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OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the Bloomington Campus, 200 Daniels Way, Bloomington, Indiana

Wednesday, December 6, 2017

1:00 pm  Executive Session of the State Board of Trustees
The State Trustees will meet in Executive Session at the Bloomington Campus, 200 Daniels Way, Bloomington, Indiana and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B)  Initiation of litigation that is either pending or has been threatened specifically in writing.
(2)(D)  The purchase or lease of real property by the Governing Body up to the time a contract or option to purchase or lease is executed by the parties.
(5)  To receive information about and interview prospective employees
(7)  For discussion of records classified as confidential by state or federal statute.
(9)  To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

Thursday, December 7, 2017

8:00 am – 9:00am  Audit Committee

9:00 am- Noon  Board Committee Meetings (open to the public)
The State Trustees will hold the regular committee meetings at the Bloomington Campus, 200 Daniels Way, Bloomington, Indiana

9:00 am – 10:00 am  Planning and Education
10:00 am – 10:30 am  Building, Grounds & Capital
10:30 am – 10:45 am  Break
10:45 am – 11:30am  Workforce Alignment
11:30 am – Noon  Budget and Finance

1:00 pm – 3:00 pm  Regular State Board of Trustees Meeting (open to the public)
The State Trustees will hold a regular meeting at the Bloomington Campus, 200 Daniels Way, Bloomington, Indiana to consider and take action on such items as may be brought before them.

Secretary
Dated this 29th November 2017
I. Roll Call

II. Report of Secretary on Notice of Meeting

III. Approval of Minutes
   Regular Meeting October 5, 2017

IV. Reports of Board Committees
   a) Executive Committee, Michael Dora, Chair
   b) Building, Grounds, and Capital Committee, Steve Schreckengast, Chair
      Resolution 2017-55, Approval of Request to Contract with Garmong Construction for
      Construction Services in the Amount of $1,474,600, on the Terre Haute Campus
   c) Budget and Finance Committee, Jesse Brand, Chair
      Resolution 2017-56, Approval of Accounts Receivable Write-Offs for the Fiscal Year
      Ending June 30, 2017
      Resolution 2017-57, Approval of Contract Awards for Custodial Services Fort Wayne
      Campus
   d) Planning and Education Committee, Kaye Whitehead, Chair
   e) Audit Committee, Stewart McMillian, Chair
   f) Workforce Alignment Committee, Darrel Zeck, Chair

V. Treasurer’s Report, Matt Hawkins, Senior VP CFO and Treasurer

VI. State of the College, Sue Ellspermann, PhD President

VII. Old Business

VIII. New Business
   Resolution 2017-58, Appointment of Regional Trustees ~ Central Indiana
   Resolution 2017-59, Appointment of Regional Trustee ~ Lafayette
   Resolution 2017-60, Appointment of Regional Trustee ~ Southern Indiana

IX. Adjournment
Chair Michael Dora called the October 5, 2017 regular meeting of the State Board of Trustees to order at 1:00 pm at the Madison Campus, 590 Ivy Tech Drive, Madison, Indiana

ROLL CALL

Trustee Darrel Zeck called the roll and the presence of a quorum was announced.

The following State Trustees were present:

Mr. Michael R. Dora, Chairperson
Ms. Lillian Sue Livers, Vice Chair
Mr. Darrel Zeck, Secretary
Mr. Terry Anker
Mr. Jesse Brand
Ms. Paula Hughes-Schuh
Mr. Larry Garatoni
Ms. Marianne Glick
Mr. Stewart McMillan
Ms. Kaye H. Whitehead
Mr. Andrew W. Wilson

The following State Trustees were unable to attend:
Mr. Bradley Clark
Mr. Steve Schreckengast
Ms. Kimra Schleicher

Student Representatives:
Ms. Coleen Gabhart
Mr. Leo Braddock

A. EXECUTIVE SESSION MEMORANDA:

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on October 4, 2017 at 1:00 pm at 1815 E. Morgan Street, Kokomo, Indiana

Members present were Mr. Michael Dora, Ms. Paula Hughes-Schuh, Ms. Lillian Sue Livers, Mr. Jesse Brand, Mr. Larry Garatoni, Mr. Stewart McMillan, Ms. Marianne
Glick, Mr. Terry Anker, Ms. Kaye H. Whitehead, Mr. Andrew W. Wilson and Mr. Darrell Zeck

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(5) To receive information about and interview prospective employees
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

B. NOTICES OF MEETING MAILED AND POSTED:

Trustee Darrel Zeck, Secretary, confirmed that notices of the October 5, 2017, regular meeting were properly mailed and posted.

C. APPROVAL OF BOARD MINUTES:

Trustee Larry Garatoni moved for approval of the minutes of the August 3, 2017, regular board meeting. Trustee Lillian Sue Livers seconded the motion and the motion carried unanimously.

D. COMMITTEE REPORTS:

Item 1 Chair Michael Dora reported that the Executive Committee met, and were provided updates on personnel issues.

Item 2 Chair Michael Dora called upon Trustee Brand, Member of the Committee, to give the Building, Grounds and Capital Committee Report. Trustee Brand reported four-action items for approval.

Trustee Brand moved for approval of

Resolution 2017-47, Approval of Request to Sell Hilltop Plaza Property in Madison

Trustee Whitehead seconded the motion, and the motion carried unanimously.
Trustee Brand moved for approval of

**Resolution 2017-48**, Authorize the College to Submit a Request to Proceed with the Renovation Capital Project of up to $3,000,000 for Harshman Hall, Fort Wayne

Trustee Hughes-Schuh seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

**Resolution 2017-49**, Approval to Enter into Lease with Autotech Performance Center, Inc. for Automotive Space in Lafayette

Trustee Whitehead seconded the motion, and the motion carried unanimously.

Trustee Brand moved for approval of

**Resolution 2017-50**, Approval of Contract with Mid-States General & Mechanical Contracting Corporation for Construction of Welding Labs at Lafayette Campus

Trustee Anker seconded the motion, and the motion carried unanimously.

The committee received an update of the proposed capital delivery timeline.

**Item 3**

Chair Dora called upon Trustee Jesse Brand, Chair of the Committee, for a report from the **Budget and Finance Committee**. Trustee Brand reported there were five action items to be considered by the Finance committee. We did receive an update on employee benefits

Trustee Brand moved for approval of

**Resolution 2017-51**, Approval of Contract Security Services for Southwest Region

Trustee Glick seconded the motion, and the motion carried unanimously.
Item 4  Chair Dora called upon Trustee Kaye Whitehead, Chair, for a report from the Planning and Education Committee. Trustee Whitehead reported there are no action items for approval.

Steve Tincher presented to the Committee on Academic Restructure.

