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Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the Alexander, Dolce Hotel, 333 S. Delaware Street, Indianapolis, IN

**Tuesday, February 6, 2018**

1:00 pm  **Executive Session of the State Board of Trustees**
The State Trustees will meet in Executive Session at the Alexander, Dolce Hotel, 333 S. Delaware Street, Indianapolis, IN and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2)(D) The purchase or lease of real property by the Governing Body up to the time a contract or option to purchase or lease is executed by the parties.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

**Wednesday, February 7, 2018**

8:00 am – 9:00am  **Audit Committee**

9:00 am- Noon  **Board Committee Meetings (open to the public)**
The State Trustees will hold the regular committee meetings at the Alexander, Dolce Hotel, 333 S. Delaware Street, Indianapolis, IN

- 9:00 am – 10:00 am  **Planning and Education**
- 10:00 am – 11:00 am  **Building, Grounds & Capital**
- 11:00 am – 11:30am  **Workforce Alignment**
- 11:30 am – Noon  **Budget and Finance**

1:00 pm – 3:00 pm  **Regular State Board of Trustees Meeting (open to the public)**
The State Trustees will hold a regular meeting at the Alexander, Dolce Hotel, 333 S. Delaware Street, Indianapolis, IN to consider and take action on such items as may be brought before them.

Secretary
Dated this 31st January 2018
Preliminary Agenda as of January 31, 2018*
Meeting of the State Board of Trustees
February 7, 2018

I. Roll Call

II. Report of Secretary on Notice of Meeting

III. Approval of Minutes
   Regular Meeting December 7, 2018

IV. Reports of Board Committees
   a) Executive Committee, Michael Dora, Chair
   b) Building, Grounds, and Capital Committee, Steve Schreckengast, Chair
      Resolution 2018-1, Approval for the Sale of the East Washington Center in Indianapolis
      Resolution 2018-2, Approval for the Sale of 20 Acres in Muncie
   c) Budget and Finance Committee, Jesse Brand, Chair
      Resolution 2018-3, Approval of Contract for Purchase and Sale of Natural Gas
   d) Planning and Education Committee, Kaye Whitehead, Chair
   e) Audit Committee, Stewart McMillian, Chair
   f) Workforce Alignment Committee, Darrel Zeck, Chair

V. Treasurer’s Report, Matt Hawkins, Senior VP CFO and Treasurer

VI. State of the College, Sue Ellspermann, PhD President

VII. Old Business

VIII. New Business
   Resolution 2018-4, Appointment of Regional Trustees ~ East Central

IX. Adjournment
Chair Michael Dora called the December 7, 2017 regular meeting of the State Board of Trustees to order at 1:00 pm at the Bloomington Campus, 200 Daniels Way, Bloomington, Indiana

**ROLL CALL**

Trustee Darrel Zeck called the roll and the presence of a quorum was announced.

The following State Trustees were present:

- Mr. Michael R. Dora, Chairperson
- Ms. Paula Hughes-Schuh, Vice Chair
- Mr. Darrel Zeck, Secretary
- Mr. Terry Anker
- Mr. Jesse Brand
- Mr. Bradley Clark via phone
- Mr. Larry Garatoni via phone
- Ms. Marianne Glick
- Ms. Gretchen Gutman
- Mr. Harold Hunt
- Mr. Stewart McMillan
- Mr. Steve Schreckengast
- Mr. Kerry Stemler
- Ms. Kaye H. Whitehead
- Mr. Andrew W. Wilson

Student Representatives:
- Ms. Coleen Gabhart
- Mr. Leo Braddock

**A. EXECUTIVE SESSION MEMORANDA:**

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on October 4, 2017 at 1:00 pm at 1815 E. Morgan Street, Kokomo, Indiana

Members present were Mr. Michael R. Dora, Chairperson, Ms. Paula Hughes-Schuh, Vice Chair, Mr. Darrel Zeck, Secretary, Mr. Terry Anker, Mr. Jesse Brand, Mr. Bradley Clark via phone, Mr. Larry Garatoni via phone, Ms. Marianne Glick, Ms. Gretchen
Gutman, Mr. Harold Hunt, Mr. Stewart McMillan, Mr. Steve Schreckengast, Mr. Kerry Stemler, Ms. Kaye H. Whitehead and Mr. Andrew W. Wilson

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.

(5) To receive information about and interview prospective employees

(7) For discussion of records classified as confidential by state or federal statute.

(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED:

Trustee Darrel Zeck, Secretary, confirmed that notices of the December 7, 2017, regular meeting were properly mailed and posted.

C. APPROVAL OF BOARD MINUTES:

Trustee Stewart McMillan moved for approval of the minutes of the October 5, 2017, regular board meeting. Trustee Paula Hughes-Schuh seconded the motion and the motion carried unanimously.

D. COMMITTEE REPORTS:

Item 1 Chair Michael Dora reported that the Executive Committee met, and were provided updates on personnel issues and discussed performance review with President Ellspermann.

Item 2 Chair Michael Dora called upon Trustee Schreckengast, Chair of the Committee, to give the Building, Grounds and Capital Committee Report. Trustee Brand reported four-action items for approval.

Trustee Schreckengast moved for approval of

Resolution 2017-55, Approval of Request to Contract with Garmong Construction for Construction Services in the amount of $1,474,600, on the Terre Haute Campus
Trustee Whitehead seconded the motion, and the motion carried unanimously.

