

**OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will hold the following meetings on February 7-8, 2024, in Noblesville. The meetings on Wednesday, February 7, will take place at 300 N. 17th Street, Noblesville, Indiana, and the meetings on February 8 will take place at 13700 Conference Center Drive, Noblesville, Indiana.

Wednesday, February 7, 2024

12:30 pm Audit Committee

1:45 pm Education Session of the State Board of Trustees (*open to the public*)
The State Trustees will hold a meeting in person to consider and act on such items as may be brought before them.

3:30 pm Executive Session of the State Board of Trustees
The State Trustees will meet in Executive Session and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2) (D) A real property transaction, including:
 - (i) a purchase; (ii) a lease as lessor; (iii) a lease as lessee; (iv) a transfer; (v) an exchange; or (vi) a sale;
- (5) To receive information about and interview prospective employees.
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, February 8, 2024

8:30 am Board Committee Meetings (*open to the public*)
The State Trustees will hold the regular committee meetings in person.

- 8:30 am – 8:40 am Introduction to Committees
- 8:40 am – 9:10 am Workforce and Careers
- 9:10 am – 9:55 am Academics & Student Experience
- 9:55 am – 10:15 am Break
- 10:15 am – 10:45 am Finance and Business Affairs
- 10:45 am – 11 15 am Marketing & Public Affairs
- 11:15 am – 11:45 am Building, Grounds & Capital

1:00 pm Regular State Board of Trustees Meeting (*open to the public*)
The State Trustees will hold a regular meeting in person to consider and act on such items as may be brought before them.

**MINUTES OF THE MEETING OF THE
STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
December 7, 2023**

Chair Andrew Wilson called the State Board of Trustees meeting to order at 1:00 pm ET.

ROLL CALL

Trustee Dora called the roll, and the presence of a quorum was announced.

The following State Trustees were present in person:

Mr. Andrew W. Wilson, Chair
Ms. Kim Emmert O'Dell, Vice Chair
Mr. Michael R. Dora, Secretary
Mr. Terry Anker
Ms. Stephanie Bibbs
Mr. Jesse Brand
Ms. Jennie Dekker
Ms. Tanya Foutch
Ms. Marianne Glick
Ms. Gretchen Gutman
Ms. Paula Hughes-Schuh
Mr. Jeremy Lugbill
Mr. Stewart McMillan
Mr. Kerry Stemler

The following State Trustees were present virtually:
N/A

The following State Trustee was not present:
Mr. Harold Hunt

A. EXECUTIVE SESSION MEMORANDA

Following notice under IC 5-14-1.5-4, IC 5-14-1.5-5 and IC 5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on December 6, 2023, at 1:30 pm at 8801 River Crossing Blvd, Indianapolis, Indiana 46240.

Members present were Andrew Wilson, Chair, Kim Emmert O'Dell, Vice Chair, Michael Dora, Secretary, Terry Anker, Stephanie Bibbs, Jesse Brand, Jennie Dekker, Tanya Foutch, Marianne Glick, Gretchen Gutman, Paula Hughes-Schuh, Jeremy Lugbill, Stewart McMillan, and Kerry Stemler.

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1(b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the approval of these minutes, the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED

Trustee Michael Dora, Secretary, confirmed that the notice of the regular meetings on December 7, 2023, was properly mailed and posted. The public was invited to attend the meetings that were open to the public.

C. APPROVAL OF BOARD MINUTES

Trustee Gutman moved to approve the October 5, 2023, board meeting minutes. Trustee Bibbs seconded the motion. The motion carried unanimously.

D. COMMITTEE REPORTS

Item 1 Chair Wilson called upon Trustee Michael Dora for an **Academics & Student Experience Committee** report. Trustee Dora reported there was one action item for board approval.

Provost McCurdy provided the board with an update about the College's enrollment. Total enrollment for the current academic year remains strong, over 11% ahead of the prior year and up in all categories. New applications, conversion on applications, and FTE are up for Fall and Spring over last year, and from Fall 2022 to Fall 2023, student retention will finish above the prior year.

Provost McCurdy also provided the board with updates about how the College is working to accelerate the awarding of credit-for-prior-learning and about statewide transfer-as-a-junior degrees under review and development.

The College's K-14 engagement with school, employer, and state partners continues to produce record enrollment and high school student completions. For example, the most recent version of the Crossing the Finish Line program led to a record 3,685 students completing 1,523 college credentials last summer. Another

example highlighted was a recent convening hosted by Ivy Tech, the Indiana Department of Education, and the Indiana Economic Development Corporation to connect employers with K-12 leaders in Indiana's "hard tech corridor."

Trustee Dora moved to approve **Resolution 2023-40, Approval of Contract with Coursemaven/DualEnroll, Systems Office**. Trustee Brand seconded the motion. The motion carried unanimously.

Item 2

Chair Wilson called upon Trustee Gutman for a report from the **Audit Committee**. Trustee Gutman reported there were no action items for consideration and approval.

The Audit Committee met and discussed the following issues:

- Reports to the confidential hotline and cybersecurity.
- Entrance conferences related to the financial and federal compliance audits are in August and September, along with the exit conference for the financial statement audit in November. The College received an unmodified opinion on the financial statement audit.
- Reviewed the audit schedule for 2023-24 and the three-year audit plan.
- Reviewed internal audit reports that had been issued since the last meeting.

Item 3

Chair Wilson called upon Trustee Stemler for a **Building, Grounds, and Capital Committee** report. Trustee Stemler reported there were six action items for board approval.

Trustee Stemler moved to approve **Resolution 2023-46, Approval of a Contract for Nursing Lab Renovation, Columbus Campus**. Trustee Foutch seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve **Resolution 2023-47, Approval of a Contract for Nursing Lab Renovation, Richmond Campus**. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve **Resolution 2023-48, Approval to Donate Land to Family Scholar House, Sellersburg Campus**. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve **Resolution 2023-49, Approval to Grant an Easement to Duke Energy for Installation of Electric Vehicle Charging Stations, Bloomington Campus**. Trustee Bibbs seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve **Resolution 2023-50, Approval to Grant an Easement to Duke Energy for Installation of Electric Vehicle Charging Stations, Kokomo Campus**. Trustee Foutch seconded the motion. The motion carried unanimously.

Trustee Stemler moved to approve **Resolution 2023-51, Approval to Grant an Easement to Duke Energy for Installation of Electric Vehicle Charging Stations, Madison Campus**. Trustee Emmert-O'Dell seconded the motion. The motion carried unanimously.

Trustee Stemler reported the committee also received an update on the status of the quarterly XBE spend.

Item 4

Chair Wilson called upon Trustee Brand for the **Finance and Business Affairs Committee** report. Trustee Brand reported there are two action items for board approval.

Trustee Anker moved to approve **Resolution 2023-41, Approval of Contract for Purchase and Sale of Natural Gas, Systems Office**. Trustee Hughes-Schuh seconded the motion. The motion carried unanimously.

Trustee Anker moved to approve **Resolution 2023-42, Approval of Salesforce CRM Renewal Contract, Systems Office**. Trustee Gutman seconded the motion. The motion carried unanimously.

Trustee Brand reported the committee received information on the Fiscal year 2023 Financial Report and Audit, the Fiscal year 2024 Budget update, and an update from the annual Gallup employee engagement survey.

The committee also received an update from Foundation President Courtney Roberts. The foundation is currently at \$17.6M, with a goal of \$52M. In 2024, we will learn about giving trends that will be considered as they develop new strategies to reach more donors.

The Indianapolis Campus Foundation raised \$43.3M throughout the Invest IN Ivy Tech campaign, which is \$6.3M over the goal, and the Nina Mason Pulliam Scholars Program was recently renewed for another five years.

The Lowe's Foundation recently awarded Ivy Tech Foundation a \$700,000 Gable Grant as part of their \$50M effort to prepare 50,000 people for skilled trades careers over the next five years. This partnership was recently celebrated at a skilled trades luncheon attended by the leadership of both organizations and LG Suzanne Crouch.

Item 6

Chair Wilson called upon Trustee Hughes-Schuh for a **Marketing & Public Affairs Committee** report. Trustee Hughes-Schuh reported there were three action items for consideration and approval. Chief of Staff Matt Hawkins outlined progress made in marketing efforts.

Trustee Hughes-Schuh moved to approve **Resolution 2023-43, Approval of Contract for Fulfillment Services, Systems Office.** Trustee Bibbs seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve **Resolution 2023-44, Approval of Contract for Marketing & Advertising Agency of Record, Systems Office.** Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve **Resolution 2023-45, Approval of Contract with Franklin Covey, Systems Office.** Trustee Dekker seconded the motion. The motion carried unanimously.

Item 7

Chair Wilson called upon Trustee Foutch to give the report from the **Workforce Alignment Committee.** Trustee Foutch reported there were no action items for consideration and approval.

Senior Vice President Dodge described three areas of transformation happening at the College and within the State. Enrollments in the Garatoni School of Entrepreneurship and Innovation have increased by 60% in 3 years and have produced 275 completions. The program was launched initially on four campuses, and it is offered on nine campuses today, with two additional campuses offering entrepreneurship education through skills training. In addition, 38 K-12 schools offer Ivy Tech's Certificate in Entrepreneurship statewide.

The College is making system upgrades to support our Ivy+ Career Link operations. These upgrades will lay the foundation for online registration and payment for our skills training offerings and create an employer portal designed to provide a complete picture of their investment in the College.

Finally, Senior Vice President Dodge described the next steps following the Leadership Exchange trip to Switzerland to learn about the Swiss vocational education and training system. The Swiss system is permeable, meaning through the course of an individual's life, they can move between vocational, professional, and academic opportunities. 70% of young people in Switzerland start a paid apprenticeship in the 10th grade. Apprentices spend 3-4 days working for an employer and 1-2 days at school or training. The next step is the launch of an Implementation Lab designed to scale Indiana's youth apprenticeship programs further based on the Swiss model.

E. TREASURER'S REPORT

Chair Wilson called upon Dom Chase, CFO and Treasurer, to provide the Treasurer's Report.

Dom Chase reported that our institution has recently received an unmodified audit opinion on our financial statements. This outcome, often referred to as a "clean audit," signifies that our financial records and statements are accurately and fairly presented, complying with the generally accepted accounting principles. This achievement reflects our commitment to financial transparency and responsible management of our resources. The unmodified audit opinion is a testament to our robust financial practices and instills confidence among our stakeholders about the integrity and reliability of our financial reporting.

Our College's fiscal strength is a cornerstone that supports our primary mission: student success. The financial stability we have achieved allows us to focus on providing high-quality education and comprehensive support to our students. We can invest in critical areas such as academic programs, student services, and campus facilities by maintaining a strong financial position. This investment ensures our students can access the best resources and opportunities to succeed in their educational and career goals. Importantly, our fiscal strength has been achieved without compromising the affordability and accessibility of our programs. We continue to uphold our commitment to making higher education attainable and beneficial for all students, regardless of their financial background.

In conclusion, the unmodified audit opinion and our College's financial health are vital to supporting our mission. We remain steadfast in balancing financial integrity with the needs of our students, ensuring that our fiscal management does not come at the expense of student success but that it, in fact, enhances it. Moving forward, we remain dedicated to upholding this balance, continually adapting our financial strategies to support our students' ambitions and the overall growth of Ivy Tech Community College. Our goal remains clear: to provide an environment where financial stability and educational excellence go hand in hand, thereby fostering an atmosphere where every student can thrive.

Trustee Dora moved for approval of the Treasurer's Report. Trustee Anker seconded the motion. The motion carried unanimously.

E. STATE OF THE COLLEGE

Chair Wilson noted that President Ellspermann to provide her State of the College report during the morning committee meetings.

President Ellspermann invited alumni Catrina Tate, a 2012 Indianapolis Graduate and recent Distinguished Alum honoree, to share her story.

OLD BUSINESS

Chair Wilson called for old business, but there was none.

F. NEW BUSINESS

Chair Wilson called for new business.

Trustee Dekker moved to approve **Resolution 2023-52, Approval of Campus Board of Trustees**. Trustee Glick seconded the motion. The motion carried unanimously.

Trustee Glick moved to approve **Resolution 2023-53, Approval of Definition of Campus Service Area**. Trustee Gutman seconded the motion. The motion carried unanimously.

Trustee Anker moved to approve **Resolution 2023-54, Approval of Performance and Compensation Metrics**. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Hughes-Schuh moved to approve **Resolution 2023-55, Approval of Capital Project, Fort Wayne Campus**. Trustee Gutman seconded the motion. The motion passed 13 to 1.

G. ADJOURNMENT

With no further business to come before the Board, Chair Wilson adjourned the meeting.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Dated December 8, 2023, prepared by Gretchen L. Keller, Recording Secretary

**APPROVAL TO PURCHASE PROPERTY FROM BLUE FENCE PROPERTY
LAFAYETTE CAMPUS**

RESOLUTION NUMBER 2024-1

WHEREAS, the Ivy Tech Community College Lafayette Campus (College) has identified a need to purchase real estate adjacent to the Campus from Blue Fence Property (Owner), and

WHEREAS, the College has an interest in purchasing the 1.4 acre parcel located between two Ivy Tech-owned parcels, and

WHEREAS, the campus would use the land and buildings to support the agriculture program, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code 21-31-2-5 and 21-36-3 to purchase/sell real estate that is in the name of the Board of Trustees, and

WHEREAS, pursuant to Indian Code 21-36-3 two appraisers have determined the value of the property to be \$435,000 - \$480,00 for the Property, and

WHEREAS, the Lafayette Campus Trustees have reviewed the request of the Campus administration to purchase the property and the Campus Trustees recommend the State Trustees approve the purchase in the amount of \$420,000 and

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to purchase the Property and the State Trustees do hereby approve the purchase in the amount of \$420,000, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to purchase the Property after the documents have been approved by the College Legal Counsel and

FURTHER BE IT RESOLVED, the Assistant Secretary to the Board of Trustees is hereby directed to forward a copy of this Resolution to the Governor of Indiana as required by IC 21-36-3-8.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

**APPROVAL TO OBTAIN PUBLIC SAFETY BUILDING AND PROPERTY FROM
CITY OF LAWRENCE**

RESOLUTION NUMBER 2024-2

WHEREAS, the Trustees of Ivy Tech Community College (“College”) has leased property located at 9503 E 59th Street (Property), and

WHEREAS, the lease signed in 2000 included the transfer of the property to the College at the end of the lease term, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code 21-31-2-5 to acquire real estate that is in the name of the Board of Trustees, and

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to accept the Property and the State Trustees do hereby approve the transfer of Property, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to convey the Property and Easement after the documents have been approved by the College Legal Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2023

APPROVAL OF MICHIGAN CITY LEASE AGREEMENT WITH HEALTHLINC

RESOLUTION NUMBER 2024-3

WHEREAS, Ivy Tech Community College (College) provides education opportunities to the communities within Jasper, LaPorte, Porter, and Starke counties through its Valparaiso campus, and

WHEREAS, the College operates a site in Michigan City, in LaPorte County, and

WHEREAS, the Michigan City facility was built in 1968 does not meet current College needs, and

WHEREAS, HealthLinc, a community health center located at 200 Alfred Street, Michigan City, has agreed to lease Ivy Tech the third floor of that building, which is approximately 12,200 gross square feet, and

WHEREAS, Ivy Tech will build out the floor to include classrooms, labs and additional spaces to meet needs of the College, and

WHEREAS, the term of the lease will be five (5) years with one (1) one-year renewal term, for a cost of \$11 per square foot, plus 15 percent for administrative services, and

WHEREAS, the Ivy Tech State Board of Trustees is authorized under IC 21-31-2-5 to lease space, and

WHEREAS, State Trustees must approve leases that exceed two years, and

WHEREAS, the Valparaiso Campus Trustees recommend to the State Trustees to approve the lease.

