MEETING NOTICE............................................................................................................................................... ii
AGENDA .......................................................................................................................................................... 1

MINUTES:

    Regular Board Meeting, April 6, 2017 ....................................................................................................... 3

PROPOSED RESOLUTIONS:

Resolution 2017-14, Authorize the College to Submit a Request to Proceed with the Renovation Projects of up to $2,952,000, Region 7/Terre Haute Indiana ................................................................................................ 12

Resolution 2017-15, Authorize the College to Submit a Request to Proceed with the Renovation & Construction Project of up to $43,169,360 Region 5/Kokomo Indiana ................................................................................................................. 14

Resolution 2017-16, Authorize the College to Submit a Request to Proceed with the Construction & Renovation Project of Up to $43,027,234, Region 6/Muncie Indiana ................................................................................................................. 15

Resolution 2017-17, Approval of Contract with American StructurePoint, Inc. for Architecture & Engineering Services for 2017-2019 Capital Project at Kokomo Main Campus, Region 5/ Kokomo Indiana ................................................................................................................................. 16

Resolution 2017-18, Approval of Contract with Ratio Architects, Inc. for Architecture & Engineering Services for 2017-2019 Capital Project at Muncie Main Campus Locations, Region 6/Muncie Indiana .... 17

Resolution 2017-19, Approval of a Three-Year Agreement Volume EES License Agreement with Microsoft Reseller SHI (formerly Software House International) ................................................. 18

Resolution 2017-20, Approval of a Three-Year Agreement with Dell Marketing, L.P. to Provide the College with Computing and Peripheral Equipment ............................................................................ 19

Resolution 2017-21, Approval of a One-Year Agreement with Oracle America, Inc. to Provide the College with the Database Required for Banner ...................................................................................... 20

Resolution 2017-22, Approval of the Student Fees Rates for Fiscal Years 2018-2019 ........................................ 21

Resolution 2017-23, Approval of the College 2017-2018 Fiscal Year Operating Budget ..................................... 23

Resolution 2017-24, Approval to Enter into a Statement of Work for Student Coaching Programs, Office of the President/Statewide ............................................................................................................. 28

Resolution 2017-25, Approval of Degree Programs .......................................................................................... 29

Resolution 2017-26, Approval of Student Representative Liaisons to the Ivy Tech State Trustees .............. 30

Resolution 2017-27, Reappointment of Regional Trustees ~ Columbus ............................................................ 31

Resolution 2017-28, Reappointment of Regional Trustees ~ Southeast ............................................................. 32
Resolution 2017-29, Appointment of Regional Trustee ~ Wabash Valley ............................................. 33

BUILDING, GROUNDS, CAPITAL COMMITTEE REPORT .................................................................. 34
BUDGET AND FINANCE COMMITTEE .......................................................................................... 46
PLANNING AND EDUCATION COMMITTEE REPORT .................................................................. 74
AUDIT COMMITTEE REPORT ......................................................................................................... 93
WORKFORCE ALIGNMENT COMMITTEE REPORT ...................................................................... 94
TREASURER’S REPORT ................................................................................................................... 116
PRESIDENT’S REPORT ................................................................................................................... 125
GRANTS REPORT ............................................................................................................................. 126
OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601

Wednesday, June 7, 2017

1:00 pm Executive Session of the State Board of Trustees
The State Trustees will meet in Executive Session at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601 and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(2)(D) The purchase or lease of real property by the Governing Body up to the time a contract or option to purchase or lease is executed by the parties.
(5) To receive information about and interview prospective employees
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, June 8, 2017

7:30 am – 8:30 am Audit Committee (closed to the public)

8:30 am- 2:00 pm Board Committee Meetings (open to the public)
The State Trustees will hold the regular committee meetings at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601

<table>
<thead>
<tr>
<th>Time</th>
<th>Committee</th>
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<tbody>
<tr>
<td>8:30 am – 9:45 am</td>
<td>Planning and Education</td>
</tr>
<tr>
<td>9:45 am – 10:30 am</td>
<td>Building, Grounds &amp; Capital</td>
</tr>
<tr>
<td>10:30 am - Noon</td>
<td>Budget and Finance</td>
</tr>
<tr>
<td>Noon – 1:00pm</td>
<td>Lunch</td>
</tr>
<tr>
<td>1:00 pm – 2:00pm</td>
<td>Workforce Alignment</td>
</tr>
</tbody>
</table>

2:00 pm – 3:00 pm Regular State Board of Trustees Meeting (open to the public)
The State Trustees will hold a regular meeting at the South Bend Campus, 220 Dean Johnson Blvd, South Bend, Indiana 46601 to consider and take action on such items as may be brought before them.

Secretary
Dated this 24th May 2017
Preliminary Agenda as of May 31, 2017*
Meeting of the State Board of Trustees
June 8, 2017

I. Roll Call

II. Report of Secretary on Notice of Meeting

III. Approval of Minutes

Regular Meeting April 6, 2017

IV. Reports of Board Committees

a) Executive Committee, Michael Dora, Chair

b) Building, Grounds, and Capital Committee, Steve Schreckengast, Chair

Resolution 2017-14, Authorize the College to Submit a Request to Proceed with the Renovation Projects of up to $2,952,000, Region 7/Terre Haute Indiana

Resolution 2017-15, Authorize the College to Submit a Request to Proceed with the Renovation & Construction Project of up to $43,169,360 Region 5/Kokomo Indiana

Resolution 2017-16, Authorize the College to Submit a Request to Proceed with the Construction & Renovation Project of Up to $43,027,234, Region 6/Muncie Indiana

Resolution 2017-17, Approval of Contract with American StructurePoint, Inc, for Architecture & Engineering Services for 2017-2019 Capital Project at Kokomo Main Campus, Region 5/Kokomo Indiana

Resolution 2017-18, Approval of Contract with Ratio Architects, Inc. for Architecture & Engineering Services for 2017-2019 Capital Project at Muncie Main Campus Locations, Region 6/Muncie Indiana

c) Budget and Finance Committee, Jesse Brand, Chair

Resolution 2017-19, Approval of a Three-Year Agreement Volume EES License Agreement with Microsoft Reseller SHI (formerly Software House International)

Resolution 2017-20, Approval of a Three-Year Agreement with Dell Marketing, L.P. to Provide the College with Computing and Peripheral Equipment
Resolution 2017-21, Approval of a One-Year Agreement with Oracle America, Inc. to Provide the College with the Database Required for Banner

Resolution 2017-22, Approval of the Student Fees Rates for Fiscal Years 2018-2019

Resolution 2017-23, Approval of the College 2017-2018 Fiscal Year Operating Budget

d) Planning and Education Committee, Kaye Whitehead, Chair

Resolution 2017-24, Approval to Enter into a Statement of Work for Student Coaching Programs, Office of the President/Statewide

Resolution 2017-25, Approval of Degree Programs

e) Audit Committee, Stewart McMillian, Chair

f) Workforce Alignment Committee, Darrel Zeck, Chair

V. Treasurer’s Report, Chris Ruhl, SVP/Finance and Treasurer

VI. State of the College, Sue Ellsperrmann, PhD President

VII. Old Business

VIII. New Business

Resolution 2017-26, Approval of Student Representative Liaisons to the Ivy Tech State Trustees

Resolution 2017-27, Reappointment of Regional Trustees ~ Columbus

Resolution 2017-28, Reappointment of Regional Trustees ~ Southeast

Resolution 2017-29, Appointment of Regional Trustee ~ Wabash Valley

IX. Adjournment
Chair Michael Dora called the April 6, 2017 regular meeting of the State Board of Trustees to order at 1:00 pm at the Richmond Campus, 2357 Chester Blvd, Richmond, Indiana 47374

ROLL CALL

Secretary Sue Livers called the roll and the presence of a quorum was announced.

The following State Trustees were present:

Mr. Michael R. Dora, Chairperson
Ms. Paula Hughes, Vice Chair
Ms. Lillian Sue Livers, Secretary
Mr. Terry Anker
Mr. Jesse Brand
Mr. Larry Garatoni Via phone
Mr. Stewart McMillan
Mr. Steve Schreckengast
Ms. Kimra Schleicher
Mr. Darrel Zeck

The following State Trustees were unable to attend:
Mr. Lee J. Marchant
Ms. Kaye H. Whitehead

Student Representatives:
Ms. Trisha Norfleet
Ms. Terri Sanders
Mr. Daniel Blough

A. EXECUTIVE SESSION MEMORANDA:

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on April 5, 2017 at Noon and April 6 at 8:00 a.m. at 2357 Chester Blvd, Richmond, Indiana 47374

Members present were: Ms. Paula Hughes, Mr. Michael Dora, Mr. Jesse Brand, Ms. Lillian Sue Livers, Mr. Larry Garatoni (via phone), Mr. Stewart McMillan, Mr. Steve Schreckengast, Ms. Kimra Schleicher, and Mr. Darrell Zeck

Members absent were: Mr. Lee J. Marchant and Ms. Kaye H. Whitehead
The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(5) To receive information about and interview prospective employees.
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED:

Trustee Sue Livers serving as secretary confirmed that notices of the April 6, 2017, regular meeting were properly mailed and posted.

C. APPROVAL OF BOARD MINUTES:

Trustee Steve Schreckengast moved for approval of the minutes of the February 2, 2017, regular board meeting. Trustee Darrel Zeck seconded the motion and the motion carried unanimously.

D. COMMITTEE REPORTS:

Item 1 Chair Michael Dora reported that the Executive Committee met, and were given updates on personnel reports from Human Resources.

Item 2 Chair Michael Dora called upon Trustee Schreckengast, Chair of the Committee, to give the Building, Grounds and Capital Committee Report. Trustee Schreckengast reported one action item for approval.

Trustee Schreckengast moved for approval of

Resolution 2017-8, Request that Ivy Tech Foundation, Inc. or One of its Affiliates Receive a Gift of 6.1 Acres of Real Estate Property in Indianapolis, Region 8/Central Indiana

Trustee Brand seconded the motion, and the motion carried unanimously.
Trustee Schreckengast moved for approval of

**Resolution 2017-9,** Approval to Enter Into an Agreement with the Town of Sellersburg for Permanent Sanitary Sewer Region 13/ Southern Indiana

Trustee Schleicher seconded the motion, and the motion carried unanimously.

The committee received an update on the proposed timeline for any capital projects approved in 2017-2019 biennium.

**Item 3** Chair Dora called upon Trustee Jesse Brand, Chair of the Committee, for a report from the **Budget and Finance Committee.** Trustee Brand reported there were no action items to be considered by the Finance committee. We did receive an update on employee benefits.

**Item 4** Chair Dora called upon Trustee Livers, Member of the Committee, for a report from the **Planning and Education Committee.** Trustee Livers reported there is one action items for approval.

Trustee Livers moved for approval of

**Resolution 2017-10,** Approval of Degree Program

Trustee Hughes seconded the motion, and the motion carried unanimously.

In the absence of Dr. Steve Tincher, Provost, Dr. Russ Baker introduced Dr. Carey Traeger-Huber, Assistant VP of Student Development. She introduced the members of the SGA Presidents’ Council. The Council was established in 2011. It consists of 14 members, the elected SGA President from each region. These students serve as the voice of the student body and as liaisons between the students and the College administration. The Council holds monthly business meetings. The members also serve on a variety of regional and state-wide committees. This past fall the Council completed the Student Feedback Project where they met in-person with over 2,300 students to gain their perspectives about Ivy Tech. This spring they have focused on their Legacy Project and have developed a series of recommendations that they will soon share with President Ellspermann regarding Wraparound Services.
This past fall, the Council completed the Student Feedback Project where they met in-person with over 2,300 students to gain their perspectives about Ivy Tech. This spring they have focused on their Legacy Project and have developed a series of recommendations that they will soon share with President Ellspermann regarding Wraparound Services. SGA representatives explained to the board that for this year’s project they asked students on the survey what Ivy Tech is doing well, what obstacles they are facing, and several other questions. They observed that many of the obstacles identified by students take place outside the classroom such as work and financial concerns. Concerns regarding on-campus issues included class scheduling and being able to have access to classes that meet their schedule restrictions.

The group said that for the 2017-18 Legacy project they will be focusing on wrap-around services, meaning providing students with access services outside the classroom needed to succeed.

Dr. Ron Sloan, Vice Central of Academic Affairs at East Central and Richmond regions, presented on improving outcomes by changing mindsets. He identified two broad mindset categories. A fixed mindset, is a belief that intelligence is largely predetermined. The growth mindset is that you can grow your intelligence through effort, practice and good strategies. This mindset impacts student engagement in the classroom. Research shows clearly that students with a growth mindset are much more likely to achieve and succeed in their coursework. Five regions of Ivy Tech have been part of a research project through Stanford University for the last several years. Initial results at Ivy Tech show that developing a growth mindset has a strong correlation with achievement, impacting both grade point average and completion. One intervention of 30 minutes is all that is required to make this difference.

Dr. Baker updated the board on the TSAP program, noting that this is a single articulation pathway program that began in Fall 2015 with 12 different Ivy Tech programs. He also shared TSAP regional enrollment trends for TSAP programs, showing that enrollment is growing steadily over the last two academic years. Based on an expansion of TSAP programs being encouraged by the Indiana Commission of Higher Education, he requested approval of two new Associate of Science TSAP degrees in biology and chemistry to be offered starting in the fall 2017. Regional boards are in the process of approving these degrees; state BOT approval is required to formally request approval of these degrees by the CHE.
Item 5  Chair Dora called upon Trustee McMillan, Chair of the Committee, for a report from the Audit Committee. Trustee McMillan reported there are no action items from the Audit Committee.

