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Ivy Tech Community College of Indiana
August 9, 2012

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OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE OF INDIANA
STATE BOARD OF TRUSTEES

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings at the Ivy Tech Community College Wabash Valley Campus, 8000 Education Drive, Terre Haute, Indiana

Wednesday, August 8, 2012

2:00 pm – 5:00 pm  Executive Session

The State Trustees will meet in Executive Session at the Wabash Valley Campus, 8000 Education Drive, Terre Haute, Indiana as permitted under IC 5-14-1.5-6.1(b), to discuss some of or all the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2)(B)  Initiation of litigation that is either pending or has been threatened specifically in writing.
(2)(C)  The implementation of security systems.
(2)(D)  The purchase or lease of real property by the governing body up to the time a contract or option to purchase or lease is executed by the parties
(3)  The assessment, design, and compensation of school safety and security measures, plans, and system
(5)  To receive information about and interview prospective employees
(6)(A)  With respect to any individual over whom the governing body has jurisdiction, to receive information concerning the individual’s alleged misconduct
(7)  For discussion of records classified as confidential by state or federal statute.
(9)  To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.
(11)  To train board members with an outside consultant about the performance of the roles of members as public officials.

Thursday, August 9, 2012

8:30 am – 12:30 pm  Board Committee Meetings (open to the public)

The State Trustees will hold the regular committee meetings at the Wabash Valley Campus, 8000 Education Drive, Terre Haute, Indiana

8:30 – 9:30 a.m.  Budget & Finance Committee
9:30 – 10:30 a.m.  Buildings, Grounds, & Capital Committee
10:30 – 11:30 a.m.  Planning & Education Committee
11:30 – 12:30 p.m.  Corporate College Committee

1:30 pm – 3:30 pm  Regular State Board of Trustees Meeting (open to the public)

The State Trustees will hold a regular meeting at the Wabash Valley Campus, Oakley Auditorium to consider and take action on such items as may be brought before them. Included will be a public hearing at which a decision will be made with regard to the awarding of contracts for the following public works projects:

Approval of a Contract to Construct an Addition to the Main Campus Building in South Bend, Region 2/North Central

Steve Schreckengast, Secretary
Dated this 23rd of July 2012
Preliminary Agenda as of July 24, 2012*
Meeting of the State Board of Trustees
August 9, 2012

I. Roll Call

II. Report of Secretary on Notice of Meeting

III. Approval of Minutes

      Regular Meeting, June 7, 2012

IV. Reports of Board Committees

   a. Executive Committee, Anne Shane, Chair

   b. Budget and Finance Committee, Norman E. Pfau, Jr., Chair

         Resolution Number 2012-49, Approval of a Memorandum of Understanding
         with Indiana University for Information Technology Help Desk Services

   c. Planning and Education Committee, Lillian Sue Livers, Chair

   d. Building, Grounds, and Capital Committee, Kaye H. Whitehead, Chair

         Resolution Number 2012-50, Approval to Acquire Property at the Gary Campus
         by Easement from the City of Gary, Region 1/Northwest

         Resolution Number 2012-51, Approval to Purchase 43 Acres of Vacant
         Foundation owned land at the New Elkhart County Campus, Region 2/North
         Central

         Resolution Number 2012-52, Approval for a New Lease Agreement for the
         Public Safety Academy Building in Fort Wayne, Region 3/Northeast

         Resolution Number 2012-53, Authorization to Enter into a Consortium
         Agreement for a Life Science Education and Research Center in Fort Wayne,
         Region 2/Northeast

   e. Audit Committee, Leslie Shively, Chair

   f. Corporate College Committee, David M. Findlay, Chair

V. Treasurer’s Report, Robert C. Holmes, VP/Finance and Treasurer

VI. State of the College, Thomas J. Snyder, President
VII. Old Business

VIII. New Business

Resolution Number 2012-54, Appointment of Regional Trustees-Columbus Region

Resolution Number 2012-55 Appointment of Regional Trustees-Central Indiana Region

Resolution Number 2012-56, Reappointment and Appointment of Regional Trustees-Wabash Valley Region

IX. Adjournment

*Matters may be added to or deleted from the board agenda between the date of the preliminary agenda and the board meeting*
Chairman Anne Shane called the June 7, 2012 regular meeting of the State Board of Trustees to order at 1:30 pm at Elkhart County Campus, 22531 County Road 18, Goshen, IN.

A. ROLL CALL

Secretary Steve Schreckengast called the roll and the presence of a quorum was announced.

The following State Trustees were present:

Mrs. Anne K. Shane, Chair
V. Bruce Walkup, Vice Chair
Mr. Steve Schreckengast, Secretary
Mr. Kevin Ahaus
Ms. Linda Buskirk
Mr. David M. Findlay
Mr. Lee J. Marchant
Mr. Anthony J. Moravec
Ms. Kaye H. Whitehead

The following State Trustees were unable to attend:

Ms. Debora K. Butterfield
Mr. Richard R. Halderman
Ms. Lillian Sue Livers
Mr. Norman E. “Ned” Pfau, Jr.
Mr. Leslie C. Shively

B. EXECUTIVE SESSION MEMORANDA:

Following notice under IC5-14-1.5-4, IC 5-14-1.5-5 and IC5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on Wednesday, June 6, 2012 at 2:00 p.m. at the Elkhart County Campus, 22531 County Road 18, Goshen, IN.

Members present were: Anne K. Shane, Chair, Bruce Walkup, Vice Chair, Steve Schreckengast, Secretary, Kevin Ahaus, Linda Buskirk, David Findlay, Lee Marchant, Anthony J. Moravec, and Kaye Whitehead.

Members absent were: Debora K. Butterfield, Richard R. Halderman, Lillian Sue Livers, Norman E. “Ned” Pfau, Jr., and Leslie Shively.
The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
(2)(C) The implementation of security systems.
(2)(D) The purchase or lease of real property by the governing body up to the time a contract or option to purchase or lease is executed by the parties.
(3) The assessment, design, and compensation of school safety and security measures, plans, and system.
(5) To receive information about and interview prospective employees.
(6)(A) With respect to any individual over whom the governing body has jurisdiction, to receive information concerning the individual’s alleged misconduct.
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.
(11) To train board members with an outside consultant about the performance of the roles of members as public officials.

With the Approval of these minutes the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

C. NOTICES OF MEETING MAILED AND POSTED:
Secretary Steve Schreckengast confirmed that notices of the June 7, 2012, regular meeting were properly mailed and posted.

D. APPROVAL OF BOARD MINUTES:
Chairman Anne K. Shane directed the trustees’ attention to the minutes of April 12, 2012, regular board meeting. Trustee David Findlay made the motion to approve the minutes of the April 12, 2012 regular meeting as submitted. Trustee Anthony Moravec seconded the motion and the motion was carried unanimously.

E. COMMITTEE REPORTS:

Item 1 Chairman Shane reported that the Executive Committee met on May 24, 2012 and said that the matters discussed salary issues among Senior Leadership across the state and how to equalize them, discussion on funding formula and construction priorities to be presented to the State Budget Committee and Commission of Higher Ed.

Chairman Shane also noted that Trustees Pfau, Ahaus and Livers were asked to sit on the nominating committee for leadership of the board and the announcement of the committee members whom will be presented at the next State Board of Trustees Meeting in August.
Item 2 Chairman Shane called upon Trustee Walkup for a report from Budget and Finance Committee. Trustee Walkup reported there were four action items for the board to consider. Trustee Walkup moved for approval of:

Resolution Number 2012-27, Approval of contract for Student Success Center (Enrollment and Student Support Services)

Trustee Ahaus seconded the motion, and the motion carried unanimously.

Trustee Walkup moved for approval of:

Resolution Number 2012-28, Approval of the College 2012-13 Fiscal Year Internal Operating Budget

Trustee Findlay seconded the motion, and the motion carried unanimously.

Trustee Walkup moved for approval of:

Resolution Number 2012-29, Resolutions of the State Board of Trustees of the Trustees of Ivy Tech Community College of Indiana Authorizing the Issuance and Sale of Ivy Tech Community College Student Fee Bonds, Series Q

Trustee Moravec seconded the motion, and the motion carried unanimously.

Chairman Shane thanks Bob Holmes Treasurer and Chris Ruhl for their work on Blackboard, the internal operating budget and refinancing bonds at a favorable rate.

Item 3 Chairman Shane called upon Trustee Buskirk for the Planning and Education Committee Report. Trustee Buskirk reported there was one action item for the board to consider. Trustee Butterfield moved for approval of:

Resolution 2012-30, Approval of New Programs

Trustee Marchant seconded the motion, and the motion carried unanimously.

Update on completion initiative and it supporting our strategic plan and the key finding from the student satisfaction survey.

Item 4 Chairman Shane called upon Trustee Kaye Whitehead to give the Building, Grounds and Capital Committee Report. Trustee Whitehead moved for approval of:

Resolution Number 2012-31, Approval of 2013-15 Capital Budget Request and 2013-23 Ten-Year Capital Improvement Plan

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

Resolution Number 2012-32, Approval of a Lease for a New Castle Instructional Center, Region 6/East Central
Trustee Schreckengast seconded the motion, and the motion carried unanimously.

**Resolution Number 2012-33, Approval for a Lease Amendment for the Patterson Building In Muncie, Region 6/East Central**

Trustee Schreckengast seconded the motion, and the motion carried unanimously.

**Resolution Number 2012-34 Request that Ivy Tech Foundation, Inc. Renovate the First Floor of the Forethought Building in Batesville under an Agreement with the College to do so, Region 11/Southeast**

Trustee Ahaus seconded the motion, and the motion carried unanimously.

**Resolution Number 2012-35, Approval of a Contract to Renovate the Second Floor of the Fisher Building in Muncie, Region 6/East**

Trustee Walkup seconded the motion, and the motion carried unanimously.

**Resolution Number 2012-36, Approval to Purchase 0.381 Acres of Improved Land at 8226 Highway 311 in Sellersburg, Region 13/South Central –WITHDRAWN**

**Resolution Number 2012-48, Approval of a Request that Ivy Tech Foundation, Inc. purchase Approximately 2.0263 Acres of Improved Land at 2540 North Capital Avenue for Lease Back to the Fall Creek Academy**

Trustee Findlay seconded the motion, Chairman Shane recused herself from voting due to business and personal involvement and the motion carried unanimously.

**Item 5** Chairman Shane called upon Trustee Moravec for the Audit Committee Report. It was reported that the Audit Committee had no action items for the board to consider. Reviewed and approved Audit Committee Charter, Internal Audit Committee Charter, College Code of conduct Ethics for State Board of Trustees Meeting with External Auditors which is required yearly.

**Item 6** Chairman Shane called upon Trustee David Findlay for the Corporate College Committee Report. Trustee Findlay reported that there were no action items for the board to consider. The committee heard from Corporate College President Matt Bell on next steps. Updates were given by Becky Nickoli and Jeff Pittman on On-line.

F. **TREASURER’S REPORT:**

Chairman Anne Shane called upon Vice President Bob Holmes for the Treasurer’s Report. Treasurer Holmes reported that we have now completed eleven months of the 2011-12 fiscal year and will begin the year-end close process in about three weeks. Through May, total revenue is up $16.1 million or 3.5% as compared to May 2011. We are on track to meet the overall revenue estimate that supports the 2011-12 budget. However, there is some bad news
regarding student fee revenues. It now appears that we will fall short of last year’s student fee total. Through May, student fee revenue is trailing last year’s total by $5.8 million. This is primarily due to a significant drop in summer enrollment. Through May 28, summer FTE enrollment is down 16% as compared to last year. This accounts for more than $3.0 million of the shortfall. State appropriations have increased $19.4 million or 10.7% as compared to May 2011. All but $600,000 of this increase is for operating expenses as fee replacement appropriations to reimburse us for debt service costs are relatively flat with last year. Investment income is down $137,000 as compared to last year, but we will top the $3.0 million revenue estimate that supports the 2011-12 budget. Higher investable balances have offset a portion of lower interest rates. Other income and transfers are up $2.8 million as compared to last year and are already over budget estimates. The increase is primarily related to increases in grants and contracts, overhead recovery, and various miscellaneous sources.

Total general fund expenses are up $30 million over last year primarily due to the $20 million increase in compensation costs. This is a result of the 2% salary pool and the addition of 99 full-time faculty positions in the current year’s budget. Supplies and equipment, utilities, and facility leases have increased by $1.6 million primarily related to new costs associated with opening new buildings in Warsaw, Sellersburg, and two in Indianapolis. The increase in transfers out is primarily related to the loss of federal stimulus funds and state support to fund R&R projects. The college has funded $6.6 million of R&R projects in 2011-12. The remaining increase is due to larger initial transfers to fund the other post-employment benefits and the accrued sick leave and vacation liabilities. Overall, we continue to be on target to increase college unrestricted net assets by 30 million. Finally, I would note that we make our bond payments, on our outstanding debt, twice per year on July 1 and January 1. While the state reimburses us for those expenses – it’s typically one to two months after our payment. This year, our July 1 payment totals $24.6 million so we have been becoming more liquid with our investment portfolio and have scheduled investments to mature in order to make this large payment. The good news is that with these large payments, we have paid off $35 million of outstanding debt in the last two years.

