

**OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will hold the following meetings in Sellersburg on August 7-8, 2024. The meetings will take place at 8204 County Road 311, Sellersburg, Indiana.

Wednesday, August 7, 2024

12:30 pm Audit Committee

1:45 pm Education Session of the State Board of Trustees (*open to the public*)
The State Trustees will hold a meeting in person to consider and act on such items as may be brought before them.

2:50 pm Executive Session of the State Board of Trustees
The State Trustees will meet in Executive Session and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2) (D) A real property transaction, including:
 - (i) a purchase; (ii) a lease as lessor; (iii) a lease as lessee; (iv) a transfer; (v) an exchange; or (vi) a sale;
- (5) To receive information about and interview prospective employees.
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, August 8, 2024

9:00 am Board Committee Meetings (*open to the public*)
The State Trustees will hold the regular committee meetings in person.

9:00 am – 9:10 am	Introduction to Committees
9:10 am – 9:30 am	Workforce and Careers
9:30 am – 10:15 am	Academics & Student Experience
10:15 am – 10:30 am	Break
10:30 am – 11:10 am	Finance and Business Affairs
11:10 am – 11:40 am	Marketing & Public Affairs
11:40 am – Noon	Building, Grounds & Capital

1:00 pm Regular State Board of Trustees Meeting (*open to the public*)
The State Trustees will hold a regular meeting in person to consider and act on such items as may be brought before them.

**MINUTES OF THE MEETING OF THE
STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
June 6, 2024**

Chair Andrew Wilson called the State Board of Trustees meeting to order at 1:00 pm ET.

ROLL CALL

Trustee Dora called the roll, and the presence of a quorum was announced with members in person and virtually.

The following State Trustees were present in person:

Mr. Andrew W. Wilson, Chair
Ms. Kim Emmert O'Dell, Vice Chair
Mr. Michael R. Dora, Secretary
Mr. Terry Anker
Ms. Stephanie Bibbs
Mr. Jesse Brand
Ms. Jennie Dekker
Ms. Tanya Foutch
Ms. Marianne Glick
Ms. Gretchen Gutman
Ms. Paula Hughes-Schuh
Mr. Jeremy Lugbill
Mr. Stewart McMillan
Mr. Kerry Stemler

The following State Trustee was not present:

Mr. Harold Hunt

A. EXECUTIVE SESSION MEMORANDA

Following notice under IC 5-14-1.5-4, IC 5-14-1.5-5 and IC 5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on June 5, 2024, at 1:30 pm at 50 W Fallcreek Parkway North Drive, Indianapolis, IN

Members present were Andrew Wilson, Chair, Kim Emmert O'Dell, Vice Chair, Michael Dora, Secretary, Terry Anker; Stephanie Bibbs, Jesse Brand, Jennie Dekker; Tanya Foutch, Marianne Glick; Gretchen Gutman, Paula Hughes-Schuh, Jeremy Lugbill, Stewart McMillan and Kerry Stemler.

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1(b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the approval of these minutes, the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED

Trustee Michael Dora, Secretary, confirmed that the notice of the regular meetings on June 6, 2024, was properly mailed and posted. The public was invited to attend the meetings that were open to the public.

C. APPROVAL OF BOARD MINUTES

Trustee Gutman moved to approve the board meeting minutes from April 4, 2024. Trustee Anker seconded the motion, which carried unanimously.

D. COMMITTEE REPORTS

Item 1: Chair Wilson called upon Trustee Foutch to give the report from the **Workforce Alignment Committee**. Trustee Foutch reported there were no action items for consideration and approval.

Senior Vice President Dodge described the primary focus of Workforce & Careers efforts is to bring marketplace needs to the College by deeply understanding the needs of employers and key industries in our State; creating academic and skills training offerings that are attractive to the market and our students; and connecting career-ready students and employers through Career Link. By understanding the needs of employers and answering the demand by equipping the College to meet the needs and connecting career-ready students and employers, we're creating practical solutions that result in higher wages and career growth opportunities for our students.

Item 2: Chair Wilson called upon Trustee Dora for an Academics & Student Experience Committee Report. Trustee Dora reported there are no action items for board approval.

Provost McCurdy updated the board about the college's enrollment and retention. Enrollment for the current academic year will end with over 18,000 students above the college's growth goal and with enrollment up in all major categories. Currently, 17 campuses have exceeded their annual enrollment goals. For the 2024-2025 academic year, FTE for Summer 2024 is over 20% above last year, up at all 19 campuses, and has been led by growth in re-enrollment of Continuing students as well as the expansion of Free Summer for all Indiana high school students. FTE is currently running over 6% ahead for Fall 2024 from last year. Fall 2023 to Spring 2024 retention of students finished ahead of prior years and early indicators for Fall-to-Fall retention indicate that the college is continuing to improve in that metric as well.

Dr. Katie Lash, Vice President for K-14 and Statewide Initiatives presented about how Indiana is ambitiously pursuing the redesign of the high school diploma with a vision to make the 4-years of high school as valuable as possible. Ivy Tech can play a significant role in working alongside our K12 partners in new programming through a shared vision for increased dual credit and dual enrollment. This plan promotes credential completion before ever leaving high school, which prepares all students for success in college, enlistment, and employment after graduation.

Provost McCurdy concluded with a presentation about the college's Math pathways. To better meet the needs of students in transfer programs, support student success, and align to changes in the curriculum from high school through university programs, the college will move from three Math pathways to four with the introduction of a pre-calculus course this Fall. The board also received information about the college's engagement in developing a curriculum for the Disagree Better program – an initiative of the National Governor's Association and done in partnership with Purdue Global and the President's Forum.

Item 3: Chair Wilson called upon Trustee Brand for the Finance and Business Affairs Committee report. Trustee Brand reported that one action item needs board approval.

Dom Chase, Sr VP and CFO provided an update on the Fiscal year 2024 Budget, Fitch Highlights, stating Ivy Tech Community College has received a credit rating upgrade to AA+ from Fitch Ratings, and an update on FAFSA filing rates, status of financial aid offers.

Trustee Brand moved to approve **Resolution 2024-6, Approval of the College 2024-2025 Fiscal Year Operating Budget**. Trustee Dekker seconded the motion. The motion carried unanimously.

- Item 4** Chair Wilson called upon Trustee Hughes-Schuh for the **Marketing & Public Affairs Committee** report. Trustee Hughes-Schuh report there is one action item for board approval.
- VP of Marketing reported on how Ivy Tech's digital ads are generating Requests for Information and Applications from potential students, and how we are now tracking and regularly monitoring how well our ads perform. She also discussed the Marketing campaign to support this year's Free Summer program noting there were more than 10,000 shares of the video ad on social media and generated more than 1,800 Requests for Information. Additionally, she outlined a request for \$4.25 million in funding for FY25 for the college's marketing efforts.
- Trustee Hughes-Schuh moved to approve **Resolution 2024-17 Approval of Contract for Marketing & Advertising Agency of Record, Systems Office**. Trustee Bibbs seconded the motion. The motion carried unanimously.
- Item 4** Chair Wilson called upon Trustee Stemler for a **Building, Grounds, and Capital Committee** report. Trustee Stemler reported there are three action items for board approval.
- Trustee Stemler moved to approve **Resolution 2024-18, Approval to Purchase Property from Malcolm Bryant Corporation, Kokomo Campus**. Trustee Foutch seconded the motion. The motion carried unanimously.
- Trustee Stemler moved to approve **Resolution 2024-19, Approval of Contract for Welding Lab Fume System, Valparaiso Campus**. Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.
- Trustee Stemler moved to approve **Resolution 2024-20, Approval of Contract for Parking Lot Construction, Indianapolis Campus**. Trustee Anker seconded the motion. The motion carried unanimously.
- Item 7** Chair Wilson called upon Trustee Gutman for the **Audit Committee** Report. Trustee Gutman reported there were no action items for consideration and approval.
- Trustee Gutman reported the audit committee met and discussed reports to the confidential hotline and cybersecurity. The committee reviewed and approved the Audit Committee Charter, the Internal Audit Department Charter, the Internal Audit Mission statement, the Trustees Code of Conduct Policy, the Trustees Conflict of Interest Policy, and the procedures for the confidential hotline submissions by employees. The committee reviewed and approved the estimated Internal Audit Department preliminary budget for the fiscal year 2024-25 and reviewed the audit schedule for 2023-24, 2024-25, and the three-year audit plan. The committee also reviewed the internal audit reports that had been issued since our last meeting.

E. TREASURER'S REPORT

Chair Wilson called Dom Chase, CFO, and Treasurer to provide the Treasurer's Report.

Dom Chase reported since the last Board meeting in April, Ivy Tech has continued to demonstrate strong financial performance. Total revenue for the fiscal year-to-date has shown a positive trend, and operating expenditures remain well-managed. The spring enrollment budget adjustment resulted in an increase of \$6.7M to campus budgets.

On May 29, 2024, Fitch Ratings upgraded Ivy Tech Community College's rating from "AA" to "AA+" with a stable outlook. The two public R1 institutions, Indiana University and Purdue University, are the only public institutions in Indiana that maintain a higher credit rating (the only other R1 in Indiana is Notre Dame). This upgrade reflects the college's solid financial position and prudent fiscal management. Key factors contributing to the upgrade include:

- Strong Fiscal Management - Fitch recognized Ivy Tech's effective financial oversight, which has led to consistent operating margins and sufficient reserve levels.
- The college's strategic initiatives to enhance enrollment and retention rates have positively impacted financial stability.
- Continued support from the State of Indiana has provided a stable revenue base, contributing to the overall financial health of the institution.
- Ivy Tech's approach to debt issuance and management has ensured a manageable debt ratio.

In conclusion, the financial outlook for Ivy Tech Community College remains positive, with strong revenue streams, effective cost management, and robust financial oversight. The recent Fitch rating upgrade to "AA+" is a testament to the college's sound fiscal practices and strategic initiatives.

We remain committed to maintaining Ivy Tech's financial health and will continue to monitor its financial performance closely to provide accessible and affordable education to our students.

Trustee Anker moved to approve the Treasurer's Report. Trustee Brand seconded the motion. The motion carried unanimously.

E. STATE OF THE COLLEGE

Chair Wilson noted that President Ellspermann provided her State of the College report during the morning committee meetings.

President Ellspermann shared that all 19 campuses will offer Free Summer Courses for Hoosier High Schoolers.

President Ellspermann shared that several programs within Ivy Tech's School of Business, Logistics and Supply Chain has received accreditation from the Accreditation Council for

Business Schools and Programs (ACBSP) through 2030. She shared that the Columbus iGrad Program sees 100% graduation rate.

President Ellspermann spotlighted Achieve your Degree an employer-paid tuition assistance program with more than 340 local employers throughout the state. This summer, more than 1,344 students are enrolled in AYD. Spotlighting also Career Link campus leaders across the state will focus on internships and how Career Link helps students obtain employment experiences that matches their personal choices with the needs of the Indiana workforce. Tuesday at the Tech events and promotions will encourage students to come to campus to meet with the Career Link and connect to work and learn opportunities, such as internships, with our employer partners.

F. OLD BUSINESS

Chair Wilson called for old business, but there was none.

G. NEW BUSINESS

Chair Wilson called for new business.

Trustee Glick moved to approve **Resolution 2024-21, Approval of Campus Board of Trustees**. Trustee Gutman seconded the motion. The motion carried unanimously.

H. ADJOURNMENT

With no further business to come before the Board, Chair Wilson adjourned the meeting.

**STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE**

Dated June 7, 2024, prepared by Gretchen L. Keller, Recording Secretary

**APPROVAL OF SALESFORCE MARKETING CLOUD RENEWAL CONTRACT
SYSTEMS OFFICE**

RESOLUTION NUMBER 2024-22

WHEREAS, the College uses Salesforce to provide the Salesforce Marketing Cloud platform;
and

WHEREAS, the College's current contract term for this platform is set to expire in September
2024; and

WHEREAS, the College's renewal contract term for the platform will be for three (3) years,
beginning on September 25, 2024 and run through September 24, 2027; and

WHEREAS, the total contract amount for the three (3) term is \$1,857,383.69; and

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any
contract by the College exceeding \$500,000 unless the obligation was previously approved by
the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby approves
the College's renewal of its contract with Salesforce for the Salesforce Marketing Cloud
platform, which will begin on September 25, 2024 for three (3) years to run through September
24, 2027 for a total amount of \$1,857,383.69; and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President
or other appropriate designated College employee to complete actions necessary to fulfill the
purpose of this resolution.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

**APPROVAL OF CONTRACT FOR ROOF REPLACEMENT
FORT WAYNE CAMPUS**

Resolution Number 2024-23

WHEREAS, the Ivy Tech Community College Fort Wayne campus (“Campus”) has identified a need to replace the existing roof of Building 2 at 3800 North Anthony Blvd., Fort Wayne (“Project”), as depicted in Exhibit A, and

WHEREAS, this Project will install a new roofing system, parapet counter flashing, and cap flashing at the perimeter walls of Building 2, and

WHEREAS, the services needed to complete the Project are being procured using the job order contracting (“JOC”) method and all contractors will be compliant with State Trustee Resolution 2017-04 regarding the use of properly trained apprentices, and

WHEREAS, the Fort Wayne administration, Campus Trustees and the College’s Facility Design Council recommend entering into a contract with Fort Wayne Roofing in the amount of \$879,178, and

WHEREAS, the State Board of Trustees must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College do hereby approve the contract with Fort Wayne Roofing in the amount of \$879,178, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

Resolution Number 2024-

Exhibit A



**APPROVAL TO GRANT AN EASEMENT EXTENSION TO
BEX FARMS, INC. FOR DRAINAGE
LAFAYETTE CAMPUS**

RESOLUTION NUMBER 2024-31

WHEREAS, The Purdue University Fort Wayne Foundation, Inc. (the “Purdue Foundation”) has approached Ivy Tech Community College – Fort Wayne for easements related to three parcels of land near the Fort Wayne North Campus (“PFW Property”) for the development of student housing, and

WHEREAS, Ivy Tech Fort Wayne campus has asked for a reciprocal easement, and

WHEREAS, said easements will allow (i) Purdue Foundation (and its students, residents, contractors, etc.) the right to access parts of Meeks Dr., Dean Dr. and Achievement Dr.; and (ii) Ivy Tech (and its students, residents, contractors, etc.) the right to access parts of Dean Dr. and the PFW Property, and

WHEREAS, the granting of an easement is an interest in real estate that must be approved by the College’s State Trustees.

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve granting the easement extensions to the Purdue Foundation, and do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all necessary documents for the granting of said easement after the documents have been approved by the College Counsel and a resolution review by the Fort Wayne campus.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

**APPROVAL OF CONTRACT FOR ROOF REPLACEMENT
TERRE HAUTE CAMPUS**

Resolution Number 2024-24

WHEREAS, the Ivy Tech Community College Terre Haute campus (“Campus”) has identified a need to replace the roof of its building located at 8000 South Education Drive, Terre Haute (“Project”), and

WHEREAS, this Project will replace the ethylene propylene diene terpolymer gutters all around the building and the several rows of shingles, and

WHEREAS, the services needed to complete the Project are being procured using the job order contracting (“JOC”) method and all contractors will be compliant with State Trustee Resolution 2017-04 regarding the use of properly trained apprentices, and

WHEREAS, the Terre Haute administration, Campus Trustees and the College’s Facility Design Council recommend entering into a contract with Blackmore & Buckner Roofing in the amount of \$516,682, and

WHEREAS, the State Board of Trustees must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College do hereby approve the contract with Blackmore & Buckner Roofing in the amount of \$516,682, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

**APPROVAL TO SELL PROPERTY TO BAPTIST HEALTHCARE SYSTEM, INC.
SELLERSBURG CAMPUS**

RESOLUTION NUMBER 2024-25

WHEREAS, the Trustees of Ivy Tech Community College (“College”) own approximately 2.5 acres of land near the entrance of the Sellersburg Campus at 8204 County Road 311, Sellersburg (“Property”), and

WHEREAS, Baptist HealthCare System, Inc. (“Baptist Health”) has expressed interest in purchasing the Property to construct an urgent care center, and

WHEREAS, the Property is not needed for use by the College, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code 21-31-2-5 and 21-36-3 to purchase/sell real estate that is in the name of the Board of Trustees, and

WHEREAS, pursuant to Indiana Code 21-36-3, the College has had two appraisers determine the value of the property, and

WHEREAS, based on the appraisals received by the College, the Ivy Tech Community College Sellersburg Campus wishes to sell the Property for the negotiated price of One Million Six Hundred and Ten Thousand Dollars (\$1,610,000);

WHEREAS, the Sellersburg Campus Trustees have reviewed the request of the Campus administration to sell the property and the Campus Trustees recommend the State Trustees approve the sale in the amount of \$1,610,000, and

NOW THEREFORE BE IT RESOLVED, it will serve the best interests of Ivy Tech Community College to dispose, sell, and convey the Property and the State Trustees do hereby approve the sale of the Property to Baptist Health in the amount of \$1,610,000, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to sell the Property after the documents have been approved by the College Legal Counsel, and

FURTHER BE IT RESOLVED, the Assistant Secretary to the Board of Trustees is hereby directed to forward a copy of this Resolution to the Governor of Indiana as required by IC 21-36-3-8.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

APPROVAL OF ANDERSON LEASE AGREEMENT WITH AMPLIFY HANCOCK COUNTY

RESOLUTION NUMBER 2024-26

WHEREAS, the Ivy Tech Community College Anderson Campus (“Campus”) provides education opportunities to the communities within Hancock County, and

WHEREAS, Hancock County government leaders are constructing a Career Center/9-12 Career Training Education Center, which will be known as Amplify Hancock County (“Amplify”), and

WHEREAS, Amplify is scheduled to open in July 2026, and

WHEREAS, Amplify will provide classrooms, labs, and additional spaces that meet the operational needs for Ivy Tech programs and support services, and

WHEREAS, Hancock Regional Hospital and the 9-12 School Districts of Hancock County will also operate in this center, and

WHEREAS, Ivy Tech will occupy 12,418 square feet of dedicated space and 7,831 square feet of shared space in the building, with an estimated operating lease amount of \$10/square foot for dedicated space and \$5/square foot for shared space, for ten (10) years, with two (2) options to renew each additional five (5) year periods, and

WHEREAS, the lease period is greater than two (2) years and the cost associated with the lease being greater than \$500,000 therefore requiring State Trustee approval.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the lease with Amplify in the amount not to exceed \$10/square foot for dedicated space and \$5/square foot for shared space, with a lease term of ten (10) years with two (2) renewal options for five-year terms, and

FURTHER BE IT RESOLVED that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the lease after the documents have been approved by the College Legal Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

**APPROVAL OF THE IVY TECH COMMUNITY COLLEGE OF INDIANA
LEGISLATIVE REQUEST FOR CAPITAL FUNDS
FOR THE 2025-2027 BIENNIUM**

RESOLUTION NUMBER 2024-27

WHEREAS, Ivy Tech Community College (“College”) is required by the Indiana General Assembly to submit a request for Capital Funds as part of the biennial budget request process, and

WHEREAS, said Legislative Request for Capital Funds has been prepared by the College administration in conjunction with the Buildings, Grounds, and Capital Committee of the State Trustees, and

NOW THEREFORE BE IT RESOLVED, that the Legislative Request for Capital Funds, as described more fully in Exhibit A, is hereby approved for submission to the appropriate state authorities, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate designated College employee to submit the Legislative Request for Capital Funds and provide necessary documentation to all appropriate state authorities in support of the request, and

FURTHER BE IT RESOLVED, that the College President or her designee is authorized to make any necessary technical changes in either document as final documentation is assembled for the Legislative Requests for Capital Funds, and

FURTHER BE IT RESOLVED, that this Board urges favorable consideration of the Legislative Request for Capital Funds by the next Indiana General Assembly.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

RESOLUTION NUMBER 2024-27
EXHIBIT A

LEGISLATIVE REQUEST FOR CAPITAL FUNDS FOR THE 2025-2027 BIENNIUM

(In Priority Order)

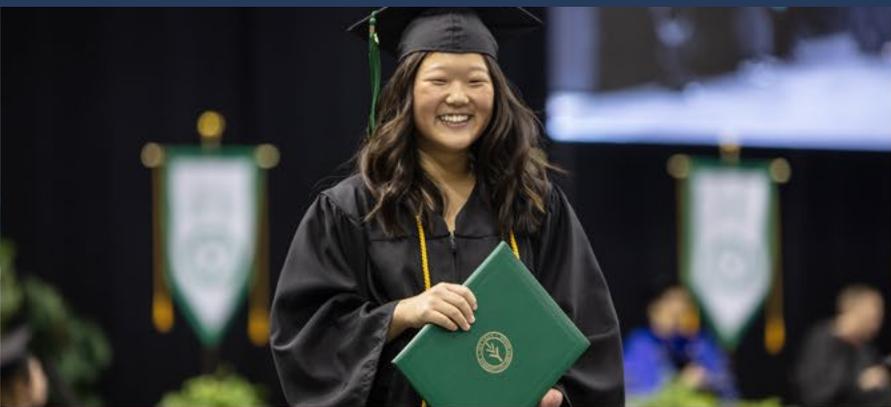
- | | |
|------------------|--------------|
| 1) Terre Haute | \$67,140,311 |
| 2) Evansville | \$34,999,910 |
| 3) Michigan City | \$14,999,968 |



IVY TECH
COMMUNITY COLLEGE

Audit Committee

The Audit Committee will report out at the August 8, 2024
State Board of Trustees Meeting



IVY TECH
COMMUNITY COLLEGE

HIGHER EDUCATION at the *SPEED OF LIFE*





Workforce & Careers

Molly Dodge - Senior Vice President
of Workforce and Careers

August 2024

AGENDA

- 1 Building the Talent Pipeline:
Career Awareness
- 2 Building the Talent Pipeline:
Skills Training





Building the Talent Pipeline through Career Awareness

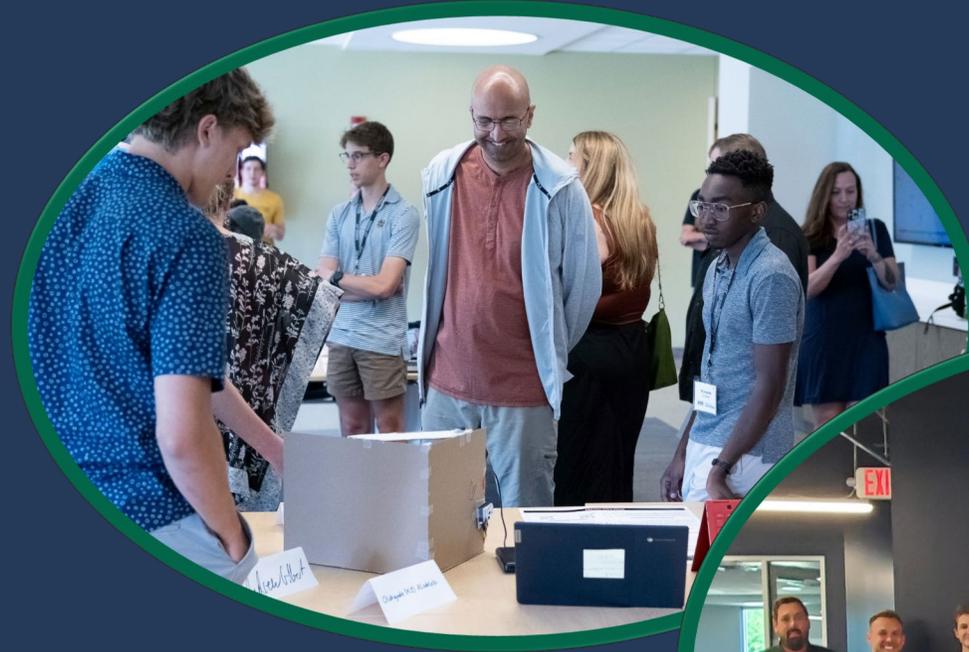
Ivy+ Career Link and Intern Incredibles



Semiconductor Summer Camp



Raising awareness
and excitement
about the
semiconductor
industry.



Bloomington – Lafayette

SMDI / EV Battery Camp for JAG Students



Giving students hands-on time with faculty and equipment and introducing them to career opportunities.



Kokomo

Lilly Pathfinder K14 Biotech Teacher Credentialing



Providing Biotech certification to meet credentialing standards for dual-credit instructors.



Eligible Counties: Boone, Hendricks, Marion, Clinton
Counties Coming Soon: Brown, Hamilton, Monroe, Morgan



Healthcare Academy

Guiding high school students into healthcare pathways through career exploration.