Item 6  Chair Dora called upon Trustee Zeck, Chair of the Committee, for a report from the Workforce Alignment Committee. Trustee Zeck reported there were no action items for the board to consider. Trustee Zeck reported the committee heard updates on Key Projects and Progress:

**Enrollment Recruitment Enrollment (Recruitment) – High School and other plans by sector and demand**
- All Sectors – Awarded State Apprenticeship Expansion grant $129,503 to support the expansion and creation of apprenticeships in multiple sectors – target Manufacturing and Health Sciences sectors expand model to IT
- All – Developing Innovation Center concept at Noblesville and Plainfield in conjunction with schools, employers, DWD and other potential partners. Next steps include development of strategy on a stick.
- IPS – Initiating strategy development with Dr. Ferebee and Dr. Legrand for TGEC- and TC-focused programs on-campus with initial cohort in Fall 2017
- Manufacturing - Batesville, Greensburg, Madison Models (Industrial Technology, Automation & Robotics, Design Technology) being presented to other schools, including Plainfield and Noblesville
- Healthcare - CT in Pre-Nursing Studies has been approved by the RAOC and will be presented to CHE for approval; Once approved this CT will be on the Dual Credit Crosswalk
- IT – Industry involvement in the development of innovative high school pathways, including TechHire program (20-week program underway)
  - Discussions underway with Cisco and Oracle, who want to get into the high school space and who need Ivy Tech partnership; additional discussions with Batesville area employers and high schools for co-op similar to manufacturing pathways
- Supply Chain – Meeting with Conexus regarding comprehensive strategy similar to manufacturing

**Retention Targeted effort by sector and demand (ex. cohort, structured scheduling, internship/co-op model)**
Manufacturing - NIMS, Indiana Manufacturers Association, Ivy Tech partnership formalized and announced in February
Healthcare - CT and TC programs were created, in collaboration with faculty, for the Patient Care Technician role to meet acute care hospital demand; this should also improve Healthcare Specialist completion rates
IT – TechHire Grant for CompTIA A+ certification in 20 weeks; initiative began end of February and 17/18 students remain engaged
Supply Chain – Working on high school internship model that could extend into work-based learning opportunities once at Ivy Tech and for other Ivy Tech students through Saferecruiter

**Partnerships – Innovation plans by sector and demand**
Manufacturing - IMA Career Enhancement concept (Cummins, SIA, BT&D, etc. collaboration); proposals made to SIA; BT&D implementing program via AYD
Healthcare - TC in Paramedic Science has been approved by RAOC, once approved by CHE, this will be available for Fire Department to use; Discussion with CarDon & Associates for potential 2nd statewide AYD MOU; agreement to include the CNA, QMA, LPN & RN roles
IT = TechPoint - building strategic talent pipeline opportunities with key IT partnerships. These include TechPoint, Eleven Fifty Academy (South Bend), Startups, Scale-ups (Perceivant), statewide IT Consultants (TEKsystems), internet service providers (MetroNet), and large Enterprises (Cook Medical and Salesforce)
Agriculture = Evolving partnership with Purdue and Vincennes re: shared VP position, leverage of relationships with FFA and other organizations, summer camps and other concepts
Supply Chain - meeting with CTS and other providers of CDL training. Fort Wayne Ivy Tech program being analyzed for feasibility at other sites for CDL program. Other institutions’ programs that provide CDL training for academic credit are being reviewed to see if we can model our program in that format.
MSSC partnership with Walmart and Ivy Tech being initiated for Certified Logistics Associate (CLA) and Certified Logistics Technician (CLT)

**Concerns and Opportunities**
Opportunities
Partnership with Cummins (T. Linebarger, et al) - convene thought leaders in manufacturing around most critical areas of demand and capabilities of Ivy Tech to meet workforce needs
Partnership with Jobs for America’s Graduates (JAG) for a community college model with Ivy Tech
Partnership with Indiana Economic Development Corporation on Japan in Manufacturing (JIM) program
AYD partnership, internship opportunities, and hiring connection with Defenders Director for Business and other majors; Central Indiana initially and then other locations

**Updates**

8
Program Review process underway to identify and align programs to demand against enrollment and completions. Quadrant developed to assess:

- Excess capacity/high demand
- At capacity/with high demand
- Excess enrollment/credentials in relationship to demand
- Balanced between enrollment/credentials and demand

Regional Planning Sessions – Involve wider group of WA and AA Stakeholders; Workforce Alignment Team support

By mid-April

English 111 changes for TC purposes approved by RAOC; TC general education was changed to 0-18 credits with no specific general education courses required

Workforce Alignment Consultative Training completed; DWD participated & collaborating – common process, share contacts, notes, referrals

Workforce Alignment continues to move quickly, but collaboratively with others parts of the organization in the College.

E. TREASURER’S REPORT:

Chair Dora called upon Trustee Brand for the Treasurer’s Report in absence of Senior Vice President Chris Ruhl

Fiscal Year 2017 through March 31 (9 months)

Operating Revenue

$404 million

$13 million below budget

$10 million (2.5%) below prior year; but note that Summer fees were assessed in March 2016 but will not be assessed until April 2017; excluding the timing impact of Summer tuition, operating revenue is $5 million (1.3%) below prior year

Operating Expenses

$348 million

$19 million below budget

$5.5 million (1.7%) higher than prior year; but note that March had a third bi-weekly payroll vs. two last year (the third bi-weekly payroll occurred in April of fiscal year 2016). Excluding the timing impact of the 3rd payroll, expenses were $2.3 million (0.7%) higher than prior year

Including encumbrances and expected liabilities, operating expenses are projected at $460-$465 million for the full year
Including expected summer tuition revenue and remaining state appropriations, less write-offs, operating revenues are projected at $470-$475 million for the year.

Trustee Brand moved for approval of the Treasurer’s Report.

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

F. STATE OF THE COLLEGE

Chair Dora called upon President Ellspermann for State of the College.

President Ellspermann presented Ivy Oscar to Student State Board Representative Daniel Blough representing the Southern Indiana Region graduating with a degree in Criminal Justice. Student Hutch Hutchison gave his story regarding path to Ivy Tech.

President Ellspermann provided updates on the Strategic Planning Process, Ivy Learn Implementation, Face to Face Orientation Kicking off previously a 30 min online video now a campus led face to face experience, Partnership with Emplify for full time faculty/staff engagement survey for baseline engagement and pulse surveys, 2018 Budget process, Legislative report, HB 1001 capital includes Kokomo, Muncie and $3 million earmarked for Fort Wayne and Reverse Transfer, CHE Agenda Bill HB 1281 amended to include Reverse Transfer “study” by Commission for Higher Education.

G. OLD BUSINESS

Chair Dora called for old business, and there was none.

H. NEW BUSINESS

Chair Dora called for new business.

Trustee Schreckengast moved for approval of:

Resolution 2017-11, Appointment Regional Trustee-Lafayette

Trustee Anker seconded the motion, and the motion carried unanimously.

Trustee Zeck moved for approval of:

Resolution 2017-12, Amendment to State Board By-Laws to Change Name of Corporate College Committee to the Workforce Alignment Committee

Trustee Hughes seconded the motion, and the motion carried unanimously.

Trustee Anker moved for approval of:

Resolution 2017-13, Appointment of Regional Trustees-Central Indiana
Trustee Livers seconded the motion, and the motion carried unanimously.

**ADJournMENT**

With no further business to come before the Board, Chairman Dora adjourn the meeting.

STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE

_______________________________  
Michael Dora, Chairman

_______________________________  
Lillian Sue Lives, Secretary

Dated February 3, 2017  
Prepared by Gretchen L. Keller, Recording Secretary
AUTHORIZE THE COLLEGE TO SUBMIT A REQUEST TO PROCEED WITH THE
RENOVATION PROJECT OF UP TO $2,952,000,
REGION 7/TERRE HAUTE INDIANA

RESOLUTION NUMBER 2017-14

WHEREAS, Ivy Tech Community College of Indiana has identified a need to create a Precision Agriculture Equipment Technology “Center of Excellence” at the Terre Haute Campus which will allow Ivy Tech to meet the needs of students and industry alike, and

WHEREAS, in the Wabash Valley Region there is a need for this training but there is a lack of necessary lab and associated space, and

WHEREAS, to create the lab space needed for the Precision Agriculture Program, the Region will repurpose 30,672 square feet of unused warehouse space at 1650 E. Industrial Drive (Doughmaker Building) for a cost of up to $2,952,000, and

WHEREAS, the Region has acquired the following funding for the project:

<table>
<thead>
<tr>
<th>Funding Source</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Economic Development Administration grant</td>
<td>$1,191,047</td>
</tr>
<tr>
<td>TIF funds from Vigo County Redevelopment Commission</td>
<td>$ 250,000</td>
</tr>
<tr>
<td>Ivy Tech Foundation Loan</td>
<td>$ 564,942</td>
</tr>
<tr>
<td>Donations, in-kind gifts, College funds</td>
<td>$ 956,011</td>
</tr>
</tbody>
</table>

WHEREAS, the Regional Board of Trustees has approved this project and requests the approval of the State Trustees, and

WHEREAS, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to ask the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Terre Haute Precision Agriculture Equipment Technology Center of Excellence, as required for projects over $2 million, and
FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________
Michael Dora, Chairman

__________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
AUTHORIZE THE COLLEGE TO SUBMIT A REQUEST TO PROCEED WITH THE RENOVATION & CONSTRUCTION PROJECT OF UP TO $43,169,360, REGION 5 /KOKOMO INDIANA

RESOLUTION NUMBER 2017-15

WHEREAS, in Resolution 2016-29 the Trustees directed the President of the College to submit the 2017-2018 Legislative Request for Capital Funds, and

WHEREAS, the College submitted the Kokomo Renovation and Addition project in the amount $43,163,300, which included a request of $40,200,000 in bonding authority with the balance of $2,969,360 to be fundraised by the Kokomo Region, and

WHEREAS, the Indiana General Assembly has approved the Kokomo Renovation and Addition project in the amount of $40,200,000 in bonding authority for Ivy Tech for the 2017-2019 biennium, and

WHEREAS, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

WHEREAS, the College is seeking approval from the State Trustees to submit the Kokomo Renovation and Addition project in the total amount of $43,163,360 to the state agencies and the Governor for approval to proceed with the project, and

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to ask the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Kokomo Renovation and Addition Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Michael Dora, Chairman

__________________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
AUTHORIZE THE COLLEGE TO SUBMIT A REQUEST TO PROCEED WITH THE CONSTRUCTION & RENOVATION PROJECT OF UP TO $43,027,234, REGION 6/MUNCIE INDIANA

RESOLUTION NUMBER 2017-16

WHEREAS, in Resolution 2016-29 the Trustees directed the President of the College to submit the 2017-2018 Legislative Request for Capital Funds, and

WHEREAS, the College submitted the Muncie Renovation and Addition project in the amount $43,027,234, which included a request of $38,700,000 in bonding authority with the balance of $4,327,234 to be fundraised by the Muncie Region, and

WHEREAS, the Indiana General Assembly has approved the Muncie Renovation and Addition project in the amount of $38,700,000 in bonding authority for Ivy Tech for 2017-2019 biennium, and

WHEREAS, pursuant to Indiana Code 21-33-3 before a state educational institution may proceed with a construction project costing in excess of two million dollars, the Governor must approve the project and its funding upon recommendation by the State Budget Agency following a review by the Commission for High Education, and

WHEREAS, the College is seeking approval from the State Trustees to submit the Muncie Renovation and Addition project in the amount of $43,027,234 to the state agencies and Governor for approval to proceed with the approved project.

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to request the Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Muncie Construction & Renovation Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

____________________________
Michael Dora, Chairman

____________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
APPROVAL OF CONTRACT WITH AMERICAN STRUCTUREPOINT, INC. FOR ARCHITECTURE & ENGINEERING SERVICES FOR 2017-2019 CAPITAL PROJECT AT KOKOMO MAIN CAMPUS, REGION 5/KOKOMO INDIANA

RESOLUTION NUMBER 2017-17

WHEREAS, the Kokomo Renovation and Addition project approved in 2017-2019 biennium capital budget includes an addition to two current buildings and renovation to four buildings on the Kokomo Campus, and

WHEREAS, the total estimated cost for the project is $43,163,360, and

WHEREAS, after an evaluation process and staff review, American Structurepoint, Inc. has been selected as the preferred bid for architectural and engineering services in the amount of $1,814,400, and

WHEREAS, the bid process has been completed in accordance Indiana law related to Construction Manager as Constructor (CMc) practices, and

WHEREAS, contracts exceeding $500,000 require approval by State Board of Trustees, and

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with American Structurepoint, Inc. in the amount of $1,814,400, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Michael Dora, Chairman

__________________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
RESOLUTION NUMBER 2017-18

WHEREAS, the Muncie Construction and Renovation project approved in 2017-2019 biennium capital budget includes an addition to Cowan Road, Renovation and Construction at Downtown location, and

WHEREAS, the total estimated cost for the project is $43,027,234, and

WHEREAS, after an evaluation process and staff review Ratio Architects, Inc. has been selected as the preferred bid for architectural and engineering services in the amount of $2,075,000, and

WHEREAS, the bid process has been completed in accordance with Indiana law related to Construction Manager as Constructor (CMc) practices, and

WHEREAS, contracts exceeding $500,000 require approval by State Board of Trustees, and

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract with Ratio Architects, Inc. in the amount of $2,075,000, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College General Counsel.