G. **STATE OF THE COLLEGE**

Chairman Shane called upon President Snyder for the President’s Report.

Reports were given by Taundra Miles on Talent Management, Jill Kramer on Accelerating Greatness and Chris Hancock on Foundation Strategic Plan and 2008-2013 Accomplishments.

H. **OLD BUSINESS**

Chairman Shane called for old business, and there was none.

I. **NEW BUSINESS**

Chairman Shane called for new business.

Chairman Shane called for motion to approve Resolutions 2012-37 through 2012-46, Reappointments and Appointments of Regional Trustees: Northeast, Northwest, North Central, Kokomo, East Central, Central Indiana, Columbus, Southeast, Southwest, and Bloomington Regions. Chairman Shane made special note that Resolution 2012-42, Reappointment of Trustee
Martha Lamkin would represent At-Large not Education and Resolution 2012-41 Reappointment and Appointment of Regional Trustees-Wabash Valley has been withdrawn.

Trustee Whitehead seconded the motion, and the motion carried unanimously.

J. **ADJOURNMENT:**

   With no further business to come before the Board, Chairman Shane adjourned the meeting.

   STATE TRUSTEES
   IVY TECH COMMUNITY COLLEGE

   ________________________________
   Anne Shane, Chairman

   ________________________________
   Steve Schreckengast, Secretary

   Dated June 11, 2012

   Prepared by Gretchen L. Keller, Recording Secretary
APPROVAL OF A MEMORANDUM OF UNDERSTANDING WITH INDIANA UNIVERSITY FOR INFORMATION TECHNOLOGY HELP DESK SERVICES

RESOLUTION NUMBER 2012-49

WHEREAS, at the request of President Snyder, the Office of Information Technology has successfully negotiated an agreement with Indiana University for help desk services for students, faculty and staff, and

WHEREAS, under the agreement, beginning in December 1, 2012 and ending on May 31, 2014, the College will have the ability to provide enhanced IT help desk services from Indiana University at an annual cost that is less than providing the same services in house, and

WHEREAS, based on negotiations with Indiana University and benchmarking the results against other entities, the Office of Technology has determined that Indiana University offered the lowest total cost to the College for IT help desk services that will meet the College’s specifications, and

WHEREAS, the Finance Committee of the State Board of Trustees has considered the proposed agreement with Indiana University and recommended that the Board authorize the College to enter into the agreement:

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees of the College hereby authorizes and directs the President of the College, or any other officer of the College designated by the President, to sign the proposed agreement with Indiana University for IT help desk services after review by the College’s General Counsel.

State Trustees
Ivy Tech Community College of Indiana

________________________________
Chairman

________________________________
Secretary

August 9, 2012
APPROVAL TO ACQUIRE PROPERTY AT THE GARY CAMPUS BY EASEMENT FROM THE CITY OF GARY, REGION 1/NORTHWEST

RESOLUTION NUMBER 2012-50

WHEREAS, the College owns land at its Gary campus on which it plans to construct a parking lot with drainage and storm sewer service, and

WHEREAS, part of the drainage and storm sewer service for the project is on land owned by the City of Gary and, while the City supports the project, it requires the College to obtain an easement from the City for the purpose of constructing and maintaining the drainage and storm sewer service, and

WHEREAS, the College will benefit from acquiring said easement, and

WHEREAS, the Region 1/Northwest Board of Trustees request acquiring such an easement at no cost to the College;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve requesting the utility easement on said land of approximately 0.251 acres from the City of Gary at no cost to the College.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute all necessary documents for the acquisition of said easement after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Chairman

__________________________________
Secretary

Dated August 9, 2012
APPROVAL TO PURCHASE 43 ACRES OF VACANT, IVY TECH FOUNDATION-OWNED LAND AT THE NEW ELKHART COUNTY CAMPUS, REGION 2/NORTH CENTRAL

RESOLUTION NUMBER 2012-51

WHEREAS, the long-range planning for the Elkhart County Campus includes the need for additional facilities and parking and therefore the acquisition of properties in the vicinity of the campus, and

WHEREAS, Ivy Tech Foundation, Inc. owns property within the Region’s land acquisition plan for the Elkhart County Campus, contiguous to and north of the Campus, and

WHEREAS, Ivy Tech Foundation, Inc. is willing to sell said property for its purchase price plus any additional costs associated with the property, approximately $960,000 in total, and

WHEREAS, the Region 2/North Central Board of Trustees has requested that the State Trustees purchase said vacant land;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve the acquisition of approximately 43 acres of Ivy Tech Foundation, Inc. owned land at the new Elkhart County Campus for an amount not to exceed $960,000 including a cash payment of approximately $630,000 and annual payments of $33,000 or more for ten years or less.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to enter into said purchase of said property, and an agreement with Ivy Tech Foundation, Inc. to make an initial payment of approximately $630,000 and pay the balance over time after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Chairman

__________________________________
Secretary

Dated August 9, 2012
APPROVAL FOR A NEW LEASE AGREEMENT FOR THE PUBLIC SAFETY ACADEMY BUILDING IN FORT WAYNE, REGION 3/NORTHEAST

RESOLUTION NUMBER 2012-52

WHEREAS, the College has been subleasing a portion of the Public Safety Academy building since January 1, 2008, and having more space in the building and controlling the building would be advantageous to the College, and

WHEREAS, the owner of the building, Ft. Wayne Municipal Building Corp., and its primary tenant, the City of Fort Wayne (from whom the College subleases space in the building), has offered to sublease the entire building to the College for $1.00 per year until the bonds that funded construction of the building are paid off in 2021, provided the College maintains and manages the building through a triple net lease, and

WHEREAS, the City of Fort Wayne has committed to leasing 32,000 square feet in the building from the College for $320,000 per year until the bonds are paid off at which time the intent of the City is to give the building to the College, and

WHEREAS, the Region 3/Northeast Board of Trustees has requested this lease, and

WHEREAS, the lease period is greater than two years requiring State Trustee approval;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate a lease agreement with said landlord and to execute all necessary documents for the above stated lease at a rental not to exceed $1.00 per year through 2021 after the documents have been approved by the College General Counsel.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to accept said building as a gift from the City of Fort Wayne or its Municipal Building Corp. after the bonds have been paid off and the documents have been approved by the College General Counsel.

State Trustees  
Ivy Tech Community College of Indiana

__________________________________  
Chairman

__________________________________  
Secretary

Dated August 9, 2012
AUTHORIZATION TO ENTER INTO A CONSORTIUM AGREEMENT FOR A LIFE
SCIENCE EDUCATION AND RESEARCH CENTER IN FORT WAYNE,
REGION 3/NORTHEAST

RESOLUTION NUMBER 2012-53

WHEREAS, the Ivy Tech Northeast Region has entered into a memorandum of understanding for a shared vision toward the formal establishment, funding and operation of the Life Science Education and Research Consortium of Northeast Indiana, and

WHEREAS, the Consortium and Region are now ready to develop and execute a more explicit Consortium Agreement for the purpose of fundraising with an ultimate goal of purchasing, renovating, and operating said Center in the Carew Medical Park buildings at the Parkview Randallia Campus, and

WHEREAS, the Ivy Tech Northeast Region seeks the support of the State Trustees to move forward with the Consortium Agreement and fundraising, and

WHEREAS, the Region 3/Northeast Board of Trustees has requested this support from the State Trustees;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby support the Region to develop a more formal consortium agreement and to proceed with fundraising provided the consortium agreement contains no commitment for the College to proceed with a purchase, renovation, or lease until the funds are raised.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and enter into said consortium agreement, after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Chairman

__________________________________
Secretary

Dated August 9, 2012
APPROVAL OF A CONTRACT TO CONSTRUCT AN ADDITION TO THE MAIN CAMPUS BUILDING IN SOUTH BEND, REGION 2/NORTH CENTRAL

RESOLUTION NUMBER 2012-54

WHEREAS, the State Trustees have approved the construction of an addition to the main building in South Bend, the State Budget Committee has approved proceeding with the project for $4,667,000, and the Governor is expected to also approve said project, and

WHEREAS, the bid process has been completed in accordance with applicable statutes, Indiana Case Law and College procedures including State Trustee requirements, and

WHEREAS, the lowest and best bid according to College procedures is from _____*_____ for $___*___, which requires approval by the State Trustees, and

WHEREAS, the Region 2/North Central Board of Trustees has reviewed the project and made a recommendation on a contract award;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve a contract award to _____*_____ for $___*___.

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute a contract with said firm after the State agencies and Governor have approved the project and the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

__________________________________
Chairman

__________________________________
Secretary

Dated August 9, 2012
* To be provided at the August 9 State Board of Trustees Meeting.
APPOINTMENT OF REGIONAL TRUSTEES-Central Indiana

RESOLUTION NUMBER 2012-55

WHEREAS, the Central Regional Board would like to expand and appoint three members to the Central Indiana Regional Trustees, and

WHEREAS, the Central Indiana Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Central Indiana Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scott Bess</td>
<td>Education</td>
</tr>
<tr>
<td>Charles Garcia</td>
<td>At-Large</td>
</tr>
<tr>
<td>Albert White</td>
<td>At-Large</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Scott Bess, Charles Garcia, and Albert White are hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Central Indiana, effective immediately,

AND FURTHER BE IT RESOLVED, Scott Bess, Charles Garcia, and Albert White will each serve through June 30, 2015, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Chairman

____________________________________
Secretary

Dated August 9, 2012
RESOLUTION NUMBER 2012-56

WHEREAS, the Columbus Regional Board would like to reappoint two members to the Columbus Regional Trustees, and

WHEREAS, the Columbus Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Columbus Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mary E. Stroh</td>
<td>At-Large</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Mary E. Stroh is hereby appointed as regional trustee for Ivy Tech Community College of Indiana – Columbus, effective immediately,

AND FURTHER BE IT RESOLVED, Mary E. Stroh will serve through June 30, 2015, or the date, on which a successor are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Chairman

____________________________________
Secretary

Dated August 9, 2012
REAPPOINTMENT and APPOINTMENT OF REGIONAL TRUSTEES-Wabash Valley

RESOLUTION NUMBER 2012-57

WHEREAS, the Wabash Valley Regional Board would like to reappoint two members and appoint one member to the Wabash Valley Regional Trustees, and

WHEREAS, the Wabash Valley Regional Board Nominating Committee has agreed to recommend the individuals listed below to each serve a three year term on the Wabash Valley Regional Board of Trustees;

<table>
<thead>
<tr>
<th>NAME</th>
<th>CONSTITUENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brock D. Blinn</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Donnie R. Ritter</td>
<td>Labor</td>
</tr>
<tr>
<td>Jo Ann Carmichael</td>
<td>Agriculture</td>
</tr>
</tbody>
</table>

AND WHEREAS, the recommended candidates meet all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Brock D. Blinn, Donnie R. Ritter are hereby reappointed and Jo Ann Carmichael is hereby appointed as regional trustees for Ivy Tech Community College of Indiana – Wabash Valley, effective immediately,

AND FURTHER BE IT RESOLVED, Brock D. Blinn, Donnie R. Ritter and Jo Ann Carmichael will each serve through June 30, 2015, or the date, on which successors are duly appointed, whichever is later.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

____________________________________
Chairman

____________________________________
Secretary

Dated August 9, 2012
# Treasurer’s Report

**IVY TECH COMMUNITY COLLEGE**

**SUMMARY SCHEDULE OF INVESTMENT TRANSACTIONS**

**JUNE 1 - JUNE 30, 2012**

<table>
<thead>
<tr>
<th></th>
<th>CURRENT YEAR</th>
<th></th>
<th>PRIOR YEAR</th>
<th></th>
</tr>
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<tbody>
<tr>
<td></td>
<td>$</td>
<td></td>
<td>$</td>
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<tr>
<td><strong>PRINCIPAL</strong></td>
<td>295,521,945</td>
<td></td>
<td>260,086,203</td>
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<tr>
<td><strong>Ending Balance</strong></td>
<td>264,242,984</td>
<td>$</td>
<td>236,201,800</td>
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</table>

