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1
OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the Madison Campus, 590 Ivy Tech Drive, Madison, Indiana

Wednesday, October 4, 2017

1:00 pm Executive Session of the State Board of Trustees
The State Trustees will meet in Executive Session at the Madison Campus, 590 Ivy Tech Drive, Madison, Indiana and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(2)(D) The purchase or lease of real property by the Governing Body up to the time a contract or option to purchase or lease is executed by the parties.
(5) To receive information about and interview prospective employees
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, October 5, 2017

9:00 am- Noon Board Committee Meetings (open to the public)
The State Trustees will hold the regular committee meetings at the Madison Campus 590 Ivy Tech Drive, Madison, Indiana

<table>
<thead>
<tr>
<th>Time</th>
<th>Committee</th>
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<tr>
<td>9:00 am – 10:00 am</td>
<td>Planning and Education</td>
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<tr>
<td>10:00 am – 10:30 am</td>
<td>Building, Grounds &amp; Capital</td>
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<td>10:30 am – 10:45 am</td>
<td>Break</td>
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<td>10:45 am – 11:30 am</td>
<td>Workforce Alignment</td>
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<tr>
<td>11:30 am – Noon</td>
<td>Budget and Finance</td>
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1:00 pm – 3:00 pm Regular State Board of Trustees Meeting (open to the public)
The State Trustees will hold a regular meeting at the Madison Campus, 590 Ivy Tech Drive, Madison, Indiana to consider and take action on such items as may be brought before them.

Secretary
Dated this 27th September 2017
I. Roll Call

II. Report of Secretary on Notice of Meeting

III. Approval of Minutes

Regular Meeting August 3, 2017

IV. Reports of Board Committees

a) Executive Committee, Michael Dora, Chair

b) Building, Grounds, and Capital Committee, Steve Schreckengast, Chair

Resolution 2017-47, Approval of Request to Sell Hilltop Plaza Property in Madison

Resolution 2017-48, Authorize the College to Submit a Request to Proceed with the Renovation Capital Project of up to $3,000,000 in Harshman Hall, Fort Wayne

Resolution 2017-49, Approval to Enter into Lease with Autotech Performance Center, INC. for Automotive Space in Lafayette

Resolution 2017-50, Approval of Contract with _____ for Construction of Welding Labs at Lafayette Campus

c) Budget and Finance Committee, Jesse Brand, Chair

Resolution 2017-51, Approval of Contract Security Services for Southwest Region

d) Planning and Education Committee, Kaye Whitehead, Chair

e) Audit Committee, Stewart McMillian, Chair

f) Workforce Alignment Committee, Darrel Zeck, Chair

V. Treasurer’s Report, William Bogard, Executive Director for Budget Management

VI. State of the College, Sue Ellspermann, PhD President

VII. Old Business
VIII. New Business

Resolution 2017-52, Appointment of Regional Trustee ~ Southeast Indiana

Resolution 2017-53, Appointment of Regional Trustee ~ Wabash Valley

Resolution 2017-54, Resolution Appointing Matt Hawkins to be Treasurer of Ivy Tech Community College of Indiana

IX. Adjournment
MINUTES OF THE MEETING OF THE STATE
BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
August 3, 2017

Chair Michael Dora called the August 3, 2017 regular meeting of the State Board of Trustees to order at 1:00 pm at the Kokomo Campus, 1815 E. Morgan Street, Kokomo, Indiana 46901

ROLL CALL

Trustee Lillian Sue Livers called the roll and the presence of a quorum was announced.

The following State Trustees were present:

Mr. Michael R. Dora, Chairperson
Ms. Paula Hughes, Vice Chair
Ms. Lillian Sue Livers, Secretary
Mr. Terry Anker
Mr. Jesse Brand
Mr. Larry Garatoni
Mr. Stewart McMillan
Ms. Kimra Schleicher
Mr. Steve Schreckengast
Ms. Kaye H. Whitehead
Mr. Darrel Zeck

Student Representatives:
Ms. Coleen Gabhart
Mr. Leo Braddock

A. EXECUTIVE SESSION MEMORANDA:

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on August 2, 2017 at 1:00 pm at 1815 E. Morgan Street, Kokomo, Indiana

Members present were: Mr. Michael Dora, Ms. Paula Hughes, Ms. Lillian Sue Livers, Mr. Jesse Brand, Mr. Larry Garatoni, Mr. Stewart McMillan, Ms. Kimra Schleicher Mr. Steve Schreckengast, Ms. Kaye H. Whitehead, and Mr. Darrell Zeck

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.
(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(5) To receive information about and interview prospective employees
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. Notices of Meeting Mailed and Posted:

Trustee Lillian Sue Livers, Secretary, confirmed that notices of the August 3, 2017, regular meeting were properly mailed and posted.

C. Approval of Board Minutes:

Trustee Larry Garatoni moved for approval of the minutes of the June 8, 2017, regular board meeting. Trustee Terry Anker seconded the motion and the motion carried unanimously.

D. Committee Reports:

Item 1 Chair Michael Dora reported that the Executive Committee met, and were provided updates on personnel issues.

Item 2 Chair Michael Dora called upon Trustee Schreckengast, Chair of the Committee, to give the Building, Grounds and Capital Committee Report. Trustee Schreckengast reported four action item for approval.

Trustee Schreckengast moved for approval of

Resolution 2017-32, Approval Requesting the Ivy Tech Foundation Sell the Lung Building in Elkhart Region 2/South Bend

Trustee Whitehead seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of

Resolution 2017-33, Approval of Request to Sell Anderson North Property in Alexandria, Region 6/Anderson
Trustee Garatoni seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of

**Resolution 2017-34,** Approval to Enter into Lease with WorkOne at Noblesville Location, Region 8/Noblesville

Trustee Garatoni seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of

**Resolution 2017-35,** Approval to Enter into Lease with Indiana University for Space Located in the New Art and Science Building on the Indiana University Northwest Campus Region 1/Gary

Trustee Brand seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of

**Resolution 2017-36,** Approval of Contract with Hagerman, Inc. for Construction Manager as Constructor (CMC) Services for 2017-2019 Capital Project at Kokomo Main Campus

Trustee Garatoni seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of

**Resolution 2017-37,** Approval of Contract with pepper Construction for Construction Manager as Constructor (CMC) Services for 2017-2019 Capital Project at Muncie Campus Locations

Trustee Whitehead seconded the motion, and the motion carried unanimously.

The committee received an update of the proposed capital delivery timeline.

**Item 3** Chair Dora called upon Trustee Jesse Brand, Chair of the Committee, for a report from the **Budget and Finance Committee.** Trustee Brand reported there were five action items to be considered by the Finance committee. We did receive an update on employee benefits, consumable fees along with foundation and grants.
Trustee Brand moved for approval of

**Resolution 2017-38**, Approval of a Contract for Statewide Digital Advertising with Statwax

Trustee Schleicher seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

**Resolution 2017-39**, Approval of a Three-Year Agreement with Hobsons, INC. to Provide the College with Academic Advising Software

Trustee Schleicher seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

**Resolution 2017-40**, Resolutions of the State Board of Trustees of the Trustees of Ivy Tech Community College of Indiana Authorizing the Issuance and Sale of Ivy Tech Community College Student Fee Bonds, Series U

Trustee Hughes-Schuh seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

**Resolution 2017-41**, Resolutions of the State Board of Trustees of the Trustees of Ivy Tech Community College of Indiana Authorizing the Executive Committee of the Board of Trustees to Authorize the Issuance of One of More Series of Student Fee Bonds for the Purpose of Financing New Projects

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

**Resolution 2017-42**, Formation of Ivy Ventures, Inc., a non-profit public benefit corporation

Trustee Anker seconded the motion, and the motion carried unanimously.
Item 4

Chair Dora called upon Trustee Kaye Whitehead, Chair, for a report from the **Planning and Education Committee.** Trustee reported there are no action items for approval.

