OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will hold the following meetings on February 7-8, 2024, in Noblesville. The meetings on Wednesday, February 7, will take place at 300 N. 17th Street, Noblesville, Indiana, and the meetings on February 8 will take place at 13700 Conference Center Drive, Noblesville, Indiana.

Wednesday, February 7, 2024

12:30 pm  Audit Committee

1:45 pm  Education Session of the State Board of Trustees (open to the public)
The State Trustees will hold a meeting in person to consider and act on such items as may be brought before them.

3:30 pm  Executive Session of the State Board of Trustees
The State Trustees will meet in Executive Session and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(2) (D) A real property transaction, including:
   (i) a purchase; (ii) a lease as lessor; (iii) a lease as lessee; (iv) a transfer; (v) an exchange; or (vi) a sale;
(5) To receive information about and interview prospective employees.
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, February 8, 2024

8:30 am  Board Committee Meetings (open to the public)
The State Trustees will hold the regular committee meetings in person.
8:30 am – 8:40 am  Introduction to Committees
8:40 am – 9:10 am  Workforce and Careers
9:10 am – 9:55 am  Academics & Student Experience
9:55 am – 10:15 am  Break
10:15 am – 10:45 am  Finance and Business Affairs
10:45 am – 11:15 am  Marketing & Public Affairs
11:15 am – 11:45 am  Building, Grounds & Capital

1:00 pm  Regular State Board of Trustees Meeting (open to the public)
The State Trustees will hold a regular meeting in person to consider and act on such items as may be brought before them.
Chair Andrew Wilson called the State Board of Trustees meeting to order at 1:00 pm ET.

ROLL CALL

Trustee Dora called the roll, and the presence of a quorum was announced.

The following State Trustees were present in person:

Mr. Andrew W. Wilson, Chair
Ms. Kim Emmert O'Dell, Vice Chair
Mr. Michael R. Dora, Secretary
Mr. Terry Anker
Ms. Stephanie Bibbs
Mr. Jesse Brand
Ms. Jennie Dekker
Ms. Tanya Foutch
Ms. Marianne Glick
Ms. Gretchen Gutman
Ms. Paula Hughes-Schuh
Mr. Jeremy Lugbill
Mr. Stewart McMillan
Mr. Kerry Stemler

The following State Trustees were present virtually:
N/A

The following State Trustee was not present:
Mr. Harold Hunt

A. EXECUTIVE SESSION MEMORANDA

Following notice under IC 5-14-1.5-4, IC 5-14-1.5-5 and IC 5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on December 6, 2023, at 1:30 pm at 8801 River Crossing Blvd, Indianapolis, Indiana 46240.

Members present were Andrew Wilson, Chair, Kim Emmert O'Dell, Vice Chair, Michael Dora, Secretary, Terry Anker, Stephanie Bibbs, Jesse Brand, Jennie Dekker, Tanya Foutch, Marianne Glick, Gretchen Gutman, Paula Hughes-Schuh, Jeremy Lugbill, Stewart McMillan, and Kerry Stemler.

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1(b) and a description of that subject are included.
Initiation of litigation that is either pending or has been threatened specifically in writing.

To receive information about and interview prospective employees

For discussion of records classified as confidential by state or federal statute.

To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the approval of these minutes, the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED

Trustee Michael Dora, Secretary, confirmed that the notice of the regular meetings on December 7, 2023, was properly mailed and posted. The public was invited to attend the meetings that were open to the public.

C. APPROVAL OF BOARD MINUTES

Trustee Gutman moved to approve the October 5, 2023, board meeting minutes. Trustee Bibbs seconded the motion. The motion carried unanimously.

D. COMMITTEE REPORTS

Item 1 Chair Wilson called upon Trustee Michael Dora for an Academics & Student Experience Committee report. Trustee Dora reported there was one action item for board approval.

Provost McCurdy provided the board with an update about the College's enrollment. Total enrollment for the current academic year remains strong, over 11% ahead of the prior year and up in all categories. New applications, conversion on applications, and FTE are up for Fall and Spring over last year, and from Fall 2022 to Fall 2023, student retention will finish above the prior year.

Provost McCurdy also provided the board with updates about how the College is working to accelerate the awarding of credit-for-prior-learning and about statewide transfer-as-a-junior degrees under review and development.

The College's K-14 engagement with school, employer, and state partners continues to produce record enrollment and high school student completions. For example, the most recent version of the Crossing the Finish Line program led to a record 3,685 students completing 1,523 college credentials last summer. Another
example highlighted was a recent convening hosted by Ivy Tech, the Indiana Department of Education, and the Indiana Economic Development Corporation to connect employers with K-12 leaders in Indiana's "hard tech corridor."

Trustee Dora moved to approve Resolution 2023-40, Approval of Contract with Coursemaven/DualEnroll, Systems Office. Trustee Brand seconded the motion. The motion carried unanimously.

**Item 2**

Chair Wilson called upon Trustee Gutman for a report from the Audit Committee. Trustee Gutman reported there were no action items for consideration and approval.

The Audit Committee met and discussed the following issues:
- Reports to the confidential hotline and cybersecurity.
- Entrance conferences related to the financial and federal compliance audits are in August and September, along with the exit conference for the financial statement audit in November. The College received an unmodified opinion on the financial statement audit.
- Reviewed the audit schedule for 2023-24 and the three-year audit plan.
- Reviewed internal audit reports that had been issued since the last meeting.

**Item 3**

Chair Wilson called upon Trustee Stemler for a Building, Grounds, and Capital Committee report. Trustee Stemler reported there were six action items for board approval.

Trustee Stemler moved to approve Resolution 2023-46, Approval of a Contract for Nursing Lab Renovation, Columbus Campus. Trustee Foutch seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve Resolution 2023-47, Approval of a Contract for Nursing Lab Renovation, Richmond Campus. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve Resolution 2023-48, Approval to Donate Land to Family Scholar House, Sellersburg Campus. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve Resolution 2023-49, Approval to Grant an Easement to Duke Energy for Installation of Electric Vehicle Charging Stations, Bloomington Campus. Trustee Bibbs seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve Resolution 2023-50, Approval to Grant an Easement to Duke Energy for Installation of Electric Vehicle Charging Stations, Kokomo Campus. Trustee Foutch seconded the motion. The motion carried unanimously.
Trustee Stemler moved to approve Resolution 2023-51, Approval to Grant an Easement to Duke Energy for Installation of Electric Vehicle Charging Stations, Madison Campus. Trustee Emmert-O'Dell seconded the motion. The motion carried unanimously.

Trustee Stemler reported the committee also received an update on the status of the quarterly XBE spend.

**Item 4**

Chair Wilson called upon Trustee Brand for the Finance and Business Affairs Committee report. Trustee Brand reported there are two action items for board approval.

Trustee Anker moved to approve Resolution 2023-41, Approval of Contract for Purchase and Sale of Natural Gas, Systems Office. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Trustee Anker moved to approve Resolution 2023-42, Approval of Salesforce CRM Renewal Contract, Systems Office. Trustee Gutman seconded the motion. The motion carried unanimously.

Trustee Brand reported the committee received information on the Fiscal year 2023 Financial Report and Audit, the Fiscal year 2024 Budget update, and an update from the annual Gallup employee engagement survey.

The committee also received an update from Foundation President Courtney Roberts. The foundation is currently at $17.6M, with a goal of $52M. In 2024, we will learn about giving trends that will be considered as they develop new strategies to reach more donors.

The Indianapolis Campus Foundation raised $43.3M throughout the Invest IN Ivy Tech campaign, which is $6.3M over the goal, and the Nina Mason Pulliam Scholars Program was recently renewed for another five years.

The Lowe's Foundation recently awarded Ivy Tech Foundation a $700,000 Gable Grant as part of their $50M effort to prepare 50,000 people for skilled trades careers over the next five years. This partnership was recently celebrated at a skilled trades luncheon attended by the leadership of both organizations and LG Suzanne Crouch.

**Item 6**

Chair Wilson called upon Trustee Hughes-Schuh for a Marketing & Public Affairs Committee report. Trustee Hughes-Schuh reported there were three action items for consideration and approval. Chief of Staff Matt Hawkins outlined progress made in marketing efforts.
Trustee Hughes-Schuh moved to approve Resolution 2023-43, Approval of Contract for Fulfillment Services, Systems Office. Trustee Bibbs seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve Resolution 2023-44, Approval of Contract for Marketing & Advertising Agency of Record, Systems Office. Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve Resolution 2023-45, Approval of Contract with Franklin Covey, Systems Office. Trustee Dekker seconded the motion. The motion carried unanimously.

**Item 7** Chair Wilson called upon Trustee Foutch to give the report from the Workforce Alignment Committee. Trustee Foutch reported there were no action items for consideration and approval.

Senior Vice President Dodge described three areas of transformation happening at the College and within the State. Enrollments in the Garatoni School of Entrepreneurship and Innovation have increased by 60% in 3 years and have produced 275 completions. The program was launched initially on four campuses, and it is offered on nine campuses today, with two additional campuses offering entrepreneurship education through skills training. In addition, 38 K-12 schools offer Ivy Tech's Certificate in Entrepreneurship statewide.

The College is making system upgrades to support our Ivy+ Career Link operations. These upgrades will lay the foundation for online registration and payment for our skills training offerings and create an employer portal designed to provide a complete picture of their investment in the College.