## INTEREST INCOME

<table>
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<tr>
<th></th>
<th>Pooled Investment Fund 01</th>
<th>Other Funds (2)</th>
<th>Total Funds</th>
<th>Pooled Investment Fund 01</th>
<th>Other Funds (2)</th>
<th>Total Funds</th>
</tr>
</thead>
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<tr>
<td>BEGINNING CASH</td>
<td>$ 2,690,301.78</td>
<td>202,141</td>
<td>$ 2,892,442</td>
<td>$ 2,519,623</td>
<td>240,057</td>
<td>$ 2,759,680</td>
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<td>MONTHS INTEREST</td>
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<td></td>
<td>545,374</td>
<td></td>
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<tr>
<td>ADJUSTMENTS</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>TRANSFERS</td>
<td>(18,447.61)</td>
<td>18,448</td>
<td>(6,778)</td>
<td>6,778</td>
<td>-</td>
<td>-</td>
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<tr>
<td>CASH COLLECTIONS TO DATE</td>
<td>2,917,826.07</td>
<td>220,588</td>
<td>3,138,414</td>
<td>3,058,219</td>
<td>246,835</td>
<td>3,305,054</td>
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<tr>
<td>ADJUSTMENTS</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>INTR ACCELS - FUT. MATURITIES</td>
<td>6,829,924.96</td>
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<td>6,521,019</td>
<td>6,521,019</td>
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<tr>
<td>INTR ACCELS - YEC 10-11</td>
<td>(6,521,019.40)</td>
<td></td>
<td>(6,181,002)</td>
<td>(6,181,002)</td>
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<tr>
<td>INT ACCRUAL BASIS</td>
<td>$ 3,226,731.63</td>
<td></td>
<td>$ 3,447,320</td>
<td>$ 3,398,237</td>
<td>$ 246,835</td>
<td>$ 3,645,072</td>
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</tbody>
</table>

Footnotes: (1) Pooled Investment fund also includes Bookstore, Payroll Withholdings, and Parking
(2) Other funds include Plant, TFP/BIRT, Insurance Stabilization Reserve, and Student Government

Per WSJ – as of June 30, 2012

<table>
<thead>
<tr>
<th></th>
<th>0.1675%</th>
<th>0.0950%</th>
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<tbody>
<tr>
<td>COMMERCIAL PAPER 35 - 120 days</td>
<td>0.1675%</td>
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<td>THIRTEEN WEEK TREASURY</td>
<td>0.0950%</td>
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Average yield to Maturity as of June 30, 2012 -- 1.228%
Average yield to Maturity as of June 30, 2011 -- 1.348%

## Summary of Investment Activity as of June 30, 2012

<table>
<thead>
<tr>
<th>Institution</th>
<th>Type of Investment</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>PNC Bank</td>
<td>Certificate of Deposit</td>
<td>17,431,661</td>
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<tr>
<td>PNC Capital</td>
<td>Agencies</td>
<td>20,000,000</td>
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<tr>
<td>Dreyfus Corporation</td>
<td>Savings</td>
<td>506,872</td>
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<td>Dreyfus</td>
<td>Money Market Commercial Savings</td>
<td>7,456,638</td>
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<td>JP Morgan</td>
<td>Prime Cash Obligations Funds</td>
<td>7,639,795</td>
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<tr>
<td>Regions Bank</td>
<td>Dreyfus Cash Management</td>
<td>10,000,000</td>
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<tr>
<td>Lake City Bank</td>
<td>Prime Money Market</td>
<td>11,500,000</td>
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<tr>
<td>Lafayette Savings Bank</td>
<td>Huntington Bank Savings</td>
<td>1,000,000</td>
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<tr>
<td>Huntington Capital Corp</td>
<td>Huntington Bank Savings</td>
<td>14,000,000</td>
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<tr>
<td>Huntington Bank</td>
<td>Total</td>
<td>1,000,000</td>
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<td>KeyBank</td>
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<td>KeyBank Mkt</td>
<td>7,000,000</td>
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<td>Fifth Third Bank</td>
<td>5,000,000</td>
<td></td>
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<tr>
<td>US Bank</td>
<td>48,000,000</td>
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<td>City Securities</td>
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<td>1st Source</td>
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<tr>
<td>Wells Fargo</td>
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<td>Total</td>
<td>$ 264,242,984</td>
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<tr>
<td>Campus</td>
<td>Title or Description</td>
<td>Source</td>
</tr>
<tr>
<td>-----------------</td>
<td>-----------------------------------------------------</td>
<td>---------------------------------------</td>
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<tr>
<td>Central Office</td>
<td>Engineering Technology Pathways (2nd Yr)</td>
<td>National Science Foundation</td>
</tr>
<tr>
<td>Northeast</td>
<td>Sim Lab Equipment (Increase in Award)</td>
<td>Fort Wayne Health &amp; Ed Foundation</td>
</tr>
<tr>
<td>Kokomo</td>
<td>SIA Foundation Veterans</td>
<td>SIA Foundation</td>
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<tr>
<td>East Central</td>
<td>CORE to Business Success</td>
<td>Ball Brothers Foundation</td>
</tr>
<tr>
<td>Central Indiana</td>
<td>CICF College Readiness Fund</td>
<td>Central Indiana Community Foundation</td>
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<tr>
<td>Central Indiana</td>
<td>New Honors Program Foundation</td>
<td>Hoover Family Foundation</td>
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<tr>
<td>Central Indiana</td>
<td>Quality Collaborative Project</td>
<td>American Assoc of Colleges &amp; Universities</td>
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<tr>
<td>Columbus</td>
<td>Duke Energy Foundation Grant</td>
<td>Duke Energy Foundation Grant</td>
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<tr>
<td>Columbus</td>
<td>NAADAC Conference</td>
<td>East Indiana Area Health Ed Ctr</td>
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<tr>
<td>Sellersburg</td>
<td>Student Veterans Organization 2013</td>
<td>Purdue University/MFRI</td>
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<td>Bloomington</td>
<td>IAC RAPOS</td>
<td>Indiana Arts Commission</td>
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<tr>
<td>Bloomington</td>
<td>IAC TAP</td>
<td>Indiana Arts Commission</td>
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<tr>
<td>Total</td>
<td></td>
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</table>

**Grants & Contracts**

- Total this Report: $228,500
- 2011-2012 YTD-Total: 26,290,960
- 2010-2011 Fiscal Year-End Total: 24,631,272
- 2009-2010 Fiscal Year-End Total: 40,659,468
- 2008-2009 Fiscal Year-End Total: 22,864,309
- 2007-2008 Fiscal Year-End Total: 15,516,944
- 2006-2007 Fiscal Year-End Total: 17,679,145
- 2005-2006 Fiscal Year-End Total: 25,057,679
- 2004-2005 Fiscal Year-End Total: 41,719,722
- 2003-2004 Fiscal Year-End Total: 23,652,746
- 2002-2003 Fiscal Year-End Total: 27,222,323
- 2001-2002 Fiscal Year-End Total: $28,739,291
### DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF JUNE 2012

<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
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</thead>
<tbody>
<tr>
<td><strong>I. Article VIII</strong></td>
<td>A Reimbursement for Health Ins. Claims</td>
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<td>Anthem Blue Cross Blue Shield</td>
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<tr>
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<td>B Life and LTD Insurance</td>
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<td>AUL</td>
<td>06/11/12</td>
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<td>Anthem Blue Cross Blue Shield</td>
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<td>L Reimbursement for Health Ins. Claims</td>
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<td>JP Morgan</td>
<td>06/12/12</td>
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<td>Amount of Disbursement</td>
<td>Approved Vendor</td>
<td>Check Reference</td>
<td>Vendor Date</td>
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<tr>
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<tr>
<td>II. Article IV. AC</td>
<td>Certificate of Deposit</td>
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<td>Fifth Third</td>
<td>06/13/12</td>
<td>J0096603</td>
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<tr>
<td>AD</td>
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<td>06/13/12</td>
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<tr>
<td>AE</td>
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<td>06/18/12</td>
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<td>JP Morgan</td>
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<td>AN</td>
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### FOR THE MONTH OF JUNE 2012

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### DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF JUNE 2012

**Page 5**

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<th>Authorization for Disbursement</th>
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<td>V Computers, multiple campuses</td>
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Budget and Finance Committee

I. Action Items:

A. Consideration of a Resolution Approving a Memorandum of Understanding (MOU) for IT Help Desk Services with Indiana University

• In 2011 the College approved our co-location of the Ivy Tech data center to the Indiana University (IU) data center at IUPUI. As an extension to that partnership and in keeping with the Strategic Plan [strategy 3] *Ensure quality and efficiencies statewide*, the Office of Information Technology (OIT) believes that it is in the best interest of the College, the students, faculty and staff to utilize an established and award-winning higher education based help desk operation to provide support. The College administration is requesting to amend the existing memorandum of understanding (MOU) for help desk services provided by Indiana University. The initial MOU covers the period from June 1, 2012 to November 30, 2012 in the amount of $487,425.

• Historically the OIT has provided help desk support 7 am – 10 pm Monday through Friday and 8 am – 10 pm Saturday and Sunday. The level of staff support was limited to very basic Tier 1 calls. Tier 1 provides basic application software and/or hardware support to callers. This includes troubleshooting methods such as verifying connectivity issues, resolving username and password problems, uninstalling/reinstalling basic software applications, verification of proper hardware and software set up, and assistance with navigating around application menus.

• OIT’s help desk is not able to provide comprehensive Tier 1 support. Personnel at this level have a basic understanding of the product or service but often do not have the IT knowledge, tools or competency required for solving complex issues.

• The need for comprehensive Tier 1 help desk support is pressing; there are many issues to be addressed.

1. Due to workload volume, the management team is unable to spend adequate time on help desk management. OIT currently has a temporary manager over the daily operations. As a result many operational items have not been addressed:
   a. Standards on statewide alerts have not been established.
   b. There is a lack of documentation including FAQs and a knowledge base.

2. There are several staffing issues including:
   a. The OIT help desk is understaffed at current levels. This leads to use of expensive temporary labor at peak times such as registration. Difficulties are experienced finding qualified staff to join the help desk during these peak times.
b. There is a lack of adequate back-up staffing.
c. There is a lack of training for current help desk staff.

3. There are currently multiple help desk 1-800 numbers college-wide leading to end user confusion. Phase One of this project will replace the Central Office OIT help desk with subsequent phases presenting a college-wide help desk solution.

- Based on the current issues OIT believes the best option is a long-term agreement with Indiana University. In June a six-month agreement was initiated with IU to cover nights, weekends, and holidays with the plan to transition all operations in October 2012. IU will provide support to faculty, staff, and students 24x7x365 via phone, email, chat, and remote control.

- Tools are in place so that location and campus-specific information is provided to make support seem “local”. The two major IU campus locations in Indianapolis and Bloomington provide business continuity, should one center be unavailable for any reason at all hours of the day and night. Knowledge Base information populates self-service tools, and provides answers to IT questions so staff has resolutions at their fingertips, and do not waste time solving a problem that already has solutions.

- IU’s Client Services and Support division receives over 2.2M personal contacts and 30M online self-service page returns per year. The services are highly rated in satisfaction surveys.

- The leadership (Manager, Director, and Assoc. VP) of this group has a combined IT Support experience of almost 80 years. This organization has won national and international awards, publishes and speaks frequently at major higher-education venues, and serves on the boards and advisory boards of HDI, TechPoint, AT&T, Numara, and several areas of EDUCAUSE.

- In an effort to support the existing Ivy Tech personnel that will be affected by the solution and to ensure a smooth transition, Indiana University has agreed to interview Ivy Tech’s current help desk staff for positions with their support group thereby helping to ensure a smooth transition. Once the State Board of Trustee’s approval is received an implementation plan will be developed.

- Help Desk/Support Center history at IU dates back several decades. The beginning of support in the 1980’s consisted of two separate Help Desk operations focused on academic and administrative computing on each campus. In the early 1990’s academic and administrative computing merged to create one Support Center on each campus. This Center handled contacts from faculty, staff, and students on that campus Mon-Fri
8am-5pm. In 1997, the IU Bloomington and IUPUI technology organizations merged to form one Support Center handling contacts from both campuses through one organization with two locations. The first IT Strategic Plan for IU set the path to expand support to faculty, staff, and students 24x7x365 via phone, email, walk-in, chat, and remote control. Based on the second IU IT strategic plan, named Empowering People, support is offered to all eight campuses of IU. The strategic plan shows the emphasis of supporting the IU community in the use of IT in their everyday work. There is representation and leadership for support in the VP IT Cabinet, again displaying the importance IU places on making sure faculty, staff, and students have IT that works for them.

- The proposal by IU is valued at $1,035,200 for the period 12/2012 – 5/2014. This is approximately 20 – 25% less than other solutions investigated.

- Currently salary and temporary labors costs for the Ivy Tech IT help desk is $550,000 annually. This cost can fluctuate based on temporary labor needs for heavy volume times such as during registration/beginning and end of term periods.

- To provide the same staffing levels and support hours that IU is providing, the College would increase this cost approximately $295,000 in full-time staff or $576,000 in temporary labor costs annually. Ivy Tech’s annual cost in personnel would be approximately $845,000 - $1,126,000 vs. $690,100 with IU.

