TABLE OF CONTENTS
Meeting of the State Board of Trustees
Ivy Tech Community College of Indiana
August 13, 2009

Meeting Notice ........................................................................................................................................... iii

Agenda ......................................................................................................................................................... 1

Minutes:

• Regular Board Meeting, June 11, 2009 .......................................................... 3

• Special Board Meeting, July 16, 2009 ............................................................ 11

Proposed Resolutions:

• Resolution Number 2009-34, Resolution of the State Board of Trustees of the Trustees of Ivy Tech Community College of Indiana Authorizing the Executive Committee of the Board of Trustees to Authorize the Issuance of One or More Series of Student Fee Bonds for the Purpose of Financing New Projects and Refunding Prior Bonds ................................................................. 16

• Resolution Number 2009-35, Approval of a New Lease to a Food Service Provider in the Fairbanks Building in Indianapolis, Region 8/Central Indiana........21

• Resolution Number 2009-36, Approval to Exercise a Two-Year Lease Renewal Option for the Liberty Drive II Building in Bloomington, Region 14/Bloomington ................................................................................... 22

• Resolution Number 2009-37, Approval to Lease Land in Bloomington to the Monroe County YMCA, Region 14/Bloomington ........................................... 23

• Resolution Number 2009-38, Appointment of a Regional Trustee – Wabash Valley Region ................................................................. 24

• Resolution Number 2009-39, Appointment of a Regional Trustee – Central Indiana Region ........................................................................ 25

• Resolution Number 2009-40, Election of State Trustees to the Board of Directors of Ivy Tech Foundation, Inc...................................................... 26

Treasurer’s Report ................................................................................................................................. 27

Budget and Finance Committee Report ............................................................................................. 41

Planning and Education Committee Report ...................................................................................... 57
TABLE OF CONTENTS
PAGE 2

Buildings, Grounds, Capital Committee Report.................................................................58

Audit Committee Report......................................................................................................62

Workforce and Economic Development Committee Report..............................................63
OFFICIAL NOTICE OF MEETING
IVY TECH COMMUNITY COLLEGE
STATE BOARD OF TRUSTEES

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College will hold the following meetings at the Ivy Tech Community College – Lafayette Campus, 3101 S. Creasy Lane, Lafayette, Indiana.

Wednesday, August 12, 2009

12:00 p.m. – Standing Committee Meetings – Lafayette Campus
4:30 p.m.
   12:00 – 1:30 p.m. Planning & Education Committee (Ivy Hall 1106)
   1:30 – 2:00 p.m. Buildings, Grounds & Capital Committee (Ivy Hall 1106)
   2:00 – 2:45 p.m. WED Committee (Ivy Hall 1106)
   2:45 – 3:30 p.m. Budget & Finance Committee (Ivy Hall 1106)
   3:30 – 4:30 p.m. Audit Committee (Ivy Hall 1106)

Thursday, August 13, 2009

7:00 a.m. – Executive Session – Lafayette Campus. The State Trustees will meet in Executive Session in Ivy Hall 1120, as permitted under IC 5-14-1.5-6.1 (b), to discuss some or all of the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

(2) (B) Initiation of litigation or litigation that is either pending or has been threatened specifically in writing.
(2) (C) The implementation of security systems.
(2) (D) The purchase or lease of real property by the governing body up to the time a contract or option to purchase or lease is executed by the parties.
(3) The assessment, design, and implementation of school safety and security measures, plans, and systems.
(5) To receive information about and interview prospective employees.
(6) (A) With respect to any individual over whom the governing body has jurisdiction, to receive information concerning the individual’s alleged misconduct.
(7) For discussion of records classified as confidential by state or federal statute.
(9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.
(11) To train board members with an outside consultant about the performance of the roles of members as public officials.

10:00 a.m. Regular State Board of Trustees Meeting – Lafayette Campus. The State Trustees will hold a regular meeting in Ivy Hall 1106 & 1112 to consider and take action on such items as may be brought before them.

Anne K. Shane, Secretary

Dated this 4th day of August, 2009
PRELIMINARY AGENDA AS OF AUGUST 4, 2009*
Meeting of the State Board of Trustees

August 13, 2009

I. Roll Call

II. Report of Secretary on Notice of Meeting

III. Approval of Minutes:
   - Regular Meeting, June 11, 2009
   - Special Board Meeting, July 16, 2009

IV. Reports of Board Committees
   A. Executive Committee, Kaye H. Whitehead, Chair
   B. Budget and Finance Committee, Norman E. Pfau, Jr., Chair

   Resolution Number 2009-34, Resolution of the State Board of Trustees of the Trustees of Ivy Tech Community College of Indiana Authorizing the Executive Committee of the Board of Trustees to Authorize the Issuance of One or More Series of Student Fee Bonds for the Purpose of Financing New Projects and Refunding Prior Bonds

   C. Planning and Education Committee, Linda Buskirk, Chair
   D. Buildings, Grounds, and Capital Committee, V. Bruce Walkup, Chair

   Resolution Number 2009-35, Approval of a New Lease to a Food Service Provider in the Fairbanks Building in Indianapolis, Region 8/Central Indiana

   Resolution Number 2009-36, Authorization to Proceed with Final Planning Approval to Exercise a Two-Year Lease Renewal Option for the Liberty Drive II Building in Bloomington, Region 14/Bloomington

   Resolution Number 2009-37, Approval to Lease Land in Bloomington to the Monroe County YMCA, Region 14/Bloomington
AGENDA
PAGE 2

E. Audit Committee, David M. Findlay, Chair

F. Workforce and Economic Development Committee, Steve Schreckengast, Chair

V. Treasurer’s Report, Robert C. Holmes, VP/Finance and Treasurer

VI. State of the College, Thomas J. Snyder, President
   • Regional Campus Reports
     a. North Central – Dr. Virginia Calvin, Chancellor
     b. Lafayette – Dr. David Bathe, Chancellor
     c. East Central – Gail Chesterfield, Chancellor

VII. Old Business

VIII. New Business
   • Resolution Number 2009-38, Appointment of a Regional Trustee – Wabash Valley Region
   • Resolution Number 2009-39, Appointment of a Regional Trustee – Central Indiana Region
   • Resolution Number 2009-40, Election of State Trustees to the Board of Directors of Ivy Tech Foundation, Inc.

IX. Adjournment

*Matters may be added to or deleted from the board agenda between the date of this preliminary agenda and the board meeting.
MINUTES OF THE MEETING OF THE STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA
RICHMOND, INDIANA
JUNE 11, 2009

Chairman Kaye H. Whitehead called the June 11, 2009, regular meeting of the State Board of Trustees to order at 10:25 a.m. in the Lingle Board Room, Johnson Hall 2341 at the Ivy Tech Community College – Richmond Campus, 2357 Chester Boulevard, Richmond, Indiana.

A. **ROLL CALL:**

Assistant Secretary William F. Morris called the roll and the presence of a quorum was announced. The following State Trustees were present:

- Ms. Kaye H. Whitehead, Chair
- Mr. Lee J. Marchant, Vice Chair
- Mrs. Anne K. Shane, Secretary (via phone)
- Ms. Linda Buskirk
- Ms. Leigh A. Duckwall
- Mr. David M. Findlay
- Mr. Robert L. McCready
- Mr. Anthony J. Moravec
- Mr. Norman E. “Ned” Pfau, Jr.
- Ms. Martha E. Rivas-Ramos
- Mr. Steve Schreckengast
- Mr. V. Bruce Walkup
- Ms. Linda E. White (via phone)

Trustee unable to attend the meeting:

- Ms. Lillian Sue Livers

B. **NOTICES OF MEETINGS MAILED AND POSTED:**

Assistant Secretary William F. Morris confirmed that notices of the June 11, 2009, regular meeting were properly mailed and posted.

C. **APPROVAL OF BOARD MINUTES:**

Chairman Kaye H. Whitehead directed the trustees’ attention to the minutes of the April 9, 2009, regular board meeting. Trustee Linda Buskirk made the motion to approve the minutes of the April 9, 2009, regular meeting as submitted. Trustee Anthony J. Moravec seconded the motion, and the motion was carried unanimously.
D. COMMITTEE REPORTS:

Item 1 Reporting on behalf of the Executive Committee, Chairman Whitehead reported that the Executive Committee met on June 3 to discuss the status of the state budget discussions, potential tuition parameters, and projected enrollment. She reported that once the State Legislature approves the State’s budget, we will have a better sense of the direction the College’s budget will take. Chairman Whitehead also reported that a special state board of trustees meeting has been scheduled for July 16, 2009, in anticipation of the General Assembly’s and Governor’s approving a state budget so the Board can approve the College’s 2009-11 operating budget and student fee rates for 2009-10 and 2010-11.

Item 2 Chairman Whitehead called upon Trustee Norman E. “Ned” Pfau, Jr. for the Budget and Finance Committee Report.

Trustee Pfau presented Resolution Number 2009-20 and reminded the trustees of the detailed report and discussion during yesterday’s Budget and Finance Committee meeting. Trustee Pfau moved to approve Resolution Number 2009-20, Approval of a Revised College Debt Management Policy, and Trustee David M. Findlay seconded the motion. The motion carried unanimously.

Trustee Pfau made the motion to approve Resolution Number 2009-21, Approval of College 2009-10 Property & Casualty Insurance Programs, and Trustee Robert L. McCready seconded the motion. Trustee Pfau reminded the trustees that the total estimate of the premium cost for the various coverages amounts to $1,291,133 which represents an approximate savings of $293,000 from the previous year. Chairman Whitehead added that it was mentioned during the committee meeting yesterday that the premiums would remain the same (i.e. no increases) for the next three years. Chairman Whitehead called for a vote to approve Resolution Number 2009-21, and the motion carried unanimously.

Trustee Pfau reported that the Committee also discussed the 2009-10 internal operating budget, student fees, and other fees.

Item 3 Chairman Whitehead called on Trustee Linda Buskirk for the Planning and Education Committee Report. Trustee Buskirk reminded the trustees of the detailed discussions of Resolution Number 2009-22 during the committee meeting the previous afternoon and moved for the approval of Resolution Number 2009-22, Approval of a New Program. Trustee V. Bruce Walkup seconded the motion, and the motion carried unanimously.
Trustee Buskirk reported that the Committee received an update on the strategic planning process. She said that they received a report on the performance dashboards for the College’s current strategic plan, and that Chancellor Jim Steck provided a report on the progress being made on developing the College’s next strategic plan, “Accelerating Greatness 2013.” Trustee Buskirk said that the Board would hear at their next meeting in August more details on the strategic planning process, including a possible revision of the College’s vision statement and four major strategic objectives that are currently being developed. The Board heard a summary of findings from two grant-funded projects focusing on improving Ivy Tech’s remedial education efforts. They received an update on how Ivy Tech is addressing its enrollment growth, including several recommendations from an internal study group that are designed to realistically maintain quality while absorbing new students. The Board received an engagement report about Financial Aid from Dr. Ben Young, Vice Provost for Student Affairs; and Dr. Patricia Wilson, Executive Director of Financial Aid.

Item 4

Chairman Whitehead called on Trustee V. Bruce Walkup to give the Buildings, Grounds, and Capital Committee Report. Trustee Walkup reminded the trustees of the detailed discussions of the following resolutions during the committee meetings the previous afternoon and moved for the approval of:

Resolution Number 2009-23, Request that Ivy Tech Foundation, Inc. Enter Into a Land Lease with the Fort Wayne – Allen County Airport Authority for Land at Smith Field, Construct an Aviation Technology Building on the Leased Land and Lease it to the College, Region 3/Northeast

Trustee Buskirk seconded the motion, and the motion carried unanimously.

Resolution Number 2009-24, Authorization to Proceed with Final Planning and Construction of the Multi-Modal Project, Region 8/Central Indiana

Trustee Steve Schreckengast seconded the motion, the motion carried unanimously.

At this time during the regular meeting, Chairman Whitehead announced a public hearing for the consideration and awarding of a public works contract. Trustee Walkup made the motion to approve Resolution Number 2009-25 for the awarding of a contract for the renovation of part of the Center for Workforce Development Building in Terre Haute. Trustee Schreckengast seconded the motion. Chairman Whitehead asked if anyone in attendance had anything to present to the Board regarding this Resolution or any questions
about this resolution, and no one came forward. Chairman Whitehead called for a vote to approve Resolution Number 2009-25, Approval to Renovate Part of the Center for Workforce Development Building in Terre Haute, Region 7/Wabash Valley, and the motion carried unanimously.

Trustee Walkup reported that the committee received updates on the purchase of properties adjacent to the North Meridian Center in Indianapolis; work on the Facilities and Design Council; and the awards won by the new Marion building.

**Item 5** Chairman Whitehead called on Trustee David M. Findlay for the Audit Committee Report. Trustee Findlay reported that there were no action items to bring before the Board. He said that the committee discussed the upcoming June 30 entrance conference with the Indiana State Board of Accounts and the process for their audit plan. They reviewed the 2009 meeting agenda and the annual action items that are required by the Audit Committee, including the audit schedule and an update related to the 2008-09 fiscal year. Trustee Findlay also said that Ben Burton, Executive Director of Internal Auditing, informed the committee that the hotline discussed with the Audit Committee on several occasions is ready for implementation. A communication plan is being formatted to ensure that staff and administration of the College are well versed on how that line works and what the procedures are. A timeline for implementation is currently being formatted. Trustee Findlay said that the Audit Committee continues to discuss, for the benefit of the chancellors, the importance of the internal audit staff trying to work more in a consulting capacity than they have historically. He said that this is a high priority for the Audit Committee so that audit staff maintains their independence in the internal audit function and also serves the chancellors, finance staff, and staff in general in more of a consulting capacity in order to improve procedures. Trustee Findlay encouraged the chancellors to engage with the audit staff in that capacity.

**Item 6** Chairman Whitehead called on Trustee Steve Schreckengast for the Workforce and Economic Development Committee Report. Trustee Schreckengast reported that they had no action items to bring forward. He called on Susan Brooks, Senior Vice President for WED and General Counsel, for a report of the Committee. Senior Vice President Brooks said that the Board received yesterday copies of a booklet explaining the different economic growth regions, the memberships of the local workforce boards, and the composition of the regional workforce boards. WED staff continue to provide information related to how the regional workforce boards work, how the Department of Labor funding moves through the state to the regions, and ultimately to the workers, and what the Board’s role could be in trying to ensure that the local workforce boards understand what Ivy Tech is trying to do. Senior Vice President Brooks said that WED directors were asked to
complete a survey about how they are scanning their communities and trying to make sure that we are providing the most relevant training in each region—that we are looking at the “hot” jobs in each region and not just providing random training. The committee also heard a report about the start of the weatherization project in which the Indiana Housing and Community Development Association asked Ivy Tech to train up to 2,000 residential contractor workers to weatherize homes. The state has retained significant funding through federal stimulus dollars to weatherize homes for those in need. Kim Thurlow, WED Director for Ivy Tech – Richmond, provided a presentation on their regional WED initiatives. The State Commissioner for the Department of Motor Vehicles approached Ivy Tech to begin training programs for Bureau of Motor Vehicles employees, primarily with “soft” skills emphasis. Ivy Tech hopes to become the primary trainer throughout the state for BMV employees and that we ultimately hope to become the primary trainer for all state employees. Trustee Schreckengast asked if a flow chart identifying regional service providers had been formatted, and Senior Vice President Brooks said that the trustees received a chart identifying service providers with their materials yesterday and that an organizational chart identifying how these work in each region are still being formatted and will be provided at the August meeting.

E. **TREASURER’S REPORT:**

Chairman Whitehead called on Bob Holmes, Vice President for Finance and Treasurer, for the **Treasurer’s Report**.

- Vice President Bob Holmes reported that we have completed 11 months of the 2008-09 fiscal year and will begin the year-end close-out process in about three weeks. This will be a challenging time as it is likely that we will be closing out the old fiscal year at the same time as we complete the work on the budget for the new fiscal year. Through May, revenues have increased by $39 million as compared to May of last year. This increase is primarily due to our enrollment growth as student fees have increased by nearly $30 million. State appropriations including debt service and reimbursements have grown by about $9 million, and other income has dropped by about $166,000, primarily due to the reduction in interest rates and the subsequent lower investment income. Over the last few months as investments have matured, we have generally reinvested our funds in the short-term to stay as liquid as possible until we see how the state budget negotiations come out and to see if we will have a state budget by July 1. Expenditures though the end of May have increased by $24.6 million, thus, we have a positive spread of just over $14 million. The growth in expenditures is primarily in compensation costs, which have increased by almost $22 million. Smaller increases in supplies and equipment, utilities, and leased costs are primarily related to higher enrollment and the cost of new campus facilities coming online. The increase in transfers primarily relates to the increase in debt service appropriations from the state and their subsequent transfer out to the plant fund where
the costs are actually paid. As we near the end of 2008-09, we have capital projects in Greencastle, Logansport, and Fort Wayne that are nearing completion. We expect to begin offering classes in all three new facilities during the upcoming 2009-10 fiscal year. All three of these projects are within budget. When they are all in service, they will have a significant impact on the quantity and quality of our academic space. Vice President Holmes called for questions, and there were none. Trustee Pfau moved that the Treasurer’s Report be approved. Trustee Walkup seconded the motion, and the motion carried unanimously.

F. **REMAINING BOARD ACTIONS:**

Exercising the prerogative of the Chair, Chairman Whitehead suspended the President’s report so the trustees participating by phone could be included in the discussion and approval of **Resolution Number 2009-26** and **Resolution Number 2009-27**.

- Chairman Whitehead presented **Resolution Number 2009-26, Approval of Uniform Conflict of Interest Disclosure Statement of Kathy B. Bruns**. Trustee Robert L. McCready moved to table this resolution until the Board receives additional information about the proposed business transaction. Trustee Buskirk seconded the motion, and the motion to table this resolution carried unanimously.

- Chairman Whitehead called on Vice President for Administration Bill Morris for a report on the appointment and reappointment of regional trustees. Vice President Morris explained that the terms of several regional trustees expire on June 30 each year, on a staggered basis. This June meeting of the State Trustees has traditionally been when the trustees appoint and reappoint regional trustees. He reminded the trustees that they adopted a new procedure for the appointment of new trustees where a committee comprised of a representative from the Office of the President, the state trustee who resides in the region, the regional board chair, and the chancellor vets all candidates and makes their recommendation to the State Board. All of today’s candidates have successfully gone through this process. Trustee Findlay moved to approve **Resolution Number 2009-27, Appointment and Reappointment of Regional Trustees**, with the names set forth in the attachment to the resolution. Trustee McCready seconded the motion. Chairman Whitehead called for further discussion, and there was none. The motion carried unanimously.

G. **STATE OF THE COLLEGE:**

Chairman Whitehead called on President Thomas J. Snyder for the **President’s Report**.

- President Snyder announced that the Board would hear reports from Chancellors Lupe Valtierra, Dr. Hank Dunn, and Jim Steck about their respective regions, Northwest, Central Indiana, and Richmond. He reported that Vice Provost for Student Affairs Dr. Benjamin Young and Executive Director of Financial Aid
BOARD MINUTES
JUNE 11, 2009

Dr. Patricia Wilson provided an Engagement Report on Financial Aid during yesterday’s Planning and Education Committee meeting.

All engagement and regional reports were provided for information only; no Board action was required.

(Narratives and PowerPoint presentations were distributed to the Board prior to the meeting and are on file with the approved minutes of this meeting.)

• President Snyder distributed a copy of his calendar and directed the trustees to upcoming events. The Elkhart groundbreaking ceremony is scheduled for July 2. The President’s Awards and Sample Award, when the College’s 14 outstanding instructors are recognized and one is further recognized as the Sample Award winner, are held in conjunction with the Foundation Board of Directors meetings. He invited all of the state trustees to both events on June 24 and 25. An Achieving the Dream policy team has been assembled which includes himself, Don Doucette, and Jeff Terp, along with Dr. Tony Bennett, Scott Jenkins, and Teresa Lubbers. They will attend a conference in Miami in mid-July. The Good to Great Summit for Student Affairs will be at the Indianapolis Marriott East on June 30 and July 1. The dates for the strategic planning meetings were also shared with the trustees.

• President Snyder directed the trustees to a copy of his PowerPoint presentation that was prepared in anticipation of a presentation to the State Budget Committee. He reviewed the presentation with the Board.

• Concluding his report, President Snyder announced that the Foundation has raised $285,000 in the last two months. Since July 1, 2008, the Foundation has received 84 gifts totaling more than $8,692,000.

H. OLD BUSINESS:

Chairman Whitehead called for old business, and there was none.

I. NEW BUSINESS:

Chairman Whitehead called for new business.

• Trustee Findlay suggested that he would like to receive a report on distance learning, perhaps in lieu of another existing engagement report, at the August meeting. President Snyder agreed and asked Senior Vice President and Provost Don Doucette and Chancellor Jeff Pittman to follow up and provide a report at the August meeting.