NOW THEREFORE BE IT RESOLVED, that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the lease with HealthLinc in the amount of \$11 per square foot plus 15 percent for administrative services, with a lease term of five (5) years with one (1), one-year renewal term; and

FURTHER BE IT RESOLVED that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all of the necessary documents for the lease after the documents have been approved by the College Legal Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2023

**APPROVAL OF A CONTRACT CHANGE ORDER FOR NURSING LAB RENOVATION,
MADISON CAMPUS**

RESOLUTION NUMBER 2024-4

WHEREAS, at the December 2023 meeting, the Ivy Tech State Board of Trustees (“Trustees”) approved a project to renovate the nursing labs at the Madison Campus (“Campus”), and

WHEREAS, the Project will repurpose 3,594 square feet of current space to expand nursing lab and simulation spaces, and

WHEREAS, the current contract amount is for \$894,064 with F.A. Wilhelm, and

WHEREAS, during the work, the Campus identified additional scope as an opportunity to enhance the project, and

WHEREAS, the additional scope includes: expanding the simulation lab, adding glass walls, creating an open lounge in the library area, which was repurposed for nursing, upgrading lighting in library, and

WHEREAS, the change order to add these scope changes is \$216,961, which raises the total contract amount to \$1,111,025, and

WHEREAS, change orders increasing the value of a State Board of Trustees approved contract by more than 10 percent requires approval of the State Board of Trustees; and

WHEREAS, the Madison Campus Board of Trustees has reviewed the project and recommends the State Trustees approve this change order.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the change order for F.A. Wilhelm in the amount of \$216,961.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the change order with said firm after the documents have been approved by the College Legal Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

**APPROVAL OF CONTRACT FOR CUSTODIAL SERVICES
FORT WAYNE CAMPUS**

RESOLUTION NUMBER 2024-5

WHEREAS, the Fort Wayne campus's ("Campus") prior agreement for custodial services ends in February 2024; and

WHEREAS, the Campus conducted a Request for Proposals (RFP) process to secure custodial services for a new contract term; and

WHEREAS, the RFP resulted in proposals from eight (8) interested service providers; and

WHEREAS, after reviewing the services and pricing available in the different proposals, the Campus selected Nishida Services ("Nishida"), which offered the lowest pricing; and

WHEREAS, Nishida is the current provider of these services to the Campus and is known to the Campus to provide exceptional services; and

WHEREAS, the Campus plans to contract with Nishida for custodial services for an initial term of sixteen (16) months to align the contract with the College's fiscal year, making the term run from March 1, 2024 through June 30, 2025 ("Initial Term"); and

WHEREAS, Nishida's proposal offered optional renewal periods for two (2) additional one (1) year extensions of the contract that the Campus can exercise at its discretion; and

WHEREAS, the base contract cost for the Initial Term of the agreement with Nishida is \$695,241, with pricing for additional optional services for exterior window cleaning of \$8,000 and an hourly rate of \$23.50 per hour for services requested that fall outside of the originally agreed upon scope of services, and

WHEREAS, the costs for the optional year 1, running from July 1, 2025 through June 30, 2026, if exercised by the Campus, is a base contract price of \$521,431, with additional pricing provided for optional services that may be requested by the Campus; and

WHEREAS, the costs for the optional year 2, running from July 1, 2026 through June 30, 2027, if exercised by the Campus, is a base contract price of \$535,772, with additional pricing provided for optional services that may be requested by the Campus; and

WHEREAS, that the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to

execute the proposed agreement with Nishida Services, Inc. to provide the Fort Wayne campus with custodial services after the agreement has been approved by the College Legal Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

**APPROVAL OF CONTRACT FOR CAMPUS STORE RETAIL SERVICES
SYSTEMS OFFICE**

RESOLUTION NUMBER 2024-6

WHEREAS, Since July 2019, Ivy Tech Community College (“College”) has contracted with Barnes & Noble College (“BNC”) to provide bookstore management operations on the College’s campuses throughout the State of Indiana; and

WHEREAS, the current contract with BNC will expire on June 30, 2024; and

WHEREAS, the College conducted a Request for Proposals (“RFP”) process seeking proposals from companies interested in managing the campus store operations for the College; and

WHEREAS, the College received proposals from three (3) interested companies; and

WHEREAS, after reviewing the different proposals received and engaging in in-person presentations with the interested companies, eCampus.com (“eCampus”), presented the proposal with the most financial benefit to the College and our students; and

WHEREAS, the College has negotiated new terms and conditions for bookstore operations with eCampus that reflects the current needs for the College’s course material management and campus retail store services; and

WHEREAS, the College would like to enter into a new five (5) year agreement with eCampus; and

WHEREAS, that the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to execute the proposed agreement with eCampus to provide Campus Retail Store services to the College after the agreement has been approved by the College Legal Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

**RESOLUTIONS OF THE
STATE BOARD OF TRUSTEES OF
THE TRUSTEES OF IVY TECH COMMUNITY COLLEGE OF INDIANA
AUTHORIZING THE ISSUANCE AND SALE OF ONE OR MORE SERIES OF
IVY TECH COMMUNITY COLLEGE STUDENT FEE BONDS,
FOR THE PURPOSE OF REFUNDING CERTAIN PRIOR DEBT
AND CERTAIN RELATED ACTIONS**

RESOLUTION NUMBER 2024-7

WHEREAS, The Trustees of Ivy Tech Community College of Indiana (the “College”) has full power and authority under and by virtue of the laws of the State of Indiana (the “State”), including Indiana Code 21-34-6 through 10 and Indiana Code 5-1-5 (collectively, the “Act”), to issue bonds secured by student fees for the purpose of financing and refinancing educational facilities authorized under the Act; and

WHEREAS, the College has heretofore executed and delivered to U.S. Bank Trust Company, National Association, as trustee (the “Trustee”), a Trust Indenture dated as of November 1, 1985, which has previously been supplemented and amended (the “Indenture”), for the purpose of securing its student fee bonds issued from time to time thereunder; and

WHEREAS, the Indenture authorizes the issuance of additional student fee bonds by the College to provide funds for any lawful purpose under the Act, including the refunding of all or a portion of its outstanding student fee bonds; and

WHEREAS, the College now desires to: (i) authorize the refunding, in whole or in part, of certain outstanding student fee bonds set forth in Exhibit A hereto (the “Refunded Bonds”) to generate debt service savings and (ii) pay any costs of issuance and other costs incidental to the issuance of such student fee bonds; and

WHEREAS, the purpose stated in clause (i) of the preceding paragraph is referred to herein as the “Refunding”; and

WHEREAS, the Treasurer of the College (the “Treasurer”) has obtained or will obtain all necessary approvals from the Indiana General Assembly, the Commission for Higher Education, the State Budget Agency and the Governor of the State of Indiana, as applicable, along with any other approval necessary to implement the Refunding; and

WHEREAS, there has now been submitted to this State Board of Trustees (the “State Board”) a form of Supplemental Indenture (the “Supplemental Indenture”) and a form of Bond Placement Agreement (the “Bond Placement Agreement”), all in connection with the issuance of one or more series of the Ivy Tech Community College Student Fee Bonds (the “Bonds”);

NOW, THEREFORE, BE IT RESOLVED BY THE STATE BOARD THAT:

Section 1. The issuance of the Bonds by the College on the terms and conditions set forth in the respective Supplemental Indenture are hereby authorized. The Bonds shall be designated “Ivy Tech Community College Student Fee Bonds” (to be completed by the Treasurer

with any such appropriate letter, year, series or sub-series designation), with such additions thereto or deletions therefrom as the officer executing the same shall approve. The Bonds shall be issued in one or more series or sub-series, in an aggregate combined principal amount that does not exceed the amount necessary to redeem or defease the Refunded Bonds to be refunded, plus amounts necessary to provide money for debt service reserves (if any), credit enhancement (if any) or other costs incidental to the issuance of the Bonds. The Bonds shall be issued in the forms and upon the terms and conditions, at the rate or rates of interest and in the authorized denominations set forth in the Supplemental Indentures and acceptable to the Treasurer.

Section 2. The Bonds, as issued with such serial or term maturities and redemption features as the executing officers shall approve, shall bear a maximum interest rate not to exceed 5.00%. The interest shall be payable at such intervals as may be provided in the respective Supplemental Indenture. The final maturity of the Bonds shall not exceed the final maturity date of the latest redeemed or defeased Refunded Bond. The Bonds shall be sold pursuant to the Bond Placement Agreements to one or more banks or financial institutions (each a “Purchaser”) chosen by the Treasurer upon advice of the College’s municipal advisor with Stifel Nicolaus & Company, Incorporated serving as the placement agent.

Section 3. The Treasurer shall make necessary findings required by statute, on behalf of this State Board, that: (i) the Bonds, as issued, shall produce a net savings to the College and (ii) the terms of the Bonds shall not extend beyond the term of the final maturity date of the latest corresponding redeemed or defeased Refunded Bond for the respective series or sub-series of Bonds.

Section 4. The Chair (the “Chair”) or Vice Chair of the College (the “Vice Chair”) are, and each of them is, hereby authorized to execute and deliver, and the Secretary of the College (the “Secretary”) or the Assistant Secretary of the College (the “Assistant Secretary”) are, and each of them is, hereby authorized to attest the signature of and, if required, to affix, imprint, engrave or otherwise reproduce the corporate seal of the College on the respective Supplemental Indenture, in a form substantially similar to prior supplements to the Indenture, with any changes in form or substance that the officer executing such documents shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 5. The Chair, Vice Chair or Treasurer, or any of them acting individually, is hereby authorized to execute and deliver one or more Bond Placement Agreements, in a form substantially similar to prior bond placement agreements for similar student fee bonds issued under the Indenture, with any changes in form or substance that the officer executing such documents shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 6. The Treasurer or the Assistant Treasurer of the College (the “Assistant Treasurer”) is hereby authorized, to prepare the bond forms, as approved by this State Board, required for use in the issuance of the Bonds, and to cause the same to be executed manually or by facsimile by the proper officers of the College as provided in the respective Supplemental Indenture. Upon execution of the Bonds, the Treasurer or the Assistant Treasurer shall deliver the Bonds to the Trustee for authentication and, upon authentication, the Treasurer or the Assistant Treasurer is authorized and directed to deliver the Bonds to the Purchasers thereof upon payment of the purchase price.

Section 7. The Chair, Vice Chair, Treasurer, Assistant Treasurer, Secretary or Assistant Secretary are, and each of them is, hereby authorized and directed to perform any and all further acts, to execute and deliver the Bonds, the Supplemental Indentures, the Bond Placement Agreements, to execute and deliver any and all further agreements, documents, certificates or instruments (collectively, the “Financing Documents”), or to do any other acts necessary or convenient to complete the Refunding contemplated by this Resolution and the other matters referred to herein.

Section 8. The State Board hereby authorizes the execution of the Financing Documents in counterparts by the executing officers by Electronic Means (as defined below), all of which counterparts taken together shall constitute one and the same respective instrument. Moreover, the State Board acknowledges and agrees that the Financing Documents may be signed and/or transmitted by e-mail or as .pdf documents or using electronic signature technology (e.g., via DocuSign or similar electronic signature technology) (“Electronic Means”) and that such signed electronic record shall be valid and as effective to bind the party so signing as a paper copy bearing such party’s handwritten signature.

Section 9. The State Board hereby ratifies the selection of, and appoints: (i) Ice Miller LLP, Indianapolis, Indiana, as bond counsel for the Bonds, (ii) Stifel Nicolaus & Company, Incorporated, as placement agent for the Bonds and (iii) Blue Rose Capital Advisors, as municipal advisor for the College related to the Bonds.

Section 10. The Treasurer is hereby authorized to cancel or defer the effectuation of the Refunding as approved by these Resolutions, if the Treasurer concludes in his discretion upon advice of the College’s municipal advisor, that it would be in the best interest of the College to do so based on any combination of national or world events which disrupt the financial markets or substantially change market conditions.

[Remainder of page left intentionally blank]

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA**

Andrew W. Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

EXHIBIT A

All or a portion of the following series of Ivy Tech Community College Student Fee Bonds:

- The Trustees of Ivy Tech Community College of Indiana Ivy Tech Community College Student Fee Bonds, Series R-1

**APPOINTMENT OF CAMPUS BOARD TRUSTEES
TO INDIANAPOLIS CAMPUS**

RESOLUTION NUMBER 2024-8

WHEREAS, the Ivy Tech Community College Campus Boards of the Indianapolis campus have recommended individuals to serve on their campus Boards, and.

WHEREAS, these Campus Boards affirm that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53 and

WHEREAS, these Campus Boards request the State Trustees appoint those recommended individuals,

NOW THEREFORE BE IT RESOLVED, the individuals listed on Exhibit A are hereby appointed as campus trustees for Ivy Tech Community College of Indiana – Indianapolis, effective immediately.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated February 8, 2024

Exhibit A
Resolution 2024-08

INDIANAPOLIS CAMPUS

Name

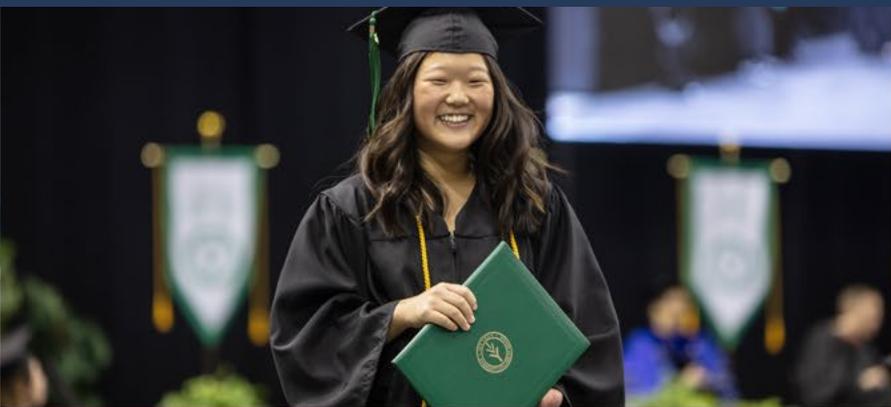
Robert Henderson

Constituency

Labor

Expiration of Term

6/30/2026



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February 2024
State Board of Trustees