- **IU Cost Summary**

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<td>IU Admin Overhead</td>
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<td>$ 40,200</td>
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<td>Start up costs</td>
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<tr>
<td>Total</td>
<td>$ 487,425</td>
<td>$1,035,200</td>
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*18 months

The contract may be extended for an additional two years and IU has provided a cost estimate of $1,516,508 for the additional two year period.
II. Information Items

A. Discussion of the FY 2014-15 Biennial State Budget

- The College’s base state operating appropriation is $186.4 million for FY 2013
- The College’s fee replacement appropriation is $30.3 million for FY 2013
- The Commission for Higher Education provided instructions to each institution in May 2012
- In December, the Commission will provide a recommendation to the State Budget Committee and General Assembly for both operating and capital funds for each institution
- The Commission’s operating budget recommendation will be based upon the following:
  - Step 1: Reduce base operating appropriation by 6% in FY 2014 and 7% in FY 2015. For the College this represents a reduction of $11.2 million and $13 million respectively (“Adjusted Base”)
  - Step 2: Add to Adjusted Base funds earned by the College under the Commission’s Performance Funding Formula. The PFF will total $66.3M in FY 2014 and $77.4M in FY 2015
  - PFF Measures:

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<td>Degree completion</td>
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<tr>
<td>At-risk degree completion</td>
<td>X</td>
</tr>
<tr>
<td>High impact degree completion</td>
<td>X</td>
</tr>
<tr>
<td>Student persistence (credit hours)</td>
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<tr>
<td>Remediation (completion)</td>
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<td>On-time degree</td>
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<tr>
<td>Institution productivity</td>
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- Dual credit was not included by the Commission in the PFF for the upcoming biennium. The College received approximately $1M in PFF in FY 2013 for dual credit

- The Commission uses the 3 year average of 2009-2011 and compares it to the 3 year average of 2006-2008 to determine growth. In some cases growth is shown in raw numbers (e.g. # of graduates) and in others growth is shown in percentage rate increase (e.g. on-time graduation rate % increase)
  - Using the Commission’s measure, College degree completion increased by 23%, at-risk degree completion by 50%, and student persistence by 34%. The College’s share of total degree completion change is likely to decline vs. the prior
bienium while its share of at-risk degree completions will increase relative to other institutions
  o The College’s on-time degree rate increased 0.6%
  o The number of students completing remediation and Gateway courses increased. However the success rate in terms of the percentage of successful completions declined
  o The College’s institutional productivity metric calculates the value of transfer students—growth in average annual dollars saved to the student ($13 million) and to state taxpayers ($10 million) for the 2009-2011 period vs. 2006-2008

- The Commission will provide a weighting to each the above metrics at the end of July. Additional data will be provided once a determination has been made
- To achieve break-even the College will need to realize 17% of the total PFF allocated. The College received approximately 35% of the total PFF for FY 2012-13 biennium
- At this point it is not known whether the Commission will recommend any capital projects or R&R funding. The Board of Trustees approved a request of $225 million for new capital and $6 million for R&R in June 2012
- The Commission will supply the College with the numbers to prepare its request to the Indiana General Assembly

The General Assembly will make a final allocation during the budget session expected to end in April 2013

**B. Discussion Regarding the Investment Policy for Ivy Tech Community College**

- The State Board of Trustees are authorized and empowered by the Indiana Code to establish written policies for the investment of funds.

- The College’s current investment policy was adopted by the State Trustees in February 2009.

- The existing policy is financially conservative and has served the College well throughout the economic downturn, especially during the period of the most significant liquidity crisis. Primary investment vehicles have been certificates of deposit, treasuries, agencies, and money market accounts. By the policy, maximum maturities are limited to five years.
• Since June 2009, the College has significantly improved its financial condition, thus enabling it to now consider longer maturities and additional authorized investments for a portion of its portfolio.

• In June 2009 total cash and investments totaled $133.8 million. In June 2012, this has nearly doubled to $264.2 million. Despite this increase, reports produced by the rating agencies indicate that Ivy Tech ranks relatively low on various ratios related to this measure compared to other “AA” rated institutions. Consequently, it will continue to be a goal of the College to increase cash and investments.

• These potential modifications to the investment policy would be expected to generate additional interest income, however with modest increases in risk.

• If the investment policy is modified, the College may choose to use banks or private money management firms to manage a portion of the investment pool. The existing policy authorizes the use of outside portfolio managers upon recommendation of the Vice President for Finance and Treasurer and subject to approval by the State Board of Trustees.

• The existing investment policy is included as Attachment 1 for your review.

• Additional data on the composition of the College’s investments will be provided at the Committee meeting.

INVESTMENT POLICY FOR IVY TECH COMMUNITY COLLEGE

I. Statement of Purpose:

The investment policies are adopted by the State Board of Trustees to direct the prudent investment of College funds in a manner consistent with the objectives as hereby stated.

II. Investment Philosophy and Objective:

It shall be the policy of Ivy Tech Community College to manage the investment portfolio of the College in a manner described in Section 30-4-3-3 of the Indiana Statutes.

The investment portfolio is a source of funds for current and future operations of the College. Objectives include:
A. Compliance with all statutory requirements of the State of Indiana
B. Safety and preservation of principal
C. Sufficient liquidity to meet institution needs
D. Maximum return on investment while maintaining safety of principal and adequate liquidity for institutional needs

III. Scope of the Investment Policy

This investment policy applies to those assets for which the State Board of Trustees and the Vice President for Finance and Treasurer have discretionary authority. Assets subject to this investment policy include:

A. Designated funds held by the College to be invested separately as required by law, contract, or College policy
B. Pooled investments held by the College that are not specifically designated.

Assets excluded from this policy include:

A. Funds held by a bond trustee
B. Endowment funds
C. Voluntary Employee Beneficiary Association (VEBA) trusts

IV. Investment Officer - Authority:

The Vice President for Finance and Treasurer of the College or designee has the exclusive authority to implement and comply with the investment policies set forth in this document. The Vice President for Finance and Treasurer also has the authority to make exceptions to the Investment Policy. Exceptions will be reported back to the State Board of Trustees at the next State Board meeting. If current investment holdings do not meet the parameters of this Investment policy on the date it becomes effective, those holdings not in compliance may be sold or maintained at the discretion of the Treasurer taking into consideration the best interests of the College as a whole.

V. Asset Allocation:

The portfolio shall maintain a prudently diversified investment portfolio. The maturities of investments must be arranged to meet the liquidity needs of the institution. Longer maturities may be added to enhance investment returns.

VI. Authorized Investments:
The following investments shall be authorized subject to the limits indicated:

A. Certificates of Deposit and/or Interest-bearing Deposit Accounts

1. Must be insured by the Federal Deposit Insurance Corporation (FDIC) and the Public Deposit Insurance Fund (PDIF)
2. Maximum maturity: five (5) years.
3. One bank’s deposits must not exceed twenty (20%) of the College’s total investment portfolio at time of purchase.

B. U.S. Government Treasury Securities

1. Maximum maturity: five (5) years.

C. U.S. Government Agency Securities

1. Maximum maturity: five (5) years.

D. Repurchase Agreements

1. Maximum maturity: fourteen (14) days.
2. Collateral: U.S. Treasury and Agency Securities with the College having a perfected interest in the securities. The value of the securities must equal or exceed the principal plus anticipated interest earnings.

E. Commercial Paper

1. Maximum maturity: two hundred seventy (270) days.
2. Must be rated at least A-1 or P-1 by Standard and Poor’s or Moody’s.
3. The College’s total investment in Commercial Paper may not exceed fifty (50%) of total investments.

No more than one million ($1,000,000) or ten percent (10%) of the College’s total investment, whichever is less, may be invested in any one company at one time.

No more than twenty-five percent (25%) of the total Commercial Paper portfolio may be invested in a single industry.

F. Money Market Accounts/Funds
1. Investment participation is limited to funds that are subject to SEC Rule 2a-7 with assets totaling at least $1,000,000,000 or funds managed by Indiana banks insured by the Public Deposit Insurance Fund (PDIF).

G. Equities

It is the intent of this policy to not have College funds invested in corporate equities or other instruments which could prudently be expected to have significant price variances. Gifts of stock, to the College, may be accepted and held until the Treasurer determines a prudent time to dispose of the equities.

VII. Quality Ratings:

A. The quality rating guidelines that are to be used shall be the ratings as of the date of the purchase of the security. If a rating change occurs which disqualifies a security that is already present in the College’s portfolio, the following procedures are to be implemented:

1. If the investment is to mature within six months from the date of the rating change, no action is required. Action may be taken, however, if it is deemed to be in the College’s best interest.

1. If the maturity of the investment exceeds six months from the date of the rating change, it must be sold within 30 days from the discovery of the rating change.

B. Cash and securities held by brokerage firms must be insured in full to protect the College against loss from other than market fluctuations.

VIII. Placement of Investments:

It is the College’s policy to solicit bids. Investments are to be placed with the eligible financial institution submitting the highest and best net bid for the type and amount of investment requested. Diversification of College assets may be considered in selecting the best bid. Overnight investments need not be bid. Exceptions to the bid process are authorized when time constraints are such that a loss of income would result if bids were solicited.

In determining the number of bids to be solicited and which institutions are to be contacted, time available to place investments in order to obtain same-day investments of funds, total net yield over the life of the investment and level of service are to be considered.

In the event two or more eligible institutions submit the same high net bid for the type of investment requested, the investment may be placed with the institution selected at the discretion of the investment officer after considering such factors as accumulated investments already placed and service provided by the institution.
IX. **External Investment Managers:**

The management of the College portfolio may be delegated in whole or in part to an outside professional portfolio manager(s)/advisor(s) upon recommendation of the Vice President for Finance and Treasurer and subject to State Board approval.

X. **Premiums or Discounts:**

Securities may be purchased at either a premium or a discount. If securities are purchased at other than par value, the discount or the premium will be amortized over the life of the investment in compliance with Generally Accepted Accounting Principles (GAAP).

XI. **Gains/Losses:**

Securities may be sold for more or less than book value if such action would be consistent with the College’s investment goals. Any sale of a security that results in a gain or loss must be reflected in current investment income.

XII. **Safekeeping:**

Investments purchased from financial institutions are to be safe kept at the institution from which they are purchased. Investments purchased from securities firms may be safe kept at the securities firm on behalf of the College or delivered to the financial institution designated for custodianship.

XIII. **Reporting:**

The Cash and Auxiliary Accounting Department will prepare, on a monthly basis, reports, which list the investment purchases, income, maturities, and the ending investment balance by College fund. A summary report will be presented to the State Board and the detail reports are filed in the Vice President for Finance and Treasurer’s office.

C. **Negotiation of the Contract for the Academic Advising Technology Solution with Starfish Retention Solutions**

- Resolution 2012-2 to negotiate a contract with Starfish Retention Solutions (Starfish) for an academic advising technology solution was approved in February 2012.
- The estimated cost was $978,857 for one-time expenses including an annual software licensing fee of $424,256.
- Subsequent to this approval, the College entered into negotiations and discovered two key facts that have subsequently caused an increase in the one-time cost:
  1. The Ivy Tech scope of work was not interpreted correctly by Starfish in their initial proposal response.
  2. Unanticipated increases in potential risk to the College were uncovered through further discussion with Starfish, and which required contractual mitigation.
- Specifically, through ongoing conversations with Starfish, the College learned that the vendor had not fully understood or realized the complications imposed upon their hosted
solution by engaging an institution the size or complexity of Ivy Tech. It was through these same clarifications the College identified potential increases in project risk and software functionality, and subsequently mandated certain protections, such as software code escrow, contractually upon the vendor.

- Additionally, to address intricacies unique to Ivy Tech that could appear during the implementation of the customized solution, flexibility had to be brought into what was originally anticipated to be a firm-fixed price type of contract.
- Lastly, as was previously discussed and encouraged by the Trustees, downward pressure was brought through negotiation upon the recurring annual cost of the software license fee through use of a 5-year agreement timeline.

The chart below is a summary of the previous agreement and the new agreement: However, the College has been able to mitigate a variety of risks and has obtained key unique customizations that will allow this software to assist Ivy Tech in its long-term student retention efforts. Lastly, while the overall cost of this hosted agreement has risen, it should be noted that Ivy Tech’s new price is still $1,429,773 less over a 5-yr time frame than the price generally ‘charged to’ / ‘received from’ other higher education institutions.