• Chairman Whitehead reminded the trustees that the next regular Board meeting would be in Lafayette on August 12 and 13. She thanked Chancellor Jim Steck and his staff for being gracious hosts.
J. ADJOURNMENT:

Chairman Whitehead called for a motion to adjourn the meeting. Trustee Walkup made the motion to adjourn the meeting, and Trustee Buskirk seconded the motion. The motion carried unanimously.

STATE TRUSTEES
IVY TECH COMMUNITY COLLEGE

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated June 11, 2009

Prepared by Tina S. Phelps, Recording Secretary
MINUTES OF THE SPECIAL MEETING OF THE STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE OF INDIANA
INDIANAPOLIS, INDIANA
JULY 16, 2009

Chairman Kaye H. Whitehead called the July 16, 2009, special meeting of the State Board of Trustees to order at 11:15 a.m. in the President’s Board Room at the Ivy Tech – Central Indiana Campus, 50 W. Fall Creek Parkway North Drive, Indianapolis, Indiana.

A. ROLL CALL:

Secretary Anne K. Shane called the roll and the presence of a quorum was announced. The following State Trustees were present:

Ms. Kaye H. Whitehead, Chair
Mr. Lee J. Marchant, Vice Chair
Mrs. Anne K. Shane, Secretary
Ms. Linda Buskirk
Mr. David M. Findlay (via phone)
Ms. Lillian Sue Livers
Mr. Robert L. McCreary
Mr. Anthony J. Moravec
Mr. Steve Schreckengast
Mr. V. Bruce Walkup

Trustee unable to attend the meeting:

Mr. Norman E. “Ned” Pfau, Jr.

B. NOTICES OF MEETINGS MAILED AND POSTED:

Secretary Anne K. Shane confirmed that notices of the July 16, 2009, special meeting were properly mailed and posted.

Chairman Whitehead announced that approval of the June 11, 2009, regular meeting minutes, the report of the President, and the report of Board committees would be deferred until the next regular meeting on August 13, 2009.

C. COMMITTEE REPORTS:

Item 1 In the absence of Trustee Norman E. “Ned” Pfau, Jr., Chairman Whitehead called upon Vice President for Finance and Treasurer Robert C. Holmes to give the Budget and Finance Committee Report.
Vice President Holmes first recognized Mark Husk, Assistant Treasurer; and Janice Hoffman, Budget Officer, for all of their efforts in putting together the College’s budget and then explained that his presentation would address the first two resolutions on today’s agenda: **Resolution Numbers 2009-28 and 2009-29.** He said that the budget and student fee proposals discussed today are consistent with discussions at both the April and June State Trustees meetings. They are also consistent with the findings of KPMG that were shared with the Board last December. Vice President Holmes then reviewed in detail PowerPoint slides that depicted the state operating and capital appropriations recently approved by the Indiana General Assembly as well as the revenue and expenditure projections for the 2009-10 internal operating budget. Tuition and student fee rates were compared with other state institutions and over time.

- Vice President Holmes explained that **Resolution Number 2009-28** establishes the student fee rates for 2009-10 and 2010-11. After careful consideration of budgetary needs, a tuition increase of 4.9% is recommended for in-state students. This translates to increases of $69.75 in 2009-10 and $73.50 in 2010-11 per semester for a student taking 15 credit hours per semester for both 2009-10 and 2010-11. The average Ivy Tech student taking 8 credit hours per semester will have an increase of $37.20 per semester in 2009-10 and $39.20 per semester in 2010-11. In addition, the technology fee would increase by $10 per semester to $50 in 2009-10 and $60 per semester in 2010-11. A separate $15.00 per credit hour charge in 2009-10 and $20.00 for 2010-11 for Internet-based distance education courses only is also recommended. He asked if anyone had any questions; there were none. Trustee V. Bruce Walkup made the motion to approve **Resolution Numbers 2009-28, Approval of Student Fee Rates for Fiscal Years 2009-2011**, and Trustee Lee J. Marchant seconded the motion. Chairman Whitehead called for a vote and nine trustees voted in favor of the motion; Trustee Robert L. McCreary voted in opposition of the motion. The motion carried.

- Vice President Holmes explained that **Resolution Number 2009-29** approves the internal operating budget for the College for the 2009-2010 fiscal year. The general fund unrestricted operating revenue estimate for the 2009-2010 fiscal year, as recommended by the administration, totals $437,208,645. The Vice President for Finance and Treasurer, as directed by the President, shall affect a reduction or increase to these budget allocations as necessary in order to maintain a balanced budget for the fiscal year. Such action may occur whenever it is determined that budgeted revenue is not being collected as has been projected, or to adjust for a significant shift in enrollment between regions or sites, or to adjust for changes in other income. Trustee Anthony J. Moravec made the motion to approve **Resolution Numbers 2009-29, Approval of the College 2009-10 Fiscal Year Internal Operating Budget**, and Trustee Shane seconded the motion. Trustee Share said that she will be
voting to approve the College budget because she thinks that it is a good sign that so much of the savings that have been realized and the increased student fees are going to applied to the hiring of full-time faculty. Chairman Whitehead called for a vote and nine trustees voted in favor of the motion; Trustee Robert L. McCreary voted in opposition to the motion. The motion carried by a majority vote.

- Vice President Holmes explained that Resolution Number 2009-30 is for a contract for consulting services for the statewide capital campaign with a firm that has already been utilized for the feasibility study. He asked Vice President for Development Joyce Rogers for additional background. Vice President Rogers explained that similar contracts have not come to the Board because the regions have traditionally paid for these out of their own regional budgets and the cost for individual regional contracts have not reached the expenditure threshold that requires Board approval. She explained that Ivy Tech will save over 30 percent by consolidating the services for eight of the regional campaigns into one contract. Trustee Buskirk applauded Vice President Rogers’ efforts and said that this is a milestone for the future of the College. Trustee Steve Schreckengast made the motion to approve Resolution Number 2009-30, Approval of a Contract for Consulting Services for Ivy Tech’s Return on Investment (ROI) Fundraising Campaign, and Trustee McCreary seconded the motion. The motion carried unanimously.

Item 2 Chairman Whitehead called on Assistant Vice President for Facilities Planning Dick Tully to give the Buildings, Grounds, and Capital Committee Report.

- Assistant Vice President Tully explained that the Ivy Tech Anderson campus is in need of additional instructional space due to significant enrollment increases. A large portion of the Ebbert Education Center is available for rent from the Anderson Community School Corporation and is sufficiently large that two smaller leases can be terminated and those programs moved to the Ebbert Building. Assistant Vice President Tully also explained that the building may need additional renovations that had not yet been fully evaluated. President Snyder added that since a lease agreement with Ebbert Education Center has not yet been negotiated or signed, the resolution should be amended to the effect that we could terminate the lease negotiation if the renovations prove to be too costly. It was suggested that an additional paragraph be added at the end of Resolution Number 2009-31 stating “Be it further resolved, that if said lease cannot be successfully negotiated the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate an expansion and extension of the lease agreement with EIC not to exceed $105,000 per year for a term not to exceed five years.” Trustee Shane called the question and
moved that the trustees vote in support of the resolution including the amendment as read. Trustee McCreary seconded the motion. Chairman Whitehead called for a vote to approve Resolution Number 2009-31, Approval of a Lease Agreement for the Ebbertt Education Center, Region 6/East Central as amended. The trustees voted unanimously in favor of the resolution as amended.

- Assistant Vice President Tully explained that he would address the next two resolutions, Resolution Numbers 2009-32 and 2009-33 at the same time. He explained that the long-range planning for the new Elkhart campus includes the need for additional facilities and parking and therefore the need to acquire properties in the vicinity of the campus. One of the properties within the land acquisition plan for the new campus at 22259 County Road 18 between the new Elkhart campus and County Road 18 is available for purchase from Arvel and Dianne Osborne for $140,000. Another property within the land acquisition plan for the new campus at lot 14 in Eastmore Estates, Concord Township, Elkhart County between the new Elkhart campus and County Road 18 is available for purchase from the Thomas Corson Trust for $18,000.

Trustee Findlay made the motion to approve Resolution Number 2009-32, Approval to Purchase 0.941 Acres of Improved Land at 22259 County Road 18 in Elkhart County, Region 2/North Central, and Trustee Lillian Sue Livers seconded the motion. The motion carried unanimously.

Trustee Findlay made the motion to approve Resolution Number 2009-33, Approval to Purchase 0.495 Acres of Unimproved Land at Lot 14 in Eastmore Estates, Concord Township, Elkhart County, Region 2/North Central, and Trustee Shane seconded the motion. Trustee Findlay added that he is hearing many positive comments and appreciation about Ivy Tech’s presence in this part of the state. Trustee Shane called the question, and Chairman Whitehead called for a vote on the motion to approve Resolution Number 2009-33. The motion carried unanimously.

D. **OLD BUSINESS:**

Chairman Whitehead called for old business, and there was none.

E. **NEW BUSINESS:**

Chairman Whitehead called for new business, and there was none.
F. **ADJOURNMENT:**

Chairman Whitehead called for a motion to adjourn the meeting. Trustee Shane made the motion to adjourn the meeting, and Trustee Moravec seconded the motion. The motion carried unanimously.

STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated July 16, 2009

Prepared by Tina S. Phelps, Recording Secretary
APPROVAL OF THE STUDENT FEE RATES FOR FISCAL YEARS 2009 – 2011

RESOLUTION NUMBER 2009-28

WHEREAS, the State of Indiana requires all State Supported Colleges and Universities to establish tuition and mandatory fees for a two-year period, and

WHEREAS, the significant enrollment increases experienced by the College at all of its campuses during the last several years have resulted in additional space needs, increased facility operating costs, as well as the need for additional faculty and staff, and

WHEREAS, costs have and are expected to continue increasing, and

WHEREAS, the compensation levels for Ivy Tech faculty are significantly below the national average for two-year colleges;

NOW THEREFORE BE IT RESOLVED, that the general fee will be $99.65 for 2009-10 and $104.55 for 2010-11 per semester credit hour for in-state tuition students, except there will be no general fee charged for senior scholars or high school-based dual credit students, and

BE IT FURTHER RESOLVED, that the general fee will be $206.85 for 2009-10 and $221.35 for 2010-11 per semester credit hour for out-of-state students, and

BE IT FURTHER RESOLVED, that the technology fee will be $50.00 for 2009-10 and $60.00 for 2010-11 per student per semester, except there will be no technology fee charged for high school-based dual credit and building trades apprentice students, and that the proceeds of the technology fee will be used for the technology needs of the College, and

BE IT FURTHER RESOLVED, that there will be a charge of $15.00 for 2009-10 and $20.00 for 2010-11 per credit hour for Internet-based distance education courses to be used for the development of statewide distance education programs and other costs associated with providing distance education, and

BE IT FURTHER RESOLVED, that there will be a charge of $62.50 per semester for students in either the Nursing Program or Dental Hygiene Program, and

BE IT FURTHER RESOLVED, these fees are effective with registrations for classes beginning in the fall term of 2009 for 2009-10 and summer term for 2010-11, and

BE IT FURTHER RESOLVED, that these fees will remain effective until modified by the State Trustees.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chair

Anne K. Shane, Secretary

Dated: July 16, 2009
Ivy Tech Community College
Consideration of a Resolution Authorizing Student Fee Rates for
Fiscal Years 2009-10 and 2010-11
July 16, 2009

• The State of Indiana requires that all State Supported Colleges and Universities establish tuition and mandatory fees for a two-year period.
• A public notice and public hearing is required as well.
• The adoption of the resolution authorizing the fee rates is the final step in the process.
• The general fee for 2009-10 will be $99.65 and for 2010-11 will be $104.55.
• The technology fee for 2009-10 will be $50.00 and for 2010-11 $60.00 per student per semester.
• The total increase is $79.75 per semester for a full-time In-State student taking 15 credit hours for fiscal year 2009-10.
• The total increase is $47.20 per semester for the average Ivy Tech student taking 8 credit hours per semester in 2009-10.
• The total increase is $83.50 per semester for a full-time In-State student for fiscal year 2010-11.
• The total increase is $49.20 per semester for the average Ivy Tech student taking 8 credit hours per semester in 2010-11.
• Additionally, beginning in 2009-10, students in the Nursing and Dental Hygiene programs will pay a program fee of $62.50 per semester.
• Revenue from these increases will be used to serve additional students, hire additional full-time faculty, add financial aid and student services staff, pay for higher utilities and maintenance costs for existing facilities, costs associated with opening new facilities, increase institutional financial aid, and for information technology needs.
• Even with this increase, Ivy Tech fees will remain significantly below all other Indiana public higher education institutions.
• By statute, the College cannot increase tuition or mandatory fees further during this biennium, regardless of circumstances unless state appropriations are cut.
• Consideration of this resolution concludes an extensive process whereby the College sought public input regarding fee rates. Budget hearings were held with all 14 regions and the departments in the central administration, comments were solicited from Student Government leaders, notices were posted at all 23 campuses, the media were notified, and students were invited to send email comments to Bob Holmes.
APPROVAL OF THE COLLEGE 2009-10 FISCAL YEAR
INTERNAL OPERATING BUDGET

RESOLUTION NUMBER 2009-29

WHEREAS, the 2009-2010 fiscal year internal operating budget for the College needs to be adopted, and

WHEREAS, the general fund unrestricted operating revenue estimate for the 2009-2010 fiscal year, as recommended by the administration, totals $437,208,645 as illustrated on Exhibit “A” as attached hereto, and

WHEREAS, the operating expenditure budget is within this revenue as projected, as illustrated on Exhibit “B” as attached hereto, and

WHEREAS, additional restricted funds are anticipated, and expenditures are to be budgeted within these projections;

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees does hereby approve the revenue estimates and budget allocations for the 2009-2010 fiscal year as attached hereto (Exhibits “A” and “B”) at a total of $437,208,645 in operations funds, and

BE IT FURTHER RESOLVED, that each budget allocation as hereby approved shall be adjusted by the Vice President for Finance and Treasurer as authorized by the President after the year end 2008-2009 closing to reflect the actual revenue and expense budget carry forward of each such unit, and

BE IT FURTHER RESOLVED, the Vice President for Finance and Treasurer, as directed by the President, shall affect a reduction or increase to these budget allocations as necessary in order to maintain a balanced budget for the fiscal year. Such action may occur whenever it is determined that budgeted revenue is not being collected as has been projected, or to adjust for a significant shift in enrollment between regions or sites, or to adjust for changes in other income. All such budget increases or decreases during the fiscal year shall be reported to the Board by the Vice President for Finance and Treasurer at its next meeting subsequent to such action by the President, and

BE IT FURTHER RESOLVED, that the amounts included in the Reserve Accounts may be allocated to the respective regions and sites as needed for the specified purposes by the Vice President for Finance and Treasurer when approved by the President, and

BE IT FURTHER RESOLVED, that the restricted funds awarded to the College may be expended for their intended purposes within the mission of the College, and that addition of such funds will be reported to this Board by the Vice President for Finance and Treasurer at its next board meeting, and
BE IT FURTHER RESOLVED, that debt service funds may be expended for the payment of interest, principal reduction, or other related costs, and that expenditures in excess of $500,000 will be reported to this Board at its next board meeting following such expenditure by the Vice President for Finance and Treasurer, and

BE IT FURTHER RESOLVED, that revenues received from Auxiliary Enterprises, may be expended for their intended purpose of paying for the obligations of the Auxiliary Enterprises Fund, and

BE IT FURTHER RESOLVED, that the Board approves the annual allocation of funds for all utilities, local phone service and postage as well as for the specific contracts listed on Exhibit “C” that obligates the College to expenditures exceeding $500,000 and authorizes the President to enter into such contracts with the vendors listed or with alternative vendors if circumstances warrant, with any such changes reported to the Board at its next regularly scheduled meeting.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated July 16, 2009
EXHIBIT A
IVY TECH COMMUNITY COLLEGE OF INDIANA

2009-10 TOTAL OPERATING REVENUE ESTIMATE

State Appropriation:

General - Operating (2008-09 Level) $154,419,166
Fee Replacement 26,656,511

Total State Appropriation $191,075,677

Student Fees:

In-State ($4.65 Increase) - $99.65 $155,629,617
Out-of-State ($13.55 Increase) - $206.85 1,842,900
Out-of-State Distance Ed ($82.50 Increase) - $206.85 843,834

Total Student Fees 158,316,351
($1,598,996 - R&R Fee Revenue - $1.00/hr. is included in the $158,316,351)

Distance Education - $15.00 Per Credit Hour ($5 Increase) 4,246,213
Technology Fee - $50 Per Semester ($10 Increase) 9,002,959

Transfers In:

Lawrenceburg Project - 2009-10 Gaming Revenue* $100,000

Total Transfers In 100,000

Other Revenue:

Regional Estimates:
   Miscellaneous Fees
      -- Regular Credit $4,913,032
      -- Non-Credit & WED Charges 6,565,500
   Other Income (Gifts, Grants, Overhead, etc.) 2,062,820
   College-wide 1,000,000
   Investment Income 3,200,000

Total Other Revenue 17,741,352

Total Unrestricted Operating Revenue Estimate $380,482,552

2008-09 Year-end Close Carry Forward Estimates 56,726,093

TOTAL REVENUE $437,208,645

*Lawrenceburg funding of $241,000 (remainder of estimated gaming revenue) will be recorded in accounts 8-81064 and 0-81064.
EXHIBIT B

IVY TECH COMMUNITY COLLEGE OF INDIANA
SUMMARY OF ALL RECOMMENDED ALLOCATIONS BY SITE
2009-10

<table>
<thead>
<tr>
<th>Region/Site</th>
<th>Budget Allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gary</td>
<td>$ 20,405,508</td>
</tr>
<tr>
<td>Valparaiso</td>
<td>9,267,245</td>
</tr>
<tr>
<td>East Chicago</td>
<td>4,334,224</td>
</tr>
<tr>
<td>Michigan City</td>
<td>3,283,606</td>
</tr>
<tr>
<td>Total Region (1)</td>
<td>37,290,583</td>
</tr>
<tr>
<td>South Bend</td>
<td>19,111,443</td>
</tr>
<tr>
<td>Warsaw</td>
<td>2,215,131</td>
</tr>
<tr>
<td>Elkhart</td>
<td>4,351,612</td>
</tr>
<tr>
<td>Total Region (2)</td>
<td>25,678,186</td>
</tr>
<tr>
<td>Fort Wayne (3)</td>
<td>32,390,447</td>
</tr>
<tr>
<td>Lafayette (4)</td>
<td>26,819,514</td>
</tr>
<tr>
<td>Kokomo</td>
<td>14,957,357</td>
</tr>
<tr>
<td>Logansport</td>
<td>2,439,497</td>
</tr>
<tr>
<td>Total Region (5)</td>
<td>17,396,854</td>
</tr>
<tr>
<td>Muncie</td>
<td>16,540,564</td>
</tr>
<tr>
<td>Anderson</td>
<td>6,271,200</td>
</tr>
<tr>
<td>Marion</td>
<td>4,948,493</td>
</tr>
<tr>
<td>Total Region (6)</td>
<td>27,760,257</td>
</tr>
<tr>
<td>Terre Haute (7)</td>
<td>25,643,122</td>
</tr>
<tr>
<td>Indianapolis (8)</td>
<td>56,979,435</td>
</tr>
<tr>
<td>Richmond (9)</td>
<td>12,975,499</td>
</tr>
<tr>
<td>Columbus (10)</td>
<td>13,946,453</td>
</tr>
<tr>
<td>Madison</td>
<td>7,360,324</td>
</tr>
<tr>
<td>Lawrenceburg</td>
<td>5,784,455</td>
</tr>
<tr>
<td>Total Region (11)</td>
<td>13,144,779</td>
</tr>
<tr>
<td>Evansville (12)</td>
<td>23,475,896</td>
</tr>
<tr>
<td>Sellersburg (13)</td>
<td>15,117,536</td>
</tr>
<tr>
<td>Bloomington (14)</td>
<td>21,018,083</td>
</tr>
<tr>
<td>College-wide Accounts</td>
<td>21,522,974</td>
</tr>
</tbody>
</table>

**Total Regions**  $ 371,159,618
President’s Special Projects Fund  800,000
Information Technology & Security  8,883,047
Center for Instructional Technology  1,839,365
Transfers Out  28,576,296
State-wide Support  25,950,319