Jeff Fanter introduced the new Student State Board Liaisons. We are pleased Coleen Gabhart and Leo Braddock could join us today and look forward to the year ahead.

John Newby presented on Ivy Tech Community College statewide dual credit trends and impact. This presentation focused on the growth of Ivy Tech's dual credit program including a comparative analysis from the last few years. Specific data showed the number of schools and students served as well as tuition savings for Indiana families. Additional updated data was shared, including a region by region breakdown of dual credit enrollment, and Early College High School programming.

Jeff Fanter shared some data on how the College is doing in converting those high school dual credit students into Ivy Tech student upon graduating high school. Some progress has been made compared to last year as this is a target enrollment audience going forward. Jeff reported current Fall enrollment is tracking about 5,400 student less than this time last year with less than three weeks until to the start of classes. The College is hosting two statewide enrollment events both today and Saturday and is expecting a positive impact on new student enrollment. Efforts are taking place across the state to continue to close the gap we see with continuing students as retaining those students who enrolled in prior terms is critical to increasing our overall enrollment numbers.

Mary Jane Michalak presented on reverse transfer: The Indiana Commission for Higher Education is in the processes of finalizing their recommendations, which are due to the legislature by November 1. Meanwhile, Russ Baker and Mary Jane Michalak have been working with the Independent Colleges of Indiana to determine how we might get work through ICI to get more independent partners on board. Decision Support provided us with data to show ICI how many students annually transfer from Ivy Tech to ICI schools, and ICI staff are prepping the new ICI president. President Ellspermann and Mary Jane will be meeting with the new ICI president the week of July 31 to discuss Reverse Transfer among other initiatives.
Item 5  Chair Dora called upon Trustee McMillan, Chair, for a report from the Audit Committee. Trustee McMillan reported there are no action items from the Audit Committee. The Audit Committee discussed the following issues: We discussed the reports to the confidential hotline and an update on pending litigation. Reviewed and approved the Internal Audit Department budget for fiscal year 2017-18. We reviewed the audit schedule for 2017-18 and the three-year audit plan. Reviewed and discussed the Enterprise Wide Risk Assessment performed by Clifton Larson Allen and reviewed internal audit reports that had been issued since our last meeting.

Item 6  Chair Dora called upon Trustee Zeck, Chair of the Committee, for a report from the Workforce Alignment Committee. Trustee Zeck reported there were no action items for the board to consider. Trustee Zeck reported the committee heard updates on:

Workforce Ready Grants - $2 million
- Focus on utilizing Workforce Ready Grants funding to increase enrollment in high-demand, high-wage, middle-skills certificate programs and noncredit offerings
- Lists of programs finalized with CHE and DWD
  - Four and five “flames” are the priority
- Working with campus leadership to ensure programs are offered as broadly as possible
  - First focus will be for second eight weeks of fall classes
  - Significant focus on next spring
- Marketing and messaging being coordinated with CHE and DWD

Skill-Up Grants
- Multiple statewide projects being proposed by key economic sectors, with key partners
- Multiple campus/local proposals with partners, including at least:
  - Significant joint proposal with Indiana Chamber of Commerce
    - K-12 Students
    - College-Age Students: Expand the JAG College Success Program
    - Employed Adults: Expand the participation of employers and employees in Achieve Your Degree

Manufacturing
- Interdisciplinary/Multi-disciplinary Degree Proposal
- Increase number of completions/enrollment with Cummins, ALCOA, and others
- Supports apprenticeships, especially in light of increased focus in D.C.
• New partnership with Praxair – a one year customized certificate program to increase the qualified workforce in the area. The program will utilize IEDC training funds with a match from Praxair

**Information Technology**

Salesforce partnership

• Salesforce partnership in final stages of Academic Alliance with Ivy Tech; the largest they have ever done as a company; Salesforce entrance into IT and Business curriculum planned for 2018-19 academic year
• Salesforce University Executive Leadership to present to faculty for IT and Business schools for Discipline Dialogue Day

**K-12 and IT Strategic Partnerships**

• Working with Cisco Systems to grow K-12 enrollment pipeline, industry certifications, and revenue stream for School of Information Technology
• Industry involvement in the development of innovative high school pathways, including TechHire program (20-week program underway being optimized and streamlined on Indianapolis campus to 16 weeks)
• Cisco Academy account rep Clydene Stangvik: “No one has ever attempted a K-12 push with Information Technology on the scale of what Ivy Tech is doing”

**Supply Chain and Logistics**

• Academic CDL+ Certificate Program approved and sent to CHE  
  o Can be completed in a 16 week semester  
  o Partnership with industry, Conexus and DWD  
  o Extreme need for 1-3 simulators at $115,000 each to increase pipeline at existing sites  
  • Current annual supply 1,462 on an approximate demand of 2,000 (BMV, ODR and Burning Glass)  
  • Skill Up 3 Statewide Grant Submission to support funding for CDL students  
• We continue to grow the supply chain and logistics management program to meet the state’s needs  
• Preview of Supply Chain Management video was shown

**Healthcare**

• Calvin Thomas has taken a leadership role at a college in St. Louis to be near family  
• Search for VP of Healthcare is underway; update possible by next week  
• Achieve Your Degree  
  o 2nd statewide agreement signed with Cardon & Associates  
  o Magnolia Health Systems - 35 sites  
  o Current Discussions with St. Vincent Health and Eskenazi Health
• General Studies to Medical Assisting Direct Admission
  o Summer program in Central Indiana for up to 20 students –
    • 8 new students came into program this summer; 47 new students expressed interest for Fall 2017 term
• Hybrid Online/Classroom Model for CNA Training
  o Hybrid model has been completely built out
  o Fort Wayne & Wabash Pilot Model to begin 4-5 week format August 21

Career Development
• Mike Slocum, Executive Director of Career Development, has joined the Workforce Alignment team
• Realignment with Workforce Alignment at Systems Office level
• Indiana Career Explorer
  o Maximizing use by students, faculty, and staff to be aware of high-demand jobs
  o Completed training for all academic advisors
• Employer Outreach Teams
  o Supporting collaborative work among Workforce Alignment, Career Development, and Academic Affairs
  o Establishing teams at campus and systems-office levels
• Internship and Placement Data Warehousing
  o Becoming the College’s source for systematic collection of data

Government Relations
• Trustee Zeck made the following visits in July:
  o White House – Discussed the need for Pell Grants, Perkins, Apprenticeships, Internships, but cautioned the administration on these programs becoming too structured/limited. The focus was on policy decisions and how they affect small and medium sized businesses, and their ability to work with schools like Ivy Tech.
  o Governor’s Office – Administration was very complimentary of Ivy Tech and its leadership team, the restructuring, and workforce alignment initiatives. From a manufacturing industry perspective, workforce development is a priority.