Finance & Business Affairs Committee



AGENDA

- 1 FY 2024 Budget Update
- 2 Bookstore
- 3 Refunding





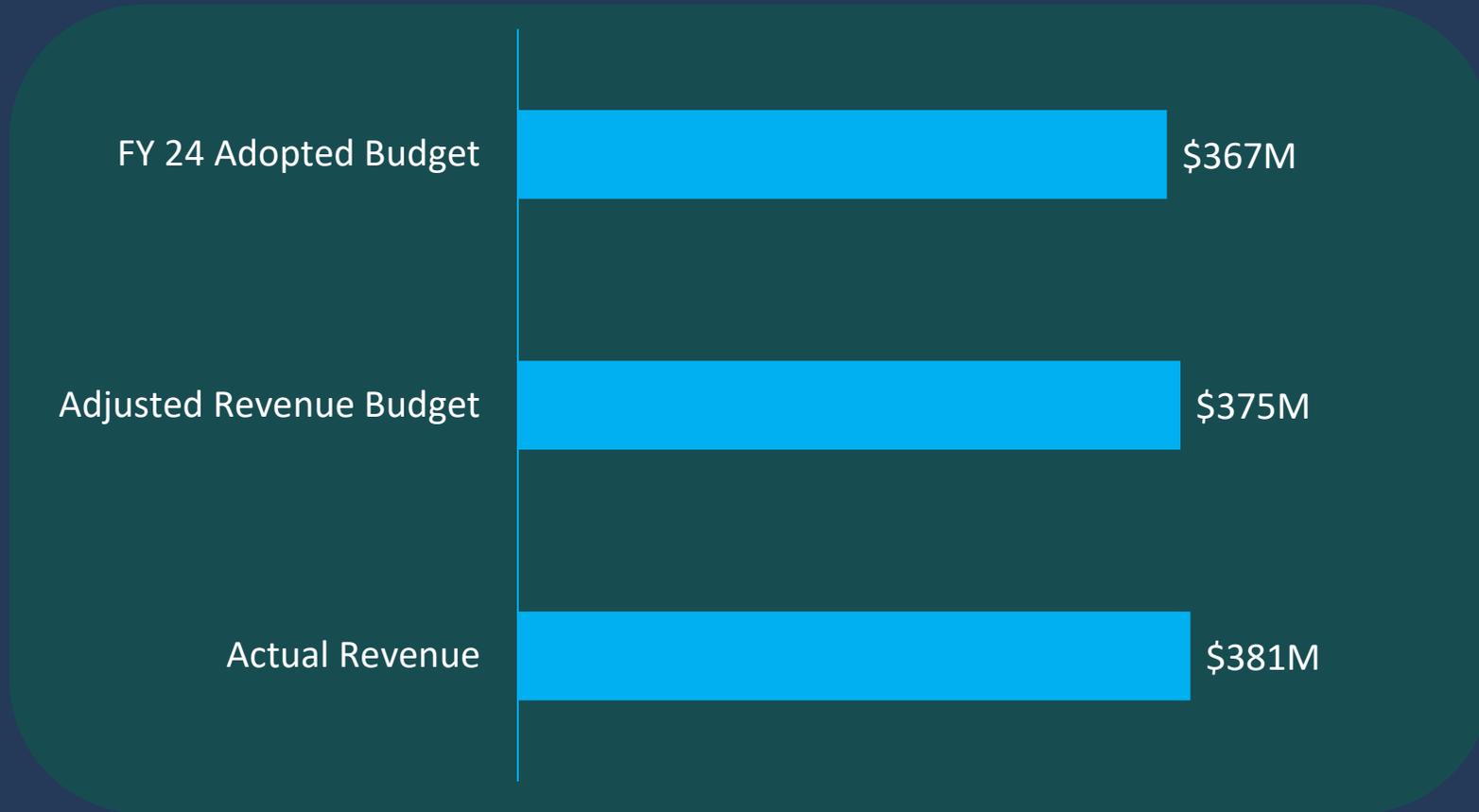
Finance & Business Affairs

FY 2024 Budget Update



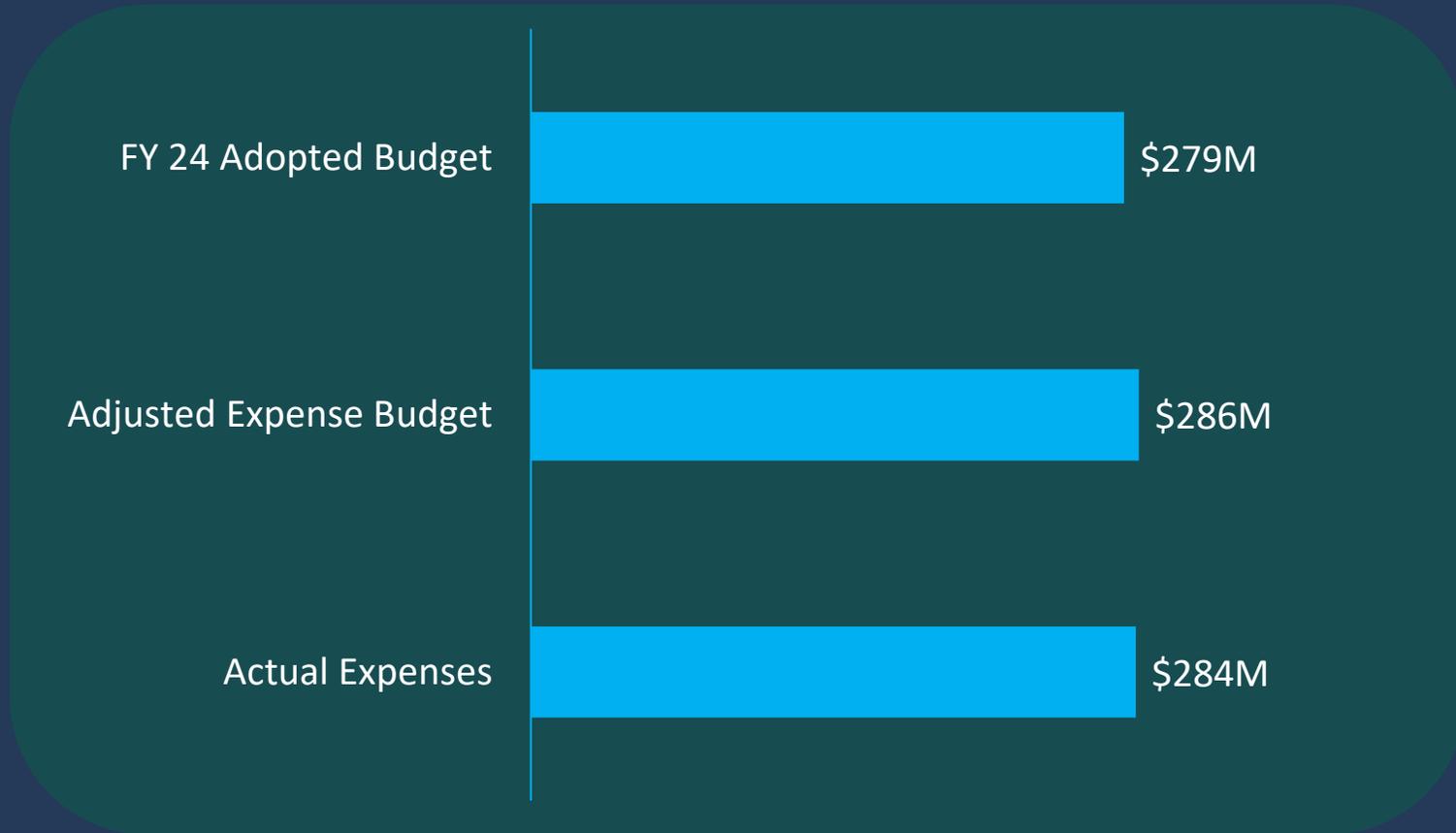
FY 2024 Operating Revenue

December 2023 (millions)



FY 2024 Operating Expenses

December 2023 (millions)





Finance & Business Affairs

Bookstore





Ivy+ Textbook Bookstore Distributor

Who: eCampus

Pricing: \$16.50/Credit Hour

Term: July 1, 2024 – June 30, 2029

A healthcare professional, likely a nurse or doctor, is sitting in a hospital room. She is wearing black scrubs and has a stethoscope around her neck. She is smiling and looking towards the camera. In the background, there are medical monitors and a window with light-colored curtains. The room appears to be a patient's room or a private care area.

Finance & Business Affairs

Refunding

Refunding



What: Issuing Series X-4 to Refund Series R-1 Bonds

Who: Webster Bank

Interest Rate: 3.77%

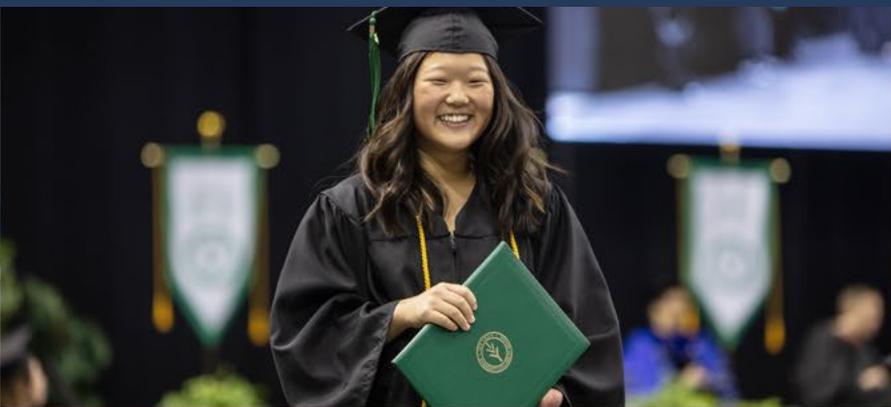
Savings: \$675,000

THANK YOU!



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Foundation Update

Courtney Roberts,
President, Ivy Tech Foundation

AGENDA

- 1 FY Fundraising Highlights
- 2 Hamilton County Foundation Spotlight
- 3 Campaign Evaluation and Recommendations



A photograph of a campus scene featuring a large tree with green and yellowing leaves, a concrete wall with a circular opening, and a building in the background. A dark blue and green banner is overlaid across the middle of the image, containing the text "FY Fundraising Highlights".

FY Fundraising Highlights



FY Fundraising Highlights



**\$22.6M of \$52M
Goal**

Gifts \$4M

- \$126K Terre Haute Valley Professionals Community Health Center
- \$120K South Bend Coquillard Family

**Foundation
Grants
\$5.4 M**

- \$2M State Lilly Endowment
- \$715K Multi-Campus Lafayette, Columbus/Franklin and Muncie – Caterpillar Foundation
- \$90K Lawrenceburg – Dearborn Community Foundation
- \$32K Marion – Community Foundation of Grant County

**College
Grants
\$13.2M**

- \$426K Valparaiso and Lake County National Centers of Academic Excellence in Cybersecurity Subaward through Purdue





Hamilton County Foundation Highlight



Hamilton County Spotlight

- Total raised in 22-23: \$2,888,088.21
- The very first organization to create a scholarship with Ivy Tech HamCo, continues to grow: the Noblesville Rotary Club
 - 2021: \$2,400 gift
 - 2022: \$13,911 gift
 - 2023: \$20,000 gift
- Strong Circle of Ivy: fourth in state for total raised.
- Fully implemented Nursing & Health Sciences Expansion
- Launched Indy Women in Tech partnership in Fall 2023
- As of July 2023, Hamilton County has a standalone development department





Executive Summary

JGA Campaign Evaluation and Planning





Lessons Learned

Comparison of Feasibility Study Recommendations and Campaign Outcomes



Methodology



JGA gathered the following key themes and observations through the evaluation process.

These findings synthesize conversations from:

- 29 interviews with donors, volunteers, and staff;
- 3 focus groups with Chancellors and Executive Directors of Development; and
- campaign data analysis.

Campaign Goal and Funding Priorities

Campaign Goal: *The campaign surpassed the \$285 million goal by \$55 million, raising a total of \$340 million over five years from 2019–2023.*

Campaign Donation Levels: *1% of donors gave 85% of all campaign dollars raised.*

Campaign Benchmarks: *The Foundation exceeded each of the campaign's annual goals.*





Campaign Goal and Funding Priorities

Campaign Funding Priorities: *Internal tracking system and reporting out*

Campaign Funding Sources: *Included within the campaign, public grant dollars totaled 44% of all campaign funds.*

Volunteer Structure, Messaging, and Leadership

Volunteer Structure: *strengths and weaknesses*

Messaging: *broad sharing of mission and impact*

Marketing: *early messaging and marketing materials*

Leadership: *leadership of College and Foundation teams*

Foundation Staff: *transitions and staffing structure*





Advancement Operations

Donor stewardship: *campus/Foundation*

Prospect management: *tracking system*

Pledges: *11% of all campaign gifts*

Planned gifts: *7% of all dollars raised*

ROI: *Cost to raise a dollar was very low =
\$.12*

A healthcare professional, likely a nurse or doctor, is smiling and looking towards the camera. She is wearing a black scrub top and has a stethoscope around her neck. She is sitting on the edge of a hospital bed. In the background, there are medical monitors and a window with light-colored curtains. The overall setting is a hospital room.

Recommendations

For Future Campaign Planning



Recommendations

1. Structure the next campaign as a statewide effort aligned with the goals of the College's strategic plan.
2. Focus on the total financial investment, including private support and public funding.
3. Assess future campaign capacity through a feasibility study and identify top areas of philanthropic investment.

Recommendations

4. Create and implement a newly created stewardship plan and integrate prospect management work.
5. Continue to strengthen roles and responsibilities among campuses, Foundation, and College.
6. Align staffing to implement the Foundation's strategic plan and these recommendations to have strong a team for the next campaign.





Recommendations

7. Strengthen the Foundation's operations in gift processing to strengthen its role in fundraising.
8. Revitalize the Foundation's formal planned giving program.
9. Create an affinity engagement plan that has robust opportunities for both new Day of Giving donors and Circle of Ivy members.
10. Share high-level campaign evaluation recommendations and results with all campuses and key volunteer leaders.

Conclusion

The Foundation should confidently proceed in planning for the next campaign using this evaluation's recommendations as a guide.

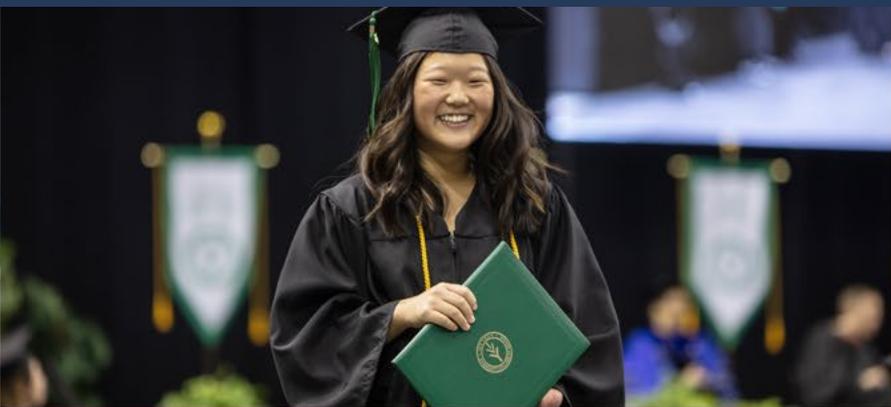


THANK YOU!



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Building, Grounds, Capital Committee

Amanda Wilson, Vice President for
Capital Planning and Facilities

AGENDA

- 1 Lafayette Campus, Land Purchase
- 2 Indianapolis Campus, Public Safety Building Transaction
- 3 Valparaiso Campus, Michigan City HealthLinc Lease
- 4 Madison Campus, Construction Contract Increase
- 5 Fort Wayne Campus, Custodial Service Contract
- 6 Information Item: Contract, Spend



Lafayette, Land Purchase



Land Transaction

- Location: 3276 Ross Rd, Lafayette
- Purchase Price: \$420,000
- Appraised value: \$435,000-\$480,000
- Intended use: Ag storage to allow for Ag lab space to be used for labs (roughly 8,100 GSF)

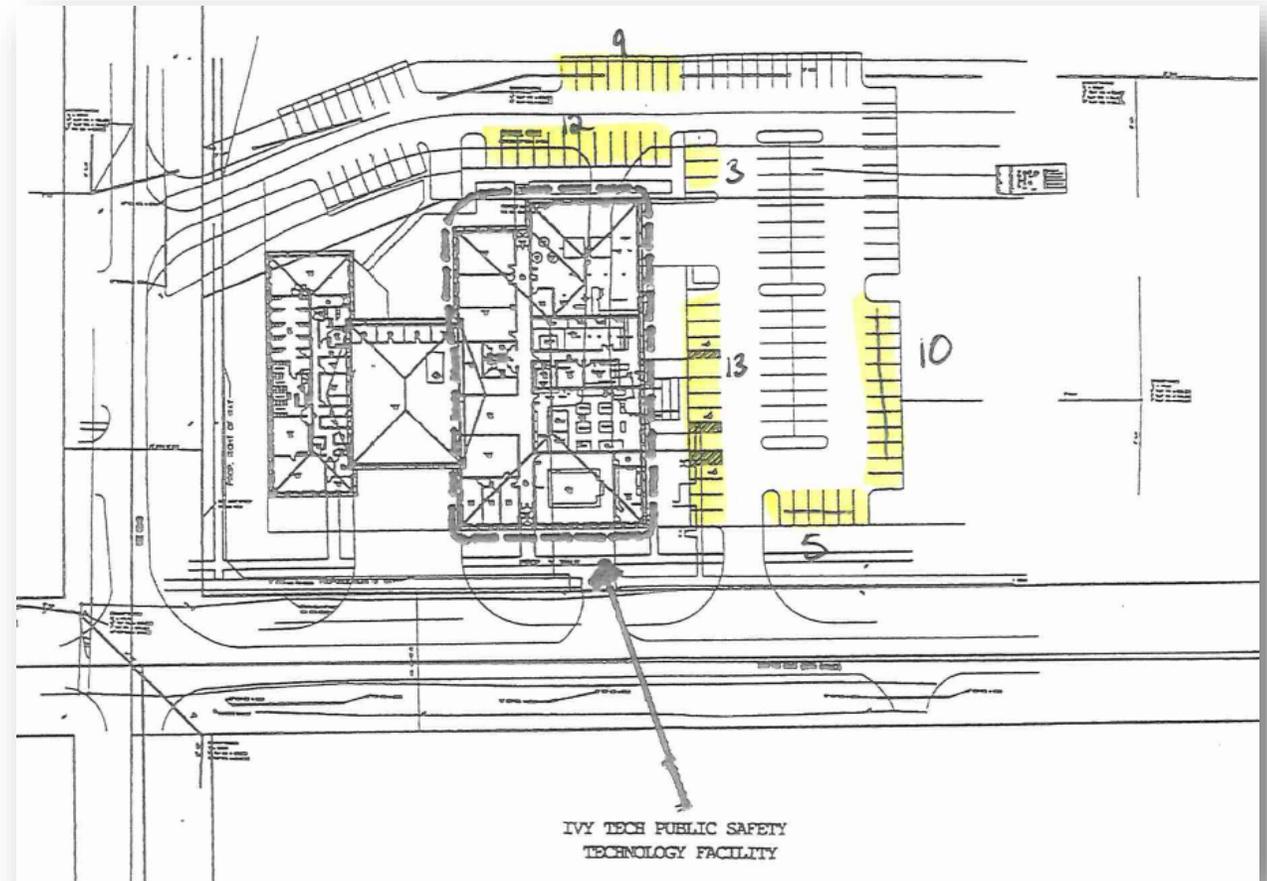


Indianapolis, Public Safety Building Transaction



Transaction:

- Location: 9530 E 59th Street, Indianapolis
- In 2000, the College entered a 22 -year lease for property
- Agreement included language to transfer the building to the college at the completion of the lease