State Trustees  
Ivy Tech Community College of Indiana

______________________________  
Michael Dora, Chairman

______________________________  
Lillian Sue Livers, Secretary

Dated June 8, 2017
APPROVAL OF A THREE-YEAR VOLUME EES LICENSE AGREEMENT WITH MICROSOFT RESELLER SHI (formerly Software House International)

RESOLUTION NUMBER 2017-19
WHEREAS, the College will enter into a three-year Enrollment for Education Solution (EES) volume license agreement with Microsoft reseller, SHI, to provide software licenses for Microsoft products used on College computing equipment;

WHEREAS, the College as a member of the Indiana Higher Education Licensing Consortium (INHELC) sought proposals from bidders to provide the College with software licenses for Microsoft products used on College computing equipment at a competitive price;

WHEREAS, the College by joining with INHELC was able to harness the multi-school buying power to purchase Microsoft products on a cost basis that is 3.1% less than Microsoft’s prices;

WHEREAS, the College utilizes Microsoft licenses throughout the College for end user software and network services;

WHEREAS, the term of this new EES Agreement would be three years commencing on August 1, 2017 and continuing through July 31, 2020 at a cost not to exceed $1,150,000;

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding $500,000.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with SHI to provide the College with software licenses for Microsoft products after the contract has been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Michael Dora, Chairman

__________________________________
Lillian Sue Livers, Secretary

Dated: June 8, 2017
APPROVAL OF A THREE-YEAR AGREEMENT WITH DELL MARKETING, L.P. TO PROVIDE THE COLLEGE WITH COMPUTING AND PERIPHERAL EQUIPMENT

RESOLUTION NUMBER 2017-20

WHEREAS, the College will enter into a three-year Agreement with Dell Marketing, L.P., to provide computing and peripheral equipment for the various labs and offices at all campuses;

WHEREAS, the College sought proposals from bidders to provide the College with Dell computing and peripheral equipment that best meets the College’s functional and technical requirements at a competitive price;

WHEREAS, based on evaluations and negotiations with Dell Marketing, L.P. and other RFP respondents, the College has determined that Dell Marketing, L.P. offered the lowest total cost to the College for computing and peripheral equipment.

WHEREAS, standardizing on Dell products reduces desktop support complexity leading to lower costs for maintenance and training;

WHEREAS, the term of this Agreement would be three years commencing on July 16, 2017 and continuing through July 15, 2020;

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding $500,000.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a three-year Agreement with Dell Marketing, L.P. to provide the College with computing and peripheral equipment after the contract has been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

________________________________
Michael Dora, Chairman

________________________________
Lillian Sue Livers, Secretary

Dated: June 8, 2017
RESOLUTION NUMBER 2017-21
WHEREAS, the College will enter into a one-year Agreement with Oracle America, Inc., to provide the College with the database engine that drives Banner;

WHEREAS, the current enterprise agreement (EA) with Oracle America, Inc. expires on June 30, 2017;

WHEREAS, the College has successfully negotiated a new enterprise agreement (EA) with Oracle America, Inc. for various key software titles manufactured by Oracle America, Inc. and critical to the continued ability of the College to meet its educational mission;

WHEREAS, based on the negotiations with Oracle America, Inc., the Office of Technology has determined that the price the College negotiated with Oracle America, Inc. is the lowest possible cost to the College for the software that will meet the College’s ongoing needs;

WHEREAS, the term of this new enterprise agreement would be one year commencing on July 1, 2017 and continuing through June 30, 2018 for a cost not to exceed $1,550,000;

WHEREAS, the State Board of Trustees of Ivy Tech Community College must approve any purchase by the College exceeding $500,000.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to enter into a one-year Agreement with Oracle America, Inc. to provide the College with the database engine that drives Banner consistent with the terms described above after the Finance Agreement has been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

________________________________
Michael Dora, Chairman

________________________________
Lillian Sue Livers, Secretary

Dated: June 8, 2017
RESOLUTION NUMBER 2017-22

WHEREAS, the State of Indiana requires all State Supported Colleges and Universities to establish tuition and mandatory fees for a two-year period, and

WHEREAS, for the State to improve the educational attainment and prosperity of its residents, the College will need to recruit, retain, complete and place into high wage, high demand occupations significantly more students on an annual basis, and

WHEREAS, the College serves the most complex student body of any State supported college or university as evidenced by the number of College students receiving Pell grants, the number of special populations served by the College and the number of College students needing remediation, and

WHEREAS, the College’s in-state student fees are the lowest amongst all State Supported Colleges and Universities.

NOW THEREFORE BE IT RESOLVED, that the general fee will be $137.85 for 2017-18 Fall, Spring and Summer Semesters. The general fee will be $140.61 for the 2018-19 Fall, Spring and Summer Semesters. The above general fee is a per semester credit hour for in-state tuition students, except there will be no general fee charged for senior scholars or high school-based dual credit. $1 per semester credit hour shall be allocated to enrich co-curricular student life activities across the College consistent with Resolution 2013-13, and

BE IT FURTHER RESOLVED, that the general fee will be $161.67 for 2017-18 and $164.90 for 2018-19 per semester credit hour for out-of-state students taking online courses, and

BE IT FURTHER RESOLVED, that the general fee will be $269.69 for 2017-18 and $275.08 for 2018-19 per semester credit hour for out-of-state students. $1 per semester credit hour shall be allocated to enrich co-curricular student life activities across the College consistent with Resolution 2013-13, and

BE IT FURTHER RESOLVED, that the technology fee will be $60.00 for 2017-18 and $75.00 for 2018-19 per student per semester, except there will be no technology fee charged for high school-based dual credit and building trades apprentice students, and that the proceeds of the technology fee will be used for the technology needs of the College and technology-driven tools to increase student engagement and experience, and

BE IT FURTHER RESOLVED, that there will be a charge of $20.00 for 2017-18 and 2018-19 per semester credit hour for Internet-based distance education courses to be used for the development of statewide distance education programs and other costs associated with providing distance education, and

BE IT FURTHER RESOLVED, that there will be a charge of $125 per semester for students in either the Nursing Program, Practical Nursing Program or Dental Hygiene Program, $25 per semester for students in the Paralegal Program and $200 per semester for students in the Radiation Therapy Program, and

BE IT FURTHER RESOLVED, that the Ivy Institute of Technology will utilize the approved rates to calculate the amount charged for each program offered, and

BE IT FURTHER RESOLVED, that these fees will remain effective until modified by the State Trustees.
State Trustees
Ivy Tech Community College

__________________________________________________________________________

Michael Dora, Chairman

__________________________________________________________________________

Lillian Sue Livers, Secretary

Dated: June 8, 2017
RESOLUTION NUMBER 2017-23

WHEREAS, the 2017-2018 fiscal year operating budget for the College needs to be adopted, and

WHEREAS, the general fund unrestricted recurring operating revenue estimate for the 2017-2018 fiscal year, as recommended by the administration, totals $494,533,882 and general fund unrestricted operating reserve totals $208,823,720, as illustrated on Exhibit A as attached hereto, and

WHEREAS, the operating expenditure budget is within this revenue as projected, as illustrated on Exhibit B as attached hereto, and

WHEREAS, additional restricted funds are anticipated, and expenditures are to be budgeted within these projections,

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees does hereby approve the revenue estimates and budget allocations for the 2017-2018 fiscal year as attached hereto (Exhibits A and B) at a total of $703,357,602 and

BE IT FURTHER RESOLVED, that each budget allocation as hereby approved shall be adjusted by the Senior Vice President/Chief Financial Officer after the year end 2016-2017 closing to reflect the actual revenue and expense budget of each such unit, and

BE IT FURTHER RESOLVED, the Senior Vice President/Chief Financial Officer, as directed by the President, shall affect a reduction or increase to these budget allocations as necessary in order to maintain a balanced budget for the fiscal year. Such action may occur whenever it is determined that budgeted revenue is not being collected as has been projected, or to adjust for a significant shift in enrollment between regions or sites, or to adjust for changes in other income or expenses. All such budget increases or decreases during the fiscal year shall be reported to the Board by the Senior Vice President Chief/Financial Officer at its next meeting subsequent to such action, and

BE IT FURTHER RESOLVED, that the amounts included in the Reserve Accounts may be allocated to the respective regions and sites as needed for the specified purposes by the Senior Vice President/Chief Financial Officer when approved by the President, and

BE IT FURTHER RESOLVED, that the restricted funds awarded to the College may be expended for their intended purposes within the mission of the College, and that addition of such funds will be reported to this Board by the Senior Vice President/Chief Financial Officer at its next board meeting, and

BE IT FURTHER RESOLVED, that debt service funds may be expended for the payment of interest, principal reduction, or other related costs, and that expenditures in excess of $500,000 will be reported to this Board at its next board meeting by the Senior Vice President/Chief Financial Officer following such expenditure, and

BE IT FURTHER RESOLVED, that revenues received from Auxiliary Enterprises, may be expended for their intended purpose of paying for the obligations of the Auxiliary Enterprises Fund, and

BE IT FURTHER RESOLVED, that the Board approves the annual allocation of funds for all utilities, local phone service and postage, the projected expenditure of $47,828,765 for employee health savings accounts, health and dental insurances and administrative costs, and the specific contracts listed on Exhibit C that
obligates the College to expenditures exceeding $500,000 and authorizes the President to enter into such contracts with the vendors listed or with alternative vendors if circumstances warrant, with any such changes reported to the Board at its next regularly scheduled meeting.

State Trustees
Ivy Tech Community College of Indiana

______________________________
Michael Dora, Chairman

______________________________
Lillian Sue Livers, Secretary

Dated: June 8, 2017
<table>
<thead>
<tr>
<th>EXHIBIT A</th>
</tr>
</thead>
<tbody>
<tr>
<td>IVY TECH COMMUNITY COLLEGE OF INDIANA</td>
</tr>
<tr>
<td>2017-18 TOTAL OPERATING REVENUE ESTIMATE</td>
</tr>
</tbody>
</table>

**State Appropriation:**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>General - Operating</td>
<td>$223,958,629</td>
</tr>
<tr>
<td>Dual Credit</td>
<td>$12,989,150</td>
</tr>
<tr>
<td>Fee Replacement</td>
<td>$30,827,379</td>
</tr>
<tr>
<td><strong>Total State Appropriation</strong></td>
<td><strong>$267,775,158</strong></td>
</tr>
</tbody>
</table>

**Tuition and Mandatory Student Fees:**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>In-State (2% increase)</td>
<td>$171,781,576</td>
</tr>
<tr>
<td>Out-of-State (2% Increase)</td>
<td>$6,683,233</td>
</tr>
<tr>
<td>Out-of-State Distance Education (2% Increase)</td>
<td>$2,435,914</td>
</tr>
<tr>
<td><strong>Total Student Fees</strong></td>
<td><strong>180,900,723</strong></td>
</tr>
<tr>
<td>Internet-Based Distance Ed Fee ($20.00 Per Credit Hour)</td>
<td>$8,753,647</td>
</tr>
<tr>
<td>Technology Fee ($60 Per Semester) ($0 Increase)</td>
<td>$9,654,240</td>
</tr>
</tbody>
</table>

**Total Transfers In:**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lawrenceburg Project - 2016-17 Gaming Revenue*</td>
<td>$100,000</td>
</tr>
<tr>
<td><strong>Total Transfers In</strong></td>
<td><strong>100,000</strong></td>
</tr>
</tbody>
</table>

**Other Revenue:**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Miscellaneous Fees</td>
<td>$8,289,622</td>
</tr>
<tr>
<td>-- Regular Credit</td>
<td></td>
</tr>
<tr>
<td>-- Non-Credit &amp; Workforce Alignment Charges</td>
<td>$9,576,203</td>
</tr>
<tr>
<td>Other Income (Gifts, Grants, Overhead, etc.)</td>
<td>$3,277,171</td>
</tr>
<tr>
<td>College-wide</td>
<td>$2,115,518</td>
</tr>
<tr>
<td>Departmental Other Revenue</td>
<td>$1,391,600</td>
</tr>
<tr>
<td>Investment Income</td>
<td>$2,700,000</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td><strong>27,350,114</strong></td>
</tr>
</tbody>
</table>

**Total Unrestricted Operating Revenue Estimate**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Unrestricted Operating Revenue Estimate</strong></td>
<td><strong>$494,533,882</strong></td>
</tr>
</tbody>
</table>

**2016-17 Year-end Close Reserve Estimates**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2016-17 Year-end Close Reserve Estimates</strong></td>
<td><strong>$208,823,720</strong></td>
</tr>
</tbody>
</table>
### EXHIBIT B