The committee also received a virtual tour of the Kokomo Campus with proposed improvements as part of the capital project. Both American Structurepoint and Hagerman Construction shared project details and timeline updates with the Board.

Item 3

Chair Dora called upon Trustee Jesse Brand, Chair of the Committee, for a report from the Budget and Finance Committee. Trustee Brand reported there were two action items to be considered by the Finance committee.

Trustee Brand moved for approval of

Resolution 2017-56, Approval of Accounts Receivable Write-Offs for the Fiscal Year Ending June 30, 2017

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

Resolution 2017-57, Approval of Contract Awards for Custodial Services Fort Wayne Campus

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Item 4

Chair Dora called upon Trustee Kaye Whitehead, Chair, for a report from the Planning and Education Committee. Trustee Whitehead reported there are no action items for approval.

Dr. Cory Clasemann-Ryan presented on completion data. Completions during the 2016-17 year increased over the previous year, with the number of transfer general education core certificates being awarded doubling this past year. Ivy Tech’s on-time and 150% graduation rate also continues to increase. Students who received coaching through InsideTrack have higher completion rates than non-coached students.

Dr. Russ Baker, Vice President for Academic Affairs, provided the Education and Planning Committee with an update on enrollment and completions within TSAP (Transfer Single Articulation Pathway) programs. He noted that state legislation in 2013 authorized the establishment of TSAP programs in at least 12 programs of study, which
were identified and developed for implementation in fall 2015. Three additional programs were added in the fall 2017 and a new TSAP in secondary education is currently under development and will be presented to the board for approval in the spring.

Jeff Fanter presented an enrollment update. Enrollment is growing in these programs, as Ivy Tech TSAP enrollment has steadily increased from 3312 in Fall 2015 to a high point of 7411 TSAP students in fall 2017. We have now had 400 graduates of TSAP programs with expectation of several hundred more in 2017-18. Russ provided us with a demographic breakdown of our current students as well as showing which programs of study they have completed.

**Item 5**

Chair Dora called upon Trustee McMillan, Chair, for a report from the Audit Committee. Trustee McMillan reported there are no action items from the Audit Committee.

**Item 6**

Chair Dora called upon Trustee Zeck, Chair of the Committee, for a report from the Workforce Alignment Committee. Trustee Zeck reported there were no action items for the board to consider. Trustee Zeck reported the committee heard updates on:

Governor Holcomb’s Next Level Agenda Develop a 21st Century Skilled and Ready Workforce

**Structure**

- Governor’s Career Pathway Cabinet
- State Office of Apprenticeship and Work-Based Learning
- Local Talent Cabinets

**Resource Allocation and Management**

- Resource and funding flexibility to design education and workforce training tailored to local communities and employers
- Expand existing programs (e.g., WRG, JAG) to boost training and sustainable employment for adults

**Targeted Market Segments**

- Working age adults connected to education and career training aligned with industry needs
- High school students ready to go to college, pursue meaningful training and employment
- DOC workforce training programs to reduce recidivism and prepare offenders for today’s economy

**Offerings Focus**
• Pathways for HS students preparing them for apprenticeships, work-based-learning, technical skills, dual credit, college prep and courses leading to industry credentials and certifications
• K-12 computer science course in every Indiana school
• STEM-infused baseline education for every Hoosier student
• DOE, industry, and others to strengthen K-12 STEM curricula

Outcomes
• Put people in jobs by aligning WIBs directly to job placement and wage outcomes
• CHE to incentivize and measure career planning and placement for postsecondary institutions

Educator/Employee Development
• Increase license flexibility for K-12 teachers in technology, STEM, and career curricula
• Offer teacher professional development in computer science

Emerging Partnerships
Emerging Partnership with 5/3 Bank:
• AYD-like framework
• 5/3 to focus on their business and community partners for support of training and connecting individuals with employers
• Planning session later in November

Emerging Partnership with Cloud One and other IT leaders:
• John McDonald (President/owner of Cloud One and Ivy Tech Thought Leaders group) leading employer group
• Employers collaborating to determine short-term offerings to fill high-demand, high-wage positions
• Employers would pay for education, offer internship/apprenticeships, and placement

Emerging Partnership with Kaplan/New U:
• Focus on pathways for students beyond associate degrees
• Initial workforce alignment partnership will be with Achieve Your Degree (AYD)
• Target current, robust AYD partners first

Thought Leaders Panel and instructor shortage:
• December (quarterly) meeting will focus on employers helping to solve instructor shortage
• Kristen Moreland facilitating abbreviated Simplex session

Non-credit metrics:
• Number and percentage of certification completions
• Number of employers by sector served through noncredit (& credit) offerings
• Number of enrollments/completions for noncredit courses

Other Key Projects and progress from October
Amazon HQ2 Proposal: Innovative ideas collaboratively developed by cross-functional team to support state and local proposal bids
Proposal will serve as template for other Indiana Economic Development Corporation (IEDC) projects and was identified by CHE as exemplar for other colleges

**PLAs:** Expand use to leverage student experience and create more successful outcomes; Complete College America (CCA) believes these to be next “Game Changer”
- Ongoing discussions with CCA, University of Louisville, Kaplan University and others to identify best practices, possible partnership opportunities
- Part of College Strategic Plan strategies and developing tactics under Goal 2

**Indiana Manufacturers Association (IMA) partnership:** finding ways to
- Fill high-demand jobs for IMA members
- Create a pipeline for work-and-learn programs and placement
- Fill Ivy Tech adjunct faculty positions
- Develop creative methods to obtain and use needed equipment

**Ivy Tech/Conexus/Vision3 partnership:** offers ways to incorporate virtual reality technology in curriculum, marketing, and outreach efforts

**E. TREASURER’S REPORT:**

Chair Dora called upon Matt Hawkins to provided Treasurer’s Report.