Evansville - Fort Wayne – Indianapolis – Madison – Muncie - Richmond



Building the Talent Pipeline through Skills Training



Skills Training Enrollments

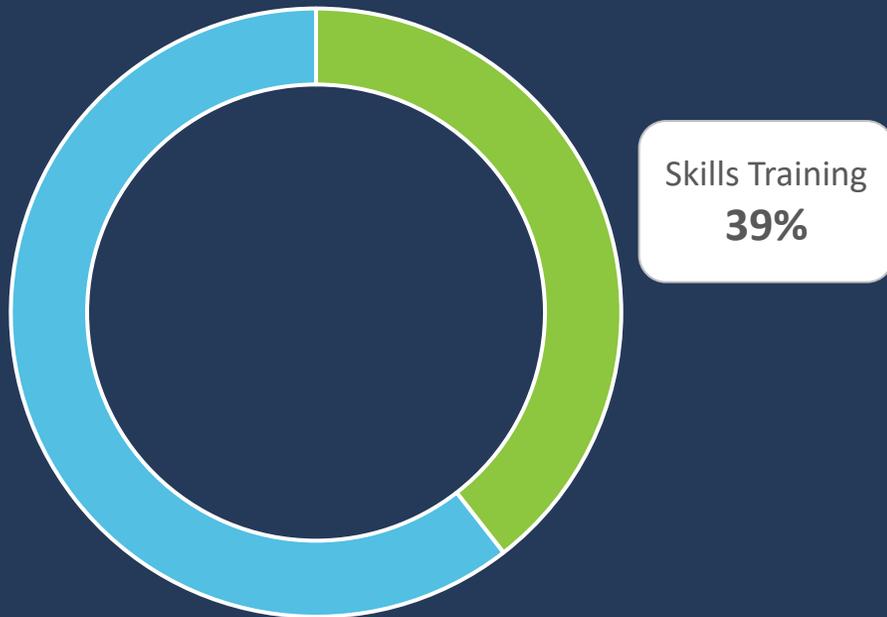


Source: [Total Headcount by Type, 7/29/24](#)

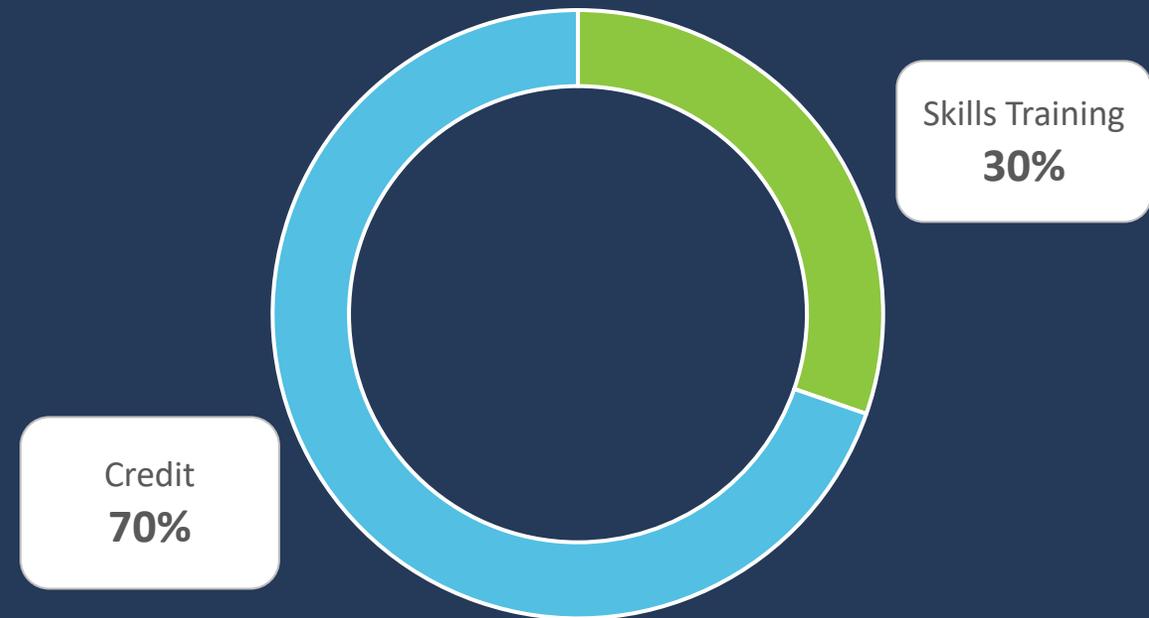
Employers Continue to Invest in Both Academic Programs & Skills Training



12,698 Students



\$26M Dollars



Source: Employer Investment Report Dashboard, Summer 2022 to Summer 2024



**Informing the Establishment of the Indiana
Ivy Tech Skills Training Marketplace**
~ Findings from the TEconomy Report ~

Who is TEconomy Partners LLC?



- Global leader in research, analysis, and strategy for economic development
- 25-year track record of analysis and actionable strategies
- Two principal areas:
 - Innovation-Driven Economic Development
 - Informed Public Policy



TECONOMY
PARTNERS LLC

What is the Scope of TEconomy Partners LLC?



- Meta-Analysis of TEconomy's Recent Strategic Engagements in Indiana
- "Voice of the Customer" Surveys
- Estimates of Demand for Non-Degree Skills Training in Key Indiana Industry Sectors
- Future Economy Convening
- Develop Best Practice Vignettes and Transition Pathways
- Prepare a Positioning Paper to Inform the Ivy Tech Skills Training Marketplace
- Engage External Advisory Board

Skills Training Marketplace External Advisory Board



Ivy Tech
Workforce &
Careers

Molly Dodge, Sr VP Workforce Alignment
Stephanie Weber, VP of Career Link
Leighton Johnson, AVP Employer Connections

Ivy Tech
Chancellors

Chad Bolser, Richmond
Ethan Heicher, Kokomo
Jeff Scott, Muncie

Commission
for Higher
Education

Stacy Townsley, Associate Commissioner
for Adult Strategy

IN Latino
Institute

Marlene Dotson, President

Energy
Systems
Network

Paul Mitchell, President & CEO

InnoPowerIndy

Emil Ekiyor, CEO

Government/
Dept.
Workforce
Development

Fran Valentine, Chief Business Intelligence Officer
Katie Rounds, Chief Workforce Officer

IN Economic
Development
Corporation

Tony Denhart, Executive
VP, Workforce & Talent

Indiana
Chamber of
Commerce

Todd Hurst, Sr VP
Jason Bearce, VP of Education & Workforce

Central IN
Corporate
Partnership

Dennis Trinkle, TechPoint, Sr VP
Brad Rhorer, Ascend Indiana, President & CEO
Fred Cartwright, Conexus Indiana, President & CEO
Jane Dunigan-Smith, BioCrossroads, Sr VP & Chief Strategy Officer
Mitch Frazier, AgriNovus, President & CEO

Indiana's Targeted Sectors



Existing Strategic Sectors

- Mobility Systems, Power, and Propulsion
- Life Sciences
- Insurance and Insurance Innovations

New Targeted Sectors

- Semiconductors and Microelectronics
- Hydrogen Production, Storage, and Energy



Considerations for Ivy Tech

Occupations Within Industries

Advanced Manufacturing

- Agbiosciences
- Aircraft/Aerospace
- Automotive/Motor Vehicle
- Consumer Products
- Electronic Components
- Energy
- Furniture and Wood Products
- Industrial Machinery
- Life Sciences
- Metals
- Polymers/Plastics

Business, Logistics, & Supply Chain

- Freight Transportation and Logistics
- Wholesale Distribution

Healthcare

- Healthcare Practitioner Offices
- Outpatient Care
- Medical and Diagnostic Laboratories
- Other Healthcare Services
- Hospitals
- Nursing and Residential Care Facilities

Traditional IT,
Software, &
Communications
Industries

Tech "Cluster": Tech Occupational Workforce Deployed Within Industry

Voice of the Customer



In-person Industry Site Visits

- Fort Wayne
- Lafayette
- South Bend
- Terre Haute



Surveys with TEconomy

- Employer-focused
- Student Alumni-focused



Methodology for Estimating Demand for Skills Training



New Job Creation Demand

Replacement Demand

LightCast 10-Year
Job Openings
Projections

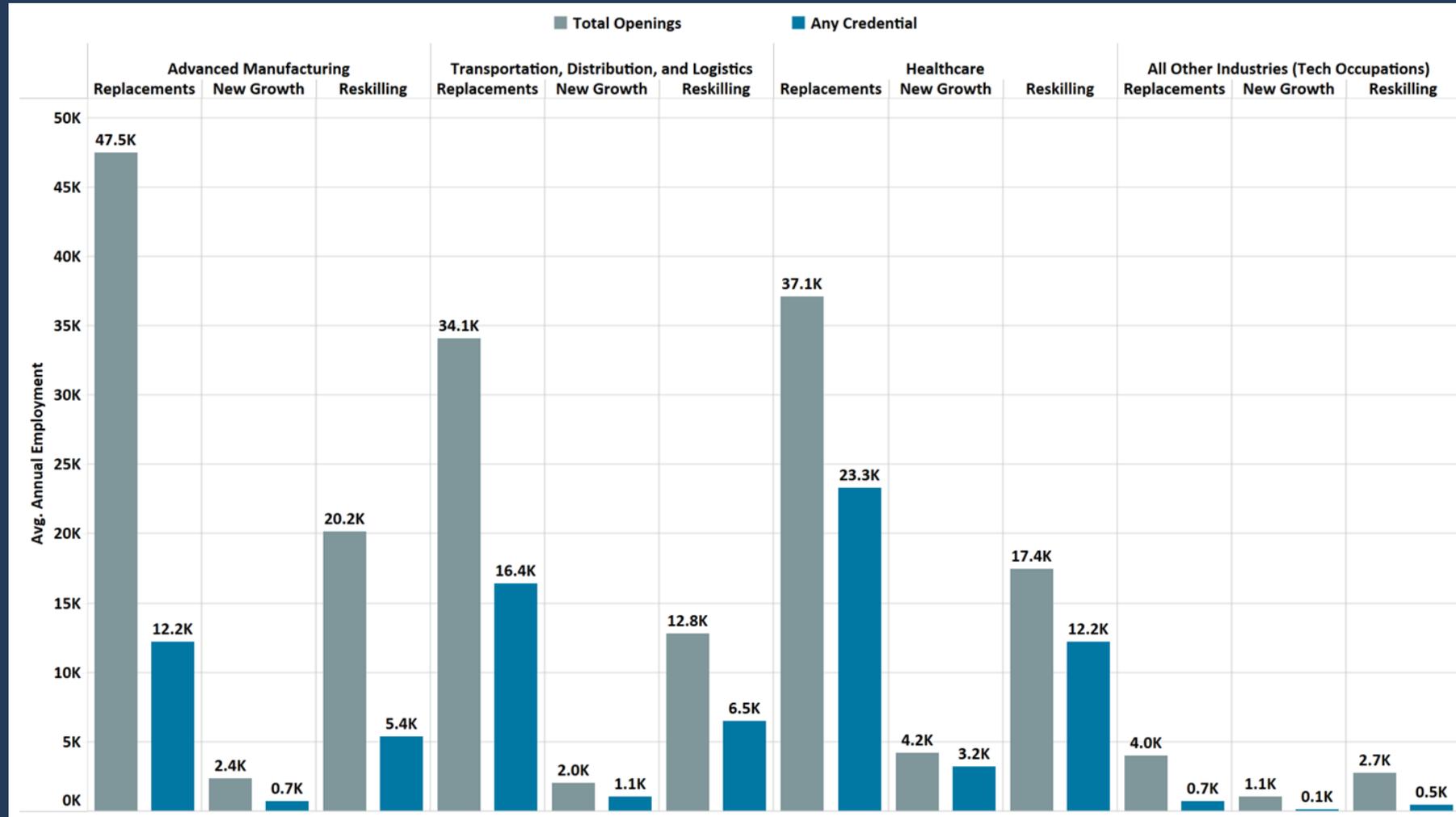
Reskilling/Upskilling Demand

World Economic
Forum Skills Stability
Estimates

Total
Estimated
Demand for
Skills-Based
Training



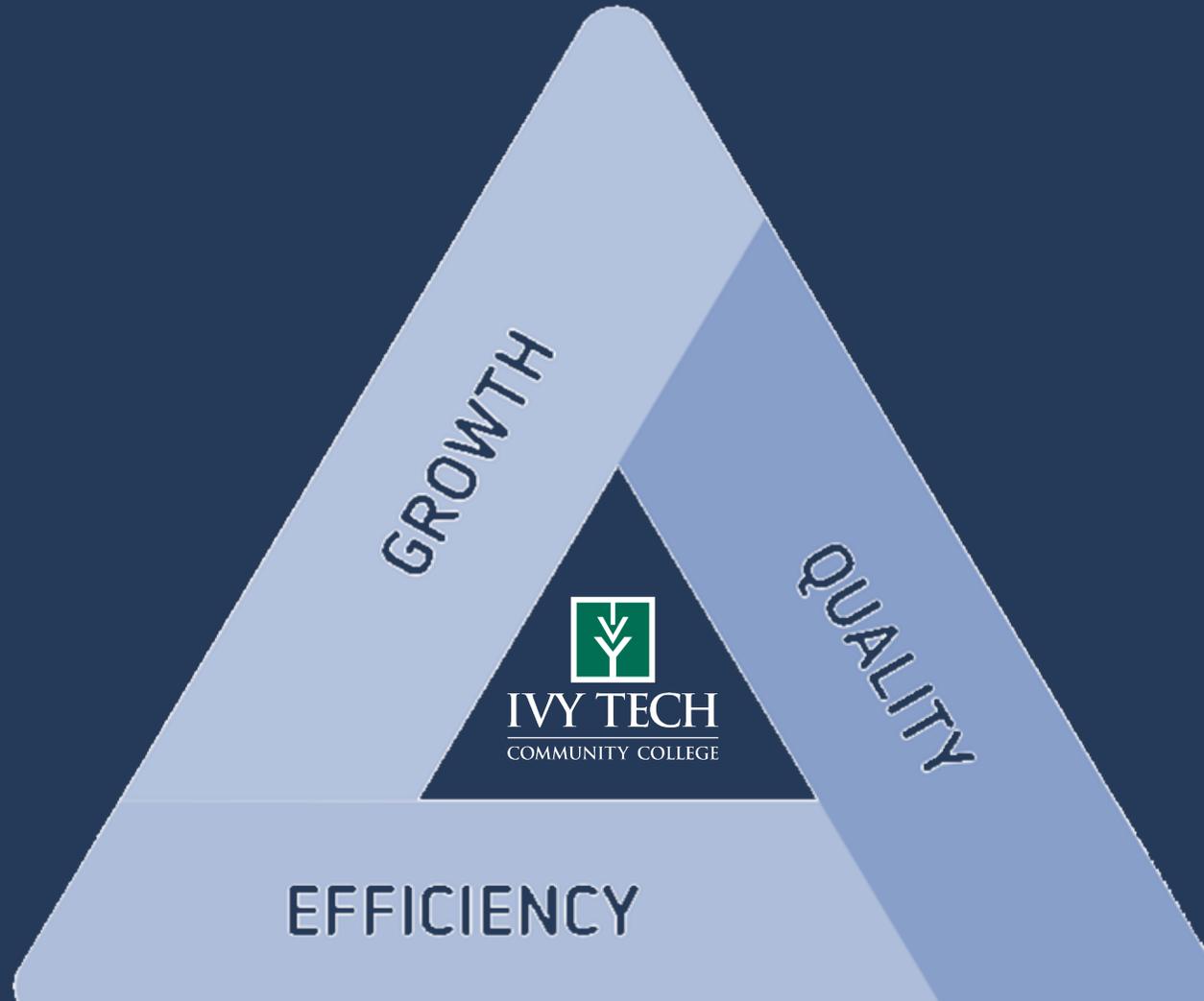
82K Credentialed Learners per Year Required Over the Coming Decade



Annual Skills Training Growth Projections



Reimagining the Skills Training Model to Meet Demand

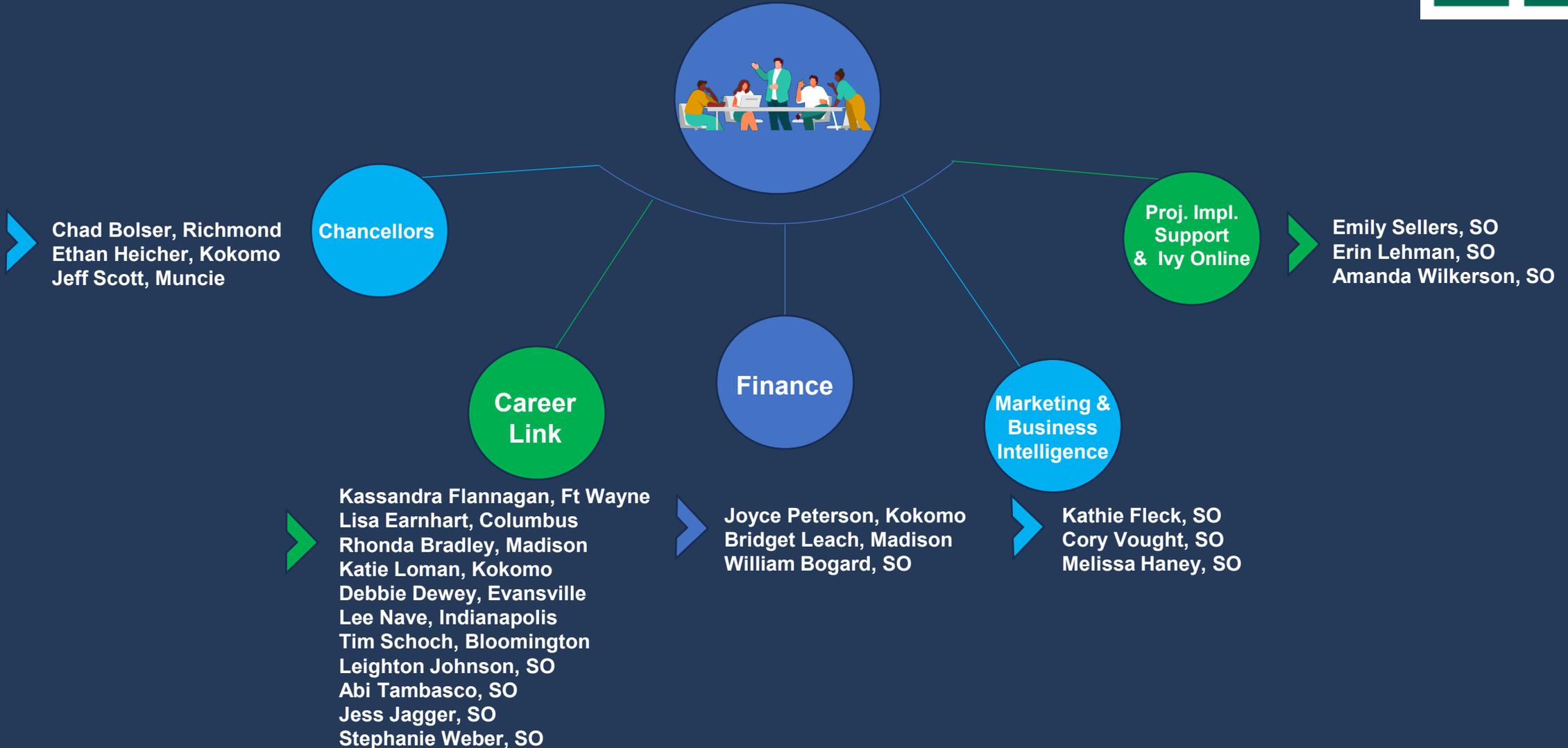


National Benchmarking

American Association of Community Colleges



Internal: Business Model Steering Committee



Business Model Steering Committee



Top Opportunities

- Streamline enrollment and payment processes
- Consistency in pricing statewide
- Consistency in data collection and understanding
- Increase availability / visibility of course offerings

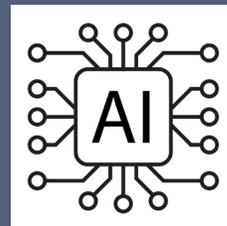
Top Improvements

- Online registration via the website and online payment pilot
- Marketing website & open enrollment
- Market Share - grow open enrollment
- Ivy Force - training & utilization of the platform

Skills Training Pilot Updates

Pilot Course Offerings & Participating Campuses

- Anderson, Evansville, Fort Wayne, Hamilton County, Indianapolis, Lafayette, Muncie, Richmond, South Bend/Elkhart, Terre Haute, Valparaiso



Operational Excellence & Process Improvements

- Online Enrollment System
- Piloting Centralized Cost Center
- Leveraging LMS Online Canvas Catalog Course Shell
- Bolstered Partnerships with Industry Sectors

Future Economy Convening

Informing Ivy Tech's role in the development of a statewide Skills Training Marketplace.



Next Steps



We Are Here

April

Sept

Product Model



CD & ID of Q1 Skills Training Pilot Programs

Skills Training Pilot Programs Launch on Skills Training Webpage

CD & ID of Q2 Skills Training Pilot Programs

Skills Training Pilot Programs Launch on Skills Training Webpage

CD & ID of Q3 Skills Training Pilot Programs

Skills Training Pilot Programs Launch on Skills Training Webpage

Business Model



Discovery Session- Current State/Sample Scenarios

TEconomy Employer Surveys

TEconomy Future Economy Summit (Internal Stakeholder)

Discovery Session & Build out Business Model

Testing Model

Standardize Model

THANK YOU!