**IVY TECH COMMUNITY COLLEGE OF INDIANA**  
**SUMMARY OF ALL RECOMMENDED ALLOCATIONS BY SITE**

<table>
<thead>
<tr>
<th>Region/Site</th>
<th>2017-18 Recommended Budget Allocation</th>
<th>2016-17 Year-end Reserve Estimate</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gary</td>
<td>$13,292,323</td>
<td>$49,307</td>
<td>$13,341,630</td>
</tr>
<tr>
<td>Valparaiso</td>
<td>11,050,546</td>
<td>682,471</td>
<td>11,733,017</td>
</tr>
<tr>
<td>East Chicago</td>
<td>5,873,692</td>
<td>52,677</td>
<td>5,926,369</td>
</tr>
<tr>
<td>Michigan City</td>
<td>3,356,312</td>
<td>239,028</td>
<td>3,595,340</td>
</tr>
<tr>
<td>Total Northwest</td>
<td>$33,572,873</td>
<td>$1,023,483</td>
<td>$34,596,356</td>
</tr>
<tr>
<td>South Bend</td>
<td>$18,317,461</td>
<td>$-</td>
<td>$18,317,461</td>
</tr>
<tr>
<td>Warsaw</td>
<td>3,585,084</td>
<td>-</td>
<td>3,585,084</td>
</tr>
<tr>
<td>Elkhart</td>
<td>3,647,789</td>
<td>-</td>
<td>3,647,789</td>
</tr>
<tr>
<td>Total North Central</td>
<td>$25,550,334</td>
<td>$-</td>
<td>$25,550,334</td>
</tr>
<tr>
<td>Fort Wayne</td>
<td>$32,610,044</td>
<td>$5,461,569</td>
<td>38,071,613</td>
</tr>
<tr>
<td>Wabash</td>
<td>414,591</td>
<td>(23,993)</td>
<td>390,598</td>
</tr>
<tr>
<td>Total Northeast</td>
<td>$33,024,635</td>
<td>$5,437,576</td>
<td>38,462,211</td>
</tr>
<tr>
<td>Lafayette</td>
<td>$25,311,769</td>
<td>$8,399,392</td>
<td>33,711,161</td>
</tr>
<tr>
<td>Kokomo</td>
<td>$13,618,209</td>
<td>$2,585,124</td>
<td>16,203,333</td>
</tr>
<tr>
<td>Logansport</td>
<td>2,817,682</td>
<td>766,017</td>
<td>3,583,699</td>
</tr>
<tr>
<td>Total</td>
<td>$16,435,891</td>
<td>$3,581,141</td>
<td>19,787,032</td>
</tr>
<tr>
<td>Muncie</td>
<td>$17,769,661</td>
<td>$500,000</td>
<td>18,269,661</td>
</tr>
<tr>
<td>Anderson</td>
<td>6,335,881</td>
<td>2,200,000</td>
<td>8,535,881</td>
</tr>
<tr>
<td>Marion</td>
<td>3,722,790</td>
<td>1,600,000</td>
<td>5,322,790</td>
</tr>
<tr>
<td>Total East Central</td>
<td>$27,828,332</td>
<td>$4,300,000</td>
<td>32,128,332</td>
</tr>
<tr>
<td>Wabash Valley</td>
<td>$20,267,925</td>
<td>$7,100,000</td>
<td>27,367,925</td>
</tr>
<tr>
<td>Indianapolis</td>
<td>$62,076,020</td>
<td>$12,927,595</td>
<td>75,003,615</td>
</tr>
<tr>
<td>Franklin</td>
<td>2,262,402</td>
<td>(275,173)</td>
<td>1,987,229</td>
</tr>
<tr>
<td>Greencastle</td>
<td>2,563,277</td>
<td>(103,504)</td>
<td>2,459,773</td>
</tr>
<tr>
<td>Noblesville</td>
<td>1,077,232</td>
<td>(189,746)</td>
<td>887,486</td>
</tr>
<tr>
<td>Central Indiana</td>
<td>$67,978,931</td>
<td>$12,359,172</td>
<td>80,338,103</td>
</tr>
<tr>
<td>Richmond</td>
<td>$11,207,450</td>
<td>$4,755,407</td>
<td>15,962,857</td>
</tr>
<tr>
<td>Columbus</td>
<td>$13,913,323</td>
<td>$5,283,056</td>
<td>19,196,379</td>
</tr>
<tr>
<td>Madison</td>
<td>$6,745,325</td>
<td>$3,717,829</td>
<td>10,463,154</td>
</tr>
<tr>
<td>Lawrenceburg</td>
<td>7,272,210</td>
<td>1,786,746</td>
<td>9,058,956</td>
</tr>
<tr>
<td>Total Southeast</td>
<td>$14,017,535</td>
<td>$5,504,575</td>
<td>19,522,110</td>
</tr>
<tr>
<td>Southwest</td>
<td>$22,638,094</td>
<td>$5,225,000</td>
<td>27,863,094</td>
</tr>
<tr>
<td>Southern Indiana</td>
<td>$17,132,799</td>
<td>$8,782,210</td>
<td>25,915,009</td>
</tr>
<tr>
<td>Bloomington</td>
<td>$22,853,211</td>
<td>$4,900,000</td>
<td>27,753,211</td>
</tr>
<tr>
<td>College-wide Accounts</td>
<td>$46,373,250</td>
<td></td>
<td>46,373,250</td>
</tr>
<tr>
<td><strong>Total Regions/Sites</strong></td>
<td><strong>$398,106,352</strong></td>
<td><strong>$76,421,012</strong></td>
<td><strong>$474,527,364</strong></td>
</tr>
<tr>
<td>President's Special Projects Fund</td>
<td>$1,000,000</td>
<td>$1,000,000</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>Office of Information Technology</td>
<td>32,739,630</td>
<td>32,739,630</td>
<td>32,739,630</td>
</tr>
<tr>
<td>Center For Instructional Technology</td>
<td>1,734,663</td>
<td>1,734,663</td>
<td>1,734,663</td>
</tr>
<tr>
<td>Transfers Out</td>
<td>32,410,025</td>
<td></td>
<td>32,410,025</td>
</tr>
<tr>
<td>State-wide Support</td>
<td>28,543,212</td>
<td>132,402,708</td>
<td>160,945,920</td>
</tr>
<tr>
<td><strong>Total College</strong></td>
<td><strong>$494,533,882</strong></td>
<td><strong>$208,823,720</strong></td>
<td><strong>$703,357,602</strong></td>
</tr>
<tr>
<td>Service/Line of Coverage</td>
<td>Estimated Amount</td>
<td>Vendor</td>
<td></td>
</tr>
<tr>
<td>------------------------------------------</td>
<td>------------------</td>
<td>----------------------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td>Health Plan</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Group Medical Insurance</td>
<td>$45,259,705</td>
<td>Anthem, Express Scripts, Chard Snyder</td>
<td></td>
</tr>
<tr>
<td>Employee Group Dental Insurance</td>
<td>$2,569,060</td>
<td>Delta Dental</td>
<td></td>
</tr>
<tr>
<td>Risk Management</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Risk Mgmt. Broke/Consultant Property, Crime, Fiduciary, Auto, Out of State Worker's Comp, General, Umbrella, Professional, Educator's Legal Liability, Foreign Liability, Aviation, Cyber Liability, Worker's Compensation (Excess and TPA), Student Accident</td>
<td>$2,600,000</td>
<td>Arthur J Gallagher, Travelers, United Educators, Old Republic Insurance Co., Beazley (Lloyd’s London), ACE American Insurance Co., Midwest Employers Casualty Company and JWF</td>
<td></td>
</tr>
<tr>
<td>Unemployment</td>
<td>$1,000,000</td>
<td>Equifax and Department of Workforce Development</td>
<td></td>
</tr>
</tbody>
</table>
RESOLUTION NUMBER 2017-24

WHEREAS, the Indiana Commission for Higher Education (CHE) entered into a Master Services Agreement with Inside Track in June of 2014, and

WHEREAS, the purpose of the agreement was to increase retention levels of 21st Century scholarship recipients (21st Century Scholars) at Ivy Tech Community College by providing coaching programs and other retention services to the 21st Century Scholars, and

WHEREAS, 21st Century Scholars receiving coaching have experienced a fall-to-spring retention rate that is five to ten percentage points higher than the historical average for this group, and

WHEREAS, the cost of Inside Track’s services for 2017-18 will not be greater than $1,025,000, which includes 1,500 Ivy Tech students for the entire academic year and approximately 1,300 online students in each of the fall and spring terms, and

WHEREAS, pursuant to its By-Laws the Board of Trustees must approve any contract imposing a financial obligation on the College in excess of $500,000;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Michael Dora, Chairman

Lillian Sue Livers, Secretary

Dated June 8, 2017
RESOLUTION 2017-25

WHEREAS, Ivy Tech Community College of Indiana has identified the importance of providing educational opportunities aligned with workforce needs, and

WHEREAS, Ivy Tech currently offers Certificates and/or Technical Certificates in Diesel Heavy Truck, Truck Chassis Systems, Advanced Diesel Electronic Controls, Fire Fighter and Environmental that apply to a current applicable Associate of Applied Science degree

WHEREAS, workforce needs support separate associate degrees in Diesel Technology, in Fire Science and in Environmental Health and Safety,

NOW THEREFORE BE IT RESOLVED that the State Trustees do hereby approve the following Associate of Applied Science (AAS) degrees to be offered by the College.

Associate of Applied Science (ASS) in Diesel Technology

Associate of Applied Science (AAS) in Fire Science

Associate of Applied Science (AAS) in Environmental Health and Safety

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

___________________________
Michael Dora, Chairman

___________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
APPROVAL OF STUDENT REPRESENTATIVE LIAISONS
TO THE IVY TECH STATE TRUSTEES

RESOLUTION 2017-26

WHEREAS, The Ivy Tech Community College Board of Trustees established under IC 21-22-3 does not consist of a student member of the Board of Trustees, and

WHEREAS, all other state educational institutions board of trustees in the State of Indiana include a student member of their state trustees, and

WHEREAS, the Ivy Tech Student Government Association President’s Council has recommended that the State Trustees allow student liaisons to attend and participate in the meetings of the Ivy Tech Trustees;

WHEREAS, the SGA’s President Council recommends two (2) Ivy Tech students serve as nonvoting members of the State Trustees and be allowed to participate in all public meetings of the Trustees, and

WHEREAS, the two Ivy Tech students chosen to serve must be SGA Presidents’ Council members, and

WHEREAS, the SGA President’s Council has established an application process for selecting the Ivy Tech student representative liaisons, and

WHEREAS, the President of the College shall make the appointment of the student representative liaisons following the application process, and

NOW THEREFORE BE IT RESOLVED, that State Board of Trustees for Ivy Tech Community College approves of having two (2) student representative liaisons to the Board of Trustees who shall be allowed to participate as nonvoting members of the Trustees during all public meetings of the Trustees and shall serve for a period of one year from their appointment which shall be made during August of each year and they shall be entitled to receive per diem and travel expense reimbursement in manner consistent with the State Trustees and College policy.

State Trustees
Ivy Tech Community College of Indiana

_________________________________
Michael Dora, Chairman

_________________________________
Lillian Sue Livers, Secretary

Date June 8, 2017
REAPPOINTMENT OF REGIONAL TRUSTEES  
COLUMBUS

RESOLUTION NUMBER 2017-27

WHEREAS, the Columbus Regional Board would like to appoint two members to the Columbus Regional Trustees, and

WHEREAS, the Columbus Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Columbus Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kathy Oren</td>
<td>At Large</td>
</tr>
<tr>
<td>Derek Kintner</td>
<td>Labor</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Kathy Oren and Derek Kintner are hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Columbus, effective immediately,

AND FURTHER BE IT RESOLVED, Kathy Oren and Derek Kintner will each serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

______________________________
Michael Dora, Chairman

______________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
APPOINTMENT OF REGIONAL TRUSTEES
Southeast

RESOLUTION NUMBER 2017-28

WHEREAS, the Southeast Regional Board would like to appoint two members to the Southeast Regional Trustees, and

WHEREAS, the Southeast Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Southeast Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kenzie W. Bentle</td>
<td>Education</td>
</tr>
<tr>
<td>Harold Hunt</td>
<td>Commerce</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Kenzie W. Bentle and Harold Hunt are hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Southeast, effective immediately,

AND FURTHER BE IT RESOLVED, Kenzie W. Bentle and Harold Hunt will each serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

______________________________
Michael Dora, Chairman

______________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
APPOINTMENT OF REGIONAL TRUSTEES  
Wabash Valley

RESOLUTION NUMBER 2017-29

WHEREAS, the Wabash Valley Regional Board would like to appoint one member to the Wabash Valley Regional Trustees, and

WHEREAS, the Wabash Valley Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the Wabash Valley Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steven M. Holman</td>
<td>Commerce</td>
</tr>
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AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Steven M. Holman is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – Wabash Valley, effective immediately,

AND FURTHER BE IT RESOLVED, Steven M. Holman will serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE

__________________________________________
Michael Dora, Chairman

__________________________________________
Lillian Sue Livers, Secretary

Dated June 8, 2017
Building, Grounds and Capital Committee

June 8, 2017
Buildings Grounds and Capital Discussions

Construction and Land Acquisition Topics (Resolutions)
A. Region 7; Terre Haute; Request to Proceed, Precision Agriculture
B. Region 5; Request to Proceed, Kokomo 2017-2019 Capital Project
C. Region 6; Request to Proceed, Muncie 2017-2019 Capital Project
D. Region 5; Approval of Architectural & Engineering Services Contract with American Structurepoint, Inc., Kokomo Capital Project
E. Region 6; Approval of Architectural & Engineering Services Contract with Ratio Architect, Inc., Muncie Capital Project

Discussion or Information Items
Capital Timeline
New Hire
A. Region 7; Terre Haute; Request to Proceed, Precision Agriculture

- Build lab space for Precision Agriculture Equipment Technology Program
- Space; repurpose 30,672 square feet of unused warehouse space in Doughmaker Building on current campus (1650 E. Industrial Drive, Terre Haute)
- Total Project Cost, $2,952,000;
  - $1,181,047- EDA Matching Grant
  - $114,127- In Kind Donation
  - $250,000- Vigo County TIF
  - $520,000- Ivy Tech Funds
  - $100,000- Bookstore
  - $110,000- Ivy Tech, Parking Funds
  - $111,884- Ivy Tech Foundation, Donations
  - $620,000- Ivy Tech Foundation Loan
- Recommended for approval by Regional Board of Trustees
REQUEST: Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for Terre Haute Precision Agriculture Equipment Technology Project