Revenue
- Tuition and fee revenue is below budget due to decline in Fall enrollment
  - ($4.5M-$5M)
  - Tuition and fee revenue for Spring semester 2018 received in November of 2017 is declining at a slower pace than Fall 2017; but December is a critical month, many students register for Spring in December. (5% vs 6% 284 FTE/18.93 students)
- State appropriation on budget (224, 30.8, 13)
  - Total revenue is up 2% vs. prior year, but $5 million below enrollment adjusted budget

Expenses
- Total expenses are $18 million below budget (not yet adjusted for fall enrollment decline ($5M), driven primarily by supplies and expense. Salaries and benefits are 2.4% lower than prior year, and slightly below budget.

Trustee Schreckengast moved for approval of the Treasurer’s Report. Trustee Brand seconded the motion and the motion carried unanimously.
F. **STATE OF THE COLLEGE**

Chair Dora called upon President Ellspermann for State of the College. President Ellspermann provided update on the College’s Strategic Plan, which began in January of 2017, as the College worked to continue to align its structure and programs with the needs of our communities.

**Vision:** Ivy Tech Community College students will earn 50,000 high quality certifications, certificates and degrees per year aligned with the needs of our workforce.

**Mission:** We are Ivy Tech, Indiana’s Community College. We serve the people of our state though accessible and affordable world-class education and adaptive learning. We empower our students to achieve their career and transfer aspirations. We embrace our vision of economic transformation inspired by the education and earnings attainment of our citizens, the vitality of our workforce, and the prosperity of our unique and diverse communities.

**Core Values:** Student-Centered, Outcome-Driven, Inclusive, Collaborative, Trustworthy and Transparent.

**Goals:**
- **Goal 1 – Student Success:** Ensure every student persists towards their educational objective.
- **Goal 2 – Recruitment & Enrollment:** Recruit and enroll Hoosiers from every demographic into high-demand/high-wage career pathways.
- **Goal 3 – Completion:** Students earn 50,000 high-quality certificates, certifications, and degrees annually.
- **Goal 4 – Workforce:** Students are placed into and succeed in high-demand/high-wage jobs.
- **Goal 5 – Employee:** Become known as a great place to work.
- **Goal 6 – Financial:** Ensure the institution has sufficient financial resources to achieve our mission.
- **Goal 7 – Community:** Effectively engage with and serve our unique communities.

**Metrics**
Strategic Plan will be the overarching framework that guides our student success work for the next five (5) years

- Student success initiatives undertaken at both the system and campus level
- Assess progress with ambitious targets; incent creative solutions for removing barriers students face

**Implementation of the Plan:**
Goal ownership shared by systems office and campus leaders
Co-leads selected teams to develop and implement the strategies
Legislator presentation January 22, 2018
Kick-off scheduled for January 23, 2018
G. OLD BUSINESS

Chair Dora called for old business

Trustee Jesse Brand moved for approval of:

**Resolution 2017-55,** Appointing Initial Directors of Ivy Ventures, Inc.
Trustee Zeck seconded the motion, and the motion carried unanimously.

H. NEW BUSINESS

Chair Dora called for new business.

Trustee Anker moved for approval of:

**Resolution 2017-58,** Appointment of Regional Trustees ~ Central Indiana
Trustee Zeck seconded the motion, and the motion carried unanimously.

Trustee Schreckengast moved for approval of:

**Resolution 2017-58,** Appointment of Regional Trustee ~ Lafayette
Trustee Whitehead seconded the motion, and the motion carried unanimously.

Trustee Stemler moved for approval of:

**Resolution 2017-58,** Appointment of Regional Trustee ~ Southern Indiana
Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Trustee Hughes-Schuh moved for approval of:

**Resolution 2017-61,** Approval of Transfer of the Warsaw Campus from North Central Region to Northeast Region
Trustee Anker seconded the motion, and the motion carried unanimously.

Trustee Hughes-Schuh moved for approval of:
**Resolution 2017-62**, Resolution on Performance and Compensation Metrics

Trustee Zeck seconded the motion, and the motion carried unanimously.

Trustee Anker moved for approval of:

**Resolution 2017-63**, Approval of Strategic Plan: 2018-2023 Our Communities. Your College. Pathways for Student Success, and a Stronger Indiana

Trustee Garatoni seconded the motion, and the motion carried unanimously.

Trustee Schreckengast motioned to nominate Trustee Paula Hughes-Schuh to fill the unexpired term of Trustee Sue Livers for Vice Chair.

Trustee Anker seconded the motion, and the motion carried unanimously.