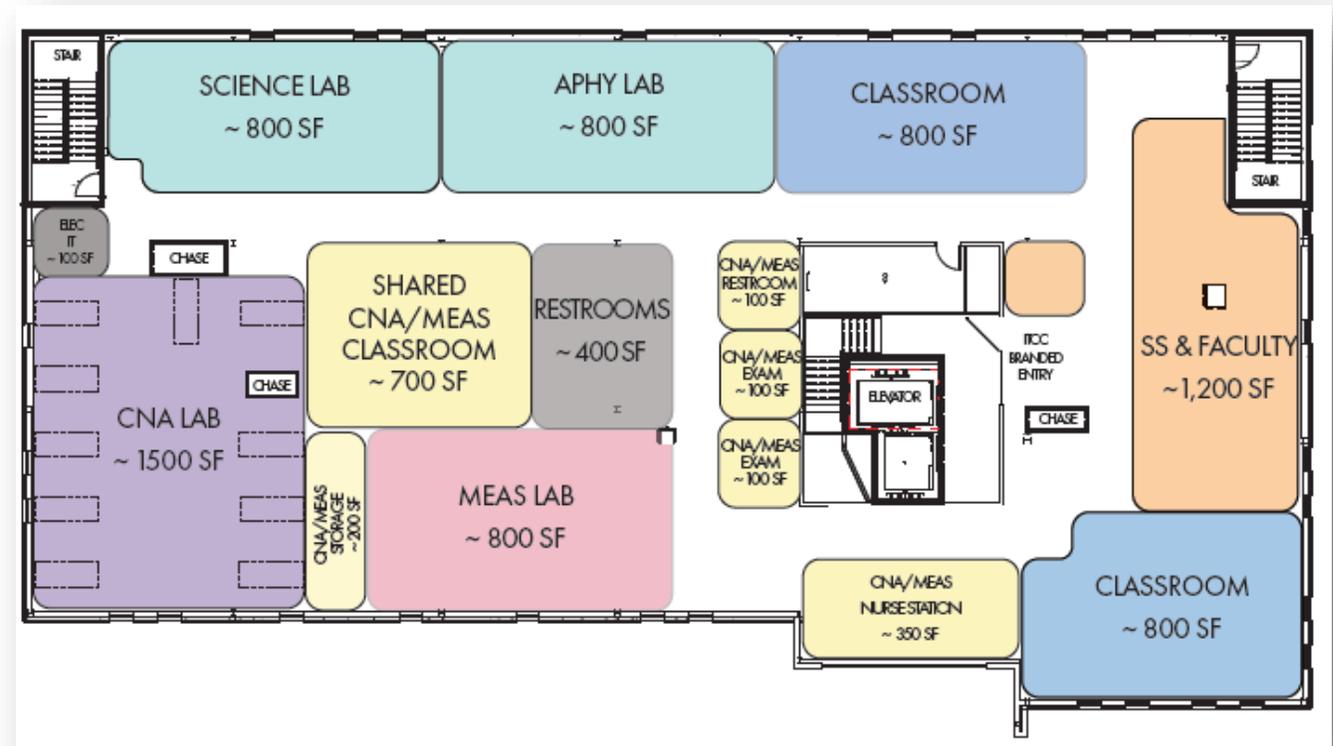


Valparaiso, Michigan City HealthLinc Lease



Lease:

- Location: 200 Alfred Street, Michigan City
- Renovate 12,200 GSF to accommodate Health Science programs
- Lease Term: 5 years, 1 year renewal option
- Build out cost estimated at \$1.7M

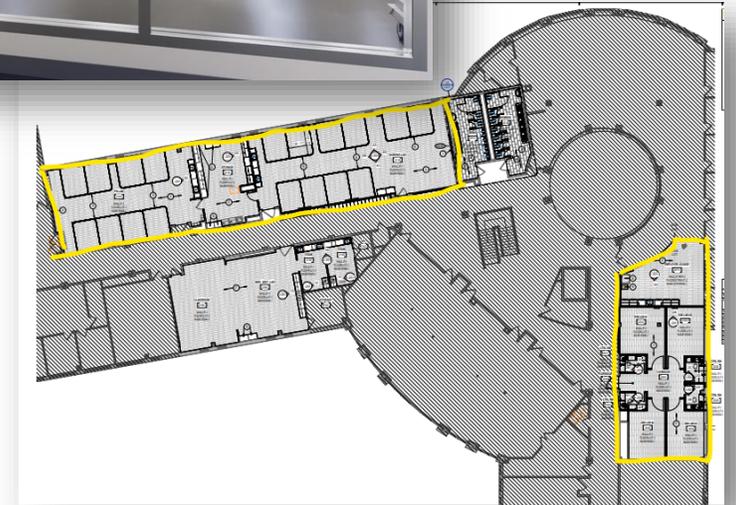


Madison, Construction Contract Increase



Project:

- December meeting, contract approved for \$894,064
- Additional scope: adjusted footprint, add glass to Nursing Lab and Sim Labs, created open lounge area in Library for students/ employees, upgraded lighting throughout Library
- New contract amount: \$1,111,025



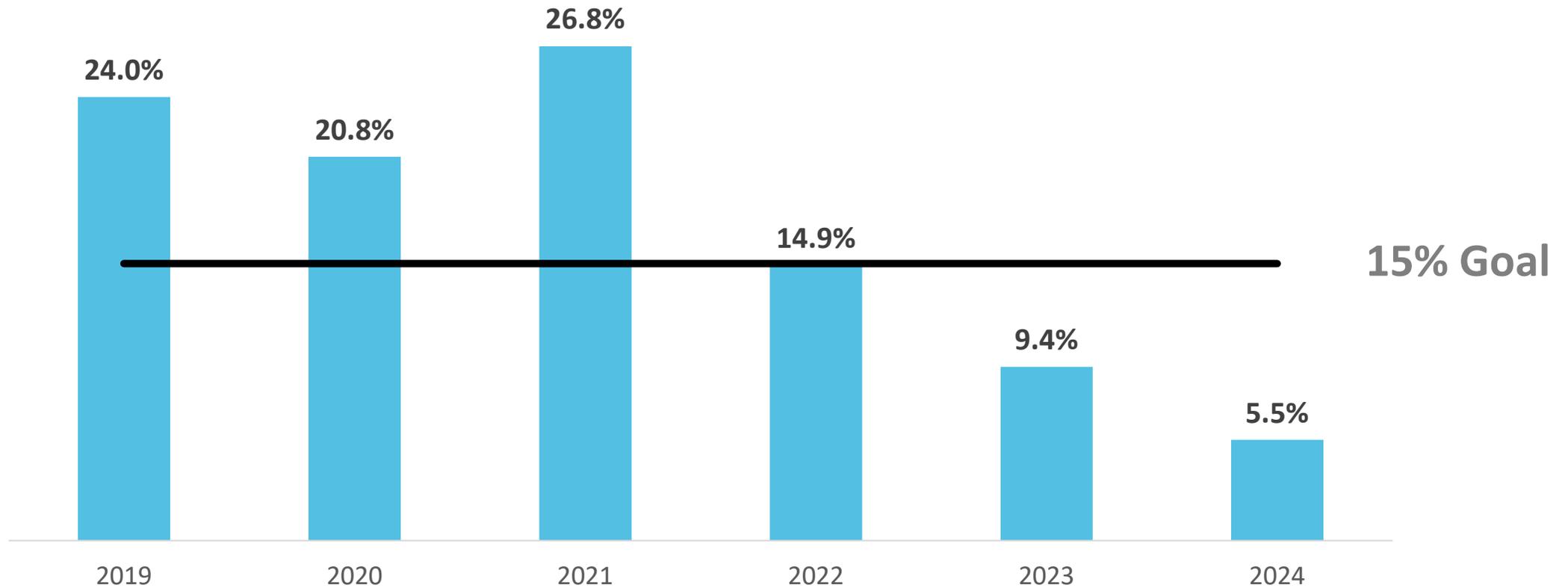
Fort Wayne, Custodial Services Contract



Contract:

- Provider: Nishida Services
- Term: 16 months (March 1, 2024- June 30, 2025)
- Renewal options:
 - July 1, 2025 – June 30, 2026 = \$521,431
 - July 1, 2026 – June 30, 2027 = \$535,772
- Base Contract Cost: \$695,241

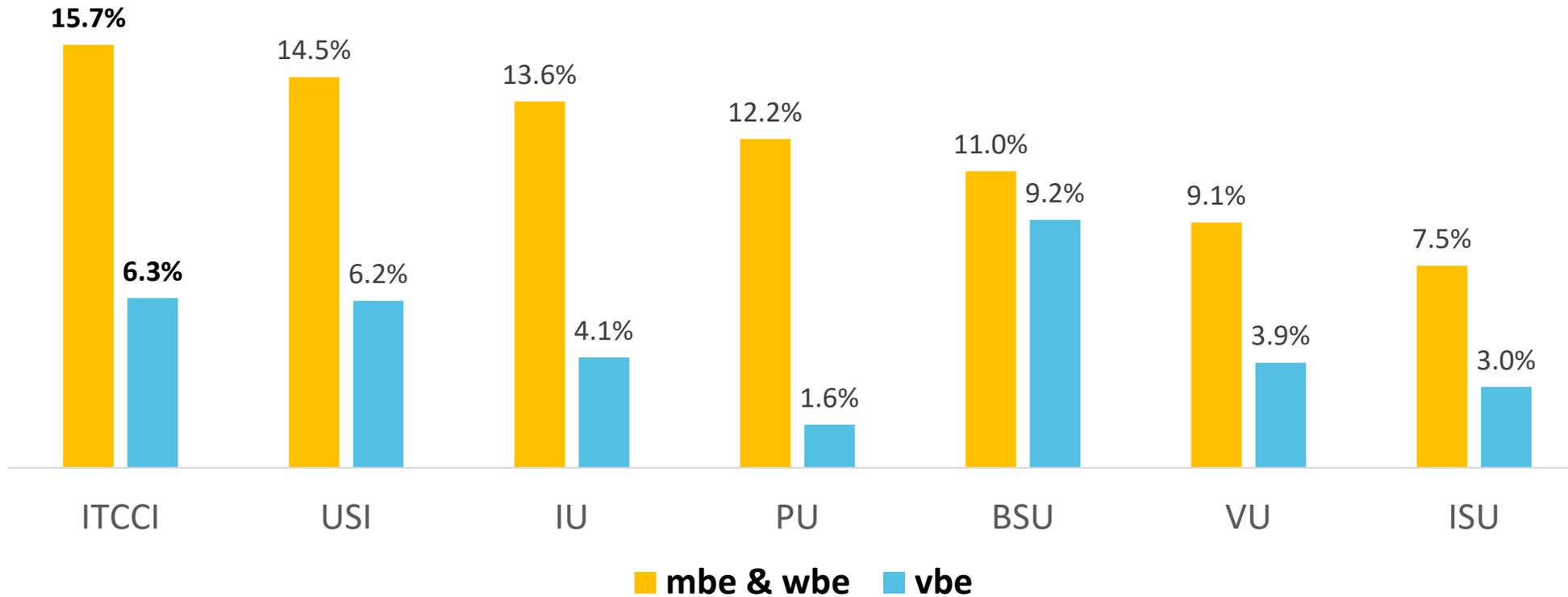
State-Certified XBE Construction Spend



2020 State Disparity Study



Overall Participation Rate

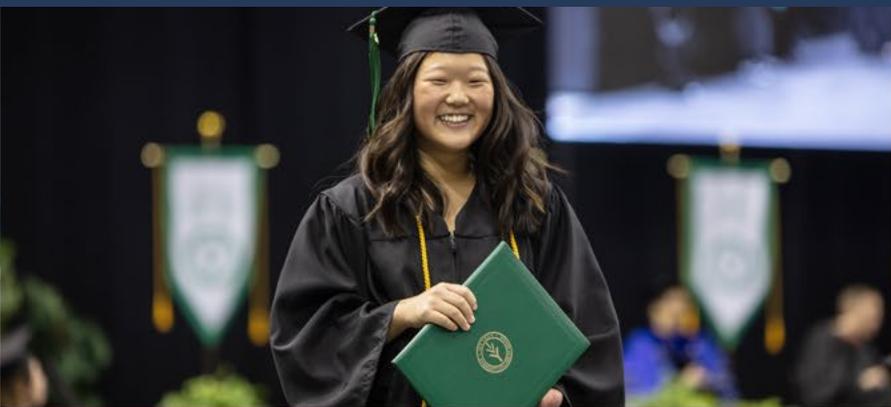


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Academic and Student Experience

February 2024

State Board of Trustees

AGENDA

- 1 Enrollment and Retention
- 2 Provost Office Grants and Initiatives





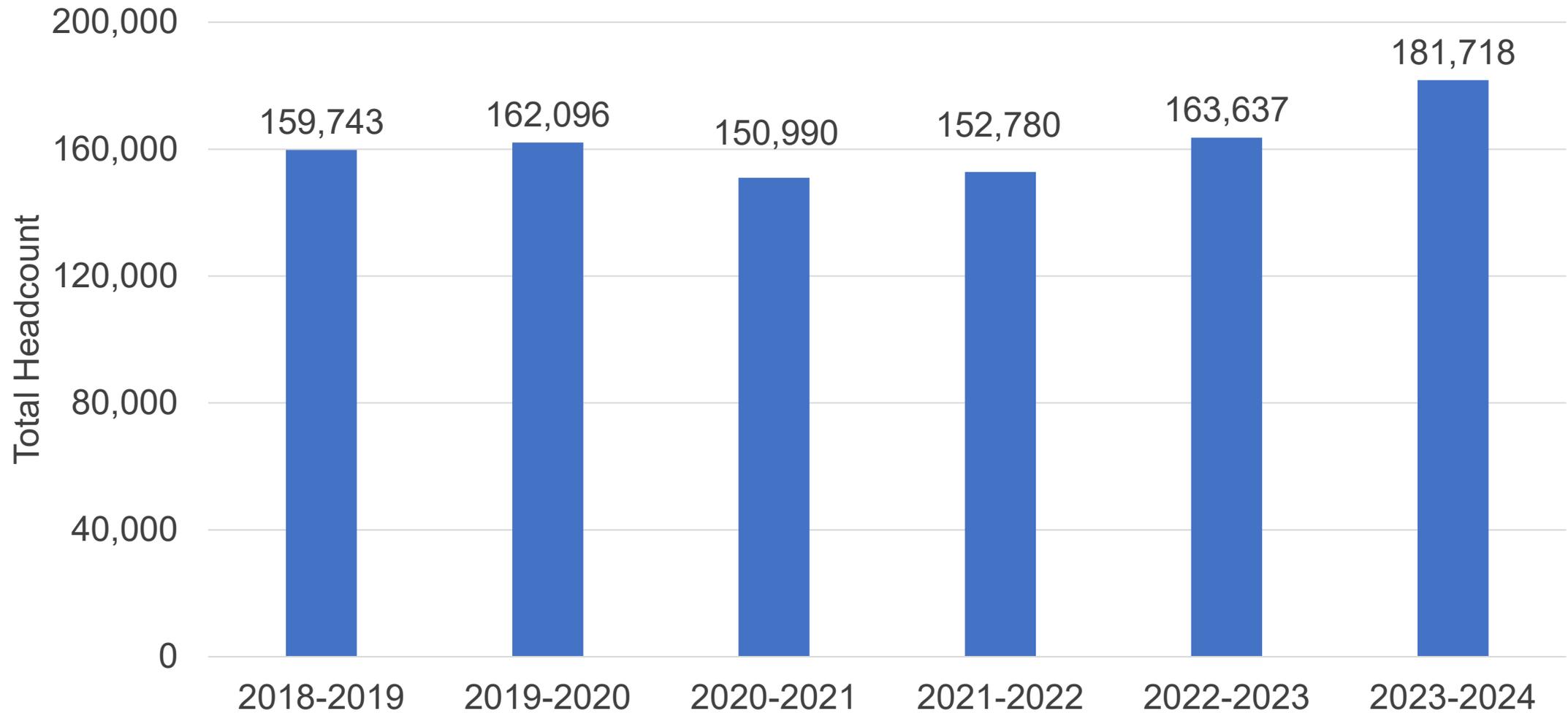
Dr. Rebecca Rahschulte

Vice President, Academic Affairs & Associate Provost

Enrollment, Retention, and Student Success



Total Headcount Over Time



As of 1/14/24

2023–2024 Total Headcount



Current Total Headcount (Unduplicated)	Annual Goal	Distance to Goal
181,718, +11.0%	180,000	EXCEEDED GOAL

Undergraduate (Credit-Bearing)	Dual Credit	Skills Training
96,509; +8.0%	79,071; +12.5%	13,136; +39.9%

Spring 2024: Undergraduate

(Credit-Bearing Enrollment)