Program Curriculum Committees: The responsibilities of the Program Curriculum Committees essentially have not changed – develop and revise program curriculum in regards to workforce alignment, academic quality, accreditation expectations and policy. Additionally these committees address a myriad of topics directly related to the specific program. Faculty content experts fulfill these responsibilities. Each campus offering an associate degree in a program will have the opportunity for a faculty representative on the Program Curriculum Committee. A System Office Academic/Workforce Alignment representative is assigned to each committee. Approved items from the committees will be sent to the Sr. Vice President/Provost and Sr. Vice President Workforce Alignment for review and any items needing revisions or re-consideration will be returned to the Committee with rationale.

Campus Academic Officers Council (CAOC): The campus vice chancellors of academic affairs will comprise the Campus Officers Committee. Responsibilities for this Council include accreditation, strategy, academic quality, policy, initiatives, opportunities, issue and other related topics. This Council is essential in providing academic leadership for the College and the campuses.

College Faculty Council: This new Council will have a faculty representative from each campus. The 2017 President’s Award for Excellence in Instruction recipients have been invited to be a member of the first year Council, the Inaugural Faculty Council. Campuses that do not have a 2017 President’s Award recipient have been asked to identify a campus representative for the Council. The overarching vision is for this Council to be the Voice of the Faculty in consultation with the president and provost for consideration in the College’s decision making process. The Council will be asked to own a strategy(s), own the Glenn W Sample Award for Excellence in Instruction dinner and day event, identify areas for proactive focus, define how the Council will link with campus Councils and other related topics. Attached is the Inaugural Faculty Council framework document. The first meeting of the Council is scheduled on October 16th.
Cory Clasemann-Ryan presented on National benchmarking results from this year’s National Community College Benchmark Project. Results show Ivy Tech serves a student population that generally has a greater financial need, is older, and has more part-time students than other community colleges. Ivy Tech also has one of the highest percentages of adjunct faculty in the country and some of the lowest instructional costs. Ivy Tech continues to show improvements in both term-to-term persistence and three-year graduation and transfer rates.

Jeff Fanter presented on Marketing and Enrollment.

**Item 5** Chair Dora called upon Trustee McMillan, Chair, for a report from the Audit Committee. Trustee McMillan reported there are no action items from the Audit Committee.

**Item 6** Chair Dora called upon Trustee Zeck, Chair of the Committee, for a report from the Workforce Alignment Committee. Trustee Zeck reported there were no action items for the board to consider. Trustee Zeck reported the committee heard updates on:

**Manufacturing, Engineering, Applied Science-Interdisciplinary and Multi-disciplinary Degree Program**
Employer focused – work directly with employers
- Designed by companies – technical electives
TC and CT outcomes from courses only and new students
- Stackable into AAS degree
Increase number of completions/enrollment
- Cummins, ALCOA, Berry Plastics
- Not open enrollment for students
- 300 + completions in one company
- Returning students can complete degrees
Supports apprenticeships
- Ivy Tech create and hold standards
- Youth apprenticeships customized by companies - dual credit
- Journey person upgrades to AAS
Supports AYD Model
Approved by our academic leadership and moves to the CHE where it has been discussed favorably
Working on models to expand to other sectors

**Information Technology Sector**
TechPoint
• Began a plan with the CEOs of TechPoint and EmployIndy to build a comprehensive matrix of IT professions and how they fit into startups, scale-ups, tech-enabled enterprises, Fortune 500 companies, etc.
• Purpose is to provide the framework for legislature and non-profits to understand how IT professionals fit into organizations/corporations and the tiers/levels/skills/competencies of that talent
• TechPoint leadership team to sit down in late September with entire statewide Ivy Tech IT leadership team to plan how to build upon the already strong partnership and grow the IT talent pipeline statewide, not just in Indianapolis

TechHire Grant
• Industry involvement in the development of innovative high school pathways, including TechHire program (20-week program underway being optimized and streamlined on Indianapolis campus to 16 weeks)
• Cohorts launched or launching in Sept. in Indianapolis, Noblesville, Evansville, Fort Wayne, Valparaiso with plans to expand based on funding from the grant and other sources
• First cohort completed had every student get an internship that asked for one
• GenCon Twitter feed promoting TechHire had 40,000 hits and record applications over 48 hour period; average time spent on Ivy Tech website was 33% above average

Supply Chain & Logistics Sector
CDL+
• $60K committed by DWD to cost of training; $90K being sought via private sector contributors and Skill Up 3
• Doubled High School Cohort for CDL at Clinton County High Schools in partnership with CTS and Wildcat Co-op
• Driveco looking to relocate to Gary Campus allowing us to provide up to 500 CDL credentials per year

Supply Chain/Logistics Managers
• Adding many courses to the Dual Credit Crosswalk in both Supply Chain and CDL
• Expanding Ivy Works (adults) for the Skill Up 3 Grant
• Adding Full-time Faculty in Supply Chain in Logansport and Evansville for Spring of 2018
• FedEx Co-op partnership for Supply Chain students; up to 300 jobs, video participation, job fair, VR partnership forthcoming

Healthcare Sector
Mary Anne Sloan, VP of Healthcare, starts today
• Onboarding and meetings with key partners

Achieve Your Degree
• 2nd statewide agreement signed with CarDon & Associates
On track after challenges following departure of Calvin Thomas

- Magnolia Health Systems underway
- Eskenazi Health underway
- Sloan and Lowery meeting with senior St. Vincent Health leaders, including Georgiana Reynal

Hybrid Online/Classroom Model for CNA Training

- Hybrid model has been completely built out
- Fort Wayne & Wabash Pilot Model began 4-5 week format on August 21

Pre-Nursing Studies Certificate

- Approved by CHE and well received by employers
- Bridge from CNA to Nursing programs
- Dual credit and CTE pathway
- Workforce credential

**Career Development**

Realignment with Workforce Alignment at Systems Office level

- Mike Slocum, Executive Director, joined Workforce management team
- Focus on intentional outcomes for students and employers
- Considering change to Office of Internships & Career Placement

Internship and Placement Focus

- Internships result in strong, positive outcomes for students, including eventual placement
- Moving from Office of Career Development to Office of Internship and Career Placement

Employer Outreach Teams being Created

- Supporting collaborative work among Workforce Alignment, Career Development, and Academic Affairs
- Underscored at recent statewide Workforce Alignment meeting
- Engaging employers to be in classes first day and week, plus ongoing

Indiana Career Explorer

- 17,000 Students last year; plans for all or most students to take for next school year
- Aligns with DOE and DWD
- Maximizing use by students, faculty, and staff to be aware of high-demand jobs
- Completed training for all academic advisors

Discussions with Ascend regarding Career Placement ideas and concepts

**Grants Updates**

Workforce Ready Grant

- Meeting with local employers to promote certificates, technical certificates, and noncredit training covered by the grant
- Showcasing noncredit certifications that crosswalk to credit (especially in those degree programs that are also approved for Workforce Ready Grant funding)
Employer Training Grant
- New hire technical skills training for middle-skills occupations
- Employers apply, receive an allocation, and invoice DWD for reimbursement for training cost for each employee who remains with the employer after 6 months
- Consultants working with employers on the application process

Skill Up 3 (Workforce Innovation Network) Grants
- Talent Supply Chain Feedback Sessions are underway across the state
- Employers convene by sector to validate current and projected demand data, talent pipeline needs
- Ivy Tech is encouraged to participate in all regional sessions, even if not part of an initial proposal; Workforce Consultants being informed

E. TREASURER’S REPORT:
Chair Dora noted the Treasurer’s Report is in the Board Packet. The Fiscal Year ‘17 financial statements are not yet available. An update will be given to the Board in December after the State Board Accounts Audit has been completed.