**ADJOURNMENT**

With no further business to come before the Board, Chairman Dora adjourned the meeting.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

_______________________________
Michael Dora, Chairman

_______________________________
Darrel Zeck, Secretary

**Dated December 8, 2017**
Prepared by Gretchen L. Keller, Recording Secretary
APPROVAL FOR THE SALE OF THE EAST WASHINGTON CENTER IN INDIANAPOLIS

RESOLUTION NUMBER 2018-1

WHEREAS, the Ivy Tech Community College owns the East Washington Center, a 101,538 square foot building located on 1.70 acres at 1331 East Washington Street, Indianapolis, Indiana and 1.42 acres from four associated parking lots located at 1401 East Washington Street, 23 South Oriental Street, 41 South Oriental Street, and 1427 Williams Street in Indianapolis, Indiana, and

WHEREAS, there are plans for the Indianapolis Campus to relocate the Automotive Technology Center from this property, and

WHEREAS, the College no longer needs this building or the land located along East Washington Street, and

WHEREAS, the Indianapolis Campus, Central Indiana Regional Board of Trustees has reviewed the request of the Regional administration to dispose of the Property and Regional Trustees recommend that the State Trustees approve the sale of the Property.

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to dispose, sell and convey the Property at or above the appraised value thereof in accordance with the law of the State of Indiana, and

FURTHER BE IT RESOLVED, that the Governor of the State of Indiana be requested to appoint three disinterested appraisers to determine the value of the Property, pursuant to Indiana Code § 21-36-3-6, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College General Counsel.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Michael Dora, Chairman

____________________________________
Darrel Zeck, Secretary

Dated February 7, 2018
APPROVAL FOR THE SALE OF 20 ACRES IN MUNCIE

RESOLUTION NUMBER 2018-2

WHEREAS, Ivy Tech Community College owns 20 acres of property south of the existing Muncie Campus at 4400 S. Cowan Road, and

WHEREAS, the Foundation purchased this property in 1998 and leased it to the College under a triple net arrangement until ownership was transferred to the College in 2017, and

WHEREAS, there has been no instructional or administrative use for this land, and the College has no plans for further development at this location, and

WHEREAS, the College has received an offer to purchase the property equal to the appraised value of $255,000, and

WHEREAS, the proceeds of the sale of this property would be put towards the Muncie Capital campaign, and

WHEREAS, the Regional Trustees have reviewed the request of the Regional administration to dispose of the Property and the Regional Trustees recommend that the State Trustees approve the sale of the Property.

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to dispose, sell and convey the Property for the $255,000 sale price, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College General Counsel.

STATES TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Michael Dora, Chairman

____________________________________
Darrel Zeck, Secretary

Dated February 7, 2018
APPROVAL OF CONTRACT FOR PURCHASE AND SALE OF NATURAL GAS

RESOLUTION NUMBER 2018-3

WHEREAS, pursuant to Resolution 2016-5, adopted by the Board on February 4, 2016, the College consolidated and aggregated the purchase of natural gas on a system wide basis to generate cost savings and efficiencies; and

WHEREAS, since 2014 the College has solicited proposals for the purchase of natural gas through a reverse auction process, and

WHEREAS, the College has engaged PRX Energy (formerly Procurex, Inc.), to conduct a reverse auction to procure natural gas for the College and to assist the College with utility and supplier contract negotiation and transition services; and

WHEREAS, the College's natural gas volumes have again been pooled with several private independent institutions of higher education operating in Indiana to achieve additional economies of scale and improved pricing, and

WHEREAS, it is anticipated that the reverse auction to procure natural gas for the College will be conducted in the Spring of 2018, for purchases commencing October 1, 2018, for a period of up to thirty-six (36) months;

NOW THEREFORE BE IT RESOLVED, the Treasurer is hereby authorized to solicit proposals for the College's purchase of natural gas through a reverse auction process, and

BE IT FURTHER RESOLVED, the Treasurer is hereby authorized to execute the Base Contract for Sale and Purchase of Natural Gas, Transaction Confirmations and any Special Provisions, and

BE IT FURTHER RESOLVED, the Treasurer is hereby authorized to execute any and all further documents, agreements or certificates to effectuate the purchase and sale of natural gas for the College after the documents have been approved by the College General Counsel.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

______________________________
Michael Dora, Chairman

______________________________
Darrel Zeck, Secretary

Dated February 7, 2018
APPOINTMENT OF REGIONAL TRUSTEES
East Central

RESOLUTION NUMBER 2018-4

WHEREAS, the East Central Regional Board would like to appoint two members to the East Central Regional Trustees, and

WHEREAS, the East Central Regional Board Nominating Committee has agreed to recommend the individuals listed below to serve a three-year term on the East Central Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jeff Buck</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Laura Helm</td>
<td>Education</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Jeff Buck and Laura Helm are hereby appointed as regional trustee for Ivy Tech Community College of Indiana – East Central, effective immediately,

AND FURTHER BE IT RESOLVED, Jeff Buck and Laura Helm will serve through June 30, 2021, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

______________________________
Michael Dora, Chairman

______________________________
Darrel Zeck, Secretary

Dated February 7, 2018
Building, Grounds and Capital Committee

February 7, 2018
Buildings Grounds and Capital Discussions

Construction and Land Acquisition Topics (Resolutions)
A. Indianapolis Campus; Sale of East Washington Location
B. Muncie Campus; Sale of 20 Acre South Parcel

Discussion or Information Items
Muncie Project Update
A. Indianapolis Campus; Sale of East Washington Location

- Current locations:
  - 1331- Building, 1315 E Washington
  - 1401-1405- Parking, 1401 E Washington
  - 23- Parking, 23 S Oriental Street
  - 41- Parking, 41 S Oriental Street
  - 1427- Parking, 1427 Williams Street