IVY TECH

COMMUNITY COLLEGE



Academic and Student Experience

August 2024

State Board of Trustees

AGENDA

- 1 Enrollment and Retention
- 2 Curriculum and Course Design





Enrollment, Retention, and Student Success



2023–2024 Total Headcount



Current Total Headcount (Unduplicated)	Annual Goal	Distance to Goal
198,137, +10.8%	180,000	EXCEEDED GOAL

Undergraduate (Credit-Bearing)	Dual Credit	Skills Training
100,924 +5,880, +6.2%	84,843 +9,697, +12.9%	20,488 +5,420, +36.0%

FTE = **38,695, +7.9%**

2024–2025 Total Headcount



Current Total Headcount (Unduplicated)	Annual Goal	Distance to Goal
62,111, +9.7%	185,000	122,889

Undergraduate (Credit-Bearing)	Dual Credit	Skills Training
58,355 +5,090, +9.6%	302 +6 +2.0%	3,668 +473, +14.8%

FTE = **13,532, +7.5%**

Summer 2024: Undergraduate

(Credit-Bearing Enrollment)



Headcount: +12.1%, FTE: +11.5%

Student Type	Head Count	% Change	FTE	% Change
Continuing	18,484	9.2%	6,292.0	8.2%
Dual Enrollment	7,378	25.7%	2073.2	26.4%
Guest	7,078	0.1%	1915.4	1.0%
New First Time – Adult	901	-6.5%	278.4	-13.4%
New First Time – Trad.	1,648	2.9%	477.2	3.6%
Readmit	1,366	0.9%	429.5	-1.9%
Transfer In	942	46.7%	303.8	39.8%

As of 7/10/24

Fall 2024: Undergraduate

(Point in Time; Credit-Bearing Enrollment)

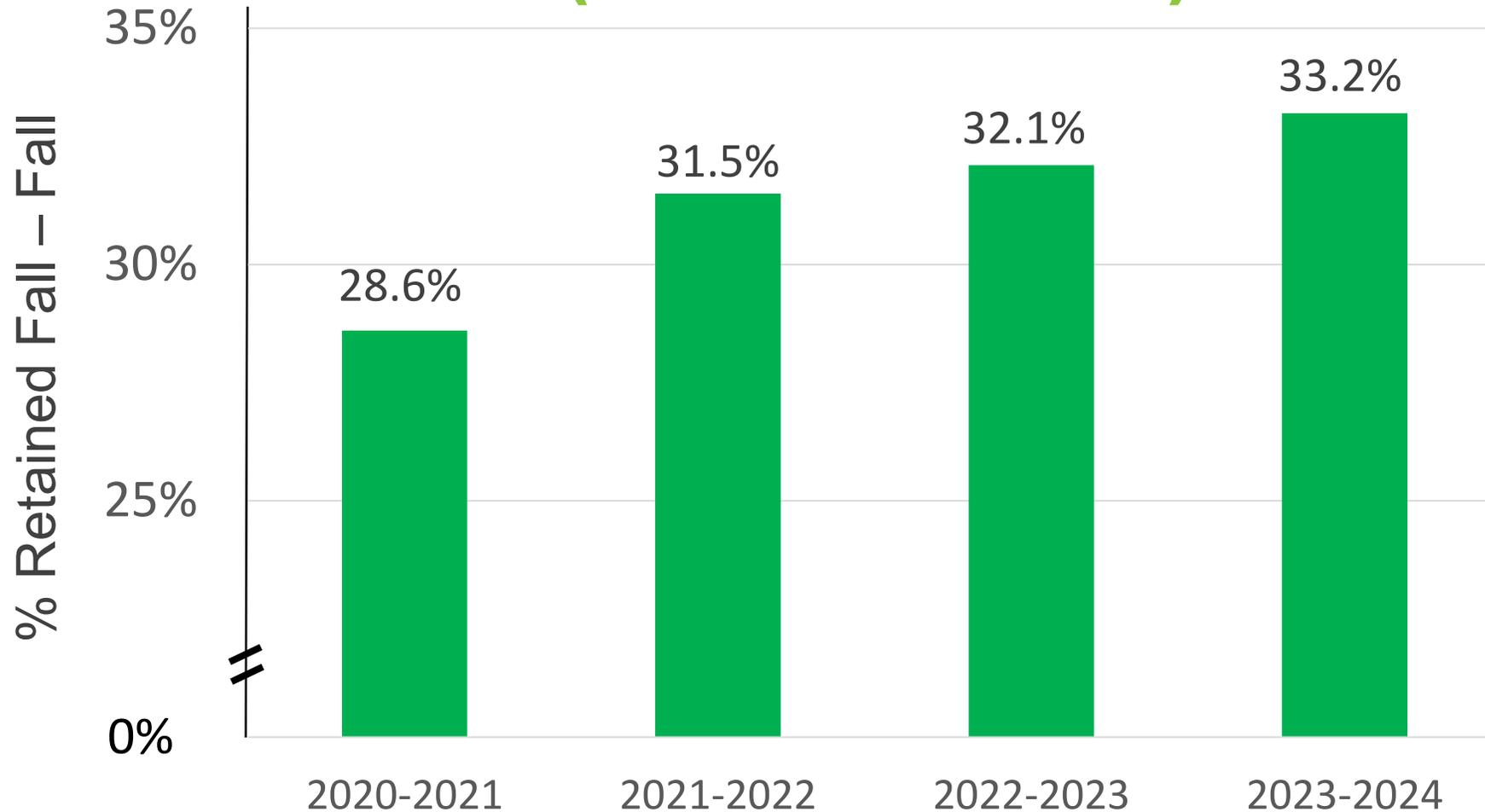


Headcount: +3.6%, FTE: +2.8%

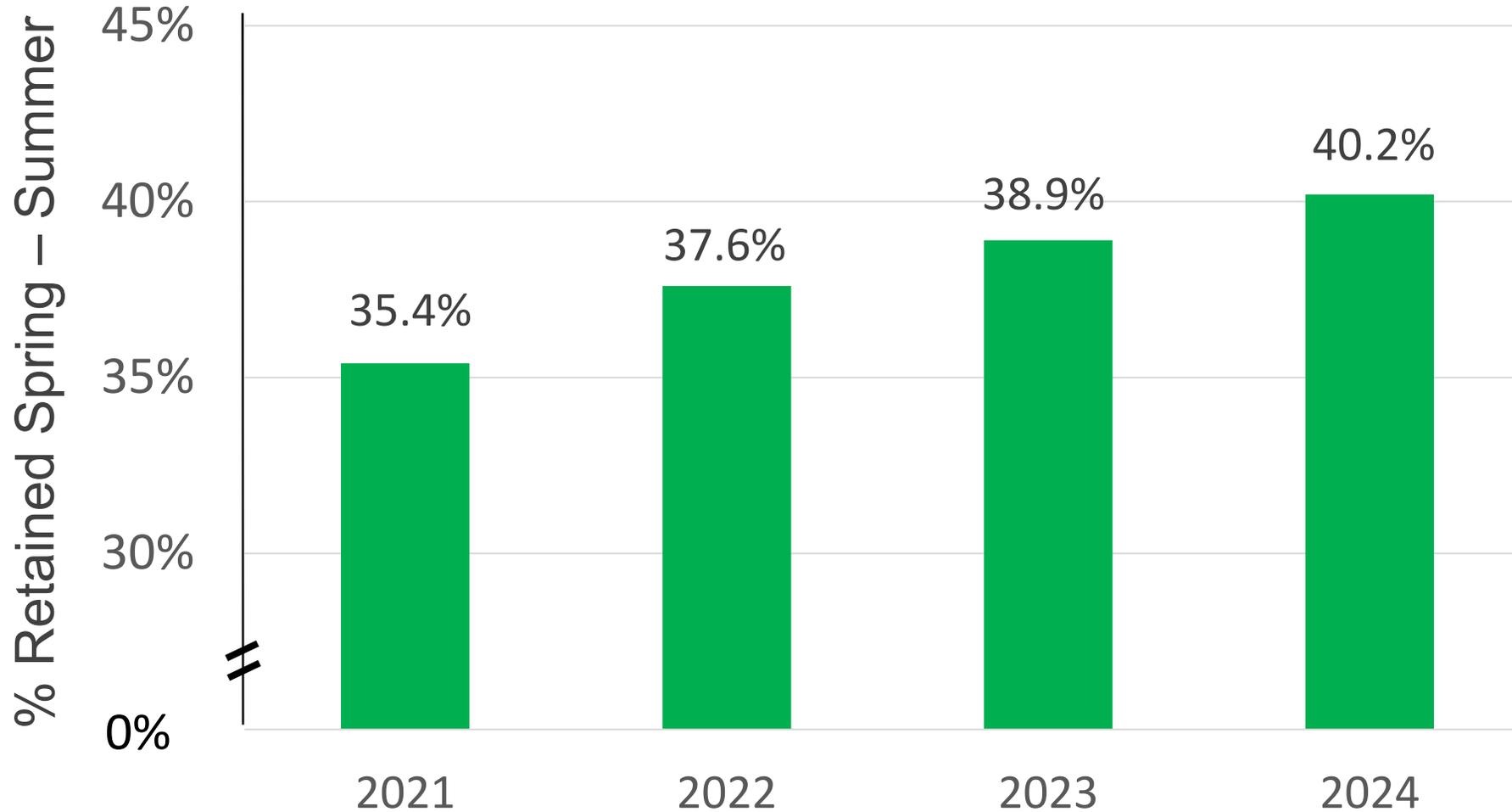
Student Type	Head Count	% Change	FTE	% Change
Continuing	22,727	7.2%	13.478.7	8.8%
Dual Enrollment	983	-4.3%	402.9	-10.8%
Guest	479	-10.8%	156.3	-3.2%
New First Time – Adult	1,352	16.2%	840.6	19.1%
New First Time – Trad.	3,160	-13.3%	2,301.4	-13.7%
Readmit	2,296	5.0%	1,295.9	4.9%
Transfer In	1,093	34.6%	664.9	33.2%

As of 7/10/24

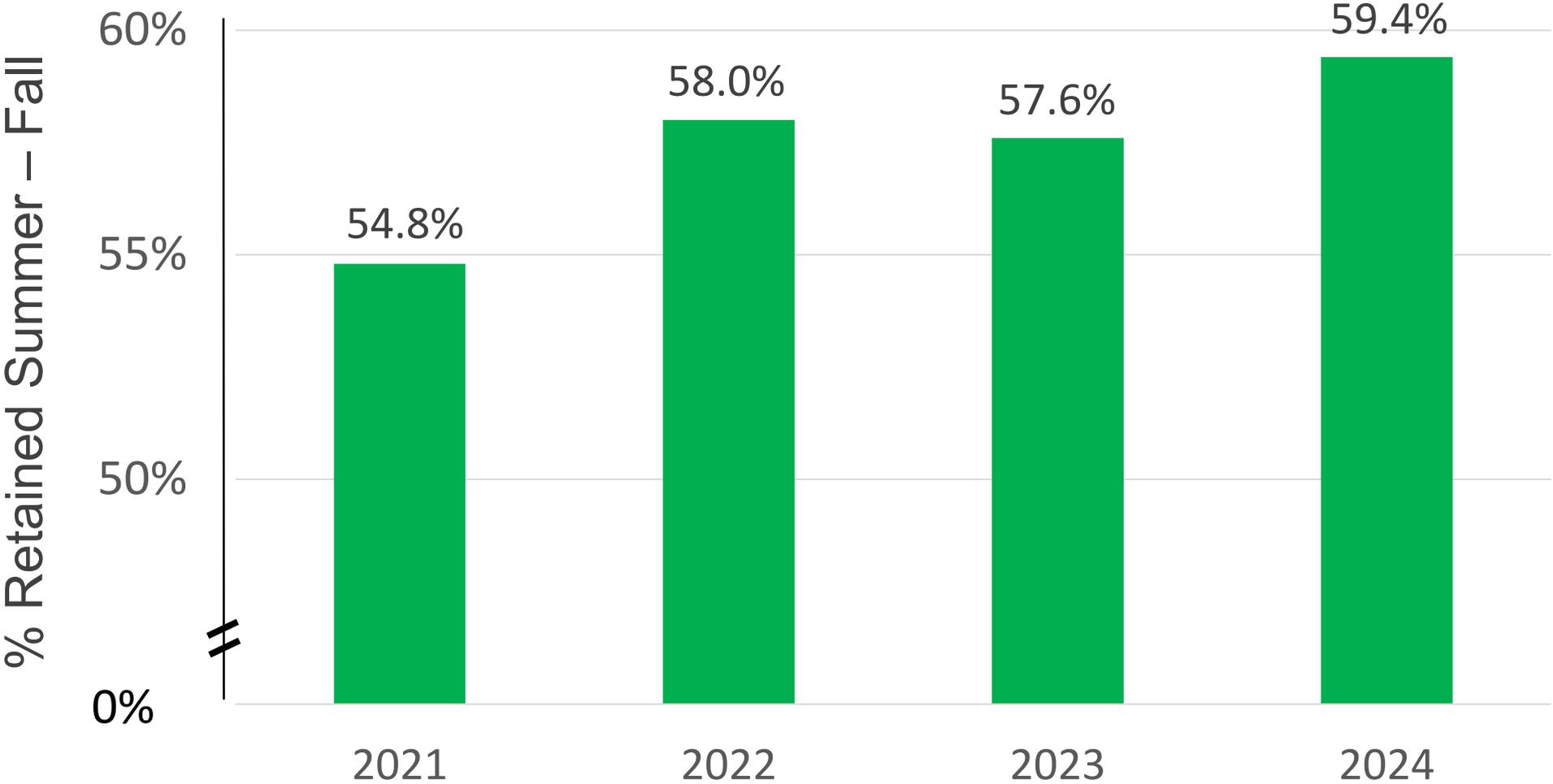
Fall – Fall Retention Progress (Point-in-Time)



Spring – Summer Retention (Point in Time)



Summer – Fall Retention (Point in Time)



IvyConnect: Student Success & Support



- College's student engagement system.
- Staff and faculty launch: July 8th
- Built on the Salesforce platform (already used for Admissions and Enrollment).
- Replaces a stand-alone advising system.
- Incorporates a *Student Success Score* each term to inform earlier interventions for students.
- Cross-functional effort involving Student Success, Academic Affairs, Career Link, OIT, and Enrollment Services teams.



Curriculum and Course Design





Role of Curriculum Committees



Curriculum Committee Membership



Course & Curriculum Development



Program Advisory Committees: Role in Course & Curriculum Design



Local Program Advisory Committee Membership

Local Program Advisory Committee Role

- Developing & Maintaining Quality
- Program Relevance & Planning
- Current & Projected Workforce Needs

Building & Property Maintenance CT

Lightcast analysis combined with industry surveys resulted in redevelopment of two new courses to meet the skills expected from industry

Program Logic Controllers (PLCs)

Collaboration with Fanuc Robots and Allen Bradley PLCs (most used amongst Indiana Manufacturers). Curriculum developed, new courses, and embedded nationally recognized certifications



Curriculum Development Cycle

- Ongoing Committee Review
- Curriculum System for routing changes for approvals and actions
 - Accreditation Actions
 - Financial Aid Actions
 - Digital Marketing Actions
 - Catalog & SIS Building Actions


CURRICULOG[™]
CURRICULUM MANAGEMENT

Statewide Course Shells

Course Shells Value Add

- Statewide Consistency
- Content for New Faculty
- Efficiencies for Faculty

Types of Course Shells

- IvyOnline Course Shells
- Statewide Course Templates
 - Example: School of AMEAS
 - Example: Science of Reading Courses
- Skills Training



Instructional Design Team



QUALITY COURSE DESIGN

Supports and promotes quality course design practices aligned with standards from nationally recognized organizations.



DIGITAL ACCESSIBILITY

Incorporate digital accessibility standards and guidelines to ensure inclusivity for all learners.



TECHNOLOGY TOOLS

Assist faculty integration of appropriate educational technologies and tools to facilitate active learning experiences.



ENGAGING CONTENT

Assist in the creation of interactive and engaging course content and innovative instructional approaches.



Collaborative Course Design



Faculty and instructional designers combine deep content knowledge with effective pedagogical strategies, resulting in innovative and engaging courses.

Melanie Wright Muncie Campus Faculty

“The team has truly made me a better course developer and a better instructor. The team has taught me the importance of course accessibility and content alignment, resulting in my courses being more learner-focused instead of content-focused, which lends to increased success and a better student experience.”



Edita Sicken Instructional Designer

“I enjoy the collaboration and getting to brainstorm and problem-solve ways to make the course even better. Through faculty collaboration, I gain insights on the current needs of students, including factors I might not otherwise be aware of.”



Statewide Course Shell Development



Course Developer & Instructional Design
Support Identification

Mapping Course Learning Objectives
(Blueprint)

Syllabus Construction & Module Development

Intentional Milestones with Review/Feedback
Process

Redevelopment Cycle

AY 2023-24 by the Numbers



Statewide Course Library

Managing course content & material updates for all IvyOnline courses and assorted statewide courses in other modalities in collaboration with curriculum committees and course mentors.

566

Ivy+ Career Link & IT Academy

New partnerships with the workforce and careers team to support for the development of statewide skills training courses.

8

Academic Course Development Projects

Projects initiated by committees due to COR changes, course material changes, course performance improvements, and updating content for recency and relevancy.

194

OER Program Guides

Curated OER resources specific to individual courses and programs to aid faculty in adoption OER content.

65

ECED & EDUC Science of Reading

Alignment of education courses to updated state legislation regarding the science of reading to support educators across the state.

10

Faculty PD Sessions

Faculty development sessions on Universal Design for Learning (UDL), digital accessibility, course design on campuses (Sellersburg & Richmond), at OneSummit, and via webinars.

12

Appendix A

Summer 2024 ENROLLMENT DATA

(Undergraduate: Revenue
Generating/Academic Programs)



Summer Enrollment (Point in Time) (Undergraduate = Academic Program Headcount) Gender



	Headcount	% Change from 2023	FTE	% Change from 2023
Female	23,564	10.5%	7,359.8	10.6%
Male	15,017	13.6%	4,510.2	12.6%
Not Reported	710	39.5%	194.5	19.5%

Data pulled 7/10/24

Summer Enrollment (Point in Time) (Undergraduate = Academic Program Headcount) Race/Ethnicity



	Headcount	% Change from 2023	FTE	% Change from 2023
American Indian or Alaskan Native	278	58.9%	92.1	72.6%
Asian	1,741	37.3%	240.6	41.4%
Black or African American	5,160	14.5%	1,441.5	12.7%
Hispanic/Latino	1,173	0.2%	377.2	0.1%
Native Hawaiian/Pacific Islander	89	32.8%	26.1	32.4%
Two or More Races	1,518	7.5%	467.7	8.5%
Unknown	2,844	21.3%	465.4	16.0%
White	26,488	9.9%	7,675.5	9.5%

Data pulled 7/10/24

Summer Enrollment (Point in Time) (Undergraduate = Academic Program Headcount) Age



Age	FTE	% Change from 2023
<18	1,777.2	34.5%
18-19	2,464.3	6.1%
20-21	2,134.7	7.2%
22-24	1,550.1	11.2%
25-29	1,488.1	10.4%
30-34	1,074.7	9.5%
35-39	710.2	10.6%
40-44	466.8	5.1%
45-49	300.2	8.8%
50-54	173.3	4.1%
55-59	72.8	0.9%
60-64	22.3	4.9%
>64	9.2	69.9%

Data pulled 7/10/24

Summer Enrollment (Current FTE) By Campus

	Value	Change	% Change
Anderson	281.6	0.5	0.18%
Bloomington	917.1	-11.8	-1.27%
Columbus	648.6	130.0	25.07%
Evansville	566.7	74.7	15.18%
Fort Wayne	1,096.2	102.5	10.32%
Hamilton County	426.5	31.9	8.08%
Indianapolis/Lawrence/Pl..	2,392.2	318.1	15.33%
Kokomo	455.9	25.1	5.82%
Lafayette	744.3	43.7	6.24%
Lake County(Gary/E Chic/..	814.3	286.5	54.28%
Lawrenceburg	236.6	-12.7	-5.08%
Madison	201.8	34.8	20.84%
Marion (Grant County)	199.6	3.9	1.98%
Muncie	447.0	23.4	5.52%
Richmond	251.1	32.6	14.90%
Sellersburg	503.0	41.1	8.90%
South Bend/Elkhart	769.6	137.2	21.70%
Systems Office	3.1	0.7	27.78%
Terre Haute	608.3	56.7	10.29%
Valparaiso	681.1	-59.7	-8.06%

Data pulled 7/10/24

Summer Enrollment (Current Headcount) By Campus

	Value	Change	% Change
Anderson	905.0	15.0	1.69%
Bloomington	3,140.0	-55.0	-1.72%
Columbus	2,024.0	433.0	27.22%
Evansville	1,974.0	283.0	16.74%
Fort Wayne	3,562.0	299.0	9.16%
Hamilton County	1,390.0	92.0	7.09%
Indianapolis/Lawrence/Pl..	7,616.0	1,070.0	16.35%
Kokomo	1,452.0	141.0	10.76%
Lafayette	2,418.0	127.0	5.54%
Lake County(Gary/E Chic/..	2,374.0	681.0	40.22%
Lawrenceburg	904.0	-2.0	-0.22%
Madison	728.0	104.0	16.67%
Marion (Grant County)	642.0	43.0	7.18%
Muncie	1,294.0	50.0	4.02%
Richmond	792.0	105.0	15.28%
Sellersburg	1,658.0	84.0	5.34%
South Bend/Elkhart	2,477.0	407.0	19.66%
Systems Office	11.0	0.0	0.00%
Terre Haute	1,808.0	231.0	14.65%
Valparaiso	2,122.0	127.0	6.37%

Data pulled 7/10/24

Appendix B

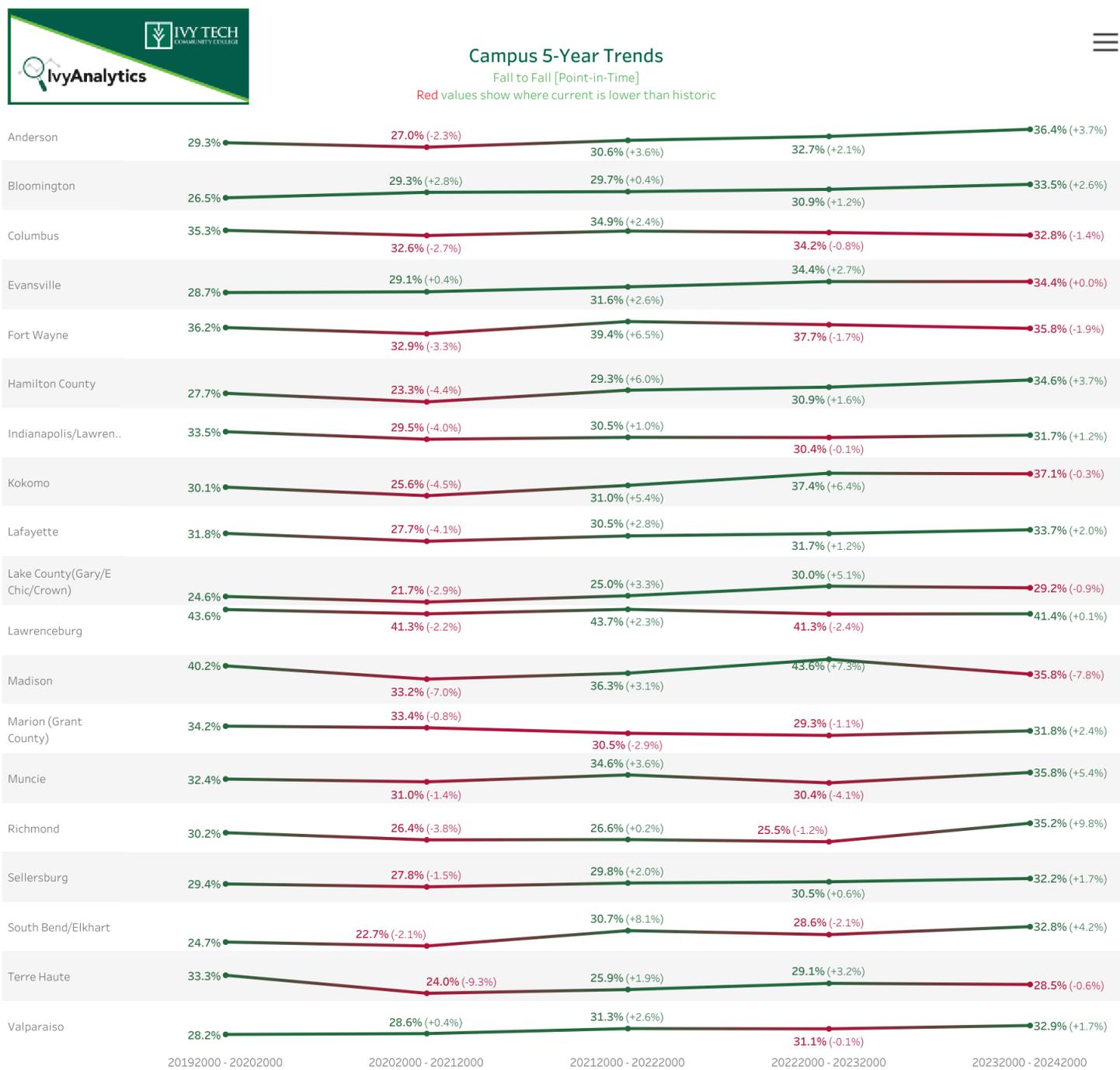
Fall – Fall RETENTION DATA

(Undergraduate: Revenue
Generating/Academic Programs)



Fall – Fall Retention (Point in Time) Progress by Campus Past 5 Years

Data pulled 7/10/24

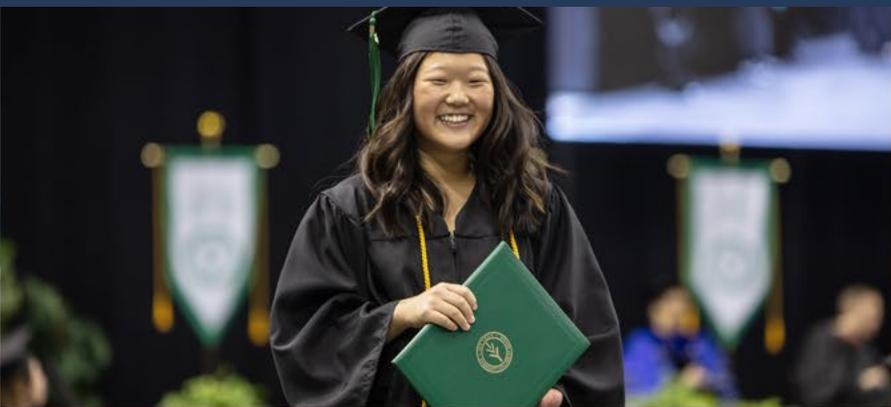


THANK YOU!