F. STATE OF THE COLLEGE
Chair Dora called upon President Ellspermann for State of the College. President Ellspermann acknowledged the hire of new Senior Vice President Chief Financial Officer, Matt Hawkins. She also provided Fall Enrollment, revenue generating as of October 1. Project Early Success has significant improvement in how many students we connected with directly. Last fall semester we connected with 31.9% of students and this past spring we connected with more than 50% of students. President Ellspermann provided update on NextLevel Jobs. Challenge: 2 million Hoosier adults lack the education and skills needed in the 21st Century workforce. The Need: 1 million job openings in Indiana due to retirements and the creation of new jobs by 2025. The Goal: $240,000 more in lifetime earnings for certificate earners over the course of the careers. Project Jump Start: Ran one week before fall semester with 46 student participants.

Student App Development
- Students compete in a “Shark Tank” style competition to pitch an idea for an Ivy Tech Community College mobile software application
- Individuals or teams consisting of 2-5 current students may compete
- Present plan, product or design of a mobile software application presented at campus
- Selected students will be invited to the Ivy Tech “Shark Tank” in November/December to “pitch” the idea to the panel
- Prize money will be awarded to first ($1500), second ($1000) and third ($500)

Update on Organizational Structure Hubs, Cabinets
Update on Strategic Plan providing Campus Feedback and Plan Updates
Suicide Prevention
Trustee Jess Brand moved for approval of:

**Resolution 2017-56**, Endorsement of College Policy Regarding Suicide Prevention for Students and Employees

Trustee Whitehead seconded the motion, and the motion carried unanimously.

G. **OLD BUSINESS**

Chair Dora called for old business

Trustee Jesse Brand moved for approval of:

**Resolution 2017-55**, Appointing Initial Directors of Ivy Ventures, Inc.
Trustee Zeck seconded the motion, and the motion carried unanimously.

H. **NEW BUSINESS**

Chair Dora called for new business.

Trustee Livers moved for approval of:

**Resolution 2017-52**, Appointment of Regional Trustees ~ Southeast

Trustee Whitehead seconded the motion, and the motion carried unanimously.

Trustee Zeck moved for approval of:

**Resolution 2017-53**, Appointment of Regional Trustees ~ Wabash Valley

Trustee Livers seconded the motion, and the motion carried unanimously.

Trustee Zeck moved for approval of:

**Resolution 2017-54**, Resolution Appointing Matt Hawkins to be Treasurer of Ivy Tech Community College of Indiana

Trustee Brand seconded the motion, and the motion carried unanimously.

At last meeting Chairman Dora appointed nominating Committee for election of officers for 2017-2018 Fiscal Year as well as Assistant Secretary and Assistant Treasurer
Trustee Brand moved for approval of:

**ADJOURNMENT**

With no further business to come before the Board, Chairman Dora adjourned the meeting.

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STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE

_______________________________  
Michael Dora, Chairman

_______________________________  
Darrel Zeck, Secretary

Dated October 6, 2017  
Prepared by Gretchen L. Keller, Recording Secretary
APPROVAL OF REQUEST TO CONTRACT WITH GARMONG CONSTRUCTION FOR
CONSTRUCTION SERVICES IN THE AMOUNT OF $1,474,600,
ON THE TERRE HAUTE CAMPUS

RESOLUTION NUMBER 2017-55

WHEREAS, Ivy Tech Community College of Indiana is developing the Precision Agriculture Equipment Technology “Center of Excellence” at the Terre Haute Campus which will allow Ivy Tech to meet the needs of students and industry alike, and

WHEREAS, to create the lab space needed for the Precision Agriculture Program, the Region will repurpose 30,672 square feet of unused warehouse space (“the Project”) at 1650 E. Industrial Drive (formerly known as the Doughmaker Building), and

WHEREAS, the Project was let for bid and a public bid opening was held on November 20, 2017, and

WHEREAS, the lowest and best bid received was from Garmong Construction in the amount of $1,474,600, and

WHEREAS, total project costs, adjusted for best bid recommendation, is $2,891,414 (original estimate was $2,952,000), and

WHEREAS, the Region has acquired the following funding for the project:
  Economic Development Administration grant $ 902,866 ($1,181,047 awarded)
  TIF funds - Vigo County Redevelopment Comm $ 250,000
  Ivy Tech Foundation Loan $ 689,634 (Campaign continues)
  College Funds $ 655,596
  Parking & Drive Funds $ 110,000
  Donations, in-kind gifts $ 159,183
  Perkins Grant 2017-18 $ 131,930
  SPECA Grant $ 35,750, and

WHEREAS, Garmong Construction meets the State Board of Trustees’ and the Economic Development Agency’s requirements.

NOW THEREFORE BE IT RESOLVED that the State Trustees of Ivy Tech Community College of Indiana do hereby approve contracting with Garmong Construction for the Project in the amount of $1,474,600, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract with said firm after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

______________________________
Michael Dora, Chairman

Dated December 7, 2017

______________________________
Darrel Zeck, Secretary
RESOLUTION NUMBER 2017-56

WHEREAS, certain outstanding student accounts receivable amounts have been deemed uncollectible by the regional administration responsible for their collection as evidenced by action of their respective regional boards, and

WHEREAS, it is in accordance with the College procedure and good business practices to write-off accounts receivable after all reasonable collection procedures have been exhausted and there is not a reasonable expectation that amounts will be collected;

NOW THEREFORE BE IT RESOLVED, that the accounts receivable totaling $4,317,806 of student fees and charges owed, which is approximately 2.05% of the total of $210,876,978 operations fund gross student fees for 2016-17, and $1,328,819 of bookstore and other charges are hereby declared uncollectible for accounting purposes and are to be written-off by the Senior Vice President, CFO, and

FURTHER BE IT RESOLVED, that all records of any student whose debts are written-off shall be encumbered and no grades or other information for said students shall be released until their obligations are paid in full.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

________________________
Michael Dora, Chairman

________________________
Darrel Zeck, Secretary

Dated December 7, 2017
APPROVAL OF CONTRACT AWARDS FOR CUSTODIAL SERVICES  
FORT WAYNE CAMPUS

RESOLUTION NUMBER 2017-57

WHEREAS, the current custodial contract with LaCosta, Inc. expires on December 31, 2017, and

WHEREAS, LaCosta, Inc. submitted the lowest and best proposal in accordance with College procurement procedures, and

WHEREAS, the Fort Wayne campus wishes to contract with LaCosta, Inc. for custodial services for the period of January 1, 2018 through December 31, 2020, with an option to renew and extend the contract for one additional year, and

WHEREAS, the total cost for the initial contract with LaCosta is $662,821.27 to provide complete janitorial and custodial services for the Coliseum Campus, the North Campus, South Campus: Public Safety Academy, Auto Body and Aviation buildings comprising the Fort Wayne Campus, and

WHEREAS, the Fort Wayne Regional Board of Trustees recommends approval of the execution of the two year contract with LaCosta, Inc. and the option to renew and extend the contract for one additional year, and

WHEREAS, execution of the two year contract and the potential exercise of the option year will result in an expense in excess of $500,000,

NOW THEREFORE BE IT RESOLVED that the State Board of Trustees authorizes the Fort Wayne campus to enter into an initial two-year contract totaling $662,821.27 with LaCosta, Inc. and authorizes the inclusion of an option to renew and extend the contract for one additional year.

