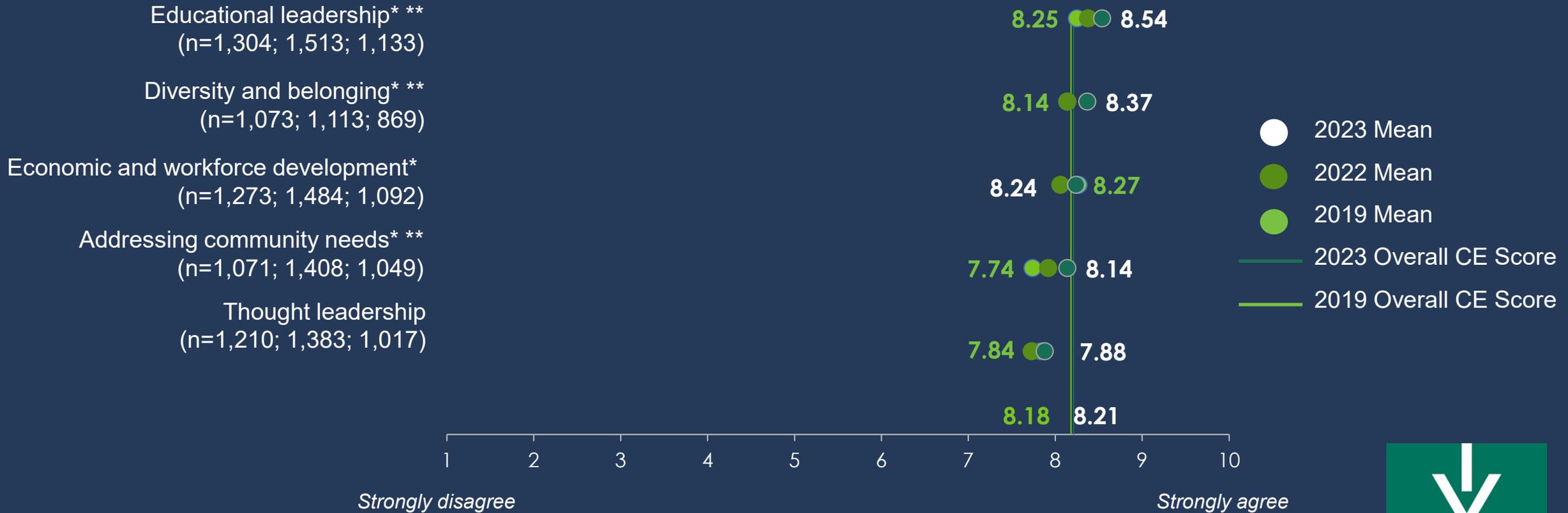


Community Engagement



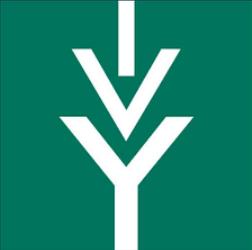
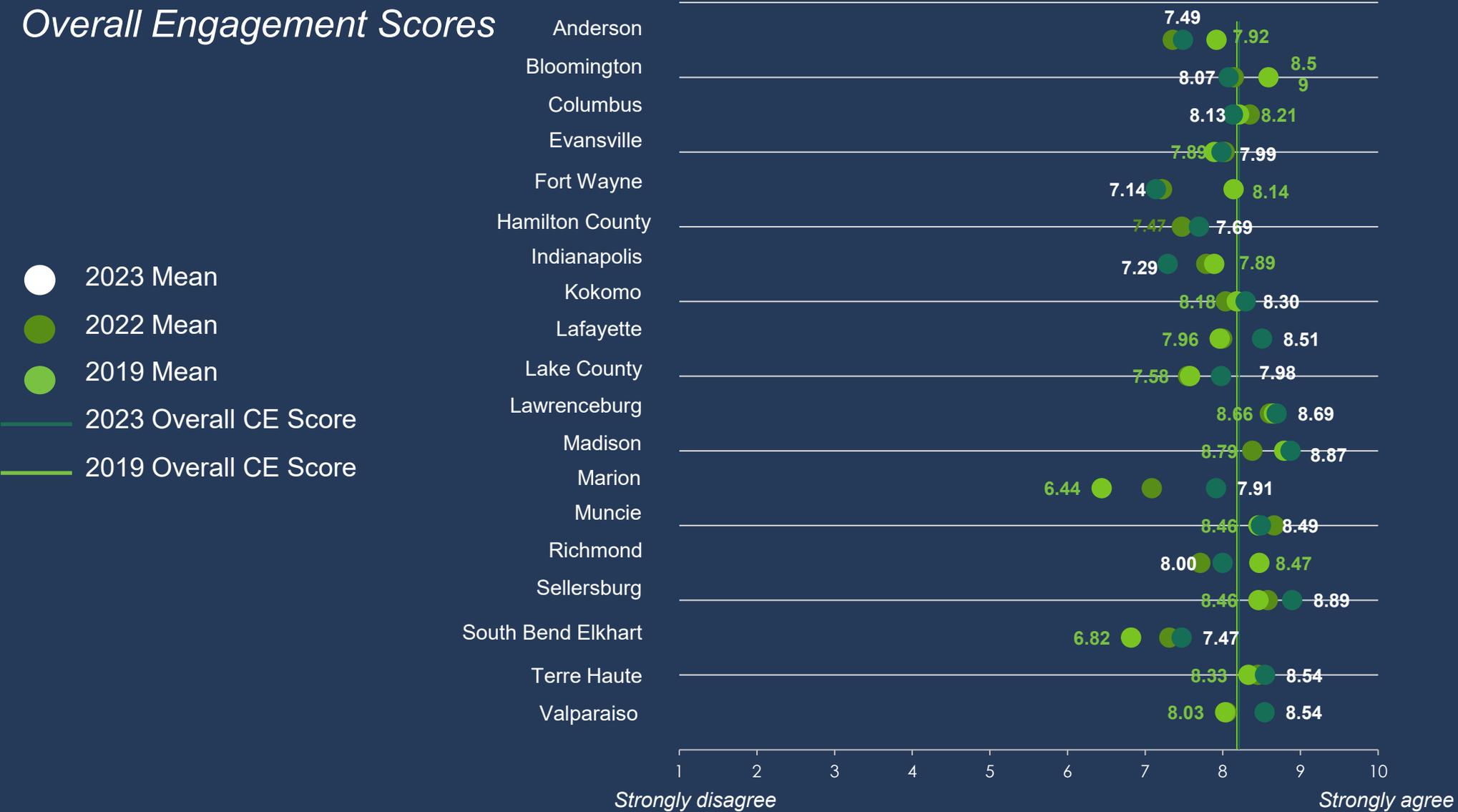
Community Engagement Survey