IVY TECH

COMMUNITY COLLEGE



IVY TECH
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HIGHER EDUCATION at the *SPEED OF LIFE*





August 2024
State Board of Trustees

Finance & Business Affairs Committee



AGENDA

- 1 FY 2024 Budget Update
- 2 Banking Modernization
- 3 OIT
- 4 Foundation Update





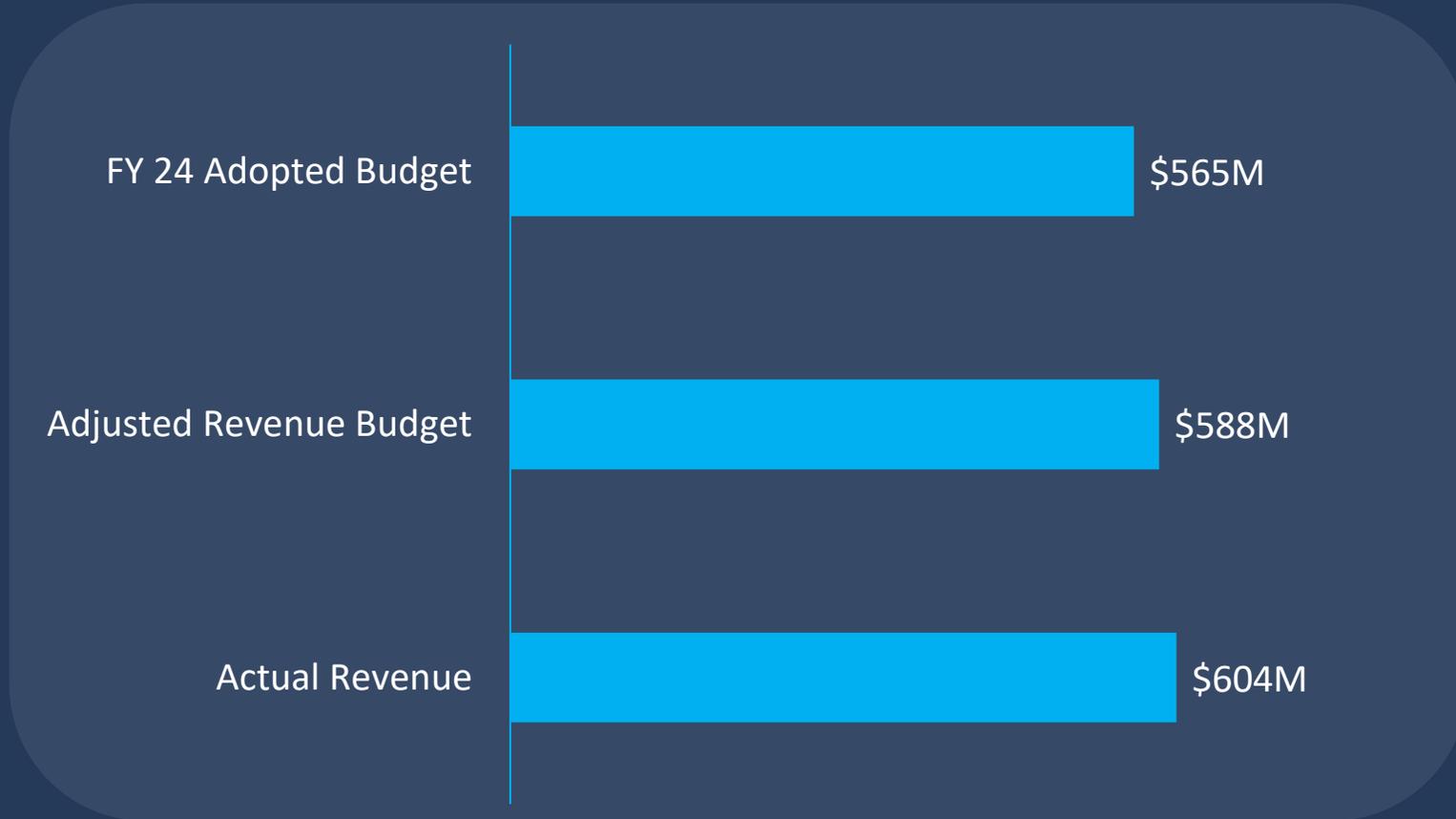
Finance & Business Affairs

FY 2024 Budget Update



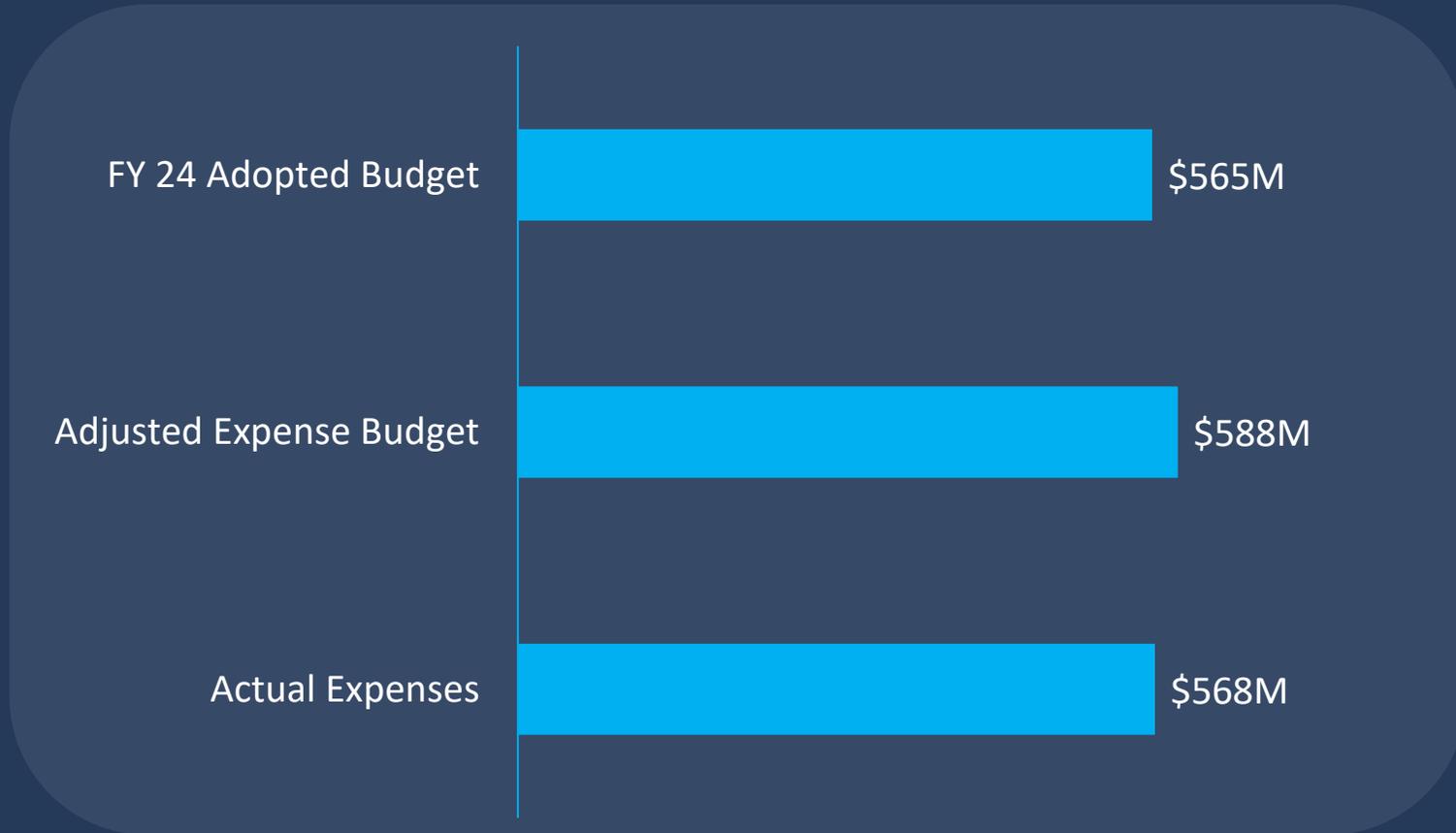
FY 2024 Operating Revenue

June 2024 (millions)-August 2, 2024 Data



FY 2024 Operating Expenses

June 2024 (millions)-August 2, 2024 Data





Finance & Business Affairs

Banking Modernization



Banking Modernization



- Creation of Zero-Balance Accounts
- Implementation of Check Scanners
- Installation of SmartSafes
- Use of Armored Courier Services



THANK YOU!



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Salesforce Marketing Cloud Renewal

Office of Information Technology and Marketing

Matt Etchison, CIO and Kathie Fleck, Vice President Marketing and Communications

Intelligence Connects the Marketing Ecosystem



To improve marketing performance and drive business impact



Multiple Regions, Business Units, Products

Multiple Goals, Campaigns, Channels, and Technologies

Paid Digital Ads

Paid Traditional Ads

Programmatic Ads

Agency Reporting

Email, Mobile, Social

Web and Mobile

Commerce and Sales

Any Data



Marketing Cloud Renewal

- Move to 3-year term to lock in price
- Plan for affordable growth with Contacts and SMS messages
 - Price decrease for Contacts (\$115 to \$106 per 1000)
 - Price decrease for SMS (\$10 to \$5 per 1000)
- Planning for anticipated demand and use cases at Ivy Tech
 - Increased SMS message entitlement
- Annual Total = \$619,128
- Contract Total for three years = \$1,857,384

THANK YOU!



IVY TECH

COMMUNITY COLLEGE



Ivy Tech Foundation

Courtney Roberts
President, Ivy Tech Foundation

FY24 - Summary

	Amount (\$)
Private	\$29,598,910
Public	\$18,188,027
TOTAL	\$47,716,937

- Reached 92% of our statewide, all-in FY24 Goal (\$52M)
- 15 campuses met or exceeded their campus FY24 goal
- Ivy Tech Day 2024 raised more than \$400k from almost 300,000 gifts
- 2,051 new, first-time donors collectively giving nearly \$5M

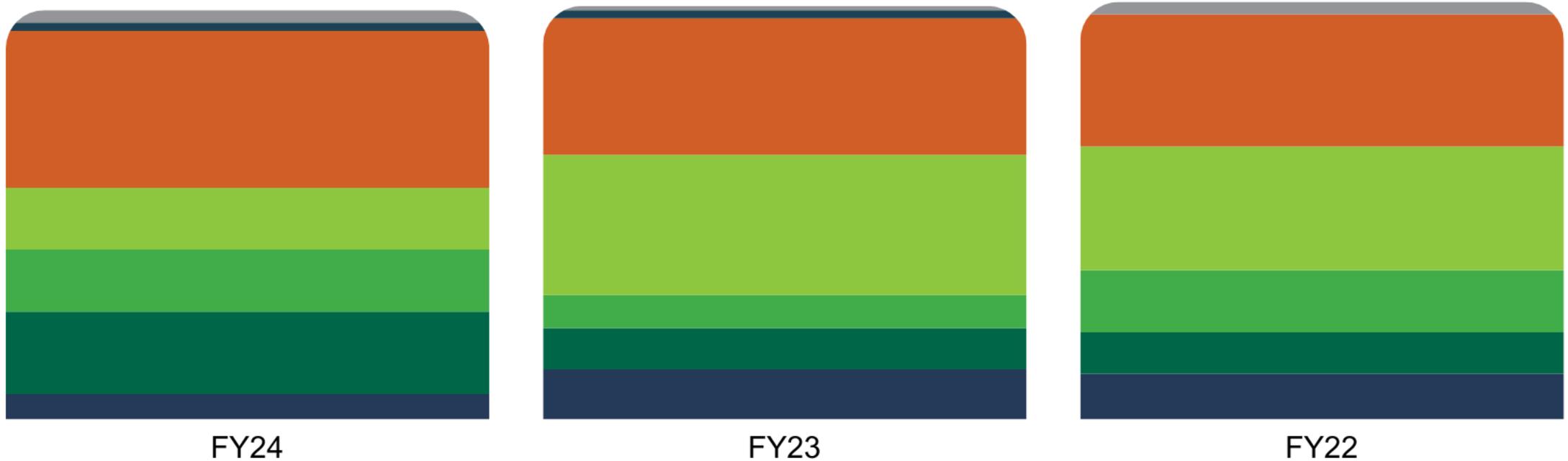
FY24 - Comparison

	FY24 Actual	FY23 Actual	FY22 Actual
TOTAL GIFTS (#)	29,134	18,289	17,494
UNIQUE DONORS (#)	6,277	5,538	4,329

Trends in Donor Composition

Percentage of Donor Pool (Total Amount \$)

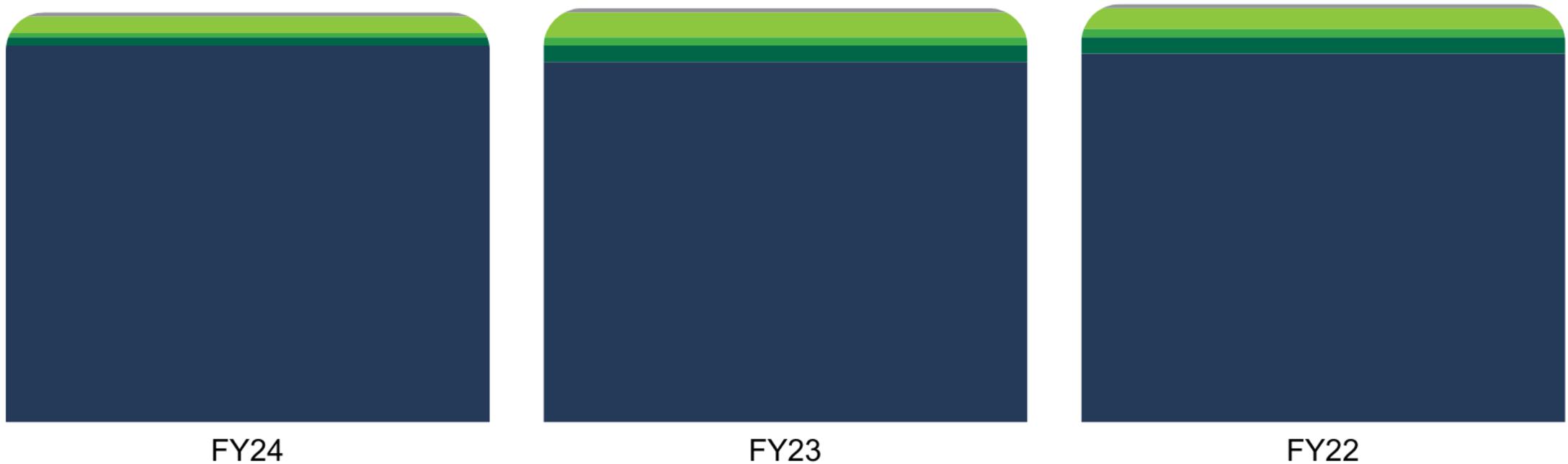
Ind NGOs Private Fnd Corp Gov Estate Other



Trends in Donor Composition

Percentage of Donor Pool (Total Gifts #)

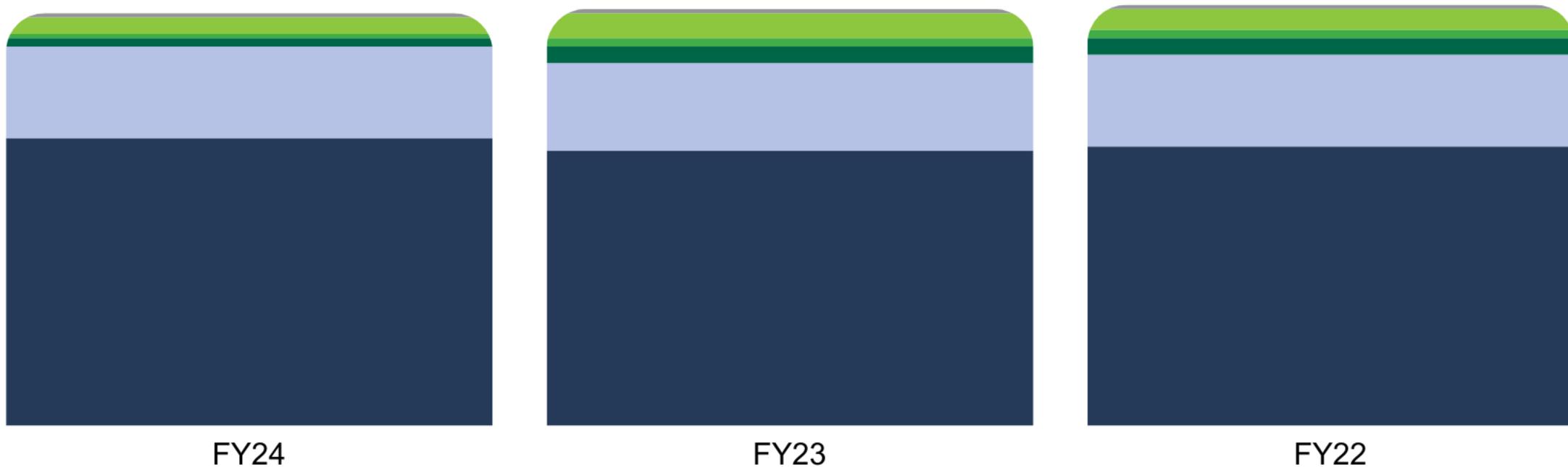
■ Ind ■ NGOs ■ Private Fnd ■ Corp ■ Gov ■ Estate ■ Other



Trends in Donor Composition

Percentage of Donor Pool (Total Gifts #)

■ Ind - Payroll ■ Ind - Non-Payroll ■ NGOs ■ Private Fnd ■ Corp ■ Gov ■ Estate ■ Other



FY24 Board Giving

State Board of Trustees	Foundation Board	Campus Boards
100%	100%	92%

FY25 Update

	Goal	YTD (as of 7.18.2024)	% to Goal
Private	\$32.9M	\$400K	1%
Public	\$19M	\$9M	47%
All - In	\$51.9M	\$9.4M	18%

- Total FY25 pipeline of nearly \$270M
 - **\$8.4M in Agreed to Gift**
 - \$32M in Decision Pending
 - \$228M in In-Development

Ivy Tech Foundation – Sellersburg 18th Annual Golf Scramble



Raised \$30,000 towards student success



Carizma Moore, Scholarship Recipient



Ivy Tech Foundation – Sellersburg Night of Impact 2024



April 4, 2024

**Martin Padgett, Sellersburg
Campus Board member** created
a newly endowed Healthcare
Scholarship raising over \$12K
that evening



Martin Padgett & Chancellor Travis Haire

Ivy Tech Foundation Sellersburg

Save the Date - October 24, 2024

Family Scholar House

Opening Doors & Unlocking Dreams



Destiny Clark, Family Scholar House resident and Ivy Tech graduate – currently pursuing med school

Save The Date

Join us for our
Night of Impact
Gala
Honoring:



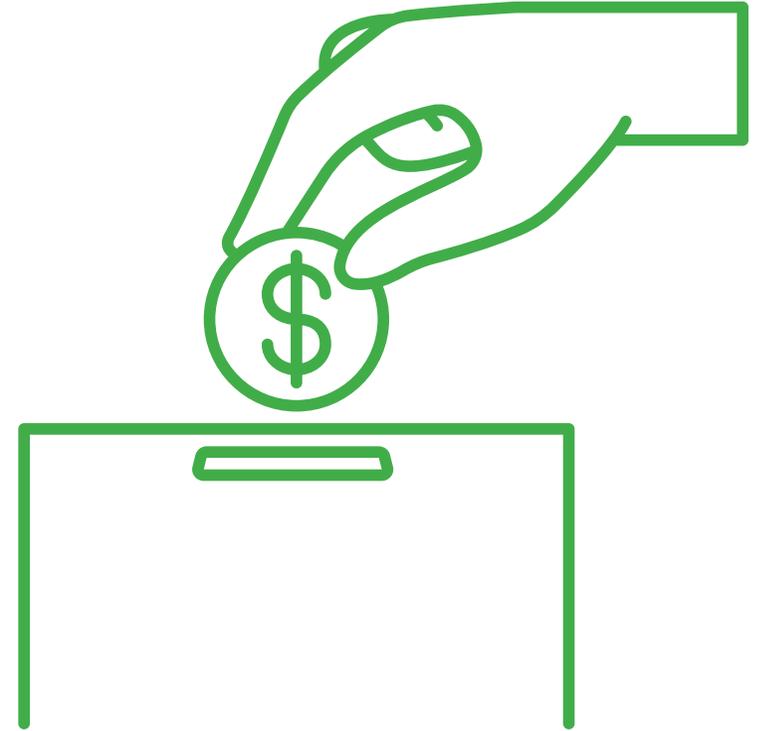
FAMILY SCHOLAR
HOUSE



Huber's Winery
October 24, 2024

Campaign Ideation & Planning

- ✓ Close out Invest IN Ivy Tech Campaign
- ✓ Report out on Impact of Dollars
- ✓ Thank Donors for Investment
- ✓ Campaign Evaluation & Team Alignment
- Campaign Ideation & Planning



Campaign Ideation & Planning

TEACHING AND LEARNING

Raising funds to support academic programs and faculty development

WORKFORCE AND CAREERS

Raising funds to support Career Link, skills training, and program expansion

PHILANTHROPIC ROADMAP

STUDENT SUCCESS

Raising funds to support scholarships and eliminate the non-tuition barriers to success

OPERATIONAL EXCELLENCE

Grow the endowment and meet capital needs

Campaign Ideation & Planning



Campaign Ideation & Planning

**Predictive
Analytics and
Case Statement**
*July – December
2024*

Lead Donor Work
*January – March
2025*

**Lead Donor
Relationship
Transitions**
April – June 2025

Feasibility Study
*July – October
2025*

Distinguished Alumni and Benefactor Awards | Friday, September 27



Celebration Dinner

FRIDAY, SEPTEMBER 27, 2024

Indianapolis Marriott Downtown

4:00 pm | Hotel Check-In

5:00 pm | Recipient Photos

5:30 pm | Reception for all guests

6:30 pm | Dinner and Awards

Gratitude Tuesday | December 3

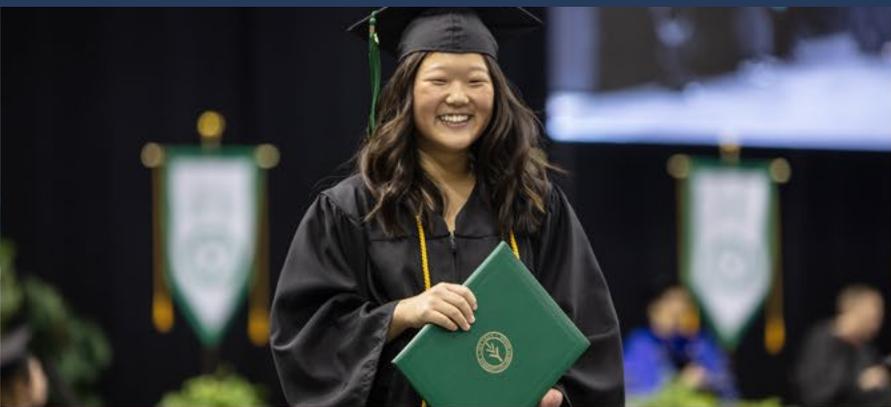


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Marketing & Public Affairs Committee Report

Agenda

- 1 AYD Skills Training Metrics
- 2 FAFSA Campaign Results
- 3 AY 2023-24 Ad Impact
- 4 AY25 Marketing Tactics
- 5 Marketing Research Project
- 6 FY 23-24 PR Impact



Achieve Your Degree Creative

Digital Ads




**TOMORROW
STARTS TODAY**
EMPLOYER PAID TUITION BENEFIT
[GET STARTED](#)




**WAIT FOR
NO ONE**
EMPLOYER PAID TUITION BENEFIT
[GET STARTED](#)



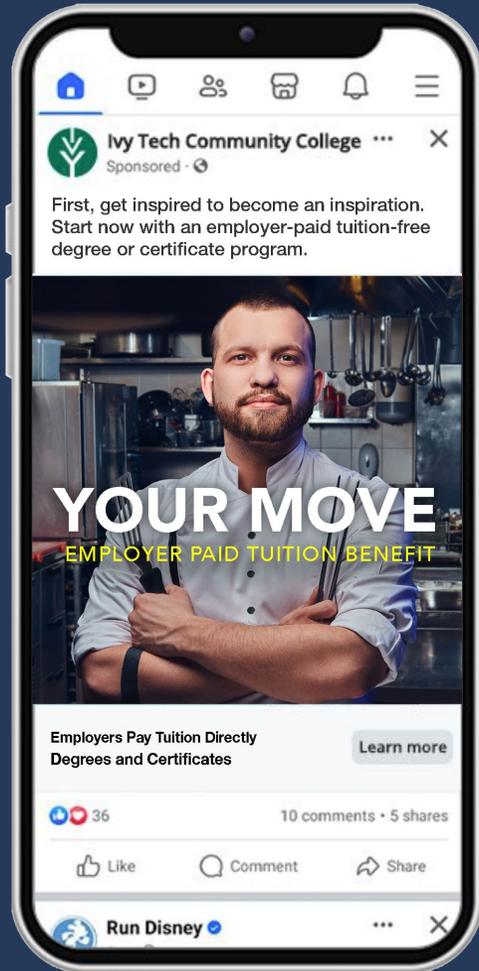

WHY NOT YOU?
EMPLOYER PAID TUITION BENEFIT
[GET STARTED](#)




**MAKE A
DIFFERENCE**
EMPLOYER PAID TUITION BENEFIT
[GET STARTED](#)

AYD Campaign Highlights

Ran 05/06/24 - 06/30/24



Campaign Generated

- 405 clicks to contact
- 591 clicks to apply

Tactic Highlights

- Audio streaming was highly effective as 94% of users listened to the entire spot without skipping
- Facebook and Instagram were very efficient, generating 62% of total clicks with only 32% of the budget

FAFSA Campaign Highlights

Ran 05/13/24 - 06/30/24



Communication Plan

- 133,354 emailed
- 20% Open Rate
- 44.2% Click Through to File FAFSA

Digital Campaign Generated

- 699 clicks to start your FAFSA now
- 128 clicks to find a FAFSA support sessions

Website Traffic

- 43,200 views
- 31,243 users



AY24 End of Campaign Results: Media Highlights



- **Apps generated by paid advertising YOY**
 - increased 147%
 - cost per app decreased 66%
 - Facebook/Instagram cost per app down 76% YOY
- **Paid Search campaigns converted impressions into clicks at an**
 - 8x higher rate
 - 5x lower cost than the industry standard

AY24 End of Campaign Results: Advertising & Salesforce Integration

An advertisement for Ivy Tech Community College. It features a green header with the text 'FAST & FOCUSED 8-WEEK COURSES' and 'CLASSES START JANUARY 16'. Below this is a red button that says 'APPLY NOW'. The main image shows a young man in a dark t-shirt looking at a computer monitor in a classroom or lab setting. At the bottom left is the Ivy Tech Community College logo.