FURTHER BE IT RESOLVED, that the State Board of Trustees authorizes and directs the College President, or her designee, to execute the contract, not to exceed the stated amount, after the contract has been reviewed by College General Counsel.

STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE

____________________________________________________________________________
Michael Dora, Chairman

____________________________________________________________________________
Darrel Zeck, Secretary

Dated December 7, 2017
APPOINTMENT OF REGIONAL TRUSTEE  
Central Indiana

RESOLUTION NUMBER 2017-58

WHEREAS, the Central Indiana Regional Board would like to appoint one member to the Central Indiana Regional Trustees, and

WHEREAS, the Central Indiana Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three-year term on the Central Indiana Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pete Rimsans</td>
<td>Labor</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Pete Rimsans is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – Central Indiana, effective immediately,

AND FURTHER BE IT RESOLVED, Pete Rimsans will serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE

____________________________________  
Michael Dora, Chairman

____________________________________  
Darrel Zeck, Secretary

Dated December 7, 2017
APPOINTMENT OF REGIONAL TRUSTEE
Lafayette

RESOLUTION NUMBER 2017-59

WHEREAS, the Lafayette Regional Board would like to appoint one member to the Lafayette Regional Trustees, and

WHEREAS, the Lafayette Regional Board Nominating Committee has agreed to recommend the individual listed below to serve a three year term on the Lafayette Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charles (CJ) Mullett</td>
<td>Labor</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Charles (CJ) Mullett is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – Lafayette, effective immediately,

AND FURTHER BE IT RESOLVED, Charles (CJ) Mullett will serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Michael Dora, Chairman

____________________________________
Darrel Zeck, Secretary

Dated December 7, 2017
RESOLUTION NUMBER 2017-60

WHEREAS, the Southern Indiana Regional Board would like to appoint two members to the Southern Indiana Regional Trustees, and

WHEREAS, the Southern Indiana Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three-year term on the Southern Indiana Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kimra Schleicher</td>
<td>At Large</td>
</tr>
<tr>
<td>Wendy Dant-Chesser</td>
<td>Labor</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Kimra Schleicher and Wendy Dant-Chesser are hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Southern Indiana, effective immediately,

AND FURTHER BE IT RESOLVED, Kimra Schleicher and Wendy Dant-Chesser will each serve through June 30, 2020, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Michael Dora, Chairman

____________________________________
Darrel Zeck, Secretary

Dated December 7, 2017
Building, Grounds and Capital Committee

December 7, 2017
Buildings Grounds and Capital Discussions

Construction and Land Acquisition Topics (Resolutions)
A. Terre Haute Campus Precision Ag Construction Contract

Discussion or Information Items
Kokomo Project Update
A. Terre Haute Campus; Request to Contract with Garmong Construction in the amount of $1,474,600

- Build lab space for Precision Agriculture Equipment Technology Program
- Space; repurpose 30,672 square feet of unused warehouse space in Doughmaker Building on current campus (1650 E. Industrial Drive, Terre Haute)
- Bids were received on November 20\textsuperscript{th}
  - 5 construction companies bid
- Work includes building of lab space and addressing possible sanitary sewer line issue
- Recommended for approval by Regional Board of Trustees

REQUEST: Approval of Contract for Construction Services with Garmong Construction, in the amount of $1,474,600
Informational Items

Project Update from Kokomo External Partners
Questions?
I. Action Items

A. Consideration of a Resolution Approving the Accounts Receivable Write-offs for the Period Ending June 30, 2017

- The College writes-off accounts receivables that are deemed not collectible by each regional administration and Regional Board of Trustees.
- Receivables in excess of one year are to be written-off, unless there is a reasonable expectation of collection. The definition of a reasonable expectation of collection is that payments are being made currently.
- The College-wide student fee accounts receivable write-off is $4,317,806.
- The College-wide bookstore/other accounts receivable write-off is $1,328,819.
- The total write-off amount is $1,891,102 less than the previous year.
- The reduction in the write-offs this year is mainly attributed to the College continued participation in the tax offset program administered by the State Department of Revenue, the decline in student enrollment, student retention efforts. Attachment A contains the detailed information for each camp.

<table>
<thead>
<tr>
<th>Location</th>
<th>FY2016-17 Operations Fund</th>
<th>FY2016-17 Write-Off</th>
<th>FY2016-17 Operations Fund As a Percent of Fund Operations Fund</th>
<th>FY2016-17 Student Fees</th>
<th>FY2016-17 Bookstore/Other Write-Off</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gary</td>
<td>22,457,989</td>
<td>626,088</td>
<td>2.79%</td>
<td>153,076</td>
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<tr>
<td>South Bend</td>
<td>12,491,985</td>
<td>350,986</td>
<td>2.81%</td>
<td>103,365</td>
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<tr>
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<td>327,402</td>
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<tr>
<td>Kokomo</td>
<td>6,681,831</td>
<td>109,538</td>
<td>1.64%</td>
<td>41,359</td>
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<tr>
<td>East Central</td>
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<td>335,718</td>
<td>2.10%</td>
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<td>Terre Haute</td>
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<td>268,034</td>
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<td>Indianapolis</td>
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<td>1,060,381</td>
<td>2.49%</td>
<td>276,991</td>
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<tr>
<td>Richmond</td>
<td>4,182,319</td>
<td>120,145</td>
<td>2.87%</td>
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<td>Columbus</td>
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<td>88,993</td>
<td>1.24%</td>
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<td>Madison</td>
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<td>76,457</td>
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<tr>
<td>Evansville</td>
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<td>Sellersburg</td>
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<td>Bloomington</td>
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<tr>
<td>Office of the</td>
<td>16,126,446</td>
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<td></td>
<td></td>
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<tr>
<td>Totals</td>
<td>210,876,978</td>
<td>4,317,806</td>
<td>2.05%</td>
<td>1,328,819</td>
<td></td>
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</tbody>
</table>
B. Information Related to Fort Wayne Campus Contract Award for Custodial Services