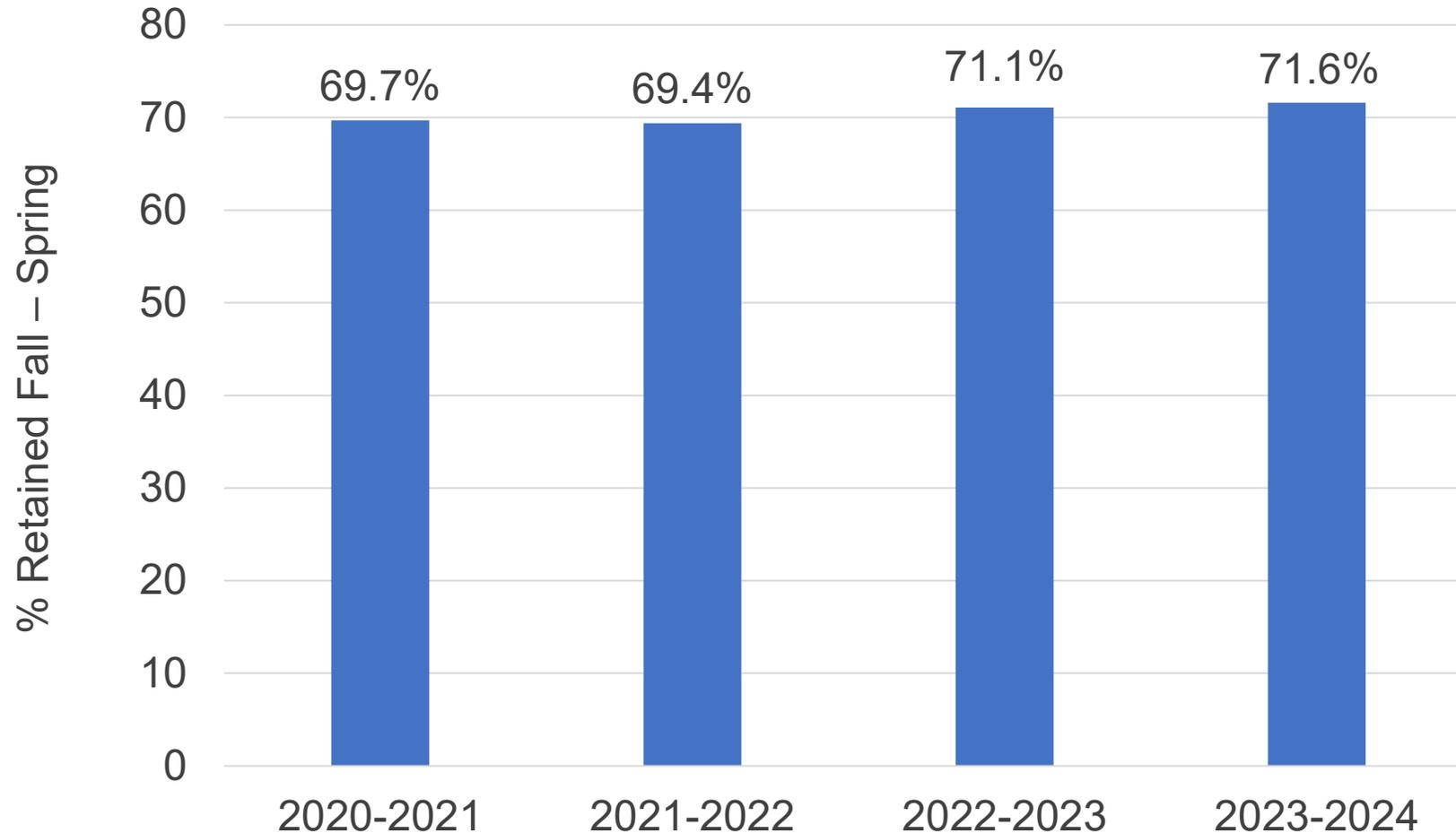


Headcount: +6.5%, FTE: +7.1%

Student Type	Head Count	% Change	FTE	% Change
Continuing	35,731	5.4%	22,143.5	6.3%
Dual Enrollment	5,597	20.0%	1,856.6	20.2%
Guest	2,282	-2.1%	639.5	-13.7%
New First Time – Adult	2,078	26.3%	1,225.5	36.2%
New First Time – Trad.	1,811	7.1%	1,174.1	9.2%
Readmit	3,177	3.5%	1,745.5	7.0%
Transfer In	1,505	14.4%	877.9	11.4%

As of 1/14/24

Fall – Spring Retention (Point-in-Time)



As of 1/14/24



Dr. Rebecca Rahschulte

Vice President, Academic Affairs & Associate Provost

Provost Area Grants and Initiatives



Grants & Initiatives

- Lilly After School Youth Grant
- LEI Advancing the Science of Reading
- Explore, Engage, & Experience (3E) Grant
- Green2Gold Initiative



Lilly After School Youth Grant

Expand Higher Education Experiences for K-12 Students

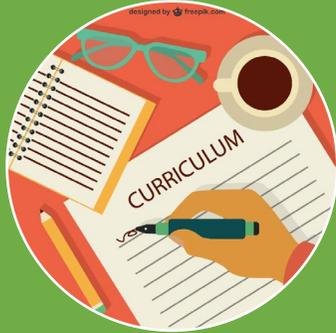


On-Campus Youth Programming

Tuesdays @ The Tech

Education and Career Exploration

LEI Advancing the Science of Reading



Curriculum &
Resource
Alignment



Faculty
Training &
Professional
Development



Campus
Resource
Centers (x19)

Resources (Funding & Staffing Support)

3E Grant: Explore, Engage, and Experience



Green2Gold



IVY TECH
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PURDUE
UNIVERSITY®

2+2 Program:
Mechanical,
Industrial,
Electrical, &
Computer
Engineering

Ivy Tech with
Co-Enrollment
at Purdue

Joint
Recruitment,
Co-branding &
Data Sharing

Regional
Internships and
Co-op
Experiences

Appendix A

Spring 2024 ENROLLMENT DATA

(Undergraduate: Revenue
Generating/Academic Programs)



Spring Enrollment (Undergraduate = Academic Program Headcount) Gender



	Headcount	% Change from 2022	FTE	% Change from 2022
Female	32,554	7.9%	18,493.1	8.4%
Male	22,329	-2.3%	12,037.1	1.5%
Not Reported	908	23.8%	490.5	27.1%

Data pulled 1/14/24

Spring Enrollment (Undergraduate = Academic Program Headcount) Race/Ethnicity



		% Change		% Change
	Headcount	from 2022	FTE	from 2022
American Indian or Alaskan Native	373	45.1%	212.9	56.4%
Asian	1,535	4.6%	845.8	8.1%
Black or African American	8,273	12.2%	4,558.3	13.8%
Hispanic/Latino	2,055	-5.2%	1,163.8	-2.8%
Native Hawaiian/Pacific Islander	129	34.4%	72.1	40.0%
Two or More Races	2,514	11.9%	1,465.5	14.0%
Unknown	2,863	-12.9%	1,359.7	-13.3%
White	38,049	3.2%	21,342.9	5.2%

Data pulled 1/14/24

Spring Enrollment (Undergraduate = Academic Program Headcount) Age



Age	FTE	% Change from 2022
<18	1,381.7	19.6%
18-19	6,636.2	3.1%
20-21	5,579.1	5.7%
22-24	4,561.3	4.8%
25-29	4,527.5	4.2%
30-34	3,218.1	4.6%
35-39	2,104.4	10.5%
40-44	1,344.8	7.9%
45-49	846.6	11.4%
50-54	489.6	10.0%
55-59	228.3	5.9%
60-64	69.9	0.9%
>64	32.0	72.7%

Data pulled 1/14/24

Spring Enrollment (Current FTE) By Campus

	Value	Change	% Change
Anderson	721.3	27.7	4.00%
Bloomington	1,854.2	-127.6	-6.44%
Columbus	1,570.8	131.4	9.13%
Evansville	1,634.7	176.7	12.12%
Fort Wayne	3,230.1	321.2	11.04%
Hamilton County	900.0	188.2	26.44%
Indianapolis/Lawrence/Pl..	6,557.5	515.6	8.53%
Kokomo	1,235.1	145.0	13.30%
Lafayette	1,832.7	59.6	3.36%
Lake County(Gary/E Chic/..	1,464.8	-73.6	-4.78%
Lawrenceburg	654.0	62.7	10.60%
Madison	448.3	56.0	14.26%
Marion (Grant County)	394.7	34.4	9.55%
Muncie	1,251.3	-32.0	-2.49%
Richmond	604.9	57.6	10.52%
Sellersburg	1,323.1	-194.4	-12.81%
South Bend/Elkhart	1,926.1	217.1	12.70%
Systems Office	3.5	-3.2	-48.00%
Terre Haute	1,801.6	98.9	5.81%
Valparaiso	1,611.9	50.2	3.22%

Data pulled 1/14/24

Spring Enrollment (Current Headcount) By Campus

	Value	Change	% Change
Anderson	1,268.0	21.0	1.68%
Bloomington	3,456.0	-535.0	-13.41%
Columbus	2,620.0	157.0	6.37%
Evansville	3,115.0	424.0	15.76%
Fort Wayne	5,740.0	342.0	6.34%
Hamilton County	1,408.0	249.0	21.48%
Indianapolis/Lawrence/Pl..	12,294.0	734.0	6.35%
Kokomo	2,086.0	252.0	13.74%
Lafayette	3,267.0	117.0	3.71%
Lake County(Gary/E Chic/..	2,569.0	-260.0	-9.19%
Lawrenceburg	1,260.0	106.0	9.19%
Madison	1,004.0	174.0	20.96%
Marion (Grant County)	760.0	55.0	7.80%
Muncie	2,074.0	-42.0	-1.98%
Richmond	1,065.0	82.0	8.34%
Sellersburg	2,464.0	-505.0	-17.01%
South Bend/Elkhart	3,461.0	299.0	9.46%
Systems Office	16.0	-8.0	-33.33%
Terre Haute	3,003.0	281.0	10.32%
Valparaiso	2,861.0	80.0	2.88%

Data pulled 1/14/24

Appendix B

Fall – Spring RETENTION DATA

(Undergraduate: Revenue
Generating/Academic Programs)



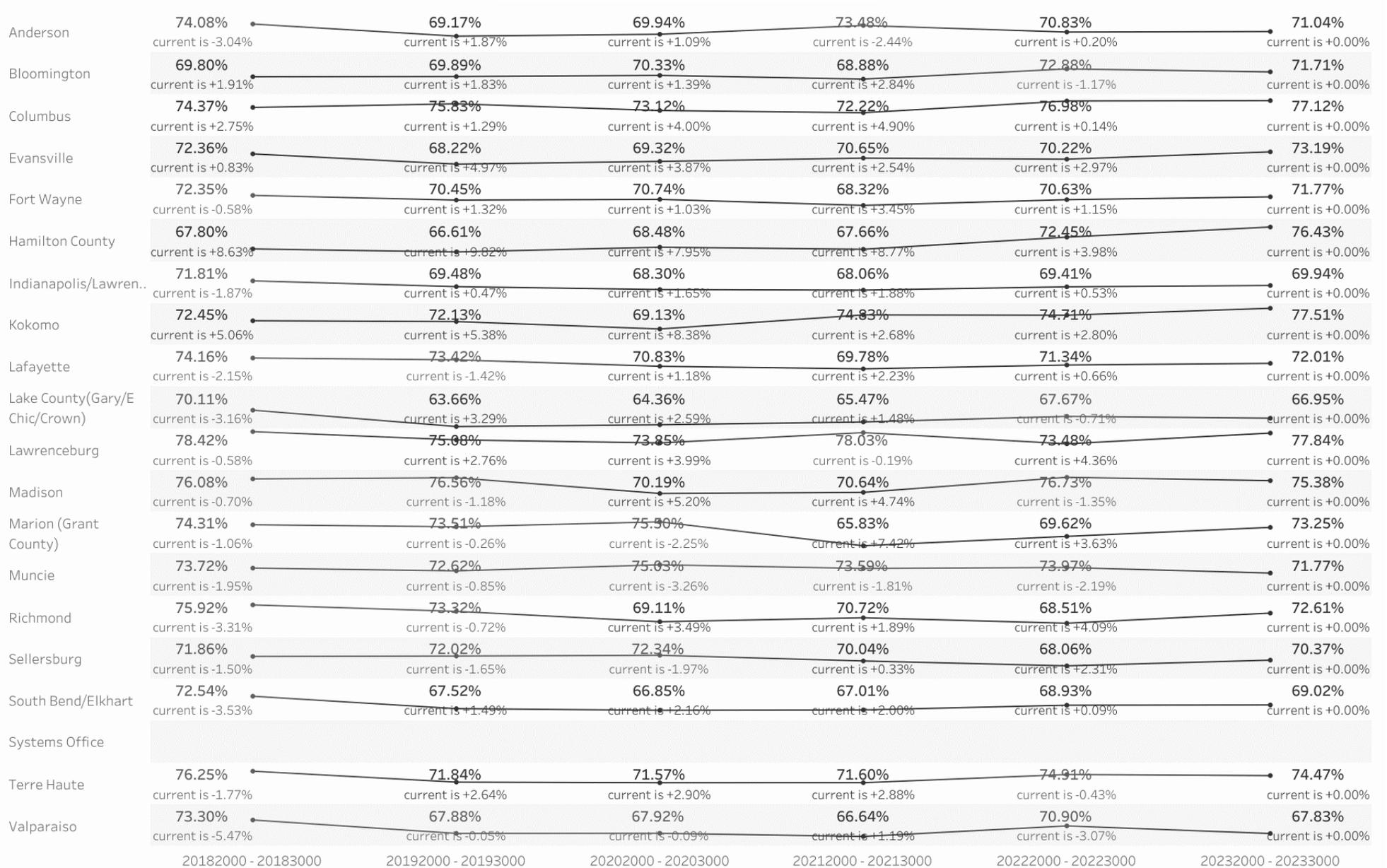
Fall – Spring Retention Progress by Campus Past 5 Years

Data pulled 1/14/24



Campus 5-Year Trends

Fall to Spring [Point-in-Time]

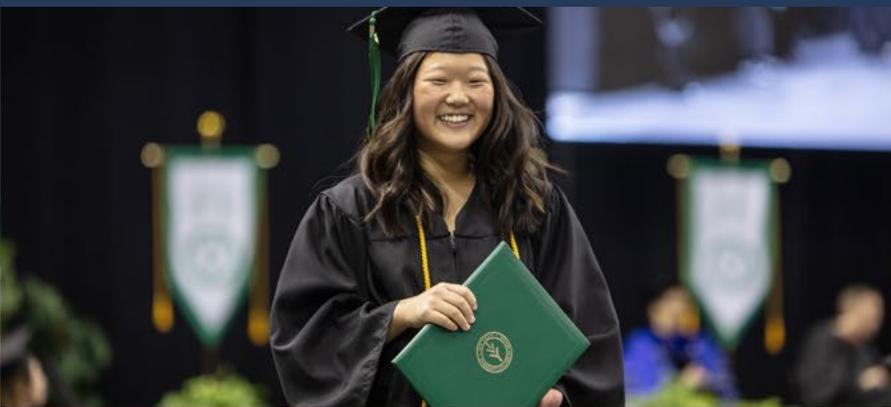


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Marketing & Public Affairs Committee Report

Agenda

- 1 AY24 Marketing Metrics
- 2 Website Updates
- 3 Targeted Digital Campaigns
- 4 Looking Ahead in 2024
- 5 Public Affairs Update