Community Engagement Index



Community Engagement Survey

Overall Engagement Scores





School Spotlight



October Spotlight: Advanced Manufacturing, Engineering and Applied Science



SCHOOL SPOTLIGHT

**School of Advanced
Manufacturing, Engineering &
Applied Science**



Have an appreciation for
applied science?

Visit Ivy Tech this October to
learn about the School of
Manufacturing, Engineering &
Applied Science

Visit IvyTech.edu/Tuesdays



IVY TECH
School of Advanced Manufacturing,
Engineering & Applied Science

LEARN MORE

National Manufacturing Day: Oct. 6



November: National Apprenticeships Month



A WIN-WIN FOR STUDENTS & EMPLOYERS

November Spotlight: Public Affairs and Social Sciences



Expungement & Resource Fair



Community Spotlight: Tell City



Dr. Tara Bishop
Superintendent
Perry Central Community Schools



Katie King
Site Director
Ivy Tech Tell City

IVY TECH

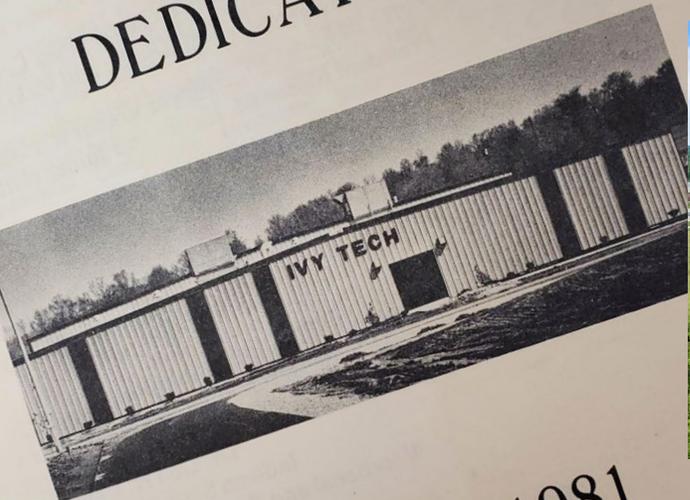
tell city



TELL CITY SITE

Since 1981

Ivy Tech - Region 12
Tell City Center
DEDICATION



April 16, 1981
2:00 P.M.