- Total property 3.123 acres of land including building 101,537 GSF
- Building houses Automotive Technology Program
- Intend to stay at current location until new site is built (currently fundraising)
- Recommended for approval by Regional Board of Trustees

REQUEST: Approval to Sell Building and Property Identified as East Washington
B. Muncie Campus; Sale of 20 Acre South Parcel

- 20 acre parcel located at 4400 W Cowan Road, Muncie
- Property acquired by Foundation in October 1998
- Originally planned for future expansion
- Land leased to College from Foundation for last 19 years
- Transferred ownership in June 2017
- Land had remain unused by College
  - Subleased to local farmer
- No current structures on property
- Land no longer needed for future planning
- Two appraisals obtained, $260,000 and $255,000
- Buyer has offered $255,000 for property
- Recommended for approval by Regional Board of Trustees
B. Muncie Campus; Sale of 20 Acre South Parcel

REQUEST: Approval to Sell 20 Acre South Parcel, located at 4400 W Cowan Road, Muncie
Informational Items

Project Update from Muncie External Partners
Questions?
I. Action Items

A. Approval of Contract for Purchase and Sale of Natural Gas
   - Adopted by the Board on February 4, 2016, the College consolidated and aggregated the purchase of natural gas on a system wide basis to generate cost savings and efficiencies.
   - Since 2014 the College has solicited proposals for the purchase of natural gas through a reverse auction process.
   - The College has engaged PRX Energy (formerly Procurex, Inc.), to conduct a reverse auction to procure natural gas for the College and to assist the College with utility and supplier contract negotiation and transition services.
   - The College's natural gas volumes have again been pooled with several private independent institutions of higher education operating in Indiana to achieve additional economies of scale and improved pricing.
   - It is anticipated that the reverse auction to procure natural gas for the College will be conducted in the Spring of 2018, for purchases commencing October 1, 2018, for a period of up to thirty-six (36) months.

II. Information Items

A. Revenue/Expense FY18 Update
B. Bond Issuance
Planning and Education Committee

February 7th Meeting
Agenda:

1. HLC Reaccreditation
2. Enrollment / Marketing Updates
SBOT Presentation

HLC Reaccreditation

Marcus Kolb

Associate Vice President for College Accreditation, Academic Quality and Learning Assessment
What we hope you leave here knowing today:

• What is accreditation and why do we need it
• Timeline for accreditation for ITCC
• Current work underway to prepare
• Remaining challenges to overcome
• Your role in a successful reaccreditation process
Who are “accreditors” and what do they do for us?

- Accreditors assert that they are quality assurance organizations
- There are six “regional” accreditors – they provide institutional accreditation – and many, many specialized accreditors – they cover programs and credentials
- In the case of specialized accreditors, their approval empowers us to offer particular programs and credentials
- In the case of the regional accreditors, their approval empowers us to accept Title IV federal funds – in other words, federal financial aid
Our accredditor – the Higher Learning Commission (HLC)

• Review for accreditation required no less frequently than every ten years, if institution is in good standing

• We were last accredited in 2008

• We must now construct and submit to documents for review:
  • Assurance Argument – proof of good practice in all elements of our work
  • Compliance Argument – proof that we adhere to applicable laws and regulations

• We must now prepare for site visits in spring of 2019
What the review team told us last time they were here:

• Transition from technical college to comprehensive community college was not complete

• Measurement of student learning is inadequate

• Faculty’s role in governing the institution is ill-defined

• Congruence of functions and allocation of resources is unclear

  • Despite these critiques, we received full accreditation with no caveats
Responding to the last review:

• What matters is not, necessarily, that the weaknesses are completely fixed, but that we show evidence that we are making substantial progress towards improving them. So, for example:

• Transition to CC – TSAP and TGEC

• Measurement of student learning – statewide assessments in gateway courses

• Allocation of resources – restructuring to 19 campuses

• Faculty governance – establishment of Faculty Council
How are we preparing now for 2019:

• Establishment of CO accreditation committee – meeting since 2015
  • Assurance team
  • Compliance team
• Establishment of campus accreditation committee – meeting since spring 2016
• Gathering evidence
• First draft of Assurance Argument
Moving forward:

• Multiple revisions of Assurance Argument, and gathering of relevant evidence
• Draft and revision of Compliance Argument, again with evidence gathering and organizing
• Preparing for site visits (more on that in a moment)
• Engaging experts to add in editing
• Communicating to all faculty/staff about needs and timelines
What will the site visits look like:

• One, two, or three days, multiple locations (we are thinking at least three locations, we hope no more than 5)

• Day long series of meetings with all stakeholders – faculty, staff, students, administrators – to test ideas in the arguments

• Nightly meetings of site visit teams to discuss findings and prepare reports

• We will know a few months in advance who is coming, what campuses they intend to visit, and who they would like to meet with

• Whether called to join a meeting or not, everyone has a role
So what is my role here?

• Be aware of visits taking place; be ready to talk about key ITCC issues and achievements

• If called to meet with accreditors, be prepared to discuss your work with and perceptions of Ivy Tech

• Remind stakeholders of upcoming accreditation process and the need for all to support it

• Contribute to the review and editing of the Assurance and Compliance arguments, if you wish

• Ask questions and share examples of good work
Questions?
HLC will visit April 15/16, 2019

(there will be additional visit dates, but we know for certain they will come on these days)

We are always happy to discuss your ideas, answer your questions, and take your evidence. Don’t hesitate to reach out.