Finally, Senior Vice President Dodge described the next steps following the Leadership Exchange trip to Switzerland to learn about the Swiss vocational education and training system. The Swiss system is permeable, meaning through the course of an individual's life, they can move between vocational, professional, and academic opportunities. 70% of young people in Switzerland start a paid apprenticeship in the 10\(^{th}\) grade. Apprentices spend 3-4 days working for an employer and 1-2 days at school or training. The next step is the launch of an Implementation Lab designed to scale Indiana's youth apprenticeship programs further based on the Swiss model.
E. **TREASURER'S REPORT**

Chair Wilson called upon Dom Chase, CFO and Treasurer, to provide the Treasurer's Report.

Dom Chase reported that our institution has recently received an unmodified audit opinion on our financial statements. This outcome, often referred to as a "clean audit," signifies that our financial records and statements are accurately and fairly presented, complying with the generally accepted accounting principles. This achievement reflects our commitment to financial transparency and responsible management of our resources. The unmodified audit opinion is a testament to our robust financial practices and instills confidence among our stakeholders about the integrity and reliability of our financial reporting.

Our College's fiscal strength is a cornerstone that supports our primary mission: student success. The financial stability we have achieved allows us to focus on providing high-quality education and comprehensive support to our students. We can invest in critical areas such as academic programs, student services, and campus facilities by maintaining a strong financial position. This investment ensures our students can access the best resources and opportunities to succeed in their educational and career goals. Importantly, our fiscal strength has been achieved without compromising the affordability and accessibility of our programs. We continue to uphold our commitment to making higher education attainable and beneficial for all students, regardless of their financial background.

In conclusion, the unmodified audit opinion and our College's financial health are vital to supporting our mission. We remain steadfast in balancing financial integrity with the needs of our students, ensuring that our fiscal management does not come at the expense of student success but that it, in fact, enhances it. Moving forward, we remain dedicated to upholding this balance, continually adapting our financial strategies to support our students' ambitions and the overall growth of Ivy Tech Community College. Our goal remains clear: to provide an environment where financial stability and educational excellence go hand in hand, thereby fostering an atmosphere where every student can thrive.

Trustee Dora moved for approval of the Treasurer's Report. Trustee Anker seconded the motion. The motion carried unanimously.

E. **STATE OF THE COLLEGE**

Chair Wilson noted that President Ellspermann to provide her State of the College report during the morning committee meetings.

President Ellspermann invited alumni Catrina Tate, a 2012 Indianapolis Graduate and recent Distinguished Alum honoree, to share her story.

**OLD BUSINESS**

Chair Wilson called for old business, but there was none.
F. **NEW BUSINESS**

Chair Wilson called for new business.

Trustee Dekker moved to approve **Resolution 2023-52, Approval of Campus Board of Trustees**. Trustee Glick seconded the motion. The motion carried unanimously.

Trustee Glick moved to approve **Resolution 2023-53, Approval of Definition of Campus Service Area**. Trustee Gutman seconded the motion. The motion carried unanimously.

Trustee Anker moved to approve **Resolution 2023-54, Approval of Performance and Compensation Metrics**. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve **Resolution 2023-55, Approval of Capital Project, Fort Wayne Campus**. Trustee Gutman seconded the motion. The motion passed 13 to 1.

G. **ADJOURNMENT**

With no further business to come before the Board, Chair Wilson adjourned the meeting.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

Dated December 8, 2023, prepared by Gretchen L. Keller, Recording Secretary
APPROVAL TO PURCHASE PROPERTY FROM BLUE FENCE PROPERTY
LAFAYETTE CAMPUS

RESOLUTION NUMBER 2024-1

WHEREAS, the Ivy Tech Community College Lafayette Campus (College) has identified a need to purchase real estate adjacent to the Campus from Blue Fence Property (Owner), and

WHEREAS, the College has an interest in purchasing the 1.4 acre parcel located between two Ivy Tech-owned parcels, and

WHEREAS, the campus would use the land and buildings to support the agriculture program, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code 21-31-2-5 and 21-36-3 to purchase/sell real estate that is in the name of the Board of Trustees, and

WHEREAS, pursuant to Indiana Code 21-36-3 two appraisers have determined the value of the property to be $435,000 - $480,00 for the Property, and

WHEREAS, the Lafayette Campus Trustees have reviewed the request of the Campus administration to purchase the property and the Campus Trustees recommend the State Trustees approve the purchase in the amount of $420,000 and

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to purchase the Property and the State Trustees do hereby approve the purchase in the amount of $420,000, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to purchase the Property after the documents have been approved by the College Legal Counsel and

FURTHER BE IT RESOLVED, the Assistant Secretary to the Board of Trustees is hereby directed to forward a copy of this Resolution to the Governor of Indiana as required by IC 21-36-3-8.

STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA

__________________________________
Andrew Wilson, Chair

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Michael Dora, Secretary

Dated February 8, 2024
APPROVAL TO OBTAIN PUBLIC SAFETY BUILDING AND PROPERTY FROM CITY OF LAWRENCE

RESOLUTION NUMBER 2024-2

WHEREAS, the Trustees of Ivy Tech Community College (“College”) has leased property located at 9503 E 59th Street (Property), and

WHEREAS, the lease signed in 2000 included the transfer of the property to the College at the end of the lease term, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code 21-31-2-5 to acquire real estate that is in the name of the Board of Trustees, and

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to accept the Property and the State Trustees do hereby approve the transfer of Property, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to convey the Property and Easement after the documents have been approved by the College Legal Counsel.

STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA

__________________________________
Andrew Wilson, Chair

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Michael Dora, Secretary

Dated February 8, 2023
RESOLUTION NUMBER 2024-3

WHEREAS, Ivy Tech Community College (College) provides education opportunities to the communities within Jasper, LaPorte, Porter, and Starke counties through its Valparaiso campus, and

WHEREAS, the College operates a site in Michigan City, in LaPorte County, and

WHEREAS, the Michigan City facility was built in 1968 does not meet current College needs, and

WHEREAS, HealthLinc, a community health center located at 200 Alfred Street, Michigan City, has agreed to lease Ivy Tech the third floor of that building, which is approximately 12,200 gross square feet, and

WHEREAS, Ivy Tech will build out the floor to include classrooms, labs and additional spaces to meet needs of the College, and

WHEREAS, the term of the lease will be five (5) years with one (1) one-year renewal term, for a cost of $11 per square foot, plus 15 percent for administrative services, and

WHEREAS, the Ivy Tech State Board of Trustees is authorized under IC 21-31-2-5 to lease space, and

WHEREAS, State Trustees must approve leases that exceed two years, and

WHEREAS, the Valparaiso Campus Trustees recommend to the State Trustees to approve the lease.

NOW THEREFORE BE IT RESOLVED, that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the lease with HealthLinc in the amount of $11 per square foot plus 15 percent for administrative services, with a lease term of five (5) years with one (1), one-year renewal term; and

FURTHER BE IT RESOLVED that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all of the necessary documents for the lease after the documents have been approved by the College Legal Counsel.

STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2023
APPROVAL OF A CONTRACT CHANGE ORDER FOR NURSING LAB RENOVATION, MADISON CAMPUS

RESOLUTION NUMBER 2024-4

WHEREAS, at the December 2023 meeting, the Ivy Tech State Board of Trustees (“Trustees”) approved a project to renovate the nursing labs at the Madison Campus (“Campus”), and

WHEREAS, the Project will repurpose 3,594 square feet of current space to expand nursing lab and simulation spaces, and

WHEREAS, the current contract amount is for $894,064 with F.A. Wilhelm, and

WHEREAS, during the work, the Campus identified additional scope as an opportunity to enhance the project, and

WHEREAS, the additional scope includes: expanding the simulation lab, adding glass walls, creating an open lounge in the library area, which was repurposed for nursing, upgrading lighting in library, and

WHEREAS, the change order to add these scope changes is $216,961, which raises the total contract amount to $1,111,025, and

WHEREAS, change orders increasing the value of a State Board of Trustees approved contract by more than 10 percent requires approval of the State Board of Trustees; and

WHEREAS, the Madison Campus Board of Trustees has reviewed the project and recommends the State Trustees approve this change order.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the change order for F.A. Wilhelm in the amount of $216,961.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the change order with said firm after the documents have been approved by the College Legal Counsel.

STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA

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Andrew Wilson, Chair

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Michael Dora, Secretary

Dated February 8, 2024
RESOLUTION NUMBER 2024-5

WHEREAS, the Fort Wayne campus’s (“Campus”) prior agreement for custodial services ends in February 2024; and

WHEREAS, the Campus conducted a Request for Proposals (RFP) process to secure custodial services for a new contract term; and

WHEREAS, the RFP resulted in proposals from eight (8) interested service providers; and

WHEREAS, after reviewing the services and pricing available in the different proposals, the Campus selected Nishida Services (“Nishida”), which offered the lowest pricing; and

WHEREAS, Nishida is the current provider of these services to the Campus and is known to the Campus to provide exceptional services; and

WHEREAS, the Campus plans to contract with Nishida for custodial services for an initial term of sixteen (16) months to align the contract with the College’s fiscal year, making the term run from March 1, 2024 through June 30, 2025 (“Initial Term”); and

WHEREAS, Nishida’s proposal offered optional renewal periods for two (2) additional one (1) year extensions of the contract that the Campus can exercise at its discretion; and

WHEREAS, the base contract cost for the Initial Term of the agreement with Nishida is $695,241, with pricing for additional optional services for exterior window cleaning of $8,000 and an hourly rate of $23.50 per hour for services requested that fall outside of the originally agreed upon scope of services, and

WHEREAS, the costs for the optional year 1, running from July 1, 2025 through June 30, 2026, if exercised by the Campus, is a base contract price of $521,431, with additional pricing provided for optional services that may be requested by the Campus; and

WHEREAS, the costs for the optional year 2, running from July 1, 2026 through June 30, 2027, if exercised by the Campus, is a base contract price of $535,772, with additional pricing provided for optional services that may be requested by the Campus; and

WHEREAS, that the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding $500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to
execute the proposed agreement with Nishida Services, Inc. to provide the Fort Wayne campus with custodial services after the agreement has been approved by the College Legal Counsel.

STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA

__________________________________
Andrew Wilson, Chair

Dated February 8, 2024

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Michael Dora, Secretary
RESOLUTION NUMBER 2024-6

WHEREAS, Since July 2019, Ivy Tech Community College (“College”) has contracted with Barnes & Noble College (“BNC”) to provide bookstore management operations on the College’s campuses throughout the State of Indiana; and

WHEREAS, the current contract with BNC will expire on June 30, 2024; and

WHEREAS, the College conducted a Request for Proposals (“RFP”) process seeking proposals from companies interested in managing the campus store operations for the College; and

WHEREAS, the College received proposals from three (3) interested companies; and

WHEREAS, after reviewing the different proposals received and engaging in in-person presentations with the interested companies, eCampus.com (“eCampus”), presented the proposal with the most financial benefit to the College and our students; and

WHEREAS, the College has negotiated new terms and conditions for bookstore operations with eCampus that reflects the current needs for the College’s course material management and campus retail store services; and

WHEREAS, the College would like to enter into a new five (5) year agreement with eCampus; and

WHEREAS, that the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding $500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to execute the proposed agreement with eCampus to provide Campus Retail Store services to the College after the agreement has been approved by the College Legal Counsel.

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024
RESOLUTIONS OF THE
STATE BOARD OF TRUSTEES OF
THE TRUSTEES OF IVY TECH COMMUNITY COLLEGE OF INDIANA
AUTHORIZING THE ISSUANCE AND SALE OF ONE OR MORE SERIES OF
IVY TECH COMMUNITY COLLEGE STUDENT FEE BONDS,
FOR THE PURPOSE OF REFUNDING CERTAIN PRIOR DEBT
AND CERTAIN RELATED ACTIONS

RESOLUTION NUMBER 2024-7

WHEREAS, The Trustees of Ivy Tech Community College of Indiana (the “College”) has full power and authority under and by virtue of the laws of the State of Indiana (the “State”), including Indiana Code 21-34-6 through 10 and Indiana Code 5-1-5 (collectively, the “Act”), to issue bonds secured by student fees for the purpose of financing and refinancing educational facilities authorized under the Act; and

WHEREAS, the College has heretofore executed and delivered to U.S. Bank Trust Company, National Association, as trustee (the “Trustee”), a Trust Indenture dated as of November 1, 1985, which has previously been supplemented and amended (the “Indenture”), for the purpose of securing its student fee bonds issued from time to time thereunder; and

WHEREAS, the Indenture authorizes the issuance of additional student fee bonds by the College to provide funds for any lawful purpose under the Act, including the refunding of all or a portion of its outstanding student fee bonds; and

WHEREAS, the College now desires to: (i) authorize the refunding, in whole or in part, of certain outstanding student fee bonds set forth in Exhibit A hereto (the “Refunded Bonds”) to generate debt service savings and (ii) pay any costs of issuance and other costs incidental to the issuance of such student fee bonds; and

WHEREAS, the purpose stated in clause (i) of the preceding paragraph is referred to herein as the “Refunding”; and

WHEREAS, the Treasurer of the College (the “Treasurer”) has obtained or will obtain all necessary approvals from the Indiana General Assembly, the Commission for Higher Education, the State Budget Agency and the Governor of the State of Indiana, as applicable, along with any other approval necessary to implement the Refunding; and

WHEREAS, there has now been submitted to this State Board of Trustees (the “State Board”) a form of Supplemental Indenture (the “Supplemental Indenture”) and a form of Bond Placement Agreement (the “Bond Placement Agreement”), all in connection with the issuance of one or more series of the Ivy Tech Community College Student Fee Bonds (the “Bonds”);

NOW, THEREFORE, BE IT RESOLVED BY THE STATE BOARD THAT:

Section 1. The issuance of the Bonds by the College on the terms and conditions set forth in the respective Supplemental Indenture are hereby authorized. The Bonds shall be designated “Ivy Tech Community College Student Fee Bonds” (to be completed by the Treasurer
with any such appropriate letter, year, series or sub-series designation), with such additions thereto or deletions therefrom as the officer executing the same shall approve. The Bonds shall be issued in one or more series or sub-series, in an aggregate combined principal amount that does not exceed the amount necessary to redeem or defease the Refunded Bonds to be refunded, plus amounts necessary to provide money for debt service reserves (if any), credit enhancement (if any) or other costs incidental to the issuance of the Bonds. The Bonds shall be issued in the forms and upon the terms and conditions, at the rate or rates of interest and in the authorized denominations set forth in the Supplemental Indentures and acceptable to the Treasurer.

Section 2. The Bonds, as issued with such serial or term maturities and redemption features as the executing officers shall approve, shall bear a maximum interest rate not to exceed 5.00%. The interest shall be payable at such intervals as may be provided in the respective Supplemental Indenture. The final maturity of the Bonds shall not exceed the final maturity date of the latest redeemed or defeased Refunded Bond. The Bonds shall be sold pursuant to the Bond Placement Agreements to one or more banks or financial institutions (each a “Purchaser”) chosen by the Treasurer upon advice of the College’s municipal advisor with Stifel Nicolaus & Company, Incorporated serving as the placement agent.

Section 3. The Treasurer shall make necessary findings required by statute, on behalf of this State Board, that: (i) the Bonds, as issued, shall produce a net savings to the College and (ii) the terms of the Bonds shall not extend beyond the term of the final maturity date of the latest corresponding redeemed or defeased Refunded Bond for the respective series or sub-series of Bonds.

Section 4. The Chair (the “Chair”) or Vice Chair of the College (the “Vice Chair”) are, and each of them is, hereby authorized to execute and deliver, and the Secretary of the College (the “Secretary”) or the Assistant Secretary of the College (the “Assistant Secretary”) are, and each of them is, hereby authorized to attest the signature of and, if required, to affix, imprint, engrave or otherwise reproduce the corporate seal of the College on the respective Supplemental Indenture, in a form substantially similar to prior supplements to the Indenture, with any changes in form or substance that the officer executing such documents shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 5. The Chair, Vice Chair or Treasurer, or any of them acting individually, is hereby authorized to execute and deliver one or more Bond Placement Agreements, in a form substantially similar to prior bond placement agreements for similar student fee bonds issued under the Indenture, with any changes in form or substance that the officer executing such documents shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 6. The Treasurer or the Assistant Treasurer of the College (the “Assistant Treasurer”) is hereby authorized, to prepare the bond forms, as approved by this State Board, required for use in the issuance of the Bonds, and to cause the same to be executed manually or by facsimile by the proper officers of the College as provided in the respective Supplemental Indenture. Upon execution of the Bonds, the Treasurer or the Assistant Treasurer shall deliver the Bonds to the Trustee for authentication and, upon authentication, the Treasurer or the Assistant Treasurer is authorized and directed to deliver the Bonds to the Purchasers thereof upon payment of the purchase price.
Section 7. The Chair, Vice Chair, Treasurer, Assistant Treasurer, Secretary or Assistant Secretary are, and each of them is, hereby authorized and directed to perform any and all further acts, to execute and deliver the Bonds, the Supplemental Indentures, the Bond Placement Agreements, to execute and deliver any and all further agreements, documents, certificates or instruments (collectively, the “Financing Documents”), or to do any other acts necessary or convenient to complete the Refunding contemplated by this Resolution and the other matters referred to herein.

Section 8. The State Board hereby authorizes the execution of the Financing Documents in counterparts by the executing officers by Electronic Means (as defined below), all of which counterparts taken together shall constitute one and the same respective instrument. Moreover, the State Board acknowledges and agrees that the Financing Documents may be signed and/or transmitted by e-mail or as .pdf documents or using electronic signature technology (e.g., via DocuSign or similar electronic signature technology) (“Electronic Means”) and that such signed electronic record shall be valid and as effective to bind the party so signing as a paper copy bearing such party’s handwritten signature.

Section 9. The State Board hereby ratifies the selection of, and appoints: (i) Ice Miller LLP, Indianapolis, Indiana, as bond counsel for the Bonds, (ii) Stifel Nicolaus & Company, Incorporated, as placement agent for the Bonds and (iii) Blue Rose Capital Advisors, as municipal advisor for the College related to the Bonds.

Section 10. The Treasurer is hereby authorized to cancel or defer the effectuation of the Refunding as approved by these Resolutions, if the Treasurer concludes in his discretion upon advice of the College’s municipal advisor, that it would be in the best interest of the College to do so based on any combination of national or world events which disrupt the financial markets or substantially change market conditions.

[Remainder of page left intentionally blank]
STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA

Andrew W. Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

Resolution Number 2024-7
EXHIBIT A

All or a portion of the following series of Ivy Tech Community College Student Fee Bonds:

- The Trustees of Ivy Tech Community College of Indiana Ivy Tech Community College Student Fee Bonds, Series R-1
APPOINTMENT OF CAMPUS BOARD TRUSTEES
TO INDIANAPOLIS CAMPUS

RESOLUTION NUMBER 2024-8

WHEREAS, the Ivy Tech Community College Campus Boards of the Indianapolis campus have recommended individuals to serve on their campus Boards, and.

WHEREAS, these Campus Boards affirm that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53 and

WHEREAS, these Campus Boards request the State Trustees appoint those recommended individuals,

NOW THEREFORE BE IT RESOLVED, the individuals listed on Exhibit A are hereby appointed as campus trustees for Ivy Tech Community College of Indiana – Indianapolis, effective immediately.

STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA

____________________________
Andrew Wilson, Chair

____________________________
Michael Dora, Secretary

Dated February 8, 2024
INDIANAPOLIS CAMPUS

<table>
<thead>
<tr>
<th>Name</th>
<th>Constituency</th>
<th>Expiration of Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>Robert Henderson</td>
<td>Labor</td>
<td>6/30/2026</td>
</tr>
</tbody>
</table>
AGENDA

1  FY 2024 Budget Update
2  Bookstore
3  Refunding
Finance & Business Affairs

FY 2024 Budget Update
FY 2024 Operating Revenue
December 2023 (millions)

- FY 24 Adopted Budget: $367M
- Adjusted Revenue Budget: $375M
- Actual Revenue: $381M
## FY 2024 Operating Expenses

December 2023 (millions)

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 24 Adopted Budget</td>
<td>$279M</td>
</tr>
<tr>
<td>Adjusted Expense Budget</td>
<td>$286M</td>
</tr>
<tr>
<td>Actual Expenses</td>
<td>$284M</td>
</tr>
</tbody>
</table>
Finance & Business Affairs

Bookstore
Ivy+ Textbook Bookstore Distributor

Who: eCampus

Pricing: $16.50/Credit Hour

Term: July 1, 2024 – June 30, 2029
Finance & Business Affairs

Refunding
Refunding

**What:** Issuing Series X-4 to Refund Series R-1 Bonds

**Who:** Webster Bank

**Interest Rate:** 3.77%

**Savings:** $675,000
THANK YOU!
Foundation Update

Courtney Roberts,
President, Ivy Tech Foundation
AGENDA

1 FY Fundraising Highlights
2 Hamilton County Foundation Spotlight
3 Campaign Evaluation and Recommendations
FY Fundraising Highlights

- **Gifts $4M**
  - $126K Terre Haute Valley Professionals Community Health Center
  - $120K South Bend Coquillard Family

- **Foundation Grants $5.4M**
  - $2M State Lilly Endowment
  - $715K Multi-Campus Lafayette, Columbus/Franklin and Muncie – Caterpillar Foundation
  - $90K Lawrenceburg – Dearborn Community Foundation
  - $32K Marion – Community Foundation of Grant County

- **College Grants $13.2M**
  - $426K Valparaiso and Lake County National Centers of Academic Excellence in Cybersecurity Subaward through Purdue

$22.6M of $52M Goal
Hamilton County Spotlight

• Total raised in 22-23: $2,888,088.21
• The very first organization to create a scholarship with Ivy Tech HamCo, continues to grow: the Noblesville Rotary Club
  • 2021: $2,400 gift
  • 2022: $13,911 gift
  • 2023: $20,000 gift
• Strong Circle of Ivy: fourth in state for total raised.
• Fully implemented Nursing & Health Sciences Expansion
• Launched Indy Women in Tech partnership in Fall 2023
• As of July 2023, Hamilton County has a standalone development department
Executive Summary

JGA Campaign Evaluation and Planning
Lessons Learned

Comparison of Feasibility Study Recommendations and Campaign Outcomes
Methodology

JGA gathered the following key themes and observations through the evaluation process.

These findings synthesize conversations from:

- 29 interviews with donors, volunteers, and staff;
- 3 focus groups with Chancellors and Executive Directors of Development; and
- campaign data analysis.
Campaign Goal and Funding Priorities

**Campaign Goal:** The campaign surpassed the $285 million goal by $55 million, raising a total of $340 million over five years from 2019–2023.

**Campaign Donation Levels:** 1% of donors gave 85% of all campaign dollars raised.

**Campaign Benchmarks:** The Foundation exceeded each of the campaign’s annual goals.
Campaign Goal and Funding Priorities

Campaign Funding Priorities: *Internal tracking system and reporting out*

Campaign Funding Sources: *Included within the campaign, public grant dollars totaled 44% of all campaign funds.*
Volunteer Structure, Messaging, and Leadership

Volunteer Structure: strengths and weaknesses

Messaging: broad sharing of mission and impact

Marketing: early messaging and marketing materials

Leadership: leadership of College and Foundation teams

Foundation Staff: transitions and staffing structure
Advancement Operations

Donor stewardship: campus/Foundation

Prospect management: tracking system

Pledges: 11% of all campaign gifts

Planned gifts: 7% of all dollars raised

ROI: Cost to raise a dollar was very low = $.12
Recommendations
For Future Campaign Planning
Recommendations

1. Structure the next campaign as a statewide effort aligned with the goals of the College’s strategic plan.

2. Focus on the total financial investment, including private support and public funding.

3. Assess future campaign capacity through a feasibility study and identify top areas of philanthropic investment.
Recommendations

4. Create and implement a newly created stewardship plan and integrate prospect management work.

5. Continue to strengthen roles and responsibilities among campuses, Foundation, and College.

6. Align staffing to implement the Foundation’s strategic plan and these recommendations to have strong a team for the next campaign.
Recommendations

7. Strengthen the Foundation’s operations in gift processing to strengthen its role in fundraising.

8. Revitalize the Foundation’s formal planned giving program.

9. Create an affinity engagement plan that has robust opportunities for both new Day of Giving donors and Circle of Ivy members.

10. Share high-level campaign evaluation recommendations and results with all campuses and key volunteer leaders.
Conclusion

The Foundation should confidently proceed in planning for the next campaign using this evaluation’s recommendations as a guide.
THANK YOU!
IVY TECH COMMUNITY COLLEGE

HIGHER EDUCATION at the SPEED OF LIFE
Building, Grounds, Capital Committee

Amanda Wilson, Vice President for Capital Planning and Facilities
AGENDA

1 Lafayette Campus, Land Purchase
2 Indianapolis Campus, Public Safety Building Transaction
3 Valparaiso Campus, Michigan City HealthLinc Lease
4 Madison Campus, Construction Contract Increase
5 Fort Wayne Campus, Custodial Service Contract
6 Information Item: Contract, Spend
Lafayette, Land Purchase

Land Transaction

- Location: 3276 Ross Rd, Lafayette
- Purchase Price: $420,000
- Appraised value: $435,000-$480,000
- Intended use: Ag storage to allow for Ag lab space to be used for labs (roughly 8,100 GSF)
Indianapolis, Public Safety Building Transaction

**Transaction:**

- Location: 9530 E 59th Street, Indianapolis
- In 2000, the College entered a 22-year lease for property
- Agreement included language to transfer the building to the college at the completion of the lease
Valparaiso, Michigan City
HealthLinc Lease

Lease:

• Location: 200 Alfred Street, Michigan City

• Renovate 12,200 GSF to accommodate Health Science programs

• Lease Term: 5 years, 1 year renewal option

• Build out cost estimated at $1.7M
Madison, Construction Contract Increase

**Project:**

- December meeting, contract approved for $894,064
- Additional scope: adjusted footprint, add glass to Nursing Lab and Sim Labs, created open lounge area in Library for students/employees, upgraded lighting throughout Library
- New contract amount: $1,111,025
Fort Wayne, Custodial Services Contract

Contract:

• Provider: Nishida Services

• Term: 16 months (March 1, 2024 - June 30, 2025)

• Renewal options:
  • July 1, 2025 – June 30, 2026 = $521,431
  • July 1, 2026 – June 30, 2027 = $535,772

• Base Contract Cost: $695,241
State-Certified XBE Construction Spend

<table>
<thead>
<tr>
<th>Year</th>
<th>Spend Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>24.0%</td>
</tr>
<tr>
<td>2020</td>
<td>20.8%</td>
</tr>
<tr>
<td>2021</td>
<td>26.8%</td>
</tr>
<tr>
<td>2022</td>
<td>14.9%</td>
</tr>
<tr>
<td>2023</td>
<td>9.4%</td>
</tr>
<tr>
<td>2024</td>
<td>5.5%</td>
</tr>
</tbody>
</table>

15% Goal
2020 State Disparity Study

Overall Participation Rate

<table>
<thead>
<tr>
<th>Institution</th>
<th>mbe &amp; wbe</th>
<th>vbe</th>
</tr>
</thead>
<tbody>
<tr>
<td>ITCCI</td>
<td>15.7%</td>
<td>6.3%</td>
</tr>
<tr>
<td>USI</td>
<td>14.5%</td>
<td>6.2%</td>
</tr>
<tr>
<td>IU</td>
<td>13.6%</td>
<td>4.1%</td>
</tr>
<tr>
<td>PU</td>
<td>12.2%</td>
<td>1.6%</td>
</tr>
<tr>
<td>BSU</td>
<td>11.0%</td>
<td>9.2%</td>
</tr>
<tr>
<td>VU</td>
<td>9.1%</td>
<td>3.9%</td>
</tr>
<tr>
<td>ISU</td>
<td>7.5%</td>
<td>3.0%</td>
</tr>
</tbody>
</table>
THANK YOU!
Academic and Student Experience

February 2024
State Board of Trustees
AGENDA

1. Enrollment and Retention
2. Provost Office Grants and Initiatives
Enrollment, Retention, and Student Success
Total Headcount Over Time

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Headcount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018-2019</td>
<td>159,743</td>
</tr>
<tr>
<td>2019-2020</td>
<td>162,096</td>
</tr>
<tr>
<td>2020-2021</td>
<td>150,990</td>
</tr>
<tr>
<td>2021-2022</td>
<td>152,780</td>
</tr>
<tr>
<td>2022-2023</td>
<td>163,637</td>
</tr>
<tr>
<td>2023-2024</td>
<td>181,718</td>
</tr>
</tbody>
</table>