3100 Tell Street
Tell City, Indiana

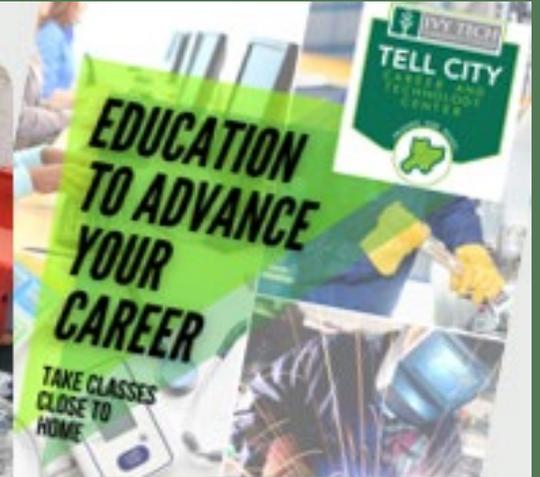
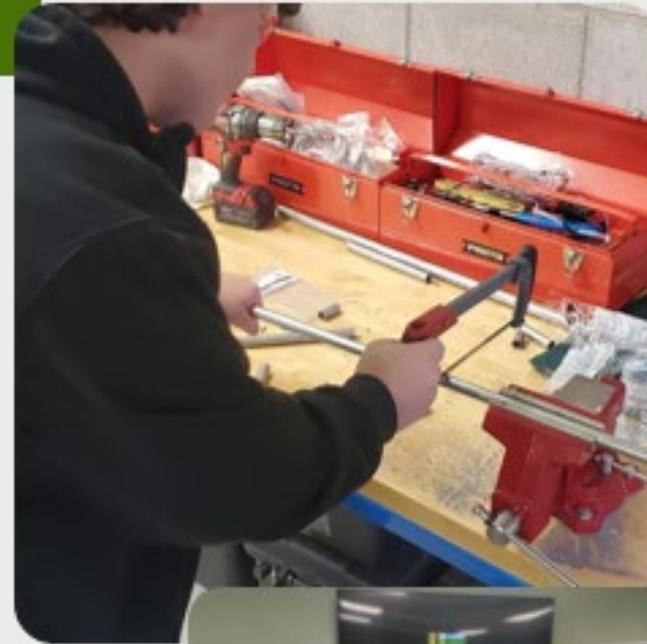
INDIANA VOCATIONAL TECHNICAL COLLEGE



Our Programs

In-person @ Ivy Tech Tell City

- INDUSTRIAL ELECTRICAL
- INDUSTRIAL MECHANICAL
- STRUCTURAL WELDING
- EDUCATION PROFESSIONS
- HUMAN SERVICES
- CNA / OMA
PRE-NURSING



COMING SOON

to Ivy Tech Tell City



Advanced Automation
& Robotics Technology
(AART)

Expanded Testing



School PARTNERSHIPS

Indiana Office of
**CAREER & TECHNICAL
EDUCATION**

- Industrial Electrical - **CT Completion**
- Structural Welding - **CT Completion**
- Education Professions
- Human Services
- A&P 1 & 2
- Associate Degree Mapping
- Skills Mapping with Schools & Employers
- Collaboration with A & P instructors

Next Level Programs of Study

INDUSTRIAL ELECTRICAL
EARN A CERTIFICATE IN INDUSTRIAL ELECTRICAL BEFORE GRADUATING HIGH SCHOOL

Year	Semester	Course	Classes Taken at the High School
Year 1	Semester 1	ADMF 101 Key Principles of Advanced Manufacturing	Classes Taken at the High School
	Semester 2	ADMF 102 Key Principles of Advanced Manufacturing	
Year 2	Semester 1	INDT 113 Technology in Advanced Manufacturing	
	Semester 2	INDT 103 INDUSTRIAL ELECTRICAL 1	
Year 3	Semester 1	INDT 125 Motors and Motor Controls	Classes Taken at Ivy Tech Tell City Career & Technology Center
	Semester 2	INDT 135 Industrial Wiring Principles	
	Semester 1	INDT 204 Electrical Circuits	
Semester 2	INDT 205 Programmable Automation Controls I	Internship Opportunity	
Semester 2	Work Based Learning Experience		

TELL CITY CAREER AND TECHNOLOGY CENTER

WELDING
EARN A CERTIFICATE IN STRUCTURAL WELDING BEFORE GRADUATING HIGH SCHOOL

Year	Semester	Course	Classes Taken at the High School
YEAR 1	SEMESTER 1	PRINCIPLES - CONCENTRATOR A	Classes Taken at the High School
	SEMESTER 2	ARC Welding	
YEAR 2	SEMESTER 1	MIG Welding	
	SEMESTER 2	TIG Welding	

TELL CITY CAREER AND TECHNOLOGY CENTER

EDUCATION PROFESSIONS
GET A JUMPSTART ON YOUR EDUCATION CAREER PATH

Semester	Course	Block Schedule
Semester 1	EDUC 101 Introduction To Teaching	Monday
	EDUC 121 Child and Adolescent Development	Tuesday
Semester 2	EDUC 201 Technology in Education	Wednesday
	EDUC 230 The Exceptional Child	Thursday & Friday

TELL CITY CAREER AND TECHNOLOGY CENTER

CLASSES HELD AT CAREER & TECH

HUMAN & SOCIAL SERVICES
GET A JUMPSTART ON YOUR CAREER PATH

Human Services Career List

1. Case Worker ...
2. Community Outreach Worker ...
3. Substance Abuse Counselors ...
4. Social and Community Service Management ...
5. Court Support Workers ...
6. Social Worker ...
7. Family Court Advocate ...
8. Crisis Support Worker ...