E. TREASURER’S REPORT:

Chair Dora called upon Vice President, Finance/Chief Procurement Officer Emily Styron for the Treasurer’s Report

Commentary- FY 2017
Income
• Tuition and fee revenue 5% below prior year and $15 million below budget due to lower revenue generating enrollment
• State appropriations 100% received and on budget
• Investment income modestly above budget, but below last year’s all-time high
• Total revenue of $477 million was -1.2% vs. prior year and $12 million below budget

**Expenses**
• Salaries and benefits were 0.9% higher than prior year; $14 million below budget
• Supplies and equipment were 3% less than prior year and below budget
• Total expenses of $464 million were 1% less than prior year and $25 million below budget

**Year end**
• Projecting operating surplus of 3% after accounting for final accrual entries for campus R&R transfers, compensated absences and retiree health liabilities
• Energy conservation savings note of $1.5 million retired
• Operating deficits in four (4) regions – Northwest, North Central, Fort Wayne and East Central

Trustee Brand moved for approval of the Treasurer’s Report.

Trustee Garatoni seconded the motion, and the motion carried unanimously.

**F. STATE OF THE COLLEGE**

Chair Dora called upon President Ellspermann for State of the College. President Ellspermann mentioned for the eighth consecutive year, the Ivy Tech Foundation has ranked as the top fundraiser among community college systems nationwide.

Student Success: Emily Mueller Going to D.C., selected as White House Fall Intern, September-December. She attends Ivy Tech Community College in Valparaiso, a Business Administration major, Honors program and Student Government Association

**Enrollment Efforts Continue:** Personal phone calls/outreach (campuses contacting stop outs to encourage continuous enrollment and contacting drop outs to encourage them to come back). Express Enrollment Events: Successful April and June events adding in August 3 and August 5 events. Targeted outreach: Reaching out to those who received a certificate inviting them to continue on with a degree and reaching out to nursing students waiting on application process outcome.

**Workforce Ready Grant:** Helping Hoosiers & Employers, pays for working-age Hoosiers (must independent as defined by the FASFA) to earn a high-value certificate at Ivy Tech and Vincennes (last dollar funding).

**Indiana Black Expo-Summer Celebration:** 4,000 square feet hands-on exhibit, largest at the celebration, 140 Ivy Tech volunteers, with an estimated 1,500 visitors

**Project Jump Start:** Summer Program, designed to prepare new students both academically and socially for the start of fall semester. Guest Speakers: Scott Davison - One America CEO and Doug Boles – Indianapolis Motor Speedway President

Just In Time Assessment/Remediation Built In: Students will be allowed to register for college-level courses via an override of prerequisite, remedial coursework. Credit Built In: Students will earn credit for IVYT 111. No cost to students with goal of 40 students.
Organization Structure Update- Chancellors Named

Strategic Planning Process:
Through a new Strategic Plan, we hope to:

- Communicate our mission, vision and values with clarity to stakeholders
- Align daily operations with strategy
- Prioritize key objectives and initiatives to narrow the focus around student success and workforce alignment
- Measure progress toward the College’s goals

Several teams have been established to facilitate the process:

- Process planning team to ensure the activities are moving according to the timeline and that the appropriate people are engaged
- Strategic planning team which is charged with developing the plan
- President’s Advisory Council of key constituents (students, faculty and staff) to provide input from stakeholder groups throughout the process
- Trained facilitators to help gather information from stakeholders

Dedicated Family – President’s Award Winners

Each legacy region selects a President’s Award Winner and then one is selected as Founder’s Award for Excellence in Instruction. Dr. Shelly Eisert earned the Founder’s Award which recognizes an individual who exemplifies the mission of Ivy Tech. The Founder’s Award, formerly known as the Glenn W. Sample Award for Excellence in Instruction, is the College’s highest honor and began in 1983. Eisert, nurse educator and director of the Simulation Center for Medical Education, is also a captain in the United States Army Reserve Nurse Corp. In addition to this award, Eisert has also received numerous civilian and military awards for her work in the medical field. She continues her passion for research, nursing and education as she reports for training in Wisconsin. Eisert was also the recipient of the 2015 Ivy Tech Alumni Achievement Award.

G. OLD BUSINESS

Chair Dora called for old business, and there was none.

H. NEW BUSINESS

Chair Dora called for new business.

Trustee Schleicher moved for approval of:

Resolution 2017-43, Reappointment and Appointment of Regional Trustees ~ Southern Indiana

Trustee Brand seconded the motion, and the motion carried unanimously.

Trustee Zeck moved for approval of:

Resolution 2017-44, Appointment of Regional Trustees ~ Wabash Valley
Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Trustee Zeck moved for approval of:

**Resolution 2017-45**, Honoring the Leadership of Chris Ruhl

Trustee Anker seconded the motion, and the motion carried unanimously.

At last meeting Chairman Dora appointed a nominating Committee for the election of officers for the 2017-2018 Fiscal Year as well as Assistant Secretary and Assistant Treasurer.

Trustee Brand moved for approval of:

**Resolution 2017-46**, Election of State Board of Trustee Officers

Trustee Garatoni seconded the motion, and the motion carried unanimously.

Officers for 2017-2018 Fiscal Year
Chair- Michael Dora
Vice Chair-Lillian Sue Livers
Secretary – Darrel Zeck
Assistant Secretary- J.D. Lux
Assistant Treasurer- Mark Husk

**ADJOURNMENT**

With no further business to come before the Board, Chairman Dora adjourn the meeting.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

_______________________________
Michael Dora, Chairman

_______________________________
Darrel Zeck, Secretary

Dated August 4, 2017
Prepared by Gretchen L. Keller, Recording Secretary
APPROVAL OF REQUEST TO SELL HILLTOP PLAZA PROPERTY IN MADISON

RESOLUTION NUMBER 2017-47

WHEREAS, Ivy Tech Community College owns real estate located at 440 East Clifty Drive, Madison consisting of 5.58 acres and a building of 53,500 square feet (“Property”), and

WHEREAS, the College purchased the Property in June 2010 which adjoins the Madison Campus, and

WHEREAS, the Madison Campus administration has determined that the Property is not needed for any purposes of the College and it would be advantageous for the College to sell the Property to reduce the maintenance and costs associated with the Property, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code § 21-36-3 to sell real estate that is in the name of the Board of Trustees, and

WHEREAS, the Regional Trustees have reviewed the request of the Regional administration to dispose of the Property and the Regional Trustees recommend that the State Trustees approve the sale of the Property.