As of 1/14/24
# 2023–2024 Total Headcount

## Current Total Headcount (Unduplicated)

<table>
<thead>
<tr>
<th>Category</th>
<th>Current Total</th>
<th>Annual Goal</th>
<th>Distance to Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>181,718, +11.0%</td>
<td>180,000</td>
<td>EXCEEDED GOAL</td>
</tr>
</tbody>
</table>

## Undergraduate (Credit-Bearing)

<table>
<thead>
<tr>
<th>Category</th>
<th>Current Total</th>
<th>Annual Goal</th>
<th>Distance to Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergraduate</td>
<td>96,509; +8.0%</td>
<td>79,071; +12.5%</td>
<td></td>
</tr>
<tr>
<td>Dual Credit</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skills Training</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

As of 1/14/24
### Spring 2024: Undergraduate (Credit-Bearing Enrollment)

**Headcount: +6.5%, FTE: +7.1%**

<table>
<thead>
<tr>
<th>Student Type</th>
<th>Head Count</th>
<th>% Change</th>
<th>FTE</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Continuing</td>
<td>35,731</td>
<td>5.4%</td>
<td>22,143.5</td>
<td>6.3%</td>
</tr>
<tr>
<td>Dual Enrollment</td>
<td>5,597</td>
<td>20.0%</td>
<td>1,856.6</td>
<td>20.2%</td>
</tr>
<tr>
<td>Guest</td>
<td>2,282</td>
<td>-2.1%</td>
<td>639.5</td>
<td>-13.7%</td>
</tr>
<tr>
<td>New First Time – Adult</td>
<td>2,078</td>
<td>26.3%</td>
<td>1,225.5</td>
<td>36.2%</td>
</tr>
<tr>
<td>New First Time – Trad.</td>
<td>1,811</td>
<td>7.1%</td>
<td>1,174.1</td>
<td>9.2%</td>
</tr>
<tr>
<td>Readmit</td>
<td>3,177</td>
<td>3.5%</td>
<td>1,745.5</td>
<td>7.0%</td>
</tr>
<tr>
<td>Transfer In</td>
<td>1,505</td>
<td>14.4%</td>
<td>877.9</td>
<td>11.4%</td>
</tr>
</tbody>
</table>

As of 1/14/24
Fall – Spring Retention (Point-in-Time)

% Retained Fall – Spring

- 2020-2021: 69.7%
- 2021-2022: 69.4%
- 2022-2023: 71.1%
- 2023-2024: 71.6%

As of 1/14/24
Grants & Initiatives

- Lilly After School Youth Grant
- LEI Advancing the Science of Reading
- Explore, Engage, & Experience (3E) Grant
- Green2Gold Initiative
Lilly After School Youth Grant

Expand Higher Education Experiences for K-12 Students

On-Campus Youth Programming

Tuesdays @ The Tech

Education and Career Exploration
LEI Advancing the Science of Reading

Curriculum & Resource Alignment

Faculty Training & Professional Development

Campus Resource Centers (x19)

Resources (Funding & Staffing Support)
3E Grant: Explore, Engage, and Experience

- 12 Partner School Districts
- Virtual Reality Programming
- Ivy Tech 3E Grant Initiatives
- School District Sub-Grant Awards
- K-14 Work Based Learning
- Pathway Development
- Cross-Sector Advisory Committee
Green2Gold

2+2 Program: Mechanical, Industrial, Electrical, & Computer Engineering

Ivy Tech with Co-Enrollment at Purdue

Joint Recruitment, Co-branding & Data Sharing

Regional Internships and Co-op Experiences
Appendix A

Spring 2024 ENROLLMENT DATA

(Undergraduate: Revenue Generating/Academic Programs)
<table>
<thead>
<tr>
<th></th>
<th>Headcount</th>
<th>% Change from 2022</th>
<th>FTE</th>
<th>% Change from 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Female</td>
<td>32,554</td>
<td>7.9%</td>
<td>18,493.1</td>
<td>8.4%</td>
</tr>
<tr>
<td>Male</td>
<td>22,329</td>
<td>-2.3%</td>
<td>12,037.1</td>
<td>1.5%</td>
</tr>
<tr>
<td>Not Reported</td>
<td>908</td>
<td>23.8%</td>
<td>490.5</td>
<td>27.1%</td>
</tr>
</tbody>
</table>

Data pulled 1/14/24
## Spring Enrollment (Undergraduate = Academic Program Headcount) Race/Ethnicity

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Headcount from 2022</th>
<th>% Change</th>
<th>FTE from 2022</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Indian or Alaskan Native</td>
<td>373</td>
<td>45.1%</td>
<td>212.9</td>
<td>56.4%</td>
</tr>
<tr>
<td>Asian</td>
<td>1,535</td>
<td>4.6%</td>
<td>845.8</td>
<td>8.1%</td>
</tr>
<tr>
<td>Black or African American</td>
<td>8,273</td>
<td>12.2%</td>
<td>4,558.3</td>
<td>13.8%</td>
</tr>
<tr>
<td>Hispanic/Latino</td>
<td>2,055</td>
<td>-5.2%</td>
<td>1,163.8</td>
<td>-2.8%</td>
</tr>
<tr>
<td>Native Hawaiian/Pacific Islander</td>
<td>129</td>
<td>34.4%</td>
<td>72.1</td>
<td>40.0%</td>
</tr>
<tr>
<td>Two or More Races</td>
<td>2,514</td>
<td>11.9%</td>
<td>1,465.5</td>
<td>14.0%</td>
</tr>
<tr>
<td>Unknown</td>
<td>2,863</td>
<td>-12.9%</td>
<td>1,359.7</td>
<td>-13.3%</td>
</tr>
<tr>
<td>White</td>
<td>38,049</td>
<td>3.2%</td>
<td>21,342.9</td>
<td>5.2%</td>
</tr>
</tbody>
</table>

Data pulled 1/14/24
## Spring Enrollment
(Undergraduate = Academic Program Headcount)

### Age

<table>
<thead>
<tr>
<th>Age</th>
<th>FTE</th>
<th>% Change from 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;18</td>
<td>1,381.7</td>
<td>19.6%</td>
</tr>
<tr>
<td>18-19</td>
<td>6,636.2</td>
<td>3.1%</td>
</tr>
<tr>
<td>20-21</td>
<td>5,579.1</td>
<td>5.7%</td>
</tr>
<tr>
<td>22-24</td>
<td>4,561.3</td>
<td>4.8%</td>
</tr>
<tr>
<td>25-29</td>
<td>4,527.5</td>
<td>4.2%</td>
</tr>
<tr>
<td>30-34</td>
<td>3,218.1</td>
<td>4.6%</td>
</tr>
<tr>
<td>35-39</td>
<td>2,104.4</td>
<td>10.5%</td>
</tr>
<tr>
<td>40-44</td>
<td>1,344.8</td>
<td>7.9%</td>
</tr>
<tr>
<td>45-49</td>
<td>846.6</td>
<td>11.4%</td>
</tr>
<tr>
<td>50-54</td>
<td>489.6</td>
<td>10.0%</td>
</tr>
<tr>
<td>55-59</td>
<td>228.3</td>
<td>5.9%</td>
</tr>
<tr>
<td>60-64</td>
<td>69.9</td>
<td>0.9%</td>
</tr>
<tr>
<td>&gt;64</td>
<td>32.0</td>
<td>72.7%</td>
</tr>
</tbody>
</table>

Data pulled 1/14/24
## Spring Enrollment (Current FTE) By Campus

<table>
<thead>
<tr>
<th>Campus</th>
<th>Value</th>
<th>Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anderson</td>
<td>721.3</td>
<td>27.7</td>
<td>4.00%</td>
</tr>
<tr>
<td>Bloomington</td>
<td>1,854.2</td>
<td>-127.6</td>
<td>-6.44%</td>
</tr>
<tr>
<td>Columbus</td>
<td>1,570.8</td>
<td>131.4</td>
<td>9.13%</td>
</tr>
<tr>
<td>Evansville</td>
<td>1,634.7</td>
<td>176.7</td>
<td>12.12%</td>
</tr>
<tr>
<td>Fort Wayne</td>
<td>3,230.1</td>
<td>321.2</td>
<td>11.04%</td>
</tr>
<tr>
<td>Hamilton County</td>
<td>900.0</td>
<td>188.2</td>
<td>26.44%</td>
</tr>
<tr>
<td>Indianapolis/Lawrence/Pl...</td>
<td>6,557.5</td>
<td>515.6</td>
<td>8.53%</td>
</tr>
<tr>
<td>Kokomo</td>
<td>1,235.1</td>
<td>145.0</td>
<td>13.30%</td>
</tr>
<tr>
<td>Lafayette</td>
<td>1,832.7</td>
<td>59.6</td>
<td>3.36%</td>
</tr>
<tr>
<td>Lake County (Gary/E Chic/...)</td>
<td>1,464.8</td>
<td>-73.6</td>
<td>-4.78%</td>
</tr>
<tr>
<td>Lawrenceburg</td>
<td>654.0</td>
<td>62.7</td>
<td>10.60%</td>
</tr>
<tr>
<td>Madison</td>
<td>448.3</td>
<td>56.0</td>
<td>14.26%</td>
</tr>
<tr>
<td>Marion (Grant County)</td>
<td>394.7</td>
<td>34.4</td>
<td>9.55%</td>
</tr>
<tr>
<td>Muncie</td>
<td>1,251.3</td>
<td>-32.0</td>
<td>-2.49%</td>
</tr>
<tr>
<td>Richmond</td>
<td>604.9</td>
<td>57.6</td>
<td>10.52%</td>
</tr>
<tr>
<td>Sellersburg</td>
<td>1,323.1</td>
<td>-194.4</td>
<td>-12.81%</td>
</tr>
<tr>
<td>South Bend/Elkhart</td>
<td>1,926.1</td>
<td>217.1</td>
<td>12.70%</td>
</tr>
<tr>
<td>Systems Office</td>
<td>3.5</td>
<td>-3.2</td>
<td>-48.00%</td>
</tr>
<tr>
<td>Terre Haute</td>
<td>1,801.6</td>
<td>98.9</td>
<td>5.81%</td>
</tr>
<tr>
<td>Valparaiso</td>
<td>1,611.9</td>
<td>50.2</td>
<td>3.22%</td>
</tr>
</tbody>
</table>