Dr. Marcus Kolb
AVP College Accreditation, Academic Quality, Learning Assessment  mkolb14@ivytech.edu
SBOT Presentation

Enrollment / Marketing Updates

Jeff Fanter

Sr. Vice President of Student Experience / Communication Marketing
AUDIT COMMITTEE

Report will be given at the State Board of Trustees Meeting February 7, 2018
Partnerships Emerging and Evolving

- **Indiana Manufacturing Association (IMA):** Developing statewide apprenticeship model*
- **Indiana Chamber:** Developing employer recognition program for talent pipelines and retention; developing possible Chamber - Ivy Tech – Purdue Global AYD partnership
- **Purdue Global (Kaplan):** Goal to expand AYD employer opportunities with co-branded offerings, focus on business and healthcare pathways*
- **ClearObject:** Working with cross-sector group to build first-of-its-kind IT Trade School*
- **Infosys:** Working with large IT multinational Infosys to build an IT career pathway partnership involving academics, onboarding, and a paid apprenticeship/employment for students.
- **Gleaners Food Bank:** Possible internships in logistics, human services, business, etc.
- **Ascend:** Career development redesign

Active Employer Partnerships:

- **AYD:** ≈ 100
- **Non-credit/Customized Training:** ≈ 415

*see additional slides*
## Alignment of College and WA Strategic Initiatives

<table>
<thead>
<tr>
<th>Projects Highlighted</th>
<th>Goal 2: Recruitment &amp; Enrollment</th>
<th>Goal 4: Workforce</th>
<th>Goal 3: Completion</th>
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<tr>
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<td>Increase Q1 Program Enrollment</td>
<td>Target Q1 Program Marketing</td>
<td>Evaluate Resource &amp; Facilities Allocation</td>
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<td>JAG</td>
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IMA Partnership to Grow Apprenticeships in Indiana

- Ivy Tech and the Indiana Manufacturers Association (IMA) have formed a taskforce to create a model for Indiana for apprenticeship and implement that model with IMA employers across the state.
- A model and process created by employers for employers.

So What
- Ivy Tech will provide the related training and employers across the state will become more aware of what we do and the model.
- Industries will agree on standards and degree outcomes are possible with our new interdisciplinary CT and TC.

Now What
- Work with IMA on apprenticeship model, process and implementation.
- Pilot model across the state with engaged industry partners.
- Replicate for all IMA members.
Goals 2, 3, 4
ClearObject Partnership: IT Trade School Career Pathway

- Brain child of John McDonald, CEO of ClearObject, and Ivy Tech leadership; first of its kind effort bringing together top thought leaders throughout the state from multiple sectors to build an IT Trade School. Involves tech and other industry, K-12, higher education, non-profits, government.

- The IT Trade School will offer clear two-year path for interested high school graduates, ensuring industry certification/credentials from Ivy Tech along with both an apprenticeship and a job commitment from employers.

- Pathway will start as early as middle school as an option for young people who want an accelerated jumpstart into the tech sector and the high-wage, high-demand IT jobs in Indiana.

So What
- No one in the US has ever built an IT trade school, let alone to such a scale
- Would help address large-scale need for tech talent in Indiana, the tech hub of the Midwest

Now What
- Thought leaders are convening in Q1 for an IBM Design Thinking session at ClearObject in Fishers to build the framework
Goals 2, 4
Purdue Global AYD Partnership

- Emerging partnership with Purdue Global (Kaplan) to expand AYD employer opportunities with co-branded certification-to-bachelor’s plus offerings
- Initial focus on business and healthcare pathways
- Also working with Indiana Chamber to co-develop vision and plan

So What
- Opens doors to additional employer partners
- Expands program pathways, introduces additional flexibility in meeting employer/student needs

Now What
- Finalize MOU in February timeframe
Goals 2, 4

Achieve Your Degree Implementation & Expansion

• Fall 2017 AYD Statistics – Program Enrollment by Quadrant
  • 61% (632) Quadrant 1
  • 5% (49) Quadrant 2
  • 6% (58) Quadrant 3
  • 17% (170) Quadrant 4
  • 11% (116) Quadrant N/A (Liberal Arts, General Studies, Undeclared)

So What
• Across campuses, AYD student enrollment often more concentrated in Q1, Q2, and Q4 than that of other student populations; AYD helps campuses meet quadrant enrollment metrics

Now What
• Continue to increase number of AYD employer partners
• Ensure that all employer-facing staff have training and resources needed
Goals 2, 4
Ascend Partnership for Career Development Redesign

- Tactic #1 of Strategy 4.4 – Project timeline now through fall 2018
- Currently assessing current state and preparing for spring best practice visits
- Future work includes gap analysis, strategic plan, executive summary and presentation, and program management tool

So What
- Opportunity to discuss career development and its alignment within the strategic plan with multiple audiences
- Model will likely be first of its kind in nation; seeking support from leading organizations

Now What
- Bringing together campus and systems office audience for program roll-out, individual interviews, and focus groups for data collection
## Goals 2, 3, 4

**High-Wage, High-Demand Embedded Work & Learn**

**Fall 2018**

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<th>Sector</th>
<th>Program 1</th>
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<th>Program 3</th>
<th>Program 4</th>
<th>Program 5</th>
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<td>• Phlebotomy</td>
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<td>• EKG</td>
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<td>Network Infrastructure</td>
<td>Visual Communications</td>
<td>Software Development</td>
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*Note that all health sciences and nursing programs have work and learn embedded, except Kinesiology/Personal Trainer.*
Goals 2, 3, 4
Salesforce Pathfinder Apprenticeship

- A fully immersive and free IT career pathway that includes technical training, business acumen with industry mentors, industry certification and then an apprenticeship at Deloitte or Accenture.
- Approximately 50 top Ivy Tech students will be nominated from the Schools of IT and Business. 35 will learn the Salesforce Administration path and 15 will learn the Salesforce Developer tract.
- Training starts in May, consists of five months of Salesforce online training, followed by two weeks of face-to-face learning with Salesforce and Deloitte on hard and soft skills.