**Total College**  $ 437,208,645
EXHIBIT C

ANNUAL CONTRACTS OBLIGATING THE COLLEGE TO EXPENDITURES EXCEEDING $500,000

<table>
<thead>
<tr>
<th>Service/Purpose</th>
<th>Estimated Amount</th>
<th>Current Vendor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employee Group Medical Insurance</td>
<td>$26,961,789</td>
<td>Anthem and Tower Bank</td>
</tr>
<tr>
<td>Employee Group Dental Insurance</td>
<td>1,788,620</td>
<td>Delta Dental Plan of Indiana – DDP</td>
</tr>
<tr>
<td>Property, Liability, Auto, Worker’s Comp., Builder’s Risk, Umbrella, Professional Liability Insurances</td>
<td>2,550,000</td>
<td>Gregory &amp; Appel Insurance</td>
</tr>
<tr>
<td>Unemployment Compensation</td>
<td>500,000</td>
<td>Department of Workforce Development</td>
</tr>
<tr>
<td>Legal Fees</td>
<td>500,000</td>
<td>Ice Miller Donadio and Ryan</td>
</tr>
<tr>
<td>College Advertising</td>
<td>$4,500,000</td>
<td>Asher Agency</td>
</tr>
</tbody>
</table>
Ivy Tech Community College
Consideration of a Resolution Approving the 2009-10 Internal Operating Budget
July 16, 2009

• The State Trustees will meet on July 16, 2009 to consider the adoption of the 2009-10 Internal Operating Budget.
• With the General Assembly just adopting the budget on the evening of June 30, final documents are still being prepared.
• Additional detailed information will be presented at the meeting. At this time an updated summary of revenues and budgetary initiatives is included.
IVY TECH COMMUNITY COLLEGE

2009-10 BUDGET

Base Revenue Estimate Less Debt Service $339,199,000

New Revenue

Operating Appropriation - 3,628,000
Total of $164,419,166

Student Fee Increase
4.9% In-State, 7% Out-of-State 6,917,000
$10 Increase in Technology Fees to $50/Semester 1,538,000
$5 Increase in Distance Education Fees to $15/Cr. Hr. 1,246,000
Total Student Fee Increase 9,701,000

Regional Misc. Revenue 1,738,000

CW Investment and Misc Revenue (440,000)

Total Increase in Revenue $14,627,000

Total Revenue $353,826,000

Base Expenditure Budget $339,199,000

Committed Expenditures

Prior Salary Increases - Faculty 248,000

Fringe Benefits - Primarily Retirement 715,000

Oper. Exp. Funded by Misc. Revenue 1,738,000
Oper. Costs for New Facilities 601,000
Reductions for New Leases (503,000)
Total 1,836,000

Fairbanks Lease - I.T. 190,000
Other Leases (34,000)
Total Leases 156,000

Utilities 929,000

Fire & Casualty Ins. (200,000)
Emergency R & R 182,000
Accreditation 50,000
B/S Hold Harmless (240,000)
Banner Reserve (872,000)
Banner Post Implementation 872,000
Fin. Aid 233,000
In-Service 37,000
Reserve Replenishment 628,000
Total 690,000

Office of the President
HR - Reclass. & Service Awards 30,000
IR - Interns, etc 29,000
General Counsel (12,000)
WED 59,000
Student Services & Fin. Aid 165,000
Minority Vendor Data Base 32,000
Provost 50,000
Purchasing & Facilities 125,000
Total 478,000

Total Committed Expenses $ 5,052,000
Base + Committed Expenses $ 344,251,000
Total Available $ 9,575,000

Planned Initiatives
Salary Equity 215,000
Program & School Stipends 108,000
Faculty Recruitment Initiative 100,000
Clements Study for Foundation 800,000
R2T4 Consolidation 174,000
Reversion Reimbursement - 25 New Positions 1,624,000
Marketing - Transition to Recurring 200,000
Subtotal 3,221,000

Balance to Allocate $ 6,354,000

Initiatives for Evaluation
Information Technology - TBD
Center for Inst. Tech. - Blackboard & Position 623,000
ITS Staff & Other Needs 769,000
Other/Regional Distance Education Needs 623,000
Other/Regional Technology Needs 769,000
Subtotal 2,784,000

Faculty & Staff Initiatives - 66 New Positions $ 3,570,000
Faculty
Financial Aid and Student Services

Allocation to Balance Budget $ 6,354,000
APPROVAL OF A CONTRACT FOR CONSULTING SERVICES FOR IVY TECH’S RETURN ON INVESTMENT (ROI) FUNDRAISING CAMPAIGN

RESOLUTION NUMBER 2009-30

WHEREAS, the College has worked with the Clements Group to complete a feasibility study to determine the potential of raising significant outside support for students and programs, and

WHEREAS, the favorable results of the feasibility study indicate that Ivy Tech has the ability to raise between $49,000,000 and $62,000,000 through a coordinated statewide campaign, and

WHEREAS, the Clements Group has served as campaign counsel for significant fund-raising efforts of community college systems in both Georgia and Kentucky and now is very familiar with Ivy Tech’s statewide system, and

WHEREAS, the College wishes to contract with the Clements Group for training, counsel and campaign assistance for this major coordinated statewide fund-raising effort, and

WHEREAS, the total cost of the contract with the Clements Group for 24 months of service from its President and CEO, Senior Vice President, and three senior level fund-raising consultants will not exceed $800,000, including expenses incurred by the Clements Group in providing those services;

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees authorize and direct the College President, or his designee, to execute a contract with the Clements Group for fund-raising services for a term of 24 months and for a total amount not to exceed $800,000, after the contract has been reviewed by the College’s General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated July 16, 2009
Ivy Tech Community College  
Contract for Consulting Services for Ivy Tech’s  
Return on Investment (ROI) Fundraising Campaign  
July 16, 2009

Ivy Tech has worked with the Clements group since October of 2008. During the summer of 2008, an RFP was released for a feasibility study to determine the College’s ability to raise funds at eight discrete campus locations as well as for Ivy Tech as a whole. Five firms responded to that RFP, and three were interviewed. The committee involved agreed that Clements should be awarded the original contact.

The College has been quite pleased with their work and the staff assigned to our project. Clements Group staff conducted 321 personal interviews with community and business leaders throughout the State, but focused in and around Indianapolis, South Bend, Elkhart, Columbus, Sellersburg Muncie, Anderson, and Northwest Indiana (Gary, East Chicago, Valparaiso and Michigan City).

The results for the feasibility study indicate an opportunity for Ivy Tech to move forward in a coordinated campaign for these campuses with a combined working goal of $49 - 62 million. As has been past practice, we would like to secure counsel to help augment staff in this process.

There are several good reasons for the College to continue with Clements Group:

1. They have proven their competence in the feasibility project. Reviews of their performance by staff, volunteers and interviewees have been very positive.
2. Staff, volunteers, and 321 community leaders are now familiar with the consultants who will be assigned to our project, including the President and CEO, their Senior Vice President, and three senior consultants.
3. The firm is the only one we found with direct experience with statewide community college systems, having worked in Georgia and Kentucky on similar projects.
4. Pricing is very competitive. In fact, we are getting the consulting done cheaper than our most recent campaigns using other counsel. In a review of 6 campaigns from calendar year 2000 through 2007 (Evansville, Terre Haute, Warsaw, Bloomington, Valparaiso/Portage, Kokomo), consulting costs ranged from $99,000 to $154,000. The length of time for consulting services varied from 12 – 20 months. The average contract was $120,000 for 16 months, including expenses. Our proposed Clements contract for 8 campuses and the college-wide component will not exceed $800,000, including expenses. The consulting period will be 24 months. The average campaign cost is $89,000. The average length of campaign is 18 months. During preliminary discussions with Clements, they noted their normal contract is 18 – 24 months and with expenses would run in the $200,000 - $250,000 range.
5. We will not have to spend the time getting another consultant up to speed and inculcated in the Ivy Tech way. This will allow us to continue the momentum we have built through the feasibility study process.
6. An analysis of hiring two, senior level employees at total gross costs plus travel, demonstrated a savings of only $75,000 over two years compared to the proposed Clements Group contract, which includes the services of 5 consultants.
The benefits of continuing the College’s relationship with Clements are many. The total fees for this contract for services will not exceed $800,000 over 18 – 24 months.

Action requested: Approval of the contract so we can move ahead with campaign activity.
APPROVAL OF A LEASE AGREEMENT FOR THE EBBERTT EDUCATION CENTER, REGION 6/EAST CENTRAL

RESOLUTION NUMBER 2009-31

WHEREAS, Ivy Tech Anderson is in need of additional instructional space due to significant enrollment increases, and

WHEREAS, a large portion of the Ebbertt Education Center is available for rent from the Anderson Community School Corporation and is sufficiently large that two smaller leases can be terminated and those functions moved to the Ebbertt Building, and

WHEREAS, the building will need limited renovation for Ivy Tech use, and

WHEREAS, the Region 6/East Central Board of Trustees has requested this lease, and

WHEREAS, the lease period is greater than two years therefore requiring State Trustee approval;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate a lease agreement with said owner and to execute all necessary documents for the above stated lease at a rental not to exceed $105,000 per year for an original term not to exceed five years after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated July 16, 2009
Ivy Tech Community College  
Region 6/Eastcentral lease agreement for the Ebbertt Education Center,  
$105,000 per year rent  
July 16, 2009

- This item will authorize the College to enter into a lease for most of the space in the Ebbertt Education Center on 38th Street in Anderson.
- In addition to its main building at 53rd and Main Streets in Anderson, the East Central region has been leasing space in two different buildings in Anderson, needs to consolidate to no more than two locations, and significantly increase instructional space for the Anderson campus.
- Anderson Ivy Tech staff looked at a number of alternatives, all of which would continue to require multiple sites or would be more expensive than the proposed solution.
- The proposed solution is to enter into a lease for most of the 120,000 gross square foot Ebbertt Education Center building, 325 West 38th Street in Anderson.
- The Ebbertt Building will replace the use of two buildings at two different locations in Anderson totaling 15,543 square feet.
- With the additional space, the Anderson campus will be able to accommodate significant program growth and replace space at its main campus being renovated for use by the Dental Hygiene program.
- The lease will be for five years with three two-year renewal terms.
- The lease and rent will start August 1, 2009.
- Rent for the five years will be $105,000 per year for a total of $525,000.
- The East Central Board of Trustees has requested this lease.
- State Trustee approval is needed since the initial term exceeds two years and the rent for the initial term exceeds $500,000.

Action requested: Approval of the Ebbertt Building lease in Anderson.
APPROVAL TO PURCHASE 0.941 ACRES OF IMPROVED LAND AT 22259 COUNTY ROAD 18 IN ELKHART COUNTY, REGION 2 – NORTH CENTRAL

RESOLUTION NUMBER 2009-32

WHEREAS, the long-range planning for the new Elkhart campus includes the need for additional facilities and parking and therefore the acquisition of properties in the vicinity of the campus, and

WHEREAS, one of the properties within the land acquisition plan for the new campus at 22259 County Road 18 between the new Elkhart campus and County Road 18 is available for purchase from Arvel and Dianne Osborne for $140,000, and

WHEREAS, the Region 2/North Central Board of Trustees has requested that the State Trustees purchase said improved land;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve the acquisition of 22259 County Road 18 in Elkhart County for $140,000, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate designated College employee to enter into said purchase of said property, after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

[Signature]
Kaye H. Whitehead, Chairman

[Signature]
Anne K. Shane, Secretary

Dated July 16, 2009
Ivy Tech Community College
Region 2/North Central authorization to purchase 0.941 acres of improved land at 22259 County Road 18 in Elkhart County, $140,000
July 16, 2009

- This item will authorize the College to purchase an improved property (includes a house and a pole barn) at 22259 County Road 18, Goshen between the new Elkhart Campus and County Road 18 in Elkhart County.
- As you know, the College is developing a new Campus on donated land in Elkhart County, just south of Elkhart and north of County Road 18 near old County Road 17.
- Eastmore Estates, Concord Township, contains 16 lots that are approximately 200 feet deep each and separates the new Campus from County Road 18.
- Each of the lots would be a desirable acquisition.
- One of the properties, lots 15 and 16, is available for purchase.
- The property consists of a 2,112 square foot, one-story, three-bedroom house and a 1,920 square foot pole barn on approximately 0.941 acres.
- The owner is willing to sell the property to the College for $140,000.
- The Region 2/North Central Trustees made a request to the State Trustees as outlined above using newly authorized project funds for the purchase.
- After its purchase, the house and pole barn will be demolished so that the new campus can better align its east entrance with Old County Road 17.
- A drawing on the next page shows the relationship among the new campus and lots one through 16.

Action Requested: Approval of the purchase of 0.941 acres of improved land at 22259 County Road 18, Goshen.
APPROVAL TO PURCHASE 0.495 ACRES OF UNIMPROVED LAND AT LOT 14 IN EASTMORE ESTATES, CONCORD TOWNSHIP, ELKHART COUNTY, REGION 2 – NORTH CENTRAL

RESOLUTION NUMBER 2009-33

WHEREAS, the long-range planning for the new Elkhart campus includes the need for additional facilities and parking and therefore the acquisition of properties in the vicinity of the campus, and

WHEREAS, one of the properties within the land acquisition plan for the new campus at lot 14 in Eastmore Estates, Concord Township, Elkhart County between the new Elkhart campus and County Road 18 is available for purchase from the Thomas Corson Trust for $18,000, and

WHEREAS, the Region 2/North Central Board of Trustees has requested that the State Trustees purchase said unimproved land;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve the acquisition of at lot 14 in Eastmore Estates, Concord Township, Elkhart County for $18,000, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate designated College employee to enter into said purchase of said property, after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated July 16, 2009
Ivy Tech Community College
Region 2/North Central authorization to purchase 0.495 acres of unimproved land at Lot 14 in Eastmore Estates, Concord Township, on County Road 18 in Elkhart County, $18,000
July 16, 2009

- This item will authorize the College to purchase an unimproved property at lot 14 in Eastmore Estates, Concord Township, on County Road 18, in Elkhart County between the new Elkhart Campus and County Road 18.
- As you know, the College is developing a new Campus on donated land in Elkhart County, just south of Elkhart and north of County Road 18 near old County Road 17.
- Eastmore Estates, Concord Township, contains 16 lots that are approximately 200 feet deep each and separates the new Campus from County Road 18.
- Each of the lots would be a desirable acquisition.
- One of the properties, lot 14, is available for purchase.
- The property in unimproved and contains approximately 0.495 acres.
- The owner is willing to sell the property to the College for $18,000.
- The Region 2/North Central Trustees made a request to the State Trustees as outlined above using newly authorized project funds for the purchase.
- A drawing on the second page after State Trustees Resolution Number 32 shows the relationship among the new campus and lots one through 16.

Action Requested: Approval of the purchase of 0.495 acres of improved land at lot 14 in Eastmore Estates, Concord Township, on County Road 18, in Elkhart County.
RESOLUTION OF THE STATE BOARD OF TRUSTEES OF THE TRUSTEES
OF IVY TECH COMMUNITY COLLEGE OF INDIANA AUTHORIZING
THE EXECUTIVE COMMITTEE OF THE
BOARD OF TRUSTEES TO AUTHORIZE THE ISSUANCE OF ONE OR MORE SERIES
OF STUDENT FEE BONDS FOR THE PURPOSE OF
FINANCING NEW PROJECTS AND REFUNDING PRIOR BONDS

RESOLUTION NUMBER 2009-34

WHHEREAS, The Trustees of Ivy Tech Community College of Indiana, a body politic organized and
existing under the laws of the State of Indiana (formerly known as “The Trustees of Ivy Tech State
College”) (the “Corporation”), is charged with operating the institution of higher education known as
Ivy Tech Community College of Indiana (the “College”) and is authorized under the laws of the State
of Indiana, particularly Indiana Code 21-34, to issue bonds from time to time in order to acquire,
construct, renovate and equip various facilities of the College; and

WHHEREAS, the Corporation has heretofore entered into a Trust Indenture dated as of November 1,
1985 (the “Indenture”) with the Merchants National Bank & Trust Company of Indianapolis (now
succeeded by U.S. Bank National Association), as trustee (the “Trustee”), for the purpose of securing
its Student Fee Bonds, as issued from time to time; and

WHHEREAS, the Corporation desires (i) to refund, if financially advantageous, all or a portion of the
callable Student Fee Bonds of various series or notes, all as described on Exhibit B hereto (the “Prior
Bonds”) and (ii) to provide funding to acquire, construct, renovate and equip projects on various
campuses of the College (all as described more particularly in Exhibit A hereto and collectively
referred to as, the “New Projects”); and

WHHEREAS, the New Projects were specifically authorized by the Indiana General Assembly in
2009; and

WHHEREAS, the College intends to acquire, construct, equip, renovate and/or rehabilitate the New
Projects, and reasonably expects to make advances for such purposes, and to reimburse advances
made for certain costs of the New Projects with proceeds of debt to be incurred by the College; and

WHHEREAS, the State Board of Trustees (the “Board”) of the Corporation now desires to authorize
its Treasurer (the “Treasurer”) to investigate, develop and evaluate a proposed plan, including the
advisability of bond issuance and the selection of underwriters (the “Plan of Financing”) for
submission to either the Board or to the Executive Committee of the Board (the “Committee”) for the
financing of all or a portion of the New Projects and refunding of all or a portion of the Prior Bonds,
in one or more series of student fee bonds (the “Financing”) and to delegate to the Committee the
authority to approve the Financing, if appropriate; and

WHHEREAS, by Resolution 2008-04 the Board has previously authorized the Treasurer to select
underwriters of student fee bonds from a list of firms approved in Resolution 2008-04;
NOW THEREFORE, BE IT RESOLVED by the Board as follows:

Section 1. The College hereby ratifies, declares and affirms its official intent to acquire, construct, equip and/or rehabilitate the New Projects described in Exhibit A; to advance, on an interim basis, certain costs of the New Projects, to reimburse such advances for costs of acquiring, constructing, equipping and/or rehabilitating the New Projects with proceeds of debt to be incurred by the College; and to issue debt not exceeding amounts authorized by the Indiana General Assembly for purposes of financing, refinancing or reimbursing costs of the New Projects.

Section 2. The Treasurer is hereby authorized to investigate, develop and evaluate a Plan of Financing and to present that Plan of Financing for consideration by the Committee.

Section 3. The Board hereby authorizes the Committee to approve the Plan of Financing or any portion thereof, to authorize the Financing and to authorize the execution and delivery of bonds in one or more series (the “Bonds”) and the documents referred to in Sections 4, 5, 7, 8, 9, and 10 hereinafter, provided that the following conditions are met:

(a) The total issued amount of the Bonds shall not exceed the sum of amounts authorized by the Indiana General Assembly for each of the New Projects, plus amounts necessary to defease the Prior Bonds and amounts necessary to provide money for debt service reserves, cost of issuance, credit enhancement, capitalized interest, or other costs incidental to the issuance of the Bonds, all as permitted by law;

(b) The Bonds shall be sold at a rate or rates fixed to maturity producing a true interest cost of 6.25% per annum or less; and

(c) The final maturity on the Bonds shall not exceed 25 years from the date of first principal payment.

Section 4. Subject to the conditions in Section 3 hereof, the Chairman of the Corporation (the “Chairman”), Vice Chairman of the Corporation (the “Vice Chairman”) or the Treasurer, or any of them acting individually, is hereby authorized to execute and deliver a Bond Purchase Agreement in substantially the form approved by the Committee, with those changes that the officers so executing shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 5. Subject to the conditions in Section 3 hereof, the Chairman or the Vice Chairman, or either of them, is hereby authorized to execute and deliver, and the Secretary of the Corporation (the “Secretary”) or the Assistant Secretary of the Corporation (the “Assistant Secretary”), or either of them, is hereby authorized to attest the signature of and to imprint the corporate seal of the College on, a supplemental indenture (the “Supplemental Indenture”), which may supplement and amend the Indenture, as necessary in substantially the form approved by the Committee, with those changes that the officers so executing shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.
Section 6. The Treasurer is hereby authorized to obtain all necessary approvals from the Indiana General Assembly, the Commission for Higher Education, the State Budget Agency and the Governor of the State of Indiana along with any other approval necessary to implement the Plan of Financing.

Section 7. Subject to the conditions in Section 3 hereof, the Treasurer is hereby authorized to execute and deliver the form of any final Official Statement as approved by the Committee, with those changes that the Treasurer shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 8. Subject to the conditions in Section 3 hereof, the Chairman, the Vice Chairman or the Treasurer, or any of them, is hereby authorized to execute and deliver the form of any Construction and Rebate Agreement, Continuing Disclosure Undertaking or Supplement to the Continuing Disclosure Undertaking or Escrow Deposit Agreement in substantially the form approved by the Committee, with those changes that the Treasurer shall approve, such approval to be conclusively evidenced by the execution and delivery thereof.

Section 9. Subject to the conditions in Section 3 hereof, the Treasurer is hereby authorized to prepare forms of the Bonds as approved by the Committee and to cause the same to be executed by the proper officers of the Corporation as provided in the Supplemental Indenture and the Indenture. Upon execution of the Bonds, the Treasurer shall deliver the Bonds to the purchasers thereof upon payment of the purchase price, which price shall reflect the Underwriters’ discount of not more than 2.5%, and an original issue discount or premium, if any, as permitted by law.