Welcome



Dr. Kathie Fleck

Vice President, Marketing &
Communications

AY24 Marketing Metrics



Paid Media Totals

- **14,625** RFI completions
- **33,203** Application completions



Google Paid Search

- **8,404** RFIs
- **17,131** Applications



Social Media

- **5,741** RFIs
- **15,665** Applications



Google Display

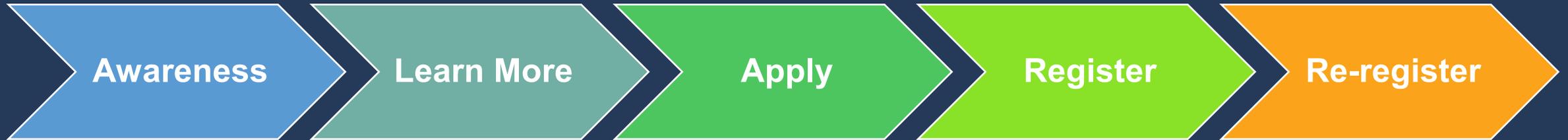
- **480** RFIs
- **407** Applications

Marketing Journey



● Website & RFI

● Website & Email Comms



● Billboards & TV

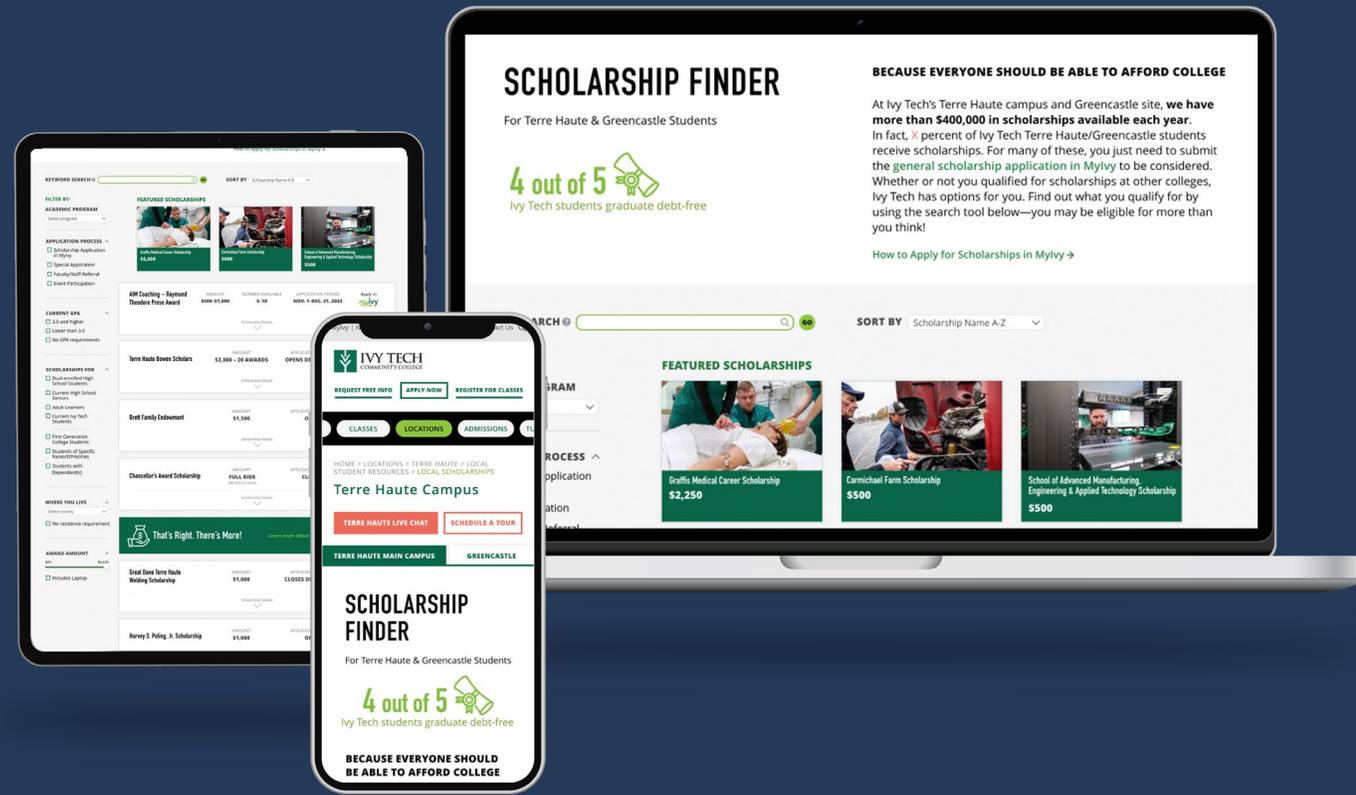
● Digital Ads: Apply

● Email Comms

Scholarship Page



- **Pilot Campus:** Terre Haute & Greencastle
- **Purpose:** Create a searchable and filterable public listing of scholarships
- **Launch Date:** Late February
- **Next Steps:** Statewide expansion with plans to link to Statewide listings



Awareness

Learn More

Apply

Register

Re-register

Skills Training Web Pages



The collage features several web pages from Ivy Tech Community College's skills training program. Key pages include:

- How Skills Training Works:** A page titled "ADVANCE YOUR CAREER WITH SKILLS TRAINING" with sections for "OPEN TO THE COMMUNITY", "FLEXIBLE CLASSES", and "WHAT'S OFFERED".
- Employee Skills Training:** A page titled "CLASSES TO SKILL UP YOUR EMPLOYEES" with a "REQUEST INFO" button.
- AWS MIG Welding Certification Preparation:** A page titled "What You'll Learn" with bullet points about learning MIG welding processes and safety.
- Alive at 25:** A page for a "Live Driving Course" with details on format, time to complete, cost, and earned at completion.
- UPCOMING CLASSES:** A table listing classes with columns for date, time, location, price, and cost.

Skills Training

- 17,000 Page Sessions
- 17% Clicks to Learn More

Highlights

- Comprehensive web presence
- Targets both prospective students & employer partners
- Statewide Pages
- Campus-specific Pages
- Sitewide Integration

Awareness

Learn More

Apply

Register

Re-register



Targeted Digital Campaigns

Workforce & Careers

The collage features three landing pages and three digital ads for Ivy Tech bootcamps. The landing pages are for Networking, Game Development, and IT Support, each with a 'START YOUR CAREER' headline and a 'REQUEST MORE INFO' button. The digital ads are for Networking, Game Development, and IT Support, each with a 'START YOUR CAREER' headline and a 'CLASSES BEGIN JANUARY 16' call to action. The ads also feature the Ivy Tech logo and a background image of a person working on a computer.

IT Bootcamps

- Networking
- Game Development
- IT Support

Custom Landing Pages and Digital Ads

Awareness

Learn More

Apply

Register

Re-register

Targeted Digital Campaigns

Workforce & Careers



UPGRADE YOUR FUTURE AT IVY TECH
Study Smart Manufacturing & Digital Integration
[LEARN MORE](#)

UPGRADE YOUR FUTURE AT IVY TECH
Study Smart Manufacturing & Digital Integration
[LEARN MORE](#)

IVY TECH COMMUNITY COLLEGE
Robot Technicians

IVY TECH COMMUNITY COLLEGE
Automation Integrators

UPGRADE YOUR FUTURE AT IVY TECH
Study Smart Manufacturing & Digital Integration
[LEARN MORE](#)

UPGRADE YOUR FUTURE AT IVY TECH
STUDY SMART MANUFACTURING & DIGITAL INTEGRATION

Smart Manufacturing & Digital Integration

- **8,544** Clicks
- **220** RFI Completions
- **915** Application Completions

Awareness

Learn More

Apply

Register

Re-register

A Vision Forward



**Key Messaging
Alignment with
Strategic Plan**



**Brand Perception
Study with Current
Messaging**



**Positioning
Strategy**

Public Affairs Update



- **New contract with Borshoff**

- Communications strategic plan to align with Higher Education at the *Speed of Life*
- Employee communications support
- Other support as needed



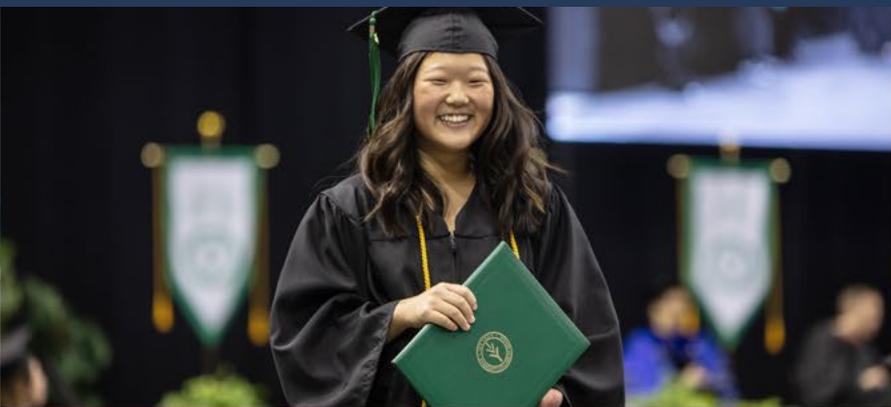
- **Crisis Communications Plan launched**

Thank you!



IVY TECH

COMMUNITY COLLEGE



IVY TECH
COMMUNITY COLLEGE

HIGHER EDUCATION at the *SPEED OF LIFE*





Workforce and Careers

Molly Dodge, Senior Vice President
of Workforce and Careers

AGENDA

- 1 Indiana's WIGs
- 2 Industry Informed Certificates
- 3 Workforce Certifications of Value
- 4 Education & Employment Ecosystem
- 5 Skills Training Hub





A State Perspective

Indiana's Wildly Important Goals



Indiana's WIGs



Commission for Higher Education

60% of Hoosiers with a Quality Degree or Credential by 2025

Indiana Economic Development Corp.

Reskill or Upskill One Million Hoosiers by 2030

Indiana Department of Education

60% of High School graduates will earn a College & Career Credential by 2030

Indiana's WIGs



Advanced Manufacturing

- Semiconductor Processing Technician occupations up 32% by 2026
- Biological Technicians and Chemical Engineers up 19% by 2026

Logistics

- Supply Chain Managers/Engineers up 33% by 2026
- Light Truck Drivers up 12% by 2026

Information Technology

- Mission 41K, growing the tech workforce by 2030

A photograph of a campus scene. In the foreground, there is a concrete wall with a circular opening. To the right, a green wall features various white icons representing different fields: a person, a book, a bar chart, a scale, a speech bubble, a caduceus, a lightbulb, and a leaf. In the background, there are large trees with green and yellowing leaves, and a building with a staircase. The sky is overcast.

New in 2024

Industry Informed Certificates

New Certificates Launching in 2024



Business, Logistics and Supply Chain

- Supply Chain Analytics
- Supply Chain Quality Management

Information Technology

- Web Development

New Certificates Launching in 2024



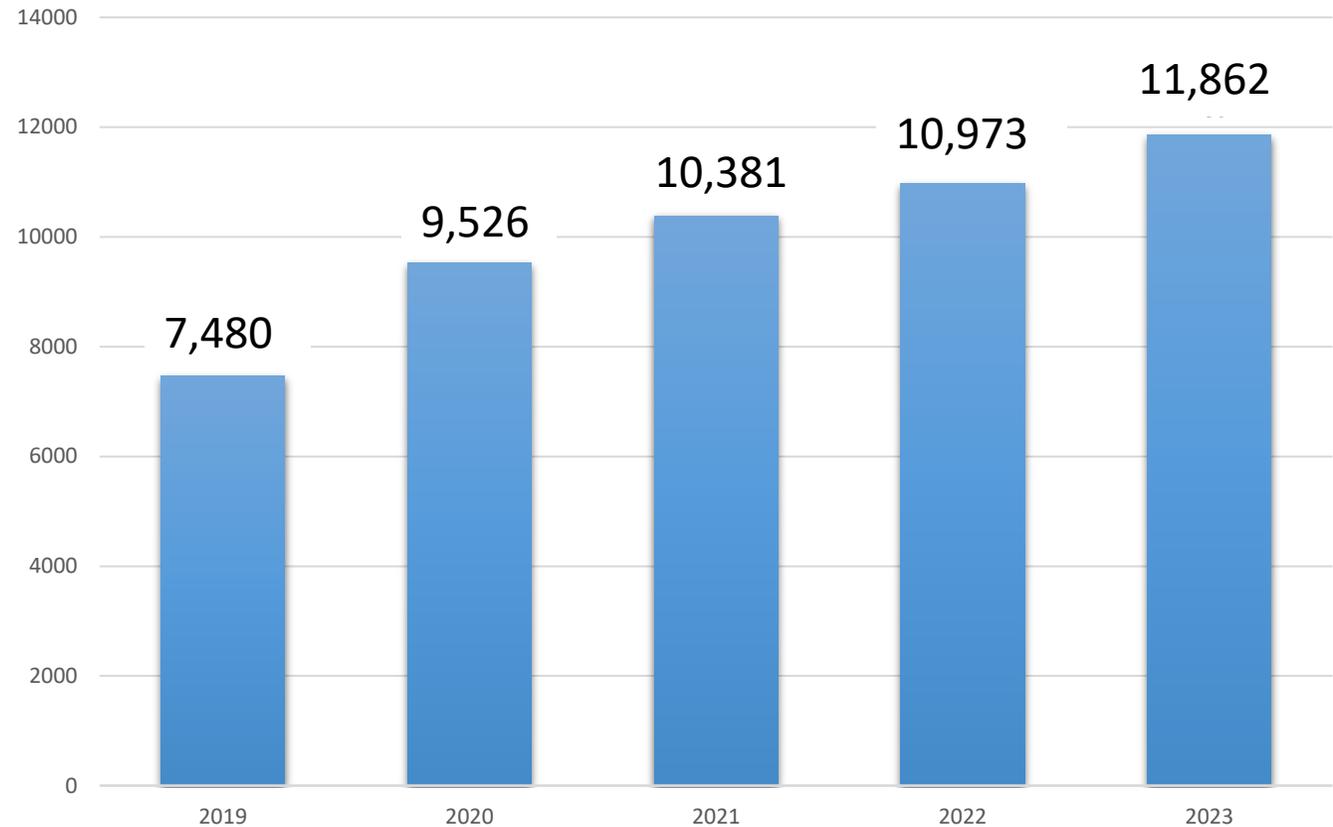
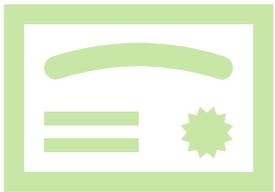
Advanced Manufacturing, Engineering, and Applied Science

- Building and Property Maintenance Technician
- Civil Construction & Heavy Highway Equipment
- CNC Machinist
- Controlled Environment Agriculture Technology
- Light Duty Diesel Vehicle
- Mobile Heavy Equipment Technician
- Motorsports Technology
- Precision Agriculture Chemical Applicator
- Semiconductor Fabrication
- Surveying Technology

Short-term Certificate Completions



Short-term Certificates
Increased by 59%
from 2018-2019 to
2022-2023



Source: Graduates by Term & Academic Year Dashboard, 1/23/24



Key Findings

The Value of Workforce Certifications



Somewhere in the Gulf of Mexico...





The National Landscape

- Increased focus on skills-based hiring
- Growing number of employers using a variety of credentials during the hiring process, including third-party certifications
- Certifications pay off

The Value of Certifications in Indiana



- Support growth of employer partnerships
- Support enrollment and expanding Credit for Prior Learning
- Part of flexible career pathways that lead to degrees

Ivy Tech uses multiple data sources to determine which certifications to offer.

Top 10 Workforce Certification Vendors

- 1) Smart Automation Certifications Alliance (SACA)
- 2) Manufacturing Skills Standards Council (MSSC) Manufacturing
- 3) Commercial Driver's License Program (CDL A)
- 4) American Welding Society (AWS)
- 5) Energy Services Company Group (ESCO Institute)
- 6) National Center for Construction Education and Research (NCCER)
- 7) National Institute of Metalworking Skills (NIMS)
- 8) Manufacturing Skills Standards Council (MSSC) Logistics
- 9) National Healthcare Association (NHA)
- 10) The Computing Technology Industry Association (Comp TIA)

Current State of Certifications



Strategic Plan Metrics AY 2022 / 2023

Workforce Certifications Accounted for 24% of Completions

- Offered through both Skills Training courses and Academic courses
- Industry Sectors
 - Advanced Manufacturing
 - Construction
 - Healthcare
 - Information Technology
 - Logistics
- Aligned with jobs providing wages at or above median wage



Future State of Certifications



The Commission for Higher Education
is including third-party
workforce certifications in
Ivy Tech's performance funding metrics
in 2024 / 2025 and beyond.