Data pulled 1/14/24
### Spring Enrollment (Current Headcount) By Campus

<table>
<thead>
<tr>
<th>Campus</th>
<th>Value</th>
<th>Change</th>
<th>% Change</th>
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<tr>
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<td>Richmond</td>
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Data pulled 1/14/24
Appendix B

Fall – Spring RETENTION DATA

(Undergraduate: Revenue Generating/Academic Programs)
## Fall – Spring Retention Progress by Campus Past 5 Years

*Data pulled 1/14/24*

<table>
<thead>
<tr>
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<td>71.71%</td>
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<td>73.12%</td>
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<td>73.34%</td>
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<td>Evansville</td>
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<td>70.22%</td>
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<tr>
<td>Fort Wayne</td>
<td>73.05%</td>
<td>70.45%</td>
<td>70.74%</td>
<td>68.32%</td>
<td>70.53%</td>
<td>71.77%</td>
</tr>
<tr>
<td>Hamilton County</td>
<td>67.80%</td>
<td>66.61%</td>
<td>68.48%</td>
<td>67.66%</td>
<td>72.45%</td>
<td>76.43%</td>
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<td>71.81%</td>
<td>69.48%</td>
<td>68.30%</td>
<td>68.06%</td>
<td>69.41%</td>
<td>69.94%</td>
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<tr>
<td>Kokomo</td>
<td>72.45%</td>
<td>72.13%</td>
<td>69.13%</td>
<td>74.83%</td>
<td>74.71%</td>
<td>77.51%</td>
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<td>Lafayette</td>
<td>74.16%</td>
<td>72.42%</td>
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<td>71.34%</td>
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</tr>
<tr>
<td>Lake County/Gary/E</td>
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<td>63.66%</td>
<td>64.36%</td>
<td>65.47%</td>
<td>67.67%</td>
<td>66.95%</td>
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<tr>
<td>Chico/Crown</td>
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<td>75.06%</td>
<td>73.35%</td>
<td>78.03%</td>
<td>73.48%</td>
<td>77.84%</td>
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<tr>
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<tr>
<td>Madison</td>
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<td>75.93%</td>
<td>75.99%</td>
<td>73.02%</td>
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<td>72.61%</td>
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<tr>
<td>Richmond</td>
<td>71.86%</td>
<td>72.32%</td>
<td>72.34%</td>
<td>70.04%</td>
<td>60.06%</td>
<td>70.37%</td>
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<tr>
<td>Sellersburg</td>
<td>72.54%</td>
<td>67.52%</td>
<td>66.85%</td>
<td>67.01%</td>
<td>68.93%</td>
<td>69.02%</td>
</tr>
<tr>
<td>South Bend/Elkhart</td>
<td>74.47%</td>
<td>71.94%</td>
<td>71.77%</td>
<td>73.60%</td>
<td>74.91%</td>
<td>74.47%</td>
</tr>
<tr>
<td>Systems Office</td>
<td>73.03%</td>
<td>67.92%</td>
<td>66.64%</td>
<td>66.64%</td>
<td>67.83%</td>
<td>67.83%</td>
</tr>
<tr>
<td>Terre Haute</td>
<td>72.54%</td>
<td>67.52%</td>
<td>66.85%</td>
<td>67.01%</td>
<td>68.93%</td>
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<tr>
<td>Valparaso</td>
<td>74.47%</td>
<td>71.94%</td>
<td>71.77%</td>
<td>73.60%</td>
<td>74.91%</td>
<td>74.47%</td>
</tr>
</tbody>
</table>

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*Campus 5-Year Trends*

Fall to Spring [Point-in-Time]
THANK YOU!
Marketing & Public Affairs Committee Report
Agenda

1. AY24 Marketing Metrics
2. Website Updates
3. Targeted Digital Campaigns
4. Looking Ahead in 2024
5. Public Affairs Update
Welcome

Dr. Kathie Fleck
Vice President, Marketing & Communications
AY24 Marketing Metrics

Paid Media Totals
• 14,625 RFI completions
• 33,203 Application completions

Google Paid Search
• 8,404 RFIs
• 17,131 Applications

Social Media
• 5,741 RFIs
• 15,665 Applications

Google Display
• 480 RFIs
• 407 Applications
Marketing Journey

Awareness
- Billboards & TV

Learn More
- Digital Ads: Apply

Apply
- Website & RFI

Register
- Website & Email Comms

Re-register
- Email Comms
Scholarship Page

- **Pilot Campus**: Terre Haute & Greencastle

- **Purpose**: Create a searchable and filterable public listing of scholarships

- **Launch Date**: Late February

- **Next Steps**: Statewide expansion with plans to link to Statewide listings
Skills Training Web Pages

Skills Training
• 17,000 Page Sessions
• 17% Clicks to Learn More

Highlights
• Comprehensive web presence
• Targets both prospective students & employer partners
• Statewide Pages
• Campus-specific Pages
• Sitewide Integration
Targeted Digital Campaigns

Workforce & Careers

IT Bootcamps
- Networking
- Game Development
- IT Support

Custom Landing Pages and Digital Ads

Awareness  Learn More  Apply  Register  Re-register
Targeted Digital Campaigns

Workforce & Careers

Smart Manufacturing & Digital Integration

- 8,544 Clicks
- 220 RFI Completions
- 915 Application Completions
A Vision Forward

Key Messaging Alignment with Strategic Plan

Brand Perception Study with Current Messaging

Positioning Strategy
Public Affairs Update

• New contract with Borshoff
  o Communications strategic plan to align with Higher Education at the *Speed of Life*
  o Employee communications support
  o Other support as needed

• Crisis Communications Plan launched
Thank you!
Workforce and Careers

Molly Dodge, Senior Vice President of Workforce and Careers
AGENDA

1. Indiana’s WIGs
2. Industry Informed Certificates
3. Workforce Certifications of Value
4. Education & Employment Ecosystem
5. Skills Training Hub
A State Perspective

Indiana’s Wildly Important Goals
Indiana’s WIGs

Commission for Higher Education
60% of Hoosiers with a Quality Degree or Credential by 2025

Indiana Economic Development Corp.
Reskill or Upskill One Million Hoosiers by 2030

Indiana Department of Education
60% of High School graduates will earn a College & Career Credential by 2030
Indiana’s WIGs

Advanced Manufacturing
  • Semiconductor Processing Technician occupations up 32% by 2026
  • Biological Technicians and Chemical Engineers up 19% by 2026

Logistics
  • Supply Chain Managers/Engineers up 33% by 2026
  • Light Truck Drivers up 12% by 2026

Information Technology
  • Mission 41K, growing the tech workforce by 2030
New in 2024

Industry Informed Certificates
New Certificates Launching in 2024

Business, Logistics and Supply Chain
• Supply Chain Analytics
• Supply Chain Quality Management

Information Technology
• Web Development
New Certificates Launching in 2024

Advanced Manufacturing, Engineering, and Applied Science

• Building and Property Maintenance Technician
• Civil Construction & Heavy Highway Equipment
• CNC Machinist
• Controlled Environment Agriculture Technology
• Light Duty Diesel Vehicle
• Mobile Heavy Equipment Technician
• Motorsports Technology
• Precision Agriculture Chemical Applicator
• Semiconductor Fabrication
• Surveying Technology
Short-term Certificates Increased by 59% from 2018-2019 to 2022-2023

Source: Graduates by Term & Academic Year Dashboard, 1/23/24
Key Findings

The Value of Workforce Certifications
Somewhere in the Gulf of Mexico…
A Complex Education Journey
The National Landscape

- Increased focus on skills-based hiring
- Growing number of employers using a variety of credentials during the hiring process, including third-party certifications
- Certifications pay off
The Value of Certifications in Indiana

• Support growth of employer partnerships

• Support enrollment and expanding Credit for Prior Learning

• Part of flexible career pathways that lead to degrees

*Ivy Tech uses multiple data sources to determine which certifications to offer.*
Top 10 Workforce Certification Vendors

1) Smart Automation Certifications Alliance (SACA)
2) Manufacturing Skills Standards Council (MSSC) Manufacturing
3) Commercial Driver’s License Program (CDL A)
4) American Welding Society (AWS)
5) Energy Services Company Group (ESCO Institute)
6) National Center for Construction Education and Research (NCCER)
7) National Institute of Metalworking Skills (NIMS)
8) Manufacturing Skills Standards Council (MSSC) Logistics
9) National Healthcare Association (NHA)
10) The Computing Technology Industry Association (Comp TIA)
Current State of Certifications

Strategic Plan Metrics AY 2022 / 2023
Workforce Certifications Accounted for 24% of Completions

• Offered through both Skills Training courses and Academic courses
• Industry Sectors
  • Advanced Manufacturing
  • Construction
  • Healthcare
  • Information Technology
  • Logistics
• Aligned with jobs providing wages at or above median wage
The Commission for Higher Education is including third-party workforce certifications in Ivy Tech’s performance funding metrics in 2024 / 2025 and beyond.
Many Third-Party Certifications Yield Wages that Surpass the State Median