FAST & FOCUSED
8-WEEK
COURSES

CLASSES START
JANUARY 16

APPLY NOW

IVY TECH
COMMUNITY COLLEGE

Applications

02/19/24 - 07/15/24

- Ads generated 15,083 of applications (19.87%).
- 13,085 of the applicants generated by advertising have registered for classes (86.75%).

RFIs

11/22/23 - 07/15/24

- 7,861 of RFIs (28.57%).
- 27,518 total completed RFIs through web, call center, digital ads added to our communication journeys.

AY25 Media Tactics



- TV (Cable TV Traditional)
- Out-of-Home (Billboards)
- CTV/OTT (Streaming TV)
- Influencer/Testimonial (Instagram)
- Facebook/LinkedIn Boosted posts
- Audio Streaming/Video Streaming
 - Pandora/SoundCloud
 - Spotify
 - iHeart

Social Media Paid Ads

- Facebook
- Instagram
- Snapchat
- YouTube
- Twitch
- Google Search

AY25 Media Tactics



Awareness

- TV
- Out-of-Home
- CTV/OTT
- Audio/Video Streaming

\$916,000



Engagement

- Google Display
- OTT Display
- Social Media
 - Facebook/Instagram, Snapchat, YouTube, Twitch

\$892,000



Conversion

- Google Search

\$302,000

Total: \$2,110,000

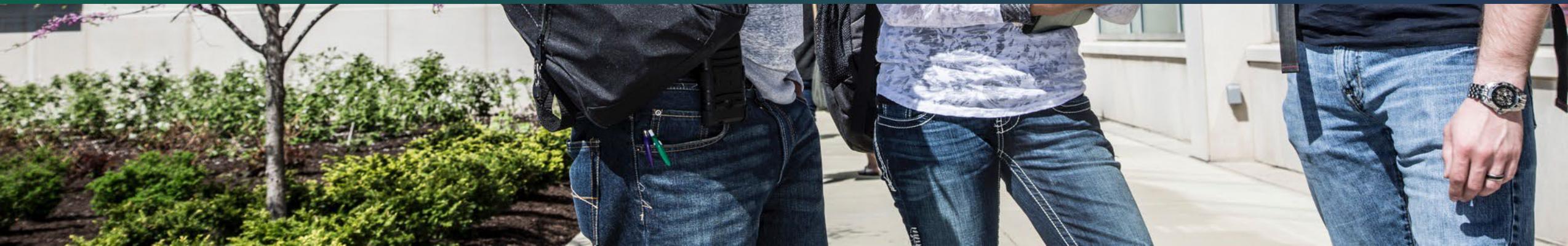
Market Research



- **Focus:** Perceptions and decisions of 18-23-year-old Indiana males on community college and Ivy Tech.
- **Demographic:** Diverse mix including: race, geographic location, income variation, and first-gen students.
- **Methods:** Individual interviews, virtual focus groups, and video interviews.
- **Insights:** Needs, priorities, pain points, educational perceptions, information sources, and influences.
- **Outcome:** Report with findings and recommendations for marketing and strategy, completed in 7 weeks.



Public Relations Update



Public Relations Management



**MUCK
RACK**



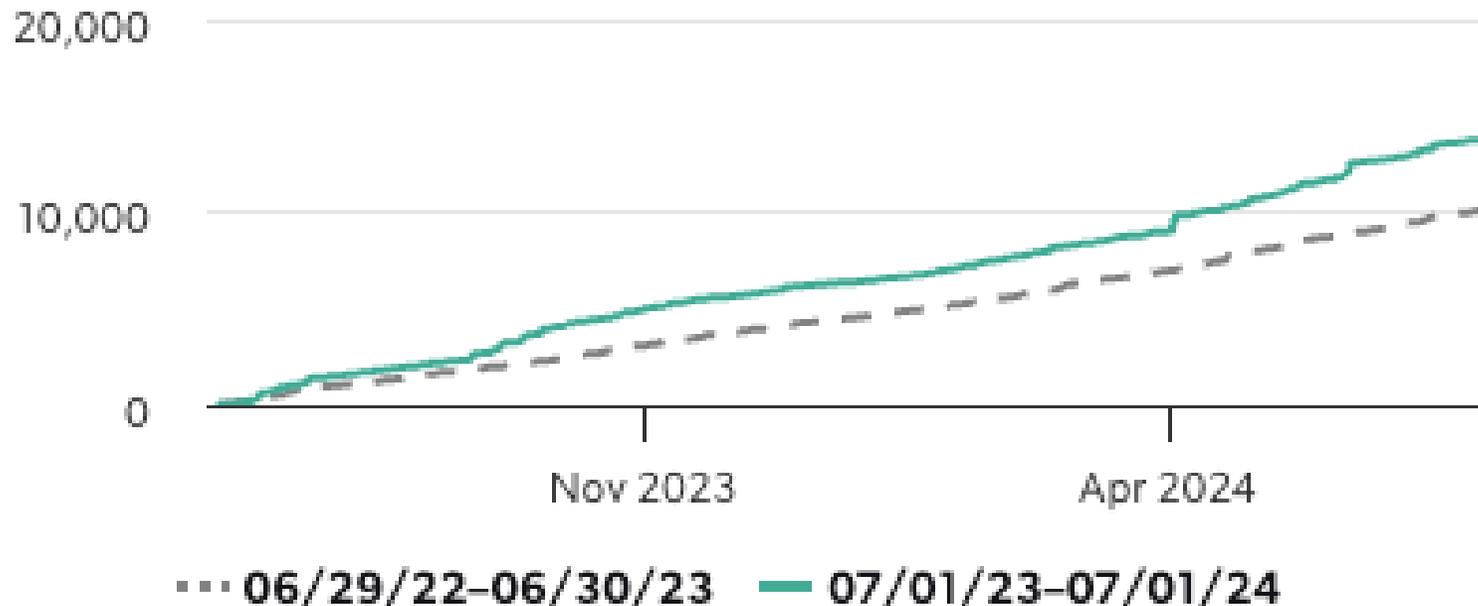
- **New Public Relations management tool:** Muck Rack
- **Key features:** Comprehensive media database, press release distribution and tracking tool, media coverage monitoring and reporting
- **First project:** Analysis of earned media coverage from FY 2023-2024

Total Print & Online Articles

FY 2023-2024



Ivy Tech was mentioned **13,706** times in print and online articles – a **34.58%** YoY increase.

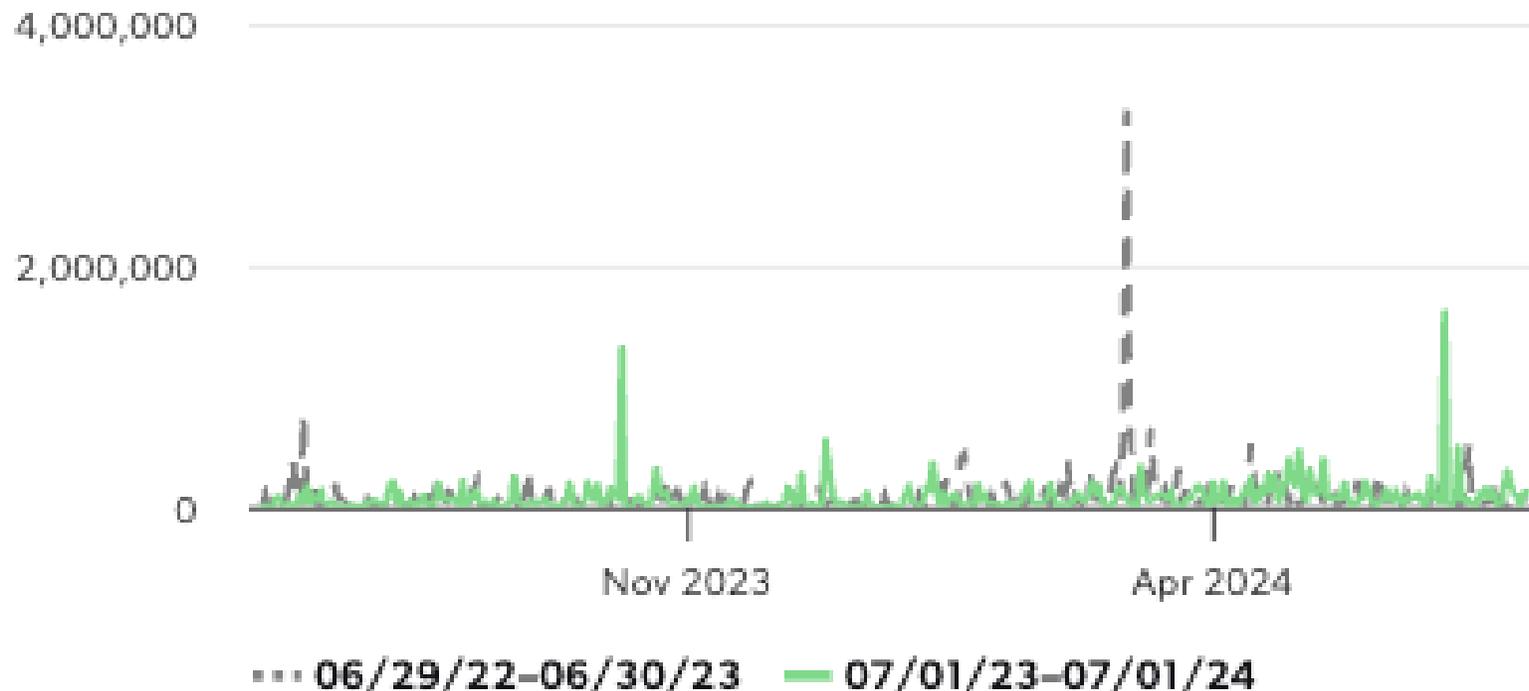


Total Broadcast Coverage

FY 2023-2024



Ivy Tech was mentioned in **3,129** times in broadcast (TV and radio) coverage – a **4.45%** YoY decrease.

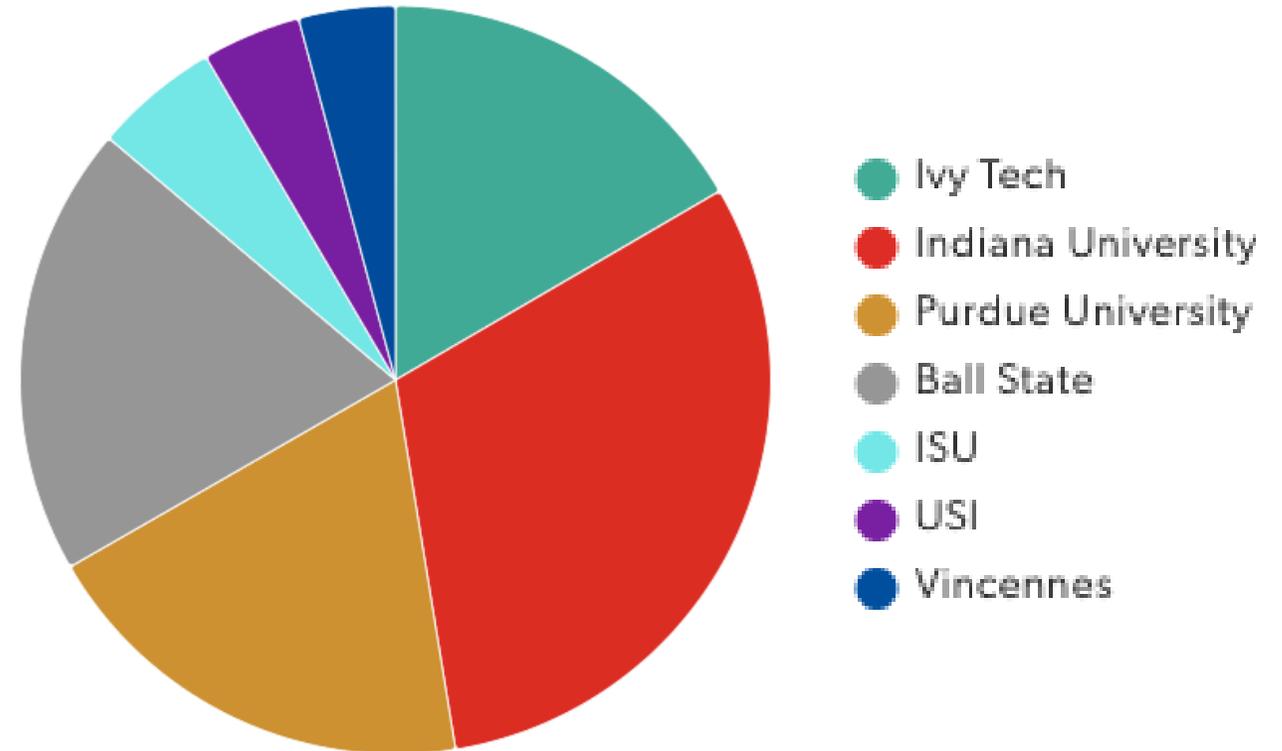


Earned Media Share of Voice

FY 2023-2024



Ivy Tech has a **16.6%** share of voice and ranks **4th** in the state for share of voice with Indiana-based media outlets, following IU (30.9%), Ball State (19.5%) and Purdue (19.2%).



Note: Analysis on media coverage from Indiana-based outlets only. Mentions of “athletics” and related keywords have been removed for comparison.

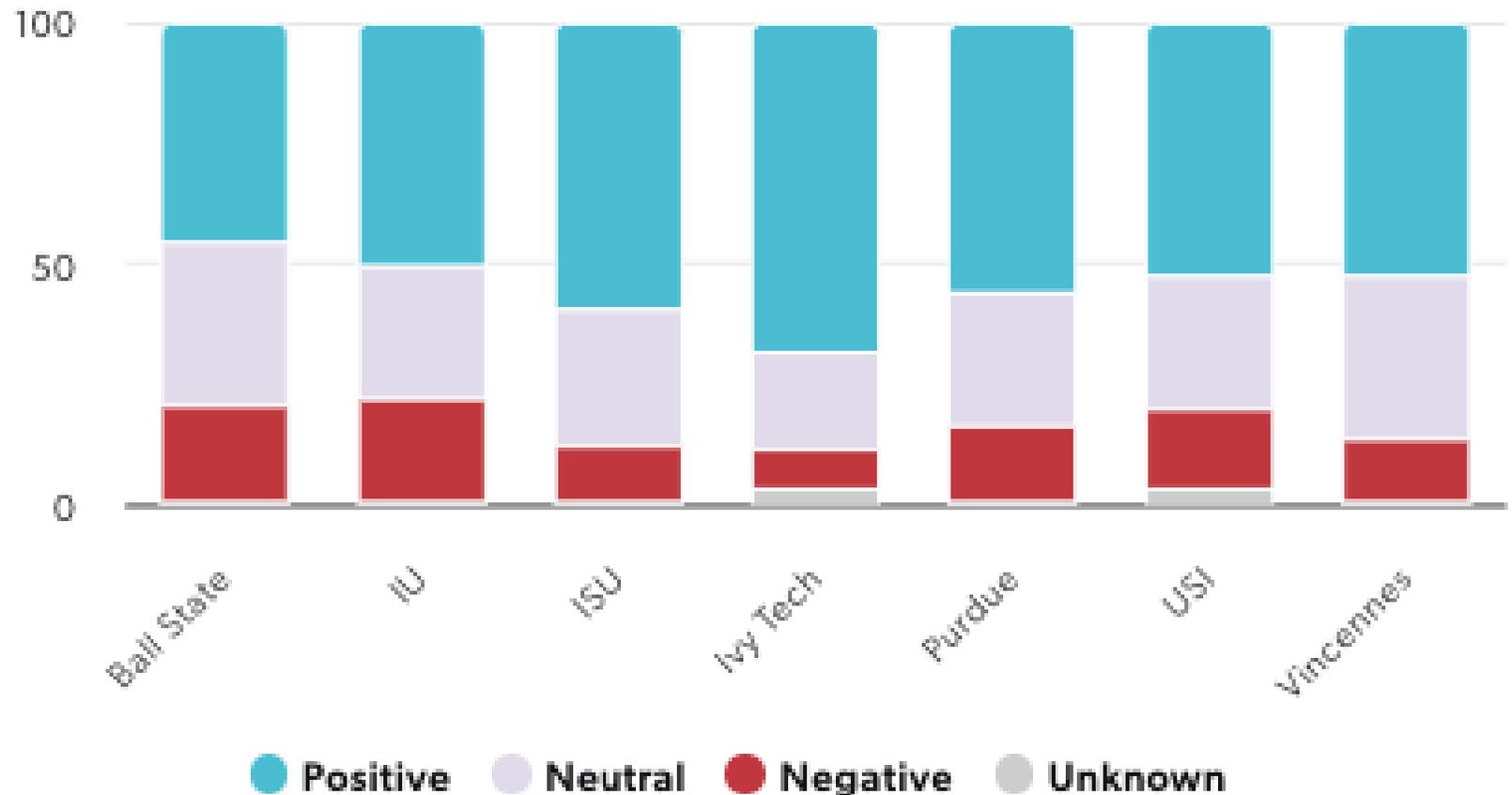
Earned Media Sentiment

FY 2023-2024



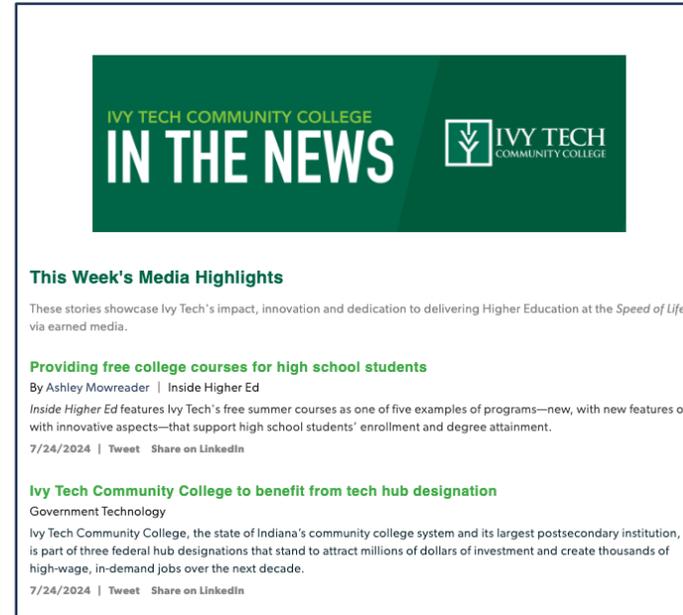
Ivy Tech ranks **1st** among all Indiana publics for positive earned media sentiment.

71.3% of print and online articles mentioning Ivy Tech had positive sentiment.



Next Steps

- Onboard campus communicators to Muck Rack
- Identify and prioritize qualitative and quantitative metrics for system-level PR measurement (FY 24-25)
- Ongoing monitoring and assessment



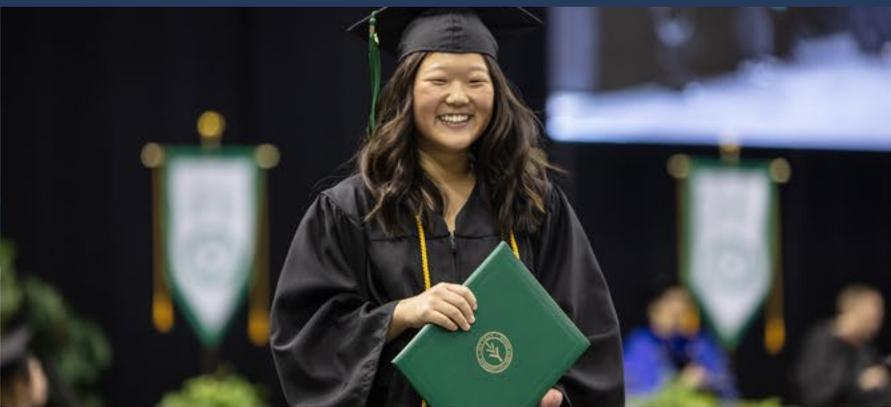
**Sign up for the weekly Ivy Tech
In the News email digest here ↑**

THANK YOU!



IVY TECH

COMMUNITY COLLEGE



IVY TECH
COMMUNITY COLLEGE

HIGHER EDUCATION at the *SPEED OF LIFE*





Building, Grounds, Capital Committee

Amanda Wilson, Vice President for
Capital Planning and Facilities

AGENDA

- 1 Fort Wayne Campus, Partial Roof Replacement Contract
- 2 Fort Wayne Campus, Easement for Purdue
- 3 Terre Haute Campus, CIT Roof Replacement Contract
- 4 Sellersburg Campus, Baptist Health Land Sale
- 5 Anderson Campus, Hancock County Amplify Site Lease
- 6 Statewide, 2025-2027 Capital Recommendations



Fort Wayne, Partial Roof Replacement



Contract

- Address: 3800 North Anthony Blvd, Fort Wayne
- Scope: Replace existing roof on Building 2, including all roof layers. Install new roofing system, parapet counter flashing, and cap flashing at perimeter walls.
- JOC Contract with Fort Wayne Roofing, a Tecta America Company in the amount of \$879,178



Fort Wayne, Easement



Easements

- Approached by Purdue for request a 50 ft wide easement along Meek Dr. and Achievement Dr. along with a utility easement behind Tech Center Building
- Currently roads are shared with no documented easements
- Ivy Tech to receive an easement along Dean Dr.