So What
- Ivy Tech first college chosen by Salesforce to roll out program
- Indianapolis first city chosen due to Salesforce presence and thriving tech ecosystem

Now What
- Faculty will be nominating students over the next 4-6 weeks
- Salesforce will personally call candidates in April notifying them of their acceptance into the program
Goals 2, 3, 4
Supply Chain Dual Credit Instructor Training

- Fully-funded training for high school dual credit instructors to get credentialed to teach supply chain management dual credit courses
- Teachers will earn their Certified Logistics Associate and MSSC Certified Logistics Technician Certification, qualifying them to teach classes
- Over 50 signed up for February training, almost as many for June training

So What
- Dual credit pathways are critical for supply chain program growth
- Framework addresses barrier of teacher credentialing

Now What
- Secure commitments from high schools to start Supply Chain Certificate pathways
- Implement teacher training
Goals 3, 4
Health Sciences <16 hour CT Development

- Healthcare Specialist and Paramedic Curriculum Committees approved five new certificates: CNA, Dementia Care, Home Health Aide, QMA and EMT
- Certificates are under 16 hours; as such, they would not be eligible for federal or state financial aid but we expect many employers will cover tuition as part of their workforce pipeline development strategy.

So What
- Inclusion of the five certificates as <16 hour CT’s will significantly increase certificate and completion rates.

Now What
- The new CT’s have been sent to CHE for review at the 2/08/18 meeting.
- If approved this will become effective in the summer.
Goals 2, 3, 4

JAG College and Career Programs

• JAG College and Career program pilots in Indianapolis and Fort Wayne completed first semester (Fall 2017) of intrusive advising and wraparound support; full-time coordinators hired in October.

• Participation rate: 65 of 77 (84%) eligible students (JAG high school alumni)

• Fall to spring persistence rate: 77% overall (88% in Ft. Wayne, 62% in Indianapolis)

• Program funded by Strada Education, DWD, EmployIndy, and Northeast Indiana Works

So What

• Indiana 1 of 3 states (Iowa and Maine) to provide support at college level to JAG high school alumni; only state planning to expand soon if successful

• Opportunity to become national best practice for JAG programs

Now What

• Awaiting positive outcome data (e.g., transfer)

• Building employer partnerships for JAG student work-and-learn experiences
Goal 2
Ivy Tech Shark Tank Enterprise App Student Competition

- “Shark Tank” style competition where students (as individuals, or teams of 2-5) present their plan, product or design of a mobile software application that will best engage students at Ivy Tech
- The app must meet the following criteria: intuitive design; demonstrate solid design principles; represent real-time engagement needs of Ivy Tech students
- The college received over 50 student submissions statewide!

So What
- Winning pitch will be developed into an app by the School of IT and the Office of Information Technology
- Prize money is: $1500 (1st), $1000 (2nd), $500 (3rd)

Now What
- Finalists deliver pitch in Indy Feb 5 to panel of judges including President Ellspermann, IT VP Matt Etchison, TechPoint leadership. Andy Bowne and others
Other Key Projects and Progress

• **Sector Summit – February 15th**
  o Expanded this year to include recruiting, admissions, and advising staff representatives
  o Serves as kick-off for more intensive training at each campus around local occupational demand, wage data, program alignment, and employer engagement opportunities

• **WA Thought Leaders Group helping with:**
  o Sector Summit (Feb)
  o Student Success Summit (April)
  o Program instructor shortages
  o Student recruitment
  o Expansion of AYD
Other Key Projects and Progress

• **Additional Workforce Alignment funding raised in 2017:**
  - JAG ($156K)
  - Ascend ($75K of $100K)
  - CDL Plus ($60K; securing $90K additional)
  - Logistics Grant - CDL H.S. cohort and teacher training ($100K)
  - Praxair ($200K; another $100K coming this year)
  - Salesforce ($200K)
  - Skill Up – EGR 9 ($600K)
  - Apprenticeship Extension grant ($130K)
  - NAM ($30,000)
  - HAAS – scholarship ($60K)
  - Lilly ($4.8M; will sunset in May)
  - Tech Hire ($2.6M)
## SPONSORED PROGRAM FUNDS

**IVY TECH COMMUNITY COLLEGE**  
November 1, 2017 THROUGH November 30, 2017

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<th>Campus</th>
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<th>Amount</th>
<th>Original Effective Date</th>
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**TOTAL** $10,696,263
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## Grants & Contracts

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<td>Purpose of Disbursement</td>
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### Authorization for Disbursement

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### III. Reported to the Board of Trustees under $500,000

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### DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF DECEMBER 2017