- The Fort Wayne campus developed and issued a Request for Proposal (RFP) for custodial services to commence January 1, 2018 of the 2017-18 fiscal year.
- RFP’s were sent to a total of 17 vendors who provide custodial services.
- The campus wishes to contract with LaCosta, Inc., a minority business enterprise (MBE), who submitted the lowest and best proposal for the Fort Wayne campus.
- The initial contract term will be for two years at a total cost of $662,821.27, with an option to renew and extend the contract for one additional year at a rate of $317,958.15.
- As a point of information, a two-year contract will also be executed with Team MJV for the Warsaw site at a total cost of $162,120.00, with an option to renew and extend the contract for one additional year at the same annual rate of $81,060.00.
- The proposals for the Wabash facility were all declined as they were significantly more expensive than the current cost of the independent contractor providing custodial and minor maintenance services for the site.
- At their November 30, 2017 meeting, the Fort Wayne Regional Board of Trustees recommended approval of the initial two-year contracts for LaCosta, Inc. and Team MJV, including an option to renew and extend each contract for one additional year.
Agenda:

1. Student Completion Update
2. TSAP Programs Including Enrollment and Completions
3. Enrollment / Marketing Updates
SBOT Presentation

Student Completion Update

Cory Clasemann-Ryan

Assistant Vice President for Student Success
# Total Completions*

<table>
<thead>
<tr>
<th>Year</th>
<th>Associate Degree</th>
<th>Technical Certificate</th>
<th>Certificate</th>
<th>Total</th>
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<td>2008-2009</td>
<td>6,034</td>
<td>2,131</td>
<td>553</td>
<td>8,718</td>
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<td>2009-2010</td>
<td>7,077</td>
<td>2,412</td>
<td>681</td>
<td>10,170</td>
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<td>2010-2011</td>
<td>8,262</td>
<td>2,939</td>
<td>1,339</td>
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<td>2011-2012</td>
<td>9,206</td>
<td>3,494</td>
<td>3,465</td>
<td>16,165</td>
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<td>2012-2013</td>
<td>9,656</td>
<td>5,023</td>
<td>3,223</td>
<td>17,902</td>
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<td>2013-2014</td>
<td>9,725</td>
<td>6,769</td>
<td>3,512</td>
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<td>2014-2015</td>
<td>9,895</td>
<td>7,347</td>
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<td>2015-2016</td>
<td>9,554</td>
<td>7,260</td>
<td>3,110</td>
<td>19,924</td>
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<td>2016-2017</td>
<td>9,001</td>
<td>9,433</td>
<td>2,760</td>
<td>21,194</td>
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</table>

* Through Nov. 10, 2017
IPEDS 150% Graduation Rate (first-time, full-time)
On-Time Graduation Rate

* First-time, full-time, associate degree-seeking, Indiana resident students
# Completion for InsideTrack Coached Students

<table>
<thead>
<tr>
<th>InsideTrack Coached Students</th>
<th>First-time, Full-time - No Coach</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Grad within 1 Year</td>
</tr>
<tr>
<td>Fall 2014</td>
<td>3%</td>
</tr>
<tr>
<td>Fall 2015</td>
<td>2%</td>
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<tr>
<td>Fall 2016</td>
<td>5%</td>
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</table>
SBOT Presentation

TSAP Programs Including Enrollment and Completions

Russ Baker

Vice President for Academic Affairs
Quick TSAP History

- SEA 182 (2013) Passed by Indiana General Assembly and signed into law by Governor Pence
- Purpose – allow a student who completes an associate degree in a particular area that will articulate, without alteration, with related baccalaureate degrees at all four year state educational institutions that offer the baccalaureate degrees and applies all the credits earned for the student’s associate degree toward the related degree so the student may begin as a junior student
- Under CHE guidance, faculty panels met in 2014-15 and determined the learning outcomes of 13 pathways
- STGEC was incorporated into all the pathways except nursing
- The work began to match competencies and learning outcomes for both associate and baccalaureate degrees
Original 13 TSAP Degrees—Initiated Fall 2015

1. Business Administration
2. Computer Science
3. Criminal Justice
4. Early Childhood Education
5. Elementary Education
6. Secondary Education *
7. Special Education

8. Electrical Engineering Technology
9. Information Technology and Informatics
10. Mechanical Engineering
11. Mechanical Engineering Technology
12. Nursing
13. Social Work  *AS in Human Services at Ivy Tech

*Secondary Education delayed until Fall 2018
Additional TSAPs—Fall 2017

1. Biology
2. Chemistry
3. Psychology

Planned TSAP—Fall 2018

1. Secondary Education with Concentrations In:
   • Biology
   • Chemistry
   • Mathematics

• If a student completes the TSAP, it transfers as an associate’s degree.
• Successfully completing the TSAP is not a guarantee of admission to a particular state educational institution or program.
Enrollment Trends: TSAP vs. Non-TSAP in Equivalent Programs

This compares total enrollment in TSAP vs. Non-TSAP degrees for those programs offering both AAS and AS degrees.
Fall 2017 Total TSAP Enrollment

Slide shows current TSAP enrollment at all 19 campuses
## Fall 2017 Enrollment by Programs

This shows the TSAP programs students are taking.

<table>
<thead>
<tr>
<th>Program</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Administration</td>
<td>2305</td>
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<tr>
<td>Education</td>
<td>1055</td>
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<tr>
<td>Human Services</td>
<td>905</td>
</tr>
<tr>
<td>Criminal Justice</td>
<td>847</td>
</tr>
<tr>
<td>Nursing</td>
<td>787</td>
</tr>
<tr>
<td>Computer Science</td>
<td>500</td>
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<tr>
<td>Early Childhood Education</td>
<td>393</td>
</tr>
<tr>
<td>Informatics</td>
<td>226</td>
</tr>
<tr>
<td>Electrical Engineering Technology</td>
<td>220</td>
</tr>
<tr>
<td>Mechanical Engineering Technology</td>
<td>173</td>
</tr>
</tbody>
</table>
Enrollment By Age Groups

This shows the number of students enrolling each semester categorized by the age ranges as shown.
TSAP
Enrollment/Grad Status by Term

Shows status of students in TSAP programs since first cohorts entered in Fall 2015
TSAP Credentials Awarded

A total of 400 TSAP graduates have completed since the program began.