Section 10. Subject to the conditions in Section 3 hereof, the Chairman, the Vice Chairman, Secretary, Assistant Secretary and Treasurer are hereby authorized and directed to perform any and all further acts, to execute any and all further documents or certificates and to publish any notice required to implement the Plan of Financing and to complete the execution and delivery of the Bonds, the Supplemental Indenture, the Bond Purchase Agreement, the Escrow Deposit Agreement, the Preliminary Official Statement, the Continuing Disclosure Undertaking, the Construction and Rebate Agreement, the Official Statement and the other matters referred to herein.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009
EXHIBIT A

<table>
<thead>
<tr>
<th>Project</th>
<th>Amount</th>
<th>General Assembly Approval</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Warsaw</td>
<td>$10,100,000</td>
<td>2009</td>
</tr>
<tr>
<td>2. Anderson</td>
<td>$20,000,000</td>
<td>2009</td>
</tr>
<tr>
<td>3. Bloomington</td>
<td>$20,000,000</td>
<td>2009</td>
</tr>
<tr>
<td>4. Gary</td>
<td>$20,000,000</td>
<td>2009</td>
</tr>
<tr>
<td>5. Elkhart</td>
<td>$4,000,000</td>
<td>2009</td>
</tr>
<tr>
<td>6. Sellersburg</td>
<td>$4,000,000</td>
<td>2009</td>
</tr>
</tbody>
</table>
EXHIBIT B

All or Part of Outstanding Student Fee Bonds, Series H, Series I, Series K, and Series L plus any outstanding bank notes secured by student fees.
APPROVAL OF A NEW LEASE TO A FOOD SERVICE PROVIDER IN THE
FAIRBANKS BUILDING IN INDIANAPOLIS, REGION 8/CENTRAL INDIANA

RESOLUTION NUMBER 2009-35

WHEREAS, the Central Indiana region leases 1,620 square feet of space to a food vendor in the Fairbanks Building in Indianapolis and said vendor has no desire to continue leasing the space, and

WHEREAS, said region desires to continue providing food service to student, faculty, staff, and visitors and entered into an appropriate selection process for a new vendor, and

WHEREAS, the recommend vendor from that selection process is Noble Romans Bistro operating as N.R. Realty, Inc., and

WHEREAS, the Region 8/Central Indiana Board of Trustees has requested this lease, and

WHEREAS, the lease period is greater than two years therefore requiring State Trustee approval;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate a lease agreement for said facility and to execute all necessary documents for the above stated lease for an original term not to exceed five years at a rental of at least $24,000 per year starting on or about September 1, 2009, after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

[Signature]
Kaye H. Whitehead, Chairman

[Signature]
Anne K. Shane, Secretary

Dated August 13, 2009
APPROVAL TO EXERCISE A TWO-YEAR LEASE RENEWAL OPTION FOR THE LIBERTY DRIVE II BUILDING IN BLOOMINGTON, REGION 14/BLOOMINGTON

RESOLUTION NUMBER 2009-36

WHEREAS, the College has been leasing space in the Liberty Drive II building in Bloomington since June of 2008, and

WHEREAS, the College has a continuing commitment to the delivery of courses for instructional programs in the Bloomington area that are housed in said building, and

WHEREAS, the current lease expires May 31, 2010 and the two-year renewal option has a 180 day notification requirement, and

WHEREAS, the rent and duration for the renewal option is specified in the lease, and

WHEREAS, the Region 14/Bloomington Board of Trustees has requested the exercise of this renewal option, and

WHEREAS, the rent for the two-year option period is greater than $150,000 per year for the first time and therefore requires State authority approvals;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to exercise the renewal option for said lease agreement upon state level approvals and to execute all necessary documents for the above stated two-year renewal option at a rent of $172,324 per year after the documents have been approved by the College General Counsel.

FURTHER BE IT RESOLVED, that the President is hereby authorized and directed to proceed with requesting appropriate state authority approvals for this project.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009
APPROVAL TO LEASE LAND IN BLOOMINGTON TO THE MONROE COUNTY YMCA, REGION 14/BLOOMINGTON

RESOLUTION NUMBER 2009-37

WHEREAS, the relationship between the Monroe County YMCA and the College has been mutually beneficial over the years, and

WHEREAS, using donated funds, the Monroe County YMCA wishes to construct a YMCA facility on Ivy Tech land for the benefit of Monroe County and the College, and

WHEREAS, the Monroe County YMCA has proposed to construct said building for use by YMCA members and the College, at no cost to the College, using a 50-year ground lease from the College, and

WHEREAS, the Region 14/Bloomington Board of Trustees has requested that the State Trustees lease land for 50 years to the Monroe County YMCA, once they have raised sufficient funds to construct the building, so that the YMCA can proceed with the project;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby approve the above stated 50-year ground lease to the Monroe County YMCA for $1.00 per year to start upon a verifiable declaration that sufficient funds have been raised for the project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute a ground lease with said YMCA after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009
APPOINTMENT OF A REGIONAL TRUSTEE – WABASH VALLEY REGION

RESOLUTION NUMBER 2009-38

WHEREAS, the Wabash Valley Regional Board currently has one vacancy on its regional board due to the resignation of Frank Foley, and

WHEREAS, the Wabash Valley Regional Board Nominating Committee has identified and recommends one candidate to serve on the Wabash Valley Regional Board, and

WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Mr. Brock D. Blinn is hereby appointed as a regional trustee for Ivy Tech Community College of Indiana – Wabash Valley Region, representing Manufacturing, effective immediately, and

FURTHER BE IT RESOLVED, that Mr. Brock D. Blinn will serve the remainder of Frank Foley’s term through June 30, 2010, or the date on which a successor is duly appointed, whichever is later.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009
APPOINTMENT OF A REGIONAL TRUSTEE – CENTRAL INDIANA REGION

RESOLUTION NUMBER 2009-39

WHEREAS, the Central Indiana Regional Board currently has one vacancy on its regional board due to the resignation of David E. Harris, and

WHEREAS, the Central Indiana Regional Board Nominating Committee has identified and recommends one candidate to serve on the Central Indiana Regional Board, and

WHEREAS, the recommended candidate meets all of the attributes and expectations delineated in Resolution Number 2008-53;

NOW THEREFORE BE IT RESOLVED, that Ms. Martha Lamkin is hereby appointed as a regional trustee for Ivy Tech Community College of Indiana – Central Indiana Region, representing Education, effective immediately, and

FURTHER BE IT RESOLVED, that Ms. Martha Lamkin will serve through June 30, 2012, or the date on which a successor is duly appointed, whichever is later.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009
ELECTION OF STATE TRUSTEES TO THE
BOARD OF DIRECTORS OF IVY TECH FOUNDATION, INC.

RESOLUTION NUMBER 2009–40

WHEREAS, the Articles of Incorporation and Bylaws of Ivy Tech Foundation, Inc. provide that four members of the Foundation’s Board of Directors are to be State Trustees of the College elected to the Foundation Board by the College’s State Board of Trustees annually, and

WHEREAS, the State Board finds it to be in the best interests of both the College and the Foundation to have appropriate State Trustee representation on the Foundation Board:

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby elects the following State Trustees to serve as members of the Board of Directors of Ivy Tech Foundation, Inc.:

[NAMES OF FOUR STATE TRUSTEES OF THE COLLEGE WILL BE INSERTED HERE]

BE IT FURTHER RESOLVED, that the Foundation Board terms of the four State Trustees so elected to that Board begin August 13, 2009 and end when their successors are elected at the next annual meeting of the State Board of Trustees.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009
APPROVAL OF NEW PROGRAM

RESOLUTION NUMBER 2009-200

WHEREAS, Ivy Tech Community College has identified the importance of providing educational opportunities for its students, and

WHEREAS, Ivy Tech has identified needs for degree programs in the service regions; and

WHEREAS, the Planning and Education Committee of the State Trustees has reviewed the proposed program and recommended its approval;

NOW THEREFORE BE IT RESOLVED that the State Trustees do hereby approve the College to offer the new programs listed in the addendum, and

FURTHER BE IT RESOLVED that the State Trustees authorize that the proposal be submitted to the Commission for Higher Education for appropriate action.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009

* This resolution was officially re-numbered to 2009-200.
ADDENDUM TO RESOLUTION NUMBER 2009-41

The following new programs for the Ivy Tech Program Inventory were approved for each of the 23 campuses:

Associate of Applied Science in Health Care Support

Certificate – Patient Care
Certificate – Phlebotomy
Certificate – Therapeutic Massage
Certificate – Pharmacy Technician
Certificate – Electrocardiography Technician
AUTHORIZATION TO PROCEED WITH FINAL PLANNING, FINANCING, AND CONSTRUCTION OF THE ADDITIONAL SCOPE FOR THE ELKHART PROJECT, REGION 2 – NORTH CENTRAL

RESOLUTION NUMBER 2009-42

WHEREAS, the 2009 General Assembly authorized the College to add road and infrastructure improvements and add approximately 10,000 square feet to the previously approved project in Elkhart through a bond issue of $4,000,000, and

WHEREAS, there exists a need to proceed with the project and obtain interim or permanent financing for this facility, and

WHEREAS, the State Trustees have previously determined that a necessity exists to acquire, construct, and equip certain facilities in Elkhart, all as described more fully on Exhibit A attached hereto (the “Project”), and

WHEREAS, the State Trustees now desire to authorize the Treasurer of the Board to investigate, solicit, and evaluate a proposed plan, including the consideration of interim or permanent financing and the selection of an underwriter (the “Plan of Financing”) for submission to the Board, for the financing of the costs of acquisition, construction, and equipping of said Project over time;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the College President to proceed with requesting appropriate state agency approvals to proceed with planning, acquisition, construction, and financing of the Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the Treasurer to investigate, solicit, and evaluate a Plan of Financing and to present such Plan of Financing to the State Trustees for approval, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009

* This resolution was officially re-numbered to 2009-61.
EXHIBIT A

ADDITIONAL SCOPE FOR THE ELKHART PROJECT

The project consists of adding road and infrastructure improvements and constructing approximately 10,000 square feet for a community center to the previously approved Elkhart project.

Road and infrastructure improvements include adding lanes to County Road (CR) 18, intersection improvements to the old CR 17 and CR 18 intersection, and extend and enlarge water and sewer lines to the intersection of old CR 17 and CR 18.

The estimated cost for this phase of the project is $4,000,000.
AUTHORIZATION TO PROCEED WITH FINAL PLANNING, FINANCING, LAND ACQUISITION, AND CONSTRUCTION OF THE WARSAW PROJECT, REGION 2 – NORTH CENTRAL

RESOLUTION NUMBER 2009-43

WHEREAS, the 2009 General Assembly authorized the College to acquire land and construct a building in Warsaw through a bond issue of $10,100,000, and

WHEREAS, there exists a need to proceed with the project and obtain interim or permanent financing for this facility, and

WHEREAS, the State Trustees have previously determined that a necessity exists to acquire, construct, and equip certain facilities in Warsaw, all as described more fully on Exhibit A attached hereto (the “Project”), and

WHEREAS, the State Trustees now desire to authorize the Treasurer of the Board to investigate, solicit, and evaluate a proposed plan, including the consideration of interim or permanent financing and the selection of an underwriter (the “Plan of Financing”) for submission to the Board, for the financing of the costs of acquisition, construction, and equipping of said Project over time;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the College President to proceed with requesting appropriate state agency approvals to proceed with planning, acquisition, construction, and financing of the Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the Treasurer to investigate, solicit, and evaluate a Plan of Financing and to present such Plan of Financing to the State Trustees for approval, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009

*This resolution was officially renumbered to 2009-42.*
EXHIBIT A

WARSAW NEW CONSTRUCTION PROJECT

The project consists of constructing a 38,000 gross square foot (GSF), two-story building at a new campus location in Warsaw on land given to the College.

The new building includes much needed general purpose classrooms; science, medical, computer, technology, and industrial teaching laboratories; distance education classrooms; library; bookstore; student lounge and other gathering spaces; food service; and faculty and administrative offices. Parking and an outdoor courtyard (landscaping) will be constructed as part of the project.

The estimated cost for this project is $10,100,000.
AUTHORIZATION TO PROCEED WITH FINAL PLANNING, FINANCING, LAND ACQUISITION, AND CONSTRUCTION OF THE ANDERSON PROJECT, REGION 6 – EAST CENTRAL

RESOLUTION NUMBER 2009-44

WHEREAS, the 2009 General Assembly authorized the College to acquire land, construct a building and renovate the existing main campus building in Anderson through a bond issue of $20,000,000, and

WHEREAS, there exists a need to proceed with the project and obtain interim or permanent financing for this facility, and

WHEREAS, the State Trustees have previously determined that a necessity exists to acquire, construct, and equip certain facilities in Anderson, all as described more fully on Exhibit A attached hereto (the “Project”), and

WHEREAS, the State Trustees now desire to authorize the Treasurer of the Board to investigate, solicit, and evaluate a proposed plan, including the consideration of interim or permanent financing and the selection of an underwriter (the “Plan of Financing”) for submission to the Board, for the financing of the costs of acquisition, construction, renovation, and equipping of said Project over time;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the College President to proceed with requesting appropriate state agency approvals to proceed with planning, acquisition, construction, and financing of the Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the Treasurer to investigate, solicit, and evaluate a Plan of Financing and to present such Plan of Financing to the State Trustees for approval, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009

*This resolution was officially re-numbered to 2009-03.*
EXHIBIT A

ANDERSON NEW CONSTRUCTION PROJECT

The project consists of constructing a 76,000 gross square foot (GSF), two-story building at a second campus location in Anderson.

The new building includes much needed general purpose classrooms; community meeting space; science, medical, computer, technology, and industrial teaching laboratories; distance education classrooms; library; bookstore; fitness center, student lounge and other gathering spaces; food service; and faculty and administrative offices. Parking and an outdoor courtyard (landscaping) will be constructed as part of the project.

Renovations to the existing main campus building at 53rd and Main Street will be minimal.

The estimated cost for this project is $20,000,000.
AUTHORIZATION TO PROCEED WITH FINAL PLANNING, FINANCING, LAND ACQUISITION, AND CONSTRUCTION OF THE BLOOMINGTON, REGION 14 – BLOOMINGTON

RESOLUTION NUMBER 2009-45

WHEREAS, the 2009 General Assembly authorized the College to acquire land, construct a building and renovate the existing main campus building in Bloomington through a bond issue of $20,000,000, and

WHEREAS, there exists a need to proceed with the project and obtain interim or permanent financing for this facility, and

WHEREAS, the State Trustees have previously determined that a necessity exists to acquire, construct, and equip certain facilities in Bloomington, all as described more fully on Exhibit A attached hereto (the "Project”), and

WHEREAS, the State Trustees now desire to authorize the Treasurer of the Board to investigate, solicit, and evaluate a proposed plan, including the consideration of interim or permanent financing and the selection of an underwriter (the “Plan of Financing”) for submission to the Board, for the financing of the costs of acquisition, construction, renovation, and equipping of said Project over time;

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the College President to proceed with requesting appropriate state agency approvals to proceed with planning, acquisition, construction, and financing of the Project, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the Treasurer to investigate, solicit, and evaluate a Plan of Financing and to present such Plan of Financing to the State Trustees for approval, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to execute all necessary documents for the above stated project after the documents have been approved by the College General Counsel.

State Trustees
Ivy Tech Community College of Indiana

Kaye H. Whitehead, Chairman

Anne K. Shane, Secretary

Dated August 13, 2009

* This resolution was officially re-numbered to 2009-64.
EXHIBIT A

BLOOMINGTON NEW CONSTRUCTION PROJECT

The project consists of constructing a 76,000 gross square foot (GSF), two-story addition to the existing Bloomington building.

The new building includes much needed general purpose classrooms; community meeting space; science, medical, computer, technology, and industrial teaching laboratories; distance education classrooms; library; bookstore; fitness center, student lounge and other gathering spaces; food service; and faculty and administrative offices. Parking and an outdoor courtyard (landscaping) will be constructed as part of the project.

Renovations to the existing main campus building will be minimal.

The estimated cost for this project is $20,000,000.
The Financial Performance - June Report will be provided at the State Trustees' Board Meeting
The Budget by Location Report will be provided at the State Trustees' Board Meeting
<table>
<thead>
<tr>
<th>Region</th>
<th>Title or Description</th>
<th>Source</th>
<th>Amount</th>
<th>Effective Date</th>
<th>Expiration Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Region 01</td>
<td>Dollar General Literacy Fnd</td>
<td>Dollar General Literacy Foundation</td>
<td>$10,000</td>
<td>5/18/2009</td>
<td>4/9/2010</td>
</tr>
<tr>
<td>Gary</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Region 04</td>
<td>WIRED Agreement - 653-4653-01</td>
<td>Purdue University</td>
<td>$144,558</td>
<td>6/1/2009</td>
<td>12/31/2009</td>
</tr>
<tr>
<td>Lafayette</td>
<td>PTA# 7</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Region 04</td>
<td>WIRED Agreement - 653-4653-01</td>
<td>Purdue University</td>
<td>$10,000</td>
<td>6/1/2009</td>
<td>12/31/2009</td>
</tr>
<tr>
<td>Lafayette</td>
<td>PTA# 6</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Region 05</td>
<td>WIRED Subagreement - PTA# 3 IT</td>
<td>Purdue University</td>
<td>$25,179</td>
<td>6/1/2009</td>
<td>9/1/2009</td>
</tr>
<tr>
<td>Kokomo</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Region 05</td>
<td>WIRED Subagreement - 202-096-02</td>
<td>Purdue University</td>
<td>$12,800</td>
<td>6/1/2009</td>
<td>12/31/2009</td>
</tr>
<tr>
<td>Kokomo</td>
<td>PTA# 4</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Region 10</td>
<td>Center for Cyber Security</td>
<td>U.S. Department of Labor</td>
<td>$143,449</td>
<td>06/30/09</td>
<td>06/30/11</td>
</tr>
<tr>
<td>Columbus</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Region 00</td>
<td>Older Workers in Indiana Project</td>
<td>Univ of Indpls Center for Aging &amp; Community (CAC)</td>
<td>$7,500</td>
<td>04/01/09</td>
<td>08/31/09</td>
</tr>
<tr>
<td>Central Office</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### IVY TECH COMMUNITY COLLEGE
### SPONSORED PROGRAM FUNDS
### June 1, 2009 THROUGH June 30, 2009

<table>
<thead>
<tr>
<th>Grants &amp; TFP</th>
<th>BIRT</th>
<th>Energy</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contracts</td>
<td>Companies</td>
<td>Companies</td>
<td>Grants</td>
</tr>
<tr>
<td><strong>Total this Report</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>2008-2009 YTD-Total</strong></td>
<td>22,864,309</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2007-2008 Fiscal Year-End Total</td>
<td>15,516,944</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2006-2007 Fiscal Year-End Total</td>
<td>17,679,145</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2005-2006 Fiscal Year-End Total</td>
<td>25,057,679</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2004-2005 Fiscal Year-End Total</td>
<td>41,719,722</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2003-2004 Fiscal Year-End Total</td>
<td>23,652,746</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2002-2003 Fiscal Year-End Total</td>
<td>27,222,323</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2001-2002 Fiscal Year-End Total</td>
<td>28,739,291</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>2000-2001 Fiscal Year-End Total</td>
<td>26,204,816</td>
<td>2,980,470</td>
<td>*12,411,630</td>
</tr>
</tbody>
</table>