<table>
<thead>
<tr>
<th>Certification Name</th>
<th>Total Job Postings Sept. 2022-Aug. 2023</th>
<th>Employers</th>
<th>Median Advertised Salary</th>
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<tr>
<td>Smart Automation Certification Alliance</td>
<td>292</td>
<td>51</td>
<td>$96,000</td>
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<tr>
<td>American Welding Society</td>
<td>525</td>
<td>60</td>
<td>$73,000</td>
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<tr>
<td>Commercial Driver's License</td>
<td>55,662</td>
<td>930</td>
<td>$77,200</td>
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<tr>
<td>Manufacturing Production (skills consistent with Manufacturing Skills Standards Council certifications)</td>
<td>58,051</td>
<td>50</td>
<td>$52,096</td>
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</table>

Example Indiana Certifications with Wages and Job Postings (2022-2023)
(Source: Lightcast LMI Report, November 7, 2023, JFF)
The Value of Certifications in Indiana

- Performance Funding
- Credential Engine
- Adult Strategy Team
- Third-Party Certifications
- Credit for Prior Learning
- DWD Data Matching
- HOPE Agenda
- Credit for Prior Learning
- Ivy Tech Strategic Plan
- Indiana Achievement Wallet
- Next Level Jobs
- Indiana Achievement Wallet
- Economic Mobility & Thriving Economy
- Credit for Prior Learning
- HOPE Agenda
- Indiana Achievement Wallet
Kendra’s Career Progression

Restaurant Hostess → Accounts Payable Clerk → Payroll Lead → Payroll Supervisor → Payroll Accountant

High School Dropout

High School Diploma and QuickBooks Certification

$28,000

Ivy Tech Community College

Certificates Payroll and Accounting

$38,000

AS Degree Accounting

$46,500

BS Degree Accounting

$60,000

Payroll Lead

$46,500

Payroll Supervisor

$60,000

Payroll Accountant

$65,000

132% INCREASE in WAGES

Source: Lightcast and ZipRecruiter, Indiana Median Wages, 7/16/23
A Path Forward
A Thriving Education and Employment Ecosystem
Data Infrastructure

With better data infrastructure, we can:

• Pinpoint the value of certifications
• Drive greater educational attainment
• Support continuous program improvement

Strada Education Foundation is seeking Indiana’s partnership in developing this type of infrastructure
Assessing Certifications

• **Strengthen** how Ivy Tech determines which third-party certifications count towards the funding metrics

• **Update** the certifications list annually to align with labor market changes
Catalyzing Statewide Impact

Education and Workforce are the State’s top priority.

Ivy Tech is in a unique position to inspire and lead toward collective impact.
Lilly Endowment
Skills Hub Planning Grant 2024
Indiana’s Resource Hub

“The overall goal of ‘One Stop to Start’ is to make sure that Hoosiers have awareness of and access to the programs that can get them on that path to realizing a high-wage career.”

~ Governor Holcomb

https://onestoptostart.in.gov/
Indiana’s Workforce
Ivy Tech & Lilly Endowment Inc.

• Ivy Tech Community College has been awarded a $500,000 grant, designated for a crucial 12-month planning project to establish a comprehensive skills training hub.

• This venture aligns with Indiana's ambitious goal to upskill and reskill 1 million adults by 2030.

• This initiative is a significant step towards enhancing workforce capabilities and meeting future economic demands.
Connecting Talent to Opportunity Skills Training Hub

The hub will serve as a dynamic talent marketplace

Facilitating employers in cultivating and scouting for talent

Students gain access to job prospects and career pathways
Where We Are Headed

• Developing a product model – Launching NEW Career Link LMS – Canvas Catalog
• Developing a business model for the NEW skills training offerings with different modalities
• Forming governance team for robust decision-making that ensures alignment with policy and compliance standards
Workstreams for Effective Implementation

- Governance
- Product Development
- Engagement & Communication
- Technology
- Research & Innovation
- Student Support & Operational Efficiency
Timeline and Highlights 2024

**1st Quarter**
- Form Gov Committee
- Campus Pilots
- TEConomy
- Online Payment & Registration
- Benchmarking
- Integrate Platforms & Processes

**2nd Quarter**
- Establish Metrics & KPIs
- Course Inventory
- Future Economy Summit
- Data Governance
- Form Taskforces

**3rd Quarter**
- Canvas Pilot
- Business Model
- Central IN Regional Skills Summit
- Discovery for K14
- Create Employer Portal

**4th Quarter**
- Kickoff Workstreams
- Iterate on Pilots
- Initiate Skills Hub Portal Development
- Collaborate with State Partners
- Implementation Grant Proposal
Impact and Call to Action:

This strategic initiative is more than a plan—it’s a promise to empower individuals and strengthen our communities and economy.

We call on all stakeholders to engage actively in this transformative journey, shaping a prosperous future for all Indiana residents.
THANK YOU!
Alumni Spotlight

Troi Wharton
Ivy Tech Hamilton County ’23
Transfer student to
Indiana University
Kelley School of Business
World Food Championship

November 8-12, 2024
Lumina Stronger Nation Update

INDIANA ATTAINMENT

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<tr>
<td>46.5%*</td>
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NATIONAL ATTAINMENT

*without short-term credentials
Dual Credit exceeds $100M+ Savings

Tuition Saved
(College tuition rate)

- AY 21-22: $87.3M
- AY 22-23: $96.8M
- AY 23-24: **$100M+**
2023 NCLEX Results

90.55% Statewide ASN Pass Rate
↑ 7.3% FY22

97.42% Statewide Practical Nursing TC Pass Rate
↑ 2.1% FY22
Saab & Ivy Tech Lafayette Launch Skills Training Program
Silicon Crossroads Microelectronics Commons Hub

• $32.9M from U.S. Department of Defense

• $2M to Ivy Tech Bloomington
  ○ Support for semiconductor training program, microelectronics certification, K-12 outreach and pathway development, industry partnerships (NSA Crane)
Ivy Tech’s efforts to simplify our tech stack continue to receive national recognition.

- 50%+ decrease in Health Sciences application support tickets
- 50% reduction in incorrectly routed student support tickets
- 127K hours saved for users
- Engagement with 162K+ users
February 2024

Strategic Plan Update
Strategic Plan Goals

- Operational Excellence
- Teaching & Learning
- Student Experience
- Workforce & Careers
Goal 3 Advisory Board Priorities

Create a Strong “First” Experience

“This is critical as it helps the College ensure students have a successful first visit, first semester, and first-year experience...”

Elizabeth Cassady, Sellersburg
Assistant Vice Chancellor for Enrollment Services and Student Success
The Heart of the Matter

“Goal 3 is at the heart of what we are all here for. Everything we do makes an impact on the student experience at each of our campuses. Goal 3 is about keeping our eyes locked in on our top priority.”

Dustin Stewart, Madison
Vice Chancellor for Enrollment Services and Student Success
Keeping Up with Change

“The student experience is really about meeting students where they are, where they need us most, and where they desire to have us in their lives the most to help them meet their academic goals.”

Alex Huskey, Marion
Chancellor

“Focusing on student success helps break down barriers and promotes upward mobility for individuals and their families and has a positive impact on our local communities.”

Stephanie Weber, Systems Office
Vice President, Ivy+ Career Link
Strategic Plan Metrics

- **50,000 Annual Completions**
- **5% Increase in Student Retention**
- **Increase Enrollment to 190,000**
- **60% of Grads Earning Above Median Wage**
Strategic Plan Metrics

Data as of 02/07/24

Total Enrollment
Target: 180,000
187,539
Strategic Plan Metrics

Data as of 02/07/24

Fall-to-Spring Retention

Target: 72%

71.3%
Fall 2-Spring 1 Retention at 74.15%

4DX efforts continue to move the needle with WIGs focused on:

- Early registration
- Successful course completion
- 0-14 credit students
- Students of color
- Online only students
- Ivy Achieve habits
School Spotlights
February School Spotlight

School of Health Sciences
March School Spotlight

School of Public Affairs and Social Services
THANK YOU!
<table>
<thead>
<tr>
<th>Grant/Award Number</th>
<th>Campus</th>
<th>Title or Description</th>
<th>Source</th>
<th>Amount</th>
<th>Original Effective Date</th>
<th>Expiration Date</th>
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<tr>
<td>AW100060</td>
<td>Lake</td>
<td>USDOE TRIO SSS 2020-2025 (increase)</td>
<td>US Department of Education</td>
<td>$272,364</td>
<td>9/1/2020</td>
<td>8/31/2025</td>
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<td>AW100418</td>
<td>Sellersburg</td>
<td>Digital Literacy Classes</td>
<td>Washington County Community Foundation</td>
<td>$6,500</td>
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<td>12/4/2023</td>
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<tr>
<td>AW100419</td>
<td>Bloomington</td>
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<td>Elevate Ventures Inc</td>
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<td>6/30/2023</td>
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<td>Community Recycling Grant</td>
<td>Indiana Department of Environmental Management</td>
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<tr>
<td>AW100245</td>
<td>Lake</td>
<td>USDOE Talent Search 2022-2027 Lake (increase)</td>
<td>US Department of Education</td>
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<td>9/1/2022</td>
<td>8/31/2027</td>
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<td>AW100421</td>
<td>Terre Haute</td>
<td>Creating a Better Tomorrow</td>
<td>Wabash Valley Community Foundation</td>
<td>$87,500</td>
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<td>AW100422</td>
<td>Columbus</td>
<td>Library Comic-Con FY24 Arts Project Support</td>
<td>Indiana Arts Commission</td>
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<td>7/1/2023</td>
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<td>R03778/AW100139</td>
<td>Systems Office</td>
<td>INDOE SUB ECESC Student Learning Recovery Grant (increase)</td>
<td>East Central Indiana Educational Service Center Inc</td>
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<td>6/30/2023</td>
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<tr>
<td>AW100426</td>
<td>Evansville</td>
<td>EVSC Ascend Youth Apprenticeship Program</td>
<td>EVSC Foundation Inc</td>
<td>$31,438.10</td>
<td>3/16/2023</td>
<td>12/31/2025</td>
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<tr>
<td>AW100061</td>
<td>Indianapolis</td>
<td>USDOE TRIO SSS 2020-2025 Central Indiana (increase)</td>
<td>US Department of Education</td>
<td>$286,109</td>
<td>9/1/2020</td>
<td>8/31/2025</td>
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<tr>
<td>AW100267</td>
<td>Indianapolis</td>
<td>USDOE Indianapolis TRIO Upward Bound 2022-2027 (increase)</td>
<td>US Department of Education</td>
<td>$299,038</td>
<td>9/1/2022</td>
<td>8/31/2027</td>
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<tr>
<td>AW100368</td>
<td>Evansville</td>
<td>Adult Basic Education (Federal funds)</td>
<td>Indiana Department of Workforce Development</td>
<td>$43,501</td>
<td>7/1/2023</td>
<td>6/30/2024</td>
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<tr>
<td>AW100427</td>
<td>Evansville</td>
<td>Adult Basic Education (State funds)</td>
<td>Indiana Department of Workforce Development</td>
<td>$81,421</td>
<td>7/1/2023</td>
<td>6/30/2024</td>
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Competitive Total: $1,578,103.10