This shows the graduates per term starting with spring 2016 when we had our first completers.
TSAP Credentials by Campus

Shows the number of completions to date by campus
Program Breakdown of TSAP Degrees Awarded

Nursing: 133
Education: 80
Business Administration: 79
Criminal Justice: 46
Human Services: 33
Electrical Engineering Technology: 11
Early Childhood Education: 9
Information Technology Support: 4
Mechanical Engineering Technology: 3
Informatics: 2
TSAPs Awarded—by Age

Shows the age ranges for students completing TSAP degrees to date

- 19 and Under: 6%
- 20 - 21: 37%
- 22 - 24: 19%
- 25 - 29: 19%
- 30 and Over: 19%
TSAP
Credentials by Gender

70% of TSAP completers to date are female
29% are male
TSAP
Credentials by Race/Ethnicity

Caucasian—58%
Unknown—28%
African American—6%
Hispanic or Latino—3%
Other Minority—5%
Race/ethnicity unknown—28%
Questions?
SBOT Presentation

Enrollment / Marketing Updates

Jeff Fanter
Sr. Vice President of Student Experience / Communication Marketing
AUDIT COMMITTEE

Report will be given at the State Board of Trustees Meeting December 7, 2017
Workforce Alignment

State Board of Trustees Update

December 2017
Governor Holcomb’s Next Level Agenda
Develop a 21st Century Skilled & Ready Workforce

• Structure

• Resource Allocation and Management

• Targeted Market Segments

• Offerings Focus

• Outcomes

• Educator/Employee Development
Governor Holcomb’s Next Level Agenda
Develop a 21st Century Skilled & Ready Workforce (continued)

• **Structure**
  - Governor’s Career Pathway Cabinet
  - State Office of Apprenticeship and Work-Based Learning
  - Local Talent Cabinets

• **Resource Allocation and Management**
  - Resource and funding flexibility to design education and workforce training tailored to local communities and employers
  - Expand existing programs (e.g., WRG, JAG) to boost training and sustainable employment for adults

• **Targeted Market Segments**
  - Working age adults connected to education and career training aligned with industry needs
  - High school students ready to go to college, pursue meaningful training and employment
  - DOC workforce training programs to reduce recidivism and prepare offenders for today’s economy
Governor Holcomb’s Next Level Agenda
Develop a 21st Century Skilled & Ready Workforce (continued)

• Offerings Focus
  • Pathways for HS students preparing them for apprenticeships, work-based-learning, technical skills, dual credit, college prep and courses leading to industry credentials and certifications
  • K-12 computer science course in every Indiana school
  • STEM-infused baseline education for every Hoosier student
  • DOE, industry, and others to strengthen K-12 STEM curricula

• Outcomes
  • Put people in jobs by aligning WIBs directly to job placement and wage outcomes
  • CHE to incentivize and measure career planning and placement for postsecondary institutions

• Educator/Employee Development
  • Increase license flexibility for K-12 teachers in technology, STEM, and career curricula
  • Offer teacher professional development in computer science

• President Ellspermann will show alignment with our strategies
Emerging Partnerships and Projects

• **Emerging Partnership with 5/3 Bank:**
  - AYD-like framework
  - 5/3 to focus on their business and community partners for support of training and connecting individuals with employers
  - Planning session later in November

• **Emerging Partnership with Cloud One and other IT leaders:**
  - John McDonald (President/owner of Cloud One and Ivy Tech Thought Leaders group) leading employer group
  - Employers collaborating to determine short-term offerings to fill high-demand, high-wage positions
  - Employers would pay for education, offer internship/apprenticeships, and placement

• **Emerging Partnership with Kaplan/New U:**
  - Focus on pathways for students beyond associate degrees
  - Initial workforce alignment partnership will be with Achieve Your Degree (AYD)
  - Target current, robust AYD partners first

• **Thought Leaders Panel and instructor shortage:**
  - December (quarterly) meeting will focus on employers helping to solve instructor shortage
  - Kristen Moreland facilitating abbreviated Simplex session

• **Non-credit metrics:**
  - Number and percentage of certification completions
  - Number of employers by sector served through noncredit (& credit) offerings
  - Number of enrollments/completions for noncredit courses
## Alignment of College and WA Strategic Initiatives

<table>
<thead>
<tr>
<th>Projects Highlighted</th>
<th>Goal 2: Recruitment &amp; Enrollment</th>
<th>Goal 4: Workforce</th>
<th>Goal 3: Completion</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Increase Q1 Program Enrollment</td>
<td>Target Q1 Program Marketing</td>
<td>Evaluate Resource &amp; Facilities Allocation</td>
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<td>Ascend Partnership for Career Development</td>
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<tr>
<td>Career Pathway Partnership Atterbury Job Corps</td>
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<td></td>
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<tr>
<td>3D Stratasys Partnership</td>
<td>X</td>
<td>X</td>
<td></td>
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<tr>
<td>High-Profile IT Academic Partnerships</td>
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<td>X</td>
<td></td>
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<tr>
<td>Focus on CNA to Increase Nursing Pipelines</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>Business Program Alignment with Industry</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indiana Chamber Champion Advisory Network</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Achieve Your Degree</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
</tbody>
</table>
Goals 2, 4

Ascend Partnership for Career Development Redesign

- Project timeline now through fall 2018
- Work includes internal assessment of Career Development operations, best practice case study, gap analysis, strategic plan, executive summary and presentation, and program management tool
- Work plan and service agreement finalized with initiatives beginning in December

So What
- Assistance with rethinking this critical component of the College will help us address organizational structural and cultural barriers to student placement success; model will likely be first of its kind in nation; seeking support from leading organizations

Now What
- In partnership with Ascend, seeking financial support to further develop redesign goals; ½ of consulting fee being secured with CICF; other funds being sought
Goals 2, 3, 4
Career Pathway Partnership with Atterbury Job Corps

- Atterbury (one of nation’s oldest Job Corps Centers) partnering with Ivy Tech to map its high-wage high-demand curriculum to Ivy Tech programs in welding, building construction, HVAC, electrical, and energy
- Pathway work includes adoption of dual credit and transfer crosswalks
- Also exploring opportunities for collaboration on other programs at other Job Corps sites

So What
- Opportunity to support over 400 students in connecting to high-wage/high-demand careers
- Increase number of completions

Now What
- Develop a process to map curriculum
- Award dual credit as able
- Enroll and track students to completion and employment
Goals 2, 4
Partnership with Top 3D Printing Company Stratasys

- In partnership with Stratasys, a leading 3D printing company, Ivy Tech will offer a new certification in additive manufacturing
- Agreement includes training for Ivy Tech faculty
- Potential to create maker centers/maker trailers

So What
- New certification will prepare students for new technology
- Increase number of completions

Now What
- Review curriculum, discuss embedding certifications
- Schedule training for faculty
- Negotiate equipment acquisition
Goals 2, 3, 4
High-Profile IT Academic Partnerships – Updates

- **(New) Amazon Web Services (AWS):** High-profile partnership just signed; Amazon is the leading cloud provider and these tech skills have some of the highest demand and highest wages in IT
- **Google:** partner for “Grow with Google”, a two-day large scale event (1500+) at IN State Museum Nov. 10-11; also advisor for Google’s new “IT Support” curriculum
- **Apple:** Now 1 of only 31 colleges in the country to be Apple iOS Developer University partner; Bloomington campus also working with Apple on the Swift (iOS) programming language and course development

So What

- Ivy Tech students will have access to IT industry resources and partnerships at a level no other Community College in the country is doing

Now What

- Bloomington faculty leading the course development on Apple software
- Faculty training on AWS starts December or January
Goals 2, 3, 4

Focus on CNA to Increase Nursing Program Pipelines

- Enhance and increase High School Certified Nurse Aide (CNA) program (more direct Ivy Tech involvement in course delivery)
- Roll CNA certification into a formal certificate pathway, and expand current CNA certification to include “Long Term Care Specialist”

So What
- CNA certification is a pathway to licensed and professional nursing in Indiana
- CNA more accessible for those facing barriers to higher education – including under-represented minorities – potentially increasing workforce diversity

Now What
- Identify current Ivy Tech program successes
- Develop formal “pipeline” from high school CNA program into PN or ASN program
Goals 2, 4
Business Program Alignment with Industry

- **Defenders**: Agreement signed to hire Ivy Tech students while supporting their education in a work-based learning experience. Entry level jobs for current students can lead to jobs earning graduates up to $100,000 annually.