Semester	Course	Block Schedule	Classes Taken at Ivy Tech
Semester 1	HUMS 101 Intro to Human Services	Monday	Classes Taken at Ivy Tech Tell City Career & Technology Center
	HUMS 109 Understanding Diversity	Tuesday	
	HUMS 135 Love, Romance & Relationships	Wednesday	
Semester 2	HUMS 140 Loss & Grief	Thursday & Friday	Career Internship Opportunity

TELL CITY CAREER AND TECHNOLOGY CENTER

CELEBRATING SUCCESS

Student Outcomes



67 High School Seniors earned Ivy Tech credentials
77 Certificates and Technical Certificates
1665 earned college credits
over \$249,000 in saved tuition costs

34.18%
of our 10 county
service area
From Perry Co.

Industry

PARTNERSHIPS



- Interdisciplinary CT & TC
- Skills Training
- Testing Services
- On-Site Training & Consulting
- Classroom visits

• *Industry's 1st Choice for training*



Commun EVENTS

- College Success Coalition - Aspire Event
- Tour of Opportunity
- Skilled Trades Fair
- Graduation Celebration



SKILLED TRADES FAIR



WorkOne
Southwest



IVY TECH

tell city

In the center of
community change,
county growth, and
economic
prosperity



Michelle Simmons Retirement

**Thank You,
Michelle!**



THANK YOU!



IVY TECH

COMMUNITY COLLEGE

HONORING THE LEADERSHIP OF MICHELLE SIMMONS

RESOLUTION NUMBER 2023-40

WHEREAS, Michelle Simmons was first employed at the Kokomo Campus of Ivy Tech Community College on August 23, 1993, and

WHEREAS, Simmons spent many of her first 24 years with the College in the Kokomo service beginning as Business Office Supervisor, and in 1999 as Executive Director Workforce and Economic Development, and in 2006 as Executive Director of Finance, and in 2010 as Vice Chancellor of Student Affairs, and in 2014 as Campus President, and

WHEREAS, in July 2017, President Sue Ellspermann appointed Simmons as Vice President of Strategic Operations – Northern Indiana and then as Vice President for Internal Relations in October 2022, and

WHEREAS, during her tenure with the College, Simmons has been a part of various leadership teams and individually instrumental in many accomplishments including but not limited to the following:

Kokomo Service Area

- Developed and expanded apprenticeships and customized training programs, professional and personal courses, and workforce certification services
- Fiscal responsibility for Logansport site building project
- Advocate and helped secure state appropriations for a \$43 million renovation and construction project

Systems Office

- Assisted with College restructure
- Supported and responded to the day-to-day operational management of 19 campuses, and

WHEREAS, Simmons has provided outstanding leadership to the College, and provided thoughtful, insightful, and confidential counsel to the Campus and President always having the best interests of the faculty, staff and students of Ivy Tech Community College and its mission in mind.

NOW THEREFORE BE IT RESOLVED the Board of Trustees of Ivy Tech Community College of Indiana does hereby honor Michelle Simmons by this resolution as a means of recognizing and thanking her for her leadership, dedication, passion and service to Ivy Tech Community College of Indiana.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated October 5, 2023

**APPOINTMENT OF CAMPUS BOARD TRUSTEES
TO INDIANAPOLIS, EVANSVILLE, AND MUNCIE CAMPUSES**

RESOLUTION NUMBER 2023-39

WHEREAS, the Ivy Tech Community College Campus Boards of the Indianapolis, Evansville, and Muncie campuses have recommended individuals to serve on their campus Boards, and.

WHEREAS, these Campus Boards affirm that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53; and

WHEREAS, these Campus Boards request the State Trustees appoint those recommended individuals,

NOW THEREFORE BE IT RESOLVED, the individuals listed on the attached Exhibit A are hereby appointed as campus trustees for Ivy Tech Community College of Indiana – Indianapolis, Evansville, and Muncie effective immediately.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated October 5, 2023

**Exhibit A
Resolution 2023-39**

INDIANAPOLIS CAMPUS

Name

Jason Kloth

Constituency

At-Large

Expiration of Term

6/30/2025

EVANSVILLE CAMPUS

Name

Dr. David Smith

Constituency

Education

Expiration of Term

6/30/2026

MUNCIE CAMPUS

Name

Bryan Rausch
Anthony Jones

Constituency

Education
Manufacturing

Expiration of Term

6/30/2026
6/30/2026