* IVY TECH WAS THE FISCAL AGENT FOR THESE FUNDS
## DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF JUNE 2009

<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>I. Article VIII Contracts and Other Documents Approval and Authorization of the Board.</td>
<td>A. FICA/MQFE/Federal Taxes</td>
<td>279,757.12</td>
<td>National City Bank</td>
<td>06/02/09</td>
<td>J0035561</td>
</tr>
<tr>
<td></td>
<td>B. Life Insurance</td>
<td>117,678.48</td>
<td>American United Life</td>
<td>06/04/09</td>
<td>J0035529</td>
</tr>
<tr>
<td></td>
<td>C. FICA/MQFE/Federal Taxes</td>
<td>1,365,761.19</td>
<td>National City Bank</td>
<td>06/09/09</td>
<td>J0035460</td>
</tr>
<tr>
<td></td>
<td>D. Retirement</td>
<td>644,385.21</td>
<td>TIAA/CREF</td>
<td>06/10/09</td>
<td>J0035562</td>
</tr>
<tr>
<td></td>
<td>E. County &amp; State Taxes</td>
<td>694,134.75</td>
<td>National City Bank</td>
<td>06/11/09</td>
<td>J0035618</td>
</tr>
<tr>
<td></td>
<td>F. FICA/MQFE/Federal Taxes</td>
<td>393,680.56</td>
<td>National City Bank</td>
<td>06/15/09</td>
<td>J0035603</td>
</tr>
<tr>
<td></td>
<td>G. Reimbursement for Health Ins. Claims</td>
<td>432,521.45</td>
<td>Anthem Blue Cross Blue Shield</td>
<td>06/15/09</td>
<td>J0035608</td>
</tr>
<tr>
<td></td>
<td>H. Reimbursement for Health Ins. Claims</td>
<td>597,979.48</td>
<td>Anthem Blue Cross Blue Shield</td>
<td>06/15/09</td>
<td>J0035609</td>
</tr>
<tr>
<td></td>
<td>I. Reimbursement for Health Ins. Claims</td>
<td>501,011.32</td>
<td>Anthem Blue Cross Blue Shield</td>
<td>06/15/09</td>
<td>J0035610</td>
</tr>
<tr>
<td></td>
<td>J. FICA/MQFE/Federal Taxes</td>
<td>1,361,416.80</td>
<td>National City Bank</td>
<td>06/23/09</td>
<td>J0036388</td>
</tr>
<tr>
<td></td>
<td>K. Reimbursement for Health Ins. Claims</td>
<td>330,304.43</td>
<td>Anthem Blue Cross Blue Shield</td>
<td>06/29/09</td>
<td>J0036667</td>
</tr>
<tr>
<td></td>
<td>L. Reimbursement for Health Ins. Claims</td>
<td>388,287.52</td>
<td>Anthem Blue Cross Blue Shield</td>
<td>06/29/09</td>
<td>J0036668</td>
</tr>
<tr>
<td>II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and Authorization of the Board.</td>
<td>A. Savings</td>
<td>145,989.24</td>
<td>National City Bank</td>
<td>06/03/09</td>
<td></td>
</tr>
<tr>
<td></td>
<td>B. Prime Cash Obligations Fund</td>
<td>303,000.00</td>
<td>Federated Investors</td>
<td>06/04/09</td>
<td>J0035630</td>
</tr>
<tr>
<td></td>
<td>C. Prime Cash Obligations Fund</td>
<td>2,077,000.00</td>
<td>Federated Investors</td>
<td>06/05/09</td>
<td>J0035533</td>
</tr>
<tr>
<td></td>
<td>D. Prime Cash Obligations Fund</td>
<td>8,851,000.00</td>
<td>Federated Investors</td>
<td>06/09/09</td>
<td>J0035536</td>
</tr>
<tr>
<td></td>
<td>E. Prime Cash Obligations Fund</td>
<td>13,033,000.00</td>
<td>Federated Investors</td>
<td>06/15/09</td>
<td>J0035929</td>
</tr>
<tr>
<td>Authorization for Disbursement</td>
<td>Purpose of Disbursement</td>
<td>Amount of Disbursement</td>
<td>Approved Vendor</td>
<td>Check Date</td>
<td>Reference Number</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>--------------------------</td>
<td>------------------------</td>
<td>-----------------</td>
<td>------------</td>
<td>------------------</td>
</tr>
<tr>
<td>II. Article IV, Officers of the Board, Section 5, Treasurer, Article VIII. Execution of Contracts and other Documents, Section A. Approval and authorization of the Board.</td>
<td>F. Prime Cash Obligations Fund</td>
<td>491,000.00</td>
<td>Federated Investors</td>
<td>06/16/09</td>
<td>J0035630</td>
</tr>
<tr>
<td>G. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>H. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>I. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>J. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>K. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>L. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>M. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>N. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>O. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>P. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>Q. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Key Bank</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>R. Certificate of Deposit</td>
<td>1,000,000.00</td>
<td>Fifth Third</td>
<td>06/17/09</td>
<td>J0036556</td>
<td></td>
</tr>
<tr>
<td>S. Certificate of Deposit</td>
<td>1,000,000.00</td>
<td>Fifth Third</td>
<td>06/17/09</td>
<td>J0036556</td>
<td></td>
</tr>
<tr>
<td>T. Certificate of Deposit</td>
<td>1,000,000.00</td>
<td>Fifth Third</td>
<td>06/17/09</td>
<td>J0036556</td>
<td></td>
</tr>
<tr>
<td>U. Certificate of Deposit</td>
<td>1,000,000.00</td>
<td>Fifth Third</td>
<td>06/17/09</td>
<td>J0036556</td>
<td></td>
</tr>
<tr>
<td>V. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
<td></td>
</tr>
<tr>
<td>W. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Irwin Union</td>
<td>06/17/09</td>
<td>J0036555</td>
<td></td>
</tr>
</tbody>
</table>
## Authorization for Disbursement

<table>
<thead>
<tr>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>X. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Key Bank</td>
<td>06/17/09</td>
<td>J0036554</td>
</tr>
<tr>
<td>Y. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
</tr>
<tr>
<td>Z. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
</tr>
<tr>
<td>AA. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
</tr>
<tr>
<td>AB. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
</tr>
<tr>
<td>AC. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Lake City</td>
<td>06/17/09</td>
<td>J0036553</td>
</tr>
<tr>
<td>AD. Certificate of Deposit</td>
<td>500,000.00</td>
<td>Irwin Union</td>
<td>06/17/09</td>
<td>J0036555</td>
</tr>
<tr>
<td>AE. Prime Cash Obligations Fund</td>
<td>881,000.00</td>
<td>Federated Investors</td>
<td>06/18/09</td>
<td>J0036558</td>
</tr>
<tr>
<td>AF. Commercial Money Market - Dreyfus</td>
<td>300,000.00</td>
<td>Dreyfus Corp</td>
<td>06/22/09</td>
<td>J0036665</td>
</tr>
<tr>
<td>AG. Prime Cash Obligations Fund</td>
<td>4,065,000.00</td>
<td>Federated Investors</td>
<td>06/23/09</td>
<td>J0036669</td>
</tr>
<tr>
<td>AH. Savings</td>
<td>511,745.86</td>
<td>National City Bank</td>
<td>06/23/09</td>
<td></td>
</tr>
<tr>
<td>AI. Prime Cash Obligations Fund</td>
<td>3,159,000.00</td>
<td>Federated Investors</td>
<td>06/24/09</td>
<td>J0036596</td>
</tr>
<tr>
<td>AJ. Savings</td>
<td>158,725.48</td>
<td>National City Bank</td>
<td>06/25/09</td>
<td></td>
</tr>
<tr>
<td>AK. Prime Cash Obligations Fund</td>
<td>7,348,000.00</td>
<td>Federated Investors</td>
<td>06/26/09</td>
<td>J0035601</td>
</tr>
<tr>
<td>AL. Prime Cash Obligations Fund</td>
<td>2,706,000.00</td>
<td>Federated Investors</td>
<td>06/29/09</td>
<td>J0030720</td>
</tr>
<tr>
<td>AM. Savings</td>
<td>212,034.51</td>
<td>National City Bank</td>
<td>06/30/09</td>
<td></td>
</tr>
</tbody>
</table>

## III. Reported to the Board of Trustees under 500,000

| A. Purchase Card expense | 291,571.91 | National City Bank | 06/02/09   | J0035C53         |
| B. Construction, Fort Wayne campus | 219,305.00 | Service Electric of Allen County Inc. | 06/04/09 | 50-003655530    |
## DISBURSEMENTS OF $100,000.00 AND OVER
### FOR THE MONTH OF JUNE 2009

**Page 4**

<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>III. Reported to the Board of Trustees under 500,000</td>
<td>C. Additional Principal Payment, Lafayette campus</td>
<td>110,000.00</td>
<td>Ivy Tech Foundation</td>
<td>06/05/09</td>
<td>50-00365720</td>
</tr>
<tr>
<td></td>
<td>D. Apprenticeship, multiple campuses</td>
<td>310,797.32</td>
<td>IN-KY Council of Carpenters</td>
<td>06/08/09</td>
<td>50-00366001, 50-00366002</td>
</tr>
<tr>
<td></td>
<td>E. Apprenticeship, South Bend campus</td>
<td>168,683.58</td>
<td>South Bend Electrical JATC</td>
<td>06/08/09</td>
<td>50-00366118</td>
</tr>
<tr>
<td></td>
<td>F. Instructional Equipment</td>
<td>128,304.00</td>
<td>Star CNC Machine Tool Corp.</td>
<td>06/08/09</td>
<td>50-00366130</td>
</tr>
<tr>
<td></td>
<td>G. Data Processing Equipment</td>
<td>111,599.31</td>
<td>Logicalis Inc.</td>
<td>06/10/09</td>
<td>50-00367989</td>
</tr>
<tr>
<td></td>
<td>H. Apprenticeship, Gary campus</td>
<td>104,040.66</td>
<td>IN-KY Council of Carpenters</td>
<td>06/17/09</td>
<td>50-00368278, 50-00368279</td>
</tr>
<tr>
<td></td>
<td>I. Consulting Fees</td>
<td>125,000.00</td>
<td>SunGuard Higher Education Inc</td>
<td>06/17/09</td>
<td>50-00368391</td>
</tr>
<tr>
<td></td>
<td>J. Apprenticeship, Gary campus</td>
<td>195,035.00</td>
<td>IN-KY Council of Carpenters</td>
<td>06/18/09</td>
<td>50-00368719, 50-00368720</td>
</tr>
<tr>
<td></td>
<td>K. Apprenticeship, Indianapolis campus</td>
<td>103,340.17</td>
<td>IN-KY Council of Carpenters</td>
<td>06/18/09</td>
<td>50-00368724, 50-00368725</td>
</tr>
<tr>
<td></td>
<td>L. Apprenticeship, Indianapolis campus</td>
<td>197,268.23</td>
<td>Ironworkers Local 22</td>
<td>06/18/09</td>
<td>50-00368732, 50-00368733, 50-00368734</td>
</tr>
<tr>
<td></td>
<td>M. Apprenticeship, Indianapolis campus</td>
<td>132,495.40</td>
<td>Sheet Metal Workers Local 20</td>
<td>06/18/09</td>
<td>50-00368896</td>
</tr>
<tr>
<td></td>
<td>N. Instructional Equipment</td>
<td>190,961.00</td>
<td>Amatrol Inc.</td>
<td>06/19/09</td>
<td>50-00369008, 50-00369009</td>
</tr>
<tr>
<td></td>
<td>O. Construction, Kokomo campus</td>
<td>184,268.16</td>
<td>Fissel Electric Service Inc.</td>
<td>06/19/09</td>
<td>50-00369097</td>
</tr>
<tr>
<td></td>
<td>P. Apprenticeship, Indianapolis campus</td>
<td>261,495.00</td>
<td>Indiana Council of Carpenters Union</td>
<td>06/19/09</td>
<td>50-00369148, 50-00369149</td>
</tr>
</tbody>
</table>
### DISBURSEMENTS OF $100,000.00 AND OVER

**FOR THE MONTH OF JUNE 2009**

*Page 5*

<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>III. Reported to the Board of Trustees under 500,000</td>
<td>Q. Apprenticeship, Indianapolis campus</td>
<td>432,599.63</td>
<td>Indianapolis Electrical JATC</td>
<td>06/19/09</td>
<td>50-00369150</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>50-00369151</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>50-00369152</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>50-00369153</td>
</tr>
<tr>
<td></td>
<td>R. Apprenticeship, Indianapolis campus</td>
<td>197,128.90</td>
<td>Plumbers &amp; Steamfitters Local 440</td>
<td>06/19/09</td>
<td>50-00369274</td>
</tr>
<tr>
<td></td>
<td>S. Construction, Columbus campus</td>
<td>151,297.00</td>
<td>3D Professional Contracting</td>
<td>06/22/09</td>
<td>50-00369445</td>
</tr>
<tr>
<td></td>
<td>T. Apprenticeship, Gary campus</td>
<td>114,950.00</td>
<td>Lake County Electricians</td>
<td>06/22/09</td>
<td>50-00369617</td>
</tr>
<tr>
<td></td>
<td>U. Construction, Kokomo campus</td>
<td>216,140.00</td>
<td>Project Design &amp; Piping Inc.</td>
<td>06/22/09</td>
<td>50-00369702</td>
</tr>
<tr>
<td></td>
<td>V. Consulting Fees</td>
<td>201,840.00</td>
<td>SunGuard Higher Education Inc.</td>
<td>06/23/09</td>
<td>50-00370122</td>
</tr>
<tr>
<td></td>
<td>W. Apprenticeship, multiple campuses</td>
<td>142,785.00</td>
<td>Bricklayers Local 4</td>
<td>06/25/09</td>
<td>50-0037-056</td>
</tr>
<tr>
<td></td>
<td>X. Construction, Terre Haute campus</td>
<td>101,934.90</td>
<td>Carpet Decorators Inc.</td>
<td>06/25/09</td>
<td>50-0037239</td>
</tr>
<tr>
<td></td>
<td>Y. Construction, Terre Haute campus</td>
<td>137,403.00</td>
<td>Verkler Inc.</td>
<td>06/25/09</td>
<td>50-00373323</td>
</tr>
<tr>
<td></td>
<td>Z. Apprenticeship, Evansville campus</td>
<td>107,160.00</td>
<td>Electrical Apprenticeship Training</td>
<td>06/26/09</td>
<td>50-00374015</td>
</tr>
<tr>
<td></td>
<td>AA. Apprenticeship, Evansville campus</td>
<td>212,610.00</td>
<td>IN-KY Council of Carpenters</td>
<td>06/26/09</td>
<td>50-00374380</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>50-00374381</td>
</tr>
<tr>
<td></td>
<td>AB. Apprenticeship, Gary campus</td>
<td>194,180.00</td>
<td>Ironworkers Local 395 JATC</td>
<td>06/26/09</td>
<td>50-00374391</td>
</tr>
<tr>
<td></td>
<td>AC. Apprenticeship, Evansville campus</td>
<td>154,280.00</td>
<td>Plumbers &amp; Steam Pipe Fitters</td>
<td>06/26/09</td>
<td>50-00374895</td>
</tr>
<tr>
<td></td>
<td>AD. Construction, Fort Wayne campus</td>
<td>178,528.30</td>
<td>Service Electric of Allen County Inc.</td>
<td>06/29/09</td>
<td>50-00376899</td>
</tr>
<tr>
<td></td>
<td>AE. Construction, Fort Wayne campus</td>
<td>347,974.43</td>
<td>Current Mechanical</td>
<td>06/30/09</td>
<td>50-00377601</td>
</tr>
<tr>
<td></td>
<td>AF. Construction, Fort Wayne campus</td>
<td>117,040.00</td>
<td>Geiger &amp; Peters Inc.</td>
<td>06/30/09</td>
<td>50-00377859</td>
</tr>
</tbody>
</table>
### DISBURSEMENTS OF $100,000.00 AND OVER
FOR THE MONTH OF JUNE 2009
Page 6

<table>
<thead>
<tr>
<th>Authorization for Disbursement</th>
<th>Purpose of Disbursement</th>
<th>Amount of Disbursement</th>
<th>Approved Vendor</th>
<th>Check Date</th>
<th>Reference Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>III. Reported to the Board of Trustees under 500,000</td>
<td>AG. Construction, Fort Wayne campus</td>
<td>139,171.05</td>
<td>Hamilton Hunter Builders Inc.</td>
<td>06/30/09</td>
<td>50-00377940</td>
</tr>
<tr>
<td></td>
<td>AH. Construction, Fort Wayne campus</td>
<td>126,981.00</td>
<td>Jack Laurie Commercial Floors</td>
<td>06/30/09</td>
<td>50-00376090</td>
</tr>
<tr>
<td></td>
<td>Al. Construction, Fort Wayne campus</td>
<td>274,690.00</td>
<td>Michael Kinder &amp; Sons Inc.</td>
<td>06/30/09</td>
<td>50-00378455</td>
</tr>
<tr>
<td></td>
<td>AJ. Construction, Fort Wayne campus</td>
<td>169,015.95</td>
<td>Shambaugh &amp; Son</td>
<td>06/30/09</td>
<td>50-00378781</td>
</tr>
<tr>
<td></td>
<td>AK. Equipment</td>
<td>119,502.50</td>
<td>Zesco Products</td>
<td>06/30/09</td>
<td>50-0038*524</td>
</tr>
<tr>
<td></td>
<td>Al. Purchase Card expense</td>
<td>313,309.43</td>
<td>National City Bank</td>
<td>06/30/09</td>
<td>J0036757</td>
</tr>
<tr>
<td>IV. Approved by the Board of Trustees over 500,000.</td>
<td>A. Loan payment</td>
<td>657,256.25</td>
<td>Chase Bank</td>
<td>06/01/09</td>
<td>J0034961</td>
</tr>
<tr>
<td></td>
<td>B. Series G, H, I, J, K, L Bonds interest</td>
<td>17,798,495.44</td>
<td>US Bank</td>
<td>06/26/09</td>
<td>J0036571</td>
</tr>
</tbody>
</table>
IVY TECH COMMUNITY COLLEGE
REVENUE AND EXPENDITURE GRAPHS -- ADDITIONAL INFORMATION
Fiscal Years 2007, 2008, 2009

OPERATIONS FUND REVENUE -- TOTAL REVENUE GRAPH BACKGROUND

The graph depicting Total Operations Fund Revenue includes revenues from State Appropriations, Student fees, and Other Income (including interest income). We normally receive our state appropriation check (approximately $13.5 million) on the fifteenth of each month. Peak months for student fee revenues are July, August, November, December, and April of each year during the early registration periods.

May–2009 Analysis: For the year, both student fee revenue (up $29.9 million or 19.4%) and state operating appropriations (up $9.2 million or 5.7%) increased over fiscal year 2007-08. Summer 2008 FTE enrollments were up by 4.5% Fall 2008 FTE enrollments were up by 9.5% over last year, Spring 2009 FTE enrollments show a 17.6% increase and preliminary Summer 2009 term shows a 44.1% in FTE enrollment. Other income has currently decreased by $166,000 (or -1.4%) below last year. Total fiscal year to date revenue is up by $39 million (11.9%) over fiscal year 2007-08.

OPERATIONS FUND EXPENSE -- TOTAL EXPENSES GRAPH BACKGROUND

The graph depicting Total Operations Fund Expense includes expenditures for Salaries and Benefits, and Other Expenses. There appears to be a definite correlation in the timing and amounts of expenditures by the College when analyzing total expenses by month for the last three fiscal years.

The highest months for expenses are typically June and July as the College prepares for another academic year and October and February when College Fee Remission expenditures occur. Hourly personnel receive twenty-six pays a year; therefore, twice a year they receive three pays during a month. In FY 2006-07, September and March, in FY 2007-08, August and February, and in FY 2008-09 August and January, are the two months when three pays will be recorded.

May–2009 Analysis: The 2008-09 total expenditures are approximately $24.6 million or 8.1% higher as compared to 2007-08. For the year, compensation has increased by $21.9 million or 11.2%. Compensation has increased due to the increase in faculty and staff as well as the 4% salary increase for faculty and 3% salary increase for all other employees. Other expenditures have increased by $2.7 million (or 2.5%) primarily as a result of increases in instructional supplies, books and publications, promotions and advertising, temporary services, and ground maintenance. $7.1 million of the total fiscal year expenditures are for the Integrated Information System (IIS) project.
Budget and Finance Committee

August 12, 2009

I. Action Items:

A. Consideration of a Resolution Authorizing the Executive Committee to Approve the Issuance of One or More Series of Bonds for the purpose of Financing New Projects and Refunding Prior Bonds

This resolution authorizes the Executive Committee to approve the issuance of bonds to finance the costs of acquisition, construction, and equipping of any or all of the following projects:

1. Warsaw $10,100,000
2. Anderson $20,000,000
3. Bloomington $20,000,000
4. Gary $20,000,000
5. Sellersburg $4,000,000
6. Elkhart $4,000,000

All of these projects received bonding authority from the 2009 General Assembly as a part of the 2009-11 biennial budget. The resolution also authorizes Ivy Tech to refinance prior bonds and to finance associated legal and other issuance costs. It also allows the College to reimburse itself from bond proceeds for preliminary expenses incurred on any of the above listed capital projects prior to the actual bond sale.

This resolution authorizes the Treasurer to develop a plan of financing and to select underwriters from a list previously approved by the State Trustees by Resolution 2008-04. The resolution’s authorization to the Executive Committee is important because it might be advantageous for the College to issue bonds during the interval between State Board of Trustees meetings.

By including all legislatively approved projects in this resolution, it will allow the College to include as many projects as possible into a single bond issue, thus maximizing flexibility and avoiding multiple sets of legal expenses, administrative costs, printing expenses, etc. As of this writing, the College expects that the Series M bonds will be sold at a fixed rate so as to take advantage of the currently historically low interest rates. However staff will monitor the market environment up to the point of sale.

II. Information Items:

A. Contract Extension for Statewide Marketing and Advertising

- The College administration is exercising the first one year renewal option of the existing contract with Asher Agency for fiscal year 2009-2010. The
term of the contract is July 1, 2008 through June 30, 2009, with the option to exercise one year renewals for 2009-10 and 2010-11.