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to dispose, sell and convey the Property in accordance with the law of the State of Indiana, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

______________________________
Michael Dora, Chairman

______________________________
Darrel Zeck, Secretary

Dated October 5, 2017
RESOLUTION NUMBER 2017-48

WHEREAS, Ivy Tech Community College of Indiana submitted its 2017-2018 Legislative Request for Capital Funds which included the Fort Wayne Harshman Hall Renovation capital project in the amount $17,488,000, and

WHEREAS, of this request $3,000,000 for the Ft. Wayne Urgent Needs project were funded by the General Assembly and those urgent needs have now been identified by the Campus, and

WHEREAS, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

WHEREAS, the College is seeking approval from the State Trustees to submit the Fort Wayne Urgent Needs project in the total amount of $3,000,000 to the state agencies and the Governor for approval to proceed with the project, and

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to ask the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Fort Wayne Urgent Needs Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Michael Dora, Chairman

Darrel Zeck, Secretary

Dated October 5, 2017
APPROVAL TO ENTER INTO LEASE WITH AUTOTECH PERFORMANCE CENTER, INC. FOR AUTOMOTIVE SPACE IN LAFAYETTE

RESOLUTION NUMBER 2017-49

WHEREAS, Ivy Tech Community College (“College”) leases 10,460 gross square feet from Autotech Performance Center, Inc. located at 3535 McCarty Lane, Lafayette for space used by the Automotive Program, and

WHEREAS, the current lease began on December 1, 2012 and its term will end on December 31, 2017, and

WHEREAS, the College desires to continue to lease the space and Autotech is willing to continue to lease the space to the College, and

WHEREAS, the new lease term would be three (3) years and the rent amount will be $4,850 to be paid monthly, and

WHEREAS, the new lease will have an option for the College to renew the lease for an additional two (2) years with monthly rent increase of $100 per month, and

WHEREAS, the College will have the option to lease an additional 2,400 gross square feet if desired at this location,

WHEREAS, the lease period exceeds two years therefore requiring State Trustee approval;

NOW THEREFORE BE IT RESOLVED, that the State Trustees of Ivy Tech Community College do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all necessary documents for the above stated lease with rent in the amount of $4,850 monthly for the term of 3 years with Autotech Performance Center, Inc. after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Michael Dora, Chairman

__________________________________
Darrel Zeck, Secretary

Dated October 5, 2017
RESOLUTION NUMBER 2017-50

WHEREAS, the Lafayette Campus as identified needs to expand its welding program to meet workforce and industry needs, and

WHEREAS, services to complete this work were bid in accordance with IC 5-16 and after review of the bids, _______ has been selected as the contractor to perform this work in the amount of $___________, and

WHEREAS, contracts exceeding $500,000 require approval by State Board of Trustees, and

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with __________ in the amount of _____ , and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Michael Dora, Chairman

__________________________________
Darrel Zeck, Secretary

Dated October 5, 2017
RESOLUTION NUMBER 2017-51

WHEREAS, security services for the Evansville Region provided by Universal Protection Service, whose contract with the College expires October 31, 2017, and

WHEREAS, a Request for Proposals (RFP) was issued on July 21, 2017 through the College’s Bonfire bid management system for security services for the Evansville Region, and

WHEREAS, notice was emailed directly to all previous RFP participants, any security company who previously contacted the College, Mid-States Minority Supplier Development Council, and MBE/WBE/VBE businesses registered in the security services category with the Indiana Department of Administration, and

WHEREAS, bids were received on August 18, 2017, 4:00 pm CST from five security companies, and

WHEREAS, the top three bids were the following:

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<th>Year 2</th>
<th>Year 3 (option)</th>
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</tbody>
</table>

WHEREAS, the selection committee and the Southwest Regional Board recommends and requests the State Trustees approve a contract with G4S Security at an annual cost of $188,447 as the best bid based on services and cost.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or her designee, to enter into a two-year Agreement G4S for security services for the Southwest Region consistent with the terms described above after the Agreement has been approved by the College General Counsel.

State Trustees
Ivy Tech Community College

______________________________
Michael Dora, Chairman

______________________________
Darrel Zeck, Secretary

Dated: October 5, 2017
APPOINTMENT OF REGIONAL TRUSTEE
SOUTHEAST

RESOLUTION NUMBER 2017-52

WHEREAS, the Southeast Regional Board would like to appoint one member to the Southeast Regional Trustees, and

WHEREAS, the Southeast Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the Southeast Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carol Dozier</td>
<td>Commerce</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Carol Dozier is hereby appointed as regional trustee for Ivy Tech Community College of Indiana –Southeast, effective immediately,

AND FURTHER BE IT RESOLVED, Carol Dozier will serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Michael Dora, Chairman

____________________________________
Darrel Zeck, Secretary

Dated October 5, 2017
APPOINTMENT OF REGIONAL TRUSTEE
Wabash Valley

RESOLUTION NUMBER 2017-53

WHEREAS, the Wabash Valley Regional Board would like to appoint one member to the Wabash Valley Regional Trustees, and

WHEREAS, the Wabash Valley Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the Wabash Valley Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mark W. Swaner</td>
<td>Labor</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Mark W. Swaner is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – Wabash Valley, effective immediately,

AND FURTHER BE IT RESOLVED, Wabash Valley will serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

______________________________
Michael Dora, Chairman

______________________________
Darrel Zeck, Secretary

Dated October 5, 2017
RESOLUTION APPOINTING MATT HAWKINS TO BE TREASURER OF IVY TECH COMMUNITY COLLEGE OF INDIANA

RESOLUTION NUMBER 2017-54

WHEREAS, President Ellspermann recently selected William M. (Matt) Hawkins to serve as Senior Vice President and Chief Financial Officer for the College, assuming the role on Monday, October 16, and

WHEREAS, in this role, Hawkins will be responsible for the planning and direction of the financial, accounting, and procurement functions of the College and will advise leadership on matters concerning the financial status of the College, and

WHEREAS, pursuant to IC 21-22-4-2 the Board of Trustees of Ivy Tech Community College may appoint a treasurer who may also be an employee of the College, and

WHEREAS, President Ellspermann recommends the Board appoint Matt Hawkins to serve as Treasurer of the College.

NOW THEREFORE BE IT RESOLVED, the Board of Trustees of Ivy Tech Community College hereby appoint William M. Hawkins to serve as Treasurer of Ivy Tech Community College effective the date he begins his employment with the College, Monday, October 16, 2017.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

___________________________________
Michael Dora, Chairman

___________________________________
Darrel Zeck, Secretary

Dated October 5, 2017
Buildings Grounds and Capital Discussions

Construction and Land Acquisition Topics (Resolutions)
A. Madison Campus; Sell Hilltop Plaza
B. Fort Wayne Campus; Capital Repairs
C. Lafayette Campus; Autotech Lease
D. Lafayette Campus; Welding Lab Contracts

Discussion or Information Items
Capital Timeline Update
A. Madison Campus; Approval to Sell Hilltop Plaza

- Building located at 440 East Clifty Drive, Madison, IN
- Purchased by the College in June 2010 with land for current campus
- Retail space has been used for storage and revenue for campus
- Appraisals
  - Sales Comparison $2,735,000
  - Income Capitalization $2,315,000
- Proceeds will go toward renovation to create advanced manufacturing machining lab space, renovate student affairs and HVAC upgrades.
- Recommended for approval by Regional Board of Trustees

REQUEST: Approval for Ivy Tech to Sell Hilltop Plaza located at 440 East Clifty Drive
B. Fort Wayne Campus; Request to Proceed, Capital Repairs 2017-2019

• In Spring 2017, General Assembly allocated $3,000,000 to Ivy Tech
• Designated to address urgent issues at Harshman Hall
• Description of desired use of funds;
  • Electrical switch gear, Replacing multiple air handlers, Install new chiller, Replace building HVAC control system, Remediate Ground water infiltration in mechanical space, Upgrade boiler system, Replaced chiller piping, Replace fire alarm control panel, Partial roof replacement, Repair leaking windows, Update 1st floor restrooms, Replace emergency generator
  • Reimburse cost of electrical repairs and testing completed to date
  • Professional Services for urgent repairs and for future planning of new space
• Recommended for approval by Facilities Design Council