<table>
<thead>
<tr>
<th>PRICE COMPONENT</th>
<th>OLD PRICE</th>
<th>NEW PRICE</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Installation Materials</td>
<td>$ 38,136</td>
<td>$ 38,136</td>
<td>Pre-paid 3rd party software</td>
</tr>
<tr>
<td>Installation Services</td>
<td>$ 554,601</td>
<td>$ 896,712</td>
<td>Includes travel and unique customizations to deal with Ivy Tech size/complexity.</td>
</tr>
<tr>
<td>Installation License</td>
<td>$ 386,120</td>
<td>$ 386,120</td>
<td>No-change</td>
</tr>
<tr>
<td>Risk Mitigation</td>
<td>$ 0</td>
<td>$ 141,000</td>
<td>Software Code Escrow, private environment, special testing hw/sw</td>
</tr>
<tr>
<td><strong>ONE TIME TOTAL</strong></td>
<td>$ 978,857</td>
<td>$ 1,461,968</td>
<td></td>
</tr>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>OLD PRICE</th>
<th>NEW PRICE</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Risk Mitigation</td>
<td>$ 0</td>
<td>$ 36,000</td>
<td>Software Code Escrow</td>
</tr>
<tr>
<td>Ongoing License Cost</td>
<td>$ 424,256</td>
<td>$ 315,000</td>
<td>26.1% reduction</td>
</tr>
<tr>
<td><strong>RECURRING TOTAL</strong></td>
<td>$ 424,256</td>
<td>$ 351,000</td>
<td>17.3% reduction</td>
</tr>
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</table>

D. Discussion of the Implementation Costs Associated with the Student Success Center (Blackboard)

The College entered into a contract with Blackboard in the amount of $500,000 in FY2011-12 to explore the possibility of setting up a virtualized Student Services Call Center for the purpose of improving the student experience, improving staff workloads and refocusing efforts toward more strategic priorities. Time and resources were spent to determine how Blackboard could assist with some of the following priorities; 1) Improve student satisfaction with the offices of Financial Aid, Student Accounts, Admissions, Records and Registration, 2) Reallocate staff resource to more strategic tasks, 3) Enable new enrollments for Ivy Tech as a result of outbound
call campaigns and 4) Ensure a high percentage of retained enrollments from semester to semester as a result of proactive notifications.

Researching possible implementation alternatives with Blackboard first resulted in a proposal that would cost the College over $11M annually. After continued negotiations and the development of a virtualized Student Services Call Center the College presented the Board with a $6.5M annual contract that was approved at the June board meeting.

E. Discussion of the FY2011-12 Expenditures to the Asher Agency, Inc.

The College spent approximately $800,000 more than the amount authorized in the FY2011-12 approved budget for advertising expenses with the Asher Agency, Inc. The additional dollars spent with Asher was as a result of the enrollment campaign that was shared at the June board meetings. This campaign was presented to the Board and then developed and launched in late June and early July as a push for increased Fall enrollment. A portion of the money was spent on the production of two new television spots and over 115 billboards to be posted around the state.

The majority of the additional money passed through Asher and was spent on actual television and outdoor buys. The money was spent to purchase TV commercial time and billboard placement around Indiana. The additional money was within budgeted reserves that resulted in an increase of the expected spend on mass media via Asher due to the additional campaign.
Planning & Education Committee Meeting Agenda Items

1. **Spring 2012 Remedial Pilot Results**
   Presenter: Saundra King, Assistant Vice President of Remediation and Innovation

2. **Ivy Institute Metrics**
   Presenter: Mary Ostrye, Provost and Senior Vice President

3. **2010-11 Graduate Profile & Follow-Up Survey**
   Presenter: Sonia Ninon, Senior Research Associate
Planning and Education Committee
Academic Metric Reporting
August 9, 2012

Agenda

1. Spring 2012 Remedial Pilot Results
   Presenter: Saundra King, Assistant Vice President of Remediation and Innovation

2. Ivy Institute Metrics
   Presenter: Mary Ostbye, Provost and Senior Vice President

3. 2010-11 Graduate Profile & Follow-Up Survey
   Presenter: Mary Ostbye
Spring 2012 Remedial Pilot Results

Traditional Remedial Sequence

Assessment: Take single standardized exam

Placement: Cut scores determine placement in one or more levels of remedial education

Enrollment: Students take 1 or more courses before enrolling in gateway courses

Completion: Success has been defined as completion of remedial course.

NEW: Measure of success is the completion of gateway course.
High percentage of students in remedial education

Fall 2011 IPEDS Cohort n= 19,319
37.3% tested into MATH 015
27.9% tested into MATH 023
Total testing into 2 lowest levels of remedial math = 65.2%
28.7% tested into ENGL 083
20.7 tested into ENGL 093

3 year graduation rate:
Math: 2 levels below college ready = 4.7%
1 level below college ready = 9.0%
### Ivy Tech

<table>
<thead>
<tr>
<th>Three Year Graduation Rate by Placement</th>
<th>2006 Cohort</th>
<th>2007 Cohort</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total Cohort</td>
<td>Total Graduates</td>
</tr>
<tr>
<td>All</td>
<td>12,531</td>
<td>1,311</td>
</tr>
<tr>
<td>By Reading Placement Level</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Levels Below</td>
<td>113</td>
<td>13</td>
</tr>
<tr>
<td>1 Level Below</td>
<td>1,915</td>
<td>77</td>
</tr>
<tr>
<td>College Level</td>
<td>10,174</td>
<td>1,117</td>
</tr>
<tr>
<td>Missing Below ACTS</td>
<td>942</td>
<td>42</td>
</tr>
</tbody>
</table>

Data provided by IR
In the summer of 2011, Indiana Commission for Higher Education received a 1 million dollar grant.

Ivy Tech received $500,000 to redesign the delivery of remedial course work with the goal of increasing degree/certificate attainment.

*East Central*

*Accelerated Learning Project (ALP) with ENGL 093/ENGL 111.* Students testing into ENGL 093 and program ready in reading are enrolled concurrently in ENGL 111 (3 credit) and ENGL 093 (3 credit, 4 contact hours – 2 lecture hours, 2 lab hours per week). For each ALP ENGL111 sections, 8 slots are reserved for students taking the 2 courses, and 12 slots for students that place directly into ENGL 111. Students enrolled in ENGL 093 meet after the ENGL 111 class, with the ENGL 111 instructor. The focus of their work is supplemental instruction of the ENGL 111 material in a lab setting.

Fall: 1 section with 9 students enrolled. **Results:** 88.9% pass rate, compared to 52.8% in non-pilot sections. (In addition, of the 19 students enrolled in the ALP model in the East Central and Richmond regions, 73.7% passed ENGL 111, compared to the college-wide pass rate in ENGL 111 of 55.7%).

Spring: Did not offer as co-requisite.
East Central

The ALEKS pilot will reduce the time spent teaching/reviewing general math topics during class time to the first module (4 weeks) and expand the time we use in class for Algebra topics to modules 2-4 (12 weeks). The first module requires 80% competency. Students will be supported with the ALEKS online tool and face to face math workshops/tutoring. At the end of the first module if students do not score 80% they still move with the rest of the class to the next module but they continue to work in ALEKS and use the workshops to prepare to retest. Credit recovery process available for students that successfully complete at least two modules.

Fall: 215 students enrolled in MATH 015. Results: 48% pass rate compared to 46% in non-pilot sections.
Spring: 76 students enrolled in MATH 015. Results: 37% pass rate compared to 42% in non-pilot sections.

Richmond

Accelerated Learning Project (ALP) with ENGL 093/ENGL 111. Students testing into ENGL 093 and program ready in reading are enrolled concurrently in ENGL 111 (3 credit) and ENGL 093 (3 credit, 4 contact hours – 2 lecture hours, 2 lab hours per week). For each ALP ENGL111 sections, 8 slots are reserved for students taking the 2 courses, and 12 slots for students that place directly into ENGL 111. Students enrolled in ENGL 093 meet after the ENGL 111 class, with the ENGL 111 instructor. The focus of their work is supplemental instruction of the ENGL 111 material in a lab setting.
Fall: 1 section with 10 students enrolled. Results: 70% pass rate, compared to 53% in non-pilot sections. (In addition, of the 19 students enrolled in the ALP model in the East Central and Richmond regions, 74% passed ENGL 111, compared to the college-wide pass rate in ENGL 111 of 56%).
Spring: 1 section with 6 students enrolled. Results: 50% pass rate, compared to 44% in non-pilot sections.
Richmond

Co-requisite MATH 118/023. Students testing into MATH 118 are enrolled concurrently in MATH 118 (3 credits) and MATH 023 (3 credits). The content covered in MATH 023 strengthens the mastery of competencies in MATH 023.

Spring: 8 students enrolled in MATH 118 and MATH 023. Results: 75% pass rate in MATH 118 and 63% pass rate in MATH 023, compared to 62% pass rate in MATH 118 and 48% in MATH 023 in non-pilot sections.

Kokomo

My Math Lab (MML) Modules Pilot. Content divided into 5 modules. The class meets twice a week; one day in a computer lab and one day in a classroom. The students move through the course by completing practice questions and demonstrating content mastery by completing a practice test through the use of MML. On lecture days students grouped according to their homework and demonstrated skills. Problem sets are made specifically for each group and the students work together in class while the instructor provides "mini lectures" and individualized assistance as needed.

Fall: 1 section of MATH 015 with 17 students enrolled. Results: 95% pass rate, compared to 46% in non-pilot sections.
Spring: 1 section of MATH 015 with 22 students enrolled. Results: 50% pass rate, compared to 42% in non-pilot sections.
Northeast

The Emporium Model of Instruction utilizes MML to facilitate content delivery for the students in a self-paced manner. The faculty member does not deliver a traditional lecture, but rather assists individual or small groups of students as questions arise. The students move through the course by completing practice questions and demonstrating content mastery by completing a practice test. If a student completes all the content, they can work on content from the next level MATH course. Students benefit by being better prepared for the next course, or test out of the next course into a higher level MATH class.

Fall: All sections of MATH 015 with 1,283 students enrolled. Results: 32% pass rate, compared to 46% in non-pilot sections.

Spring: All sections of MATH 015 with 1,050 students enrolled. Results: 27% pass rate, compared to 42% in non-pilot sections. All sections of MATH 035 with 345 enrolled. Results: 32% pass rate, compared to 42% in non-pilot sections.

Northwest

MyMathLab (MML) Modules Pilot. Content divided into 5 modules. The class meets twice a week; one day in a computer lab and one day in a classroom. The students move through the course by completing practice questions and demonstrating content mastery by completing a practice test through the use of MML. On lecture days students grouped according to their homework and demonstrated skills. Problem sets are made specifically for each group and the students work together in class while the instructor provides "mini lectures" and individualized assistance as needed.

Fall: 4 sections of MATH 015 with 78 students enrolled. Results: 41% pass rate, compared to 46% in non-pilot sections.

Spring: 4 sections with 87 students enrolled. Results: 45% pass rate, compared to 42% in non-pilot sections.
Southeast

The Emporium Model of Instruction utilizes MML to facilitate content delivery for the students in a self-paced manner. The faculty member does not deliver a traditional lecture, but rather assists individual or small groups of students as questions arise. The students move through the course by completing practice questions and demonstrating content mastery by completing a practice test. If a student completes all the content, they can work on content from the next level MATH course. Students benefit by being better prepared for the next course, or test out of the next course into a higher level MATH class.

Spring: 1 section with 9 enrolled. Results: 44% pass rate, compared to 42% in non-pilot sections.

Wabash Valley
Terre Haute

Co-requisite MATH 118/ASAS 007. Students testing into MATH 118 are enrolled concurrently in MATH 118 (3 credits) and ASAS 007 (Special Topics Math) (3 credits). The content covered in ASAS 007 strengthens the mastery of competencies in MATH 023. “Just in time remediation”.

Spring: 13 students enrolled in MATH 118 and ASAS 007. Results: 23% pass rate in MATH 118 and 31% pass rate in ASAS 007, compared to 62% pass rate in MATH 118 and 48% in MATH 023 in non-pilot sections.
**Online instruction MATH 035**

*Online Instruction with Tutoring Project: K-12 – Blackboard Math 035 Fundamentals of Algebra II online pilot.* Online content provided by Blackboard; self-paced online instruction with online tutors provided by the college. Mentors at Kokomo, Richmond, Terre Haute and Indianapolis are provided to assist students in taking an online course taught by K-12 faculty members. The class is taught in a sixteen-week format; no required textbook, and two proctored examinations are administered.