- **Indiana Land Title Association**: Working with Ivy Tech to skill up current employees via Business Administration Technical Certificates with selected electives.

- **USF Holland**: New partnership allows students to work on company docks while pursuing employer-paid CDL training through Ivy Tech. Will be available at selected locations including LaPorte, South Bend, Fort Wayne, Evansville, and Lawrenceburg.

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So What

- Work and learn opportunities will help students make connections and develop skills they would not otherwise get in class.

- Builds employer-generated new student enrollment

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Now What

- Execute on the agreements and make it as seamless and easy as possible for employers and employees to engage in the process.
**Goals 2, 3, 4**

**Indiana Chamber of Commerce Foundation Business Champion Advisory Network**

- Employer-driven advisory network
- Developing criteria for recognizing Indiana businesses exhibiting best practices in employer engagement in talent pipeline development
- Developing a tool kit for employers, including internship, apprenticeship, and Achieve Your Degree information; linking to work being done by state Work and Learn Task Force

**So What**

- Current (e.g., Honda, Subaru, Cook Group, One America) and potential employer partners working together with Ivy Tech and Vincennes to develop strategies to recruit, train, and retain employees

**Now What**

- Regular meetings with Chamber Foundation and employers to create the program and tool kit
- Collaborating with employers to engage with K-12 students and families
Goals 2, 4

Achieve Your Degree (AYD) Momentum

- Recent new AYD partners include: Community Health Network, Cardon & Associates, UPS, GE Aviation, Vera Bradley, Grote Industries, Circle Proasco, Terre Haute Savings Bank, German American Bancorp, Steuben County REMC, and Butler University
- MOUs in progress include Amazon and Defenders
- Fall AYD Community Showcase events well-received by employer community

So What

- Leveraging AYD employer champions (e.g., Parkview, Cook Medical) and connecting AYD to additional state grant opportunities through Next Level Jobs have elicited most positive responses

Now What

- Fall AYD Community Showcase ends Dec 7; currently soliciting feedback from chancellors and will share learning statewide
Other Key Projects and Progress – From October

• **Amazon HQ2 Proposal**: Innovative ideas collaboratively developed by cross-functional team to support state and local proposal bids
  o Proposal will serve as template for other Indiana Economic Development Corporation (IEDC) projects and was identified by CHE as exemplar for other colleges

• **PLAs**: Expand use to leverage student experience and create more successful outcomes; Complete College America (CCA) believes these to be next “Game Changer”
  o Ongoing discussions with CCA, University of Louisville, Kaplan University and others to identify best practices, possible partnership opportunities
  o Part of College Strategic Plan strategies and developing tactics under Goal 2

• **Indiana Manufacturers Association (IMA) partnership**: finding ways to
  o Fill high-demand jobs for IMA members
  o Create a pipeline for work-and-learn programs and placement
  o Fill Ivy Tech adjunct faculty positions
  o Develop creative methods to obtain and use needed equipment

• **Ivy Tech/Conexus/Vision3 partnership**: offers ways to incorporate virtual reality technology in curriculum, marketing, and outreach efforts
# IVY TECH COMMUNITY COLLEGE
## SPONSORED PROGRAM FUNDS
### September 1, 2017 THROUGH September 30, 2017

<table>
<thead>
<tr>
<th>Campus</th>
<th>Title or Description</th>
<th>Source</th>
<th>Amount</th>
<th>Original Effective Date</th>
<th>Expiration Date</th>
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<td>Systems Office</td>
<td>901 JAG College Success Program (STRADA)</td>
<td>Strada Education Network</td>
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<td>US Department of Education</td>
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<td>Indiana Commission for Higher Ed</td>
<td>2,000</td>
<td>8/1/2017</td>
<td>7/31/2018</td>
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<td>Columbus</td>
<td>201 AHEC Fall ’17 IPE Disaster Sim</td>
<td>East Indiana Area Health Ed Center</td>
<td>1,100</td>
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<td>12/31/2017</td>
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<td>Indianapolis</td>
<td>181 CHE ScholarCorps AmeriCorps 2017-18</td>
<td>Indiana Commission for Higher Ed</td>
<td>2,000</td>
<td>8/1/2017</td>
<td>7/31/2018</td>
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<tr>
<td>Lake County</td>
<td>111 Talent Search at Northwest 2017-2022</td>
<td>US Department of Education</td>
<td>286,836</td>
<td>9/1/2017</td>
<td>8/31/2022</td>
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<td>South Bend</td>
<td>121 ICC Know Your Numbers &amp; Take Action</td>
<td>Indiana Campus Compact</td>
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<td>12/31/2017</td>
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<td>Fort Wayne</td>
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<td>US Department of Education</td>
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<td>8/31/2020</td>
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<td>Penn State University</td>
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**TOTAL** $1,159,126
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<th>Title or Description</th>
<th>Source</th>
<th>Amount</th>
<th>Original Effective Date</th>
<th>Expiration Date</th>
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<td>131 CHE Americorps VISTA 2017-18, James Cowley</td>
<td>Indiana Commission for Higher Education</td>
<td>$4,500</td>
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<td>7/27/2018</td>
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<td>Valparaiso</td>
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<td>Purdue University</td>
<td>10,817</td>
<td>9/11/2017</td>
<td>9/10/2018</td>
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<td>Terre Haute</td>
<td>171 Vigo County Redevelopment Comm TIF (TH)</td>
<td>Vigo County Redevelopment Comm</td>
<td>250,000</td>
<td>6/14/2016</td>
<td>10/31/2018</td>
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<td>Lafayette</td>
<td>141 McAllister Foundation Scholars Program (Year 3)</td>
<td>Alfred J McAllister &amp; Dorothy N McAllister Foundation</td>
<td>50,000</td>
<td>5/1/2015</td>
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<td>181 Franklin Nursing Lab</td>
<td>Johnson County Community Fndtn</td>
<td>5,000</td>
<td>9/21/2017</td>
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<td></td>
<td>TOTAL</td>
<td></td>
<td>$320,317</td>
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IVY TECH COMMUNITY COLLEGE
SPONSORED PROGRAM FUNDS
October 1, 2017 THROUGH October 31, 2017
<table>
<thead>
<tr>
<th>Fiscal Year-End Total</th>
<th>Amount</th>
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<tbody>
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<td>2016-2017</td>
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<tr>
<td>2015-2016</td>
<td>18,906,875</td>
</tr>
<tr>
<td>2014-2015</td>
<td>20,718,246</td>
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<td>2013-2014</td>
<td>27,105,576</td>
</tr>
<tr>
<td>2012-2013</td>
<td>23,049,587</td>
</tr>
<tr>
<td>2011-2012</td>
<td>26,290,960</td>
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<tr>
<td>2010-2011</td>
<td>24,631,272</td>
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<tr>
<td>2009-2010</td>
<td>40,659,468</td>
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<td>2008-2009</td>
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</tr>
<tr>
<td>Fiscal Year-End Total</td>
<td>Total Amount</td>
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<tr>
<td>2016-2017</td>
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<tr>
<td>2015-2016</td>
<td>18,906,875</td>
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<td>27,105,576</td>
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<td>2012-2013</td>
<td>23,049,587</td>
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<td>2011-2012</td>
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<td>2010-2011</td>
<td>24,631,272</td>
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<td>2009-2010</td>
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<td>2008-2009</td>
<td>$ 22,864,309</td>
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<td>2017-2018 YTD-Total to Date</td>
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**Grants & Contracts**