REQUEST: Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Fort Wayne Harshman Hall Repairs
C. Lafayette Campus; Request Approval for Ivy Tech to Lease Autotech Performance Center in Lafayette

- Located at 3535 Mcarty Lane, Lafayette
- Current occupied by College for use by Automotive Program (10,460 GSF) since 12/1/12
- Lease details;
  - Rent increase from $4,750 to $4,850/month
  - Option for additional 2,400 GSF if desired
  - Term; December 1, 2017- November 30, 2020
  - Renewal option December 1, 2020 – November 30, 2022
  - Lease term exceeds more than 2 years requiring State Board of Trustee approval
- Recommended for approval by Facility and Design Council and Regional Board of Trustees

REQUEST: Approval for Ivy Tech to Lease 10,460 square feet at Autotech Performance Center in Lafayette, IN
D. Lafayette Campus; Request Approval to Contract with _______ in the amount of _____ to renovate welding lab space in Lafayette, Indiana

• Lafayette Campus has planned to expand the current welding program which requires converting current lab, a classroom and adjacent open space into one lab
• The project would include the addition of 14 new welding stations, all electrical services and fume exhaust systems
• Lowest bidder for this work is _____
• Amount of contract $_____________ which exceeds $500,000 requiring State Board of Trustee approval

REQUEST: Approval for Ivy Tech to contract with ____ in the amount of ________
Informational Items

Proposed Project Schedule Milestones
State Budget Committee Review
   September 2017
Start of Schematic Design Adjustments
   August- September 2017
Design Development
   - Determine phases or project, need for multiple GMPs
   November 2017
   Expected at January Meeting
Questions?
Budget and Finance Committee

I. Action Items

A. Contract security services for Southwest region
   • Security services for the Evansville Region provided by Universal Protection Service, whose contract with the College expires October 31, 2017.
   • A Request for Proposals (RFP) was issued on July 21, 2017 through the College’s Bonfire bid management system for security services for the Evansville Region.
   • Notice was emailed directly to all previous RFP participants, any security company who previously contacted the College, Mid-States Minority Supplier Development Council, and MBE/WBE/VBE businesses registered in the security services category with the Indiana Department of Administration.
   • Bids were received on August 18, 2017, 4:00 pm CST from five security companies, and the top three bids were the following:

<table>
<thead>
<tr>
<th>Company</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3 (option)</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
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<tr>
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<td>$186,343</td>
<td>$190,831</td>
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   • The selection committee and the Southwest Regional Board recommends and requests the State Trustees approve a contract with G4S Security at an annual cost of $188,447 as the best bid based on services and cost.

II. Information Items:

A. Employee Benefits Executive Summary

   Calendar Year 2018 Benefit Program

   Medical Plan
   • There are no plan design changes to our self-funded medical plans the Standard PPO Plan and the Choice High Deductible Health Plan (HDHP) with Health Saving Account (HSA). Anthem will continue as the Administrative Services Only (ASO) provider. The final phase of our 3 ½ year funding strategy will occur on January 1, 2018 for the employee and employer sharing of the premium cost. The total premium for the Standard PPO Plan will be shared 25/75% and a 10/90% premium share for the Choice HDHP. This equates to an increase of $3-- $12/month for employees enrolled in the Standard plan and $8 - $27/month increase to employees enrolled in the Choice HDHP.
   • The College continues to be a member of the Indiana Aggregate Prescription Drug Purchasing Program (IAPPP) consortium. The State of Indiana
negotiates the contract on behalf of the members, which also include Purdue, IU, Ball State, and ISU. The existing contract with Express Scripts ends on December 31, 2017. The State completed the RFP process, and we received notification in August that CVS Caremark was selected as the IAPPP carrier beginning January 1, 2018. Ivy Tech employees and their dependents will see some changes as CVS Caremark has a different Formulary list and Preventive Medications list for the Choice HDHP.

- We are excited to announce the launch of the Be Lively well-being program for employees of the College. The Be Lively program includes a number of initiatives that mainly focus on health plan participants, however a financial wellness component will be included. The 2018 launch initiatives include:
  - Tobacco Cessation Program. The program will be available at no cost through the Wellness Council of Indiana and cessation aids, such as prescription medications, are covered at 100% through the health plan. Many of our sister institutions, including the State of Indiana, offer these kind of programs and structure their medical premiums based on employee tobacco usage. Beginning January 1 medical premiums will be based on the employee’s tobacco usage (all forms of tobacco, e-cigarettes, vapor). Employees who use tobacco products will be assessed a $500 penalty over the course of the calendar year reflected in the premium.
  - Disease Management Program: We are currently negotiating with Edumedics in anticipation of their becoming the College’s disease management partner. This high touch, onsite program will focus on engagement with employees who have chronic conditions (diabetes, high blood pressure, high cholesterol, and COPD) with the intention to improve the health of these employees and reduce the claims expense to the College.
  - Anthem Healthy Lifestyles is an online portal where employees who are participating in the Medical plan can get a clear picture of their health through a Well-Being Assessment, set personalized well-being goals and earn prizes.

**Dental Plan**
- There are no plan design changes or premium increases to the self-funded Delta Dental PPO Plan. The College continues to pay 80% of the total premium.

**Other Updates**
- The College has selected new vendors for our voluntary benefits offering, replacing Unum. Boston Mutual will offer Whole Life, Critical Illness,
Accident coverage, and Beazley will offer Hospital Indemnity coverage. This coverage will be offered to all employees.

- New Identity Theft Protection Vendor (place holder).
- All other plans including vision, disability, and life insurance have no premium or plan design changes proposed for 2018.
Budget & Finance
October 5th
Meeting
Agenda:

Action Item:

1. Contract security services for Southwest region

Information Item:

1. Employee Benefits Executive Summary
Contract Security Services for Southwest Region

Alisha Aman
Executive Director of Administration
Southwest & Wabash Valley
Contract Security Services for Southwest Region

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Contract Security Services for Southwest Region

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Employee Benefits Executive Summary

Jennifer Fisher
Executive Director of Employee Benefits
Employee Benefits Executive Summary

- **Medical Plan**
  - There are no plan design changes to our self-funded medical plans the Standard PPO Plan and the Choice High Deductible Health Plan (HDHP) with Health Saving Account (HSA).
  - 3 ½ Year Funding Strategy – Premium Increases
    - Choice High Deductible Health Plan – 90/10 cost share
    - Standard PPO Plan – 75/25 cost share
  - **New Tobacco/Non-Tobacco User Premium Structure**
    - Includes all forms of tobacco, e-cigarettes, and vapor
    - Cessation program available
    - Pharmaceutical quit products are covered as preventative under the medical plan
  - **New Pharmacy Benefit Manager, CVS Caremark**

- **Dental Plan**
  - There are no plan design changes or premium increases to the self-funded Delta Dental PPO Plan. The College continues to pay 80% of the total premium.
Employee Benefits – New for 2018

- BeLively – Employee Wellbeing Program
  - Tobacco Cessation program – Open to ALL employees
    - Online self-paced program
  - Anthem Healthy Lifestyles – Open to medical plan participants
    - Online, self-reported tool that allows employees to earn points for prizes

- LiveHealth Online expands to add psychiatry services

- Voluntary benefits – Boston Mutual and Beazley
  - Hospital Indemnity coverage available to Adjunct Faculty and Part Time Employees