**Fall:**
- Wabash Valley (Terre Haute) – 48 enrolled, 37.5% pass rate
  - Kokomo – 13 enrolled with 30.8% pass rate
  - Central Indiana (Indianapolis) – 38 enrolled with 34.2% pass rate
  - Richmond – 18 enrolled with 50% pass rate

  *As compared to 44% pass rate in non-pilot sections*

**Spring:**
- Wabash Valley (Terre Haute) – 100 enrolled, 53% pass rate
  - Kokomo – 22 enrolled, 55% pass rate
  - Central Indiana (Indianapolis) – 27 enrolled, 37% pass rate
  - Richmond – 10 enrolled, 20% pass rate

*As compared to 42% pass rate in non-pilot sections*

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**Fall 2012: Co-Requisite Pilots**

<table>
<thead>
<tr>
<th>Region</th>
<th>Courses Offered</th>
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<tbody>
<tr>
<td>Region 1 Northwest</td>
<td>At least 1 section of MATH 118/MATH 007 (Special Topics Math)</td>
</tr>
<tr>
<td>Region 2 North Central</td>
<td>4 sections of ENGL 111/ENGL 093</td>
</tr>
<tr>
<td>Region 3 Northeast</td>
<td>3 sections of MATH 118/MATH 020</td>
</tr>
<tr>
<td>Region 4 Lafayette</td>
<td>None</td>
</tr>
<tr>
<td>Region 5 Kokomo</td>
<td>1 section of ENGL 111/ENGL 093</td>
</tr>
<tr>
<td>Region 6 East Central</td>
<td>2 sections of MATH 118/MATH 023</td>
</tr>
<tr>
<td>Region 6 East Central</td>
<td>2 sections of ENGL 111/ENGL 093</td>
</tr>
<tr>
<td>Region 7 Wabash Valley</td>
<td>17 sections of MATH 118/Special Topics Math</td>
</tr>
<tr>
<td>Region 8 Central Indiana</td>
<td>3 sections of ENGL 111/ENGL 093</td>
</tr>
<tr>
<td>Region 9 Richmond</td>
<td>2 sections of MATH 118/MATH 020</td>
</tr>
<tr>
<td>Region 10 Columbus</td>
<td>2 sections of ENGL 111/ENGL 093</td>
</tr>
<tr>
<td>Region 11 Southeast</td>
<td>10 sections of ENGL 111/ENGL 093</td>
</tr>
<tr>
<td>Region 12 Southwest</td>
<td>1 section of MATH 118/MATH 007</td>
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<tr>
<td>Region 13 Southern Indiana</td>
<td>1 section of ENGL 111/ENGL 093</td>
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<tr>
<td>Region 14 Bloomington</td>
<td>1 section of MATH 118/MATH 007</td>
</tr>
<tr>
<td>Region 14 Bloomington</td>
<td>1 section of MATH 118/MATH 007</td>
</tr>
</tbody>
</table>

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**Changing Lives**

**Ivy Tech Community College**

**MAKING INDIANA GREAT**
Diverting students from traditional remedial programs:

Place students directly in college-level gateway courses and offering co-requisite support:
- Linked courses
- Just-in-time tutoring or instruction through the use of:
  - Self-paced computer labs with required attendance
  - Extra help sessions

Provide two-semester gateway courses with support.

Embed remediation into instruction.

Clarifying what constitutes readiness for success:

ASA Math, Reading, and Writing Curriculum Committees have been working to identify competences needed for college level success.

Faculty began work with ACCUPLACER to develop a comprehensive placement/diagnostic tool which will be correlated to these competencies. In addition to cognitive attributes, non-cognitive attributes can, and will be identified and used.
Ivy Institute Metrics

Ivy Institute Of Technology Demographics

Program Areas

<table>
<thead>
<tr>
<th>Program Area</th>
<th>Number</th>
<th>%</th>
</tr>
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<tbody>
<tr>
<td>HVAC</td>
<td>12</td>
<td>36%</td>
</tr>
<tr>
<td>Machine Tool</td>
<td>35</td>
<td>67.8%</td>
</tr>
<tr>
<td>Welding</td>
<td>3</td>
<td>3.4%</td>
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Gender

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<th>Number</th>
<th>%</th>
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<tr>
<td>Female</td>
<td>5</td>
<td>5.7%</td>
</tr>
<tr>
<td>Male</td>
<td>82</td>
<td>94.3%</td>
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Ethnicity

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<th>Number</th>
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</thead>
<tbody>
<tr>
<td>Black, non-Hispanic</td>
<td>18</td>
<td>20.7%</td>
</tr>
<tr>
<td>White, non-Hispanic</td>
<td>59</td>
<td>67.8%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>3</td>
<td>3.4%</td>
</tr>
<tr>
<td>Other / Multiracial</td>
<td>2</td>
<td>2.2%</td>
</tr>
<tr>
<td>Not Reported</td>
<td>5</td>
<td>5.7%</td>
</tr>
</tbody>
</table>

Age

- Traditional
- Non-Traditional

50
Enrollment & Retention Highlights

- 26 students completed the 1st IIT term. All 26 re-enrolled to the 2nd IIT term. 24 (92.3%) of the 26 re-enrolled to the 3rd IIT term.

- 68 students completed the 2nd IIT term. 63 (92.6%) re-enrolled to the 3rd IIT term.

- 77 students completed the 3rd IIT term.

- Of the 26 students who completed the 1st IIT term, 22 (84.6%) completed the program in 3 terms.

Ivy Institute of Technology Locations
New Ivy Institute of Technology TC Programs
Beginning Fall 2012

- Automotive
  - Kokomo
  - Lafayette
  - Terre Haute
  - Richmond
- HVAC
  - Sellersburg
- Machine Tool
  - Indianapolis
  - South Bend
- Mechatronics
  - Columbus
  - Sellersburg
  - South Bend
  - Valparaiso
- OFAD
  - Greencastle
- Welding
  - Anderson
  - East Chicago
  - Richmond
  - Terre Haute

Testimonial

Greetings former instructors and staff.

As the first ever graduate of the South Bend Machine Tool Institute, I am with great joy that I tell you that on Friday 6/22/12, after 3 interviews and a 3 hour test, I have been offered and have accepted a position at Kobelco as a Quality Control inspector on the first shift. I have been told that within 3-9 months the expectations for me are to transition to and become an inspector of the second shift, wherein I will be supervising 3 other QC inspectors. I was told by HR that my 8 years of prior QC experience opened the door, but that it was my machine tool education and experience that sealed the deal.

I want to thank all of you from the bottom of my heart for you each played an integral part in my success, for without you and my MTI and NIMS certifications I would not have even been considered as a candidate for this position.

If you ever need a recommendation for the MTI, Rob knows how to get in contact with me.

Thank you,
Doug Miller
2010-11 Graduate Profile and Trends

Credentials Awarded

- 2009-10: 9,419
- 2010-11: 12,077
- 2011-12*: 15,513

* Preliminary data
2010-11 Graduate Follow-Up Survey

Educational Experience

- Nearly 9 in 10 (87%) of graduates are pleased with their educational experience at Ivy Tech
  - Public & Social Services, Education, and Liberal Arts & Sciences graduates are the most pleased with their Ivy Tech education and training
  - Technology graduates rate their Ivy Tech experience lowest despite having the highest full-time employment and the highest annual
Overall Ivy Tech Education and Training

Educational Objectives

- Top 4 Educational Objectives
  - Completing a degree or technical certificate program
  - Personal interest or self-improvement
  - Preparing to enter or re-enter the job market
  - Preparing to change careers
- Coursework is largely perceived as beneficial to achieving goals, but not strongly so
  - "Very Helpful" ratings ranged from 29% to 55%, whereas "Somewhat Helpful" ratings were higher for all but two objectives
Job Satisfaction

Current Annual Base Salary

*Nursing salary data was included with Health Science salary data in 2009-10, but not in 2010-11.
Salary Increase Since Graduation

- Decreased: 14%
- Increased: 46%
- Remained the same: 40%

Current Education Status

- Attending Ivy Tech: 13%
- Attending another school: 20%
- Not currently attending another school, and have no plans to attend one: 24%
- Not currently attending another school, but plan on furthering my education: 38%

40% are currently attending Ivy Tech or another school

78% attend Ivy Tech, another school or plan to return to school in the future
Career Services and Volunteerism

- Awareness of Ivy Tech’s Career Services is increasing
  - Basic job search skills such as resume writing and job search assistance are highly utilized services, followed by employing the Ivy Tech website for job searching.
  - Fewer than half of graduates are aware they have access to these resources after graduation

- Volunteerism has increased an average of 1 ½ hours each month from last year, up to nearly 7 hours per month
  - Public & Social Services and Education graduates give the most time each month – over 10 hours on average

Conclusions

- The College granted more than 12,000 degrees and certificates in 2010-11, an increase of 28% from the previous year
  - The awards included increasing numbers of certificates and new associate degree types (Associate of Arts and Associate of Fine Arts)
  - The 2011-12 data on the number of awards will be available later in August

- Graduates are generally pleased with their Ivy Tech experience. Most have enjoyed their classes and instructors, and are excited about completing this important step which they believe will facilitate achievement of their next goals.
  - Transfer to a four-year school
  - Enter or re-enter the job market
  - Change careers or positions
Conclusions – Cont’d

- Graduates believe Ivy Tech has room for improvement with:
  - Course relevancy to goal attainment
  - Targeted assistance in obtaining rewarding employment – both intrinsic satisfaction and salary
BUILDINGS, GROUNDS, AND CAPITAL COMMITTEE

I. DECISION ITEMS

A. Region 1/Northwest - Approval to acquire property by easement from the City of Gary.

This item will authorize the acquisition of an easement from the City of Gary for approximately 0.251 acres of land for drainage and storm sewer service on City owned land in Gary.

- Over the years, the College has purchased land in the block immediately south of the Gary Campus along 35th Avenue and now owns all the land bounded by 35th Avenue on the north, 35th Court on the south, and Tennessee and Louisiana Streets on the east and west.
- Part of the area has been graveled and used for overflow parking.
- The Gary region requested and was approved to construct a paved parking lot on the area, including any needed drainage and storm sewer service.
- In order to properly dimension the parking lot and to construct a detention pond for storm water management the College needs easements onto the City of Gary’s right-away on both the south and north sides of the property.
- The City is in support of the parking lot project and requires an easement.
- The proposed parking lot would provide as many as 157 spaces needed by the campus.
- The College will be responsible for constructing and maintaining the new drainage and detention pond.
- On the next page is a drawing showing the easements in relation to the parking lot with the Gary campus buildings to the north of 35th Avenue.
- The Northwest Board of Trustees has requested this easement.
- The Facilities and Design Council has reviewed this item and recommends State Trustee approval.

Action Requested: Approval of an acquisition easement of property at the Gary Campus from the City of Gary for drainage and storm sewer service.
B. Region 2/North Central - Approval to purchase approximately 43 acres of vacant, Ivy Tech Foundation-owned land at the new Elkhart County Campus, $960,000.

This item will approve the purchase of approximately 43 acres of land, contiguous to and on the north side of the College’s new Elkhart County Campus, from Ivy Tech Foundation, Inc.

- The North Central Region is in the process of developing a master plan for the Region and each of its Campuses.
- Each Campus master plan will have an associated land acquisition plan.
- Preliminary planning for the Elkhart Campus indicates that the following land acquisition plan will be consistent with the final master plan.
- The Elkhart land acquisition plan includes:
  1) The 43 acres owned by the Ivy Tech Foundation north of the 30 acres previously owned by the Foundation and donated to the College on which the new Elkhart County Campus has been constructed and
  2) The remaining properties (lots 6 through 13 in Eastmore Estates) south of the campus between the campus and County Road 18.
- Part of the original Elkhart County Campus plan was for the Foundation to donate an additional 10 acres to the College upon their sale of the remaining 33 acres needed to recover their investment on behalf of the College.
- The Foundation land is needed by the Region to:
  o Provide greater access and visibility of the campus from the US 20 bypass, CR 17, and CR 18.
  o Provide land on which additional buildings and parking can be constructed at some time in the future as enrollments and programs increase at the Elkhart County campus.
  o Provide land on which a proposed world class Lean Manufacturing Training Center could be constructed.
    ▪ While a world class Lean Manufacturing Training Center is currently planned for the Lung Building in Elkhart, having the Center at the Elkhart County Campus could increase student access and grow enrollment that might not be possible at the Lung Building site.
    ▪ There may be some cost savings by co-locating a proposed Science and Technology addition with the Lean Manufacturing Center.
    ▪ In terms of fundraising, locating the Science and Technology Addition and the Lean Manufacturing Center together may provide clearer connections between the projects as well their connection to the new Elkhart County Campus.
Rationale for not using the Lung Building for the Lean manufacturing Training Center:

- Currently the Lung building is leased to ETHOS (Encouraging Technology & Hands On Science), a science and technology non-profit training organization for K-12 students that provides support for school districts in the region.
- The director of ETHOS likes the Lung building, wants to expand their use of the building, and is interested in a long term lease with the College.
- ETHOS is a valuable resource in the community and a good pipeline for attracting and connecting youth to Ivy Tech, particularly in Science, Technology, Engineering and Math (STEM) areas.
- An expanded lease would reduce ETHOS’ interest in a capital campaign for a new building site and enhance Ivy Tech’s fundraising in the community by providing ETHOS with a viable and stable home.
- Long term lease payments from ETHOS (currently $60,000 annually for limited use of space) would increase as ETHOS leases more space.

The Region is interested in the 43 acres the Foundation owns to maximize the amount of buildable acres given the significant amount of wetlands and existing easements.