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<td>III. Reported to the Board of Trustees under $500,000</td>
<td>A Financial Aid Reimbursement</td>
<td>431,602.79</td>
<td>Follett Bookstore</td>
<td>12/01/17</td>
<td>J0202760</td>
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<td></td>
<td>B Utilities</td>
<td>241,333.25</td>
<td>Telamon</td>
<td>12/07/17</td>
<td>J0203056</td>
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<td></td>
<td>C Facilities Operating Lease</td>
<td>133,641.22</td>
<td>Ivy Tech Foundation</td>
<td>12/08/17</td>
<td>50-10152776</td>
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<td>D Utilities</td>
<td>259,642.37</td>
<td>Telamon</td>
<td>12/13/17</td>
<td>J02030301</td>
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<td></td>
<td>E Utilities</td>
<td>100,359.00</td>
<td>Telamon</td>
<td>12/19/17</td>
<td>J0203570</td>
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<td>F Utilities</td>
<td>175,581.16</td>
<td>Telamon</td>
<td>12/20/17</td>
<td>J0203660</td>
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<tr>
<td></td>
<td>G Apprenticeship Contract Expense</td>
<td>193,541.40</td>
<td>Plumbers &amp; Steamfitters Local 440 A.E.T.</td>
<td>12/20/17</td>
<td>50-10153914</td>
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<tr>
<td></td>
<td>H Marketing Services</td>
<td>244,793.16</td>
<td>The Jackson Group LLC</td>
<td>12/20/17</td>
<td>50-10153949</td>
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<td></td>
<td>I Instructional Equipment</td>
<td>230,713.41</td>
<td>Aidex Corporation</td>
<td>12/22/17</td>
<td>50-10154224</td>
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<td></td>
<td>J Architect and Engineering, Kokomo</td>
<td>118,095.98</td>
<td>American Structurepoint, Inc.</td>
<td>12/22/17</td>
<td>50-10154229</td>
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<td></td>
<td>K Apprenticeship Contract Expense</td>
<td>127,376.10</td>
<td>Bricklayers Local 4 IN/KY</td>
<td>12/21/17</td>
<td>50-02037445</td>
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<td></td>
<td>L Apprenticeship Contract Expense</td>
<td>192,103.65</td>
<td>Indiana/Kentucky Council of Carpenters</td>
<td>12/21/17</td>
<td>50-02037453</td>
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<td></td>
<td>M Apprenticeship Contract Expense</td>
<td>171,396.00</td>
<td>Indianapolis Electrical JATC</td>
<td>12/21/17</td>
<td>50-02037454</td>
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<tr>
<td>IV. Approved by the Board of Trustees over $500,000.</td>
<td>A Services and Fees</td>
<td>547,095.83</td>
<td>Blackboard Inc.</td>
<td>12/22/17</td>
<td>50-10154241</td>
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<td></td>
<td>B Principal &amp; Interest Bond Payment</td>
<td>4,985,610.26</td>
<td>US Bank</td>
<td>12/31/17</td>
<td>J0203927</td>
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PRESIDENTS REPORT

Report will be given at the State Board of Trustees Meeting February 7, 2018
GRANTS BOARD REPORT

Active Grant Breakdown:
(118) Competitive Grants: $34,052,001
(15) Non-Competitive Grants: $22,536,228
(135) Total Active Ivy Tech Grants: $56,588,229

Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

Grants Awarded During Period (9 - $5,139,731)

- **Valparaiso, Fort Wayne, and Columbus** received at total of $30,575 in partnership with Purdue Northwest from the National Security Agency (NSA) to aid in developing immersive learning programs within Cybersecurity education.

- **Lafayette** received $1,000,004 from the Wabash Hartland Innovation Network (WHIN) in support of developing and delivering innovative precision agriculture-related programming. The Lilly Endowment funded initiative will assist Ivy Tech in incorporating sensor technology within our laboratories and establishing a Next Generation Center Pilot Program.

- **Indianapolis** partnered with Systems Office and was awarded a $200,000 grant from Salesforce Foundation that will support Women in Tech internship funding. This project builds off the Guggenheim Foundation Women in Tech Project that was funded last year.

- **Madison** was awarded $268,651 in support from the Department of Workforce Development (DWD) to support the Envision Jefferson County Workforce Innovation Network (WIN). The project will allow for the development of two new employer-driven pathways, along with increasing K-14 dual enrollment, and leveraging adult education funding programs.

Grants Submitted During Period (10 - $1,382,149)

- **Michigan City** submitted a grant proposal in the amount of $4,000 to the Michigan City Community Enrichment Corporation to support their “Planting the Seeds of Health and Science Awareness” summer camps.

- **Fort Wayne** developed and submitted a proposal for $5,000 to the Commission for Higher Education Stan Jones Student Success Grant Program. The program will support wrap-around services for at-risk youth if chosen for funding.

- **Lafayette** partnered with Purdue University to submit a proposal to the National Science Foundation Advancing Technological Education (ATE) program. Funding will support education within a program entitled *Educational and Entrepreneurial Mobile Platform for Workforce Excellence in Emerging-Resilient Renewable POWER Systems*. Ivy Tech’s portion of funding will equal: $102,000.

- **Sellersburg and Indianapolis** partnered with the University of Louisville to request $524,388 from the National Science Foundation Advancing Technological Education (ATE) to develop programs and recruit students and faculty to enter the Additive Manufacturing (3D Printing) programs at both institutions.

Note: Skill UP Indiana Round 3 proposals are in process and will be shown on future reports due to timing and system processing.

Proposals Declined During Period (3 - $192,053)