

**APPROVAL TO PURCHASE FURNITURE FOR THE VALPARAISO NEW  
CONSTRUCTION PROJECT, REGION 1**

**RESOLUTION NUMBER 2006-1**

**WHEREAS**, Region 1 is completing new construction of a building at the Valparaiso campus, and the building will be completed and turned over to the region on or about May 2006, and

**WHEREAS**, the region is in the process of furnishing and equipping the classroom, laboratory, office, and common areas of the facility, and

**WHEREAS**, the region has reviewed and evaluated offerings of furniture from seven manufacturers, and developed specific quantities of items to be ordered, and

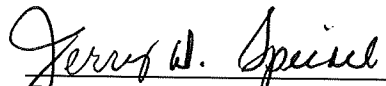
**WHEREAS**, the Region 1 Board of Trustees voted to recommend approval on February 1, 2006;

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorizes the College President, or his designee, to approve the issuance of blanket purchase orders and/or the execution of contracts after review by the Vice President and General Counsel, as listed below.

<u>Vendor</u>	<u>Amount</u>
KI	not to exceed \$776,800

**State Trustees  
Ivy Tech Community College of Indiana**

  
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Thomas J. Trauring, Vice Chairman

  
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Jerry D. Speidel, Secretary

**Dated February 9, 2006**

**Budget and Finance Committee**  
**February 8, 2006**

**I. Action Items:**

**A. Consideration of a Resolution for Approval of Furniture for the  
Valparaiso New Construction Project at Region 1**

Region 1 is requesting approval to purchase classroom, laboratory, office, and common area furniture for the new academic facility in Valparaiso.

The College contracted with Design Organization, Inc., the architect firm for the facility project, to assist with the selection of furniture. Design Organization chose seven furniture manufacturers based on a review of industry leaders, a proven long-term performance record in the area of higher education, and a previous relationship with the College. A general description of the types of furniture the region was interested in evaluating was provided to all of the manufacturers.

In August 2005 the Region 1 Furniture Selection Committee members visited the Chicago Merchandise Mart to review furniture products of the seven manufacturers, namely, Knoll, Herman Miller, Allsteel/Gunlock, KI, Haworth, Bretford, and Steelcase/Vecta. During the visit, the manufacturers were given the opportunity to present and recommend all product quality ranges in their line that best represented solutions for the new facility. The committee's review of all of the manufacturer's offerings was based on the appropriateness of function, quality of construction, aesthetics that complement building style, comfort, flexibility, innovation, obsolescence considerations, all furniture to be provided by one manufacturer, and cost.

Later the Furniture Selection Committee completed an evaluation of the furniture presentations and determined that KI and Steelcase/Vecta products best met the region's established needs criteria. The committee reviewed the preliminary pricing; refined the selections, finishes, and miscellaneous options; and sent finalized packages for pricing to KI and Steelcase/Vecta.

In November 2005 the Furniture Selection committee met with KI and Steelcase/Vecta, along with their dealer team to have the furniture and installation proposals presented. After review of the presentations, the committee selected KI as the company that best met all of the established criteria. The furniture selected presents a balance of utility, quality, student comfort, aesthetics, and value.

Also, KI responded with the lowest price proposal. The total \$706,183 KI price proposal includes furniture of \$663,433 and installation of \$42,750 with a 10% contingency for other items, and total purchases not to exceed \$776,800. The College will receive an additional 2% rebate in the form of a check from HRG on the net KI products ordered, in excess of \$425,000, excluding installation.

The regional administration approved the recommendation of the furniture committee to purchase furniture not to exceed \$776,800 from KI through the College membership in the Horizon Resource Group (HRG) purchasing organization. HRG is a group purchasing organization for higher education in the U. S. that leverages national buying power for institutions of higher education. Participation agreements have been established with several hundred colleges and universities in 25 states. A membership fee is not required to enter into an HRG Participation Agreement. The College entered into an agreement with HRG in May 2005.

The Region 1 Board of Trustees voted to recommend approval on February 1, 2006. The purchase and installation of the furniture will be funded from the Valparaiso Phase I construction budget.