Terre Haute, Roof Replacement CIT



Contract

- Address: 8000 South Education Drive, Terre Haute
- Scope: Replacing the EPDM (ethylene propylene diene terpolymer) gutters all around the building and the first 5-ish rows of shingles
- JOC Contract with Blackmore & Buckner Roofing, a Tecta America Company in the amount of \$516,682

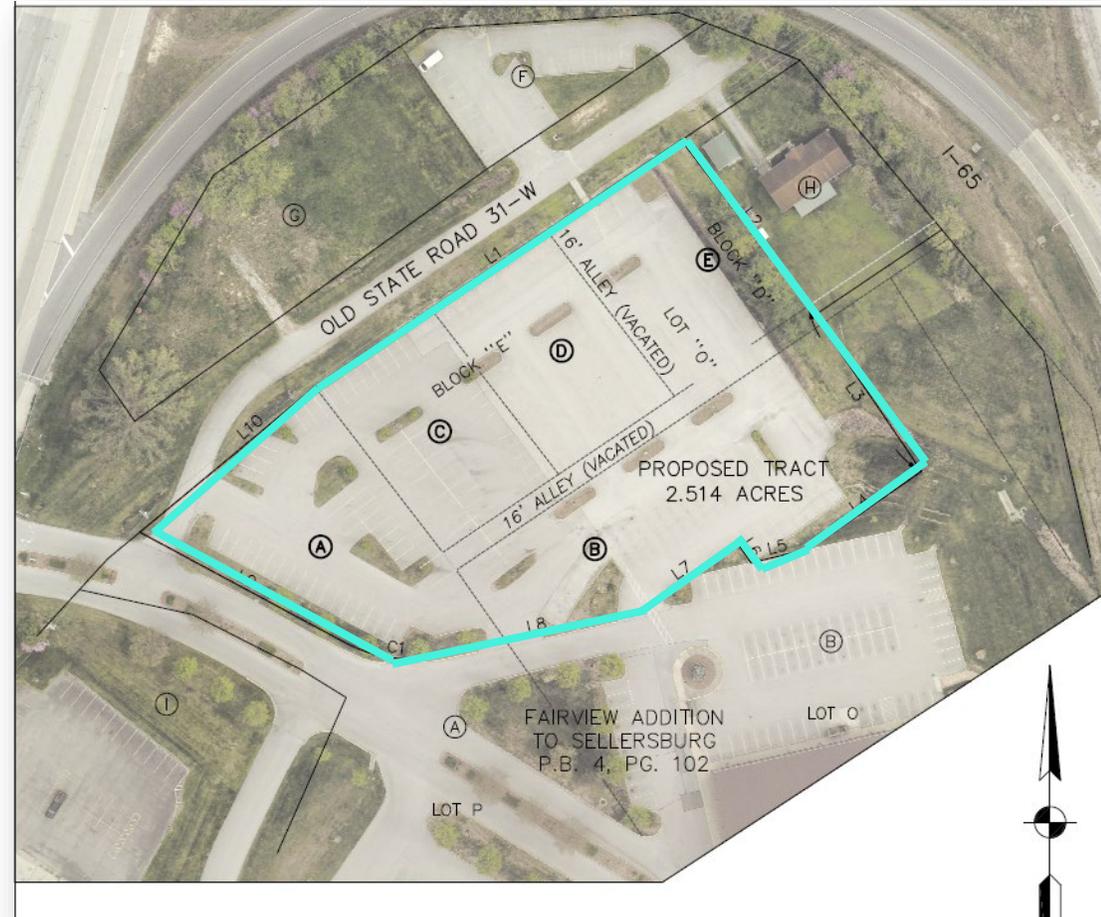


Sellersburg, Baptist Health Land Sale



Land Transaction

- Address: 8204 County Road 311, Sellersburg
- Approximately 2.5 acres near entrance
- Appraised value:
\$1,610,000- \$1,760,000



Anderson, Hancock County Site Lease



Lease Details

- Term: 10 years, with 2 5-year extensions
- Square footage:
 - 12,418 square feet dedicated
 - 7,831 square feet shared
- Cost (not to exceed):
 - \$10/sq ft for dedicated space
 - \$5/sq ft for shared space



Statewide, 2025-2027 Capital Recommendations



Priority #1

- Scope: build a new building, demolish 2 buildings, renovate portions of building
- Total Cost \$67,140,311
- Estimated operations cost savings \$40,000 annually
- Reduction of 11,661 GSF



Statewide, 2025-2027 Capital Recommendations



Priority #2

- Scope: 2 additions and renovations to the main building, demolish a portion of building, and creating a new entrance
- Total Cost \$34,999,910
- Estimated operations cost savings \$203,872 annually
- Addition of 69,363 GSF



Statewide, 2025-2027 Capital Recommendations



Priority #3

- Scope: construction new building
- Total Cost \$14,999,968
- Estimated operations cost savings \$357,018 annually
- Reduction of 42,958GSF



THANK YOU!



IVY TECH

COMMUNITY COLLEGE

**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
Newly Established Awards and Supplemental Funding: May 1, 2024 through June 30, 2024**

Award ID	Lead Campus Unit	Lead Unit Cost Center	Award Title	Award Type	Direct Sponsor	Direct Sponsor Type	Prime Sponsor	Prime Sponsor Type	Award Total	Award - Direct Costs	Award - Indirect Costs	Revenue Type	Award Start Date	Award End Date	Competitive	Award Notification Date
AW100424	B143 Bloomington	Small Business Development Center - Bloomington	Bloomington_Small Business Development Federal Core Funding (SBDC)_CY24_Indiana Economic Development Corporation (IEDC) (Small Business Administration SBA)	Pass thru	Indiana Economic Development Corporation	State	Small Business Administration	Federal	150,102	150,102	-	Federal Grants and Contracts	1/1/2024	12/31/2024	Yes	12/1/2023
AW100425	B143 Bloomington	Small Business Development Center - Bloomington	Bloomington_Small Business Development State Core Funding (SBDC)_CY24_Indiana Economic Development Corporation (IEDC)	Prime	Indiana Economic Development Corporation	State			284,599	284,599	-	State and Local Grants and Contracts	1/1/2024	12/31/2024	Yes	10/31/2023
AW100460	B138 Evansville	Industrial Technology TC (INDT) - Evansville	Evansville_Ivy Tech Workforce and Training Enhancement READI_2023-2026_Southwest Indiana Development Council - Indiana First Region_US Department of the Treasury	Pass thru	Southwest Indiana Development Council	Private	US Department of the Treasury	Federal	350,000	350,000	-	Federal Grants and Contracts	12/22/2023	9/30/2026	Yes	11/11/2023
AW100461	B146 Systems Office	Vice President Workforce - Systems Office	Systems Office_Apprenticeship Building America_2024_IN Department of Workforce Development (DWD)_US Department of Labor (DOL)	Pass thru	Indiana Department of Workforce Development	State	US Department of Labor	Federal	90,000	90,000	-	Federal Grants and Contracts	1/1/2024	12/30/2024	No	2/13/2024
AW100462	B146 Systems Office	Vice President of Academic Affairs Office - Systems Office	Systems Office_Perkins Reserve Grant_2024-2025_Indiana Commission for Higher Education (CHE) (USDOE)	Pass thru	Indiana Commission for Higher Education	State	US Department of Education	Federal	125,000	125,000	-	Federal Grants and Contracts	4/1/2024	6/30/2025	Yes	4/5/2024
AW100463	B143 Bloomington	Small Business Development Center - Bloomington	Bloomington_BUEA Support of Cook Center_2024-2025_Bloomington Urban Enterprise Association, Inc	Prime	Bloomington Urban Enterprise Association	State			45,000	45,000	-	State and Local Grants and Contracts	4/23/2024	3/25/2025	Yes	5/6/2024
AW100464	B143 Bloomington	Small Business Development Center - Bloomington	Bloomington_Indiana Technical Assistance Program INTAP_CY2024_Indiana Economic Development Corporation (IEDC)	Prime	Indiana Economic Development Corporation	State			977,324	977,324	-	State and Local Grants and Contracts	1/1/2024	12/31/2024	Yes	5/6/2024
AW100465	B104 South Bend/Elkhart	Entrepreneurship - South Bend/Elkhart	South Bend_NACCE Level One "Educate" Everyday Entrepreneur Program_2023-2024_National Association for Community College Entrepreneurship	Prime	National Association for Community College Entrepreneurship	Private			5,000	5,000	-	Nongovernment Grants and Contracts	2/13/2024	2/12/2025	Yes	4/3/2024
AW100466	B124 Indianapolis	Business Administration - Indianapolis	Indianapolis_NACCE Level One "Educate" Everyday Entrepreneur Program_2023-2024_National Association for Community College Entrepreneurship	Prime	National Association for Community College Entrepreneurship	Private			5,000	5,000	-	Nongovernment Grants and Contracts	4/25/2024	4/24/2025	Yes	4/25/2024
AW100467	B125 Hamilton County	Ivy+ Career Link Office - Hamilton County	Hamilton_IDOE Exploration, Engagement & Experience (3E Grant)_2024_The Pursuit Institute (TPI) dba Invest Hamilton County	Pass thru	The Pursuit Institute	Private	US Department of Education	Federal	150,000	150,000	-	Federal Grants and Contracts	4/1/2024	9/30/2024	Yes	5/3/2024
AW100468	B101 Valparaiso	School of Advanced Manufacturing Engineering & Applied Science Office - Valparaiso	Valparaiso_Ivy Tech Manufacturing Lab READI_2024-2026_Northwest Indiana Forum Foundation_(US Dept of Treasury)	Pass thru	Northwest Indiana Forum Foundation	Private	US Department of the Treasury	Federal	258,500	258,500	-	Federal Grants and Contracts	3/13/2024	12/31/2026	Yes	5/16/2024
AW100470	B106 Fort Wayne	Admissions Office - Fort Wayne	Fort Wayne_Jobs for America's Graduates (JAG)_2023-2024_Indiana Department of Workforce Development (DWD)	Prime	Indiana Department of Workforce Development	State			65,600	59,040	6,560	State and Local Grants and Contracts	7/1/2023	12/31/2024	Yes	4/4/2024
AW100471	B108 Lafayette	School of Advanced Manufacturing Engineering & Applied Science Office - Lafayette	Lafayette_Indiana-Focused Small Modular Nuclear Reactor (SMR)study_2024_(IOED, US Department Of Energy)	Pass thru	Trustees of Purdue University	Higher Education	United States Department of Energy	Federal	21,635	21,635	-	Federal Grants and Contracts	2/1/2024	10/31/2024	Yes	4/9/2024
AW100472	B106 Fort Wayne	Chancellor Initiatives - Fort Wayne	Fort Wayne_Summer STEM Camp_2024_Don Wood Foundation	Pass thru	Ivy Tech Foundation Inc	Private	Don Wood Foundation	Private	7,103	7,103	-	Nongovernment Grants and Contracts	6/10/2024	6/21/2024	Yes	5/15/2024
AW100486	B143 Bloomington	Library - Bloomington	Bloomington_Advancing Racial Equity Collection Development Grant_2024_Indiana Humanities Council, Inc (NEH)	Pass thru	Indiana Humanities Council	Private	National Endowment for the Humanities	Federal	763	763	-	Federal Grants and Contracts	5/1/2024	9/30/2024	Yes	6/14/2024
Subtotal, New Award Funding									2,535,625	2,529,065	6,560					

SUPPLEMENTAL FUNDING

AW100052	B124 Indianapolis	Environmental Management Institute - Indianapolis	181 SUB NIH NIEHS Midwest Consortium for Hazardous Waste Worker Training	Pass thru	Regents of the University of Minnesota	Higher Education	US Department of Health and Human Services (DHHS)	Federal	11,501	10,649	852	Federal Grants and Contracts	8/14/2020	5/31/2025	Yes	8/14/2020
AW100066	B124 Indianapolis	K-14 Initiatives - Indianapolis	181 SUB JPMC Career Readiness	Prime	Indianapolis Private Industry Council	Private			185,205	161,048	24,157	Nongovernment Grants and Contracts	10/1/2020	3/31/2025	Yes	10/1/2020
AW100367	B146 Systems Office	Workforce Health Care - Systems Office	Systems Office_Nurse Education, Practice, Quality and Retention-Registered Nurse Training Program 2022-2023_Community Health Network Foundation_US Health Resources and Services Administration (HRSA)	Pass thru	Community Health Network Foundation	Private	US Health Resources and Services Administration (HRSA)	Federal	121,544	112,541	9,003	Federal Grants and Contracts	9/30/2022	9/29/2024	Yes	9/29/2022

Award ID	Lead Campus Unit	Lead Unit Cost Center	Award Title	Award Type	Direct Sponsor	Direct Sponsor Type	Prime Sponsor	Prime Sponsor Type	Award Total	Award - Direct Costs	Award - Indirect Costs	Revenue Type	Award Start Date	Award End Date	Competitive	Award Notification Date
AW100368	B138 Evansville	Ivy+ Career Link Other Activity/Non-Training - Evansville	Evansville Adult Basic Education (Federal funds) 2023-2024 Indiana Department of Workforce Development (DWD)	Pass thru	Indiana Department of Workforce Development	State	US Department of Education	Federal	10,000	10,000	-	Federal Grants and Contracts	7/1/2023	6/30/2024	Yes	4/30/2023
AW100392	B143 Bloomington	Ivy+ Career Link Office - Bloomington	Bloomington Department of Workforce Development (DWD) Adult Education 2023-2024	Pass thru	Indiana Department of Workforce Development	State	US Department of Education	Federal	10,000	10,000	-	Federal Grants and Contracts	7/1/2023	6/30/2024	Yes	4/25/2023
AW100427	B138 Evansville	Ivy+ Career Link Other Activity/Non-Training - Evansville	Evansville Adult Basic Education (State funds) 2023-2024 Indiana Department of Workforce Development (DWD)	Prime	Indiana Department of Workforce Development	State			3,000	3,000	-	State and Local Grants and Contracts	7/1/2023	6/30/2024	Yes	12/31/2023

Subtotal, Supplemental Funding on Existing Awards 341,250 307,237 34,012

TOTAL NEW AND SUPPLEMENTAL FUNDING, THIS PERIOD 2,876,875 2,836,303 40,572

Competitive 5,322,500 5,275,368 47,132
Non-Competitive 90,000 90,000 -

**IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
July 1, 2023 THROUGH June 30, 2024**

**Grants &
Contracts**

Total this Report \$ 2,876,874.83

2023-2024 YTD-Total to Date \$ 45,127,750.03

2022-2023 Fiscal Year-End Total \$ 50,141,609.27
 2021-2022 Fiscal Year-End Total \$ 38,836,336.00
 2020-2021 Fiscal Year-End Total \$ 183,415,188.87
 2019-2020 Fiscal Year-End Total \$ 61,493,223.00
 2018-2019 Fiscal Year-End Total \$ 22,580,366.00
 2017-2018 Fiscal Year-End Total \$ 18,122,815.00
 2016-2017 Fiscal Year-End Total \$ 25,626,665.00
 2015-2016 Fiscal Year-End Total \$ 18,906,875.00
 2014-2015 Fiscal Year-End Total \$ 20,718,246.00
 2013-2014 Fiscal Year-End Total \$ 27,105,576.00
 2012-2013 Fiscal Year-End Total \$ 23,049,587.00

Bi-Monthly 2023-2024

Jul. - Aug. 2023	Sept. - Oct. 2023	Nov. - Dec. 2023	Jan. - Feb. 2024	Mar. - Apr. 2024	May - Jun. 2024
\$ 15,217,862.59	\$ 14,551,935.00	\$ 1,578,103.10	\$ 8,748,123.00	\$ 2,154,851.51	\$ 2,876,874.83

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF MAY 2024

<u>Authorization for Disbursement</u>	<u>Description</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	Reimbursement for Health Ins. Claims	886,832.61	Anthem	5/1/2024	AHBT113218
	Health Savings Account	148,234.05	Chard Snyder	5/1/2024	AHBT113220
	Retirement	1,427,683.39	Transamerica	5/2/2024	AHBT113266
	Payroll Tax	3,111,685.45	ADP	5/2/2024	AHBT113268
	Rx Payment	420,434.17	CVS	5/7/2024	AHBT113590
	Reimbursement for Health Ins. Claims	942,661.17	Anthem	5/8/2024	AHBT113642
	Rx Payment	324,436.09	CVS	5/14/2024	AHBT113950
	Reimbursement for Health Ins. Claims	676,604.08	Anthem	5/15/2024	AHBT114034
	Health Savings Account	148,263.84	Chard Snyder	5/15/2024	AHBT114036
	Life & LTD	138,005.51	The Standard	5/15/2024	AHBT114037
	Payroll Tax	3,128,067.94	ADP	5/16/2024	AHBT114139
	Retirement	1,436,368.97	Transamerica	5/16/2024	AHBT114145
	Rx Payment	340,304.21	CVS	5/22/2024	AHBT114429
	Reimbursement for Health Ins. Claims	502,692.70	Anthem	5/22/2024	AHBT114430
	Retirement	1,446,237.80	Transamerica	5/30/2024	AHBT115208
	Health Savings Account	147,093.37	Chard Snyder	5/30/2024	AHBT115211
	Payroll Tax	3,131,388.31	ADP	5/30/2024	AHBT115212
	Reimbursement for Health Ins. Claims	1,105,165.14	Anthem	5/30/2024	AHBT115213
	Rx Payment	550,843.20	CVS	5/31/2024	AHBT115218
	II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	Transfer	903,000.00	Lake City Wire	5/9/2024
Transfer		9,700,039.75	Lake City Wire	5/10/2024	AHBT113806
Transfer		12,738,960.25	Fifth Third Wire	5/10/2024	AHBT113809
Transfer		1,514,000.00	Fifth Third Wire	5/13/2024	AHBT113855
Transfer		1,501,000.00	Fifth Third Wire	5/20/2024	AHBT114280
Transfer		234,000.00	Fifth Third Wire	5/21/2024	AHBT114302
Transfer		4,096,000.00	Fifth Third Wire	5/24/2024	AHBT114776
Transfer		301,000.00	Fifth Third Wire	5/29/2024	AHBT115006
III. Reported to the Board of Trustees under \$500,000.	Stop Loss Claims	201,210.60	Voya Financial	5/8/2024	AHBT113641
	Construction - Indianapolis Nursing and Parking Lot	109,385.25	Gordon M Buitendorp Associates Inc	5/2/2024	330453
	Classroom Tools	120,115.80	Williams Crow Inc	5/2/2024	330434
	Classroom Tools	211,401.00	Williams Crow Inc	5/6/2024	330548
	Locker Removal - Hamilton County	278,964.91	F.A. Wilhelm Construction Co. Inc	5/6/2024	330544
	Apprenticeship Contract Expense	238,833.81	Plumbers & Steamfitters Local 157	5/7/2024	2787098
	Apprenticeship Contract Expense	129,458.46	Terre Haute Electrical JATC	5/7/2024	2787099
	Utilities	209,818.10	BPTS LLC	5/7/2024	330600
	Sellersburg - Hall Furniture R&R	138,495.99	Binford Group of Indiana	5/9/2024	331078

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF MAY 2024

<u>Authorization for Disbursement</u>	<u>Description</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000 continued.	Classroom Tools	121,933.90	Williams Crow Inc	5/9/2024	331040
	Utilities	116,231.57	BPTS LLC	5/9/2024	331139
	Classroom Tools	123,363.90	Williams Crow Inc	5/10/2024	331206
	Legal Fees	169,045.22	Ice Miller LLP	5/13/2024	331431
	Locker Removal - Hamilton County	307,776.34	F.A. Wilhelm Construction Co. Inc	5/14/2024	341000
	Licesnsed Software	370,831.85	Blackboard Inc	5/14/2024	340990
	Utilities	173,133.09	BPTS LLC	5/14/2024	341033
	Apprenticeship Contract Expense	104,645.60	Sheet Metal Workers Local 20 Apprenticeship & Training Trust	5/15/2024	341211
	Apprenticeship Contract Expense	149,865.42	IN-KY Region Service Council of Carpenters JATF	5/15/2024	2787149
	Advertising	209,301.43	C&D Williams Company Inc	5/16/2024	341405
	Apprenticeship Contract Expense	187,087.81	Sheet Metal Workers Local 110	5/16/2024	2787177
	Furniture for Ogle, Pfau and PTC	149,223.41	Binford Group of Indiana	5/16/2024	341381
	Locker Removal - Hamilton County	212,694.68	F.A. Wilhelm Construction Co. Inc	5/17/2024	341542
	Utilities	130,664.85	BPTS LLC	5/23/2024	341954
	Licensed Software	100,800.00	eCivis, Inc	5/24/2024	342186
	Student Study Materials	101,408.00	Ascend Learning LLC	5/28/2024	351859
	Furniture for Ogle, Pfau and PTC	119,184.87	Binford Group of Indiana	5/28/2024	351801
	Procurement Payment	477,875.76	JP Morgan	5/29/2024	352025
	Software as Service	112,325.00	Gallup Inc	5/30/2024	352072
	Utilities	116,553.44	BPTS LLC	5/30/2024	352047
IV. Approved by the Board of Trustees over \$500,000.	Construction- East Chicago Renovations	793,933.51	Berglund Construction Company	5/6/2024	330547
	Apprenticeship Contract Expense	652,913.49	Plumbers & Pipefitters Local 502 Joint Education & Training Fund	5/16/2024	341363
	Elevator Maintence - Fisher	580,236.25	Thyssenkrupp Elevator	5/22/2024	341926
	Apprenticeship Contract Expense	935,661.95	Louisville Electrical JATC	5/22/2024	2787186

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF JUNE 2024

<u>Authorization for Disbursement</u>	<u>Description</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	Reimbursement for Health Ins. Claims	761,597.07	Anthem	6/5/2024	AHBT115634
	Rx Payment	424,578.28	CVS	6/7/2024	AHBT115867
	Payroll Tax	106,020.98	Illinois Department of Revenue	6/7/2024	2787284
	Reimbursement for Health Ins. Claims	691,432.28	Anthem	6/12/2024	AHBT116200
	Retirement	1,270,020.34	Transamerica	6/13/2024	AHBT116264
	Payroll Tax	2,435,436.48	ADP	6/13/2024	AHBT116267
	Rx Payment	408,668.56	CVS	6/14/2024	AHBT116390
	Life & LTD	207,634.71	The Standard	6/14/2024	AHBT116392
	Reimbursement for Health Ins. Claims	589,129.96	Anthem	6/20/2024	AHBT116645
	Rx Payment	348,882.85	CVS	6/24/2024	AHBT117095
	Reimbursement for Health Ins. Claims	800,420.11	Anthem	6/26/2024	AHBT117158
	Payroll Tax	2,792,172.44	ADP	6/27/2024	AHBT117306
	Retirement	1,282,260.91	Transamerica	6/27/2024	AHBT117307
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	Transfer	3,017,918.29	Lake City Wire	6/3/2024	AHBT115318
	Transfer	250,000.00	Lake City Wire	6/10/2024	AHBT115917
	Transfer	1,791,000.00	Lake City Wire	6/17/2024	AHBT116467
	Transfer	25,817,000.00	Fifth Third Wire	6/20/2024	AHBT116628
	Transfer	3,221,000.00	Fifth Third Wire	6/24/2024	AHBT116942
III. Reported to the Board of Trustees under \$500,000.	Stop Loss Claims	200,546.10	Voya Financial	6/12/2024	AHBT116201
	Apprenticeship Contract Expense	378,961.80	Sheet Metal Workers Local 20 Apprenticeship & Training Trust	6/3/2024	352327
	Apprenticeship Contract Expense	112,076.13	Hoosier Energy Rural Electric Cooperative Inc	6/3/2024	352450
	Apprenticeship Contract Expense	195,750.57	International Union of Operating Engineers Local #103	6/3/2024	352441
	Apprenticeship Contract Expense	155,158.11	Ironworkers Local 22 Apprenticeship	6/3/2024	2787222
	Utilities	138,647.80	BPTS LLC	6/4/2024	352509
	Apprenticeship Contract Expense	156,858.80	Indianapolis Electrical JATC	6/10/2024	2787360
	Apprenticeship Contract Expense	173,569.73	IN-KY Region Service Council of Carpenters JATF	6/10/2024	2787361
	Student Refund Payments	281,015.94	Indy Achieves Completion Grant	6/10/2024	2787369
	Apprenticeship Contract Expense	106,556.40	International Union of Operating Engineers Local #103	6/11/2024	362608
	Apprenticeship Contract Expense	142,355.30	Apprentice Education Trust Local 440	6/11/2024	362596
	Apprenticeship Contract Expense	319,935.98	Lake County Electricians Joint Apprenticeship and Training C	6/11/2024	362677
	Utilities	182,724.85	BPTS LLC	6/11/2024	362573