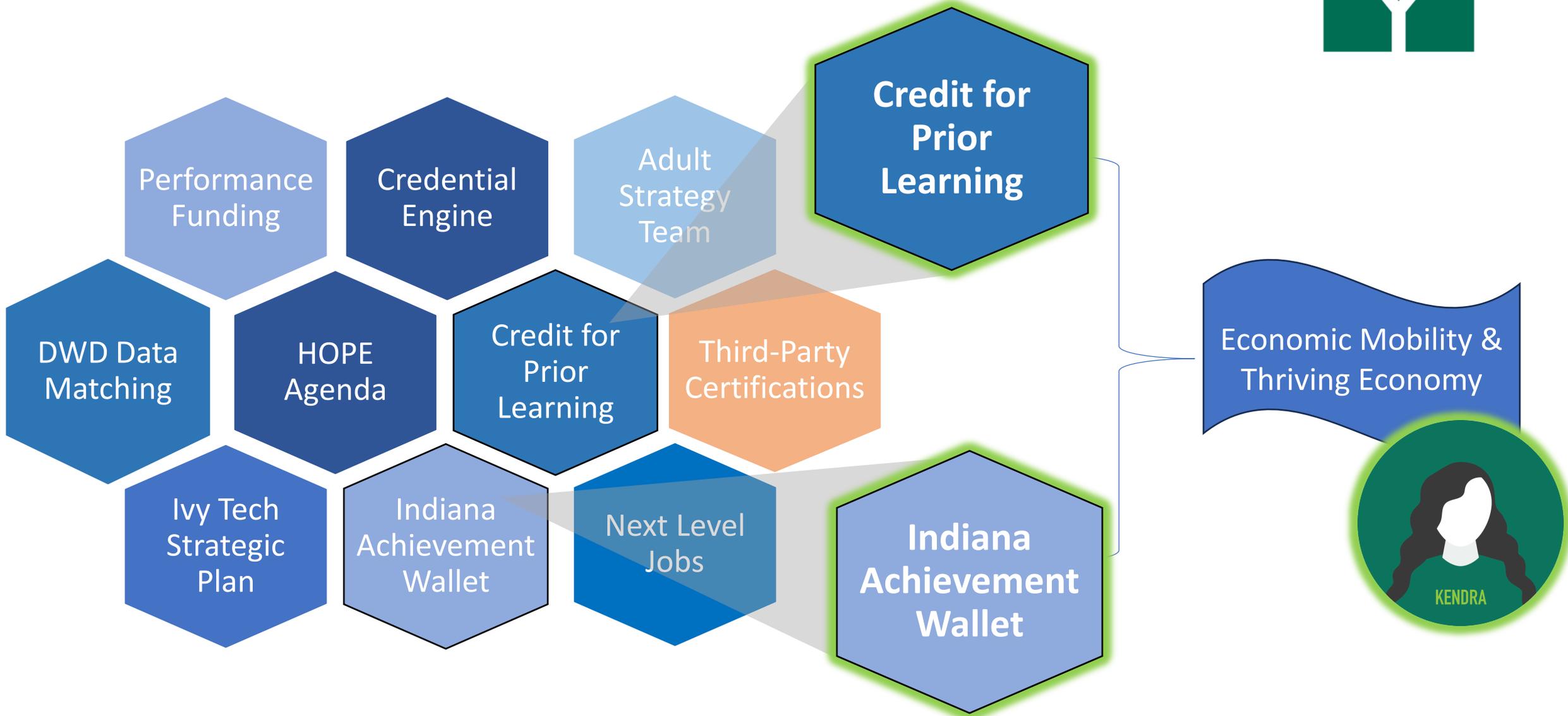
Many Third-Party Certifications Yield Wages that Surpass the State Median



Certification Name	Total Job Postings Sept. 2022-Aug. 2023	Employers	Median Advertised Salary
Smart Automation Certification Alliance	292	51	\$96,000
American Welding Society	525	60	\$73,000
Commercial Driver's License	55,662	930	\$77,200
Manufacturing Production (skills consistent with Manufacturing Skills Standards Council certifications)	58,051	50	\$52,096

Example Indiana Certifications with Wages and Job Postings (2022-2023)
(Source: Lightcast LMI Report, November 7, 2023, JFF)

The Value of Certifications in Indiana



Kendra's Career Progression



Ivy Tech Community College

Purdue Global

BS Degree Accounting

AS Degree Accounting

Certificates Payroll and Accounting

High School Diploma and QuickBooks Certification

High School Dropout

\$65,000

\$60,000

\$46,500

\$38,000

\$28,000

132% INCREASE in WAGES ↑

Source: Lightcast and ZipRecruiter, Indiana Median Wages, 7/16/23

A photograph of a campus courtyard. In the foreground, there is a concrete wall with a circular opening. To the right, a green wall features various white icons representing education, employment, and community. The background shows a large tree with green and yellowing leaves, a building, and a paved area with some outdoor furniture.

A Path Forward

**A Thriving Education and Employment
Ecosystem**

Data Infrastructure

With better data infrastructure, we can:

- Pinpoint the value of certifications
- Drive greater educational attainment
- Support continuous program improvement

Strada Education Foundation is seeking Indiana's partnership in developing this type of infrastructure



Assessing Certifications

- **Strengthen** how Ivy Tech determines which third-party certifications count towards the funding metrics
- **Update** the certifications list annually to align with labor market changes



Catalyzing Statewide Impact



Education and Workforce are the State's top priority.

Ivy Tech is in a unique position to inspire and lead toward collective impact.

 metaimpact™



A photograph of a campus scene. In the foreground, there is a concrete wall with a circular opening. To the right, a green wall features various white icons representing different fields: a person, a book, a bar chart, a scale, a lightbulb, a mortar and pestle, a speech bubble, and a leaf. In the background, there are large trees with green and yellowing leaves, a building, and a paved area with some outdoor furniture.

Lilly Endowment

Skills Hub Planning Grant 2024

Indiana's Resource Hub



“The overall goal of ‘One Stop to Start’ is to make sure that Hoosiers have awareness of and access to the programs that can get them on that path to realizing a high-wage career.”
~ Governor Holcomb

Indiana's Workforce

Ivy Tech & Lilly Endowment Inc.

- Ivy Tech Community College has been awarded a \$500,000 grant, designated for a crucial 12-month planning project to establish a comprehensive **skills training hub**.
- This venture aligns with Indiana's ambitious goal to upskill and reskill 1 million adults by 2030.
- This initiative is a significant step towards enhancing workforce capabilities and meeting future economic demands.



Connecting Talent to Opportunity

Skills Training Hub



The hub will serve as a dynamic talent marketplace



Facilitating employers in cultivating and scouting for talent



Students gain access to job prospects and career pathways

Where We Are Headed



- Developing a product model –
Launching NEW Career Link LMS –
Canvas Catalog
- Developing a business model for the
NEW skills training offerings with
different modalities
- Forming governance team for robust
decision-making that ensures
alignment with policy and compliance
standards



Workstreams for Effective Implementation

Governance



Product Development



Engagement & Communication



Technology



Research & Innovation



Student Support & Operational Efficiency



Timeline and Highlights 2024





Lilly & Ivy Tech

Impact and Call to Action:

This strategic initiative is more than a plan—it's a promise to empower individuals and strengthen our communities and economy.

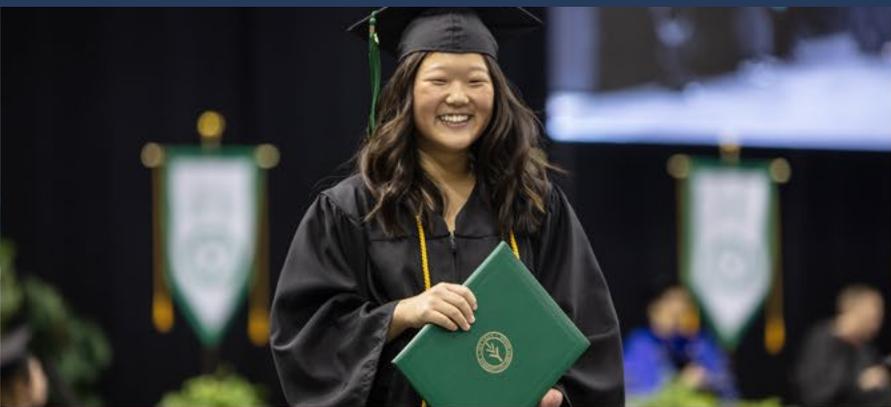
We call on all stakeholders to engage actively in this transformative journey, shaping a prosperous future for all Indiana residents.

THANK YOU!



IVY TECH

COMMUNITY COLLEGE



IVY TECH
COMMUNITY COLLEGE

HIGHER EDUCATION at the *SPEED OF LIFE*





President's Report



Alumni Spotlight

Troi Wharton

Ivy Tech Hamilton County '23

Transfer student to

Indiana University

Kelley School of Business

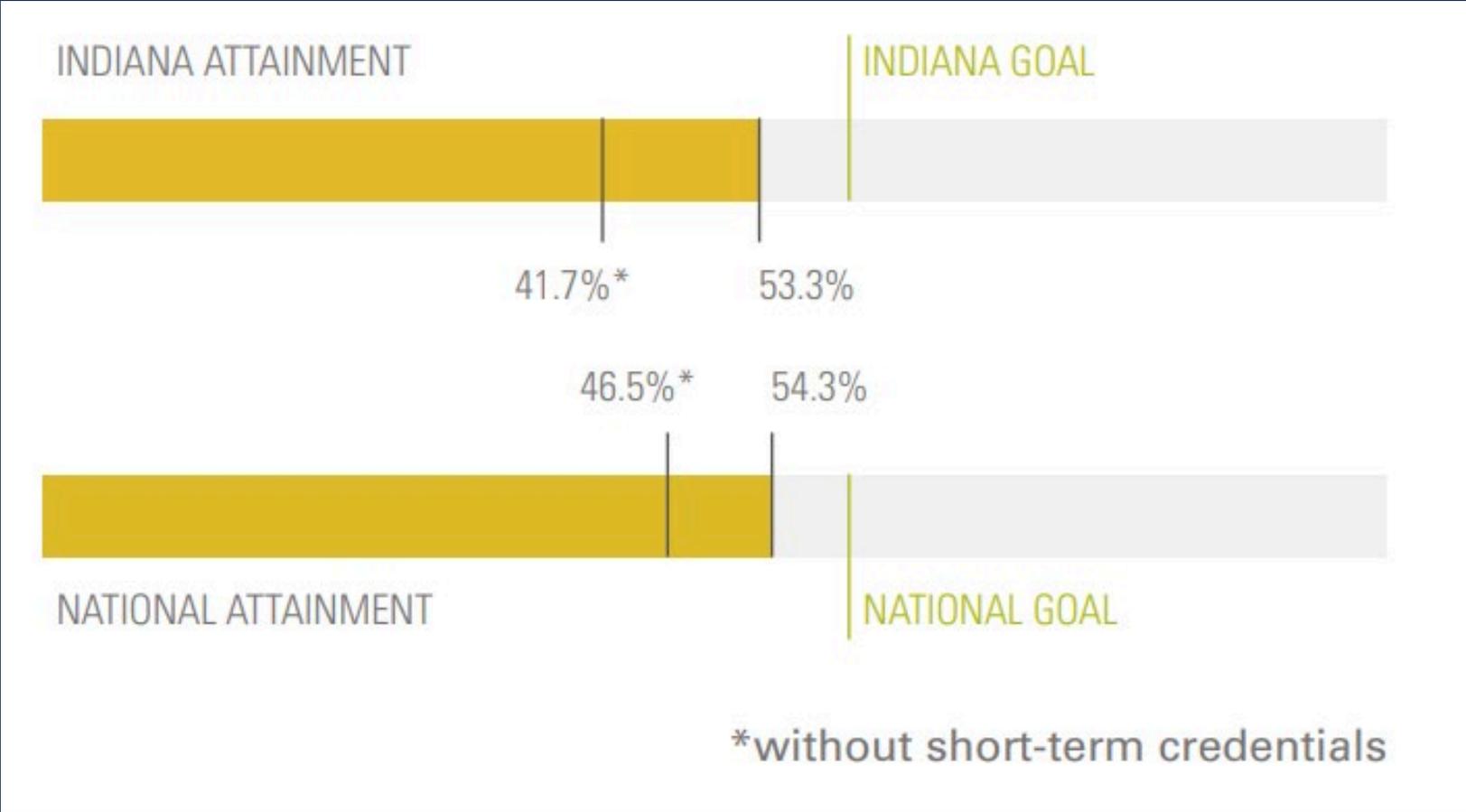


World Food Championship

November 8-12, 2024



Lumina Stronger Nation Update



Dual Credit exceeds \$100M+ Savings

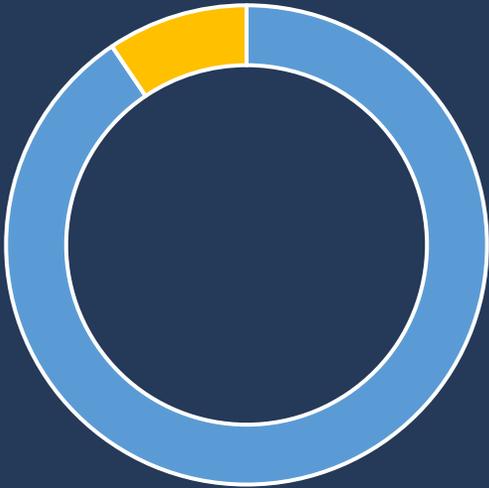
Tuition Saved (College tuition rate)

- AY 21-22: \$87.3M
- AY 22-23: \$96.8M
- AY 23-24: \$100M+

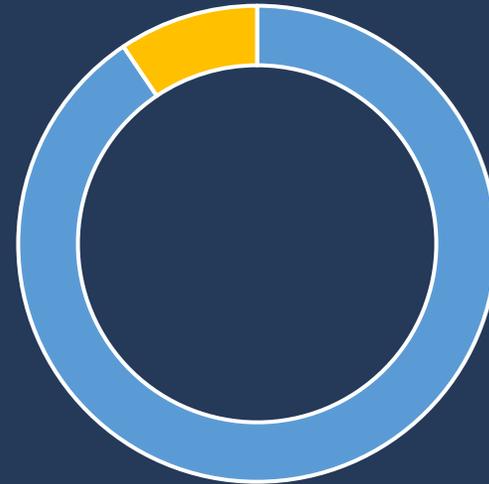


2023 NCLEX Results

**90.55% Statewide ASN
Pass Rate**
↑ 7.3% FY22



**97.42% Statewide Practical
Nursing TC Pass Rate**
↑ 2.1% FY22



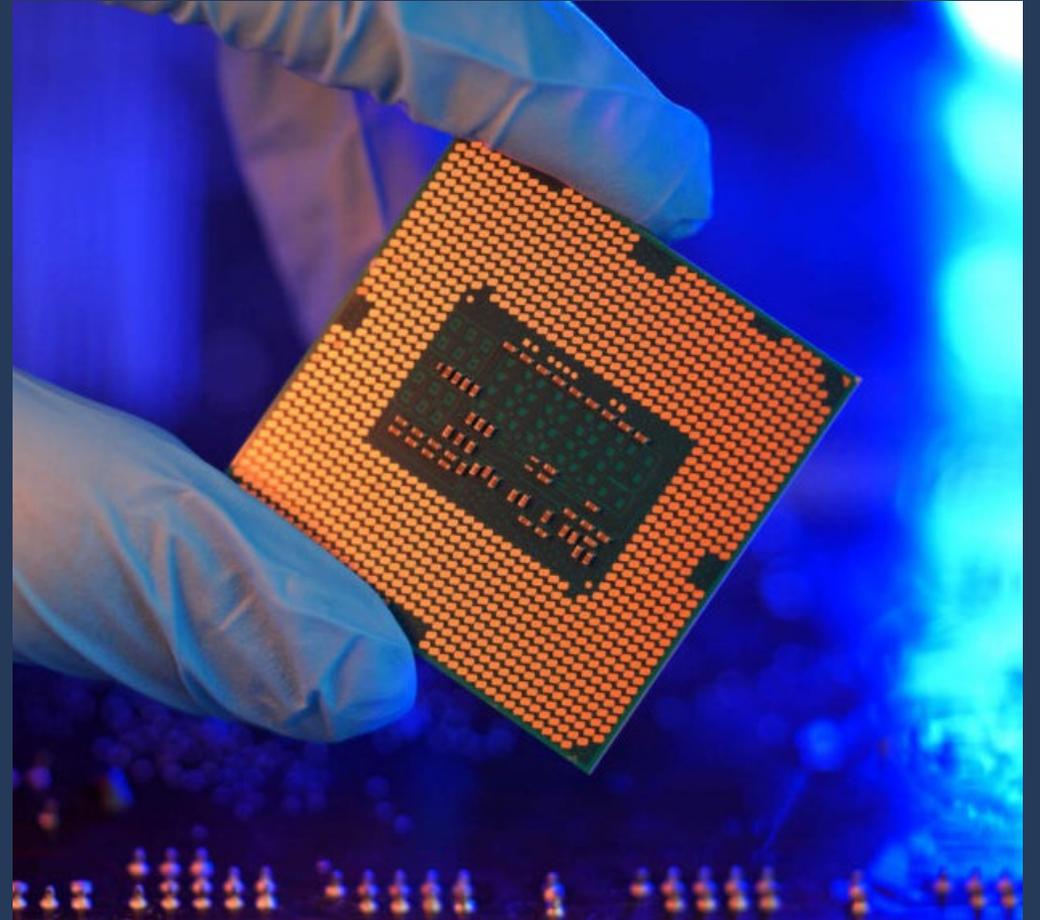
Saab & Ivy Tech Lafayette Launch Skills Training Program



SAAB AND IVY TECH LAUNCH NEW
PROGRAM TO EXPAND
COLLEGE ACCESS

Silicon Crossroads Microelectronics Commons Hub

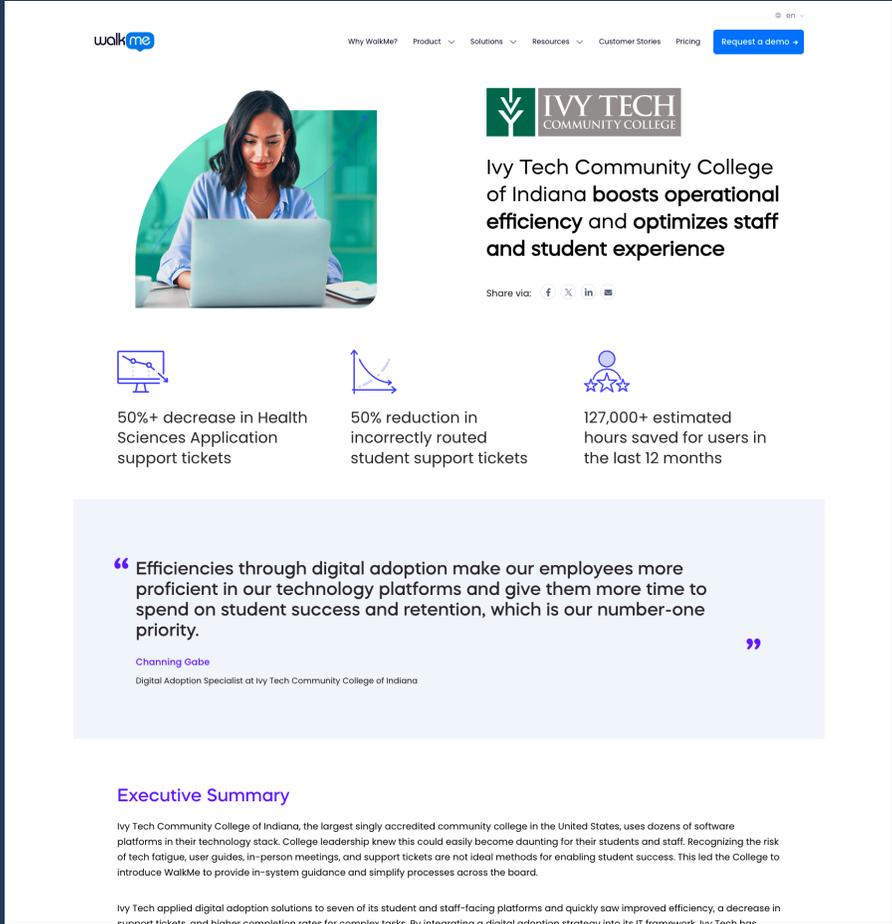
- \$32.9M from U.S. Department of Defense
- \$2M to Ivy Tech Bloomington
 - Support for semiconductor training program, microelectronics certification, K-12 outreach and pathway development, industry partnerships (NSA Crane)



Best-In-Class for Digital Adoption

Ivy Tech's efforts to simplify our tech stack continue to receive national recognition.