Program/ Lab Space

Future Parking
B. Region 5; Request to Proceed, Kokomo 2017-2019 Capital Project

- Portfolio Overview: elimination of 36,449 GSF, estimated reduction of $386,704 operating and eliminating lease of approximately $75,000 annually

- Project will include renovating 25-40 year old buildings, address site accessibility needs, and provide adequate lab space.
  - Nursing, Dental programs, Advanced Manufacturing/Robotics, Diesel and Auto Tech

- Total project cost estimate $43,169,360

- Requesting $40,169,360 in state funding ($3,000,000 support locally)

REQUEST: Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Kokomo Renovation & Addition Project
C. Region 6; Request to Proceed, Muncie 2017-2019 Capital Project

- Portfolio Overview: elimination of 17,381 GSF, reduction of $318,000 operating including lease approximately $175,000 annually

- New construction and renovation downtown to consolidate programs; Nursing, Health Sciences, Culinary and student services

- Total project cost estimate $43,027,234

- Requesting $38,727,234 in state funding ($4,300,000 support locally)

REQUEST: Approval for Ivy Tech to submit to Commission for Higher Education, State Budget Committee and the Governor of the State of Indiana for approval to proceed with the Muncie Construction & Renovation Project
D. Region 5; Approval of Architectural & Engineering Services Contract with American Structurepoint, Inc., Kokomo Capital Project

Process

- Request for Qualifications
  - Shortlisted by internal team
- Fee Proposals and Interviews
  - Interviewed 7 firms
- Selection Committee Ranked Firms
- Requested BAFO

- Total project cost estimate $43,169,360
- Services estimated at 4.2% of project

REQUEST: Approval of contract for Architectural & Engineering Services with American Structurepoint, Inc. in the amount of $1,814,400
E. Region 6; Approval of Architectural & Engineering Services Contract with Ratio Architect, Inc., Muncie Capital Project

Process

- Request for Qualifications
  - Shortlisted by internal team
- Fee Proposals and Interviews
  - Interviewed 7 firms
- Selection Committee Ranked Firms
- Requested BAFO

- Total project cost estimate $43,027,234
- Services estimated at 4.8 % of project

REQUEST: Approval of contract for Architectural & Engineering Services with Ratio Architect, Inc. in the amount of $2,075,000
Informational Items

Proposed Project Schedule Milestones

• Construction Manager as Constructor (CMc) Selection Process
  • RFP Issue Date May 22, 2017
  • RFP Submission Date June 12, 2017
  • Notify selected firms for RFP June 23, 2017
  • Site Tours June 26, 2017- Kokomo
    June 27, 2017- Muncie
  • Public Bid Opening July 12, 2017
    • Interview & RFP Submission (if Selected) July 13, 2017
    • CMc Firm- Final Selection July 20, 2017

• State Approval Process August 2017
  Please note that the construction schedule indicated below could be affected by the Approval Process timeline

• External Agency Reviews and Approval August-September 2017
  Please note that the construction schedule indicated below could be affected by the Approval Process timeline

• Start of Schematic Design Adjustments August- September 2017
Informational Items

Proposed Finance Schedule

• Placeholder
New Hire

Executive Director of Statewide Safety & Security

• Jon Barefoot
Questions?
I. Action Items

A. Microsoft Reseller Software House International (SHI) Recap

- 3 year term, approximately $337,125.29 annually
- The previous 3 year average was $356,255 annually
- This resolution includes additional funding ($138,624.13) to accommodate license changes and growth from FTE count
- Joined with the Indiana Higher Education Licensing Consortium – composed of IU, PU, BSU, and IVTCC
- Before the joint RFP, each school solicited individual quotes from resellers. Microsoft denied the request to combine the FTE counts of all schools for a deeper discount. INHELC then turned to a joint RFP to select a single Microsoft reseller in hopes of better pricing for quantity purchasing. The reseller provided an aggressive discount in order to secure the three year licensing purchases of all four schools.
- Ivy Tech will save $19,129.71 annually for the licenses we own today. Ivy Tech continues to pay less than the other schools because of shared services and state-wide license management

B. Dell Agreement Summary

- The College is entering into a three-year agreement with Dell Marketing, L.P. to purchase computing and peripheral equipment for the various labs and offices at all campuses. It is estimated that Ivy Tech spends approximately $3M annually on computing and peripheral equipment.
- Dell Marketing, L.P. provided the lowest bid in response to our RFP. Dell’s bid was 27% lower than the second lowest vendor.
- Even with Dell’s very competitive pricing, the College will still see additional savings. Based on future purchasing projections the new pricing model yields a 2.5% savings, or approximately $50K per year.
- Dell has agreed to a recurring annual meeting 30-60 days prior to the end of each year to review Ivy Tech’s standards and any model changes for the next year.
- Dell will inform the College of any model and/or price changes in writing for Ivy Tech approval.
- Ivy Tech participates in Dell’s service warranty reimbursement program. This program trains our Desktop staff on how to provide first level service on warranty issues; subsequently the College is reimbursed by Dell for this warranty service work.

C. Oracle Recap

- One year agreement to allow flexibility to change course with Banner 9 implementation
- Last year the College paid $1,459,819.90, the increase is 5%
- There is no competitive process; Oracle is the only vendor
D. Approval of the Student Fee Rates for Fiscal Year 2018 – 2019

Board of Trustees
2018-19 Tuition and Fees

June 8, 2017

Ivy Tech Tuition History

Ivy Tech In State General Fee + Semester Tech Fee

Tuition and Fees by Institution

2016-17 AY – Annual @ 30 hours

% change 2012 to 2017

<table>
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</table>
Proposed 2017-18

- **CHE Recommendation:** +1.4%
- Purdue: 0%
- Purdue regional: 1.4%
- IU Bloomington: [ ]%
- IU regional: [ ]%
- Ball State: 1.25%
- Indiana State: 1.9%
- USI: [ ]%
- Vincennes: 2.9%

Resolution/Recommendation

- General Fee.  +2% per credit hour increase in each Fall for in-state and out-of-state
- Technology fee
  - Maintain $60 per student per semester for 2017-18
  - Increase of $15 for 2018-19. Use FY 2017-18 to evaluate and prioritize uses related to student engagement and experience
- No change in distance education fee of $20 per credit hour
- Program Fees
  - Increase in Dental Hygiene to cover increased clinic supply costs and equipment replacement
- Results in 1.9% overall increase for 2017-18 and 2.6% for 2018-19
- Public Hearing held on May 19
  - No attendees
  - Received no written comments
E. Approval of the College 2017-18 Fiscal Year Operating Budget

FY 2018 Operating Budget

State Board of Trustees
June 8, 2017

Budget Themes/Highlights

• Structurally balanced budget
• Increase in state appropriations due to solid performance in performance metrics and maintaining $50 per dual credit enrollment
• Formulaically distributes $10.7 million to campuses for local priorities
  — Equity Index
    • Dual Credit
    • Operating
  — Out-of-state distance education
• Funds 2% salary pool
• Biennial plan including $750,000 for strategic plan implementation and $2 million reserved for FY 2019 priorities
Performance Funding – FY 2018

Performance Funding – Biennium

• Purdue and ISU saw their biennial operating appropriation decline
• Other thirteen institutions received increases
  – Percentage share of total funding increase:
    • Ivy Tech 33%
    • IU Bloomington 14%
    • Ball State 18%
    • Vincennes 4%
    • USI 1%
    • 8 regional campuses 30%
College’s Dual Credit Appropriation

Dual Credit Appropriation FY 2018-19

ITCC: 57%
VU: 11%
IU: 12%
PU: 17%
BSU: 1%
ISU: 1%
USI: 1%
Campus Formulaic Distributions

- Equity Index – $8.7 million total
  - 26 campuses categorized into low, mid and high need based on per capita income, educational attainment and unemployment rate
  - Low need campuses (9) received 1.0 per unit; mid need (7) received 1.25; high need (10) received 1.5
  - Dual credit – $7.9M
    - Units – equally weighted FTE dual credit enrollment, dual credit conversion and dual credit completion
  - Operating – $0.8M
    - Units – equally weighted revenue generating FTE enrollment and degree completion
  - Out of State Distance Education – $2 million
    - Funds previously held in system-wide reserve distributed based on out-of-state distance education FTE

Equity Index

<table>
<thead>
<tr>
<th>Campus</th>
<th>Educational Attainment</th>
<th>Unemployment</th>
<th>Per capita income</th>
<th>Equity Need</th>
<th>New Investment</th>
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<td>Below</td>
<td>Above</td>
<td>Below</td>
<td>HIGH</td>
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<td>At</td>
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Campus Spending Plans

• [Information to be provided at Board Meeting on 6/8]

FY 2018 Revenue Budget

• Base $476.6M
• State Appropriation (increase) $7.7M
• Dual Credit (increase) $6.4M
• Tuition (increase) $3.4M
• Other $0.4M

TOTAL = $494.5M
### FY 2018 Operating Revenue

![Pie chart showing the composition of FY 2018 Operating Revenue]

- **State Appropriation**: 54%
- **Fees**: 42%
- **Workforce Alignment**: 1%
- **Investment Income**: 2%
- **Other**: 1%

### FY 2018 Expenditure Budget

- **Base**: $473.1M*  
- **2% Salary and Benefits (increase)**: $8.4M  
- **Campus Distributions**: $10.7M  
- **FY 2019 Reserve**: $2M  
- **Other**: $0.3M

**TOTAL** = **$494.5M**

*Excludes $15M dual credit and $2M OOSDE from base*
II. Information Items:

A. Employee Benefit

Facilities includes debt service, leases and utilities. College wide accounts include reserves for unemployment, insurance, Blackboard call center, etc.
Today’s Agenda

• Benefit Plan Update
• Health Plan Next Steps
• Retirement Plan Review

Benefit Plan Update

• Self-funded health plan
  – Change in Stop Loss Limit
  – Long Term Premium Strategy and Plan Funding
• Open Enrollment Outcomes
  – Year 2 for IvyBenefits
  – ACA offer of coverage
  – Choice Plan: 64% of enrolled population
  – LiveHealth Online Engagement
• Preliminary projected health plan costs
Health Plan Next Steps

- **Anthem**
  - NASCO platform migration

- **Isaac (Deerwalk) – Data Analytics Tool**
  - Loading of claims data has begun
  - Anticipated launch in 4th quarter 2017

- **Disease Management Vendor RFP**
  - July/August vendor selection
  - January 1, 2018 launch

Retirement Plan Update
**Retirement Plan Update**

**Plan Assets**
- Total Plan Assets: $472M
- Defined Contribution: $463M
- Deferred Compensation: $9.6M

**Plan Enrollment**
- Total Active Accounts: 3,904
- College Contribution: 2,764
- Employee Contribution: 1,696
- Roth Contribution: 376
- Average deferral rate: 7%
- PERF Contribution: 651

**Communication Plan**
- Financial Wellness Plan
State Board of Trustees Meeting
June 8, 2017
John M. Murphy
President, Ivy Tech Foundation
## Ivy Tech Foundation #1 Fundraiser

<table>
<thead>
<tr>
<th>VSE TOP TEN COMMUNITY COLLEGES (in $000's)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Ivy Tech Community College</td>
<td>$18,620</td>
</tr>
<tr>
<td>Kentucky Community &amp; Technical Colleges System</td>
<td>$12,680</td>
</tr>
<tr>
<td>Northern Wyoming Community College</td>
<td>$10,029</td>
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<tr>
<td>Orange County Community College</td>
<td>$6,522</td>
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<tr>
<td>SUNY Westchester Community College</td>
<td>$6,285</td>
</tr>
<tr>
<td>Mohawk Valley Community College-Utica Branch</td>
<td>$5,829</td>
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<tr>
<td>Broward College</td>
<td>$4,888</td>
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<tr>
<td>Sinclair Community College</td>
<td>$4,743</td>
</tr>
<tr>
<td>Houston Community College</td>
<td>$4,723</td>
</tr>
<tr>
<td>Santa Rose Community College</td>
<td>$4,240</td>
</tr>
</tbody>
</table>

Ivy Tech exceeds second place by 47%
Foundation/ROI Contribution Revenue
Status Update FY2016-17

- Actuals thru 4/30/17
  - Foundation Only = $15.9M
  - ROI/All In = $38.3M
- Expected large gifts - $1.0M
  - $.5M New Castle Expansion – East Central
  - $.5M Eskenazi

### Pathway to Achieving Annual Budget Goal

<table>
<thead>
<tr>
<th>(in $ million)</th>
<th>Foundation Only</th>
<th>All - In</th>
</tr>
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<tbody>
<tr>
<td>Actuals thru 4/30/17</td>
<td>$15.9</td>
<td>$38.3</td>
</tr>
<tr>
<td>Expected Large Gifts</td>
<td>1.0</td>
<td>1.0</td>
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<tr>
<td>Expected Smaller Gifts (&lt;$.5M)</td>
<td>1.6</td>
<td>2.0</td>
</tr>
<tr>
<td>Subtotal</td>
<td>18.5</td>
<td>41.3</td>
</tr>
<tr>
<td>Large Gifts Needing Secured</td>
<td>4.1</td>
<td>4.1</td>
</tr>
<tr>
<td>Forecast</td>
<td>22.6</td>
<td>45.4</td>
</tr>
</tbody>
</table>
All–In ROI Tracking: $500 Million by 2019