**IVY TECH COMMUNITY COLLEGE**

**SPONSORED PROGRAM FUNDS**

**July 1, 2017 THROUGH June 30, 2018**
<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
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<td>Anthem Blue Cross Blue Shield</td>
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### DISBURSEMENTS OF $100,000.00 AND OVER
### FOR THE MONTH OF SEPTEMBER 2017

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<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
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</thead>
<tbody>
<tr>
<td>II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.</td>
<td>A Money Market</td>
<td>106,000.00</td>
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<tr>
<td>III. Reported to the Board of Trustees under $500,000</td>
<td>A Facilities Operating Lease</td>
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<td>Check Date</td>
<td>Reference Number</td>
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<tr>
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## Authorization for Amount of Approved Check

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<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.</td>
<td></td>
<td></td>
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<tr>
<td>A</td>
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<td>J0201188</td>
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<p>| III. Reported to the Board of Trustees under $500,000 |
| A | Workforce Certification Test Expense | 197,050.00 | Certiport, Inc. | 10/02/17 | 50-10146543 |
| B | Media Advertising | 107,500.00 | Statwax, LLC | 10/02/17 | 50-10146620 |
| C | Utilities | 190,934.23 | Telamon | 10/04/17 | J0200150 |
| D | RR Buildings and Improvements | 126,253.48 | Shawnee Construction &amp; Engineering | 10/06/17 | 50-10147166 |
| E | Inventoried Computers &lt; $3,000 | 127,225.89 | Dell | 10/10/17 | 50-10147241 |
| F | Instructional Equipment | 103,500.00 | HFO Chicago, LLC | 10/10/17 | 50-10147260 |
| G | Utilities | 167,814.44 | Telamon | 10/11/17 | J0200438 |
| H | Media Advertising | 162,500.00 | Statwax, LLC | 10/17/17 | 50-10148103 |
| I | Utilities | 361,461.46 | Telamon | 10/17/17 | J0200716 |
| J | Utilities | 171,213.31 | Telamon | 10/18/17 | J0200765 |
| K | SE Bldg. Repair and Rehabilitation | 143,291.17 | AmeriClean Tile &amp; Grout, Inc | 10/20/17 | 50-10148435 |
| L | Facilities Operating Lease | 104,138.32 | Ivy Tech Foundation | 10/20/17 | 50-10148492 |
| M | Marketing Services | 102,294.12 | The Jackson Group LLC | 10/24/17 | 50-10148769 |
| N | Marketing Services | 109,021.69 | The Jackson Group LLC | 10/25/17 | 50-10148907 |
| O | RR Buildings and Improvements | 112,586.49 | Arc Construction Management, Inc | 10/26/17 | 50-10148940 |</p>
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<thead>
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<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
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<tbody>
<tr>
<td>III. Reported to the Board of Trustees under $500,000</td>
<td>P RR General Construction</td>
<td>128,751.61</td>
<td>Boyle Construction Management, Inc.</td>
<td>10/27/17</td>
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<td>A Services and Fees</td>
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<td>Blackboard Inc.</td>
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<td>50-10148944</td>
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</tbody>
</table>
PRESIDENTS REPORT

Report will be given at the State Board of Trustees Meeting December 7, 2017
GRANTS BOARD REPORT

Active Grant Breakdown:
(125) Competitive Grants: $35,062,378
(15) Non-Competitive Grants: $10,939,014
(140) Total Active Ivy Tech Grants: $46,001,392

Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

Grants Awarded During Period (9 - $3,131,086)

- South Bend received $2,250 from the Indiana Campus Compact (ICC) to aid in collaboration of Student Life, Human Resources, and the Nursing & Health Divisions to host a health fair on campus.

- Ft. Wayne received $40,000 from the Lincoln Financial Foundation to support The Employer Career Connection and the efforts of connecting students with employment and expanding the existing efforts into the areas of digital forensics, Linux operating systems, cybersecurity, HVAC, auto body, machine tool, and aviation.

- Evansville was awarded $355,000 from a partnership with the Evansville Housing authority and the United States Department of Labor YouthBuild program. Staff and faculty members from the Evansville campus led the proposal development efforts which was in turn submitted by and awarded to the Evansville Housing Authority and its partners.

- Systems Office received $10,000 from the Silicon Valley Community Foundation in support of our Cisco Networking Academy Fund training programs. The funding will support expansion of our NetAcad Course Expansion Project, launching 1-hour workshops in junior high, high school, and post-secondary institutions.

- Note: 2017 – 2018 Perkins Grant contracts in process and executed contracts are arriving for campus implementation.

Grants Submitted During Period (16 - $2,166,531)

- Valparaiso, Fort Wayne, and Columbus partnered to submit a grant proposal in conjunction with Purdue Northwest in the amount of $30,575 to the National Security Agency (NSA). Funding will develop a seamless pathway for students transitioning from Ivy Tech to Purdue.

- Indianapolis partnered with Systems Office to submit a $200,000 grant request to the Salesforce Foundation that will support Women in Tech internship funding.

- Columbus submitted a $15,000 proposal to the Landmark Farms Foundation to support the Ivy MAC mobile agriculture laboratory and classroom project

- Terre Haute submitted a proposal to the Vigo County Redevelopment Commission in the amount of $250,000 to support the development and launch of new Precision Agriculture and Diesel Technology labs and programs.

- Systems Office requested $52,750 from the Central Indiana Community Foundation (CICF) to support collaborations with Ascend Indiana to develop a strategic plan that will facilitate and increase in student internship and career placements.

Proposals Declined During Period (1 - $60,000)