

**APPROVAL OF A THREE-YEAR AGREEMENT WITH
DELL MARKETING, L.P.**

RESOLUTION NUMBER 2020-23

WHEREAS, the College administration recommends entering into a three-year Agreement with Dell Marketing, L.P., to provide computing and peripheral equipment for the various labs and offices at all campuses, and

WHEREAS, the College sought proposals from bidders to provide the College with Dell computing and peripheral equipment that best meets the College's functional and technical requirements at a competitive price, and

WHEREAS, based on evaluations and negotiations with Dell Marketing, L.P., and other RFP respondents, the College has determined that Dell Marketing, L.P. offered the lowest total cost to the College for computing and peripheral equipment, and

WHEREAS, standardizing on Dell products reduces desktop support complexity leading to lower costs for maintenance and training, and

WHEREAS, the term of this Agreement would be three years commencing on September 8, 2020, and continuing through September 7, 2023, and

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with Dell Marketing, L.P. in the amount of \$2,000,000 to provide the College with computing and peripheral equipment after the contract has been approved by the College General Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**



Terry Anker 08/06/2020 15:50 EDT



Andrew Wilson 08/06/2020 15:23 EDT

Dated: August 6, 2020