

**APPROVAL OF A FIVE YEAR AGREEMENT WITH IKON OFFICE SOLUTIONS, INC.**

**RESOLUTION NUMBER 2009-2**

**WHEREAS**, in an effort to reduce costs and improve efficiencies, the College sought proposals from bidders to provide state-wide copying services, and

**WHEREAS**, based on negotiations with IKON Office Solutions, Inc. and other copier vendors, the College has determined that IKON Office Solutions, Inc. offered the lowest total cost to the College for copiers and copier services that will meet the College's specifications, and

**WHEREAS**, under the proposed agreement, which has an initial term of five years, the College will have the ability to lease copiers on an 'all in' and frozen cost per copy basis from IKON Office Solutions, Inc. at a substantially reduced cost per copy relative to current costs and relative to market norms, and IKON Office Solutions, Inc. will be the College's exclusive provider of copiers, and

**WHEREAS**, the estimated cost for the five year agreement with IKON Office Solutions, Inc., approximately \$3.47 million, it being understood that that ultimate total cost will depend on certain variables, including the number of copies made, will result in an anticipated savings to the College of more than 37%, and

**WHEREAS**, the Finance Committee of the State Board of Trustees has considered the proposed agreement with IKON Office Solutions, Inc. and recommended that the Board authorize the College to enter into the agreement:

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees of the College hereby authorize and direct the President of the College, or any other officer of the College designated by the President, to sign the proposed five-year, exclusive agreement with IKON Office Solutions, Inc., for copiers and copier services consistent with the terms described above, once said documents have been approved by the College General Counsel's office.

**State Trustees  
Ivy Tech Community College of Indiana**

  
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**Lee J. Marchant, Vice Chairman**

  
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**Anne K. Shane, Secretary**

**Dated February 12, 2009**