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Foundation Contributions</td>
<td>$18.1</td>
<td>$34.0</td>
<td>$17.2</td>
<td>$13.3</td>
<td>$27.6</td>
<td>$21.0</td>
<td>$21.9</td>
<td>$22.6</td>
<td>$18.0</td>
<td></td>
<td></td>
<td>$193.8</td>
<td>$200.0</td>
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<tr>
<td>Grants Paid Directly to College</td>
<td>28.1</td>
<td>19.6</td>
<td>20.9</td>
<td>20.5</td>
<td>18.5</td>
<td>17.4</td>
<td>16.7</td>
<td>22.0</td>
<td>19.0</td>
<td></td>
<td></td>
<td>182.7</td>
<td>200.0</td>
</tr>
<tr>
<td>Other (Inv. Inc./Comm Found/etc)</td>
<td>8.3</td>
<td>8.0</td>
<td>9.3</td>
<td>35.6</td>
<td>17.5</td>
<td>2.8</td>
<td>1.2</td>
<td>5.0</td>
<td>3.0</td>
<td></td>
<td></td>
<td>90.8</td>
<td>100.0</td>
</tr>
<tr>
<td>Total Donations/Support</td>
<td>$54.5</td>
<td>$61.6</td>
<td>$47.5</td>
<td>$69.4</td>
<td>$63.6</td>
<td>$41.3</td>
<td>$39.8</td>
<td>$49.6</td>
<td>$40.0</td>
<td></td>
<td></td>
<td>$467.3</td>
<td>$500.0</td>
</tr>
</tbody>
</table>

Percent Complete
Target thru Year 9

- 93% of $500M goal to be achieved thru year 9 of 10 year campaign
  - $17M ahead of goal
- Feasibility Study–Update

- May 9 - Preliminary Case for Support finalized
- May 9 to beginning of June – Scheduling 1 on 1 and Focus Groups interviews
- May 16 - First interview took place and remaining interviews will continue until last week of July (140 1:1’s and 10 Focus Group)
- Beginning of June - Web survey sent to around 3,000 individuals
- Aug. 1 & Aug. 23 – Advisory Committee Meetings
- Late August – Delivery of final feasibility study report
- Sept. 21 – Present findings at Foundation Board meeting
FY2017-18 Preliminary Goals and Objectives

• Continue progress on Strategic Plan: $500M for 2009-2019
  – Stay on track with ~$50M/year All-In ROI goal
  – Achieve 5th successive year of raising over $20M in gifts thru the Foundation

• FY17-18 Foundation Specific Goals
  1) Average 5% growth in contributions over last 3 years of $500M Goal (based on 3 yr rolling average)
  2) Finalize statewide Feasibility Study and implement capital campaign
  3) Conversion of discovery and existing prospects into major and planned gifts
  4) Construct new Foundation strategic plan that aligns with College’s strategic plan
  5) Continued implementation and expansion of sustainment tools (Circle of Ivy, Annual Fund, Grants, Alumni Engagement, Social Media)
### Regional Revenue Recap: FY16-17 and FY17-18 Budget

<table>
<thead>
<tr>
<th>Region</th>
<th>Full Year Forecast</th>
<th>Annual Budget</th>
<th>Fcst as % of Budget</th>
<th>Foundation Only</th>
<th>Annual Budget</th>
<th>Actual as % of Budget</th>
<th>Foundation Only</th>
<th>Annual Budget</th>
<th>Actual as % of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northwest</td>
<td>1,253,359</td>
<td>1,253,359</td>
<td>100.0%</td>
<td>2,500,000</td>
<td>2,153,359</td>
<td>116.1%</td>
<td>1,000,000</td>
<td>2,005,000</td>
<td></td>
</tr>
<tr>
<td>North Central</td>
<td>500,000</td>
<td>1,085,000</td>
<td>46.1%</td>
<td>1,280,000</td>
<td>1,885,000</td>
<td>67.9%</td>
<td>1,085,000</td>
<td>1,785,000</td>
<td></td>
</tr>
<tr>
<td>Northeast</td>
<td>1,500,000</td>
<td>2,050,000</td>
<td>73.2%</td>
<td>2,670,000</td>
<td>3,155,757</td>
<td>84.6%</td>
<td>1,070,000</td>
<td>2,175,757</td>
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<tr>
<td>Lafayette</td>
<td>2,500,000</td>
<td>1,605,000</td>
<td>155.8%</td>
<td>3,050,000</td>
<td>2,105,000</td>
<td>144.9%</td>
<td>1,805,000</td>
<td>2,405,000</td>
<td></td>
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<tr>
<td>Kokomo</td>
<td>1,505,500</td>
<td>1,505,500</td>
<td>100.0%</td>
<td>2,120,000</td>
<td>1,982,298</td>
<td>106.9%</td>
<td>2,039,300</td>
<td>2,516,092</td>
<td></td>
</tr>
<tr>
<td>East Central</td>
<td>1,200,000</td>
<td>1,605,000</td>
<td>74.8%</td>
<td>2,170,000</td>
<td>2,619,893</td>
<td>82.8%</td>
<td>1,605,000</td>
<td>2,619,893</td>
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</tr>
<tr>
<td>Wabash Valley</td>
<td>600,000</td>
<td>855,000</td>
<td>70.2%</td>
<td>2,100,000</td>
<td>1,426,337</td>
<td>147.2%</td>
<td>875,000</td>
<td>1,446,337</td>
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<tr>
<td>Central Indiana</td>
<td>4,000,000</td>
<td>7,100,000</td>
<td>56.3%</td>
<td>7,280,000</td>
<td>9,478,715</td>
<td>76.8%</td>
<td>4,200,000</td>
<td>6,200,000</td>
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<tr>
<td>Richmond</td>
<td>900,000</td>
<td>1,238,500</td>
<td>72.7%</td>
<td>1,200,000</td>
<td>1,683,001</td>
<td>71.3%</td>
<td>618,033</td>
<td>1,002,134</td>
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</tr>
<tr>
<td>Columbus</td>
<td>705,000</td>
<td>705,000</td>
<td>100.0%</td>
<td>1,106,162</td>
<td>1,106,162</td>
<td>100.0%</td>
<td>625,000</td>
<td>1,126,162</td>
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<tr>
<td>Southeast</td>
<td>400,000</td>
<td>600,000</td>
<td>66.7%</td>
<td>730,000</td>
<td>911,036</td>
<td>80.1%</td>
<td>505,000</td>
<td>855,000</td>
<td></td>
</tr>
<tr>
<td>Southwest</td>
<td>6,600,000</td>
<td>550,000</td>
<td>1200.0%</td>
<td>8,150,000</td>
<td>1,114,855</td>
<td>731.0%</td>
<td>440,000</td>
<td>1,129,855</td>
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<tr>
<td>Southern Indiana</td>
<td>450,000</td>
<td>563,700</td>
<td>79.8%</td>
<td>710,000</td>
<td>1,000,815</td>
<td>70.9%</td>
<td>378,000</td>
<td>806,000</td>
<td></td>
</tr>
<tr>
<td>Bloomington</td>
<td>200,000</td>
<td>510,000</td>
<td>39.2%</td>
<td>1,300,000</td>
<td>1,087,010</td>
<td>119.6%</td>
<td>507,500</td>
<td>1,084,510</td>
<td></td>
</tr>
<tr>
<td>Statewide</td>
<td>280,000</td>
<td>1,362,000</td>
<td>20.6%</td>
<td>9,000,000</td>
<td>9,562,000</td>
<td>94.1%</td>
<td>250,000</td>
<td>8,450,000</td>
<td></td>
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</table>

**Total** 22,593,859 22,588,059 100.0% 45,366,162 41,271,238 109.9% 17,002,833 35,606,740
Foundation Contribution Revenue: Past 6 Years and FY17-FY19

Avg. Annual Gifts $13.9M
Avg. Annual Gifts $23.5M (19% growth)
Avg. Annual Gifts $27.2M (5% growth)

Goal to achieve 5% avg. annual growth rate for FY17-19 vs. FY14-16 based on 3 year avg

Note: FY2011 excludes Lilly Endowment Grant of $22.9M
<table>
<thead>
<tr>
<th>Focus</th>
<th>Responsibility</th>
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</thead>
<tbody>
<tr>
<td>More disciplined partnership with Chancellor and Regional Development Officers</td>
<td>Murphy, Berger, Bowne</td>
</tr>
<tr>
<td>Laser-focused on Foundation metrics</td>
<td>Murphy, Bowne</td>
</tr>
<tr>
<td>Greater focus on Discovery Prospects</td>
<td>Berger / Development Officers</td>
</tr>
<tr>
<td>Enhance Planned Giving Strategies</td>
<td>New Development Officer</td>
</tr>
<tr>
<td>Supercharge Grants Development</td>
<td>Murphy, Thomas</td>
</tr>
<tr>
<td>Exponentially increase Annual Fund, Circle of Ivy, Stewardship, Training, and Social Media</td>
<td>Berger, Lamb</td>
</tr>
<tr>
<td>Ensure Statewide Campaign is successful</td>
<td>Murphy, Ellspermann, New Development Officer</td>
</tr>
<tr>
<td>Improve Foundation Board of Directors structure and cultivation</td>
<td>Murphy, Keller, New Development Officer</td>
</tr>
</tbody>
</table>
### 2016-2017 Grants by Region

<table>
<thead>
<tr>
<th>Region #</th>
<th>Region</th>
<th>Number of Grant Awards</th>
<th>Value of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Northwest</td>
<td>4</td>
<td>$ 1,120,635</td>
</tr>
<tr>
<td>2</td>
<td>North Central</td>
<td>5</td>
<td>$ 622,057</td>
</tr>
<tr>
<td>3</td>
<td>Northeast</td>
<td>12</td>
<td>$ 1,198,246</td>
</tr>
<tr>
<td>4</td>
<td>Lafayette</td>
<td>6</td>
<td>$ 599,848</td>
</tr>
<tr>
<td>5</td>
<td>Kokomo</td>
<td>7</td>
<td>$ 663,507</td>
</tr>
<tr>
<td>6</td>
<td>East Central</td>
<td>7</td>
<td>$ 1,123,766</td>
</tr>
<tr>
<td>7</td>
<td>Wabash Valley</td>
<td>3</td>
<td>$ 1,520,130</td>
</tr>
<tr>
<td>8</td>
<td>Central Indiana</td>
<td>14</td>
<td>$ 3,339,561</td>
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<tr>
<td>9</td>
<td>Richmond</td>
<td>2</td>
<td>$ 280,932</td>
</tr>
<tr>
<td>10</td>
<td>Columbus</td>
<td>12</td>
<td>$ 395,163</td>
</tr>
<tr>
<td>11</td>
<td>Southeast</td>
<td>11</td>
<td>$ 346,632</td>
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<tr>
<td>12</td>
<td>Southwest</td>
<td>6</td>
<td>$ 1,038,971</td>
</tr>
<tr>
<td>13</td>
<td>Sellersburg</td>
<td>6</td>
<td>$ 468,814</td>
</tr>
<tr>
<td>14</td>
<td>Bloomington</td>
<td>11</td>
<td>$ 943,887</td>
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<tr>
<td>OOP</td>
<td>Office of President</td>
<td>16</td>
<td>$ 8,726,083</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>122</strong></td>
<td></td>
<td><strong>$ 22,388,232</strong></td>
</tr>
</tbody>
</table>
Supercharging Grants

• The Key to Supercharging Grants is Faculty and Staff Participation
• Development Officer customized plan of engagement
• Align National Foundations to Strategic Plan
• Request regions to develop 1 Federal Grant per year
• Implement a Grant Advisory Committee
• Partner with Foundation Board members to approach new funders in the community
• Event Recognizing Grant Excellence
Foundation Funding of College Costs

Avg. Annual Exp. = $10.9M

Avg. Annual Exp. = $16.1M

$0 $2,000,000 $4,000,000 $6,000,000 $8,000,000 $10,000,000 $12,000,000 $14,000,000 $16,000,000 $18,000,000 $20,000,000


$19.0M

- All Other
- Programs
- Real Estate and Fixed Assets
- Financial Aid
Debt Reduction

Debt to Fund Property has reduced by over $10M since 2014
THANK YOU FOR ALL YOU DO FOR IVY TECH!
Agenda:

1. Program Updates
2. InsideTrack Update and Resolution
3. Ivy Learn Updates
4. Structured Scheduling
5. Summer & Fall Enrollment Report
Program Updates

- *AAS in Diesel Technology split from AAS in Automotive Technology

- *AAS in Fire Science split from AAS in Homeland Security/Public Safety
  - Current: Certificate in Fire Fighter Offered

- *AAS in Environmental Health and Safety split from AAS in Homeland Security/Public Safety
  - Current: Certificate in Environmental Offered

- Single Articulation Pathway Associate of Science Degree (transfer degree) Update

*AAS (Associate of Applied Science)
**Coaching History**

<table>
<thead>
<tr>
<th>Fall 2014 Cohort</th>
<th>Fall 2015 Cohort</th>
<th>Fall 2016 Cohort</th>
</tr>
</thead>
</table>
| • All first-time 21\textsuperscript{st} Century Scholars (USA Funds grant to CHE) | • Continued coaching all first-time 21\textsuperscript{st} Century Scholars  
• All first-time African American students and select Business Admin students in Central Indiana  
• Institutional capacity building with staff training and prof. development | • Continuing coaching all first-time 21\textsuperscript{st} Century Scholars  
• Expanded coaching statewide to all first-time non-Scholar African American students  
• Expanding coaching to all first-time students in Kokomo region  
• Implemented tiered coaching approach |
Fall to spring retention for full time 21st Century Scholars

First year Fall to Spring retention for full time 21st Century Scholars for the Fall 2014, 2015, and 2016 cohorts. Historical average derived from analysis completed at Fall 2014 implementation.
Primary spring non returning reasons for full time 21st Century Scholars

Non returning reasons for the Fall 2014, 2015, and 2016 full time 21st Century Scholars from the first fall term. One student with a non-return reason of “Graduated” from the Fall 2016 cohort was excluded. Excludes non-return reasons of “Unknown” (n = 17 for all cohorts) and “Other” (n = 215 for all cohorts).
Resolution

• Continue to coach 21\textsuperscript{st} Century Scholar and first-time, full-time African American students

• Expand coaching to students taking online courses
  • “Strong Start”
  • From registration through 4 weeks into semester
  • Approximately 1,350 students each term
2017 June SBOT Presentation

Ivy Learn Updates

Kara Monroe
Vice President of Academic Innovation
2017 June SBOT Presentation

Structured Scheduling

Kara Monroe
Vice President of Academic Innovation

Anne Valentine
Vice President of Student Experience
4800 students provided feedback via online survey

80% of students indicated they felt it would be very or extremely useful to have all of the classes for their degree program automatically laid out in a set schedule so you know exactly what class to take when.