- The Elkhart construction account currently has a balance of about $600,000 and has earned interest of approximately $30,000 for a total of $630,000 or so immediately available for the purchase.
- The remaining balance in the construction account needs to be expended as quickly as possible.
- The College has authority to purchase land as part of the Elkhart County new construction project and therefore does not need to obtain any outside agency approval for the purchase of land using bond proceeds.
- The Foundation purchased the property for $900,000 and has approximately $60,000 in additional costs for a total of about $960,000.
- The $630,000 would be used to pay for all but approximately $330,000 of the $960,000.
- The Region proposes to pay the Foundation $33,000 or more annually to retire the balance over 10 years or less.
- On the next page is a map showing the relationship of the Foundation’s approximately 43 acres, the College’s 30 acres, and the properties along County Road 18.
- The North Central Board of Trustees has requested this purchase.
- The Facilities and Design Council has reviewed this item and recommends State Trustee approval.

Action requested: Approval to purchase approximately 43 acres of land adjacent to the College’s Elkhart County Campus from the Ivy Tech Foundation.
IVY TECH COMMUNITY COLLEGE ELKHART COUNTY CAMPUS

IVY TECH FOUNDATION 43 ACRES
ELKHART COUNTY CAMPUS 30 ACRES
AND PARCELS ALONG COUNTY ROAD 18
C. Region 3/Northeast – Approval to lease the Public Safety Academy building in Fort Wayne, $1.00 per year.

This item will authorize the College to enter into a new lease for the Public Safety Academy in Fort Wayne and lease back space to the City of Fort Wayne.

- The Public Safety Academy (PSA) building was constructed by the Ft. Wayne Municipal Building Corp. in 2006 and 2007 using bond proceeds from a number of sources (including a $1,000,000 per year appropriation to Ivy Tech dedicated to the retirement of the Building Corp.’s bonds) and leased to the City of Fort Wayne.
- The College has been subleasing space from the City in the PSA building since it was finished in late 2007 and is currently in its second, two-year renewal term (January 1, 2012 through December 31, 2013).
- The College is currently paying rent of $149,610 per year for the 15,119 square feet it uses in the building.
- College activities in the Rudisill Learning Center were moved into the PSA building this year at a savings of $10,000 per year to the College.
- The PSA has been successful for the City of Fort Wayne but never quite lived up to its potential as a regional public safety academy.
- Comes now the City and Ivy Tech Fort Wayne with a proposal that the City sublease the entire building to the College for $1.00 per year and the City sub-sublease back 32,000 square feet for $380,000 per year until the bonds are paid off in late 2021. And at the end of that period the building would be given to the College by the Ft. Wayne Municipal Building Corp. directly or through the City of Fort Wayne.
- The lease would be a triple net lease with the College assuming oversight, operations, and maintenance of the building.
- Current City of Fort Wayne operating and maintenance costs are approximately $735,000 per year but the region believes the building can be operated for approximately $615,000 per year using Ivy Tech contracts and personnel.
- The projected, uncovered operating costs of $75,390 ($615,000 - $380,000 rent income - $149,610 current rent - $10,000 for Rudisill lease = $75,390) can be covered by revenues from enrollment increases at the site.
- Leasing the entire building will give the region an additional 39,600 square feet of instructional space in which additional sections and new courses would be offered.
- With Ivy Tech’s management of the facility, the original focus of the PSA would be maintained and enhanced as a regional training facility for public safety personnel.
- The PSA could also serve as Ivy Tech’s Corporate College statewide Public Safety Training Center given the nature of the facilities and the 290 seat auditorium.
- The PSA would become the South Campus for Ivy Tech-Northeast since the building is located strategically to serve the citizens of south Allen, Adams, Wells, and Huntington Counties. Currently there is not a convenient traffic route for this population to reach the Coliseum or North Campus in Fort Wayne.
The proposed PSA acquisition offers a number of significant and lasting benefits to both Ivy Tech Community College and the northeastern Indiana region.

- Ivy Tech would increase the number of courses offered each year,
- Ivy Tech would expand programs currently facing space constraints and develop and implement new programs of study,
- These developments would have a dramatic positive influence on students and would benefit the region by providing a better prepared and higher quality workforce.
- The acquisition would provide more responsive and more convenient educational services to the significant population base that resides in the southern corridor service area.
- The Northeast Region’s hybrid course offerings would expand and open the door to other innovative, accelerated course delivery formats.
- The proposed PSA acquisition would provide an opportunity to revise and broaden the existing regional training mission so that it might be more effectively implemented and sustained and ultimately benefit a larger group of community stakeholders.
- The proposed PSA acquisition would provide an excellent vehicle with the highest likelihood of success for addressing many of the complicated strategic growth challenges currently facing Ivy Tech Community College’s Northeast Region.
- The proposed acquisition would likely continue to address these challenges well into the foreseeable future.
- A failure to take action on the proposed lease could ultimately result in the need to implement an alternative solution that will consume greater resources, yield less preferable results, and do less to benefit the historically underserved southern corridor service area.

- The Northeast Board of Trustees has requested this lease.
- The Facilities and Design Council has reviewed this item and recommends State Trustee approval.

Action requested: Approval of a lease for the Public Safety Academy in Fort Wayne and to receive the building at some time in the future as a transfer to the College.

D. Region 3/Northeast – Request to support an agreement for a Life Science Education and Research Consortium in Fort Wayne.

This item will authorize the College to enter into a consortium agreement, under certain restrictions, with other institutions for the development of a Life Science Education and Research Center at the Randallia Campus of Parkview Hospital in Fort Wayne.

- In July 2011, leaders of Fort Wayne Community Schools, Huntington University, Ivy Tech Community College-Northeast, Parkview Hospital, Inc., Trine University, and University of Saint Francis executed a Memorandum of Understanding for a shared vision toward the formal establishment, funding and
operation of the Life Science Education and Research Consortium of Northeast Indiana with the following strategic goals. The Consortium will:

- Serve as a catalyst for state, regional and local economic development strategies in life science and health care, specifically rehabilitation, senior care and behavioral health;
- Align education programs with the evolving needs of regional life science and health care employers, as well as support incubation of emerging entrepreneurial ventures to expand higher-skill, higher-wage employment opportunities;
- Foster collaboration among education partners to advance learning across the education continuum, including K-12, workforce training, undergraduate and advanced degree completion;
- Promote efficient use of resources, integrating with an existing health care campus, sharing facilities and complementary services; and
- Attract and leverage public and private investment on behalf of the Consortium and its partners.

- Beginning in fall 2012, the Consortium will be based in leased space at the Randallia Campus with programs launched by Trine and Huntington Universities.
- By fall 2013, Fort Wayne Community Schools plans to relocate its allied health programs from Anthis Career Center to the campus.
- Since executing the Memorandum of Understanding, the University of Saint Francis has withdrawn from the Consortium.
- As part of its regional initiative, Ivy Tech Northeast would like to relocate the Colleges of Nursing and Health Sciences to the Randallia Campus in an existing medical office complex known as Carew Medical Park if funds can be raised for the move.
- Consortium partners will provide shared academic and career advising services.
- The partners are committed to expanding already existing articulation agreements so that students will be able to easily transfer course work among Health Sciences and Nursing programs.
- High school students in dual credit courses will be ‘rubbing shoulders’ with doctoral level students engaged in clinical research.
- Ivy Tech Community College-Northeast currently offers a number of critical health care and life science certification and Associate Degree programs and would continue to do so if relocated to the Randallia Campus.
- The Consortium has clearly defined educational access points and pathways for six key regional health care careers: Health Information Technology, Health Care Support, Medical Assisting, Respiratory Care, Therapeutic Massage, and Nursing.
- The 65 acre Randallia Campus is approximately ½ miles from downtown Fort Wayne and 1½ miles from Ivy Tech’s Coliseum Boulevard campus and is composed of 1.2 million square feet of clinical, medical office and support facilities.
- Parkview has operated its flagship hospital at this location since 1953.
- Neighbors include Crossroad, Park Center, Saint Anne’s Home and Retirement Community, and the VA Northern Indiana Regional Medical Center.
• In total, the area is approximately 150-acres, and the entities employ thousands of healthcare and life science workers.
• In early 2012, Parkview opened a new Regional Medical Center on the north side of Fort Wayne to serve a larger and growing geographic market.
• Some services were shifted from the Parkview Hospital Randallia Campus to Parkview Regional Medical Center and Parkview has consolidated remaining services on the Randallia Campus within its hospital.
• Parkview will continue to operate at least a 150-bed main hospital facility and Parkview Behavioral Health will continue to operate a 107-bed inpatient and outpatient behavioral health hospital, one of the few remaining in Indiana.
• The move and consolidation has created short- and long-term reuse and redevelopment opportunities for the balance of Parkview’s assets.
• The Consortium proposes to raise funds to purchase and use one of the assets: two connected buildings, the Carew Medical Park, completed in 1994 and situated on eight acres adjacent to Parkview Hospital.
  o 1818 Carew Street (Building 1) 135,213 square feet,
  o 1819 Carew Street (Building 2) 65,537 square feet, and
  o A 645 space parking garage.
• Consisting of 200,750 square feet, the complex is Class A medical office space originally built for physician offices, ambulatory surgery, radiology, a women’s center, pharmacy, cardiac catheterization labs, and laboratory services.
• Ivy Tech and Fort Wayne Community Schools would use Building 1 and Trine and Huntington Universities would use Building 2.
• Parkview and the Consortium members have developed a draft capital campaign strategy to raise $40 million from public, private and philanthropic sources for the start-up of the facility using the services of a professional fundraising firm.
• The strategy includes funds for real estate acquisition, renovation, furniture, fixtures and equipment (FF&E), and program and operating endowments.
• Ivy Tech Community College Northeast will not ask that the College request higher education funding from the State of Indiana for this project.
• The cost to purchase, renovate, and furnish Building 1 (including the 83,000 square feet to be used by the College) is approximately $22 million.
• The Region is requesting support from the State Trustees to develop a more formal consortium agreement and engage the community, individually and through the consortium, to proceed with fund raising with no commitment to proceed with a purchase, renovation, or lease until the funds are raised.
• The Northeast Board of Trustees has requested this support.
• The Facilities and Design Council has reviewed this item and recommends State Trustee approval with the restrictions noted.

Action requested: Approval to support the Northeast region to develop a consortium agreement for a Life Science Education and Research Center at the Randallia Campus of Parkview Hospital in Fort Wayne provided it does not contain a commitment to proceed with a purchase, renovation, or lease until funds are raised.
E. Region 2/North Central – Approval of a contract to construct an addition to the main campus building in South Bend, bid evaluation is underway.

This item will approve a construction contract for an addition to the main building in South Bend.

- At your April 2012 meeting, the State Trustees authorized the College to proceed with constructing an addition to its South Bend building upon approvals by the appropriate State Agencies and to request a short term (approximately five years) loan from the Ivy Tech Foundation if needed.
- The primary goal of the project for the North Central region is to improve student services at the South Bend campus and to address long-standing logistical problems that hinder services and operations for students, faculty, and staff.
- Project approval is moving through the State agency process and has received a positive recommendation from the Commission for Higher Education and approval by the State Budget Committee. Left to do in the process is for the State Budget Committee to approve its minutes at their next meeting and for the Governor to sign the minutes.
- The budget for the project is $4,667,000.
- Following appropriate College and state policies regarding advertising and bidding procedures, bids were released on June 22, 2012.
- Bids were received at the South Bend campus on July 24, 2012.
- Bids were received from four contractors.
- Bids for this project are being evaluated and the Region 2/North Central Board of Trustees is expected to make a recommendation prior to the State Trustees August 9 meeting.
- Funding will come from the bookstore reserves and any funds provided by the Foundation will be repaid from bookstore commissions.
- The Facilities and Design Council does not review bid results for a previously approve project.
- The resolution will be modified based on the bid evaluation and identification of the lowest and best contractor.

Action requested: Approval of a construction contract for an addition to the South Bend main building if the bids are acceptable.
II. DISCUSSION ITEM

At your June 2012 meetings, the State Trustees directed the Facilities Planning Department of the President’s Office to develop a short description of existing campus buildings and, through the Facilities and Design Council, collect the “facilities development plans from each region.”

- The F&DC is to collect any plans and expectations having to do with real estate
  - Land
  - Building acquisition or termination
  - Construction
  - Large Renovation projects
  - New or expanded parking lot projects
  - New or expanded leases
- Each segment of the plan is to be tagged as a “must do” or “want to do” project
- The planning time period covered is to be in two categories: 1 to 3 years and 3 to 5 years.
- The description and plans are to be short; about one or two pages per region.
- The Campus Descriptions and Plans are to be an exhibit at the back of the State Trustee agenda material for each board meeting.
- Any changes from meeting-to-meeting are to be described in the Buildings, Grounds and Capital Committee Report.

Following are the questions to be sent to the Chancellors and Facilities Directors.

- What are your plans for each of the following categories of facilities development for your Region over the next five years?
  - Land (acquisition or disposition)
  - Building acquisition or termination
  - New construction
  - Large Renovation projects (> $200,000)
  - New or expanded parking lot projects (> $200,000)
  - Repair or renovation of parking lots (> $200,000)
  - New or expanded leases
- What is the time frame for each project (1 – 3 years or 3 – 5 years)?
- Please identify the campus for each project.
- Please identify which projects are “must do” projects and which projects are “want to do projects”
- Once you have submitted your Facilities Development Plans, please notify Facilities Planning when your development plans change.