Non-Competitive:

Non-Competitive Total: $0

Total Board Report: $1,578,103.10
<table>
<thead>
<tr>
<th>Fiscal Year-End Total</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2023-2024 YTD-Total to Date</td>
<td>$ 31,347,900.69</td>
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<tr>
<td>2022-2023</td>
<td>$ 50,141,609.27</td>
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<tr>
<td>2021-2022</td>
<td>$ 38,836,336.00</td>
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<td>2020-2021</td>
<td>$ 183,415,188.87</td>
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<tr>
<td>2019-2020</td>
<td>$ 61,493,223.00</td>
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<td>2018-2019</td>
<td>$ 22,580,366.00</td>
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<td>2017-2018</td>
<td>$ 18,122,815.00</td>
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<tr>
<td>2016-2017</td>
<td>$ 25,626,665.00</td>
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<tr>
<td>2015-2016</td>
<td>$ 18,906,875.00</td>
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<td>2014-2015</td>
<td>$ 20,718,246.00</td>
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<td>2013-2014</td>
<td>$ 27,105,576.00</td>
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<tr>
<td>2012-2013</td>
<td>$ 23,049,587.00</td>
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<td>Grant #</td>
<td>Proposal #</td>
</tr>
<tr>
<td>----------</td>
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<tr>
<td><strong>Competitive</strong></td>
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<tr>
<td>AW100060</td>
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<tr>
<td>AW100418</td>
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<td>AW100420</td>
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<td>S00002758</td>
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<td><strong>Non-Competitive</strong></td>
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<td>S00002740</td>
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<td>S00002799</td>
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<tr>
<td>S00002803</td>
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</tbody>
</table>
Non-Competitive

BELOW GRANTS were on PREVIOUS:

AW100367  S00002706  S00002744
AW100064  S00002755  S00002770
AW100415  S00002733  S00002775  S00002783
BELOW GRANTS were on PREVIOUS:

S00002729
S00002732
**September 1, 2023 THROUGH October 31, 2023**

**Reconciliation**

### On SPA BR but not on GM BR

<table>
<thead>
<tr>
<th>Name</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>111 USDOE TRIO SSS 23-24 increase</td>
<td>$272,364.00</td>
</tr>
<tr>
<td>231 ROI SUB WCCF Digital Towns 23</td>
<td>$6,500.00</td>
</tr>
<tr>
<td>901 IDEM Community Recycling Grant</td>
<td>$96,600.00</td>
</tr>
<tr>
<td>171 WVCF Creating Better Tomorrow</td>
<td>$87,500.00</td>
</tr>
<tr>
<td>201 IAC APS Library ComicCon 23-24</td>
<td>$1,275.00</td>
</tr>
<tr>
<td>181 USDOE TRIO SSS 23-24 increase</td>
<td>$286,109.00</td>
</tr>
</tbody>
</table>

**Competitive Total:** $750,348.00

**Non-Competitive Total:** $

**Total:** $750,348.00

### On GM BR but not on SPA BR

<table>
<thead>
<tr>
<th>Name</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>131 NSF EPIIC GRIP</td>
<td>$399,969.00</td>
</tr>
<tr>
<td>221 Tell City READI 23-24</td>
<td>$350,000.00</td>
</tr>
<tr>
<td>901 IDEM Community Recycling Grant</td>
<td>$96,600.00</td>
</tr>
<tr>
<td>201 AACC Cyber Security for All 23</td>
<td>$20,000.00</td>
</tr>
<tr>
<td>901 LEI ASRI Implementation 24-26</td>
<td>$1,499,990.00</td>
</tr>
<tr>
<td>901 LEI Skills Training 24-27</td>
<td>$500,000.00</td>
</tr>
<tr>
<td>141 Caterpillar Fnd Expanding SACA</td>
<td>$419,958.00</td>
</tr>
<tr>
<td>161 Caterpillar Fnd SACA 24-25</td>
<td>$156,540.00</td>
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<tr>
<td>182 Expanding Dual Credit SACA Columbus</td>
<td>$138,780.00</td>
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<tr>
<td>163 CFGC POLISH 24</td>
<td>$32,000.00</td>
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<tr>
<td>212 DCCF VR Trainers 23-24</td>
<td>$60,000.00</td>
</tr>
<tr>
<td>131 AWS Fnd Think College Pilot</td>
<td>$30,471.00</td>
</tr>
<tr>
<td>141 Delta Dental Fnd</td>
<td>$5,000.00</td>
</tr>
<tr>
<td>131 CFGFW YMCA Childwatch 23-24</td>
<td>$5,000.00</td>
</tr>
<tr>
<td>Project Description</td>
<td>Amount</td>
</tr>
<tr>
<td>------------------------------------------------------------------------------------</td>
<td>------------</td>
</tr>
<tr>
<td>241 SBA SUB IEDC SBDC Federal</td>
<td>150,102.00</td>
</tr>
<tr>
<td>SEL Caesars Fnd Floyd</td>
<td>52,500.00</td>
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<tr>
<td>BLM US DOD SUB ARI</td>
<td>2,000,000.00</td>
</tr>
<tr>
<td>SO AACU PepsiCo Uplift Scholars</td>
<td>200,000.00</td>
</tr>
<tr>
<td>IND AACU THRT Campus Climate 23-24</td>
<td>10,000.00</td>
</tr>
<tr>
<td>IND Elevate Entrepreneurship</td>
<td>2,000.00</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>Competitive Total: 6,128,910.00</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Non-Competitive Total: $ -</td>
</tr>
</tbody>
</table>

**Total:** $ 6,128,910.00

3M Board Reports, but yet to be put on SPA Board Report…

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>151 Dukes Scholarship 23-24</td>
<td>30,000.00</td>
</tr>
<tr>
<td>SO HRSA Community</td>
<td>411,226.00</td>
</tr>
<tr>
<td>181 NMPCT Legacy Scholars 23-28</td>
<td>1,401,845.00</td>
</tr>
<tr>
<td>131 USDOE TRIO SSS 23-24 increase</td>
<td>286,109.00</td>
</tr>
<tr>
<td>231 Caesars Fnd Student Life Reno</td>
<td>100,000.00</td>
</tr>
<tr>
<td>Indianapolis_Congressionally Funded Community Projects-Early Childhood</td>
<td>500,000.00</td>
</tr>
<tr>
<td>184 CEA Actualizing Comm Engagement</td>
<td>5,000.00</td>
</tr>
<tr>
<td>221 USDOE SUB UE EPN 23-28</td>
<td>840,000.00</td>
</tr>
</tbody>
</table>
3M Board Reports, but **will never** be put on SPA Board Report...

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Sellersburg Duke Energy SUB IEDA</td>
<td>18,000.00</td>
</tr>
<tr>
<td>201 FFA Lilly Fnd IU Prof Dev</td>
<td>10,000.00</td>
</tr>
</tbody>
</table>
Notes:

On July/Aug GM BR  Will be on Nov/Dec SPA report (increased in November)
On July/Aug GM BR  Will be on Nov/Dec SPA report (established in November)
On Mar/Apr GM BR  Will be on Nov/Dec SPA report (established in November)
On Sept/Oct GM BR  SPFR in my queue
On Sept/Oct GM BR  **SPFR forthcoming**
On July/Aug GM BR

Notes:  

Effective Date  Start Date  Expiration Date
SP Report Total
items not on GM report but on SP report
items on GM report not on SP report
GM report Total …should be
GM report Total (get this $ from JMW)
difference

On Jan/Feb GM BR 1/19/24… JMW advised may not be establishing as j.
On May/June GM BR still risk-backed?
On May/June GM BR SPFR forthcoming
On July/Aug GM BR RGM forthcoming
On July/Aug GM BR SPFR forthcoming
On Sept/Oct GM BR doesn't start until 1/1/24, but was created in FY24 Sept
On Sept/Oct GM BR 1/19/24 SPFR will be resubmitted_SPFR expired my qu
On Sept/Oct GM BR waiting on fully executed agreement from sponsor
On May/June GM BR (FY23) Will stay direct to Foundation; they will spend. No CoI
On May/June GM BR (FY23) Determined to be a gift