DISBURSEMENTS OF \$100,000.00 AND OVER
FOR THE MONTH OF JUNE 2024

<u>Authorization for Disbursement</u>	<u>Description</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>
III. Reported to the Board of Trustees under \$500,000 continued.	Apprenticeship Contract Expense	167,436.91	South Bend & Vicinity Electrical JATC	6/12/2024	2787385
	Apprenticeship Contract Expense	111,470.63	Sheet Metal Workers Local 20 Apprenticeship & Training Trust	6/12/2024	362712
	Apprenticeship Contract Expense	155,422.90	IN-KY Region Service Council of Carpenters JATF	6/12/2024	2787382
	Apprenticeship Contract Expense	118,864.32	South Bend Plumbers & Pipefitters JATC	6/12/2024	2787386
	Apprenticeship Contract Expense	129,176.25	Ironworkers 395 Trust JATC	6/12/2024	362762
	Apprenticeship Contract Expense	111,618.02	Electrical JATC of Northern In	6/12/2024	2787378
	Apprenticeship Contract Expense	469,669.80	Apprentice Education Trust Local 440	6/13/2024	362858
	Classroom Tools	234,415.00	Williams Crow Inc	6/13/2024	362826
	Construction - Kokomo SMDI Lab	218,776.89	F.H. Paschen S.N. Nielsen & Associates LLC	6/14/2024	362989
	Event	457,054.59	Blue Sky Casino LLC	6/17/2024	363045
	Utilities	177,323.86	BPTS LLC	6/18/2024	363171
	Consulting Fees	158,416.10	People Driven Technology Inc	6/20/2024	363362
	Student Study Materials	124,000.00	Amatrol Inc	6/20/2024	363278
	Legal Fees	140,089.50	Ice Miller LLP	6/21/2024	363612
	Student Study Materials	133,917.00	Ascend Learning LLC	6/21/2024	363442
	Security Services	113,429.25	Allied Universal	6/21/2024	363533
	Utilities	144,402.19	BPTS LLC	6/21/2024	363532
	Apprenticeship Contract Expense	383,762.31	NECA-IBEW Electrical JATC	6/26/2024	373292
	Apprenticeship Contract Expense	258,669.78	IN-KY Region Service Council of Carpenters JATF	6/26/2024	2787500
	Apprenticeship Contract Expense	460,882.20	Evansville Plumbers and Pipefitters Local 136 MCA-SI Training Trust Fund	6/26/2024	373295
Licensed Software	370,849.65	Blackboard Inc	6/28/2024	373534	
Procurement Payment	264,061.51	JP Morgan	6/28/2024	373628	
IV. Approved by the Board of Trustees over \$500,000.	Apprenticeship Contract Expense	510,380.07	IN/KY/OH Council of Carpenters Joint Apprenticeship and Training Fund	6/4/2024	352612
	Apprenticeship Contract Expense	618,354.01	Indianapolis Electrical JATC	6/5/2024	2787266
	Classroom Tools	886,455.80	Williams Crow Inc	6/5/2024	352761
	Apprenticeship Contract Expense	735,051.47	IN/KY/OH Council of Carpenters Joint Apprenticeship and Training Fund	6/11/2024	362680
	Construction- East Chicago Renovations	712,612.08	Berglund Construction Company	6/21/2024	363609
	Bond Principal and Interest Payment	24,416,548.31	US Bank	6/24/2024	AHBT116109
	Advertising	520,080.25	C&D Williams Company Inc	6/24/2024	363620
	Classroom Tools	640,094.20	Williams Crow Inc	6/28/2024	373587
	CDL Training	740,208.85	KLLM Transport Services LLC	6/28/2024	373519

Payment	Payment Date	Invoices Paid	Invoice or Ad Hoc Bank Transaction	Payee	Amount in Payment Currency	Section
1 Ad Hoc Bank Transaction: Vendor 05/01/2024	5/1/2024		AHBT113218	Anthem Claims & Admin Fees 04/19/24 - 04/25/24	886,832.61	I
2 Ad Hoc Bank Transaction: Vendor 05/01/2024	5/1/2024		AHBT113220	HSA Remit 05/03/24	148,234.05	I
3 Ad Hoc Bank Transaction: General 05/02/2024	5/2/2024		AHBT113266	Transamerica 403b Remit 05/03/24	1,427,683.39	I
4 Ad Hoc Bank Transaction: Vendor 05/02/2024	5/2/2024		AHBT113268	ADP Tax Remit 05/03/24	3,111,685.45	I
5 Ad Hoc Bank Transaction: Vendor 05/07/2024	5/7/2024		AHBT113590	CVS Claims 04/24/24 - 04/30/24	420,434.17	I
6 Ad Hoc Bank Transaction: Vendor 05/08/2024	5/8/2024		AHBT113642	Anthem Claims 04/26/24 - 05/02/24	942,661.17	I
7 Ad Hoc Bank Transaction: Vendor 05/14/2024	5/14/2024		AHBT113950	CVS Claims 05/01/24 - 05/07/24	324,436.09	I
8 Ad Hoc Bank Transaction: Vendor 05/15/2024	5/15/2024		AHBT114034	Anthem Claims 05/03/24 - 05/09/24	676,604.08	I
9 Ad Hoc Bank Transaction: Vendor 05/15/2024	5/15/2024		AHBT114036	HSA Remit 05/17/24	148,263.84	I
10 Ad Hoc Bank Transaction: General 05/15/2024	5/15/2024		AHBT114037	Life, LTD & STD Remit 04/2024	138,005.51	I
11 Ad Hoc Bank Transaction: Vendor 05/16/2024	5/16/2024		AHBT114139	ADP Tax Remit 05/17/24	3,128,067.94	I
12 Ad Hoc Bank Transaction: General 05/16/2024	5/16/2024		AHBT114145	Transamerica 403b Remit 05/17/24	1,436,368.97	I
13 Ad Hoc Bank Transaction: Vendor 05/22/2024	5/22/2024		AHBT114429	CVS Claims 05/08/24 - 05/15/24	340,304.21	I
14 Ad Hoc Bank Transaction: Vendor 05/22/2024	5/22/2024		AHBT114430	Anthem Claims 05/10/24 - 05/16/24	502,692.70	I
15 Ad Hoc Bank Transaction: General 05/30/2024	5/30/2024		AHBT115208	Transamerica 403b Remit 05/31/24	1,446,237.80	I
16 Ad Hoc Bank Transaction: Vendor 05/30/2024	5/30/2024		AHBT115211	HSA Remit 05/31/24	147,093.37	I
17 Ad Hoc Bank Transaction: Vendor 05/30/2024	5/30/2024		AHBT115212	ADP Tax Remit 05/31/24	3,131,388.31	I
18 Ad Hoc Bank Transaction: Vendor 05/30/2024	5/30/2024		AHBT115213	Anthem Claims 05/17/24 - 05/23/24	1,105,165.14	I
19 Ad Hoc Bank Transaction: Vendor 05/31/2024	5/31/2024		AHBT115218	CVS Claims 05/16/24 - 05/23/24	550,843.20	I
20 Ad Hoc Bank Transaction: General 05/09/2024	5/9/2024		AHBT113760	Lake City Wire	903,000.00	II
21 Ad Hoc Bank Transaction: General 05/10/2024	5/10/2024		AHBT113806	Lake City Wire	9,700,039.75	II
22 Ad Hoc Bank Transaction: General 05/10/2024	5/10/2024		AHBT113809	Fifth Third Wire	12,738,960.25	II
23 Ad Hoc Bank Transaction: General 05/13/2024	5/13/2024		AHBT113855	Fifth Third Wire	1,514,000.00	II
24 Ad Hoc Bank Transaction: General 05/20/2024	5/20/2024		AHBT114280	Fifth Third Wire	1,501,000.00	II
25 Ad Hoc Bank Transaction: General 05/21/2024	5/21/2024		AHBT114302	Fifth Third Wire	234,000.00	II
26 Ad Hoc Bank Transaction: General 05/24/2024	5/24/2024		AHBT114776	Fifth Third Wire	4,096,000.00	II
27 Ad Hoc Bank Transaction: General 05/29/2024	5/29/2024		AHBT115006	Fifth Third Wire	301,000.00	II
28 Ad Hoc Bank Transaction: Vendor 05/08/2024	5/8/2024		AHBT113641	Voya Stop Loss Payment 04/2024	201,210.60	III
29 Supplier Payment: Gordon M Buitendorp Associates Inc: 05/02/2024	5/2/2024	109385.25 - Supplier Invoice: SI144542	330453	Gordon M Buitendorp Associates Inc	109,385.25	III
30 Supplier Payment: Williams Crow Inc: 05/02/2024	5/2/2024	14121 - Supplier	330434	Williams Crow Inc	120,115.80	III
31 Supplier Payment: Williams Crow Inc: 05/06/2024	5/6/2024	131751 - Supplier	330548	Williams Crow Inc	211,401.00	III
32 Supplier Payment: F.A. Wilhelm Construction Co. Inc: 05/06/2024	5/6/2024	238827.11 - Supplier	330544	F.A. Wilhelm Construction Co. Inc	278,964.91	III
33 Supplier Payment: Plumbers & Steamfitters Local 157: 05/07/2024	5/7/2024	235221.81 -	2787098	Plumbers & Steamfitters Local 157	238,833.81	III

59,155,377.26

Section I
Section II
Section III
Section IV

20,013,002.00

30,988,000.00

33	Supplier Payment: Terre Haute Electrical JATC: 05/07/2024	5/7/2024	124922.46 - Supplier	2787099	Terre Haute Electrical JATC	129,458.46	III
34							
35	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integeration: 05/07/2024	5/7/2024	209818.1 - Supplier	330600	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	209,818.10	III
36	Supplier Payment: Binford Group of Indiana: 05/09/2024	5/9/2024	138495.99 - Supplier	331078	Binford Group of Indiana	138,495.99	III
37	Supplier Payment: Williams Crow Inc: 05/09/2024	5/9/2024	121608 - Supplier	331040	Williams Crow Inc	121,933.90	III
38	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integeration: 05/09/2024	5/9/2024	116231.57 - Supplier	331139	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	116,231.57	III
39	Supplier Payment: Williams Crow Inc: 05/10/2024	5/10/2024	122463.9 - Supplier	331206	Williams Crow Inc	123,363.90	III
40	Supplier Payment: Ice Miller LLP: 05/13/2024	5/13/2024	1009 - Supplier	331431	Ice Miller LLP	169,045.22	III
41	Supplier Payment: F.A. Wilhelm Construction Co. Inc: 05/14/2024	5/14/2024	307776.34 - Supplier	341000	F.A. Wilhelm Construction Co. Inc	307,776.34	III
42	Supplier Payment: Blackboard Inc: 05/14/2024	5/14/2024	370831.85 - Supplier	340990	Blackboard Inc	370,831.85	III
43	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integeration: 05/14/2024	5/14/2024	173133.09 - Supplier	341033	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	173,133.09	III
44	Supplier Payment: Sheet Metal Workers Local 20 Apprenticeship & Training Trust: 05/15/2024	5/15/2024	104645.6 - Supplier	341211	Sheet Metal Workers Local 20 Apprenticeship & Training Trust	104,645.60	III
45	Supplier Payment: IN-KY Region Service Council of Carpenters JATF: 05/15/2024	5/15/2024	126416.27 - Supplier Invoice:	2787149	IN-KY Region Service Council of Carpenters JATF	149,865.42	III
46	Supplier Payment: C&D Williams Company Inc: 05/16/2024	5/16/2024	10133.67 - Supplier	341405	C&D Williams Company Inc	209,301.43	III
47	Supplier Payment: Sheet Metal Workers Local 110: 05/16/2024	5/16/2024	187087.81 - Supplier	2787177	Sheet Metal Workers Local 110	187,087.81	III
48	Supplier Payment: Binford Group of Indiana: 05/16/2024	5/16/2024	149223.41 - Supplier	341381	Binford Group of Indiana	149,223.41	III
49	Supplier Payment: F.A. Wilhelm Construction Co. Inc: 05/17/2024	5/17/2024	212694.68 - Supplier Invoice: SI147300	341542	F.A. Wilhelm Construction Co. Inc	212,694.68	III
50	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integeration: 05/23/2024	5/23/2024	130664.85 - Supplier	341954	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	130,664.85	III
51	Supplier Payment: eCivis, Inc: 05/24/2024	5/24/2024	100800 - Supplier	342186	eCivis, Inc	100,800.00	III
52	Supplier Payment: Ascend Learning LLC: 05/28/2024	5/28/2024	1500 - Supplier	351859	Ascend Learning LLC	101,408.00	III
53	Supplier Payment: Binford Group of Indiana: 05/28/2024	5/28/2024	119184.87 - Supplier	351801	Binford Group of Indiana	119,184.87	III
54	Procurement Card Payment: College JP Morgan Chase P-Card - 05/29/2024	5/29/2024		352025		477,875.76	III
55	Supplier Payment: Gallup Inc: 05/30/2024	5/30/2024	48600 - Supplier Invoice: SI149789	352072	Gallup Inc	112,325.00	III
56			63725 - Supplier Invoice: SI149788				
57	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integeration: 05/30/2024	5/30/2024	116553.44 - Supplier Invoice: SI150102	352047	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	116,553.44	III
58	Supplier Payment: Berglund Construction Company: 05/06/2024	5/6/2024	793933.51 - Supplier Invoice: SI144627	330547	Berglund Construction Company	793,933.51	IV
59	Supplier Payment: Plumbers & Pipefitters Local 502 Joint Education & Training Fund: 05/16/2024	5/16/2024	652913.49 - Supplier Invoice: SI147351	341363	Plumbers & Pipefitters Local 502 Joint Education & Training Fund	652,913.49	IV

5,191,630.06

58

Supplier Payment: Thyssenkrupp Elevator: 05/22/2024

5/22/2024	100500.5 - Supplier Invoice: SI148635	341926	Thyssenkrupp Elevator	580,236.25	IV
	402002 - Supplier Invoice: SI148636				
	77733.75 - Supplier Invoice: SI148637				

59

Supplier Payment: Louisville Electrical JATC: 05/22/2024

5/22/2024	935661.95 - Supplier Invoice: SI148480	2787186	Louisville Electrical JATC	935,661.95	IV
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60

60

59,155,377.26

2,962,745.20

31	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integerat	6/11/2024	182724.85 - S	362573	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	182,724.85	III
31							
32	Supplier Payment: South Bend & Vicinity Electrical JATC: 06/12/202	6/12/2024	167436.91 - S	2787385	South Bend & Vicinity Electrical JATC	167,436.91	III
32							
33	Supplier Payment: Sheet Metal Workers Local 20 Apprenticeship &	6/12/2024	111470.63 - S	362712	Sheet Metal Workers Local 20 Apprenticeship & Training	111,470.63	III
33							
34	Supplier Payment: IN-KY Region Service Council of Carpenters JAT	6/12/2024	155422.9 - Su	2787382	IN-KY Region Service Council of Carpenters JATF	155,422.90	III
34							
35	Supplier Payment: South Bend Plumbers & Pipefitters JATC: 06/12/2	6/12/2024	118864.32 - S	2787386	South Bend Plumbers & Pipefitters JATC	118,864.32	III
35							
36	Supplier Payment: Ironworkers 395 Trust JATC: 06/12/2024	6/12/2024	129176.25 - S	362762	Ironworkers 395 Trust JATC	129,176.25	III
36							
37	Supplier Payment: Electrical JATC of Northern In: 06/12/2024	6/12/2024	111618.02 - S	2787378	Electrical JATC of Northern In	111,618.02	III
37							
38	Supplier Payment: Apprentice Education Trust Local 440: 06/13/202	6/13/2024	-168 - Supplie	362858	Apprentice Education Trust Local 440	469,669.80	III
38							
39	Supplier Payment: Williams Crow Inc: 06/13/2024	6/13/2024	13275 - Suppl	362826	Williams Crow Inc	234,415.00	III
39							
40	Supplier Payment: F.H. Paschen S.N. Nielsen & Associates LLC: 06	6/14/2024	211933.12 - S	362989	F.H. Paschen S.N. Nielsen & Associates LLC	218,776.89	III
40							
41	Supplier Payment: Blue Sky Casino LLC: 06/17/2024	6/17/2024	457054.59 - S	363045	Blue Sky Casino LLC	457,054.59	III
41							
42	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integerat	6/18/2024	177323.86 - S	363171	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	177,323.86	III
42							
43	Supplier Payment: People Driven Technology Inc: 06/20/2024	6/20/2024	153341.1 - Su	363362	People Driven Technology Inc	158,416.10	III
43							
44	Supplier Payment: Amatrol Inc: 06/20/2024	6/20/2024	124000 - Suppl	363278	Amatrol Inc	124,000.00	III
44							
45	Supplier Payment: Ice Miller LLP: 06/21/2024	6/21/2024	12000 - Suppl	363612	Ice Miller LLP	140,089.50	III
45							
46	Supplier Payment: Ascend Learning LLC: 06/21/2024	6/21/2024	12670 - Suppl	363442	Ascend Learning LLC	133,917.00	III
46							
47	Supplier Payment: Allied Universal Security Services: 06/21/2024	6/21/2024	18343.54 - Su	363533	Allied Universal Security Services	113,429.25	III
47							
48	Supplier Payment: BPTS LLC - Remit-To: BPTS (Telemon) Integerat	6/21/2024	144402.19 - S	363532	BPTS LLC - Remit-To: BPTS (Telemon) Integeration	144,402.19	III
48							
49	Supplier Payment: NECA-IBEW Electrical JATC: 06/26/2024	6/26/2024	177199.56 - S	373292	NECA-IBEW Electrical JATC	383,762.31	III
49							
50	Supplier Payment: IN-KY Region Service Council of Carpenters JAT	6/26/2024	124144.41 - S	2787500	IN-KY Region Service Council of Carpenters JATF	258,669.78	III
50							
51	Supplier Payment: Evansville Plumbers and Pipefitters Local 136 MC	6/26/2024	217852.17 - S	373295	Evansville Plumbers and Pipefitters Local 136 MCA-SI Tr	460,882.20	III
51							
52	Supplier Payment: Blackboard Inc: 06/28/2024	6/28/2024	370849.65 - S	373534	Blackboard Inc	370,849.65	III
52							
53	Procurement Card Payment: College JP Morgan Chase P-Card - 06/	6/28/2024		373628		264,061.51	III
53							
54	Supplier Payment: IN/KY/OH Council of Carpenters Joint Apprentice	6/4/2024	373983.93 - S	352612	IN/KY/OH Council of Carpenters Joint Apprenticeship and	510,380.07	IV
54							
55	Supplier Payment: Indianapolis Electrical JATC: 06/05/2024	6/5/2024	537931.41 - S	2787266	Indianapolis Electrical JATC	618,354.01	IV
55							
56	Supplier Payment: Williams Crow Inc: 06/05/2024	6/5/2024	886455.8 - Su	352761	Williams Crow Inc	886,455.80	IV
56							
57	Supplier Payment: IN/KY/OH Council of Carpenters Joint Apprentice	6/11/2024	148410.6 - Su	362680	IN/KY/OH Council of Carpenters Joint Apprenticeship and	735,051.47	IV
57							
58	Supplier Payment: Berglund Construction Company: 06/21/2024	6/21/2024	712612.08 - S	363609	Berglund Construction Company	712,612.08	IV
58							
59	Ad Hoc Bank Transaction: General 06/24/2024	6/24/2024		AHBT116109	MRK Debt Service Wire for FY24	24,416,548.31	IV
59							
	Supplier Payment: C&D Williams Company Inc: 06/24/2024	6/24/2024	1008 - Supplie	363620	C&D Williams Company Inc	520,080.25	IV
60	Supplier Payment: Williams Crow Inc: 06/28/2024	6/28/2024	26550 - Suppl	373587	Williams Crow Inc	640,094.20	IV
60							

7,447,866.17

61 Supplier Payment: KLLM Transport Services LLC: 06/28/2024

61
62
62

6/28/2024 740208.85 - S 373519

KLLM Transport Services LLC

740,208.85 IV

29,779,785.04

Payment		Payment Date	Invoices Paid	Reference/Check Number or Ad Hoc Bank Transaction	Payee	Amount in Payment Currency	Section
Supplier Payment: IN/KY/OH Council of Carpenters Joint Apprenticeship and Training Fund: 06/04/2024	6/4/2024	373983.93 -	352612		IN/KY/OH Council of Carpenters Joint Apprenticeship and Training Fund	3,982,933.68	138,615,268.05
		Supplier Invoice: SI150304				510,380.07	IV
		39626.31 -					
		Supplier Invoice: SI150228					
		96769.83 -					
		Supplier Invoice: SI150224					
Supplier Payment: Indianapolis Electrical JATC: 06/05/2024	6/5/2024	537931.41 -	2787266		Indianapolis Electrical JATC	618,354.01	IV
		Supplier Invoice: SI151083					
		80422.6 -					
		Supplier Invoice: SI151089					
Supplier Payment: Williams Crow Inc: 06/05/2024	6/5/2024	886455.8 -	352761		Williams Crow Inc	886,455.80	IV
		Supplier Invoice: SI145172					
Supplier Payment: IN/KY/OH Council of Carpenters Joint Apprenticeship and Training Fund: 06/11/2024	6/11/2024	148410.6 -	362680		IN/KY/OH Council of Carpenters Joint Apprenticeship and Training Fund	735,051.47	IV
		Supplier Invoice: SI151793					
		586640.87 -					
		Supplier Invoice: SI151529					
Supplier Payment: Berglund Construction Company: 06/21/2024	6/21/2024	712612.08 -	363609		Berglund Construction Company	712,612.08	IV
		Supplier Invoice: SI152672					
Supplier Payment: C&D Williams Company Inc: 06/24/2024	6/24/2024	1008 -	363620		C&D Williams Company Inc	520,080.25	IV
		Supplier Invoice: SI151538					
		10296 -					
		Supplier Invoice: SI151603					
		1151 -					
		Supplier Invoice: SI151604					
		1344 -					
		Supplier Invoice: SI151536					
		13838.52 -					
		Supplier Invoice: SI151555					
		15805.97 -					
		Supplier Invoice: SI151672					
		160141.47 -					
Supplier Payment: Williams Crow Inc: 06/28/2024	6/28/2024	26550 -	373587		Williams Crow Inc	640,094.20	IV
		Supplier Invoice: SI151995					
		613544.2 -					
		Supplier Invoice: SI151824					

Supplier Payment: KLLM Transport Services LLC: 06/28/2024

6/28/2024 740208.85 - 373519
Supplier
Invoice:
SI153419

KLLM Transport Services LLC

740,208.85 IV

Description	Vendor
Health Savings Account	Chard Snyder
Payroll Tax	ADP
Retirement	Transamerica
Reimbursement for Health Ins. Claims	Anthem
Rx Payment	CVS
Life & LTD	The Standard
Purchasing Card Payment	PNC
Utilities	BPTS
Apprenticeship Contract Expense	Apprentice Education Trust Local 44
Apprenticeship Contract Expense	International Union of Operating Engineers Local #103 JATC
Apprenticeship Contract Expense	Indiana/Kentucky Council of Carpenters
Apprenticeship Contract Expense	Indianapolis Electrical JATC
Apprenticeship Contract Expense	Evansville Plumbers & Pipefitters 1
Construction - Lafayette Ivy Hall Restroom	F.H. Paschen, S.N. Nielsen & Associates
Apprenticeship Contract Expense	NECA-IBEW Electrical JATC
Student Retention Consulting	Strada Collaborative Inc
Classroom Tools	Gaumard Scientific Co Inc
Student Study Materials	Assessment Technologies Institute
Classroom Tools	Williams Crow Inc
Stop Loss Claims	Voya
Cleaning Services	Nishida Services Inc
Classroom Tools	Consulab Educatech
Apprenticeship Contract Expense	Plumbers & Steamfitters Local 166 JATC
Licensed Software - Foundation	Salesforce
Licensed Software	Blackboard Inc
Workday Consulting	Cognizant Technology Solutions US
Promotional Tumblers	Phoenix Press Inc
Construction - Sellersburg Renovation	Brandt Construction Inc
Advertising	C&D Williams Company Inc
CDL Training	EFC Trade, Inc.
Software Subscription	Laerdal Medical Corp
Apprenticeship Contract Expense	Sheet Metal Workers JATC Local 20
Apprenticeship Contract Expense	Evansville Plumbers & Pipefitters
Passport Program	Indiana University Purdue University
Printing and Postage	The Jackson Group Corporation
Licensed Software	Instructure Inc
CDL Training	KLLM Transport Services LLC
Construction - Lafayette Nursing Lab	F.H. Paschen, S.N. Nielsen & Associ
Aviation Building Lease Payoff	Wire to the Foundation
Bond Principal and Interest Payment	US Bank
OneSummit Banquet	Blue Sky Casino LLC
Construction - Franklin	Glenroy Construction Co Inc
Construction - Columbus Facility Replaceme	Pepper Construction Company of Indiana
Licensed Software	Zoom Video Communications, Inc.
Apprenticeship Contract Expense	Hoosier Energy REMC - South
Apprenticeship Contract Expense	Ironworkers Local 22 Apprenticeship

