

**APPROVAL OF A VOLUME PURCHASE AGREEMENT WITH DELL
MARKETING, L.P.**

RESOLUTION NUMBER 2008-3

WHEREAS, at the request of President Snyder, College employees have successfully negotiated a volume purchase agreement (VPA) with Dell Marketing, L.P. for desktop and laptop computers that meet the College's specifications, and

WHEREAS, under the agreement, which has an initial term of three years, the College will have the ability to purchase desktop and laptop computers from Dell at a substantial discount, and Dell will be the College's exclusive provider of desktop and laptop computers, and

WHEREAS, based on their negotiations with Dell and other computer vendors, College employees have determined that Dell offered the lowest total cost to the College for desktop and laptop computers that will meet the College's specifications, and

WHEREAS, under the agreement, the College will be able to purchase desktop and laptop computers from Dell with discounts that are significantly better than those available to the College under any other quantity purchase agreements with Dell, and


WHEREAS, the Finance Committee of the State Board of Trustees has considered the proposed agreement with Dell Marketing, L.P. and recommended that the Board authorize the College to enter into the agreement:

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees of the College hereby authorizes and directs the President of the College, or any other officer of the College designated by the President, to sign the proposed three-year, exclusive volume purchase agreement (VPA) with Dell Marketing, L. P. for desktop and laptop computers.

**State Trustees
Ivy Tech Community College of Indiana**



Jesse R. Brand, Chairman



Martha E. Rivas-Ramos, Secretary

Dated February 14, 2008