

**APPROVAL OF SALESFORCE STUDENT SUCCESS CONTRACT
SYSTEMS OFFICE**

RESOLUTION NUMBER 2026-33

WHEREAS, Ivy Tech conducted a Request for Proposals (RFP) process in 2023 for a Student Success solution which, after evaluation of all proposals by the Project Team, resulted in a three (3) year contract with Salesforce for its Student Success platform; and

WHEREAS, that contract with Salesforce is set to expire on August 30, 2026; and

WHEREAS, the College is planning to renew this contract with Salesforce for a one (1) year term that will begin on August 31, 2026 and run through August 30, 2027; and

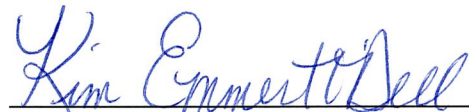
WHEREAS, the total contract amount for the new one (1) year term is \$999,949.34; and

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby approves the College renewal of its Student Success solution with Salesforce to begin on August 31, 2026, for one (1) year to run through August 30, 2027 for a total contract amount of \$999.949.34; and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the College President or her designee or her appropriate designated College employee, to execute the contract with said firm after the documents have been approved by College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**



Kim Emmert O'Dell, Chair



Michael Dora, Secretary

Dated August 6, 2026