As an example, on the following page is a draft of the Northeast Region’s building information and plans for two regional projects that are before the Buildings Grounds and Capital Committee this month. Information for the other categories has not been collected.
### IVY TECH CAMPUS DESCRIPTION AND PLANS BY REGION

#### NORTHEAST

<table>
<thead>
<tr>
<th>Buildings – Fall 2011 Inventory</th>
<th>Total</th>
<th>Owned</th>
<th>Leased</th>
</tr>
</thead>
<tbody>
<tr>
<td>Campus/ Centers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Fort Wayne</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Coliseum Campus</td>
<td>3</td>
<td>193,825</td>
<td>0</td>
</tr>
<tr>
<td>North Campus</td>
<td>5</td>
<td>348,513</td>
<td>4</td>
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<tr>
<td>Smith Field Center</td>
<td>2</td>
<td>13,600</td>
<td>0</td>
</tr>
<tr>
<td>Auto Body Site</td>
<td>1</td>
<td>500</td>
<td>0</td>
</tr>
<tr>
<td>Public Safety Academy</td>
<td>1</td>
<td>8,979</td>
<td>0</td>
</tr>
<tr>
<td>Other locations</td>
<td>4</td>
<td>6,221</td>
<td>0</td>
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<tr>
<td><strong>Outside Fort Wayne</strong></td>
<td>21</td>
<td>17,206</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>37</td>
<td>588,844</td>
<td>7</td>
</tr>
<tr>
<td><strong>Number of Communities</strong></td>
<td>12</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Regional Plans

<table>
<thead>
<tr>
<th>Land</th>
<th>Near Term 1 - 3 yrs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Building Acquisition or Termination</td>
<td># As a member of an educational consortium, purchase and renovate the Carew Building on the Parkview Randallia Campus and move health programs from the Coliseum Campus to this site if sufficient funds can be raised.</td>
</tr>
</tbody>
</table>

| Construction                      |                                                                                      |
| Renovation                        |                                                                                      |
| Parking Lots                      |                                                                                      |
| New/Expansion                     |                                                                                      |
| Repair/Renovate                   |                                                                                      |
| Leases New/Expanded               | * Lease the entire Public Safety Academy from the City of Ft. Wayne and lease back a portion of the building |

**Notes**
- No. = number of buildings
- GSF = gross square feet
- For Renovations and Parking Lots only projects greater than $200,000 are reported
- * Must do projects
- # Want to do projects
III. INFORMATION ITEMS

A. Progress on the purchase of a property in Indianapolis near the North Meridian Center in Indianapolis.

135 West 28th Street and 2717 and 2721 North Capitol Avenue

- Contact with the owner and the owner’s attorney has been established
- It appears that the owner will be willing to sell at an amount below his demands of a year ago or trade the property for other nearby acreage
- If a trade is the eventual outcome, the College would need to acquire the property to be traded and, if there are buildings on the property, demolish the buildings
- A price range or acceptable property for a trade has not been established

B. Facilities and Design Council report

Since the June State Trustees meeting the Facilities and Design Council:

- Reviewed and recommended projects for the August State Trustee meetings.
- Reviewed data collection and example of a report page for the State Trustees request to document existing space and real estate plans for the Ivy Tech campuses.
AUDIT COMMITTEE

Report will be given at the State Board of Trustees Meeting August 9, 2012
CORPORATE COLLEGE COMMITTEE

A. Grants Office Update

Total Currently Active Grants:

(131) Competitive Grants: $45,062,206
(14) Non-Competitive Grants: $7,613,945
(145) Total Active Ivy Tech Grants: $52,676,151

Ivy Tech currently has 54 pending grant submissions totaling $19,171,596. Of the $19,171,596 - $1,282,300 is budgeted as indirect costs.

*Note: Due to space limitations, only an illustrative sample of awards and submissions are described below.

Grants Awarded During Period (32 - $8,975,621 total)

The Ivy Tech system received a total of $7,575,001 in funds from the federal Carl D. Perkins IV program, by way of the State of Indiana, to support Career and Technical Education programs statewide.

Ivy Tech-Northwest received $257,769 from the U.S. Department of Education to fund an Educational Talent Search program that will encourage qualified individuals from disadvantaged backgrounds to complete secondary school and pursue a postsecondary education.

Ivy Tech-Northeast received $200,000 from the English Bonter Mitchell Foundation for construction of additional space for the hospitality program.

Ivy Tech-Lafayette received $25,000 from the Wal-Mart Foundation to cover the start-up costs for the Western Indiana Sustainable Energy Renewable (WISER) Energy Center and observation point.

Ivy Tech-Kokomo received $22,083 from the Pauline J. Barker Education Trust to provide student scholarships, study tables, and classroom upgrades for adult students in Wabash County.

Ivy Tech-Wabash Valley received $455,565 from the Federal Bureau of Prisons to fund the Diesel/Automotive Technician Vocational program at the Terre Haute Federal Correctional Complex.

Ivy Tech-Bloomington received $239,850 in partnership with Madisonville Community College from the National Science Foundation to increase the number of multi-skilled maintenance technicians and skilled production workers to meet the needs of manufacturers.

Grants Submitted During Period (24 - $12,736,236)
Ivy Tech-Office of the President submitted three proposals for the Department of Labor’s Trade Adjustment Act Community College and Career Training Program. The Auto Communities Consortium ($895,116), led by Macomb Community College, focuses on enhancements to the Advanced Manufacturing program. The Champions 4 Change ($2,493,236) proposal, led by GateWay Community College (AZ.), focuses on implementing Snap On certifications within the Automotive Technology program. The National Consortium for Program-Embedded Remediation ($325,000), organized by Complete College America and led by Mount Wachusett Community College, focuses on remediation and developmental education. Ivy Tech-Northeast is a partner in the National Aviation Consortium ($1,500,009), led by Wichita Area Technical College, which aims to better align programs with the needs of the aviation industry and the Core Technician Education Consortium ($4,134,151), led by Brevard Community College, which seeks to create a learning environment that promotes core technician skills. Ivy Tech-Bloomington is a partner in Forsyth Technical Community College’s Community College Consortium for Biosciences Credentials proposal to develop third-party endorsed credentials, learning modules, and online resources for biosciences ($1,035,939).

Ivy Tech-Office of the President submitted a $344,400 proposal in conjunction with the Indiana University system, Purdue University system, and Indiana State University to the Lumina Foundation for Education for development of an automated reverse transfer system.

Ivy Tech-Office of the President in conjunction with Indiana University submitted a $419,506 proposal to the U.S. Department of Education for development of a system-wide Global Learning Certificate, Arabic language courses, and curriculum internationalization.

Ivy Tech-Northwest submitted a $20,000 proposal to USA Funds for 20 African American males to participate in one-on-one mentoring in an effort to encourage persistence and completion of their postsecondary education.

Ivy Tech-East Central submitted a letter of intent to the Ball Brothers Foundation for $54,492 that would be used to build a partnership between the Step Up program and Project Leadership and pilot a partnership between the Step Up program and Corporate College.

Ivy Tech-Central Indiana submitted a $175,609 proposal to the National Science Foundation’s Transforming Undergraduate Education Program for the development and implementation of a field-based science course.

Ivy Tech-Richmond submitted a $20,000 proposal to the Stamm Koechlein Family Foundation to make additional “Take a Course on Us” opportunities available at Ivy Tech-Richmond for Wayne County high school seniors.

Ivy Tech-Southwest in partnership with the Evansville Housing Authority submitted a letter of intent for $25,000 that would enable Construction Management students to assist in rehabilitating a house.

Proposals Declined During Period (4 - $41,000 total)
American Society for Quality (ASQ)
Ivy Tech has entered into a partnership with the American Society for Quality (ASQ) which provides for all Ivy Tech degree and certificate seeking students and all faculty and staff to be members of this international organization. It is the first and only membership between ASQ and a college, university or educational institution in the world. Ivy Tech students, faculty, and staff will have access to all the benefits of membership including:

- The ASQ Knowledge Center (the QBOK as developed and managed by ASQ, and supplied by ASQ and qualified third-party content)
- The ASQ Learning Institute
- ASQ Standards Central
- All ASQ magazines and journals
- All ASQ Divisions, Forums and Networks
- ASQ World Conference on Quality and Improvement proceedings
- Print and electronic information related to ASQ’s Executive Roundtable meetings
- Other ASQ conference and event content, local, regional and global
- Quality News Today News Service
- Member pricing and discounts for materials
- Opportunities to affiliate and network with local sections
- Collaborative marketing and branding activities
- Access to forum and division members

Corporate College is forming a committee of academic, marketing, and corporate college representation to develop and implement a formal internal and external rollout of the partnership.

Delegation Visit to UK and Germany
Ivy Tech was invited by Develop Indy and Mayor Ballard’s office to participate in a delegation visit to the UK and Germany. Sue Smith, Corporate Executive for Manufacturing, represented Ivy Tech on this trip. In London the delegation met with Synergy Health, a manufacturer of sterilized surgery kits and provider of sterilization of surgical equipment. They have facilities in the US and are looking to expand. Their needs include employees and potential employees trained using an 18 month certification program currently used in the UK, but not yet developed or adopted in the US. To support their industry and the high paying jobs that it affords, Corporate College will begin working with Synergy on this certification.

The delegation met with a group called Tech City and shared ideas on innovation, creativity, and entrepreneurship. They are working on the development of a program that teaches creativity and innovation. The next meeting was with Rolls Royce executives in London. Graham Trevarthen, Director of Corporate Strategy, Dave Rose, Corporate Development Executive, and Andy Page, Engineering and Technology Executive, shared the strategy Rolls Royce is adopting for training to the middle skills shortage they are experiencing. They are developing training centers throughout Europe to train both technical skills and quality production systems. We were able to
share with them Ivy Tech’s plans to deliver this training throughout Indiana and our capacity to do so. We will be scheduling a meeting with Rolls Royce locally to discuss further.

The meeting and tour at McLaren Electronics gave the delegation insight to the future of automotive manufacturing. They average two Formula One cars per year, but the work and research they do tends to drive innovation in the automotive industry particularly in motorsports. The team met with the Northamptonshire Enterprise Partnership, consisting of 20 company representatives and one university. The manufacturing companies said they are willing to hire middle skills employees, particularly machinists from the US at an annual starting salary of $100,000 pounds. Cosworth in Northamptonshire County provided a tour and hinted at an expansion in the US.

Dow Agro Sciences in Munich, Germany, hosted a reception and talked about their plan to attract talent internationally. Their leadership team is targeting Europe, the Middle East, and Africa. IWIS provided a tour the next day and promised expansion of their drive systems operation somewhere in Indiana. Munich’s Department of Economic Development hosted a lunch. One of their strategies is promoting the quality of life in their city. BioM provided a tour and information on the pharmacy and biotech industry in Germany.

In Cologne, the group met with and toured Magnet-Physik, a company that makes the machines to magnetize and de-magnetize motors. There were a number of sister city activities in Cologne and opportunities to connect with the Economic Development and Chamber function there. The team interacted with numerous business leaders and learned that Cologne has similar challenges in attracting and retaining talent in its workforce. While manufacturing and technology are more prestigious positions in Europe than in the US, they simply need more talent to expand.

**Life Science and Health Initiatives**

Healthcare reform impacts everyone—providers, employers and individuals. The College is exploring some partnerships for the following purposes:

1. Assist large employers with wellness initiatives by educating the employee base on how to become more engaged in their own care, as well as that of their family, i.e., children and parents. Potential benefits of this initiative include: reduction in the amount employers pay for insurance as a result of healthier employees; reduced absenteeism as a outcome of healthier employees; and a workforce which becomes more knowledgeable about the power of technology for health and wellness, career enhancement and numerous other reasons. Working with large employers provides the basis for broad information dissemination, a healthier State and the goal of improving Indiana’s economic development activity. This is a benefit to healthcare providers because they have a threshold of Patient Engagement metrics to meet to satisfy Meaningful Use Stage Two objectives.

2. Provide Community Education about how to use technology to improve their healthcare for the same reasons as above.

3. Provide Patient Engagement training by collaborating with Physicians’ offices with long wait times, and training patients to use their Patient Portal while they wait.
4. Developing an acute-care level CNA curriculum and exploring approval with the Indiana Department of Health to make it a recognized statewide certification. Many jobs are changing in healthcare and this position—while being called various names—is now being utilized to assist nurses with basic care. However, CNA is geared to long-term care. In order to work in acute-care, CNAs have to receive several weeks of OJT in order to understand the different pace and the duties required. Hospitals are very interested in having acute-care CNAs ready to go to work when they hire them. Large systems involved in this conversation are North Healthcare in Louisville, Kentucky; IU Health and the Community Health Network. Meetings are pending with Franciscan Alliance and the Indiana Hospital Association.