- The contract extension allows the College to continue the statewide marketing/advertising efforts with the Asher Agency and allows all media buying and production efforts to be managed by one agency of record statewide, creating efficiencies and cost-savings for the College. The cost for the contract extension for 2009-2010 will not exceed $4,500,000 statewide.

- The College will provide a set budget for marketing and media buying for Asher to utilize when making media buys throughout the state.

- There is great efficiency and cost-savings in continuing to move forward with the same agency of record statewide as Asher has an understanding of our needs and has built up a lot of collateral information and design elements to help us execute our marketing plan.

- These marketing dollars are part of the College’s annual budget (both Office of the President Marketing and regional marketing departments). The maximum spend with Asher has been increased (this is not a guaranteed spend just a maximum) as starting in July of 2008 all regions have had Asher make all regional media buys to gain further efficiencies in our marketing efforts.

- Media buys as defined in the contract could include any of the following: television production, television buys, radio production, radio buys, outdoor production, outdoor buys, internet and print production, internet and print buys, creative, copywriting, media commission and other such services resulting in the execution of the College’s marketing efforts.

- It should be noted that over 85 percent of the dollars spent on media buys end up going to the various media outlets and not all to Asher as Asher must payout for the advertising that it purchases on behalf of Ivy Tech Community College.

- The Asher Agency was selected in May 2005 through an evaluation of a subcommittee of the statewide Marketing Management Group. The evaluation involved twelve Indiana marketing agencies’ responses to the request for proposal to determine the agency to best assist Ivy Tech Community College with a branding and enrollment marketing/advertising campaign. Asher Agency had prior experience in working with Ivy Tech
both regionally and on a statewide level and had the most experience with television production, a key element of the campaign.

- As a result of the subcommittee’s report to the President, the Asher Agency was recommended to the State Board of Trustees for approval. State Board of Trustees Resolution 2005-31 approved the College to enter into a contract with Asher Agency not to exceed $1,300,000 for the 2005-2006 fiscal year, with options for two one-year renewals. The exercise of the first one year renewal option was also exercised with a recommended budget of $1,000,000. This did not include regional media buys which was a change for 2008-09 as now all media buying is performed by one agency of record.

- During the initial year, the College worked with Asher Agency to develop its current “Changing Lives” campaign. Over the last three years, the “Changing Lives” campaign has created statewide efficiencies, regional cost savings and proven enrollment growth.

- The extension of the contract with Asher Agency is expected to continue to create efficiencies and cost savings while further expanding Ivy Tech Community College’s presence in a competitive market place.

B. Development Update

- Update on private contributions and Return on Investment (ROI) Campaign (please see attached presentation).
ROI: Private Gifts Change Lives

Ivy Tech Foundation
State Board Finance Committee Update
August 14, 2009

Purpose

- To Provide an Overview of Private Contributions to Ivy Tech
- To Outline the Return on Investment ROI Campaign
Gift Income by Source
FY 2008

- Planned: 11% (31)
- Employees: 7% (3)
- Individuals: 16% (5)
- Corporations: 37% (23)
- Foundations: 28% (38)

BIG ($25k+) Gifts Matter!

$9.7 m

Top 5 cash gifts total $5.0 million ($2.8 in 2008)

Development Engagement Report 3 of 8
Endowments Impacted by Losses from Economic Downturn

Careful Expenditures Change Lives for Many
Financial Aid

$2,000,000
$1,500,000
$1,000,000
$500,000
$0

2005 2006 2007 2008 2009

$1.5m
$1.75m

$8.0m 5-yr total, $19.0m grand total

Annual Number Of Donors

3130

2005 2006 2007 2008 2009

Equipment
Friends < $1,000
Partners $1,000+
The Fund Raising Challenge:

- Secure outside support of $500M over the next ten years to help with key initiatives:
  - Faculty
  - Capacity
  - Technology
  - Access
  - New Programs

Ivy Tech’s Response

- Develop a college-wide campaign structure
- Test the philanthropic waters at a number of campus sites
- Use this information and structure to launch the first coordinated campaign in college history
- Campuses involved: Gary, Valparaiso, East Chicago, Michigan City, South Bend, Elkhart, Anderson, Muncie, Indianapolis, Columbus, Sellersburg.
Feasibility Study: Overview

- 321 personal interviews conducted by consultants with The Clements Group.
- Amounts tested at each campus ranged from $4 - 90M, total tested $190M.

Feasibility Study: Results

- Overwhelming support: 81% favorable towards conducting capital campaign, 77% agreed time is right.
- 93% indicated willingness to contribute. Economy may be a factor in timing and length of pledges.
- Recommended campus working goals of $1.5 – 25M, combined total of $49 – 62M over 24 months of campaigning.
Campaign Recommendations

- State Board Approved Consulting Contract in July.
- Campaign preparations began immediately.
- Next Steps: Several months of planning, securing volunteer leaders, "quiet" fund raising before going public.

ROI On Consultants

- Contract not to Exceed $800,000 for 24 months of services.
- Combined contract saved 30% over individual contracts.
- Five senior consultants will be involved with the 8 campuses and the overall collegewide component.
- Cost is $1 for Every $78 raised (1.3%)
C. Purchasing Savings Update

- Update to be provided concerning purchasing initiatives currently in progress or planned to begin in the near future (please see attached presentation).
Procurement Update

Top 10 List:

- **Copiers** – Consolidated buy - $2.3 million over 5 years (**Completed**)
- **Office Supplies** – Expect to save >$500K per year
  - Kick-off 8/26 Analysis 8/31 RFP 9/21 Proposals 10/15 BAFO negs and selection 10/30
- **Mobility Service Contracts** - $100-400K per year expected
- **Exclusive Beverage Rights** - >$300K per year expected
  - Kick-off 6/26 Student involvement/communication plan 7/20
  - Internal survey, incumbent level of interest in snack/hot bev, marketing RFP section 7/20
  - RFP 8/12 Proposals 9/16 BAFO negs and selection 9/23
- **Furniture** - >20% savings expected
  - Kick-off 7/2 Standards categories 7/23 Region standards input 8/15
  - Supplier standards input 8/15 Final standards draft 9/30 Supplier fair November
  - RFP-RFP process December - June
Procurement Update

Top 10 List:

- Custodial Services and Supplies – 20% decrease in external custodial spend and jan-san spend expected. Will bid on two levels: Local and Statewide
  - Kick-off 7/1
  - Internal survey 7/22
  - Standards draft 7/15 and feedback 7/22
  - Rev 1 standards draft to suppliers 8/5
  - Current $/sq ft analysis 8/5
  - Jan-San supplier survey 8/15
  - Team and rep supplier standards review 8/18
  - RFP 9/11
  - Bidder conference 9/22
  - Campus visits 9/28-10/9
  - Proposals 11/13
  - Path forward determination 12/15

- Security Services - >$500K per year expected
  - Will kick off after Safety and Emergency Preparedness Assessment process
  - S&EP assessment due November

- IT Equipment & Support – 10% of spend expected – Partnering with IT
  - Network Equipment proposals under review currently
  - VOIP RFP issued 7/20

- Software – Partnering with IT – 10% of spend expected

- Instructional Supplies – Deferred

---

Procurement Update

Other Initiatives:

- Printing and Stationary
  - Reviewing feasibility of engaging 3rd party for RFP process

- Enterprise Car Rental
  - Potential pool vehicle or private use replacement – Deferred

- Broadsource Telecommunications Expense Management (Completed)
  - 3rd party data/voice bill payment process and guaranteed savings program
  - Expands upon RCI TC audit that will save >$100K over 2 years and >$270K over 4 years

- 2-way Video Conferencing RFP in development

- FMM Purchasing Policy Revisions Implemented to improve buy outcome
Procurement Update
Other Initiatives:

- Green Initiative
  - New 'Green' channel on Campus Connect – Resources and College-wide initiatives
  - Expanded use of remanufactured printer toner cartridges to 'go green' and save $$$ (e.g., Gary)
  - ElectriTech Energy Conservation Initiative
    - Gary Region piloting electricity consumption reduction and guaranteed cost savings program to reduce not only cost but carbon footprint
  - Taking advantage of new Ricoh networked copier functionality to reduce paper (e.g. promoting duplexing and scanning to email instead of classroom handouts – Gary)

- MWBE buy emphasis expanding
  - Black Expo discussion panel
  - Procurement
    - FMM purchasing policy update
    - More rigorous search and inclusion in RFP process

Cost Savings Performance
One Time Plus First Year of Recurring Only

<table>
<thead>
<tr>
<th></th>
<th>FY2008</th>
<th>FY2009</th>
<th>FY2010</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Time Savings</td>
<td>$2,024,463</td>
<td>$3,761,188</td>
<td>$10,085.00</td>
<td>$5,795,736</td>
</tr>
<tr>
<td>Recurring Savings - First Year Only</td>
<td>$325,000</td>
<td>$6,627,402</td>
<td>$1,140,737</td>
<td>$8,093,139</td>
</tr>
<tr>
<td>Total Savings Achieved or Pending</td>
<td>$2,349,463</td>
<td>$10,388,590</td>
<td>$1,150,822</td>
<td>$13,888,875</td>
</tr>
<tr>
<td>Targeted Savings</td>
<td>$1,000,000</td>
<td>$4,000,000</td>
<td>$5,000,000</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Actual vs. Target</td>
<td>$1,349,463</td>
<td>$6,388,590</td>
<td>($3,849,179)</td>
<td>$3,888,875</td>
</tr>
</tbody>
</table>

Actual to Target Ratio
- 235%
- 260%
- 23.0%
- 139%

Created 11/5/09 revised 6/10/09

- Recurring Savings changes 6/10/09
  - Added Marketing postage savings via Jackson Group
    - $85,570
  - Added Human Resources PBE Insurance savings
    - $16,450
D. Update on the 2008-09 Fiscal Year End Close Process

- In conjunction with the Auditors from the State Board of Accounts a timeline has been developed to allow completion of the financial statements by early October

- Weekly meetings with the Auditors to discuss their document needs and our progress are in progress

- We are currently on schedule with all of their document requests, including providing them with various documents for their review, e.g., investment reports, and some regional bank account reconciliations

- Regional journal vouchers and posting of accounts payable activities has been completed

- Verification of all assets with a value of $200,000 and greater with the regional finance and facilities offices is in process

- Analytical reviews comparing prior year activity to current year activities are scheduled to begin in August

- The Final Financial Statements, Notes and Management Discussion Analysis are scheduled to be presented to the State Board of Accounts by September 21, 2009
PLANNING AND EDUCATION COMMITTEE

August 12, 2009

I. Decision Items

There are no decision items on the agenda.

II. Discussion Items

A. Strategic Planning

The chair of the Strategic Planning Council will provide an update on the development of the College’s strategic plan, “Accelerating Greatness 2010-2013 Strategic Plan.”

B. Remedial Math Reform

The results of pilots to improve student success in remedial mathematics are being incorporated into curriculum change and improved instructional methodology.

C. Distance Education Engagement Report

Online enrollments continue to grow rapidly. This engagement report provides an update on current status and future plans.

D. Institutional Research Engagement Report

Strategic planning, Achieving the Dream and other major College operations and initiatives rely on data to support decision making. This engagement report provides an update on Institutional Research capacity and plans.
I. DECISION ITEMS

A. Region 8/Central Indiana – Approval of a new lease to a food service provider at the Fairbanks Building in Indianapolis, income of at least $2,000 per month for five years.

This item will authorize the College to lease space to a food service provider at the Fairbanks Building in Indianapolis.

- The Central Indiana region currently leases space to Luca’s Pizza at its Fairbanks facility, 9301 East 59th Street, Indianapolis.
- The lease expires on August 31, 2009 and the current vendor has no desire to continue leasing the space.
- An RFP for a food service provider to lease this space was released and proposals received.
- A committee reviewed the proposals, received subsequent presentations by potential vendors, and has recommended Noble Romans Bistro as the new vendor to lease the facilities under the name N.R. Realty, Inc.
- The lease will begin September 1, 2009.
- It is a five year lease with options for two additional two-year renewals.
- At the end of the lease period, the space will be returned to its original condition.
- Approximately 1,620 square feet of space is being leased.
- Base rent is 10 percent of net sales (gross sales minus sales tax) with a minimum payment to the College of $2,000 per month.
- The Central Indiana Regional Trustees are expected to recommend this lease at their August meeting.
- The Facilities and Design Council has reviewed this project and recommend State Trustee approval.

Action Requested: Approval of the lease to N.R. Realty, Inc.
B. Region 14/Bloomington – Approval to exercise a two-year renewal option for the Liberty Drive II building, $172,324 per year.

This item will allow the College to continue leasing the Liberty Drive II building in Bloomington that it has leased since June 2008.

- The Liberty II building houses general classrooms, teaching labs, faculty offices, and a limited amount of support space.
- The College started leasing the Liberty Drive II building in Bloomington in June of 2008.
- The lease is for 17,602 square feet.
- The original rent was $149,880 per year for two-years and expires May 31, 2010.
- The lease has one, two-year renewal option at a specified rent for each of the two years and a 180 day notification requirement.
- The rent for each year of the two-year renewal option is $172,324 and exceeds $150,000 per year for the first time
- State level approvals by the Governor through the State Budget Committee, upon the recommendation of the Commission for Higher Education needs to be obtained subsequent to State Trustee approval.
- With state level approval, the College can exercise the two-year renewal option for the building.

Action Requested: Approval to exercise the renewal option for the Liberty Drive II building in Bloomington subsequent to State agency approval.

C. Region 14/Bloomington – Approval to lease land in Bloomington to the Monroe County YMCA, $1 per year income.

This item will lease land to the Monroe County YMCA, if they can raise sufficient funds to construct a facility.

- Growing out of community meetings with the Monroe County YMCA involving the Chancellor of Region 14/Bloomington and YMCA officials, the YMCA has approached the College about construction of a 75,000 gross square foot facility on College property.
- Following an approval by the State Trustees in August 2004, the College acquired approximately 16 acres of land near (about 500 feet to the east of) the Bloomington Campus for future development.
- Environmental Phase I and other testing prior to the purchase found that the site would support a building and parking lot construction.
• The YMCA desires to build a new facility, using funds it will raise through a capital campaign and a 50-year, $1.00 per year, ground lease from the College.
• The College would not pay for the construction of the building or for maintenance or operation of the building.
• The building would be constructed on the south end of the 16-acre property and occupy eight to ten acres.
• Benefits to the College include:
  o Reduced membership fees to Ivy Tech students and employees,
  o On-site learning opportunities for Ivy Tech students,
  o Full-day and hourly drop off child care services for Ivy Tech students and employees, and
  o Joint use of program space in the building.
• The final size of the building and number of acres needed for the building and parking will depend on funds raised and an architectural and engineering design study yet to be completed.
• Region 14/Bloomington Trustees have asked the State Trustees to approve a ground lease to the Monroe County YMCA if they can raise sufficient funds for the project.
• The Facilities and Design Council has recommended moving forward with this project.

Action Requested: Approval of a 50 year lease of land to the Monroe County YMCA in Bloomington.

II. INFORMATION ITEMS

A. Progress on the purchase of two properties in Indianapolis at the North Meridian Center in Indianapolis.

120 W. 26th Street

• Contact with the family spokes person and family lawyer has been established
• The College is now negotiating with the attorney for the family
• It appears that the five owners in the family, some of whom live out of state, are willing to sell
• A price range or other conditions have not been established
135 West 28th Street and 2717 and 2721 North Capitol Avenue

- Contact with the owner and the owner’s attorney has been established
- It appears that the owner will be willing to sell at an amount below his demands of a year ago or trade the property for other nearby acreage
- If a trade is the eventual outcome, the College would need to acquire the property to be traded and, if there are buildings on the property, demolish the buildings
- A price range or acceptable property for a trade has not been established

B. Facilities and Design Council

Since the June State Trustees meeting the Facilities and Design Council:

- Developed a new Charter
- Reviewed and recommended projects for the August State Trustee meetings
- Heard a status report on four post-construction reviews of new construction projects
- Started to establish goals for the 2009-10 year, considering the following:
  - Statewide facilities master planning strategy – discussion
  - Statewide land acquisition strategy – discussion
  - Analysis of statewide facility leases - discussion
  - Facility prototypes for “smaller” new campuses – discussion
AUDIT COMMITTEE

August 12, 2009

The Audit Committee will have no action items to bring forward. A report will be provided at the State Board of Trustees meeting on August 13, 2009.
IVY TECH COMMUNITY COLLEGE
BOARD OF TRUSTEES MEETING
Lafayette, Indiana
August 12, 2009

WORKFORCE AND ECONOMIC DEVELOPMENT COMMITTEE (WED)

A. Weatherization Project Update – Home Energy Conservation

Ivy Tech has completed the first half of the Home Energy Conservation training program in partnership with the Indiana Housing and Community Development Authority (IHCDCA). The contractors completing this training will perform energy-saving home repairs and improvements for state-selected Home Energy Conservation service providers. The training is open to employees of contractors, independent contractors, and staff of state-selected Home Energy Conservation service providers at no cost.

The total contract amount is 1.5 million and allowed for $20,000 worth of equipment purchases at each location. The training began in early June at 10 Ivy Tech campuses: Valparaiso, Elkhart, Ft. Wayne, Kokomo, Richmond, Terre Haute, Indianapolis, Columbus, Evansville and Sellersburg. To date, approximately 350 participants have been trained throughout the 10 sites. The majority of the training will be completed by early fall and we will continue to run classes in select locations as needed.

The weatherization training program was featured both on WTHI in Terre Haute and WISH TV in Indianapolis on July 15.

B. New Hires in WED Office

The College has hired Brian McGrath in the new position of Assistant Vice President for Workforce and Economic Development Partnerships. This position is a combination of the Sales and Marketing position formerly held by Scott Neal and the Vice President for WED Partnerships that had been advertised early in the year. McGrath most recently was Finance Director for Governor Daniels’ campaign. He has also worked for the Friedman Foundation. His first day with the College was August 3rd. His primary duties will be to assist the regions in providing more training to corporations and government agencies. He will also assist the regions with economic development efforts in their communities and at the state level Indiana Economic Development Corporation (IEDC).

On July 1, Ivy Tech took over all testing for Certified Nursing Assistants (CNA) in Indiana from the former providers. The tests include both a practical skills test and a written test which will be converted to online administration in the near future. To support the administration of the CNA tests, the college has hired Karen Bourne as the testing coordinator; Karen was formerly the administrative support person for the Central WED Department. There is a second position currently being advertised to support CNA testing that we hope to fill soon. Revenues generated
by the testing operation will support the two new testing positions. Ms. Bourne’s former position was advertised and interviews conducted in late July.

C. Update from the Grants Office

The Grants Office is currently working on several initiatives including the following:

- College application for a grant from the US Department of Education – Fund for the Improvement of Postsecondary Education (FIPSE). Ivy Tech will submit a proposal in collaboration with the Council for Adult and Experiential Learning (CAEL) that will focus on innovative strategies for career counseling with dislocated workers. Campuses participating in this grant application are Muncie, Richmond, and Anderson. Ivy Tech is also a partner in a FIPSE application submitted by the National Center for Higher Education Management Systems (NCHEMS) and FutureWorks that will focus on continuing work already begun on innovative strategies for serving adult degree-seekers. Ohio, Virginia, Oregon, and Washington are also partner states in this grant.
- The College is also preparing a grant for submission to the National Science Foundation aimed at providing scholarships to students who are pursuing degrees in the STEM area (Science, Technology, Engineering, and Math). This is a system-wide grant that would serve all regions if it is awarded to the College.
- Continued conversation with the Joyce Foundation about their providing continued technical support for the College’s efforts with adult workers.
- Wrapping up the Lilly remediation grant, final report due July 31.
- Report recently submitted to Lumina Foundation on the College for Working Adults conference hosted by Ivy Tech in May 2009.
- Working with Lumina on a proposal to fund a one-year associate degree.

In addition to these activities, the College continues to track updates from all federal agencies involved in awarding competitive grants through the American Recovery and Reinvestment Act. In addition, we look forward to learning more about the proposed American Graduation Initiative that assumes to support community college development in the area of infrastructure and student support.

D. New Crowe Project

The College has engaged the services of Crowe Horwath to conduct a project to review the roles and responsibilities of WED staff around the regions. Four regions will be the focus of this project – they represent both large and small regions, along with a multi-campus region. The scope of the project will include:

- Review roles and responsibilities of current staffing in WED offices
- Analyze the key functions required to accomplish WED goals
- Recommend an organizational structure and staffing approach for WED
- Identify gaps and efficiency opportunities to satisfy WED goals
- Provide a framework for job profiles, operating procedures, and internal controls.
The project will be conducted in the fall semester and we will keep the board updated on its progress and ultimately the recommendations that ensue.