- Identity Theft program – Identity Guard
  - Buy-up option adds cyberbully monitoring
Agenda:

1. Academic Restructure
2. National Community College Benchmark Study
3. Enrollment/Marketing Update
Academic Restructure

Steve Tincher

Sr. Vice President of Academic Affairs/ Provost
System Academic Structure

Campus Academic Officers Council
Academic Integrity/
Quality/Policy/Accreditation/Academic Initiatives/Strategy/Opportunities/I Issues

Sr. VPs, Provost and Academic Alignment

Program Curriculum Committees
Develop and Revise Program Curriculum

College Faculty Council
Voice of the Faculty
Consultation with President and Provost
Own Strategic Goal(s)
Own Glenn Sample Award Dinner and Day Event

President

9-18-17 version

IVY TECH COMMUNITY COLLEGE
2017 October SBOT Presentation

2017 National Community College Benchmark Study (NCCBP)

Cory Clasemann-Ryan

Assistant Vice President for Student Success
NCCBP Overview

• Largest community college benchmarking project in the country

• Administered by National Higher Education Benchmarking Institute at Johnson County Community College (Overland Park, KS)

• Began in 2004 to provide community colleges ability to benchmark against peer institutions – 242 institutions in 2017

• Includes data on student outcomes, cost, and overall institutional effectiveness
Service Area Median Household Income

- 2017 – 22\textsuperscript{nd} Percentile
- 2015 – 16\textsuperscript{th} Percentile ($41,940)
% Pell Grant Recipients

The percent of IPEDS Fall Headcount Enrollment who received Pell Grants. [2017 NCCBP]

2017 – 69th Percentile
2015 – 82nd Percentile (55.3%)
Credit Student Median Age

Percentiles

10th: 19
25th: 20
50th: 22
75th: 24
Your Institution: 25
90th: 26

2017 – 89th Percentile
2015 – 76th Percentile (24)
2017 – 24th Percentile
2015 – 25th Percentile (34.6%)
% Completing in 3 Years

% of Full-Time, First-Time Students that Completed in Three Years

% of Part-Time, First-Time Students that Completed in Three Years

2017 – 15th Percentile
2015 – 9th Percentile (10.7%)

2017 – 18th Percentile
2015 – 17th Percentile (3.4%)
% Transferred in 3 Years

% of Full-Time, First-Time Students that Transferred in Three Years

- 2017 – 65th Percentile
- 2015 – 56th Percentile

% of Part-Time, First-Time Students that Transferred in Three Years

- 2017 – 41st Percentile
- 2015 – 62nd Percentile
% Completed or Transferred in 3 Years

% of Full-Time, First-Time Students that Completed OR Transferred in Three Years

2017 – 27th Percentile
2015 – 17th Percentile (27.5%)% of Part-Time, First-Time Students that Completed or Transferred in Three Years

2017 – 17th Percentile
2015 – 36th Percentile (15.5%)
Persistence
Persistence for All Students

2017 – 31st Percentile
2015 – 17th Percentile (43.6%)
Fall-to-Spring Persistence

2017 – 14th Percentile

2017 – 56th Percentile
Fall-to-Fall Persistence

Full-time Fall-Fall Persistence Rate

<table>
<thead>
<tr>
<th>Percentiles</th>
<th>10th</th>
<th>Your Institution</th>
<th>25th</th>
<th>50th</th>
<th>75th</th>
<th>90th</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017 – 17th Percentile</td>
<td>46.66%</td>
<td>51.60%</td>
<td>56.12%</td>
<td>60.24%</td>
<td>61.98%</td>
<td></td>
</tr>
</tbody>
</table>

Part-time Fall-Fall Persistence Rate

<table>
<thead>
<tr>
<th>Percentiles</th>
<th>10th</th>
<th>Your Institution</th>
<th>25th</th>
<th>50th</th>
<th>75th</th>
<th>90th</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017 – 63rd Percentile</td>
<td>30.35%</td>
<td>37.66%</td>
<td>42.78%</td>
<td>44.65%</td>
<td>47.03%</td>
<td>50.52%</td>
</tr>
</tbody>
</table>
Other Important Characteristics
Classroom Instruction

% Sections Taught by Part-time/Adjunct Faculty

% of Distance Learning Sections of Total Sections

2017 – 97th Percentile
2015 – 95th Percentile (66%)
Pass Rates

All Courses

% Students that Received a Passing Grade that Enrolled in Credit Courses

<table>
<thead>
<tr>
<th>Percentiles</th>
<th>10th</th>
<th>25th</th>
<th>50th</th>
<th>75th</th>
<th>90th</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>70.69%</td>
<td>73.60%</td>
<td>73.76%</td>
<td>76.17%</td>
<td>79.44%</td>
</tr>
</tbody>
</table>

Fall 2015 [2017 NCCBP]

Distance Courses

% of Students Receiving a Passing Grade from those Enrolled in Distance Learning Classes

<table>
<thead>
<tr>
<th>Percentiles</th>
<th>10th</th>
<th>25th</th>
<th>50th</th>
<th>75th</th>
<th>90th</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>61.42%</td>
<td>63.55%</td>
<td>64.75%</td>
<td>69.28%</td>
<td>72.77%</td>
</tr>
</tbody>
</table>

Fall 2015 [2017 NCCBP]

2017 – 17th Percentile
2015 – 13th Percentile (60.1%)
Instructional Expenditures

2017 – 11th Percentile
2015 – 22nd Percentile ($125)

2017 – 11th Percentile
2015 – 22nd Percentile ($3,754)
2017 October SBOT Presentation

Enrollment / Marketing Updates

Jeff Fanter
Sr. Vice President of Student Experience / Communication Marketing
AUDIT COMMITTEE

Report will be given at the State Board of Trustees Meeting October 5, 2017
Manufacturing, Engineering, Applied Science – Interdisciplinary and Multi-disciplinary Degree Program

- Employer focused – work directly with employers
  - Designed by companies – technical electives
- TC and CT outcomes from courses only and new students
  - Stackable into AAS degree
- Increase number of completions/enrollment
  - Cummins, ALCOA, Berry Plastics
  - Not open enrollment for students
  - 300 + completions in one company
  - Returning students can complete degrees
- Supports apprenticeships
  - Ivy Tech create and hold standards
  - Youth apprenticeships customized by companies - dual credit
  - Journey person upgrades to AAS
- Supports AYD Model
- Approved by our academic leadership and moves to the CHE where it has been discussed favorably
- Working on models to expand to other sectors

Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs
Manufacturing Day – October 6, 2017
www.mfgday.com

Initiatives

• Increase enrollment in Quadrant 1 programs

• Evaluate resource and facilities allocation

• Increase employer engagement

• Align K-12 outreach & dual enrollment

• Targeted marketing of Quadrant 1 programs

• National/International event focused on promoting manufacturing
  • States, cities and countries participating with events and proclamations

• Deans are hosting and participating in events around the state
  • Include numerous partners

• Events:
  • Scheduled throughout the state
Information Technology Sector

Initiatives

• Increase enrollment in Quadrant 1 programs

• Evaluate resource and facilities allocation

• Increase employer engagement

• Align K-12 outreach & dual enrollment

• Targeted marketing of Quadrant 1 programs

TechPoint

• Began a plan with the CEOs of TechPoint and EmployIndy to build a comprehensive matrix of IT professions and how they fit into startups, scale-ups, tech-enabled enterprises, Fortune 500 companies, etc.

