

APPROVAL OF A VOLUME PURCHASE AGREEMENT WITH DELL MARKETING, L.P. FOR FISCAL
YEARS 2014-2017

RESOLUTION NUMBER 2014-48

WHEREAS, the College has successfully renegotiated a volume purchase agreement (VPA) with Dell Marketing, L.P. for various computing and peripheral equipment, such as desktops and laptops, that meet the College's specifications;

WHEREAS, under the Agreement, the College will have the ability to purchase computing and peripheral equipment from Dell at a discounted level greater than other Dell quantity purchase agreements;

WHEREAS, the use of Dell computing equipment and peripherals is greater than 95% in labs and offices across the College;

WHEREAS, standardizing on Dell products reduces desktop support complexity leading to lower costs for maintenance and training;

WHEREAS, the Agreement names Ivy Tech Community College a major supplier of desktop, notebook and workstation computers for Customer purchases allowing other Indiana higher education institutions to purchase items from this VPA;

WHEREAS, the College will receive a 0.5% rebate on all eligible purchases made by other higher education institutions using this Volume Purchase Agreement;

WHEREAS, the term of this Agreement would be three years commencing on July 1, 2014 and continuing through June 30, 2017; and

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding \$500,000.

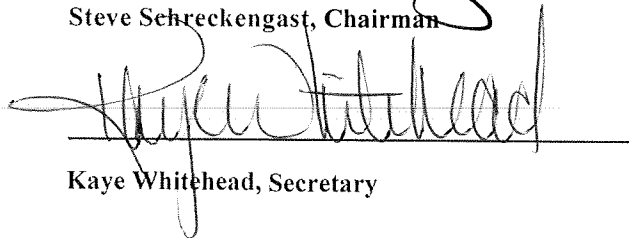
NOW THEREFORE BE IT RESOLVED that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Volume Purchase Agreement with Dell, LP. for various computing and peripheral equipment after the contract has been approved by the College General Counsel.

STATE BOARD OF TRUSTEES

IVY TECH COMMUNITY COLLEGE



Steve Schreckengast, Chairman



Kaye Whitehead, Secretary

Dated: June 12, 2014