E. Business Plan

The WED Department continues to work on the WED Business Plan. A Business Plan workshop was conducted on July 20, with six work teams consisting of thirty four statewide employees spending the day developing strategies for objectives in the work plan. Each presented a list of possible strategies, obstacles to progress, responsible parties, and timeline for implementation. Each work group will continue to meet throughout the fall to move its area of the business plan forward.
Engagement Report
Distance Education

August, 2009

Current Distance Education
Five-Year Plan

• Approved, May 2006
• Targets in the areas of funding, course
development and delivery, quality,
marketing, and emerging technologies
• Update and reaffirmation
  – Distance Learning Strategic Council
  – Aligning with Accelerating Greatness for 2013
    - new strategic plan & timeline.
Staffing for Distance Education

Distance Learning Strategic Council

- Jeff Pittman, Terre Haute
- Marnia Kennon, Central Office
- Kara Monroe, Central Office
- David Gidcumb, Gary
- Craig Parmley, South Bend
- Amy Johnston, Fort Wayne
- Craig Lamb, Lafayette
- Monty Hughes, Kokomo
- Ron Sloan, Muncie
- Charles Rubey, Terre Haute
- Cathy Long, Indianapolis
- Jason Johnson, Richmond
- John Hogan, Columbus
- Richard Hill, Madison
- Rachel Rawlinson Evansville
- Terry Nolot, Sellersburg
- Nancy Frost, Bloomington

Staffing for Distance Education

- Center for Instructional Technology
  - Statewide support for distance education and other instructional technology activities
  - Five full time staff
- Regional Coordinators and Support Staff
  - Each region has at least one staff member working with and/or dedicated to distance education (technicians, instructional designers, student support, etc.)
- Faculty
  - More than 800 faculty teach distance education courses each semester
Funding Model

$10 per credit hour for all online courses, prior to Fall 2007 no dedicated funds available to support distance education operations

Course Types

- Internet – courses charged the per credit hour fee
- Hybrid
- Two-Way Video
- New courses being offered utilizing live streaming/live interactive video
Course Development

• Current process for development
• Statewide Library contains 47 courses
• Nine complete degree programs with one in the approval process (MPRO)
  – New position, Director of Distance Degree Programs
  – Ten College for Working Adults programs – offered via hybrid/online

Ivy Tech Internet Enrollment Trend 1999 to 2008

Distance Education Report 4 of 7
Enrollment Growth (FTE)

FTE Enrollment Growth, Fall Semester
Projected figures are from Distance Education Strategic Plan

Enrollment Growth (Headcount)

Headcount Enrollment Growth, Fall Semester

Distance Education Report 5 of 7
Learning Management Platform

- Blackboard Course Management System
  - Vendor hosted solution
- Ivy Tech's difference – use of the platform for all classes rather than by request
- Consideration of other platforms
Continuous Opportunities for Improvement

- Quality benchmarking of courses and outcomes
- Retention of online students
- Successful completion of students as compared with their traditional counterparts
- Materials delivery and servicing
- Faculty development time
Board of Trustees Meeting – August 13, 2009

Institutional Research Engagement Report

IR Organizational Chart

Karen Stanley
Executive Director

William Jackson
Director

Lynn Lohm
Research Associate

Stephen Flansch
Research Associate

Tim Esco
Analyst

Open Research Associate

Jennifer Turevski
Executive Secretary

IR Interns

Institutional Research Engagement Report
Institutional Research (IR) Responsibilities

- Compliance Reporting (IPEDS, ICHE, etc.)
- Tracking Institutional Characteristics
- Ad Hoc Investigations of Selected Topics
- Surveying Key Constituencies
- Measuring Institutional and Student Outcomes

**IPEDS Reporting**

- Institutional Characteristics
- Financial Aid Trends
- Retention, Graduation Rates
Enrollment Fact Books

- **Enrollment**
  - Headcount
  - FTE
  - Trends

- **Demographics**
  - Age, Gender, Race/Ethnicity, Financial Aid Status
  - County/Zip

- **Other Characteristics**
  - Full-time vs. Part-time;
  - First-time freshmen;
  - Major;
  - First Generation

Dual Credit Accreditation Support

- **Dual Credit Teachers**
- **High School Counselors**
- **Dual Credit Students (In High School & Beyond)**
- **High School Principals**

NACEP

Institutional Research Engagement Report
Survey of Ivy Tech Graduates

- Satisfaction Ratings
- Employment History, Status
- Educational Plans
- Career Services Usage, Awareness
- General Feedback

Monitoring Student Outcomes

Identify gaps among key sub-groups of students on ...

Graduation, Transfer
Completion of College-level Courses
Persistence
Remedial Course Progression

Institutional Research Engagement Report
ATD Process for Increasing Student Success Through Institutional Improvement

- Commit to Improving Outcomes
- Establish Culture of Continuous Improvement
- Use data to prioritize actions
- Implement, Evaluate, & Improve Strategies
- Engage Stakeholders to Develop Plan

- Track progress, outcomes of student cohorts.
- Disaggregate data to identify gaps.
- Use data from variety of sources to understand barriers to success.
- Communicate results broadly.
- Prioritize problems for action.

www.ivytech.edu

About Ivy Tech

Institutional Research

- Enrollment
- Student Profiles
- Student Outcomes
- Survey Results
- Special Topics
Institutional Research

Helping Ivy Tech by providing knowledge to help guide decision-making.
Accelerating Greatness
2010-2013 Strategic Plan

August 12, 2009 Update

Ivy Tech's Definition of Great

The nation's best integrated community college efficiently producing high quality outcomes that are valued by its key stakeholders
Ivy Tech's Vision

Strategic Plan 2010 Vision Statement:
"To transform Indiana's residents, communities, and economy through the College's leadership in higher education."

Proposed Accelerating Greatness 2013 Vision Statement:
"Changing Lives...Making Indiana Great"

Strategy Map Organization

Balanced Scorecard Strategic Planning Model

Source: Performance Measurement in Action, Howard Rohl
Strategy Map Elements

- **STRATEGIES** are the College's core strategic drivers—fundamental approaches which are leveraged to accomplish the College's *Mission* and implement its *Vision*. Time horizon: 3 to 5 years.

- **OBJECTIVES** are the higher-specificity building blocks of Strategies that (1) collectively define the aim or specific intended results critical to the success of each *Strategy*, and (2) align Strategies to departments, teams and individuals. One or more *Objective* is aligned with each *Strategy*. Time horizon: 1 to 3 years.

- **METRICS** (measures) are the performance data or measures by which success in achieving the *Objectives* will be analyzed, tracked and assessed. At least one *Metric* must be aligned with each *Objective*.

- **TARGETS** are the expected, time-specific, performance levels of the *Metrics*. A *Target* is established for each *Metric* in the strategy map.

- **INITIATIVES** are the key action programs required to achieve the *Objectives*. *Initiatives* are generally aligned with an *Objective* or with a group of related *Objectives* within a *Strategy*. Time horizon: 2 years or less.

---

Strategy Map Organization

```
Mission
   Vision
      Strategies
         Objectives
            Metrics
               Targets
                  College Initiatives
                     Work Unit Initiatives
                        Work Goals
```

```
Work Goals
```
Accelerating Greatness
2010-2013 Strategic Plan

August 12, 2009 Update

Ivy Tech's Definition of Great
The nation's best integrated community college efficiently producing high quality outcomes that are valued by its key stakeholders
Ivy Tech’s Vision

Strategic Plan 2010 Vision Statement:
“To transform Indiana’s residents, communities, and economy through the College’s leadership in higher education.”

Proposed Accelerating Greatness 2013 Vision Statement:
“Changing Lives...Making Indiana Great”

Strategy Map Organization

Balanced Scorecard
Strategic Planning Model

Source: Performance Measurement in Action, Howard Rohm
Strategy Map Elements

- **STRATEGIES** are the College’s core strategic drivers—fundamental approaches which are leveraged to accomplish the College’s Mission and implement its Vision. Time horizon: 3 to 5 years.

- **OBJECTIVES** are the higher-specificity building blocks of Strategies that (1) collectively define the aim or specific intended results critical to the success of each Strategy, and (2) align Strategies to departments, teams and individuals. One or more Objective is aligned with each Strategy. Time horizon: 1 to 3 years.

- **METRICS** (measures) are the performance data or measures by which success in achieving the Objectives will be analyzed, tracked and assessed. At least one Metric must be aligned with each Objective.

- **TARGETS** are the expected, time-specific, performance levels of the Metrics. A Target is established for each Metric in the strategy map.

- **INITIATIVES** are the key action programs required to achieve the Objectives. Initiatives are generally aligned with an Objective or with a group of related Objectives within a Strategy. Time horizon: 2 years or less.

Strategy Map Organization
Strategy Map Elements

- **WORK GOALS** are the definitive elements of work (tasks), assigned to or expected of (1) an employee, (2) a regional or functional work unit, or (3) a committee, council or task force, that are required to complete the key action programs (Initiatives). Work Goals for employees are finite tasks, projects, or particular instances of work that when accomplished directly support Initiatives; they are not general, routine “responsibilities” and “duties” as typically described in the employee’s job description. Time horizon: 1 year or less.

Our Philosophical Approach
Strategic Plan 2010

Community
College
Mission

Strategy 1
Strategy 2
Strategy 3
Strategy 4
...
Strategy 7
Changing our Philosophical Approach
Utilizing Good to Great Concepts

Ivy Tech's Strategic Drivers—Core Strategies that:
- Leverage
- Simplify
- Organize
- Focus
- Meet all of the following "tests":
  ✓ Passionate about
  ✓ Best at
  ✓ Drives resource engine

Ivy Tech's Strategic Drivers for Accelerating Greatness
The basis for the 2013 Strategic Plan

Changing Lives... Making Indiana Great

AG 2013 Strategies:
- Ensure that students achieve their educational goals
- Make Indiana's citizens, workforce and businesses more competitive globally
- Ensure optimal quality and efficiencies statewide
- Secure an adequate and sustainable resource base

Unequivocal commitment to Ivy Tech as the difference-maker for Indiana's economic future

Ensuring that students achieve their educational goals

What we are deeply passionate about

What we can be best at in the world

What drives our resource engine

One integrated community college transforming Indiana
Proposed Core Strategies for Accelerating Greatness 2013

1. Ensure that students achieve their educational goals
2. Make Indiana's citizens, workforce and businesses more competitive globally
3. Ensure optimal quality and efficiencies statewide
4. Secure an adequate and sustainable resource base

---

Proposed Core Strategies for Accelerating Greatness 2013

Ensure that students achieve their educational goals

- Potential Outcomes (from Achieving the Dream)
  - Increased success rate in remedial coursework
  - Increased success rate in gateway courses such as English 101, college algebra
  - Increased completion rate in all courses
  - Increased persistence fall to fall and fall to spring
  - Increased transfer, degree, and certificate completion rates

- Potential inputs
  - Defining and measuring success for students with traditional and non-traditional goals
  - Assisting students in defining and achieving their career goals
  - Improving the financial aid process
  - Making it as easy as possible for students to interact with the college
  - Increasing student engagement
  - Providing student services
  - Leveraging technology to offer education in new ways to more learners, including expanding programs offered through distance learning
  - Expanding expectations and opportunities for service learning and international learning experiences
  - Continuously improving metrics for measuring learning
  - Establishing benchmarks of completion, and providing career and transfer ladder opportunities
  - Expanding partnerships with high schools and meeting legislated responsibilities for providing high school diplomas and alternatives for adults who have not completed high school
  - Expanding partnerships with four-year colleges and universities
  - Using best practices for attracting and retaining students and helping them attain their educational objectives
  - Expanding a common, high quality approach to student affairs at all campuses throughout the College—standards, processes, resources, and staffing
  - Accessing to services for all students that will help them identify and meet their learning objectives
  - Supporting systems, policies, and procedures designed to ensure the success of minority students and underserved populations
  - Providing specific opportunities for students to learn and experience the skills and values associated with social responsibility and leadership
  - Cleaning pathways from enrollment to completion to transfer or employment
  - Increasing student self-help from a successful college experience
Proposed Core Strategies for Accelerating Greatness 2013

Make Indiana's citizens, workforce, and businesses more competitive globally

- Potential outcomes
  - Increased quality and relevance of workforce skills
  - Increased number of adults with college degrees
  - Specific results pertaining to the State's economic development plan Accelerating Growth

- Potential initiatives
  - Matching educational goals with job requirements
  - Revising and confirming what WED does now
  - Focusing better relations with businesses, not-for-profits, and government employers
  - Educating businesses on global issues, competition
  - Working closely with WED, becoming WED's preferred provider for training
  - Working closely with local economic development efforts
  - Creating cutting-edge training products that make IN workforce and businesses more competitive
  - Structured statewide process for environmental scanning and identification of future workforce training and development needs
  - Moving people from WED credit/non-credit programs to academic programs
  - Providing the right programs, retraining to meet changing needs
  - Expanding workplace learning—just in time, just what's needed, and just where needed
  - Deploying innovative learning technologies to expand quality workforce education
  - Providing professional education and refocusing opportunities in teaching, health care, and other professions
  - Providing alternative entry points into college degree programs through certificate training and prior learning assessments
  - Providing portable credentials through workforce certification training and testing services
  - Providing convenient on-campus training facilities for business and industry customers
  - Expanding opportunities for the faculty to offer such professional services as consulting, problem-solving, work reorganization and customized training
  - Linking business communities more closely with the College for the benefit of faculty and students alike

Proposed Core Strategies for Accelerating Greatness 2013

Ensure optimal quality and efficiencies statewide

- Potential outcomes
  - Increased quality and efficiency in specific areas of the College

- Potential initiatives
  - Defining quality and efficiency standards across the Institution, including:
    - Faculty credentials and faculty development/engagement
    - Procurement, sourcing, buying
    - Processes, re-engineering, standardization (plus resource to support)
    - Programs, program review
    - Student services
    - WED
    - Administrative
    - Academic
  - Curriculum
  - Identifying peer institution performance
  - Identifying gaps and closing them
  - Establishing statewide quality and efficiency standards
  - Optimizing online offerings
  - Continuing the journey to becoming one statewide college
  - Improving and leveraging technology
  - Aligning programs, services, and systems to support the College’s mandate to become a comprehensive community college
  - Improving training and professional development for staff and faculty
  - Aligning incentives to foster desired behaviors and accomplish desired goals
  - Establishing customer service expectations
  - Increasing consistency for those students taking courses on multiple Ivy Tech campuses
  - Improving FT to PT faculty ratios
  - Increasing student services staff to more closely reflect FTE ratios of peer institutions
Proposed Core Strategies for Accelerating Greatness 2013

Secure an adequate and sustainable resource base

- Potential outcomes
  - Increased earned income (tuition)
  - Increased contributed income (donations, appropriations)
  - Increased return on investment for the State

- Potential initiatives
  - Developing new and enhanced sources of revenue
  - Enhancing our ability to bring in grants
  - Becoming more strategic in leveraging grants
  - Leveraging the grants office to identify, select, generating, and manage grants that benefit the institution
  - Improving our ability to access federal resources
  - Acquiring adequate public support—local and state
  - Developing a sustainable tuition strategy
  - Increasing our donor base (e.g., capital campaigns)
  - Formalizing and improve alumni relationships
  - Pursuing entrepreneurial activities
  - Generating out-of-state and OUIS contract revenues
  - Cultivating corporate giving
  - Defining an adequate and sustainable resource model
  - Marketing and strengthening the Ivy Tech brand with key stakeholders both internal and external to the College
  - Increasing and leveraging civic engagement

Strategic Planning Organization

- Strategic Planning Council
- Turning Point Associates
- Accelerating Greatness Communications Team
- Strategy 1 Development Team
- Strategy 2 Development Team
- Strategy 3 Development Team
- Strategy 4 Development Team

Changing Lives
Accelerating Greatness 2013
Strategic Planning Council

- David Bathe
- Susan Brooks
- Don Doucette
- Jeff Fanter
- Karen Gore
- Tina Gross
- Joyce Rogers
- Jim Steck, co-chair
- Jeff Terp, co-chair

Accelerating Greatness Communications Team

- Jeff Fanter, Vice President Communications & Marketing, Chair
- Rita Shourds, Chancellor, Sellersburg
- Kathy Lee, Vice Chancellor Academic Affairs, Central Indiana
- Kim Thurlow, Executive Director Workforce & Economic Development, Richmond
- Bryan Newton, Executive Director Admissions, Office of the Provost
- Becky Miller, Executive Director Development, Terre Haute
- Terry Nolot, Vice Chancellor Student Affairs, Sellersburg
- Rachel Rawlinson, Executive Director Marketing & Communications, Evansville
- Kelly Lucaa, Executive Director Communications & Marketing, Office of the President
- Anthony Juliano, Asher Agency
Strategy Development Teams

Strategy 1: Ensure that students achieve their educational goals

- Don Doucette, Senior VP/Provost
- John Whikehart, Chancellor, Bloomington
- Karen Stanley or Designee, Institutional Research
- Balance of membership made up from Achieving-the-Dream team

Strategy Development Teams

Strategy 2: Make Indiana’s citizens, workforce and businesses more competitive globally

- Susan Brooks, Senior VP WED/General Counsel (co-chair)
- Russ Baker, Interim Chancellor, Ft. Wayne (co-chair)
- Craig Lamb, Executive Director of WED, Lafayette
- Don Heideman, Vice Chancellor, Lawrenceburg/Madison
- Mary Dentino, Dean School of Business, Evansville
- Kevin Bostic, Vice Chancellor, Logansport
- Mike Woroez, WED/Academic Liaison, Northwest
- Karen Stanley or Designee, Institutional Research
Strategy Development Teams

Strategy 3: Ensure optimal quality and efficiencies statewide

- Tina Gross, Executive Director of Finance, Columbus (co-chair)
- Steve Daily, Chancellor, Kokomo (co-chair)
- Cynthia Greeson, Accounting Program Chair, Evansville
- Mary Springer, Assistant VC of Student Affairs, Sellersburg
- Tony Harte, Chief Information Officer
- Todd Rosswarski, Assistant Vice Chancellor, Lafayette
- Jeff Pittman, Chancellor, Terre Haute
- Kara Monroe, Distance Education
- Susan Newman-Bourne, Academics Curriculum
- Mike Pickrell, Associate Director WED, Muncie
- Karen Stanley or Designee, Institutional Research

Strategy Development Teams

Strategy 4: Secure an adequate and sustainable resource base

- Jeff Terp, VP External Affairs (co-chair)
- Lea Anne Crooks, Executive Director WED, Terre Haute (co-chair)
- Greg Aaron, Executive Director of Development, Kokomo
- Mike Karichhoff, Director of Facilities, Kokomo
- Becky Nickoli, VP WED
- Jim Hudson, Chief Procurement Officer
- Michael Davidson, Chief Financial Officer, Central Indiana
- Jennie Vaughan, Acting Vice Chancellor, Bloomington
- Marilyn Faulkenburg, Vice Chancellor, Sellersburg
- Nikki Lebo, Director of Instructional Design and PC Support, Lafayette
- Karen Stanley or Designee, Institutional Research
Strategy Map Organization

Developed by Strategic Planning Council

Strategy Map Organization

Developed by--or development coordinated by--Strategy Development Teams
Strategy Map Organization

Regional Strategic Planning Sessions

AUG 31: Richmond
SEP 1: Lafayette
SEP 2: Terre Haute
SEP 3: Lawrenceburg
SEP 8: Northwest
SEP 10: Evansville
SFP 21: Columbus

SEP 22: Bloomington
SEP 23: Muncie
SEP 24: Ft. Wayne
SEP 25: South Bend
SEP 28: Kokomo
SEP 29: Indianapolis
OCT 2: Sellersburg
Regional Strategic Planning Sessions
Session with community leaders...

• A breakfast, luncheon or early dinner that includes 10-20 of the community’s top business and education leaders and regional board members

• GOALS:
  ✓ Make them aware of our 2013 planning process
  ✓ Gather suggestions and ideas for AG 2013
  ✓ Inform these key stakeholders of some of the 2010 plan successes

Regional Strategic Planning Sessions
Session with faculty/staff...

• GOALS:
  ✓ Celebrate some of our successes from our 2010 strategic plan
  ✓ Begin building awareness and some understanding of the Accelerating Greatness 2013 plan
  ✓ Discuss strategic drivers and core strategies
  ✓ Gather input from faculty/staff on how to best execute those strategies
  ✓ Start the process of developing commitment to the plan
Accelerating Greatness 2013

Proposed Accelerating Greatness 2013 Vision Statement:
"Changing Lives...Making Indiana Great"

Proposed Core Strategies:
1. Ensure that students achieve their educational goals
2. Make Indiana's citizens, workforce and businesses more competitive globally
3. Ensure optimal quality and efficiencies statewide
4. Secure an adequate and sustainable resource base
Remedial Math Reform

The following summary of changes underway in the College’s remedial math sequence is drawn from a report written by Carrie McCammon, Associate Professor of Mathematics at the Terre Haute campus and Rod Brown, who now serves as Dean of Academic Advancement at the Central Indiana region. Dr. Susan Newman-Bourne of the Provost’s office coordinated the work of the taskforce, which included faculty representation from all regions. Dr. Pam Lewis, Vice Chancellor for Academic Affairs for the Kokomo region, acted as the academic officer mentor for the group.