• Purpose is to provide the framework for legislature and non-profits to understand how IT professionals fit into organizations/corporations and the tiers/levels/skills/competencies of that talent

• TechPoint leadership team to sit down in late September with entire statewide Ivy Tech IT leadership team to plan how to build upon the already strong partnership and grow the IT talent pipeline statewide, not just in Indianapolis

TechHire Grant

• Industry involvement in the development of innovative high school pathways, including TechHire program (20-week program underway being optimized and streamlined on Indianapolis campus to 16 weeks)

• Cohorts launched or launching in Sept. in Indianapolis, Noblesville, Evansville, Fort Wayne, Valparaiso with plans to expand based on funding from the grant and other sources

• First cohort completed had every student get an internship that asked for one

• GenCon Twitter feed promoting TechHire had 40,000 hits and record applications over 48 hour period; average time spent on Ivy Tech website was 33% above average
Supply Chain & Logistics Sector

CDL+

- $60K committed by DWD to cost of training; $90K being sought via private sector contributors and Skill Up 3
- Doubled High School Cohort for CDL at Clinton County High Schools in partnership with CTS and Wildcat Co-op
- Driveco looking to relocate to Gary Campus allowing us to provide up to 500 CDL credentials per year

Supply Chain/Logistics Managers
- Adding many courses to the Dual Credit Crosswalk in both Supply Chain and CDL
- Expanding Ivy Works (adults) for the Skill Up 3 Grant
- Adding Full-time Faculty in Supply Chain in Logansport and Evansville for Spring of 2018
- FedEx Co-op partnership for Supply Chain students; up to 300 jobs, video participation, job fair, VR partnership forthcoming

Initiatives
- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs
Healthcare Sector

- Mary Anne Sloan, VP of Healthcare, starts today
  - Onboarding and meetings with key partners
- Achieve Your Degree
  - 2nd statewide agreement signed with CarDon & Associates
    - On track after challenges following departure of Calvin Thomas
  - Magnolia Health Systems underway
  - Eskenazi Health underway
  - Sloan and Lowery meeting with senior St. Vincent Health leaders, including Georgiana Reynal
- Hybrid Online/Classroom Model for CNA Training
  - Hybrid model has been completely built out
  - Fort Wayne & Wabash Pilot Model began 4-5 week format on August 21
- Pre-Nursing Studies Certificate
  - Approved by CHE and well received by employers
  - Bridge from CNA to Nursing programs
  - Dual credit and CTE pathway
  - Workforce credential

Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs
Career Development

- Realignment with Workforce Alignment at Systems Office level
  - Mike Slocum, Executive Director, joined Workforce management team
  - Focus on intentional outcomes for students and employers
  - Considering change to Office of Internships & Career Placement

- Internship and Placement Focus
  - Internships result in strong, positive outcomes for students, including eventual placement
  - Moving from Office of Career Development to Office of Internship and Career Placement

- Employer Outreach Teams being Created
  - Supporting collaborative work among Workforce Alignment, Career Development, and Academic Affairs
    - Underscored at recent statewide Workforce Alignment meeting
  - Engaging employers to be in classes first day and week, plus ongoing

- Indiana Career Explorer
  - 17,000 Students last year; plans for all or most students to take for next school year
  - Aligns with DOE and DWD
  - Maximizing use by students, faculty, and staff to be aware of high-demand jobs
  - Completed training for all academic advisors

- Discussions with Ascend regarding Career Placement ideas and concepts

Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs
Key Projects and Progress

• “Top 5 Focuses” for each Economic Sector
  • Based on Quadrant strategies
  • Advertising and marketing with Fanter’s team; working with Vision Three on Virtual Reality awareness concepts
  • < 15-hours CT programs
  • Internship/Work-and-Learn embedded into programs of study
  • Use of PLAs to leverage experience and create more successful outcomes, including classes like those at Kaplan and University of Louisville; upcoming meetings with Kaplan and Complete College America/U of L

• Emerging partnership with Complete College America – “Game Changers Package” fall 2017– ex. coaching, career connections, and PLAs

• JAG College Success Program (CSP) – 2017/2018
  • Funding ($156K) received last week from DWD, Employ Indy, Work One Northeast, Strada Education
  • One JAG CSP Coordinator each for Indianapolis and Fort Wayne campuses; hiring the week of September 11
  • Initial cohort: students who participated in JAG in high school; plan to grow beyond this group in the future
  • Strada discussing potential for statewide support next year

• Workforce Ready Grants
  • Launched based on state-approved programs and areas of focus by campus
  • Second 8-week courses approved by CHE; instructions going out to chancellors, enrollment team, workforce consultants, and others

• Achieve Your Degree Fall Roadshow Days at Campuses
  • Featured employer partner
  • Co-invitation from leading employer and chancellor to community employers and leaders
  • Intention is to build on momentum
  • Workforce Consultants, AYD Coordinators, and Chancellors will lead the charge

• Statewide Workforce Alignment Meeting on August 29 – Strategy overview, goals, metrics, and training
  • Consultants, Program Managers, Deans, Program Chairs, Career Development

• Campus/Chancellor fall 1:1 visits with Lowery
  • Plan to do this quarterly
  • Developing list of observations, needs, feedback, etc.
Grants Updates

Workforce Ready Grant
• Meeting with local employers to promote certificates, technical certificates, and noncredit training covered by the grant
• Showcasing noncredit certifications that crosswalk to credit (especially in those degree programs that are also approved for Workforce Ready Grant funding)

Employer Training Grant
• New hire technical skills training for middle-skills occupations
  • Employers apply, receive an allocation, and invoice DWD for reimbursement for training cost for each employee who remains with the employer after 6 months
• Consultants working with employers on the application process

Skill Up 3 (Workforce Innovation Network) Grants
• Talent Supply Chain Feedback Sessions are underway across the state
• Employers convene by sector to validate current and projected demand data, talent pipeline needs
• Ivy Tech is encouraged to participate in all regional sessions, even if not part of an initial proposal; Workforce Consultants being informed

Initiatives
• Increase enrollment in Quadrant 1 programs
• Evaluate resource and facilities allocation
• Increase employer engagement
• Align K-12 outreach & dual enrollment
• Targeted marketing of Quadrant 1 programs
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# Grants & Contracts

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| III. Reported to the Board of Trustees under $500,000 | A Marketing Services | 181,701.42 | The Jackson Group LLC | 07/03/17 | 50-0139386 |
| | B Lease IT Housing Agreement | 113,554.32 | TouchNet Information Systems, Inc. | 07/03/17 | 50-0139387 |
| | C Instructional Equipment | 180,044.10 | Aidex Corporation | 07/06/17 | 50-0139654 |
| | D Apprenticeship Contract Expense | 170,609.92 | Electrical Joint Apprenticeship | 07/06/17 | 50-01990785 |
| | E Apprenticeship Contract Expense | 259,691.24 | Evansville Plumbers | 07/06/17 | 50-01990786 |
| | F Apprenticeship Contract Expense | 126,185.04 | IN/KY Region Service Council of Carpenters | 07/06/17 | 50-01990789 |
| | G Apprenticeship Contract Expense | 107,714.55 | Fort Wayne Electrical JATC | 07/07/17 | 50-01990891 |
| | H Apprenticeship Contract Expense | 166,403.70 | IN/KY Region Service Council of Carpenters | 07/07/17 | 50-01990894 |
| | I Apprenticeship Contract Expense | 152,769.90 | International Union of Operating Eng | 07/07/17 | 50-01990897 |
| | J Apprenticeship Contract Expense | 225,964.10 | Plumbers & Steamfitters Local 166 | 07/07/17 | 50-01990905 |
| | K Apprenticeship Contract Expense | 257,410.50 | South Bend & Vicinity Electrical | 07/07/17 | 50-01990910 |
| | L Apprenticeship Contract Expense | 112,084.90 | South Bend Plumbers & Pipefitters | 07/07/17 | 50-01990911 |
| | M Lease IT Housing Agreement | 132,000.00 | ESM Solutions | 07/07/17 | 50-0139998 |

DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF JULY 2017
Page 2
### DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF JULY 2017

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<td>08/03/17</td>
<td>J0197224</td>
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<td>C Money Market</td>
<td>373,000.00</td>
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<td>08/09/17</td>
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<td>08/10/17</td>
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<td>E Money Market</td>
<td>212,000.00</td>
<td>Lake City Bank</td>
<td>08/11/17</td>
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<td>F Money Market</td>
<td>861,125.00</td>
<td>Lake City Bank</td>
<td>08/17/17</td>
<td>J0197849</td>
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<td>G Money Market</td>
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<td>Lake City Bank</td>
<td>08/21/17</td>
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<td>H Money Market</td>
<td>4,043,000.00</td>
<td>Lake City Bank</td>
<td>08/22/17</td>
<td>J0198079</td>
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<td>I Money Market</td>
<td>4,659,000.00</td>
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<td>08/23/17</td>
<td>J0198133</td>
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<td>J Money Market</td>
<td>412,000.00</td>
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<td>08/24/17</td>
<td>J0198226</td>
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<td>K Money Market</td>
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<td>08/28/17</td>
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<td>08/29/17</td>
<td>J0198429</td>
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<tr>
<td>III. Reported to the Board of Trustees under $500,000</td>
<td>A Utilities</td>
<td>170,955.29</td>
<td>Telamon</td>
<td>08/02/17</td>
<td>J0197086</td>
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<td></td>
<td>B Insurance</td>
<td>176,266.00</td>
<td>Arthur J. Gallagher Risk Management</td>
<td>08/04/17</td>
<td>50-10141698</td>
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<td>C Financial Aid Reimbursement</td>
<td>110,726.09</td>
<td>Follett Bookstore</td>
<td>08/07/17</td>
<td>J0197244</td>
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<td>D RR Land Improvements</td>
<td>161,050.82</td>
<td>Brooks Construction Co Inc</td>
<td>08/08/17</td>
<td>50-10141935</td>
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<td>E RR Buildings and Improvements</td>
<td>149,964.15</td>
<td>Bruns-Gutzwiller, Inc.</td>
<td>08/08/17</td>
<td>50-10141936</td>
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<td>F RR Land Improvements</td>
<td>100,143.00</td>
<td>Fleming Excavating, Inc.</td>
<td>08/08/17</td>
<td>50-10141954</td>
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<td>G RR Architectural and Engineering</td>
<td>185,247.00</td>
<td>Hagerman, Inc.</td>
<td>08/08/17</td>
<td>50-10141957</td>
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<td>Authorization for Disbursement</td>
<td>Purpose of Disbursement</td>
<td>Amount of Disbursement</td>
<td>Approved Vendor</td>
<td>Check Date</td>
<td>Reference Number</td>
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<td>III. Reported to the Board of Trustees under $500,000</td>
<td>H Utilities</td>
<td>327,931.94</td>
<td>Telamon</td>
<td>08/14/17</td>
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<td>I Inventoried Computers &lt; $3,000</td>
<td>I Inventoried Computers &lt; $3,000</td>
<td>171,649.00</td>
<td>Dell</td>
<td>08/16/17</td>
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<td>J Utilities</td>
<td>179,344.86</td>
<td>Telamon</td>
<td>08/16/17</td>
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<td>K Professional Services</td>
<td>K Professional Services</td>
<td>256,175.00</td>
<td>Inside Track, Inc.</td>
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<td>L Hardware Maint/Upgrade/Support</td>
<td>L Hardware Maint/Upgrade/Support</td>
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<td>CDW Government, Inc.</td>
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<td>M RR Buildings and Improvements</td>
<td>M RR Buildings and Improvements</td>
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<td>Hagerman, Inc.</td>
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<td>119,525.96</td>
<td>Telamon</td>
<td>08/25/17</td>
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<td>O AP Purchasing Card</td>
<td>O AP Purchasing Card</td>
<td>176,322.34</td>
<td>PNC Bank</td>
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<td>P Lease Computer Software</td>
<td>P Lease Computer Software</td>
<td>337,125.29</td>
<td>SHI International Corp.</td>
<td>08/30/17</td>
<td>50-10143806</td>
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<td>IV. Approved by the Board of Trustees over $500,000.</td>
<td>A Services and Fees</td>
<td>547,095.83</td>
<td>Blackboard Inc.</td>
<td>08/25/17</td>
<td>50-10143411</td>
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</tbody>
</table>
PRESIDENTS REPORT

Report will be given at the State Board of Trustees Meeting October 5, 2017
GRANTS REPORT

Total Currently Active Grants:
(122) Competitive Grants: $45,929,445
(19) Non-Competitive Grants: $5,601,973
(141) Total Active Ivy Tech Grants: $51,531,418

Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

Grants Awarded During Period (22 - $3,141,056)
- **Northwest** received $519,097 from the U.S. Department of Education in support of their TRIO Student Support Services and Talent Search programs.
- **Northeast and Central Indiana** received a total of $475,090 from the U.S. Department of Education to support year 3 of their TRIO Student Support Services programs.
- **Lafayette** was awarded $6,013 in support of their faculty on loan partnership with Tippecanoe County Schools.
- **Southeast** was awarded $23,062 to support a partnership between Switzerland County High School, Ivy Tech, and the Community Foundation to accelerate educational attainment within welding programs.
- **Bloomington** received $83,000 through the Indiana Small Business Development Center (SBDC) to support Cook Center for Entrepreneurship led Innovation and Entrepreneurship programs in the Southwest Central Indiana region.
- **Office of the President** received $52,000 from the Strada Education Network to support Jobs for America’s Graduates (JAG) pilot programs in Indianapolis and Fort Wayne.

Grants Submitted During Period (19 - $30,869,731)
- **North Central** submitted a $2,000 Listening to Communities grant to support the Minority Male Initiative program.
- **Central Indiana** submitted a grant proposal in the amount of $9,500 to the Johnson County Community Foundation to support nursing expansion on the Franklin campus.
- **Southeast** submitted a $5,189 proposal to the Brown Forma Foundation to support scholarships that will allow for expansion of agriculture programs on the Madison campus.
- **Southwest** requested $24,381,964 from the U.S. Department of Education Promise Neighborhoods grant program to support community partnership programs supporting education, housing, financial literacy, career planning and other student-centric programs.
- **The Office of the President** submitted grant request documentation for $4,250,000 in support of the Building Trades Apprenticeship Programs.

Proposals Declined During Period (5 - $338,575)