60% of students are extremely or very interested in being able to schedule classes up to a year in advance (e.g. schedule fall, spring and summer at one time).
Structured Scheduling

A schedule of classes that meets the following conditions:

- The times and days of the week the student must be on campus are the same each term from initial enrollment to graduation
- The time in between classes held on the same day is minimized

Source: Complete College America, New Rules, Detailed Policy Language
Structured Scheduling Team & Simplex

20 + cross functional members across regions - faculty and staff

Key Fact Finding:

- Student has to commit to a structured schedule
- Software we have is not conducive to scheduling space
- We have a culture of always saying “yes” to students
- Limited options require choosing between day and night courses (not enough faculty to replicate the course schedule both day and night)
- 1/3 of our students are not satisfied with schedules (refer back to survey)
- Scheduling is done term to term
- Lack of understanding student needs for scheduling
Cross Functional Team & Simplex

- Idea Finding
- Team members presented ideas:
  1. Using Data to Inform Scheduling
  2. Pre-requisite Revamp
  3. Solving Sequencing
  4. Focus on 5 Programs
  5. Using Banner for Block Registration and Structured Scheduling
  6. Competency Based, Cohort Learning Model
  7. A Two Year Degree in Two Years
Solutions Identified

Select Programs
- Focus on high demand/high capacity programs
- Launch initially in limited number of regions

Sequencing
- Address sequencing challenges such as non-fall starts, program entry/exit, and efficient course sequence for stacking credentials

Alternative Delivery
- Evaluate class and curriculum structure for opportunities to use eight week or other alternative schedules
- Consider other alternative delivery to traditional sixteen week classes.

Develop Dashboards and Metrics for Decision Making
Pilot Regions

- Indianapolis
- Bloomington
- Muncie
- Valparaiso
<table>
<thead>
<tr>
<th>Timeframe</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Summer 2017</strong></td>
<td>Regional pilot planning kickoff</td>
</tr>
<tr>
<td></td>
<td>Develop scope of work for data dashboard</td>
</tr>
<tr>
<td></td>
<td>Develop and begin communication plan</td>
</tr>
<tr>
<td></td>
<td>Develop student recruitment plan</td>
</tr>
<tr>
<td><strong>Fall 2017</strong></td>
<td>Regional pilot planning continues</td>
</tr>
<tr>
<td></td>
<td>Implement/Test Dashboard with existing structured scheduling programs</td>
</tr>
<tr>
<td></td>
<td>Recruit initial cohorts of students</td>
</tr>
<tr>
<td></td>
<td>Faculty development</td>
</tr>
<tr>
<td><strong>Spring 2018</strong></td>
<td>Pilots launch</td>
</tr>
<tr>
<td></td>
<td>Begin formal evaluation plan</td>
</tr>
<tr>
<td></td>
<td>Identify Phase 2 programs/Develop toolkit for launching new programs</td>
</tr>
</tbody>
</table>
2017 June SBOT Presentation

Summer & Fall Enrollment Report

Kelsey Batten
Assistant Vice President of Marketing Media Relations
AUDIT COMMITTEE

Report will be given at the State Board of Trustees Meeting June 8, 2017
Right Program, Right Size, Right Place

**Quadrant 1:** Demand > Supply
- Ivy Tech has Excess Capacity, High Workforce Demand

**Quadrant 2:** Demand > Supply
- Ivy Tech at Capacity, High Workforce Demand

**Quadrant 3:** Supply > Demand
- Ivy Tech High Enrollment, Low Workforce Demand

**Quadrant 4:** Supply ≈ Demand
- At equilibrium

**Initiatives**
- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs
Registered Apprenticeships

• Proven best strategy for training highly skilled professionals
  • High completion and retention rates; Certification and degree credential outcomes

• Release of additional funding from DOL, DOC, and other sources forthcoming

• Plan to Increase Registered Apprenticeships
  • Meet strategically with employers in all sectors to develop and register programs
  • Need to dispel myths about apprenticeships & youth apprenticeships
  • Remove barriers of union stigma and registration difficulty
  • Hired company to assist in recruiting sector employers and to do DOL registration with funding from Apprenticeship Expansion Grant

• Current Industry Participation
  • Construction
  • Manufacturing
  • Healthcare
  • Telecommunications
  • IT
  • Service and Retail
  • Insurance (Newest)

Initiatives

• Increase enrollment in Quadrant 1 programs

• Evaluate resource and facilities allocation

• Increase employer engagement

• Align K-12 outreach & dual enrollment

• Targeted marketing of Quadrant 1 programs
Information Technology Sector

• **Infosys**
  - Ivy Tech planning to partner with IT multinational Infosys to create an intern and graduate pipeline to supply a large number of their 2000 new IT jobs by 2021 commitment
  - Ivy Tech attended the Infosys announcement at the Statehouse and spoke with multiple Infosys executives on a partnership
  - Infosys CEO Dr. Sikka surprised to hear about all of the IT vendor academic partnerships Ivy Tech has formed with the world’s largest IT companies (Microsoft, Cisco, Oracle, EC-Council, etc.)
  - Cybersecurity and IT Support will be the primary focus but likely all Ivy Tech IT programs could be incorporated into the Infosys partnership due to the technology services & consulting business model of Infosys

• **Noblesville Innovation Center**
  - For the K-12 to Ivy Tech pipeline there will be aggressive IT recruitment and enrollment statewide in 2018; test pilot in Noblesville in Hamilton County in Fall 2017
  - Building of a continuous IT recruitment talent pipeline for Ivy Tech starting at a younger age
  - Noblesville Campus already aligned with Hamilton County High Schools to provide high demand and high wage IT industry certifications……in High School!
  - These schools include some of the Top 10 rated schools such as: Fishers/Hamilton Southeastern, Noblesville, Westfield, and Carmel
  - Plan supported and funded from vast array of partners including Ball State, Hamilton County School Superintendents, DWD, IT companies like Cisco and Oracle, private industry, non-profits, etc.

Initiatives

• **Increase enrollment in Quadrant 1 programs**
• **Evaluate resource and facilities allocation**
• **Increase employer engagement**
• **Align K-12 outreach & dual enrollment**
• **Targeted marketing of Quadrant 1 programs**
Supply Chain & Logistics Sector

CDL+

• Challenge
  • CDL is one of the highest demand jobs in the state
  • Training is cost prohibitive for students
  • Career entry is restrictive for those under the age of 21 or those without experience

• Opportunity
  • Create a solution that is better funded and addresses the minimum age and experience requirements

• Plan
  • Create CDL+ training program in conjunction with DWD and Conexus for academic credit
  • Track students to demonstrate value of training to Insurance Standards Organization to ease insurance restrictions for 18-21 year olds and those with little to no experience

• Outcome/Metric
  • CDL completions against state demand
  • Safety record of cohorts

Initiatives

• Increase enrollment in Quadrant 1 programs
• Evaluate resource and facilities allocation
• Increase employer engagement
• Align K-12 outreach & dual enrollment
• Targeted marketing of Quadrant 1 programs
Healthcare Sector

- Achieve Your Degree
  - 2nd statewide agreement signed with Cardon & Associates
  - AYD receives endorsement from Indiana Assisted Living Association
    • 272 licensed facilities; 30+ additional facilities pending
    • Need for Practical Nursing, leading to training for other roles
  - Current Discussions with St. Vincent Health
- General Studies to Medical Assisting Direct Admission
  - Summer program in Central Indiana for up to 20 students
- Hybrid Online/Classroom Model for CNA Training
  - Fort Wayne & Wabash Pilot
- Nursing Program FAQs for High School Students
- Pre-Nursing Studies Certificate
  - Bridge from CNA to Nursing programs
  - Practicing CNAs have 5/17 credits toward certificate
  - Dual credit and CTE pathway
  - Workforce credential

Initiatives

- Increase enrollment in Quadrant 1 programs
- Evaluate resource and facilities allocation
- Increase employer engagement
- Align K-12 outreach & dual enrollment
- Targeted marketing of Quadrant 1 programs
Agenda

- Greetings and Introductions
- Purpose of the Review
- Report Requirements
- The Report
  - Executive summary
  - What
    - Overview of 2015-16 program review
  - So What
    - Results
  - Now What
    - Alignment and metrics for next year
- Ivy Tech as Gateway to the Middle Class
- Reverse transfer
- Questions and Discussion
Program Review – Executive Summary

What

- Program review by region for enrollment & completion
  - Added workforce demand metrics
  - Categorized programs into 4 quadrants based on workforce supply & demand
    - Certificate & AAS programs aligned to sub-baccalaureate demand
    - Transfer programs aligned to bachelor and graduate degree-level demand
  - Developed Workforce Visualization Tool

“What, So What, Now What” – Scott Davison, President & CEO, One America
Program Review – Executive Summary

So What

- Majority of programs meet enrollment metric
- Highest demand jobs are undersupplied
- Need to address completion calculation

“What, So What, Now What” – Scott Davison, President & CEO, One America
Now What

- Define Job Placement Metric
- Target recruitment and advising to programs aligned to high demand, high wage jobs
  - Expand adult recruitment for high demand jobs
- Continue to expand student success initiatives
  - Increase access to wraparound services
- Completion rate metric next year
  - On-time graduation rate
  - 150% metric
  - Average time to completion
  - Student’s expected time to completion
- Reduce facilities footprint
Quadrant 1: Demand > Supply
Ivy Tech has Excess Capacity, High Workforce Demand

Quadrant 2: Demand > Supply
Ivy Tech at Capacity, High Workforce Demand

Quadrant 3: Supply > Demand
Ivy Tech High Enrollment, Low Workforce Demand

Quadrant 4: Supply ≈ Demand
At equilibrium

Initiatives
- Increase enrollment where workforce demand is high and supply is low
- Resource and facilities allocation
- Employer engagement
- K-12 outreach
- Support for increased completions in Quad 1 programs
## Quadrant Assignments – Sample Region

<table>
<thead>
<tr>
<th>Quadrant 1: Ivy Tech has excess capacity &amp; high workforce demand exists. (Demand &gt; Supply)</th>
<th>Quadrant 2: Ivy Tech is at capacity &amp; high workforce demand exists. (Demand &gt; Supply)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>Engineering Technology</td>
</tr>
<tr>
<td>Biotechnology</td>
<td>Industrial Technology</td>
</tr>
<tr>
<td>Business Administration</td>
<td>Informatics</td>
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<tr>
<td>Computer Science</td>
<td>Information Technology Support</td>
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<tr>
<td>Cyber Security</td>
<td>Medical Assisting</td>
</tr>
<tr>
<td>Database Management &amp; Administration</td>
<td>Network Infrastructure</td>
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<tr>
<td>Early Childhood Education (AS)</td>
<td>Pre-Engineering</td>
</tr>
<tr>
<td>Education</td>
<td>Software Development</td>
</tr>
<tr>
<td></td>
<td>Supply Chain/Logistics</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Quadrant 3: Ivy Tech has high enrollment and/or completion but there is low workforce demand. (Supply &gt; Demand)</th>
<th>Quadrant 4: Ivy Tech certificate and degree completion is at equilibrium with the workforce demand. (Supply Demand)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture*</td>
<td>Aviation Technology</td>
</tr>
<tr>
<td>Criminal Justice</td>
<td>Design Technology</td>
</tr>
<tr>
<td>Early Childhood Education (Certs &amp; AAS)</td>
<td>Dental Assisting</td>
</tr>
<tr>
<td>Environmental (Interior) Design Hospitality Administration</td>
<td>Paralegal Studies</td>
</tr>
<tr>
<td></td>
<td>Visual Communication</td>
</tr>
</tbody>
</table>

* Not all job openings are represented in available data
SO WHAT
To prepare Indiana residents to learn, live and work in a diverse and globally competitive environment by delivering professional, technical, transfer and lifelong education. Through its affordable, open access education and training programs, the College enhances the development of Indiana’s citizens and communities and strengthens its economy.