Equipment

Software as a Service

Apprenticeship Contract Expense

Locker Removal - Hamilton County

Apprenticeship Contract Expense

Apprenticeship Contract Expense

Classroom Tools

Licensed Software

Copier Lease

Apprenticeship Contract Expense

Statewide Facilities Master Planning

Legal Fees

Apprenticeship Contract Expense

Apprenticeship Contract Expense

Dell

Vertosoft LLC

IBEW Local 668

F.A. Wilhelm Construction Co., Inc

Lake County Electricians JATC

Ironworkers 395 Trust JATC

Surgical Science Inc

Oracle America Inc

Toshiba America Business Solutions

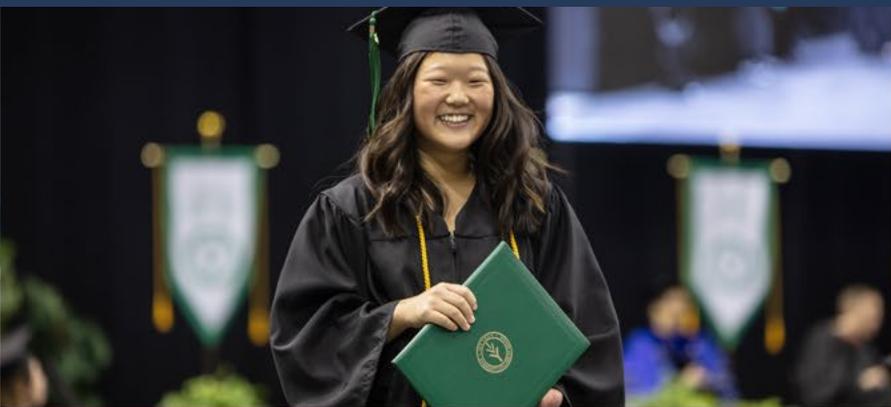
South Bend & Vicinity Electrical JATC

American Structurepoint Inc

Ice Miller LLP

Louisville Electrical JATC

Plumbers & Pipefitters Local 502 Ed



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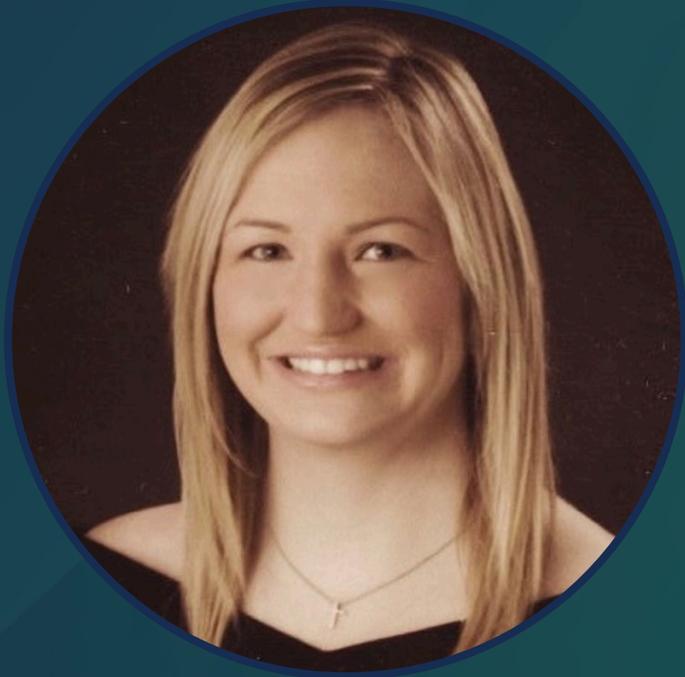




President's Report



Alumni Spotlight



Kristin Ward
ASN Class of 2010



Dr. Lacie Couzin
ASN Class of 2003

U.S. Transportation Secretary Visits Ivy Tech Kokomo



“ It's extraordinary to see how this institution has adapted so quickly with all the needs that are coming your way and how you're preparing the generations of workers to succeed in this manufacturing Renaissance. ”

– Sec. Pete Buttigieg



HLC Approves Pell-Eligible Prison Education Programs



- Ivy Tech's accrediting agency approved 2 Pell-eligible prison education programs
 - Madison – Business Administration
 - Terre Haute – Automotive Technology
- Awaiting final approval from U.S. Department of Education



Ivy Tech Becomes Gen Ed Partner of the Community College of the Air Force



- Ivy Tech is now an online general education partner of the CCAF via **IvyOnline**
 - Enables Airmen to earn Ivy Tech credits that meet CCAF AAS degree requirements
 - CCAF does not provide general education and relies on partners
- Enables College to support up/reskilling of Indiana National Guard and active duty Airmen (Purple Star designation)



Helping Hoosiers “Disagree Better”



- Initiative of the National Governors Association
- **Microcredential** co-designed with Purdue Global in collaboration with Gov. Holcomb
- **4-week skills training** course centered on healthy conflict management and persuasion



Science of Reading Summit



IVY TEaCH

 Great Teachers
Great Readers

President's Award for Excellence in Dual Credit Instruction



- 3rd annual celebration of dual credit instructors across the state
- Each campus selected one high school instructor for excellence in instruction and retention
- Statewide winner was **Denise Louthain**, English teacher, Roncalli High School (Indianapolis)



President's Award for Excellence in Online Teaching



Excellence in Online Teaching Award

Steve Bush

Tangela Marsh

Delmer Gross

Dr. David Guess

Chris Green

Outstanding Online Teaching Practice Award

Dr. Alec Urazaev

Amanda Thompson

Dr. Scott Cook

Dr. David Rettig

Dr. Gary Keisling

Norman Campbell

Ivy Tech Leads Nation in FAAC[®] Certified Financial Aid Administrators



Ivy Tech now employs **22 FAAC[®] certified financial aid administrators** – more than half of Indiana’s certified talent pool and more than 40 states.



Federal Government Awards \$51M to Heartland BioWorks Tech Hub



- Ivy Tech supporting **BioTrain, Heartland BioWorks' Tech Hub**
 - Promoting biotech/pharma pathways
 - Developing bootcamp-style, 18 credit hour certificate for entry-level biopharma manufacturing positions
- College is a partner to 3 regional tech hubs



State Awards Ivy Tech Nearly \$1M for Career Coaching



Ivy Tech one of 28 organizations to receive **CHE Career Coaching Grant**

- \$964K grant to support Ivy+ Career Link through 2025
- Grant created by Indiana General Assembly in 2023 legislative session



Ivy Tech Celebrates Nursing Expansion



4DX Teams of Excellence



“ 4DX gives us intentionality around the work we’re doing in retention. ”

- Dr. Laura Hapner, Vice Chancellor of Academic Affairs, Ivy Tech Kokomo



Ivy Tech Keynotes Network for Change & Continuous Innovation Annual Conference



- Ivy Tech's change management and innovation journey and learnings featured in closing keynote of NCCI Annual Conference in Palm Springs
- **NCCI** is a membership association for higher education continuous improvement professionals including IU, Notre Dame and Purdue



Ivy Tech Becomes an AchieveWELL Organization



- Wellness Council of Indiana's workplace wellness assessment, evaluation and recognition program
- Provides HR leaders with tools, templates and coaching to help deliver comprehensive and consistent workplace well-being efforts
- **3 Star Designation:** Establishes a blueprint to lay the foundation for strategic workplace wellness program





School Spotlights



August: Ivy+ Career Link



Connecting Employers to Students

Talent Connection Managers identify opportunities for employers to market themselves (i.e. job fairs, panel judge, guest speaker) or develop high-quality work-and-learn experiences

Connecting Students to Employers

Career Coaches ensure students are ready for the workforce through personalized career coaching, career development portfolio, mock interviews and more



September: School of IT

- Prompt Engineering Workshops
- IT Toolkits
- CompTIA Infrastructure Pathway Award
- AY 202425: 10th Anniversary





Strategic Plan Update



Strategic Plan Metrics



50,000
ANNUAL
COMPLETIONS

5% INCREASE
IN STUDENT
RETENTION



INCREASE
ENROLLMENT
TO **190,000**



60% OF GRADS
EARNING ABOVE
MEDIAN WAGE

Spotlight: Business Intelligence

Business Intelligence Connects Data to Progress Systemwide



Cory Vought
AVP of Data Strategy

“There’s a new sense of data savviness across the College now. We’re using data and understanding it better, and it’s been a game changer.

Data is critical because it helps us figure out where we are at on any issue, so we can determine what we want to accomplish.”



Strategic Plan Metrics

2023-24



Total Enrollment

Target: 180,000

198,132

Highest since 2014!



Congratulations Campuses!

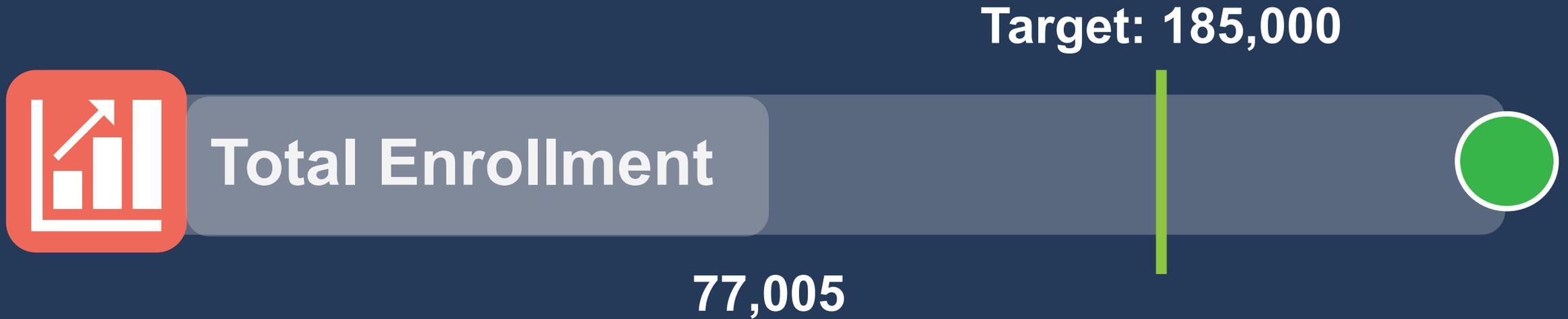
Exceeded their 2023-24 Campus Enrollment Goal

Anderson
Columbus
Evansville
Fort Wayne
Hamilton County
Indianapolis
Kokomo
Lafayette
Lake County
Lawrenceburg
Madison
Muncie
Richmond
Sellersburg
South Bend/Elkhart
Terre Haute
Valparaiso



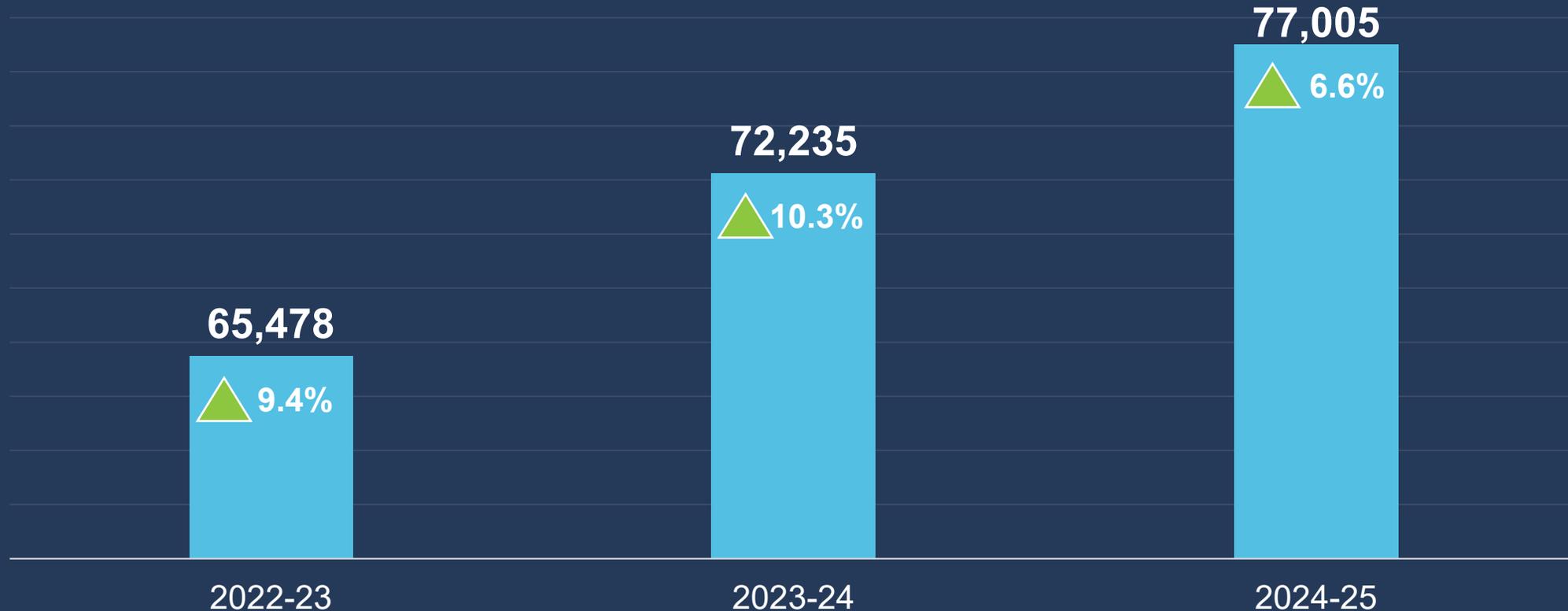
Strategic Plan Metrics

2024-25



Strategic Plan Metrics

Data as of 08/06/24



Total Headcount Point-in-Time Data



Strategic Plan Metrics

2023-24



Target: 72%



Fall-to-Spring Retention



71.4%

Highest since 2012!



Strategic Plan Metrics

2023-24



Target: 50%



Fall-to-Fall Retention



44.3%

Finalization Date:
December 1, 2024



Congratulations!

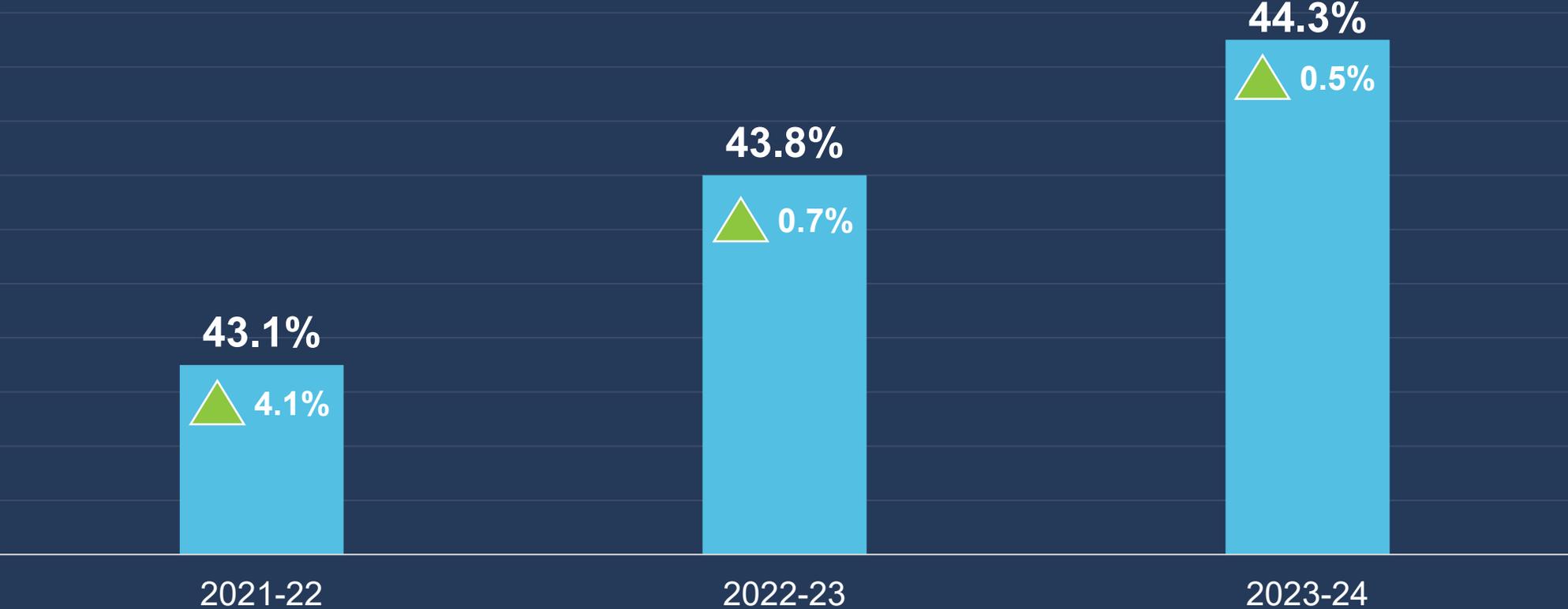
**Exceeding the Statewide Fall-to-Fall
Retention Goal of 50%**

Lawrenceburg

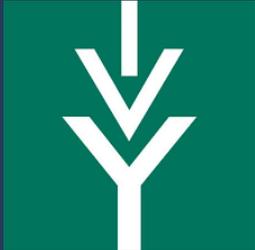


Fall-to-Fall Data Trends

Data as of 08/06/24



Fall-to-Fall Point-in-Time Data



Strategic Plan Metrics

Data as of 08/06/24



Completions

Target: 45,000

35,542

*Finalization Date:
October 1, 2024*



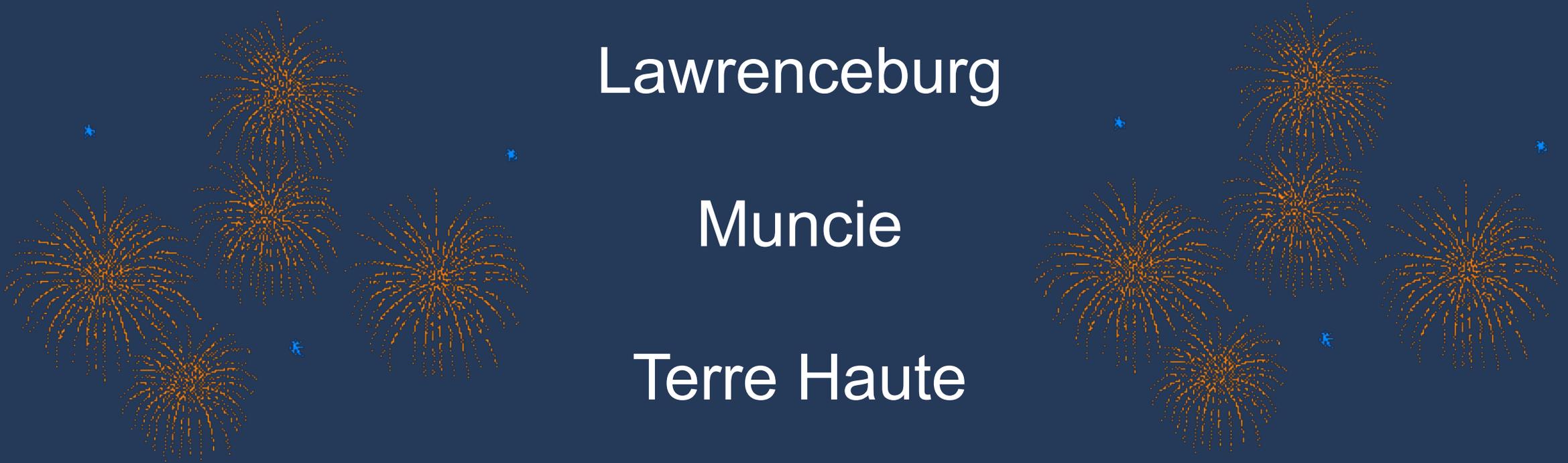
Congratulations Campuses!

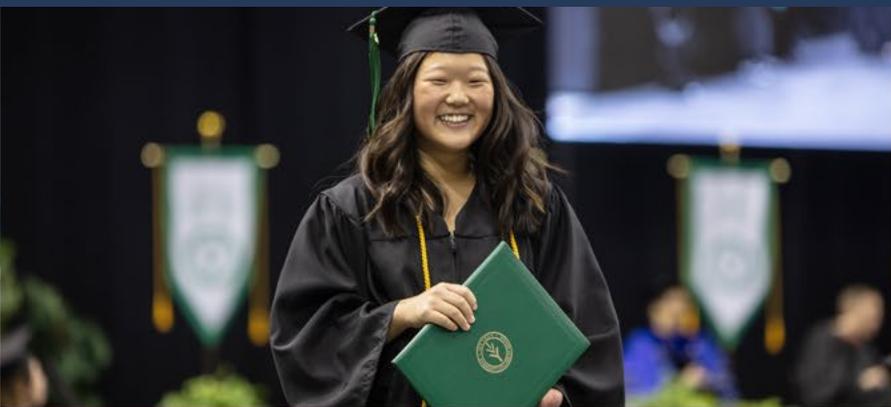
Exceeded their Campus Completion Goal

Lawrenceburg

Muncie

Terre Haute





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THANK YOU!



IVY TECH

COMMUNITY COLLEGE

APPOINTMENT OF CAMPUS BOARD TRUSTEES

RESOLUTION NUMBER 2024-28

WHEREAS, the Ivy Tech Community College Campus Board of the Lake County campus (“Campus Board”) have recommended individuals to serve on their Campus Board; and

WHEREAS, pursuant to Indiana Code (“IC”) 21-22-6-2 and 6-3, the Campus trustees must be appointed by the Ivy Tech Community College State Board of Trustees (“State Board”); and

WHEREAS, the Campus Board affirms that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53 and IC 21-22-6-3; and

WHEREAS, the Campus Board request the State Board appoint those recommended individuals listed on Exhibit A,

NOW THEREFORE BE IT RESOLVED, the State Board appoints those individuals listed on Exhibit A as campus trustees for Ivy Tech Community College of Indiana –Lake County effective immediately.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

Exhibit A
Resolution 2024-28

LAKE COUNTY CAMPUS

<u>Name</u>	<u>Constituency</u>	<u>Expiration of Term</u>
Nathan Dolan	Commerce	6/30/2027
Jená Bellezza	At Large	6/30/2027
Peter Smith	At Large	6/30/2027
Vanessa McCloud	Education	6/30/2027

**ESTABLISHMENT OF A SEARCH COMMITTEE FOR THE
NEXT PRESIDENT OF IVY TECH COMMUNITY COLLEGE OF INDIANA**

RESOLUTION NUMBER 2024-29

WHEREAS, Ivy Tech President Sue Ellspermann has announced her intent to retire at the end of her current contract on June 30, 2025; and

WHEREAS, Indiana Code 21-38-3-6 requires the Ivy Tech State Board of Trustees (“Board”) to select and employ a president of Ivy Tech Community College of Indiana (“College”); and

WHEREAS, the Board adopted the “By-Laws of the State Trustees” to govern the actions of the Board on February 7, 2019 (the “Bylaws”); and

WHEREAS, Article VI, Section 3 of the Bylaws allow the Board at any regular or special meeting to designate such special committees of the Board as the Board may consider necessary or desirable; and

WHEREAS, those special committees shall have such members and functions and shall exist for such a period of time as the Board may prescribe and shall operate under the general supervision of the Board; and

WHEREAS, the Board finds it necessary and desirable to form a search committee (“Search Committee”) to conduct the process of selecting and interviewing candidates to be the next president of the College; and

WHEREAS, the Board has determined that Andrew Wilson and Kim Emmert-O’Dell will serve as the co-chairs of the Search Committee; and

WHEREAS, the Board charges the co-chairs with the responsibility of appointing members of the Search Committee; and

NOW THEREFORE BE IT RESOLVED that the State Board of Trustees hereby approves the establishment of the Search Committee; and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President or other appropriate designated College employee to complete actions necessary to fulfill the purpose of this resolution.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora, Secretary

Dated August 8, 2024

ELECTION OF OFFICERS FOR THE STATE BOARD OF TRUSTEES

RESOLUTION NUMBER 2024-30

WHEREAS, Article III, Section 1 of the Ivy Tech State Board of Trustees (“Board”) By-laws, as amended, specifies at the annual meeting of the Board in the third quarter of each calendar year, the Board shall elect from among its members a Chairperson, a Vice-Chairperson, and a Secretary; and

WHEREAS, the term of office for current officers of the State Board of Trustees term will expire at the end of the third quarter of 2024 as provided in the By-laws; and

WHEREAS, the Nominating Committee recommends that the slate of officers listed below be elected for a term that begins at the conclusion of the August 8, 2024, regular Board Meeting; and

WHEREAS, these Trustees have been contacted and have indicated their willingness to serve in these offices.

THEREFORE, BE IT RESOLVED BY THE STATE BOARD OF TRUSTEES OF IVY TECH COMMUNITY COLLEGE that the following Trustees are elected to the offices specified below:

Andrew Wilson Chairperson
Kim Emmert O’Dell..... First Vice Chairperson
Michael Dora Secretary

AND BE IT FURTHER RESOLVED, pursuant to IC 4-22-4-3, the following employees are appointed to serve as assistant secretary and assistant treasurer:

William M. HawkinsAssistant Treasurer
Mary Jane MichalakAssistant Secretary

BE IT FURTHER RESOLVED, the officers will serve thru August 2025, or the date on which successors are elected, whichever is later.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**

Andrew Wilson, Chair

Michael Dora,Secretary

Dated August 8,2024