Introduction: The remedial mathematics curriculum at Ivy Tech Community College is going through significant changes to its current structure, in response to state policy changes specific to Indiana and as part of national efforts within community colleges to focus on student completion and the central importance of improving academic skills advancement on increasing student success in open-door institutions.

In 2006, the Indiana Department of Education established new graduation standards as part of its CORE-40 requirements. Beginning with the Class of 2010, graduating classes will need 6 credits of mathematics, including 2 credits—i.e., one year—of Intermediate Algebra, commonly labeled Algebra II in secondary education. At Ivy Tech Community College, Intermediate Algebra is currently a college-level course and fulfills the College’s graduation requirement for mathematics in many programs.

Currently, there are three levels in Ivy Tech’s remedial math sequence. The purpose of this sequence is to prepare students for success in college-level math courses and, ultimately, facilitate persistence and graduation. Under the current remedial mathematics curriculum, too few students become program ready in mathematics, especially those who start in the lowest math course. Research confirms that a protracted linear sequence of courses may actually reduce the number of students who become program ready in mathematics.

At the beginning of Fall Semester, 2008, a task force was convened to revise the current remedial math sequence. Specifically, the task force was charged with achieving the following objectives:

1. To create a remedial math sequence that includes intermediate algebra skill levels
2. To create a remedial math sequence with a clearly defined floor using the currently existing score or replacing it with a new floor
3. To create a remedial math sequence that leads to higher rates of successful completion
4. To create a remedial math sequence that facilitates higher graduation rates
5. To create a remedial math sequence that shortens the amount of time students need to complete their math requirements for graduation.

Results: The new remedial math sequence is designed to promote student success, to compress the amount of time students need in remediation, and to give students who test
into the lower courses a greater chance of completing their remedial sequence successfully and efficiently.

The structure, which is pictured on the following pages, allows for multiple pathways to program readiness. Students may exit at different points in the sequence depending upon their program objectives. Based upon the placement scores and the math requirements of the selected program, students will be able to achieve program-readiness upon successful completion of at most two 5-credit hour courses or two 3-credit hour courses. More strikingly, students who pursue many of the College’s career and technical programs can achieve program-readiness upon successful completion of a single 5-credit or 3-credit hour course. The structure is designed so that many students will need only one academic term of remediation, even for those students who place in the lower-level course.

Implementation: The College will begin phasing out courses in the current remedial math sequence after Fall 2009. Implementation of the new remedial math sequence begins Spring 2010 with the introduction of MATH 015—Fundamentals of Algebra I. No courses in the current remedial sequence will be offered after Spring 2010.

Beginning Fall 2010, MATH 111, Intermediate Algebra, no longer fulfills a College math requirement for graduation except for students who 1) started in a degree program in Fall 2009 or before AND 2) had MATH 111 as the specifically required course in the curriculum. MATH 111 will be offered for the last time in Spring 2011.

Looking Ahead: To further promote student success in remediation at Ivy Tech, the task force has made some additional recommendations addressing issues of availability of more full-time academic skills faculty, tutoring, case managers, professional development, advising, and considerations for the use of distance education delivery for remedial coursework. These additional recommendations are being circulated currently.
New Academic Skills Advancement Mathematics Course Sequence
With Changes in Placement

Approved Changes in Math Placement Process
All students will start the COMPASS placement exam in the Algebra section.

Approved COMPASS Placement Scores
Math 015: PALG 22+
Math 023: ALG 24+
Math 035: ALG 35+
Math 043: ALG 52+

Math 015
Fundamentals of Algebra I
(5 Credits)

Math 023
Essentials of Algebra I
(3 Credits)

Math 035
Fundamentals of Algebra II
(5 Credits)

Math 043
Essentials of Algebra II
(3 Credits)

Math 117  Math 118

COMPASS
PALG 22+

COMPASS
ALG 24+

COMPASS
ALG 35+

COMPASS
ALG 52+

Math 117  Math 118

Math 121
Math 127
Math 128
Math 129
Math 131
Math 133
Math 134
Math 135
Math 136
Math 141

Date Created: 05/29/09
Date Revised: 07/22/09
Region Overview

- Three campuses in three very different communities – Elkhart, South Bend, and Warsaw
- Elkhart has received national attention as a result of economic downturn
- Experiencing tremendous growth in both credit programs and WED
Annual Enrollment Growth

- Fall 2008 – 14.2% vs. Fall 2007 (6,576 students)
- Spring 2009 – 15.8% (6,916)
- Summer 2009 – 76.8% (4,678)

The Economic Downturn Hits Home

- RV industry and other manufacturers decimated by economic downturn
- More than 10,000 jobs lost in our region
- One of the highest unemployment rates in the nation
- President Obama visits in February
The Region Responds

- Training funds became available to displaced workers via federal and state grants

- WED expanded hours at regional WorkOne offices
  - By December 2008, WED had advised nearly 1,200 displaced workers and more than 300 were in associate degree and WED training programs
  - By June 30, 2009, more than 1,500 displaced workers had been advised and more than 700 were in training and degree programs.

Ivy Tech Helps Retrain Displaced Workers

- Top programs for the retraining of displaced workers:
  - Medical Assisting (associate degree)
  - Manufacturing and Industrial Technology (WED certificate programs and associate degree)
  - Computer information technology and computer information systems (certificates and associate degrees)
  - Business administration (associate degrees)
New Elkhart Campus

- Groundbreaking in July; classes scheduled to begin Fall 2010

Orthopedic and Advanced Manufacturing Training Center (OAMTC)

- One of the busiest facilities in the region
- Original facility (5,600 sq. ft.) opened two years ago; ribbon cutting for new facility (20,000 sq. ft.) last April
- Formal dedication Aug. 26
- Originally built to meet needs of Kosciusko Co. orthopedic industry; now also trains displaced workers
New Program – Dental Hygiene

• First program class started fall 2008 in South Bend

Accommodating Growth

• Administrative offices moved to Sample Street to accommodate more students at the main campus
  - Includes office of the chancellor, human resources, marketing and resource development
Ivy Tech Welcomes Twenty-first Century Scholars Staff

- Twenty-first Century Scholars is a grant program that provides early college preparation services to Indiana middle- and high-schoolers
- Formerly under WorkOne's umbrella; now housed at Ivy Tech

Thank you!
Lafayette Region Report
Ivy Tech Community College
Lafayette, Crawfordsville, Monticello

Purdue University West Lafayette
College of Agriculture
and
Ivy Tech Community College - Lafayette
Pathway Program

David Bathe, Chancellor
Mary Ostrye, Vice Chancellor for Academic Affairs
Purdue Provost Randy Woodson
**Academic Partnerships**

1. Purdue University – West Lafayette
   a) Discovery Research Park Internships
   b) Articulation and Transfer

2. Tippecanoe County Library
   a) Building and Services
   b) Award

3. Gerald I Lamkin Union Apprenticeship Center

---

**Spring 2009 Enrollment by County**

[Map showing enrollment by county with numbers for each county]
Area Demographics

- Spring 2009 Students: 8,251 8.9% increase
  347% Full-time
  653% Part-time
  48.2% Female
  51.8% Male

  Average Age: 23.7
  87.0% Caucasian
  3.7% African-American
  4.8% Hispanic
  1.9% Asian/PI
  0.9% Other
  0.5% American Indian

- Spring 2009 Penetration Rate: 2.5%
  Fall 2008 Penetration Rate: 1.6%
  Age 15-24 only (Fall 2008): 4.4%

- Students Enrolled in Transfer Programs:
  48.1% are degree-seeking students

Comparison Employee/Student Diversity

<table>
<thead>
<tr>
<th>Ethnic Background</th>
<th>Employee</th>
<th>Student</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>89.7%</td>
<td>88.7%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>3.6%</td>
<td>4.8%</td>
</tr>
<tr>
<td>African American</td>
<td>2.6%</td>
<td>3.1%</td>
</tr>
<tr>
<td>Asian/Pacific Islander</td>
<td>3.7%</td>
<td>1.7%</td>
</tr>
<tr>
<td>American Indian/Alaskan Native</td>
<td>0.4%</td>
<td>0.5%</td>
</tr>
<tr>
<td>Multi-racial/Other</td>
<td>0.0%</td>
<td>1.2%</td>
</tr>
<tr>
<td>Overall Minority</td>
<td>10.3%</td>
<td>11.3%</td>
</tr>
</tbody>
</table>
International Students

- 121 students who report an international residence in Spring 2009
- 16 different countries represented
- Counties with largest enrollments:
  - Mexico
  - India
  - South Korea
  - Indonesia

Key Quality Indicator 1A

At least one full-time faculty member for each degree program at each campus.

Region Four Program Mix Needs

<table>
<thead>
<tr>
<th>Year</th>
<th>Current</th>
<th>KQI 1.a.</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY00</td>
<td>23</td>
<td>38</td>
</tr>
<tr>
<td>FY01</td>
<td>23</td>
<td>38</td>
</tr>
<tr>
<td>FY02</td>
<td>24</td>
<td>38</td>
</tr>
<tr>
<td>FY03</td>
<td>25</td>
<td>38</td>
</tr>
<tr>
<td>FY04</td>
<td>26</td>
<td>38</td>
</tr>
<tr>
<td>FY05</td>
<td>27</td>
<td>38</td>
</tr>
<tr>
<td>FY06</td>
<td>27</td>
<td>38</td>
</tr>
<tr>
<td>FY07</td>
<td>29</td>
<td>38</td>
</tr>
<tr>
<td>FY08</td>
<td>34</td>
<td>38</td>
</tr>
<tr>
<td>FY09</td>
<td>38</td>
<td>38</td>
</tr>
</tbody>
</table>
Key Quality Indicator 1B

No more than 50% of the course sections at each campus taught by part-time faculty.
Currently 41%

Region Four Faculty Needs

<table>
<thead>
<tr>
<th>FY02</th>
<th>FY03</th>
<th>FY04</th>
<th>FY05</th>
<th>FY06</th>
<th>FY07</th>
<th>FY08</th>
<th>FY09</th>
<th>Proj</th>
</tr>
</thead>
<tbody>
<tr>
<td>53</td>
<td>56</td>
<td>66</td>
<td>66</td>
<td>72</td>
<td>78</td>
<td>83</td>
<td>86</td>
<td>90</td>
</tr>
<tr>
<td>59</td>
<td>64</td>
<td>77</td>
<td>91</td>
<td>81</td>
<td>84</td>
<td>97</td>
<td>106</td>
<td>111</td>
</tr>
</tbody>
</table>

- Current
- KQI 1.b

Key Quality Indicator 1C

At least 50% of course sections in General Education at each campus taught by full-time faculty.

- Currently our level is 20.4%
Strategy One: Increasing Educational Attainment

- Enrollment at Montgomery County Instructional Center up 40% in Fall 2008
- 93% of our faculty members are fully credentialed
- 15% have Doctorate degrees
- Grew certification center activity to document worker and student skill attainment. During 2008-2009, added 184 new certifications and delivered over 17,000 assessments.
- Enhanced recruitment activities with an increased focus on minority and under-represented populations
Strategy One:  
*Increasing Educational Attainment*

Strategy Two:  
*Providing Workforce and Economic Development*

- Expanded Six Sigma training statewide; secured first European contract
- Trained over 160 workers in Management and Supervisory Skills Institute
- Delivered training to poll workers in new voting center system
- Served as project lead to ensure sustainability of WIRED Talent initiatives
- Participated in development of 14-county "State of the Workforce" report to guide workforce development investment
- Obtained grant to establish welding skills certification center for region
- Participated with Local Economic Development organizations in hosting over 20 prospect firm visits
- Directed investment of over $4.5 million of WIRED Talent initiatives
Strategy Two:  
Providing Workforce and Economic Development

---

Strategy Three:  
Insuring Student Success

- Established Enrollment Management Task Force
- Established veteran’s affairs position to serve growing population
- Restructured Admissions and Financial Aid reception to increase intake efficiency
- Piloted a peer mentoring program for students at high risk of dropping out of college
- Established a regional framework for service learning, a proven retention initiative
- Pilot ed a program for new students with disabilities that included regular appointments with staff
- Developed a proactive approach to working with “undecided students” to provide them with career exploration guidance
- Revised and expanded New Student Orientation program to help ensure a positive start to the college experience.
- Provided tuition waivers for family members of faculty and staff (approximately $50,000)
Strategy Three:
*Insuring Student Success*

![Image of students in a classroom setting]

Strategy Four:
*Providing Lifelong Learning Opportunities*

- Expanded WED offerings in professional and workforce development
- Designed and began construction on dedicated continuing education (Cascada) center
- Published first catalog devoted to professional development courses
- Obtained grant to re-train commercial construction workers to work on highway stimulus jobs
- Awarded 200 college scholarships to incumbent workers
- Partnered with Purdue Convocations to provide students with exposure to performing artists and live cultural events
- Expanded distance education offerings
- Expanded professional development opportunities, including degree advancement and Ivy Tech tuition waivers, to approximately $200,000
Strategy Four: Providing Lifelong Learning Opportunities

Strategy Five: Promoting Civic Engagement and Community Service

- Partner in 5/10K Run for the Red to benefit Red Cross
- Service Learning expanded to include civic projects
- MLK event to benefit Hanna Community Center with staff, faculty, and student participation
- Make college facilities available for approximately 140 community meetings, events, and activities

www.bytech.edu
Strategy Five:  
*Promoting Civic Engagement and Community Service*

![Image of a group of people]

Strategy Six:  
*Transforming the College*

- Hidalgo Agreement
  - The agreement with the Universidad Politecnica de Francisco I. Madero establishes a framework within which projects and programs can be developed between the two institutions.
  - Those programs may include faculty and student exchange, and activities related to learning, teaching, and cultural exchange.

- Friend-raising activities including:
  - Second Annual Homecoming celebration
  - Third Annual Latino Festival
  - Find Your Future campus-wide open house

- Provided Six Sigma project training for IT helpdesk improvement
- Initiated a tobacco-free policy for all facilities throughout the Region
- Designed and implemented a restructured staffing plan designed to reallocate resources directly to the student service and academic program budgets and personnel
Strategy Six: Transforming the College, Continued

- Initiated “Green Campus” efforts including:
  - Fluorescent tube and battery recycling
  - Newspaper recycling
  - Ink and toner Cartridges recycling
  - Waste Oil Furnace in Automotive recycling
  - Metal recycling
  - The White County Instructional Center is the first location that is 90% green when it comes to cleaning chemicals
  - The waste can liners used are produced from reground resin
  - The hand soap in buildings is green certified
  - The towel and toilet tissue used on campus is made from recycled paper fiber.
  - The carpeting installed in the Academic Skills Advancement Center is Green and LEED Certified
  - The Student Affairs/Registrar Office remodel will be our first “Cradle to Cradle” recycling project
  - The carpet being removed will be certified that it will not be placed in a landfill
Strategy Seven:
Building Institutional Capacity

- Attained grants to support academic programs:
  - WIRED Pathways to STEM Careers
  - Lilly grant for accelerated remediation program
  - Perkins Moving Forward grant for secondary initiatives
  - Lilly Biotechnology Grant

- Increased full-time faculty 26% in four years
- Created shared grant writer position with Greater Lafayette Commerce
- Establishment of the Faculty Fellow program which has grown to 7 positions
- Opening of the White County site
- Relocated into the Cascada Commerce Park to expand and improve WED continuing education opportunities
- Obtained Operation Diploma Grant of $14,900 to assist the college with serving veterans
Building Institutional Capacity: Campus Expansion

The Project

The Intersection Connection is a joint venture among:

• The Lafayette Family YMCA
• Ivy Tech Community College Lafayette
• Junior Achievement

to co-locate highly complementary services on one campus.

The resulting hub of interconnected services will align three pillars of regional and state prosperity:

• Healthy families, adults, and youth
• Education
• Workforce and economic development
Intersection Connection Rationale

Co-locating services:

- Allows programs to be coordinated, helping assure that more individuals will use all of the services to their own benefit and the benefit of the region.

- Increases the capacity of all three organizations to fulfill their missions and serve the region.

- Avoids expensive redundancy of services, maximizing the value of scarce resources.
Benefits

Licensed child care for community college students who are parents:

- Prepares more children for kindergarten.
- Helps more parents attain educational goals and increase family paycheck.
- Gives college students majoring in early childhood education a new practicum resource; other students have service learning opportunities.
Benefits

New YMCA recreational facilities:

- Increase YMCA membership base, and deliver mission of healthy spirit, mind, and body to more individuals and families.
- Connect traditional commuter students to campus, increasing student success and retention.
- Bring more community members to college campus and to the threshold of higher education.

Benefits

Increased Ivy Tech workforce training capacity:

- Accommodates growth, providing for 5,000 more students.
- Adds facilities for new, high value programs in agriculture and sustainable energy.
- Gives college the space to help students across the disciplines start new businesses (entrepreneurship and innovation).
- Creates more space for workforce training, 4-year transfer programs, advanced manufacturing, health, and other programs.
Benefits

Regionwide access to Junior Achievement BizTown™ and Finance Park™ facilities:

- Eliminates need to bus children to Fort Wayne.
- Increases financial literacy.
- Helps children prepare for careers earlier and plan education accordingly.
- Teaches key principles of free enterprise.
- Service learning opportunities for students; service opportunities for YMCA members.

Benefits

- Model for regional collaboration
- Key economic development resource
  - Increased workforce development
  - Reduced high school dropout rate
  - Enhanced quality of life
  - Facilities and programs that attract new employers
Summary

The Intersection Connection is a best practices model for accomplishing the region’s and the state’s economic development goals. It represents an investment in the long-term health and stability of north central Indiana. It is a project that funders and donors will be proud to include in their list of accomplishments.
Ivy Tech Community College
East Central Region

Anderson, Marion, Muncie

Spring 2009 Enrollment

- 7,791 11.1%
- Anderson
- Marion
- Muncie
Age Range

- Largest age group 20-24
- Second largest 15-19
- Average age 26

Enrollment Facts

- 58.1% of students part-time; full-time growth rate larger than for part-time
- 20.7% increase in degree/certificate seeking students since 2004
- While Caucasians still represent the vast majority of students (85.5%), minority enrollment has grown 30% since 2004
- First time attendees up 38.9% since 2004; transfers increased 55.5%
Top 15 Courses
- First Year Seminar
- English Comp
- Basic Algebra
- Intro to Psych
- Math
- Public Speaking
- Intermediate Algebra
- Intro to Microcomputers
- Concepts in Math
- Exposition & Persuasion
- Intro to College Writing II
- Medical Terminology
- Reading Strategies College II

Learning College – Pathways to Success
- Regional focus on student success.
  - Ultimate destination
  - Learning College Principles are vehicle to get us there
- Holistic approach to facilitating student learning
- Support Strategic Plan 2010 and now Achieving Greatness 2013

East Central 3 of 9
Learning College Principles

"The learning college places learning first and provides educational experiences for learners anyway, anyplace, anytime"

- Creates substantive changes in individual learners
- Engages learners as full partners in the learning process, with learners assuming primary responsibility for their own choices
- Creates and offers as many options for learning as possible
- Assists learners to form and participate in collaborative learning activities

Learning College Principles

- Defines the roles of learning facilitators by the needs of the learners
- The College and its learning facilitators succeed only when improved and expanded learning can be documented for its learners
Key Strategies

- Revise and improve advising process
- Improve quality of instruction
- Develop first-year experience
- Develop an Early Alert for at-risk students
- RETENTION

Implementation

Action Teams
- Advising
- First Year Experience
- Instructional Enhancement & Support
- Employee Learning
- Early Alert
New Team – How Do We Know?

Data
- ACT Student Opinion Survey
- Community College Survey of Student Engagement
- Survey of Entering Student Engagement
- Community College Faculty Survey of Student Engagement
- College's Institutional Research

Results

Advising Team:
- Persistence rate for Fall 2008 to Spring 2009 grew from 50% to over 60%
- 19% difference in persistence between faculty who worked their advising lists and those who didn't.
- When comparing faculty in the same school, same program, persistence went as high as 88 percent for faculty working their advisee list.
Keeping Pace With Growth

- **Muncie**
  - Move downtown
- **Anderson**
  - Temporary facilities
  - New Dental Clinic/Hygiene Program
  - New building
- **Marion**
  - 38% enrollment growth since building opened in 2008

Opportunities

- **Expected growth**
- **Workforce and Economic Development**
  - Institute for Advanced Manufacturing
  - Brevini
- **21st Century Scholars**
- **Community involvement**
  - Comprehensive Master Plan for Muncie
Step Up Program

- Partnership with 21st Century Scholars
- Summer math enrichment program
- Ball Brothers Foundation grant
- 15 students from 5 high schools completed program
- Ongoing program/join Boy Scouts Explorer Program