- 50%+ decrease in Health Sciences application support tickets
- 50% reduction in incorrectly routed student support tickets
- 127K hours saved for users
- Engagement with 162K+ users



walkme

Why WalkMe? Product Solutions Resources Customer Stories Pricing [Request a demo](#)

 **IVY TECH**
COMMUNITY COLLEGE

Ivy Tech Community College of Indiana **boosts operational efficiency and optimizes staff and student experience**

Share via: [f](#) [X](#) [in](#) [m](#)

 50%+ decrease in Health Sciences Application support tickets

 50% reduction in incorrectly routed student support tickets

 127,000+ estimated hours saved for users in the last 12 months

“ Efficiencies through digital adoption make our employees more proficient in our technology platforms and give them more time to spend on student success and retention, which is our number-one priority. ”

Channing Gabe
Digital Adoption Specialist at Ivy Tech Community College of Indiana

Executive Summary

Ivy Tech Community College of Indiana, the largest singly accredited community college in the United States, uses dozens of software platforms in their technology stack. College leadership knew this could easily become daunting for their students and staff. Recognizing the risk of tech fatigue, user guides, in-person meetings, and support tickets are not ideal methods for enabling student success. This led the College to introduce WalkMe to provide in-system guidance and simplify processes across the board.

Ivy Tech applied digital adoption solutions to seven of its student and staff-facing platforms and quickly saw improved efficiency, a decrease in support tickets, and higher completion rates for complex tasks. By implementing a digital adoption strategy into its IT framework, Ivy Tech has

A photograph of a campus scene. In the foreground, there is a concrete wall with a circular opening. To the right, a large tree with green leaves stands next to a building. In the background, there are more trees and a paved area with some outdoor furniture. A dark blue banner is overlaid on the left side of the image, and a green banner is overlaid across the middle.

February 2024

Strategic Plan Update



**Operational
Excellence**



**Teaching &
Learning**



**Student
Experience**



**Workforce &
Careers**



Strategic Plan Goals

Goal 3 Advisory Board Priorities

Create a Strong “First” Experience



“This is critical as it helps the College ensure students have a successful first visit, first semester, and first-year experience...”

Elizabeth Cassady, Sellersburg

Assistant Vice Chancellor for Enrollment Services and Student Success

The Heart of the Matter

“Goal 3 is at the heart of what we are all here for. Everything we do makes an impact on the student experience at each of our campuses. Goal 3 is about keeping our eyes locked in on our top priority.”



Dustin Stewart, Madison

Vice Chancellor for Enrollment Services and Student Success



Keeping Up with Change



“The student experience is really about meeting students where they are, where they need us most, and where they desire to have us in their lives the most to help them meet their academic goals.”

Alex Huskey, Marion

Chancellor

“Focusing on student success helps break down barriers and promotes upward mobility for individuals and their families and has a positive impact on our local communities.”



Stephanie Weber, Systems Office

Vice President, Ivy+ Career Link

Strategic Plan Metrics



50,000
ANNUAL
COMPLETIONS

5% INCREASE
IN STUDENT
RETENTION



INCREASE
ENROLLMENT
TO **190,000**



60% OF GRADS
EARNING ABOVE
MEDIAN WAGE

Strategic Plan Metrics

Data as of 02/07/24



Total Enrollment

Target: 180,000

187,539



Strategic Plan Metrics

Data as of 02/07/24



Target: 72%



Fall-to-Spring Retention

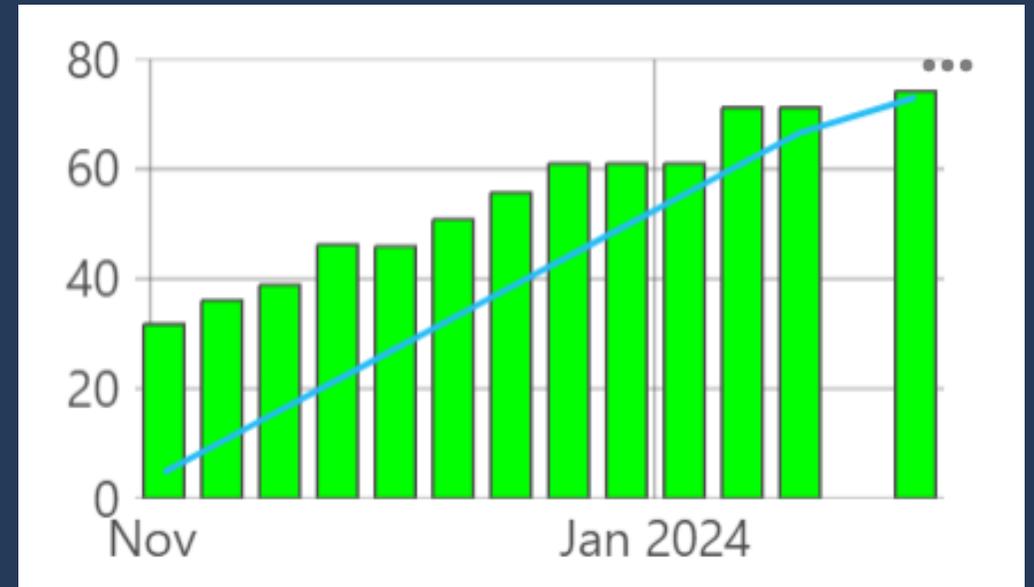
71.3%



Fall 2-Spring 1 Retention at 74.15%

4DX efforts continue to move the needle with WIGs focused on:

- Early registration
- Successful course completion
- 0-14 credit students
- Students of color
- Online only students
- Ivy Achieve habits



Fall 2 – Spring 1 Retention



School Spotlights



February School Spotlight

School of Health Sciences



March School Spotlight

School of Public Affairs and Social Services



THANK YOU!



IVY TECH

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**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
November 1, 2023 THROUGH December 31, 2023**

Grant/Award Number	Campus	Title or Description	Source	Amount	Original Effective Date	Expiration Date
<u>Competitive</u>						
AW100060	Lake	USDOE TRIO SSS 2020-2025 (increase)	US Department of Education	\$ 272,364.00	9/1/2020	8/31/2025
AW100418	Sellersburg	Digital Literacy Classes	Washington County Community Foundation	\$ 6,500.00	9/25/2023	12/4/2023
AW100419	Bloomington	Entrepreneurship Support	Elevate Ventures Inc	\$ 1,000.00	9/8/2023	6/30/2023
AW100420	Systems Office	Community Recycling Grant	Indiana Department of Environmental Management	\$ 96,600.00	2/28/2023	2/27/2024
AW100245	Lake	USDOE Talent Search 2022-2027 Lake (increase)	US Department of Education	\$ 336,357.00	9/1/2022	8/31/2027
AW100421	Terre Haute	Creating a Better Tomorrow	Wabash Valley Community Foundation	\$ 87,500.00	8/10/2023	8/9/2024
AW100422	Columbus	Library Comic-Con FY24 Arts Project Support	Indiana Arts Commission	\$ 1,275.00	7/1/2023	9/30/2024
AW100423	Systems Office	Scaling Digital Credentials	American Council on Education	\$ 25,000.00	10/11/2022	5/31/2024
R03778/AW100139	Systems Office	INDOE SUB ECESC Student Learning Recovery Grant (increase)	East Central Indiana Educational Service Center Inc	\$ 10,000.00	4/29/2021	6/30/2023
AW100426	Evansville	EVSC Ascend Youth Apprenticeship Program	EVSC Foundation Inc	\$ 31,438.10	3/16/2023	12/31/2025
AW100061	Indianapolis	USDOE TRIO SSS 2020-2025 Central Indiana (increase)	US Department of Education	\$ 286,109.00	9/1/2020	8/31/2025
AW100267	Indianapolis	USDOE Indianapolis TRIO Upward Bound 2022-2027 (increase)	US Department of Education	\$ 299,038.00	9/1/2022	8/31/2027
AW100368	Evansville	Adult Basic Education (Federal funds)	Indiana Department of Workforce Development	\$ 43,501.00	7/1/2023	6/30/2024
AW100427	Evansville	Adult Basic Education (State funds)	Indiana Department of Workforce Development	\$ 81,421.00	7/1/2023	6/30/2024
Competitive Total:				<u>\$ 1,578,103.10</u>		
<u>Non-Competitive</u>						
Non-Competitive Total:				<u>\$ -</u>		
Total Board Report:				<u><u>\$ 1,578,103.10</u></u>		

**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
July 1, 2023 THROUGH June 30, 2024**

	<u>Grants & Contracts</u>
Total this Report	\$ 1,578,103.10
2023-2024 YTD-Total to Date	\$ 31,347,900.69
2022-2023 Fiscal Year-End Total	\$ 50,141,609.27
2021-2022 Fiscal Year-End Total	\$ 38,836,336.00
2020-2021 Fiscal Year-End Total	\$ 183,415,188.87
2019-2020 Fiscal Year-End Total	\$ 61,493,223.00
2018-2019 Fiscal Year-End Total	\$ 22,580,366.00
2017-2018 Fiscal Year-End Total	\$ 18,122,815.00
2016-2017 Fiscal Year-End Total	\$ 25,626,665.00
2015-2016 Fiscal Year-End Total	\$ 18,906,875.00
2014-2015 Fiscal Year-End Total	\$ 20,718,246.00
2013-2014 Fiscal Year-End Total	\$ 27,105,576.00
2012-2013 Fiscal Year-End Total	\$ 23,049,587.00

Grant #

Proposal #

Competitive

AW100060

AW100418

AW100420

S00002769

S00002668

S00002779

S00002659

S00002758

Non-Competitive



Grant #

Proposal #

Competitive

S00002740

S00002780

S00002782

S00002784

S00002785

S00002786

S00002789

S00002790

S00002791

S00002792

S00002793

S00002794

S00002799

S00002803

S00002808
S00002819
S00002823
S00002824
S00002825
S00002826

Non-Competitive



BELOW GRANTS were on PREVIOUS C

	S00002620
AW100367	S00002706 S00002744
AW100064	S00002755 S00002770
AW100415	S00002733 S00002775 S00002783

BELOW GRANTS were on PREVIOUS C

S00002729

S00002732

**September 1, 2023 THROUGH October 31, 2023
Reconciliation**

On SPA BR but not on GM BR

Name		Amount
111 USDOE TRIO SSS 23-24 increase	\$	272,364.00
231 ROI SUB WCCF Digital Towns 23	\$	6,500.00
901 IDEM Community Recycling Grant		96,600.00
171 WVCF Creating Better Tomorrow		87,500.00
201 IAC APS Library ComicCon 23-24	\$	1,275.00
181 USDOE TRIO SSS 23-24 increase		286,109.00
Competitive Total:		<hr/> \$ 750,348.00
Non-Competitive Total:		<hr/> \$ -
Total:		\$ 750,348.00

On GM BR but not on SPA BR

Name		Amount
131 NSF EPIIC GRIP		399,969.00
221 Tell City READI 23-24		350,000.00
901 IDEM Community Recycling Grant		96,600.00
201 AACCC Cyber Security for All 23		20,000.00
901 LEI ASRI Implementation 24-26		1,499,990.00
901 LEI Skills Training 24-27		500,000.00
141 Caterpillar Fnd Expanding SACA		419,958.00
161 Caterpillar Fnd SACA 24-25		156,540.00
182 Expanding Dual Credit SACA Columbus		138,780.00
163 CFGC POLISH 24		32,000.00
212 DCCF VR Trainers 23-24		60,000.00
131 AWS Fnd Think College Pilot		30,471.00
141 Delta Dental Fnd		5,000.00
131 CFGFW YMCA Childwatch 23-24		5,000.00

241 SBA SUB IEDC SBDC Federal	150,102.00
SEL Caesars Fnd Floyd	52,500.00
BLM US DOD SUB ARI	2,000,000.00
SO AACU PepsiCo Uplift Scholars	200,000.00
IND AACU THRT Campus Climate 23-24	10,000.00
IND Elevate Entrepreneurship	2,000.00

Competitive Total: 6,128,910.00

Non-Competitive Total: \$ -

Total: \$ 6,128,910.00

\$ 1,578,103.10

\$ (750,348.00)

\$ 6,128,910.00

\$ 6,956,665.10

\$ 6,956,665.10

\$ -

3M Board Reports, but yet to be put on SPA Board Report...

151 Dukes Scholarship 23-24	30,000.00
SO HRSA Community	411,226.00
181 NMPCT Legacy Scholars 23-28	1,401,845.00
131 USDOE TRIO SSS 23-24 increase	286,109.00
231 Caesars Fnd Student Life Reno	100,000.00
Indianapolis_Congressionally Funded Community Projects-Early Childhood	\$ 500,000.00
184 CEA Actualizing Comm Engagement	\$ 5,000.00
221 USDOE SUB UE EPN 23-28	\$ 840,000.00

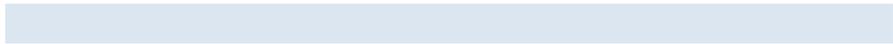
3M Board Reports, but will never be put on SPA Board Report...

Sellersburg Duke Energy SUB IEDA	18,000.00
201 FFA Lilly Fnd IU Prof Dev	10,000.00

Notes:

On July/Aug GM BR
On July/Aug GM BR
On Mar/Apr GM BR
On Sept/Oct GM BR
On Sept/Oct GM BR
On July/Aug GM BR

Will be on Nov/Dec SPA report (increased in Novemb
Will be on Nov/Dec SPA report (established in Nover
Will be on Nov/Dec SPA report (established in Nover
SPFR in my queue
SPFR forthcoming



Notes:

Effective Date Start Expiration Date

SP Report Total
items not on GM report but on SP report
items on GM report not on SP report
GM report Total ...should be
GM report Total (get this \$ from JMW)
difference

On Jan/Feb GM BR	1/19/24... JMW advised may not be establishing as ju
On May/June GM BR	still risk-backed?
On May/June GM BR	SPFR forthcoming
On July/Aug GM BR	RGM forthcoming
On July/Aug GM BR	SPFR forthcoming
On Sept/Oct GM BR	doesn't start until 1/1/24, but was created in FY24 Sep
On Sept/Oct GM BR	1/19/24 SPFR will be resubmitted_SPFR expired my c
On Sept/Oct GM BR	waiting on fully executed agreement from sponsor

On May/June GM BR (FY23)
On May/June GM BR (FY23)

Will stay direct to Foundation; they will spend. No Col
Determined to be a gift