Workforce
### Enrollment

<table>
<thead>
<tr>
<th>Program Review Year</th>
<th>Red (Below 20)</th>
<th>Yellow (20-29)</th>
<th>Green (30 or more)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>13%</td>
<td>9%</td>
<td>78%</td>
</tr>
<tr>
<td>2016</td>
<td>25%</td>
<td>7%</td>
<td>68%</td>
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</table>

### Completion

<table>
<thead>
<tr>
<th>Program Review Year</th>
<th>Red (Below 20%)</th>
<th>Yellow (20-29%)</th>
<th>Green (30% or greater)</th>
<th>N/A</th>
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</thead>
<tbody>
<tr>
<td>2017</td>
<td>36%</td>
<td>19%</td>
<td>35%</td>
<td>10%</td>
</tr>
<tr>
<td>2016</td>
<td>31%</td>
<td>9%</td>
<td>49%</td>
<td>11%</td>
</tr>
</tbody>
</table>

### Programs By Quadrant

<table>
<thead>
<tr>
<th>Program Review Year</th>
<th>Red (Quadrant 3)</th>
<th>Yellow (Quadrant 4)</th>
<th>Green (Quadrants 1, 2)</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>10%</td>
<td>28%</td>
<td>56%</td>
<td>6%</td>
</tr>
</tbody>
</table>
Completion Rate Increases

On-Time Rate
- 2011 cohort – 2.9%
- 2012 cohort – 3.8%
- 2013 cohort – 5.3%
- 2014 cohort – 6.6%

150% Rate
- 2011 cohort – 8%
- 2012 cohort – 11%
- 2013 cohort – 14%
NOW WHAT
Identification of Key Economic Sectors

- Manufacturing
- Health Care
- Information Technology
- Logistics and Supply Chain
- Agriculture

Program Alignment to Economic Sector Demand

- State Certifications
- Regional Certificates
- Campus Degrees

Success

- Transfer with Credential & Earn Bachelor Degree
- Placement in a Career Pathway
- Compensation
- Employer Satisfaction
- Student/Employee Satisfaction

Retention & Completion

- Focus on Certificate and Stackability
- Structured Scheduling
- ASAP and Cohorts
- Commit to Finish
- Internships/Co-ops/Apprenticeships
- Employer Engagement
- Reverse Transfer

Enrollment (Recruitment)

- K-12: CTE, FFA, 21st Century, Dual Credit, iGrad, JAG
- Pathways in Grades 11 and 12
- Summer Camps and Job Sparks
- Adults: You Can. Go Back
- Achieve Your Degree
- Workforce Ready Grant

- 25,000 with no plan
- 750,000 with some college/no degree
Reverse Transfer

Source: Lumina Foundation
Thank You

Questions?
## IVY TECH COMMUNITY COLLEGE
### SPONSORED PROGRAM FUNDS
March 1, 2017 THROUGH March 31, 2017

<table>
<thead>
<tr>
<th>Region</th>
<th>Title or Description</th>
<th>Source</th>
<th>Amount</th>
<th>Original Effective Date</th>
<th>Original Expiration Date</th>
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</thead>
<tbody>
<tr>
<td>Southwest</td>
<td>221 Skill UP - Southwest</td>
<td>Indiana Dep. Workforce Development</td>
<td>$666,506</td>
<td>10/21/16</td>
<td>4/30/2018</td>
</tr>
<tr>
<td>Lafayette</td>
<td>141 SUB NSF TRAILS (I-Test) Purdue (budget increase)</td>
<td>Purdue University</td>
<td>12,866</td>
<td>01/26/17</td>
<td>1/31/2019</td>
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<tr>
<td>Office of the President</td>
<td>901 Cisco Networking Academy</td>
<td>Silicon Valley Community Foundation</td>
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<td>02/01/17</td>
<td>5/31/2017</td>
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<tr>
<td>Central Indiana</td>
<td>181 SUB IU NSF STEM LSAMP</td>
<td>Indiana University</td>
<td>445,158</td>
<td>12/15/16</td>
<td>11/30/2021</td>
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<tr>
<td>Southwest</td>
<td>221 Behavioral Addictions Training</td>
<td>Substance Abuse Council of Vanderburgh County</td>
<td>400</td>
<td>03/01/17</td>
<td>2/28/2018</td>
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<td>Southwest</td>
<td>221 E-Check Up To Go</td>
<td>Substance Abuse Council of Vanderburgh County</td>
<td>1,150</td>
<td>03/01/17</td>
<td>2/28/2018</td>
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<tr>
<td>East Central</td>
<td>161 BBF - Step Up Math &amp; Dual Credit 2017</td>
<td>Ball Brothers Foundation</td>
<td>30,000</td>
<td>01/01/17</td>
<td>7/31/2018</td>
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<tr>
<td>Columbus</td>
<td>201 REMC - Ag Grant</td>
<td>Bartholomew County REMC</td>
<td>4,022</td>
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<td>3/12/2018</td>
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<tr>
<td>Columbus</td>
<td>201 iGrad Bartholomew Co School Corp (budget increase)</td>
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<td>177,703</td>
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<td>6/30/2018</td>
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<tr>
<td>Central Indiana</td>
<td>181 CHE ScholarCorp AmeriCorp 2016-2017 (budget increase)</td>
<td>Indiana Commission for Higher Education</td>
<td>2,000</td>
<td>03/01/17</td>
<td>7/31/2017</td>
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<tr>
<td>Office of the President</td>
<td>901 abt TAACCCT Participation</td>
<td>Abt Associates Inc</td>
<td>10,000</td>
<td>08/01/16</td>
<td>9/30/2019</td>
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</table>

**TOTAL** $1,359,805
<table>
<thead>
<tr>
<th>Region</th>
<th>Title or Description</th>
<th>Source</th>
<th>Amount</th>
<th>Original Effective Date</th>
<th>Expiration Date</th>
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<tr>
<td>Bloomington</td>
<td>241 SBDC City of Bloomington CY17</td>
<td>City of Bloomington</td>
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<td>1/1/2017</td>
<td>12/31/2017</td>
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<td>241 SBDC State CY2017</td>
<td>Indiana Office of Small Business and Entrepreneurship</td>
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<td>1/1/2017</td>
<td>12/31/2017</td>
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<td>Office of the President</td>
<td>901 Praxair Skill Pipeline</td>
<td>Praxair</td>
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<td>2/23/2017</td>
<td>5/31/2018</td>
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<tr>
<td>Southeast</td>
<td>211 AHEC Health Careers Summer Camps 2017</td>
<td>East Indiana Area Health Education Center</td>
<td>$1,500</td>
<td>3/1/2017</td>
<td>6/30/2017</td>
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<td>Columbus</td>
<td>201 SUB INSGC AATD Redbird LD Simulator Project for Training</td>
<td>Purdue University</td>
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<td>5/17/2016</td>
<td>5/16/2017</td>
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<tr>
<td>Office of the President</td>
<td>901 Apprenticeship Expansion</td>
<td>Indiana Department of Workforce Development</td>
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<td>3/31/2018</td>
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<tr>
<td>Office of the President</td>
<td>131 CHE Scholar Success 2016-17</td>
<td>Indiana Commission for Higher Education</td>
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<td>5/31/2017</td>
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<tr>
<td>Lafayette</td>
<td>141 Arconic Fndtn-Adv Manufacturing</td>
<td>Arconic Foundation</td>
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<td>3/31/2017</td>
<td>6/30/2018</td>
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<tr>
<td>Sellersburg</td>
<td>231 Skill Up Indiana (Greater Clark County Schools)</td>
<td>Greater Clark County Schools</td>
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<td>10/2/2016</td>
<td>4/30/2018</td>
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<tr>
<td>Central Indiana</td>
<td>181 Scotts Miracle-GRO1000</td>
<td>Scotts Miracle Grow Foundation</td>
<td>$500</td>
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<td>9/21/2017</td>
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<tr>
<td>North Central</td>
<td>121 Perkins 2016-17 2nd Amendment</td>
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<td>6/30/2017</td>
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<td>Northeast</td>
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<td>East Central</td>
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<td>Richmond</td>
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<td>6/30/2017</td>
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<tr>
<td>Bloomington</td>
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<td>6/30/2017</td>
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<td>6/30/2017</td>
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<td>Columbus</td>
<td>201 AHEC 2017 Health Career Summer Camps</td>
<td>East Indiana Area Health Education Center</td>
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<td>4/18/2017</td>
<td>8/31/2017</td>
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<tr>
<td>Bloomington</td>
<td>241 ROI Graduation Coaches Increase</td>
<td>Regional Opportunity Initiatives, Inc</td>
<td>$110,000</td>
<td>5/1/2016</td>
<td>6/30/2018</td>
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**TOTAL** $1,463,078
<table>
<thead>
<tr>
<th>Period</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total this Report</td>
<td>$1,359,805</td>
</tr>
<tr>
<td>2016-2017 YTD - Total to Date</td>
<td>21,568,360</td>
</tr>
<tr>
<td>2015-2016 Fiscal Year-End Total</td>
<td>18,906,875</td>
</tr>
<tr>
<td>2014-2015 Fiscal Year-End Total</td>
<td>20,718,246</td>
</tr>
<tr>
<td>2013-2014 Fiscal Year-End Total</td>
<td>27,105,576</td>
</tr>
<tr>
<td>2012-2013 Fiscal Year-End Total</td>
<td>23,049,587</td>
</tr>
<tr>
<td>2011-2012 Fiscal Year-End Total</td>
<td>26,290,960</td>
</tr>
<tr>
<td>2010-2011 Fiscal Year-End Total</td>
<td>24,631,272</td>
</tr>
<tr>
<td>2009-2010 Fiscal Year-End Total</td>
<td>40,659,468</td>
</tr>
<tr>
<td>2008-2009 Fiscal Year-End Total</td>
<td>22,864,309</td>
</tr>
<tr>
<td>2007-2008 Fiscal Year-End Total</td>
<td>15,516,944</td>
</tr>
<tr>
<td>2006-2007 Fiscal Year-End Total</td>
<td>$17,679,145</td>
</tr>
</tbody>
</table>
# Grants & Contracts

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Total this Report</td>
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</tr>
<tr>
<td>2016-2017 YTD - Total to Date</td>
<td></td>
<td>23,031,438</td>
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<td>2015-2016 Fiscal Year-End Total</td>
<td>18,906,875</td>
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<tr>
<td>2014-2015 Fiscal Year-End Total</td>
<td>20,718,246</td>
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<td>22,864,309</td>
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<td>2007-2008 Fiscal Year-End Total</td>
<td>15,516,944</td>
<td></td>
</tr>
<tr>
<td>2006-2007 Fiscal Year-End Total</td>
<td></td>
<td>$17,679,145</td>
</tr>
</tbody>
</table>
## DISBURSEMENTS OF $100,000.00 AND OVER
### FOR THE MONTH OF MARCH 2017

<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>I. Article VIII Contracts and Other Documents Approval and authorization of the Board.</td>
<td>County and State Taxes</td>
<td>818,890.30</td>
<td>PNC Bank</td>
<td>03/02/17</td>
<td>J0189157</td>
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<tr>
<td></td>
<td>Life, LTD, &amp; STD Insurance</td>
<td>132,707.68</td>
<td>PNC Bank</td>
<td>03/03/17</td>
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<td>Reimbursement for Health Ins. Claims</td>
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<td>Anthem Blue Cross Blue Shield</td>
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## DISBURSEMENTS OF $100,000.00 AND OVER
### FOR THE MONTH OF MARCH 2017

### Page 2

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<th>Authorization for Disbursement</th>
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### DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF MARCH 2017

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| B Services and Fees | 533,095.83 | Blackboard Inc. | 03/27/17 | 50-10129912 |

122
## DISBURSEMENTS OF $100,000.00 AND OVER FOR THE MONTH OF APRIL 2017

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PRESIDENTS REPORT

Report will be given at the State Board of Trustees Meeting June 8, 2017
GRANTS REPORT

Total Currently Active Grants:
(127) Competitive Grants: $47,678,992
(16) Non-Competitive Grants: $12,396,953
(143) Total Active Ivy Tech Grants: $60,075,945

Ivy Tech currently has 43 pending grant submissions totaling $3,601,859. Of the total, $297,826 is budgeted as indirect costs.

Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

Grants Awarded During Period (34 - $2,623,885)
- **Northeast** received $200,000 from the Steel Dynamics Foundation to support the creation of an endowment to expand STEM outreach activities.
- **Lafayette** was awarded $100,000 from the Arconic Foundation to support the purchase of 3D printing technology to be used in curriculum for a variety of degree programs.
- **Wabash Valley** was awarded $1,181,047 from the Economic Development Administration to support the establishment of a regionally-focused workforce training initiative involving Precision Agriculture.
- **Central Indiana** received $150,000 from the Guggenheim Life Foundation to establish the “Indy Women in Tech” initiative.
- **Southern Indiana** was awarded $38,000 through the PNC Foundation’s Grow Up Great program to support the establishment of a Professional Development and Resource Center.
- **Office of the President** received $10,000 from the Silicon Valley Community Foundation to support technology efforts statewide.

Grants Submitted During Period (36 - $8,109,234)
- **Northeast** and **East Central** submitted, respectively, $257,500 and $221,109 proposals to the U.S. Department of Education’s Upward Bound program to support programs for low-income, first generation high school students.
- **Central Indiana** requested $25,000 from the Johnson County Community Foundation to support an expansion to the Nursing program through the creation of a Nursing Lab on the Franklin campus.
- **Columbus** submitted a $300,862 proposal to the U.S. Department of Education’s GEAR UP program, which seeks to increase the number of low-income students prepared for postsecondary education.
- **Southeast** submitted a proposal for $9,844 to the Brown-Forman Foundation to expand Agriculture program offerings in the region.
- **Southwest**, in partnership with the Evansville Housing Authority, requested $355,000 from the U.S. Department of Labor’s YouthBuild 2017 program to support building programs for at-risk youth.
- A total of $6,808,554 was submitted to the Indiana Department of Workforce Development’s **Carl D. Perkins program**, with each region to receive funds to support career and technical education initiatives.

Proposals Declined During Period (7 - $1,899,162)